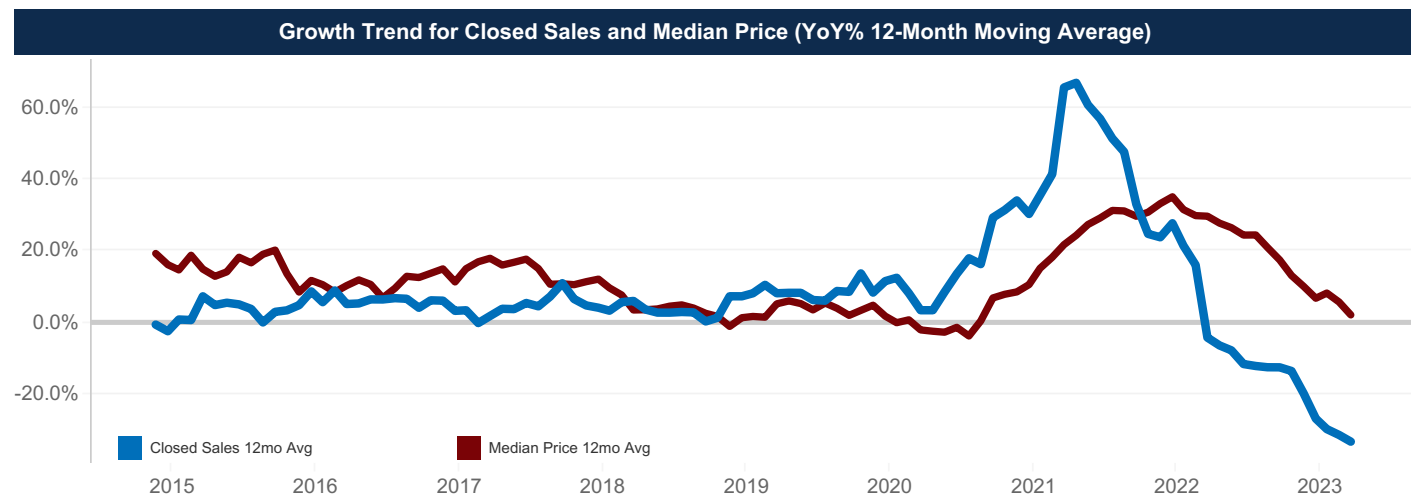
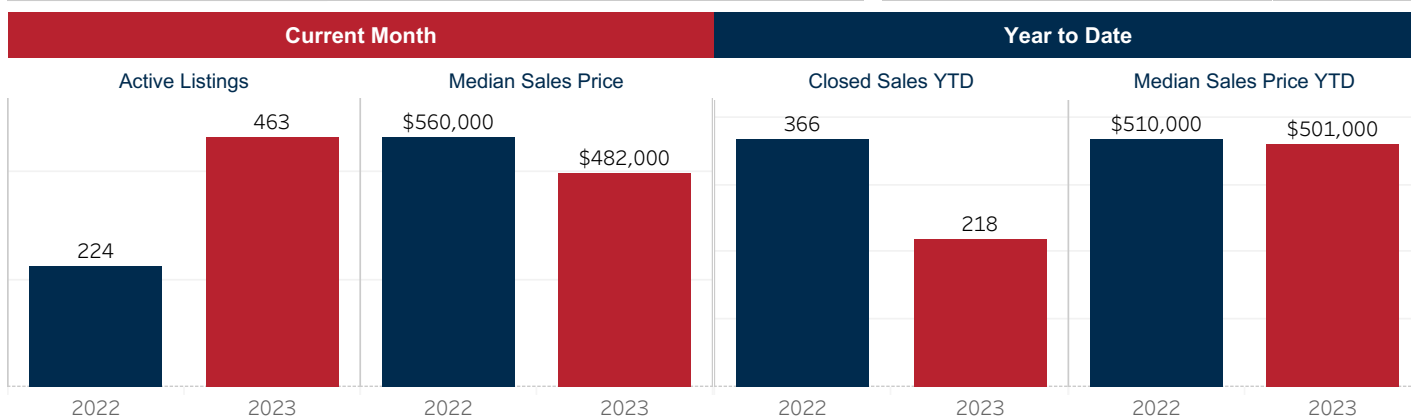


