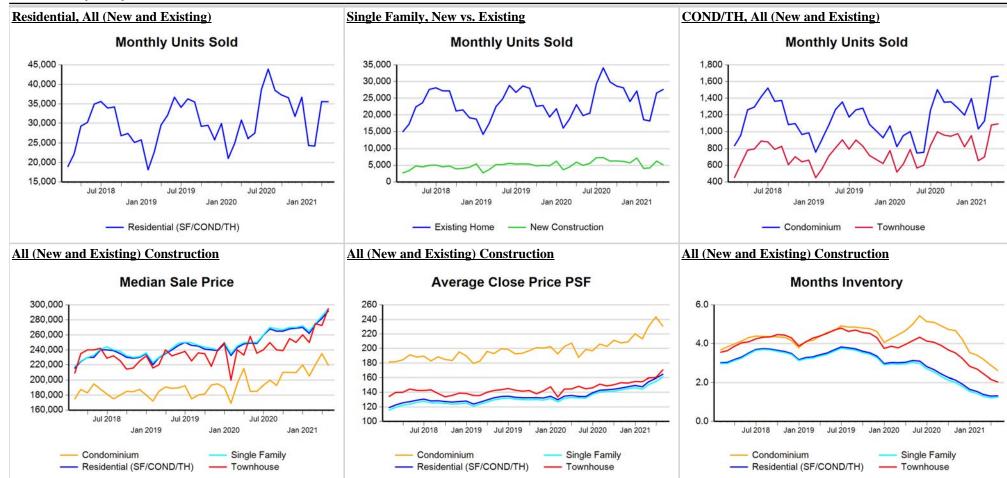
		Closed		Dollar		Average		Median		Price/			New	Active	Pending	Months	Close
<b>Property Type</b>		Sales*	YoY%	Volume	YoY%	Price	YoY%	Price	YoY%	Sqft	YoY%	DOM	Listings	Listings	Sales	Inventory	To OLF
All(New and Exist	ting)																
Residential (SF/CO	ND/TH)	35,555	36.1%	\$13,140,827,898	70.4%	\$369,592	25.2%	\$292,000	17.3%	\$165	22.4%	37	45,428	45,031	38,737	1.3	100.6%
	YTD:	119,705	16.4%	\$42,013,558,690	40.0%	\$350,976	20.3%	\$278,500	14.1%	\$157	17.5%	44	152,294	46,438	138,601		99.2%
Single Family		32,757	32.1%	\$12,259,745,804	66.3%	\$374,263	25.9%	\$295,000	18.0%	\$161	21.5%	36	41,939	39,867	35,800	1.2	100.8%
	YTD:	110,641	14.3%	\$39,216,690,755	37.8%	\$354,450	20.7%	\$280,000	14.3%	\$154	16.9%	43	139,619	40,855	128,033		99.3%
Townhouse		1,093	92.8%	\$359,012,924	128.7%	\$328,466	18.6%	\$295,000	14.3%	\$171	14.9%	45	1,402	1,791	1,182	2.0	98.9%
	YTD:	3,527	41.7%	\$1,086,944,053	64.6%	\$308,178	16.2%	\$275,000	19.4%	\$162	13.2%	49	5,091	1,946	4,262		98.0%
Condominium		1,665	122.9%	\$508,652,469	181.3%	\$305,497	26.2%	\$219,500	18.7%	\$231	22.9%	54	2,087	3,373	1,755	2.6	98.4%
	YTD:	5,481	55.5%	\$1,691,706,253	88.7%	\$308,649	21.3%	\$221,000	16.0%	\$231	16.5%	64	7,584	3,636	6,306		97.2%
Existing Home																	
Residential (SF/CO	ND/TH)	30,193	44.0%	\$11,158,478,435	85.5%	\$369,572	28.8%	\$289,000	22.0%	\$165	24.7%	32	39,336	35,930	32,256	1.3	100.6%
	YTD:	99,152	19.3%	\$34,595,219,516	47.5%	\$348,911	23.6%	\$272,490	18.5%	\$157	19.5%	40	126,027	35,278	111,070		99.0%
Single Family		27,656	39.6%	\$10,384,935,615	80.9%	\$375,504	29.6%	\$292,500	22.4%	\$161	23.7%	31	36,197	31,677	29,623	1.2	100.8%
	YTD:	91,005	17.0%	\$32,172,330,329	45.1%	\$353,523	24.1%	\$275,000	18.0%	\$153	18.9%	38	114,982	30,749	101,875		99.2%
Townhouse		931	108.7%	\$302,016,020	159.9%	\$324,400	24.5%	\$285,000	24.2%	\$168	18.5%	41	1,162	1,258	975	1.7	98.7%
	YTD:	2,962	45.6%	\$895,615,294	77.7%	\$302,368	22.1%	\$265,000	24.7%	\$159	16.4%	46	4,087	1,328	3,428		97.7%
Condominium		1,572	125.2%	\$460,348,548	192.7%	\$292,843	30.0%	\$210,000	21.6%	\$226	24.4%	53	1,977	2,995	1,658	2.5	98.2%
	YTD:	5,134	56.9%	\$1,511,100,738	94.0%	\$294,332	23.7%	\$210,000	18.0%	\$227	18.1%	63	6,958	3,200	5,767		97.0%
New Construction	<u> </u>																
Residential (SF/CO	ND/TH)	5,359	4.0%	\$1,981,240,950	16.9%	\$369,703	12.4%	\$304,792	7.4%	\$164	13.9%	63	6,092	9,101	6,481	1.5	100.5%
	YTD:	20,545	4.0%	\$7,415,197,068	13.1%	\$360,925	8.8%	\$296,900	4.2%	\$160	10.2%	65	26,267	11,160	27,531		99.9%
Single Family		5,101	2.3%	\$1,874,782,874	15.0%	\$367,532	12.4%	\$301,900	7.1%	\$161	13.2%	63	5,742	8,190	6,177	1.4	100.6%
	YTD:	19,632	3.1%	\$7,042,816,381	12.1%	\$358,742	8.8%	\$295,000	3.9%	\$157	10.0%	64	24,637	10,106	26,158		99.9%
Townhouse		162	33.9%	\$56,976,008	39.7%	\$351,704	4.3%	\$334,201	9.6%	\$187	7.4%	65	240	533	207	3.5	100.0%
	YTD:	564	24.0%	\$190,956,260	22.1%	\$338,575	-1.5%	\$304,462	-0.8%	\$179	3.4%	68	1,004	618	834		99.8%
Condominium		92	87.8%	\$48,111,295	103.9%	\$522,949	8.6%	\$444,900	13.4%	\$304	13.0%	68	110	378	97	4.3	100.6%
	YTD:	342	35.2%	\$179,136,548	51.9%	\$523,791	12.4%	\$395,000	0.0%	\$297	6.0%	85	626	436	539		100.5%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

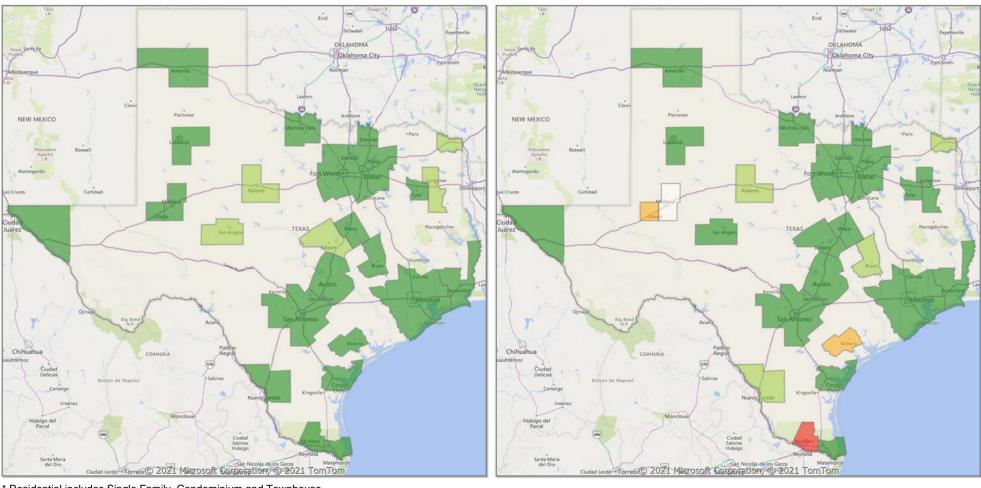




<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

#### **Comparison By Metropolitan Statistical Area in Texas**

#### Residential\* Closed Sales **YoY Percentage Change**

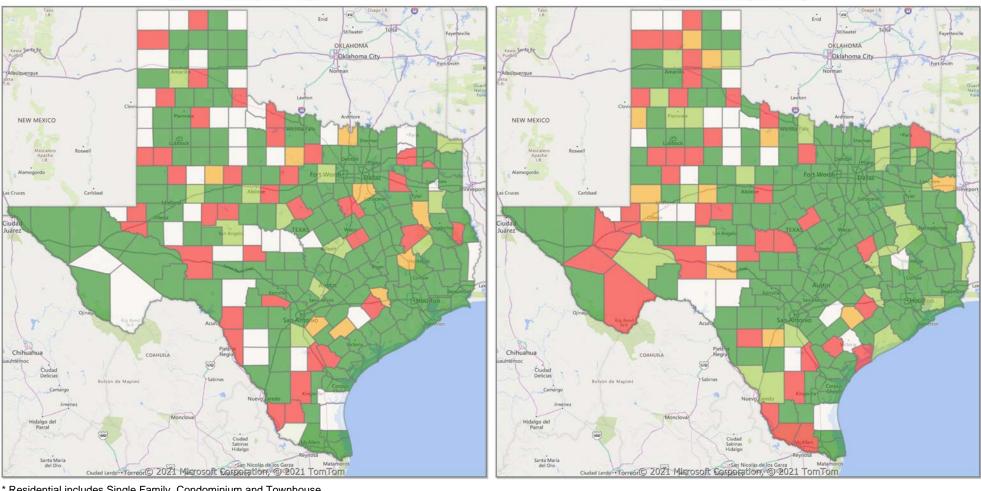


<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.

