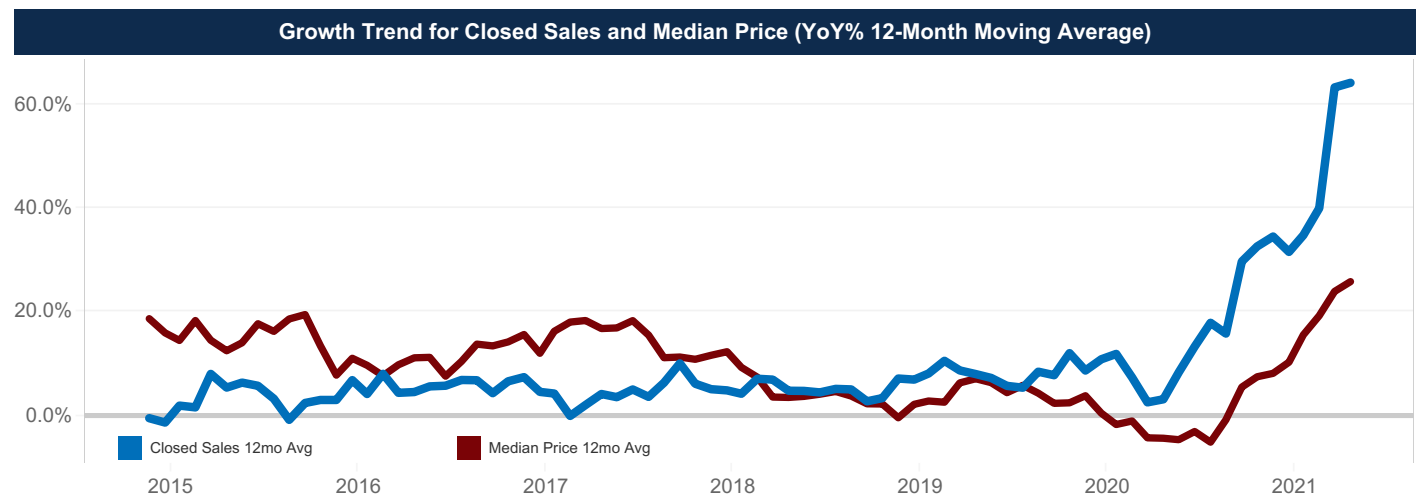
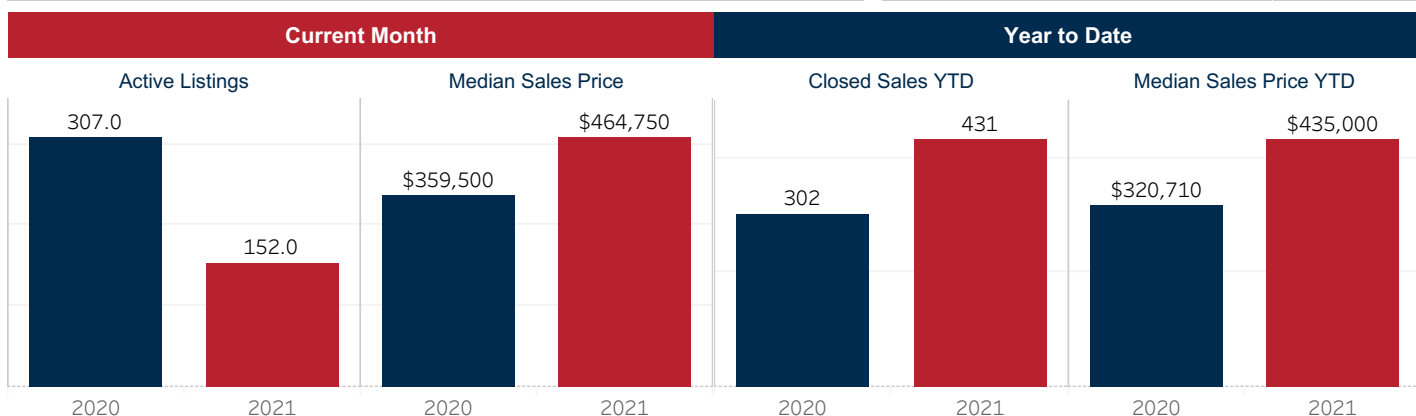