May 2023 Market Snapshot

Central Hill Country



	2022			2023			Year to Date		
	2022	2023	% Change	2022	2023	% Change	2022	2023	% Change
Closed Sales	70	44	▼ -37.1%	366	218	▼ -40.4%			
Median Sales Price	\$560,000	\$482,000	▼ -13.9%	\$510,000	\$501,000	▼ -1.8%			
Average Sales Price	\$781,386	\$689,482	▼ -11.8%	\$628,749	\$623,402	▼ -0.9%			
Ratio to Original List Price	96.7%	92.7%	▼ -4.2%	97.6%	92.7%	▼ -5.0%			
Days On Market	70	102	▲ 45.7%	73	99	▲ 35.6%			
New Listings	122	139	▲ 13.9%	476	543	▲ 14.1%			
Under Contract	81	77	▼ -4.9%	97	58	▼ -40.2%			
Active Listings	224	463	▲ 106.7%	171	413	▲ 141.5%			
Months Inventory	3.2	9.9	▲ 210.8%	3.2	9.9	▲ 210.8%			

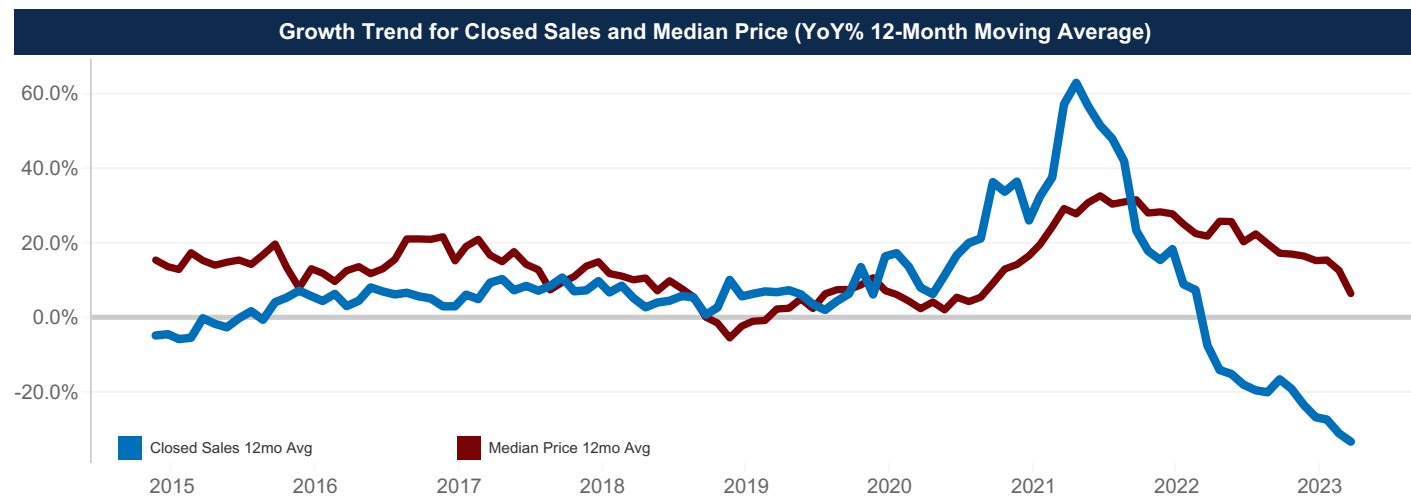
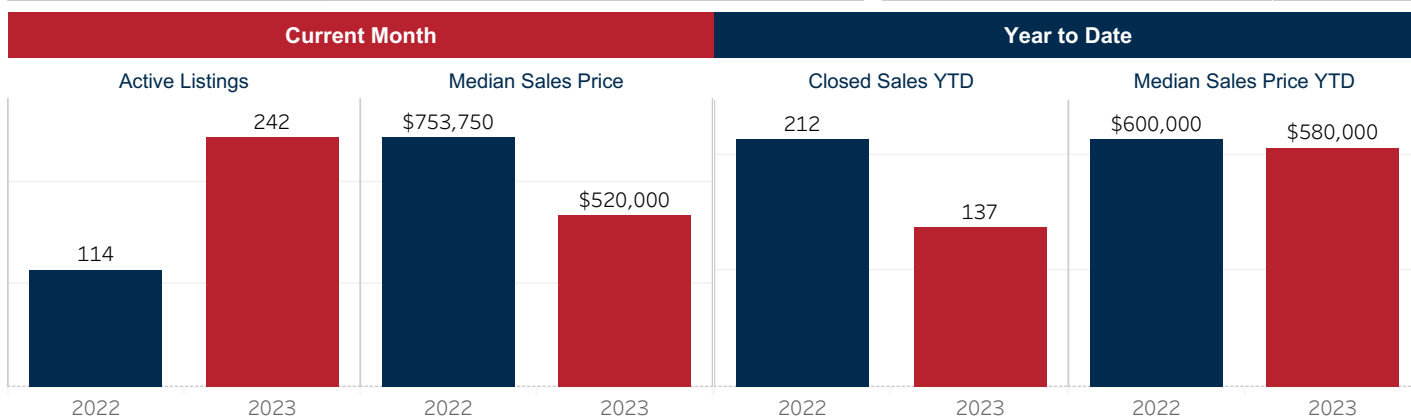