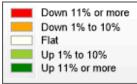


## **Comparison By County in Texas**

#### Residential\* Closed Sales **YoY Percentage Change**



<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.



**Market Analysis By County: Blanco County** 

	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
sting)														_		
OND/TH)	34	54.6%	\$16,690,334	152.3%	\$490,892	63.3%	\$395,000	31.9%	\$224	37.5%	74	34	39	29	1.9	95.9%
YTD:	87	47.5%	\$40,019,371	132.9%	\$459,993	57.9%	\$395,000	37.9%	\$229	30.8%	73	125	47	126		96.8%
	33	50.0%	\$16,679,424	152.1%	\$505,437	68.1%	\$395,000	31.9%	\$224	37.5%	70	34	39	28	1.9	96.19
YTD:	86	45.8%	\$39,999,859	132.8%	\$465,115	59.7%	\$395,000	37.9%	\$229	30.8%	72	125	46	125		96.89
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	1	100.0%	\$40,000	100.0%	\$40,000	100.0%	\$40,000	100.0%	-	0.0%	177	-	-	1	-	90.9%
YTD:	1	100.0%	\$40,000	100.0%	\$40,000	100.0%	\$40,000	100.0%	-	0.0%	177	-	1	1		90.9%
OND/TH)	20	81.8%	\$11,803,263	201.1%	\$590,163	65.6%	\$530,000	39.5%	\$251	37.7%	96	19	21	19	1.4	93.89
YTD:	56	60.0%	\$30,141,898	167.6%	\$538,248	67.2%		48.4%	\$254	31.0%	83	62	26	67		94.3%
	19	72.7%	\$11,793,828	200.9%	\$620,728	74.2%	\$565,000	48.7%	\$251	37.7%	92	19	21	18	1.4	94.0%
YTD:	55	57.1%	\$30,111,125	167.3%	\$547,475	70.1%	\$477,500	49.2%	\$254	31.0%	81	62	25	66		94.49
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	1	100.0%	\$40,000	100.0%	\$40,000	100.0%	\$40,000	100.0%	-	0.0%	177	-	-	1	-	90.9%
YTD:	1	100.0%	\$40,000	100.0%	\$40,000	100.0%	\$40,000	100.0%	-	0.0%	177	-	1	1		90.9%
n —																
- OND/TH)	14	27.3%	\$4,841,254	79.6%	\$345,804	41.1%	\$353,900	18.2%	\$187	29.9%	41	15	18	10	3.5	99.19
YTD:	29	20.8%	\$8,882,027	50.0%	\$306,277	24.1%	\$338,225	18.1%	\$177	19.7%	55	63	20	59		101.6%
	14	27.3%	\$4,841,254	79.6%		41.1%		18.2%	\$187	29.9%	41	15	18	10	3.5	99.19
YTD:	29	20.8%	\$8,882,027	50.0%		24.1%		18.1%	\$177	19.7%	55	63	20	59		101.6%
	-	0.0%		0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-		-		-	0.0%	-	0.0%	-	-	-	_		0.0%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
YTD:	_		-	0.0%	-		_		_		-	_	-	_		0.0%
	YTD:	DND/TH) 34 YTD: 87 33 YTD: 86	DND/TH) 34 54.6% YTD: 87 47.5% 33 50.0% YTD: 86 45.8% - 0.0% YTD: - 0.0% YTD: 1 100.0%  YTD: 1 100.0%  YTD: 56 60.0% 19 72.7% YTD: 55 57.1% - 0.0% YTD: - 0.0%  YTD: 1 100.0%  YTD: 1 20.8% YTD: 1 100.0%  YTD: 29 20.8% YTD: 29 20.8% YTD: 29 20.8% YTD: - 0.0% YTD: 1 100.0%	DND/TH) 34 54.6% \$16,690,334 YTD: 87 47.5% \$40,019,371 33 50.0% \$16,679,424 YTD: 86 45.8% \$39,999,859 - 0.0% - YTD: - 0.0% - 1 100.0% \$40,000 YTD: 1 100.0% \$40,000  DND/TH) 20 81.8% \$11,803,263 YTD: 56 60.0% \$30,141,898 19 72.7% \$11,793,828 YTD: - 0.0% - YTD: - 0.0% -  YTD: - 0.0% -  YTD: 1 100.0% \$40,000  YTD: 1 100.0% \$40,000  YTD: 1 100.0% \$40,000  YTD: 1 27.3% \$4,841,254 YTD: 29 20.8% \$8,882,027 - 0.0% -  YTD: - 0.0% -	DND/TH) 34 54.6% \$16,690,334 152.3% YTD: 87 47.5% \$40,019,371 132.9% 33 50.0% \$16,679,424 152.1% YTD: 86 45.8% \$39,999,859 132.8% - 0.0% - 0.0% YTD: 1 100.0% \$40,000 100.0% YTD: 1 100.0% \$40,000 100.0% YTD: 56 60.0% \$30,141,898 167.6% 19 72.7% \$11,793,828 200.9% YTD: 55 57.1% \$30,111,125 167.3% - 0.0% - 0.0% 100.0% YTD: 1 100.0% \$40,000 100.0% YTD: 1 100.0% \$40,000 100.0% YTD: 5 50.0% - 0.0% - 0.0% - 0.0% 100.0% YTD: 1 100.0% \$40,000 100.0% YTD: 1 100.0%	DND/TH)         34         54.6%         \$16,690,334         152.3%         \$490,892           YTD:         87         47.5%         \$40,019,371         132.9%         \$459,993           33         50.0%         \$16,679,424         152.1%         \$505,437           YTD:         86         45.8%         \$39,999,859         132.8%         \$465,115           -         0.0%         -         0.0%         -         0.0%         -           YTD:         -         0.0%         -         0.0%         -         -           YTD:         1         100.0%         \$40,000         100.0%         \$40,000           YTD:         1         100.0%         \$40,000         100.0%         \$40,000           YTD:         56         60.0%         \$30,141,898         167.6%         \$538,248           YTD:         55         57.1%         \$30,111,125         167.3%         \$547,475           -         0.0%         300,111,125         167.3%         \$547,475           -         0.0%         \$40,000         100.0%         \$40,000           YTD:         1         100.0%         \$40,000         100.0%         \$40,000	DND/TH    34   54.6%   \$16,690,334   152.3%   \$490,892   63.3%   STDND/TH    87   47.5%   \$40,019,371   132.9%   \$459,993   57.9%   \$3   50.0%   \$16,679,424   152.1%   \$505,437   68.1%   \$40.00   100.0%   \$405,400   100.0%   \$405,400   100.0%   \$400,000   100.0%	NDD/TH    34   54.6%   \$16,690,334   152.3%   \$490,892   63.3%   \$395,000     YTD:   87   47.5%   \$40,019,371   132.9%   \$459,993   57.9%   \$395,000     YTD:   86   45.8%   \$39,999,859   132.8%   \$465,115   59.7%   \$395,000     YTD:   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000     YTD:   20   81.8%   \$11,803,263   201.1%   \$590,163   65.6%   \$530,000     YTD:   56   60.0%   \$30,141,898   167.6%   \$538,248   67.2%   \$475,000     YTD:   55   57.1%   \$30,111,125   167.3%   \$547,475   70.1%   \$477,500     YTD:   7   0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000     YTD:   1   100.0%   \$40,000   100.0%   \$547,475   70.1%   \$477,500     YTD:   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000     YTD:   1   29   20.8%   \$8,882,027   50.0%   \$3345,804   41.1%   \$353,900     YTD:   29   20.8%   \$8,882,027   50.0%   \$345,804   41.1%   \$353,900     YTD:   29   20.8%   \$8,882,027   50.0%   \$306,277   24.1%   \$338,225     14   27.3%   \$4,841,254   79.6%   \$345,804   41.1%   \$353,900     YTD:   29   20.8%   \$8,882,027   50.0%   \$306,277   24.1%   \$338,225     20.0%	NDD/TH    34   54.6%   \$16.690,334   152.3%   \$490,892   63.3%   \$395,000   31.9%     YTD:   87   47.5%   \$40,019,371   132.9%   \$459,993   57.9%   \$395,000   37.9%     YTD:   86   45.8%   \$39,999,859   132.8%   \$465,115   59.7%   \$395,000   37.9%     YTD:   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%     YTD:   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%     YTD:   56   60.0%   \$30,141,898   167.6%   \$538,248   67.2%   \$475,000   48.4%     YTD:   55   57.1%   \$30,111,125   167.3%   \$547,475   70.1%   \$477,500   49.2%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%     YTD:   - 0.0%   - 0.0%   - 0.0%   - 0.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%     YTD:   55   57.1%   \$30,111,125   167.3%   \$547,475   70.1%   \$477,500   49.2%     YTD:   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%     YTD:   29   20.8%   \$8,882,027   50.0%   \$3345,804   41.1%   \$3353,900   18.2%     YTD:   29   20.8%   \$8,882,027   50.0%   \$345,804   41.1%   \$3353,900   18.2%     YTD:   29   20.8%   \$8,882,027   50.0%   \$345,804   41.1%   \$3353,900   18.2%     YTD:   29   20.8%   \$8,882,027   50.0%   \$345,804   41.1%   \$3353,900   18.2%     YTD:   29   20.8%   \$8,882,027   50.0%   \$306,277   24.1%   \$338,225   18.1%     - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%     - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%     - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%     - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%     - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%     - 0.0%	DND/TH    34   54.6%   \$16,690,334   152.3%   \$490,892   63.3%   \$395,000   31.9%   \$224     YTD:   87   47.5%   \$40,019,371   132.9%   \$459,993   57.9%   \$395,000   37.9%   \$229     33   50.0%   \$16,679,424   152.1%   \$505,437   68.1%   \$395,000   31.9%   \$224     YTD:   86   45.8%   \$39,999,859   132.8%   \$465,115   59.7%   \$395,000   37.9%   \$229     - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%     YTD:   - 0.0%   \$40,000   100.0%   \$40,000   1	DND/TH    34   54.6%   \$16.690,334   152.3%   \$490,892   63.3%   \$395,000   31.9%   \$224   37.5%     YTD:   87   47.5%   \$40,019,371   132.9%   \$459,993   57.9%   \$395,000   37.9%   \$229   30.8%     33   50.0%   \$16,679,424   152.1%   \$505,437   68.1%   \$395,000   31.9%   \$224   37.5%     YTD:   86   45.8%   \$39,999,859   132.8%   \$465,115   59.7%   \$395,000   37.9%   \$229   30.8%     - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%     T1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%   - 0.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%   - 0.0%     YTD:   56   60.0%   \$30,141,898   167.6%   \$538,248   67.2%   \$475,000   48.4%   \$254   31.0%     YTD:   55   57.1%   \$30,111,125   167.3%   \$547,475   70.1%   \$477,500   49.2%   \$254   31.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%   - 0.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%   - 0.0%     YTD:   55   57.1%   \$30,111,125   167.3%   \$547,475   70.1%   \$477,500   49.2%   \$254   31.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%   - 0.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%   - 0.0%     YTD:   29   20.8%   \$4,841,254   79.6%   \$345,804   41.1%   \$353,900   18.2%   \$187   29.9%     YTD:   29   20.8%   \$8,882,027   50.0%   \$306,277   24.1%   \$338,225   18.1%   \$177   19.7%     YTD:   29   20.8%   \$8,882,027   50.0%   \$306,277   24.1%   \$338,225   18.1%   \$177   19.7%     YTD:   29   20.8%   \$8,882,027   50.0%   \$306,277   24.1%   \$338,225   18.1%   \$177   19.7%     YTD:   29   20.8%   \$8,882,027   50.0%   \$306,277   24.1%   \$338,225   18.1%   \$177   19.7%     YTD:   29   20.8%   \$8,882,027   50.0%   \$306,277   24.1%   \$338,225   18.1%   \$177   19.7%     YTD:   29   20.8%   \$8,882,027   50.0%   \$306,277   24.1%   \$338,225   18.1%   \$177   19.7%     YTD:   29   20.8%   \$8,882,027   50.0%   \$306,277   24.1%   \$338,225   18.1%   \$177   19.7%     YTD:	North	NDDTH    34   54.6%   \$16,690,334   152.3%   \$490,892   63.3%   \$395,000   31.9%   \$224   37.5%   74   34     YTD:   87   47.5%   \$40,019,371   132.9%   \$459,993   57.9%   \$395,000   37.9%   \$229   30.8%   73   125     33   50.0%   \$16,679,424   152.1%   \$505,437   68.1%   \$395,000   31.9%   \$224   37.5%   70   34     YTD:   86   45.8%   \$399,998.59   132.8%   \$465,115   59.7%   \$395,000   37.9%   \$229   30.8%   72   125     - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%     1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%   - 0.0%   177   - 0.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%   - 0.0%   177   - 0.0%     YTD:   56   60.0%   \$30,141,898   167.6%   \$538,248   67.2%   \$475,000   48.4%   \$254   31.0%   83   62     19   72.7%   \$11,793,828   200.9%   \$520,728   74.2%   \$565,000   48.7%   \$251   37.7%   92   19     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%     YTD:   55   57.1%   \$30,111,125   167.3%   \$527,475   70.1%   \$477,500   49.2%   \$254   31.0%   81   62     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   540,000   100.0%   - 0.0%   - 0.0%   - 0.0%   177   - 0.0%     YTD:   1   100.0%   \$40,000   100.0%   \$40,000   100.0%   \$40,000   100.0%   540,000	NDIOTH    34   54.6%   \$16.690,334   152.3%   \$490,892   63.3%   \$395,000   31.9%   \$224   37.5%   74   34   39     YTD:   87   47.5%   \$40,019,371   132.9%   \$459,993   57.9%   \$395,000   37.9%   \$229   30.8%   73   125   47     33   50.0%   \$16.679,424   152.1%   \$505,437   68.1%   \$395,000   31.9%   \$224   37.5%   70   34   39     YTD:   86   45.8%   \$39,999,859   132.8%   \$465,115   59.7%   \$395,000   31.9%   \$222   30.8%   72   125   46     - 0.0%   177   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%   177   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%   177   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%   - 0.0%   177   - 0.0%   - 0.	No.   No.	No.   No.