June 2021 Market Snapshot

Central Hill Country



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	66	73	▲ 10.6%	302	431	▲ 42.7%
Median Sales Price	\$359,500	\$464,750	▲ 29.3%	\$320,710	\$435,000	▲ 35.6%
Average Sales Price	\$446,291	\$666,603	▲ 49.4%	\$403,478	\$569,492	▲ 41.2%
Ratio to Original List Price	92.8%	99.5%	▲ 7.2%	93.2%	97.7%	▲ 4.9%
Days On Market	104	80	▼ -23.1%	127	90	▼ -29.1%
New Listings	93	114	▲ 22.6%	497	531	▲ 6.8%
Under Contract	103	142	▲ 37.9%	73	132	▲ 80.8%
Active Listings	307	152	▼ -50.5%	311	140	▼ -55.0%
Months Inventory	6.1	2.0	▼ -67.7%	6.1	2.0	▼ -67.7%

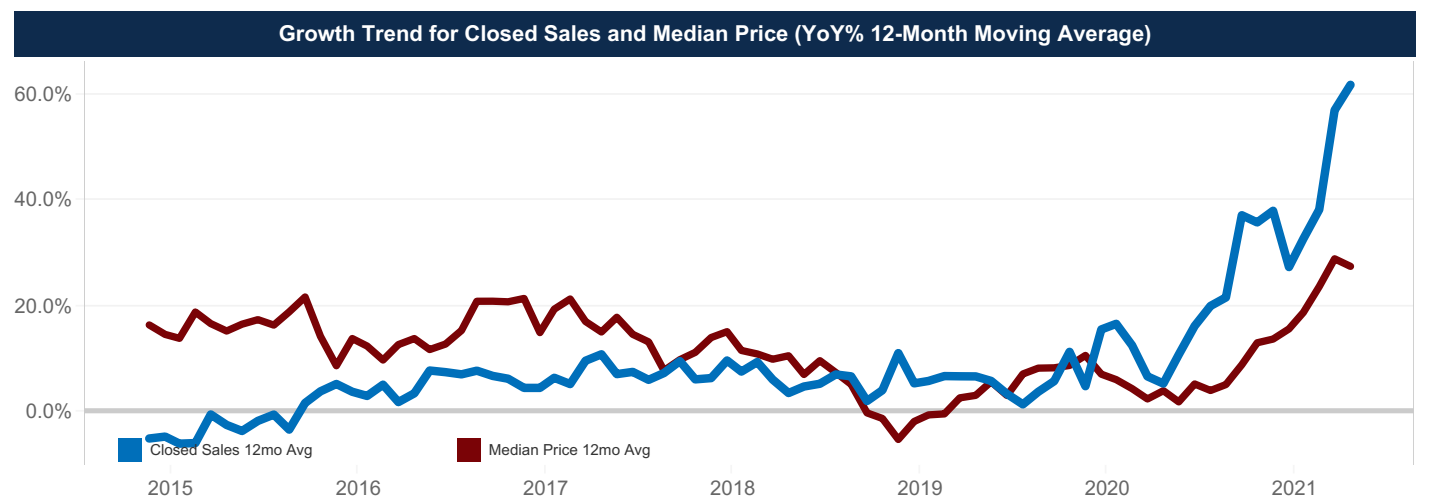
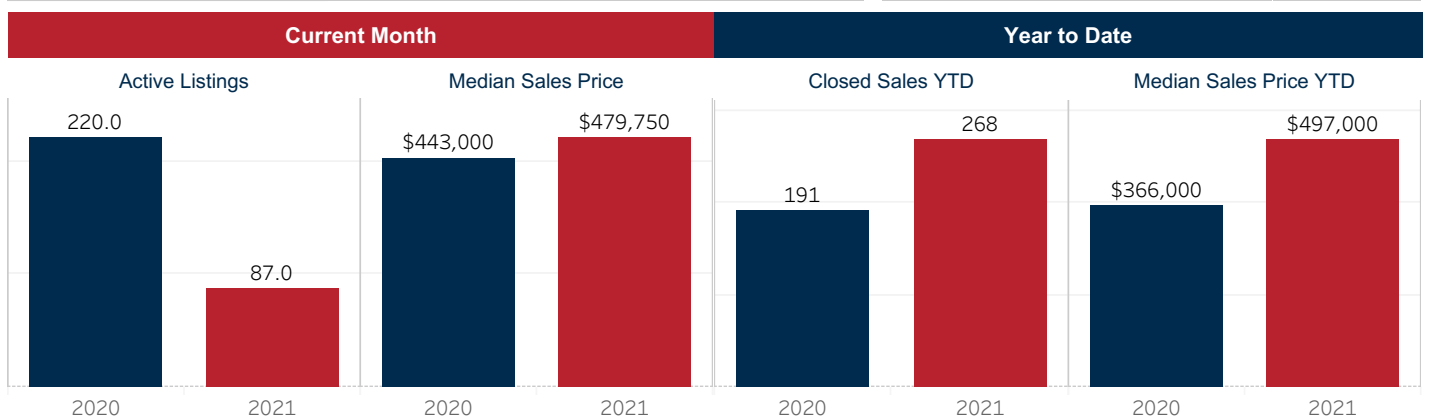