May 2023 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	46	31	▼ -32.6%	212	137	▼ -35.4%
Median Sales Price	\$753,750	\$520,000	▼ -31.0%	\$600,000	\$580,000	▼ -3.3%
Average Sales Price	\$899,567	\$777,492	▼ -13.6%	\$730,509	\$719,341	▼ -1.5%
Ratio to Original List Price	96.6%	92.6%	▼ -4.2%	97.0%	92.3%	▼ -4.8%
Days On Market	77	116	▲ 50.7%	84	115	▲ 36.9%
New Listings	68	70	▲ 2.9%	264	294	▲ 11.4%
Under Contract	42	40	▼ -4.8%	55	37	▼ -32.7%
Active Listings	114	242	▲ 112.3%	82	216	▲ 163.4%
Months Inventory	2.6	8.3	▲ 221.2%	2.6	8.3	▲ 221.2%



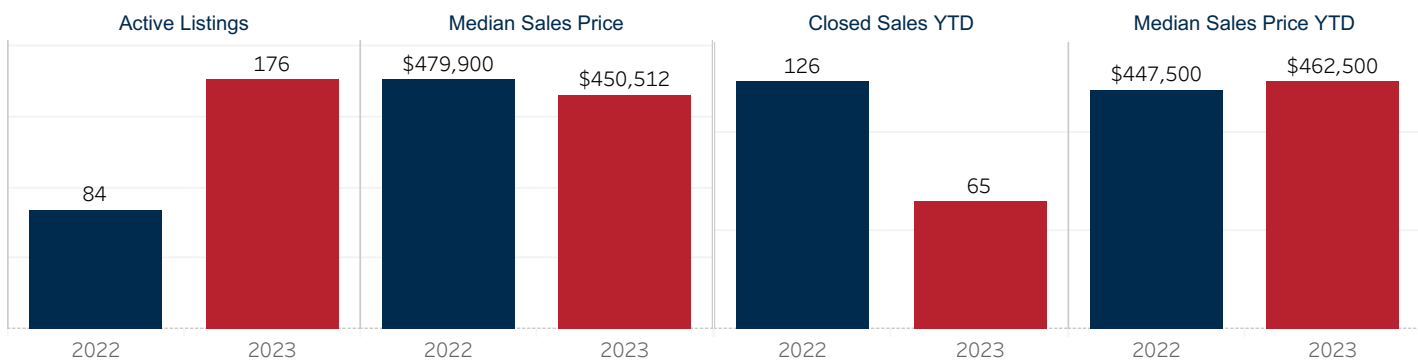
May 2023 Market Snapshot

Blanco County

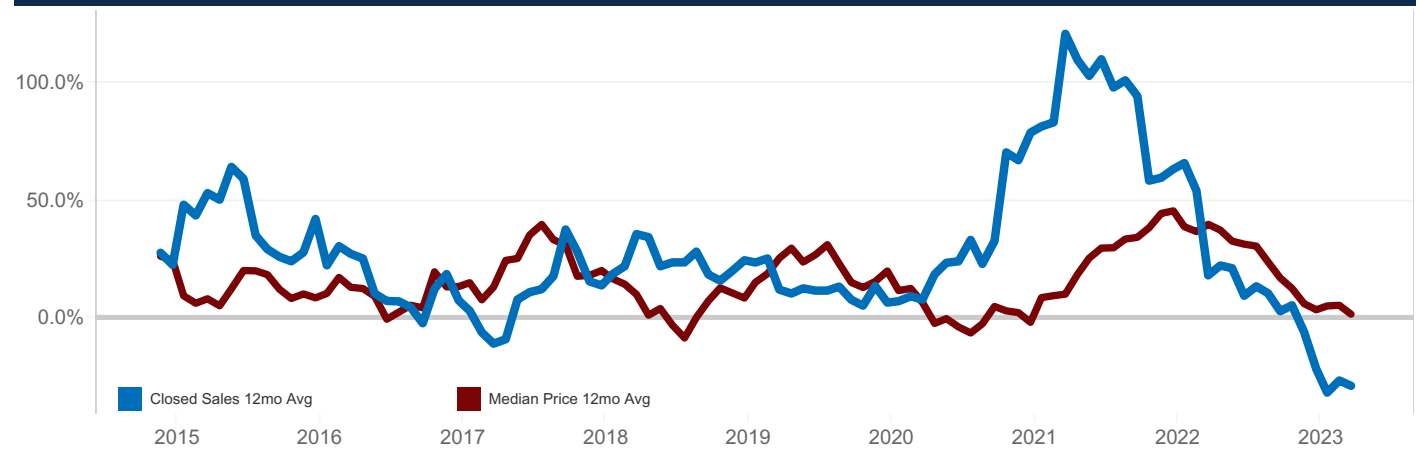


	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	21	9	▼ -57.1%	126	65	▼ -48.4%
Median Sales Price	\$479,900	\$450,512	▼ -6.1%	\$447,500	\$462,500	▲ 3.4%
Average Sales Price	\$599,114	\$484,566	▼ -19.1%	\$527,683	\$492,934	▼ -6.6%
Ratio to Original List Price	97.3%	94.9%	▼ -2.5%	99.1%	94.9%	▼ -4.3%
Days On Market	54	67	▲ 24.1%	53	68	▲ 28.3%
New Listings	45	58	▲ 28.9%	172	193	▲ 12.2%
Under Contract	33	28	▼ -15.2%	34	15	▼ -55.9%
Active Listings	84	176	▲ 109.5%	67	156	▲ 132.8%
Months Inventory	3.8	12.1	▲ 219.7%	3.8	12.1	▲ 219.7%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