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By	County:	Gillespie	County
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Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exi	sting)																
Residential (SF/C	OND/TH)	42	40.0%	\$27,851,880	93.6%	\$663,140	38.3%	\$574,000	55.1%	\$308	38.7%	105	58	63	50	1.3	97.7%
	YTD:	172	25.6%	\$112,390,864	82.2%	\$653,435	45.1%	\$489,000	38.5%	\$305	33.9%	110	184	77	131		96.4%
Single Family		42	40.0%	\$27,851,880	93.6%	\$663,140	38.3%	\$574,000	55.1%	\$308	38.7%	105	58	61	50	1.3	97.7%
	YTD:	172	25.6%	\$112,390,864	82.2%	\$653,435	45.1%	\$489,000	38.5%	\$305	33.9%	110	183	75	131		96.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
Existing Home																	
Residential (SF/C	OND/TH)	36	24.1%	\$25,227,874	79.4%	\$700,774	44.5%	\$599,000	57.6%	\$323	44.8%	100	49	58	37	1.4	97.4%
,	YTD:	156	25.8%	\$106,410,372	85.0%	\$682,118	47.0%	\$538,000	40.8%	\$314	37.4%	107	158	62	101		96.0%
Single Family	_	36	24.1%	\$25,227,874	79.4%	\$700,774	44.5%	\$599,000	57.6%	\$323	44.8%	100	49	56	37	1.3	97.4%
	YTD:	156	25.8%	\$106,410,372	85.0%	\$682,118	47.0%	\$538,000	40.8%	\$314	37.4%	107	157	60	101		96.0%
Townhouse	_	-	0.0%	-	0.0%	-	0.0%	-		-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
New Construction	on —																
Residential (SF/C	OND/TH)	6	500.0%	\$2,661,640	728.1%	\$443,607	38.0%	\$411,525	28.0%	\$221	13.5%	137	9	5	13	0.9	99.3%
,	YTD:	16	23.1%	\$6,009,175	44.5%	\$375,573	17.4%	\$360,588	16.5%	\$216	-1.0%	135	26	14	30		100.1%
Single Family		6	500.0%	\$2,661,640	728.1%	\$443,607	38.0%	\$411,525	28.0%	\$221	13.5%	137	9	5	13	0.9	99.3%
,	YTD:	16	23.1%	\$6,009,175	44.5%	\$375,573	17.4%	\$360,588	16.5%	\$216	-1.0%	135	26	14	30		100.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-		-		-		-	0.0%	_	-	-	-		0.0%
Condominium	_	-	0.0%	-		-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Kimble County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	1	100.0	% \$220,000	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$108	100.0%	157	-	2	1	2.7	0.0%
	YTD:	1	-66.7	% \$220,000	-42.3%	\$220,000	73.0%	\$220,000	71.9%	\$108	-43.9%	157	1	3	3		0.0%
Single Family		1	100.0	% \$220,000	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$108	100.0%	157	-	2	1	2.7	0.0%
	YTD:	1	-66.7	% \$220,000	-42.3%	\$220,000	73.0%	\$220,000	71.9%	\$108	-43.9%	157	1	3	3		0.0%
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% <del>-</del>	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	1	100.0	% \$220,000	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$108	100.0%	157	-	2	1	2.7	0.0%
	YTD:	1	-66.7	% \$220,000	-42.3%	\$220,000	73.0%	\$220,000	71.9%	\$108	-43.9%	157	1	3	3		0.0%
Single Family		1	100.0	% \$220,000	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$108	100.0%	157	-	2	1	2.7	0.0%
	YTD:	1	-66.7	% \$220,000	-42.3%	\$220,000	73.0%	\$220,000	71.9%	\$108	-43.9%	157	1	3	3		0.0%
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/C0	OND/TH)	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family	_	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0	% <del>-</del>	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-				-	0.0%	-	0.0%	-	0.0%	-	_	-	-		0.0%
Condominium	_	-	0.0			-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_				_		_		_		_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Mason County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	2	100.0%	\$1,083,560	565.2%	\$541,780	232.6%	\$541,780	232.6%	\$428	172.5%	51	7	10	4	2.6	100.0%
	YTD:	19	72.7%	\$4,920,044	117.6%	\$258,950	26.0%	\$214,740	4.8%	\$164	18.5%	54	17	10	6		97.6%
Single Family		2	100.0%	\$1,083,560	565.2%	\$541,780	232.6%	\$541,780	232.6%	\$428	172.5%	51	7	10	4	2.6	100.0%
	YTD:	19	72.7%	\$4,920,044	117.6%	\$258,950	26.0%	\$214,740	4.8%	\$164	18.5%	54	17	10	6		97.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	2	100.0%	\$1,083,560	565.2%	\$541,780	232.6%	\$541,780	232.6%	\$428	172.5%	51	7	10	4	3.2	100.0%
	YTD:	9	-18.2%	\$2,686,375	18.8%	\$298,486	45.2%	\$225,000	9.8%	\$201	45.3%	103	17	10	6		95.3%
Single Family		2	100.0%	\$1,083,560	565.2%	\$541,780	232.6%	\$541,780	232.6%	\$428	172.5%	51	7	10	4	3.2	100.0%
	YTD:	9	-18.2%	\$2,686,375	18.8%	\$298,486	45.2%	\$225,000	9.8%	\$201	45.3%	103	17	10	6		95.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/C0	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-	-	0.0%
	YTD:	9	100.0%	\$1,930,241	100.0%	\$214,471	100.0%	\$214,215	100.0%	\$122	100.0%	-	-	-	-		100.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	9	100.0%	\$1,930,241	100.0%	\$214,471	100.0%	\$214,215	100.0%	\$122	100.0%	-	-	-	-		100.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	<del>-</del>	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	_	0.0%	_		_	_	_	_		0.0%