June 2021 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	35	48	▲ 37.1%	191	268	▲ 40.3%
Median Sales Price	\$443,000	\$479,750	▲ 8.3%	\$366,000	\$497,000	▲ 35.8%
Average Sales Price	\$560,386	\$699,531	▲ 24.8%	\$470,827	\$647,092	▲ 37.4%
Ratio to Original List Price	92.5%	100.5%	▲ 8.7%	93.3%	97.7%	▲ 4.7%
Days On Market	112	88	▼ -21.4%	125	102	▼ -18.4%
New Listings	64	72	▲ 12.5%	337	312	▼ -7.4%
Under Contract	70	82	▲ 17.1%	46	76	▲ 65.2%
Active Listings	220	87	▼ -60.5%	219	80	▼ -63.5%
Months Inventory	6.6	1.7	▼ -74.1%	6.6	1.7	▼ -74.1%

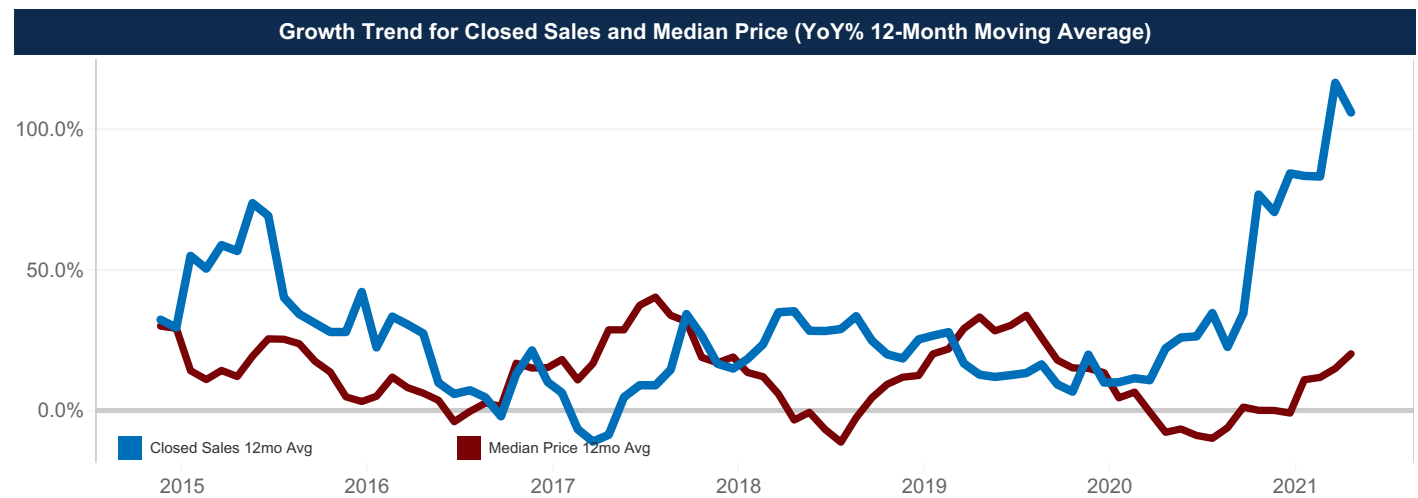