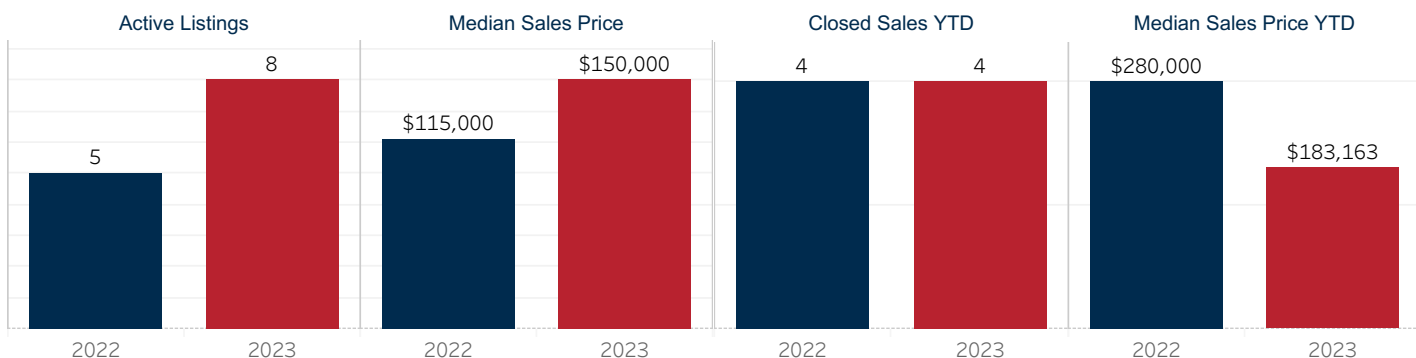
May 2023 Market Snapshot

Kimble County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	1	1	▲ 0.0%	4	4	▲ 0.0%
Median Sales Price	\$115,000	\$150,000	▲ 30.4%	\$280,000	\$183,163	▼ -34.6%
Average Sales Price	\$115,000	\$150,000	▲ 30.4%	\$401,250	\$334,081	▼ -16.7%
Ratio to Original List Price	0.0%	75.0%	▲ 100.0%	96.2%	78.4%	▼ -18.5%
Days On Market	35	16	▼ -54.3%	45	31	▼ -31.1%
New Listings	2	2	▲ 0.0%	6	12	▲ 100.0%
Under Contract	2	2	▲ 0.0%	1	2	▲ 100.0%
Active Listings	5	8	▲ 60.0%	6	7	▲ 16.7%
Months Inventory	5.0	8.7	▲ 74.6%	5.0	8.7	▲ 74.6%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



May 2023 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	2	1	▼ -50.0%	24	9	▼ -62.5%
Median Sales Price	\$310,250	\$140,000	▼ -54.9%	\$270,000	\$200,000	▼ -25.9%
Average Sales Price	\$310,250	\$140,000	▼ -54.9%	\$298,371	\$219,361	▼ -26.5%
Ratio to Original List Price	92.3%	96.6%	▲ 4.7%	94.7%	86.8%	▼ -8.4%
Days On Market	96	10	▼ -89.6%	96	110	▲ 14.6%
New Listings	7	9	▲ 28.6%	34	44	▲ 29.4%
Under Contract	4	7	▲ 75.0%	7	4	▼ -42.9%
Active Listings	21	37	▲ 76.2%	14	32	▲ 128.6%
Months Inventory	6.1	17.1	▲ 177.8%	6.1	17.1	▲ 177.8%