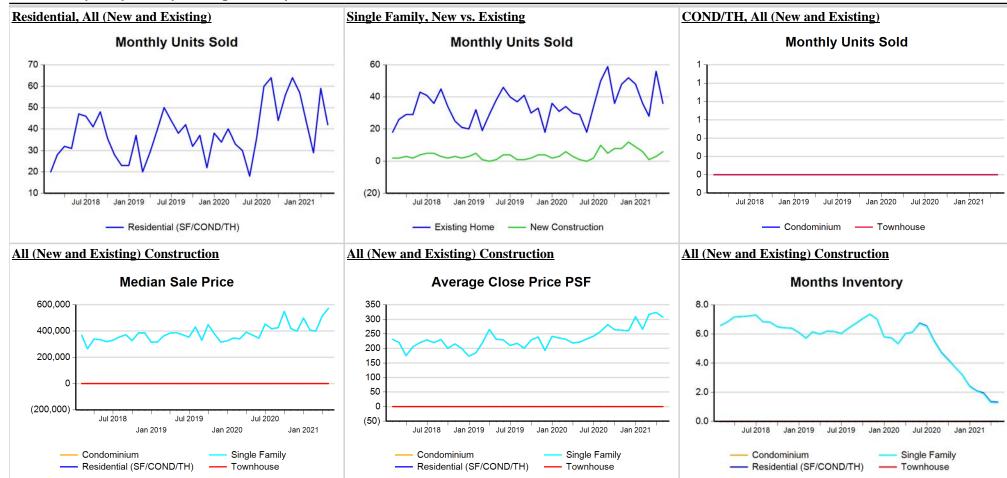
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Blanco County** 



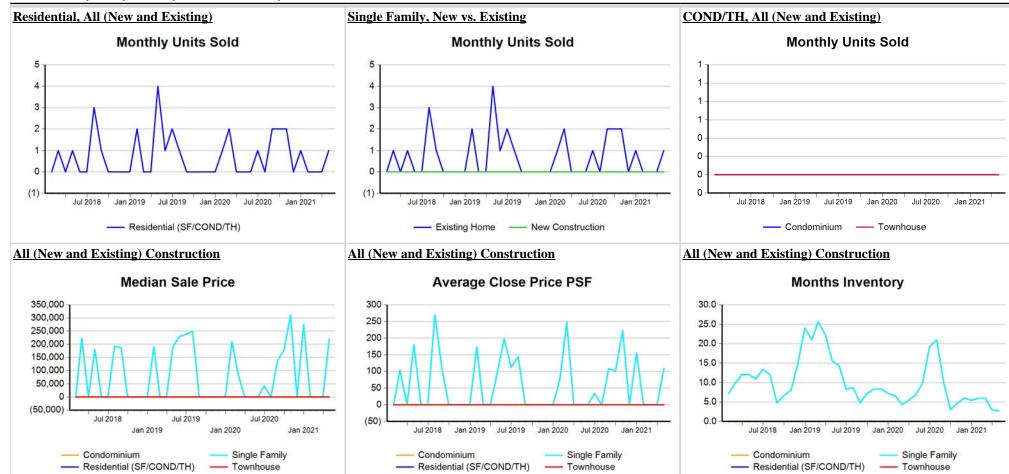
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Gillespie County



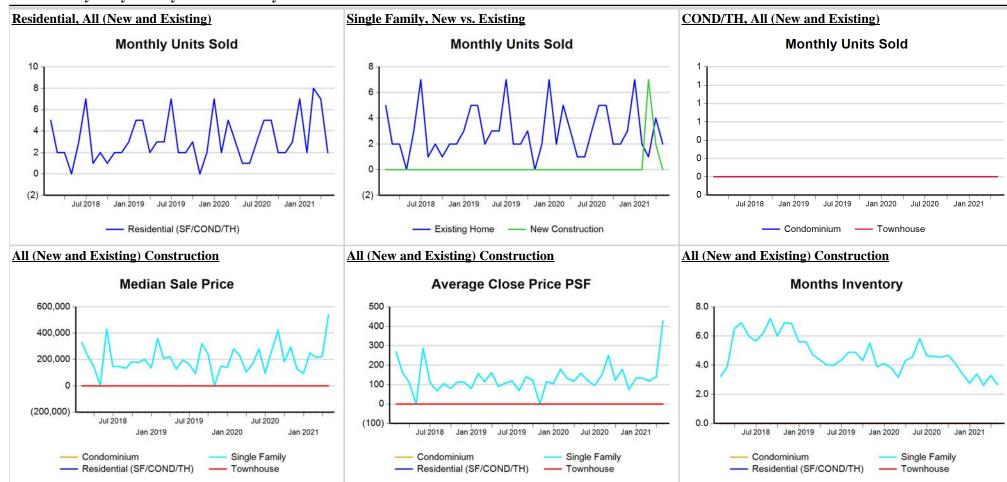
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Kimble County** 



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Mason County** 

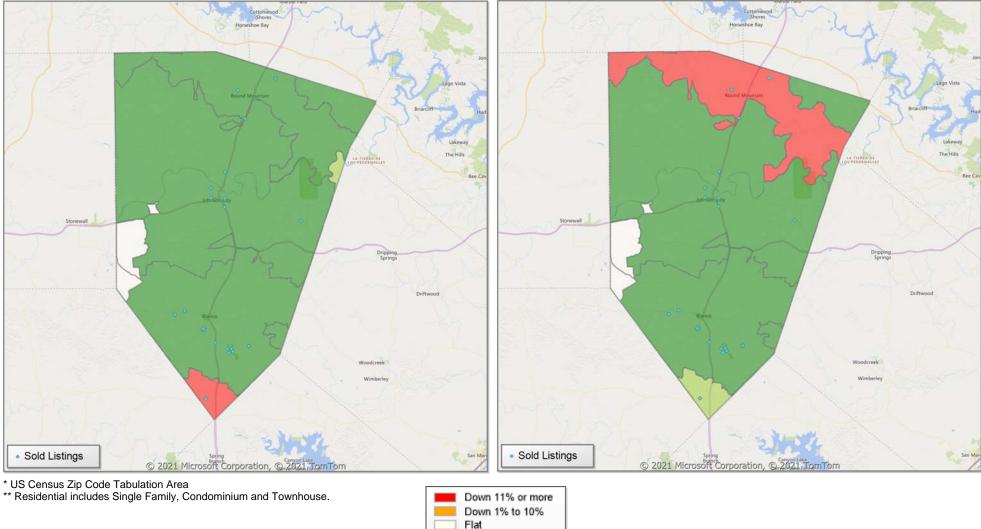


<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

## **Comparison By Zip Code\* in Blanco County**

#### Residential\*\* Closed Sales **YoY Percentage Change**

Residential\*\* Avg Close Price Per SqFt **YoY Percentage Change** 

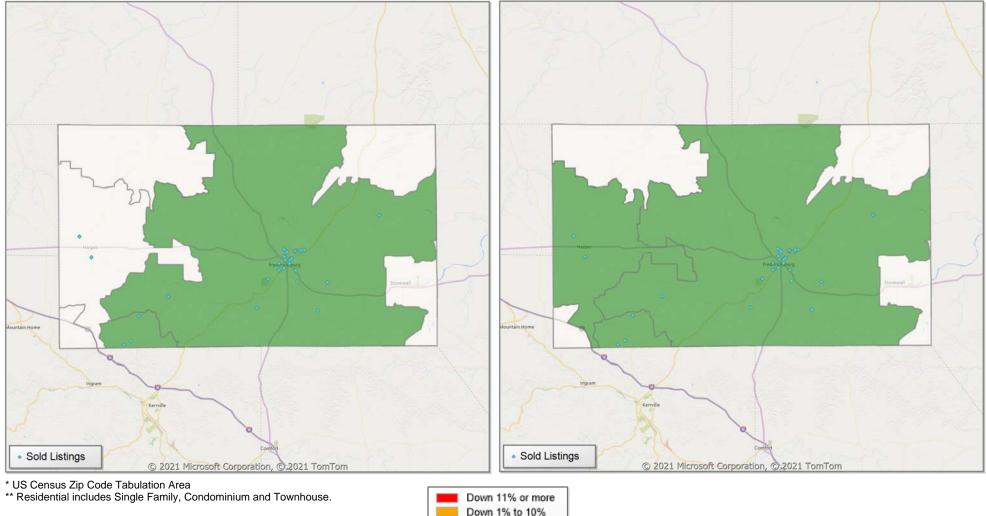




# Comparison By Zip Code\* in Gillespie County

Residential\*\* Closed Sales YoY Percentage Change

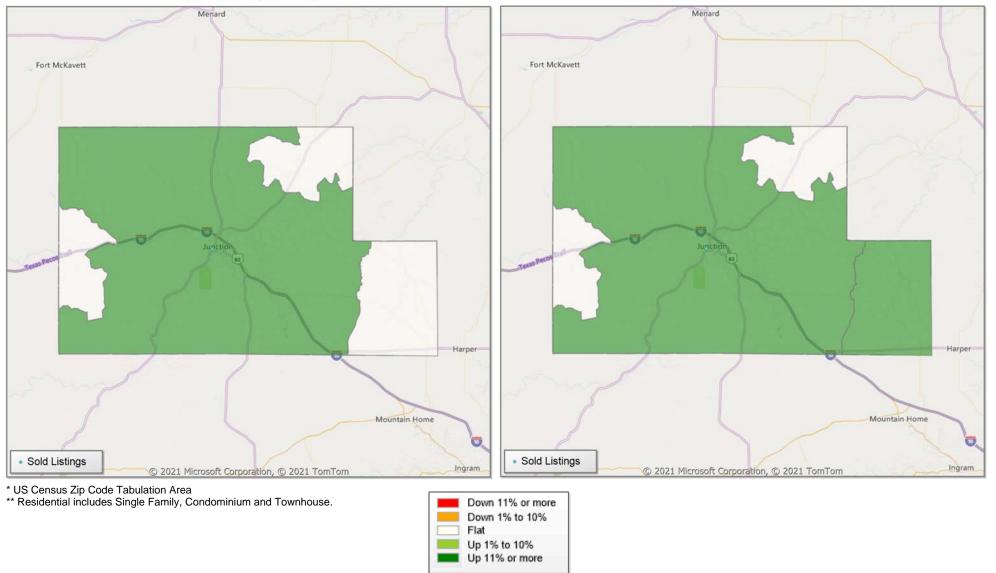
Residential\*\* Avg Close Price Per SqFt YoY Percentage Change





# **Comparison By Zip Code\* in Kimble County**

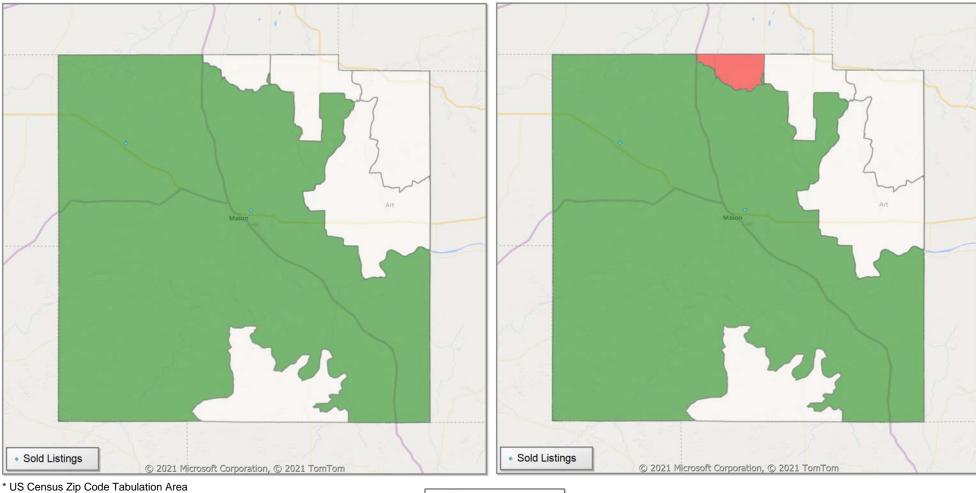
Residential\*\* Closed Sales YoY Percentage Change



## Comparison By Zip Code\* in Mason County

Residential\*\* Closed Sales **YoY Percentage Change** 

Residential\*\* Avg Close Price Per SqFt **YoY Percentage Change** 

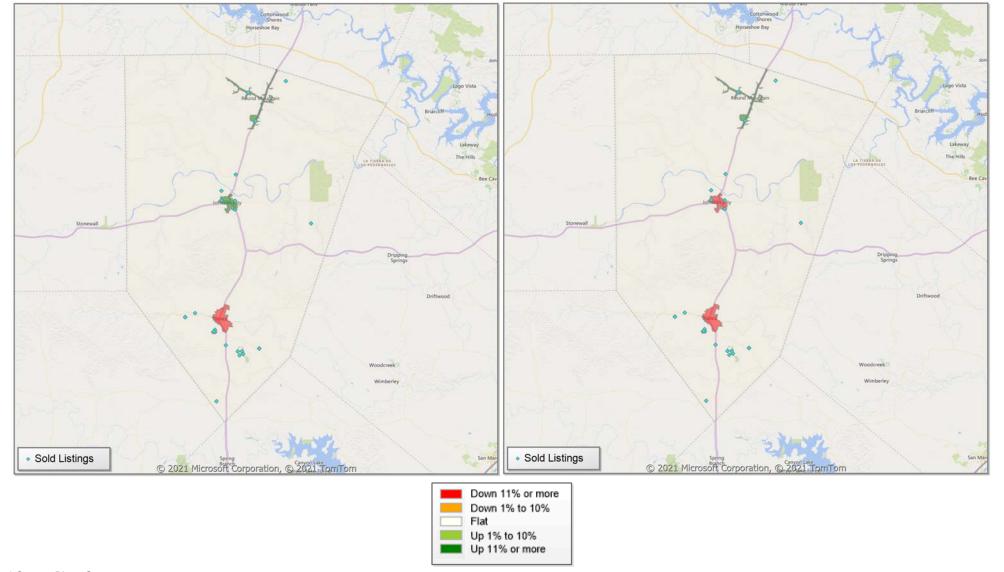




<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Blanco County**

Residential\*\* Closed Sales YoY Percentage Change

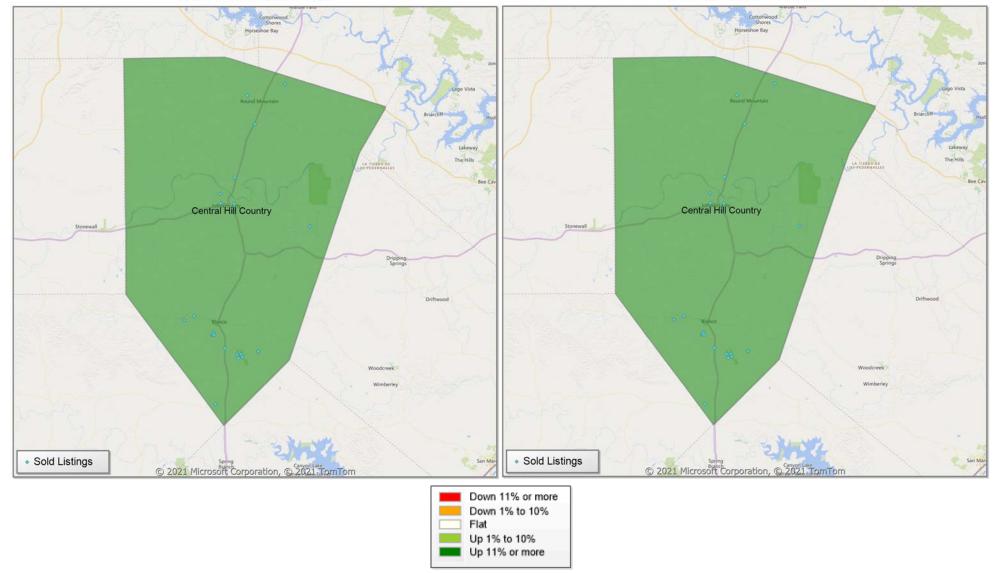


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Blanco County**

Residential\*\* Closed Sales YoY Percentage Change

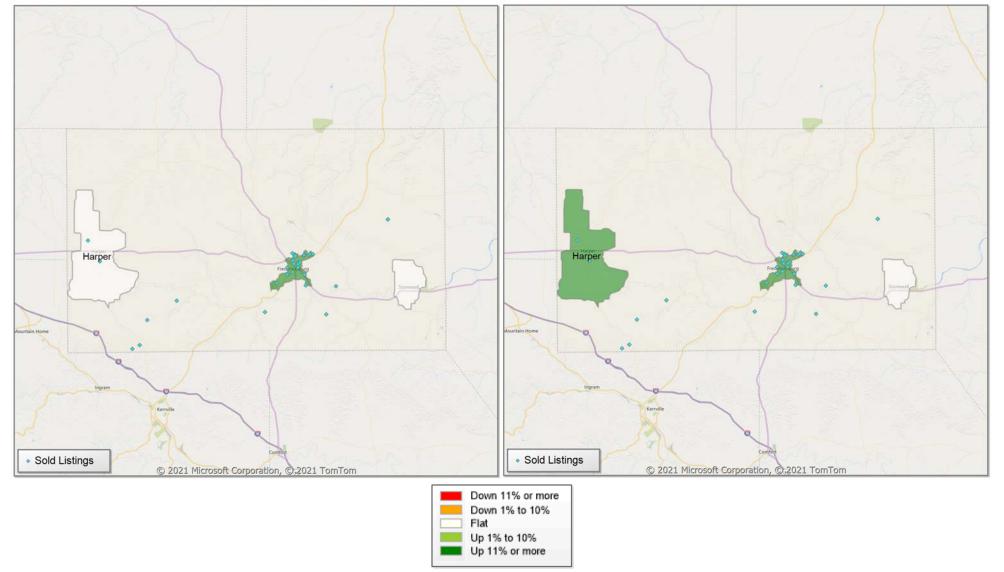


<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Gillespie County**

Residential\*\* Closed Sales YoY Percentage Change

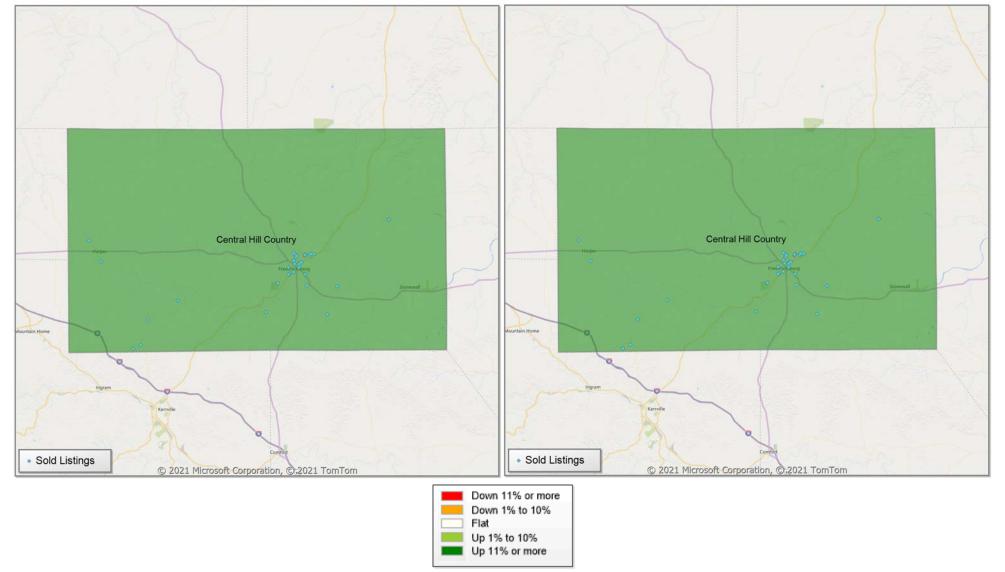


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Gillespie County**

Residential\*\* Closed Sales YoY Percentage Change

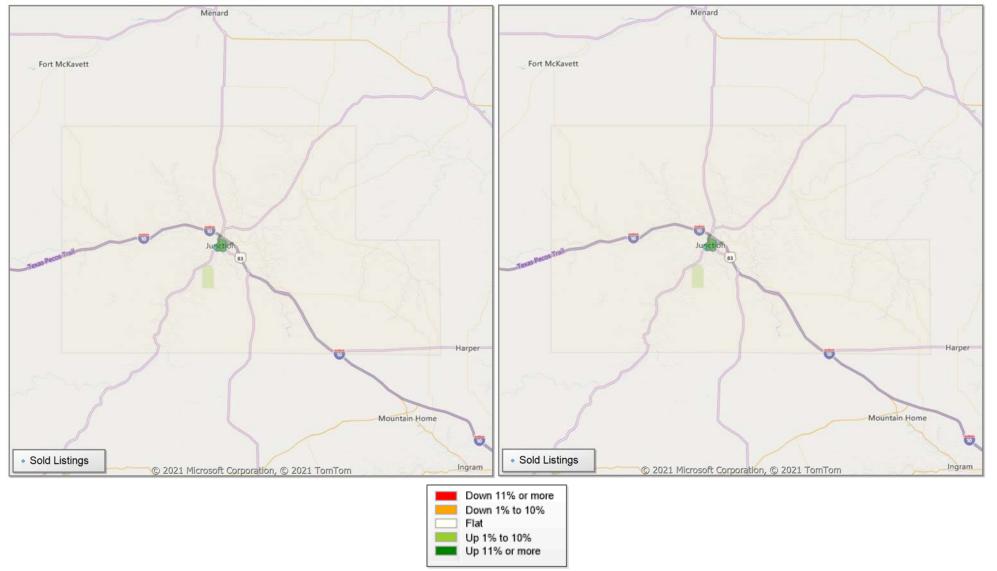


<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Kimble County**

Residential\*\* Closed Sales YoY Percentage Change

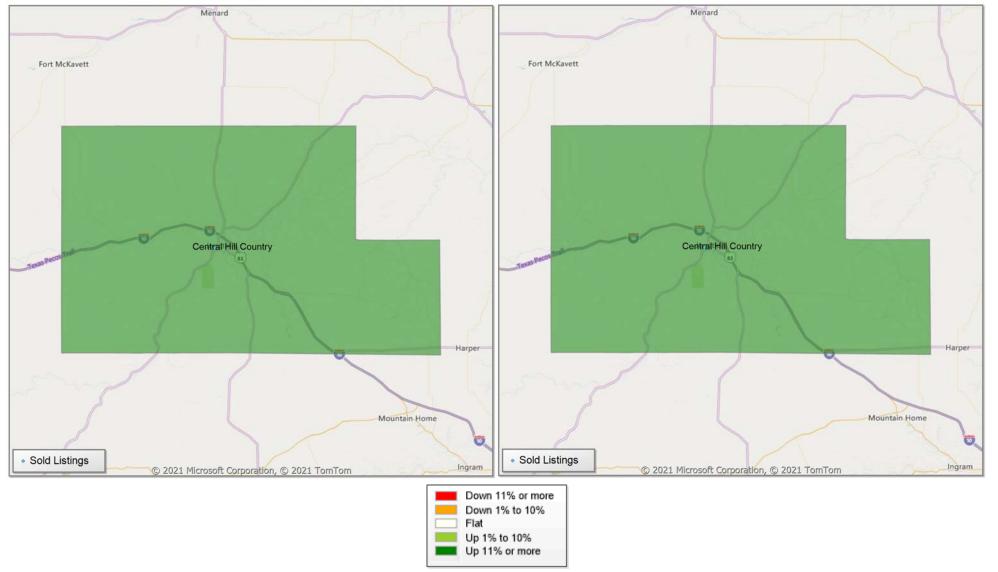


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

#### **Comparison By Local Market Area\* in Kimble County**

Residential\*\* Closed Sales YoY Percentage Change



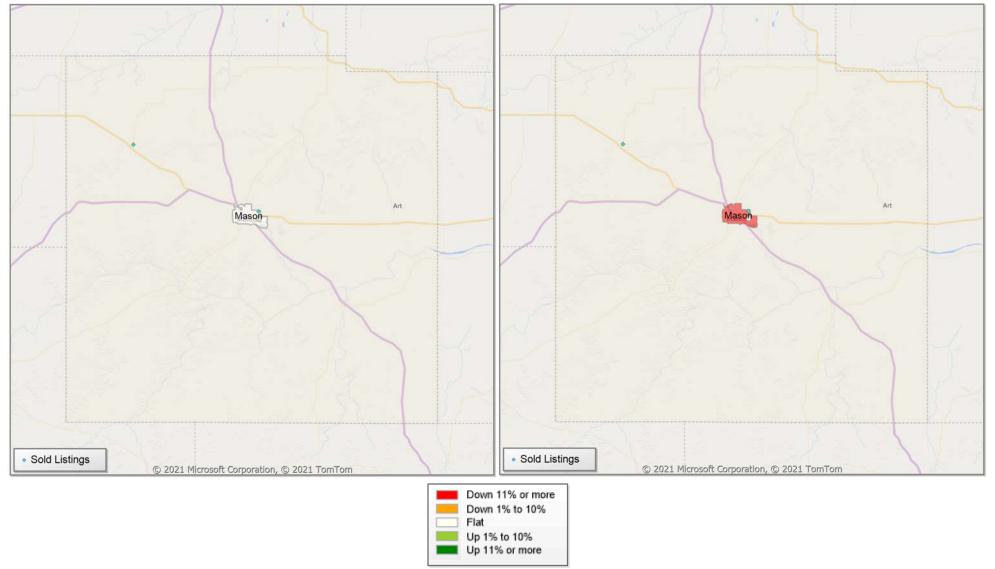
<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Mason County**



Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Mason County**

Residential\*\* Closed Sales YoY Percentage Change



<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

Market Analysis By Local Market Area\*: Blanco

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ing)																
Residential (SF/COI	ND/TH)		100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	3	0.4	0.0%
	YTD:	Ę	5 -70.6%	\$1,590,400	-60.4%	\$318,080	34.7%	\$265,000	20.5%	\$198	27.4%	82	11	3	11		91.8%
Single Family			100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	3	0.4	0.0%
	YTD:	Ę	5 -70.6%	\$1,590,400	-60.4%	\$318,080	34.7%	\$265,000	20.5%	\$198	27.4%	82	11	3	11		91.8%
Townhouse			- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	YTD:		- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_		- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/COI	ND/TH)		100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	3	0.4	0.0%
	YTD:	Ę	5 -50.0%	\$1,590,400	-21.0%	\$318,080	58.0%	\$265,000	53.4%	\$198	28.9%	82	10	3	10		91.8%
Single Family			100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	3	0.4	0.0%
	YTD:	Ę	5 -50.0%	\$1,590,400	-21.0%	\$318,080	58.0%	\$265,000	53.4%	\$198	28.9%	82	10	3	10		91.8%
Townhouse			- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	YTD:		- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	YTD:		- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>New Construction</b>																	
Residential (SF/CO	ND/TH)		100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
	YTD:		100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	-	1		0.0%
Single Family			100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
	YTD:		100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	-	1		0.0%
Townhouse			- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	YTD:		- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	YTD:		- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

<sup>\*</sup> Local Market Area Code: 91; Type: Census Place Group

<sup>\*\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Central Hill Country

<b>Property Type</b>		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exi					1												
Residential (SF/C	0.	80	50.9%	\$46,527,211	119.8%	\$581,590	45.6%	\$481,150	51.4%	\$274	39.5%	91	99	114	84	1.6	96.9%
`	YTD:	278	32.4%	\$157,947,922	93.7%	\$568,158	46.4%	\$431,019	36.8%	\$273	31.3%	95	327	137	266		96.6%
Single Family		78	47.2%	\$45,927,284	117.0%	\$588,811	47.4%	\$482,300	51.7%	\$274	39.5%	90	99	112	83	1.5	5 97.0%
	YTD:	276	31.4%	\$157,349,509	93.0%	\$570,107	46.9%	\$432,037	37.2%	\$273	31.3%	95	326	135	265		96.6%
Townhouse		-	0.0%	<u>-</u>	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	_		0.0%
Condominium		1	100.0%	\$40,000	100.0%	\$40,000	100.0%	\$40,000	100.0%	-	0.0%	177	-	2	1	24.0	90.9%
	YTD:	1	100.0%	\$40,000	100.0%	\$40,000	100.0%	\$40,000	100.0%	-	0.0%	177	1	2	1		90.9%
<b>Existing Home</b>																	
Residential (SF/C	OND/TH)	60	46.3%	\$38,993,432	114.9%	\$649,891	46.8%	\$595,000	56.6%	\$300	42.4%	98	75	91	61	1.5	96.2%
`	YTD:	224	29.5%	\$140,751,702	97.0%	\$628,356	52.2%	\$481,150	39.5%	\$294	36.4%	101	238	102	177		95.5%
Single Family		59	43.9%	\$38,986,104	114.8%	\$660,781	49.3%	\$597,000	57.1%	\$300	42.4%	97	75	89	60	1.5	96.3%
	YTD:	223	28.9%	\$140,722,448	97.0%	\$631,042	52.8%	\$482,300	39.8%	\$294	36.4%	101	237	99	176		95.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		1	100.0%	\$40,000	100.0%	\$40,000	100.0%	\$40,000	100.0%	-	0.0%	177	-	2	1	24.0	90.9%
	YTD:	1	100.0%	\$40,000	100.0%	\$40,000	100.0%	\$40,000	100.0%	-	0.0%	177	1	2	1		90.9%
New Construction	<u> </u>																
Residential (SF/C	OND/TH)	20	66.7%	\$7,533,779	149.8%	\$376,689	49.9%	\$353,900	18.2%	\$197	33.4%	71	24	23	23	2.0	99.1%
	YTD:	53	43.2%	\$16,614,170	64.8%	\$313,475	15.1%	\$336,450	15.7%	\$180	4.7%	71	89	35	89		100.9%
Single Family		20	66.7%	\$7,533,779	149.8%	\$376,689	49.9%	\$353,900	18.2%	\$197	33.4%	71	24	23	23	2.0	99.1%
	YTD:	53	43.2%	\$16,614,170	64.8%	\$313,475	15.1%	\$336,450	15.7%	\$180	4.7%	71	89	35	89		100.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%			_	_		0.0%

<sup>\*</sup> Local Market Area Code: CHC; Type: Custom Defined Market \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By	/ Local Mai	rket Area*: F	redericksburg
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Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exi	isting)																
Residential (SF/C	OND/TH)	28	86.7%	\$14,894,693	126.1%	\$531,953	21.1%	\$510,000	34.2%	\$306	23.9%	82	34	25	41	0.8	96.9%
	YTD:	110	32.5%	\$56,344,300	72.1%	\$512,221	29.9%	\$430,000	31.9%	\$293	25.4%	106	121	44	95		96.7%
Single Family		28	86.7%	\$14,894,693	126.1%	\$531,953	21.1%	\$510,000	34.2%	\$306	23.9%	82	34	24	41	0.8	96.9%
	YTD:	110	32.5%	\$56,344,300	72.1%	\$512,221	29.9%	\$430,000	31.9%	\$293	25.4%	106	120	43	95		96.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
<b>Existing Home</b>																	
Residential (SF/C	OND/TH)	22	57.1%	\$12,258,295	95.6%	\$557,195	24.5%	\$550,000	40.0%	\$331	31.8%	66	26	21	28	0.8	96.3%
	YTD:	95	30.1%	\$50,565,169	71.4%	\$532,265	31.7%	\$447,350	33.5%	\$305	29.7%	101	97	30	66		96.1%
Single Family		22	57.1%	\$12,258,295	95.6%	\$557,195	24.5%	\$550,000	40.0%	\$331	31.8%	66	26	20	28	0.8	96.3%
	YTD:	95	30.1%	\$50,565,169	71.4%	\$532,265	31.7%	\$447,350	33.5%	\$305	29.7%	101	96	29	66		96.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
New Construction	<u> </u>																
Residential (SF/C	OND/TH)	6	500.0%	\$2,661,640	728.1%	\$443,607	38.0%	\$411,525	28.0%	\$221	13.5%	137	8	4	13	0.8	99.3%
	YTD:	15	50.0%	\$5,799,175	79.4%	\$386,612	19.6%	\$365,795	17.8%	\$221	-2.2%	136	24	14	29		100.6%
Single Family		6	500.0%	\$2,661,640	728.1%	\$443,607	38.0%	\$411,525	28.0%	\$221	13.5%	137	8	4	13	0.8	99.3%
	YTD:	15	50.0%	\$5,799,175	79.4%	\$386,612	19.6%	\$365,795	17.8%	\$221	-2.2%	136	24	14	29		100.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 335; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existing	ng)																	
Residential (SF/CON	ID/TH)		2	0.0%	\$1,132,000	206.8%	\$566,000	206.8%	\$566,000	206.8%	\$188	45.9%	97	2	3	-	1.2	0.0%
	YTD:		7	40.0%	\$2,339,000	130.7%	\$334,143	64.8%	\$259,000	8.0%	\$168	31.8%	55	5	2	5		90.1%
Single Family			2	0.0%	\$1,132,000	206.8%	\$566,000	206.8%	\$566,000	206.8%	\$188	45.9%	97	2	3	-	1.2	0.0%
	YTD:		7	40.0%	\$2,339,000	130.7%	\$334,143	64.8%	\$259,000	8.0%	\$168	31.8%	55	5	2	5		90.1%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CON	ID/TH)		2	0.0%	\$1,132,000	206.8%	\$566,000	206.8%	\$566,000	206.8%	\$188	45.9%	97	2	3	-	1.2	0.0%
	YTD:		7	40.0%	\$2,339,000	130.7%	\$334,143	64.8%	\$259,000	8.0%	\$168	31.8%	55	5	2	5		90.1%
Single Family			2	0.0%	\$1,132,000	206.8%	\$566,000	206.8%	\$566,000	206.8%	\$188	45.9%	97	2	3	-	1.2	0.0%
	YTD:		7	40.0%	\$2,339,000	130.7%	\$334,143	64.8%	\$259,000	8.0%	\$168	31.8%	55	5	2	5		90.1%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/CON	ID/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 404; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Johnson City

<b>Property Type</b>	,	Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	3	200.0%	\$534,800	149.9%	\$178,267	-16.7%	\$152,500	-28.7%	\$127	-13.7%	49	7	5	9	1.5	87.0%
	YTD:	13	225.0%	\$4,171,150	401.0%	\$320,858	54.2%	\$319,000	57.9%	\$183	28.4%	43	24	8	25		91.7%
Single Family		3	200.0%	\$534,800	149.9%	\$178,267	-16.7%	\$152,500	-28.7%	\$127	-13.7%	49	7	5	9	1.5	87.0%
	YTD:	13	225.0%	\$4,171,150	401.0%	\$320,858	54.2%	\$319,000	57.9%	\$183	28.4%	43	24	8	25		91.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	2	100.0%	\$382,300	78.6%	\$191,150	-10.7%	\$191,150	-10.7%	\$125	-15.1%	32	4	4	3	1.2	82.9%
	YTD:	12	200.0%	\$4,018,650	382.7%	\$334,888	60.9%	\$319,500	58.2%	\$187	31.4%	40	12	4	13		91.4%
Single Family		2	100.0%	\$382,300	78.6%	\$191,150	-10.7%	\$191,150	-10.7%	\$125	-15.1%	32	4	4	3	1.2	82.9%
	YTD:	12	200.0%	\$4,018,650	382.7%	\$334,888	60.9%	\$319,500	58.2%	\$187	31.4%	40	12	4	13		91.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/C0	OND/TH)	1	100.0%	\$152,500	100.0%	\$152,500	100.0%	\$152,500	100.0%	\$132	100.0%	83	3	1	6	12.0	95.4%
	YTD:	1	100.0%	\$152,500	100.0%	\$152,500	100.0%	\$152,500	100.0%	\$132	100.0%	83	12	4	12		95.4%
Single Family		1	100.0%	\$152,500	100.0%	\$152,500	100.0%	\$152,500	100.0%	\$132	100.0%	83	3	1	6	12.0	95.4%
	YTD:	1	100.0%	\$152,500	100.0%	\$152,500	100.0%	\$152,500	100.0%	\$132	100.0%	83	12	4	12		95.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_		0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		0.0%		0.0%	_	0.0%	_	0.0%	_	0.0%						0.0%

<sup>\*</sup> Local Market Area Code: 484; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis	By Local	Market Area*:	Junction
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Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existing	)																	
Residential (SF/COND/	TH)		1	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$108	100.0%	157	-	-	-	-	0.0%
Y	TD:		1	0.0%	\$220,000	405.8%	\$220,000	405.8%	\$220,000	405.8%	\$108	108.0%	157	-	1	1		0.0%
Single Family			1	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$108	100.0%	157	-	-	-	-	0.0%
Y	TD:		1	0.0%	\$220,000	405.8%	\$220,000	405.8%	\$220,000	405.8%	\$108	108.0%	157	-	1	1		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/COND/	TH)		1	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$108	100.0%	157	-	-	-	-	0.0%
Y	TD:		1	0.0%	\$220,000	405.8%	\$220,000	405.8%	\$220,000	405.8%	\$108	108.0%	157	-	1	1		0.0%
Single Family			1	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$108	100.0%	157	-	-	-	-	0.0%
Y	TD:		1	0.0%	\$220,000	405.8%	\$220,000	405.8%	\$220,000	405.8%	\$108	108.0%	157	-	1	1		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND/	TH)		-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
Y	TD:		-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	TD:		_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 490; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis	By Local	Market Are	a*: Mason
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Property Type	Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																	
Residential (SF/COND/TH)		1	0.0%	\$149,000	-8.5%	\$149,000	-8.5%	\$149,000	-8.5%	\$136	-13.1%	27	5	6	2	2.8	100.0%
YTD:		7	-22.2%	\$1,562,815	-20.3%	\$223,259	2.4%	\$225,000	-2.0%	\$140	-1.3%	97	9	6	4		93.8%
Single Family		1	0.0%	\$149,000	-8.5%	\$149,000	-8.5%	\$149,000	-8.5%	\$136	-13.1%	27	5	6	2	2.8	100.0%
YTD:		7	-22.2%	\$1,562,815	-20.3%	\$223,259	2.4%	\$225,000	-2.0%	\$140	-1.3%	97	9	6	4		93.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/COND/TH)		1	0.0%	\$149,000	-8.5%	\$149,000	-8.5%	\$149,000	-8.5%	\$136	-13.1%	27	5	6	2	2.8	100.0%
YTD:		7	-22.2%	\$1,562,815	-20.3%	\$223,259	2.4%	\$225,000	-2.0%	\$140	-1.3%	97	9	6	4		93.8%
Single Family		1	0.0%	\$149,000	-8.5%	\$149,000	-8.5%	\$149,000	-8.5%	\$136	-13.1%	27	5	6	2	2.8	100.0%
YTD:		7	-22.2%	\$1,562,815	-20.3%	\$223,259	2.4%	\$225,000	-2.0%	\$140	-1.3%	97	9	6	4		93.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%
New Construction																	
Residential (SF/COND/TH)		_	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	_	_	0.0%
YTD:		_	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
YTD:		_	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
YTD:		_	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-		-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:		_	0.0%	-	0.0%	-		-	2 22/	_	0.00/	_	-	-	-		0.0%
							2.270										2.070

<sup>\*</sup> Local Market Area Code: 620; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Property Type	Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLl
All(New and Existing)																	
Residential (SF/COND/TH)		3	100.0%	\$2,435,000	100.0%	\$811,667	100.0%	\$850,000	100.0%	\$256	100.0%	243	1	3	2	9.0	93.69
YTD		4	100.0%	\$2,679,900	100.0%	\$669,975	100.0%	\$792,500	100.0%	\$232	100.0%	208	1	5	5		94.79
Single Family		3	100.0%	\$2,435,000	100.0%	\$811,667	100.0%	\$850,000	100.0%	\$256	100.0%	243	1	3	2	9.0	93.69
YTD		4	100.0%	\$2,679,900	100.0%	\$669,975	100.0%	\$792,500	100.0%	\$232	100.0%	208	1	5	5		94.79
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
YTD		-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.09
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
YTD		-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.09
Existing Home																	
Residential (SF/COND/TH)		3	100.0%	\$2,435,000	100.0%	\$811,667	100.0%	\$850,000	100.0%	\$256	100.0%	243	1	2	1	6.0	93.69
YTD		4	100.0%	\$2,679,900	100.0%	\$669,975	100.0%	\$792,500	100.0%	\$232	100.0%	208	1	3	4		94.79
Single Family		3	100.0%	\$2,435,000	100.0%	\$811,667	100.0%	\$850,000	100.0%	\$256	100.0%	243	1	2	1	6.0	93.69
YTD		4	100.0%	\$2,679,900	100.0%	\$669,975	100.0%	\$792,500	100.0%	\$232	100.0%	208	1	3	4		94.79
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
YTD		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.09
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
YTD		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.09
New Construction																	
Residential (SF/COND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	1	-	0.09
YTD		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	1		0.09
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	1	-	0.09
YTD		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	1		0.09
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
YTD		-	0.0%	-	0.0%		0.0%	-	0.0%	-	0.0%	-	-		-		0.09
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
YTD		-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	-		0.09

<sup>\*</sup> Local Market Area Code: 871; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Stonewall

Property Type		Closed Sales**	,	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																	
Residential (SF/C0	OND/TH)		-	0.0%	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	2	2	-	4.8	0.0%
	YTD:	2	2	100.0%	\$840,000	100.0%	\$420,000	100.0%	\$420,000	100.0%	\$318	100.0%	271	2	2	-		92.7%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	2	-	4.8	0.0%
	YTD:	2	2	100.0%	\$840,000	100.0%	\$420,000	100.0%	\$420,000	100.0%	\$318	100.0%	271	2	2	-		92.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/C0	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	2	-	8.0	0.0%
	YTD:		1	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$496	100.0%	416	2	2	-		92.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	2	-	8.0	0.0%
	YTD:		1	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$496	100.0%	416	2	2	-		92.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																	
Residential (SF/C0	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		1	100.0%	\$210,000	100.0%	\$210,000	100.0%	\$210,000	100.0%	\$140	100.0%	126	-	-	-		93.3%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		1	100.0%	\$210,000	100.0%	\$210,000	100.0%	\$210,000	100.0%	\$140	100.0%	126	-	-	-		93.3%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		-	0.0%	=	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 966; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.