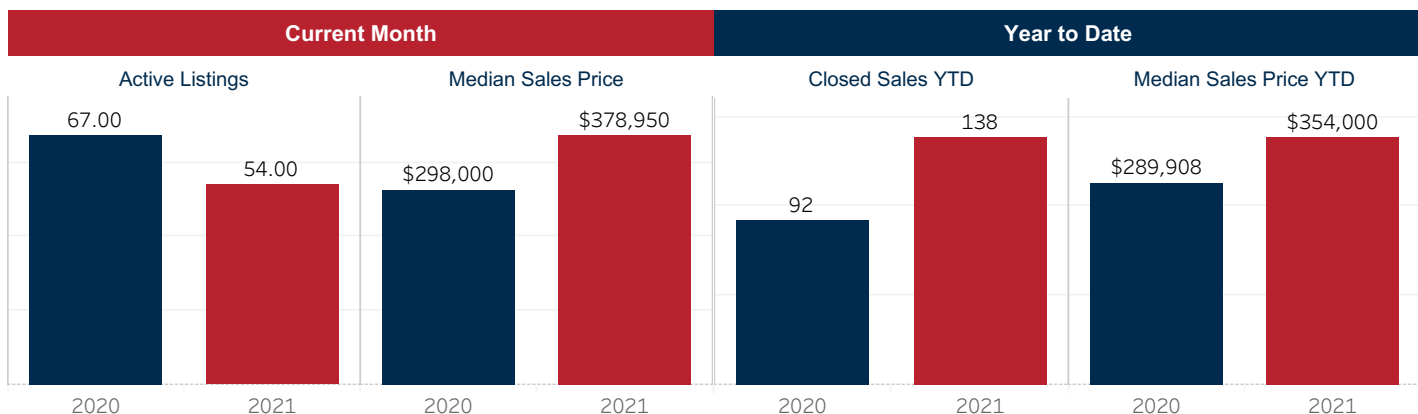


June 2021 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	27	22	▼ -18.5%	92	138	▲ 50.0%
Median Sales Price	\$298,000	\$378,950	▲ 27.2%	\$289,908	\$354,000	▲ 22.1%
Average Sales Price	\$348,657	\$619,345	▲ 77.6%	\$310,558	\$458,998	▲ 47.8%
Ratio to Original List Price	92.9%	98.5%	▲ 6.1%	92.9%	98.0%	▲ 5.4%
Days On Market	106	64	▼ -39.6%	132	70	▼ -47.0%
New Listings	23	37	▲ 60.9%	128	191	▲ 49.2%
Under Contract	28	54	▲ 92.9%	23	51	▲ 121.7%
Active Listings	67	54	▼ -19.4%	74	47	▼ -36.5%
Months Inventory	4.7	2.5	▼ -47.6%	4.7	2.5	▼ -47.6%

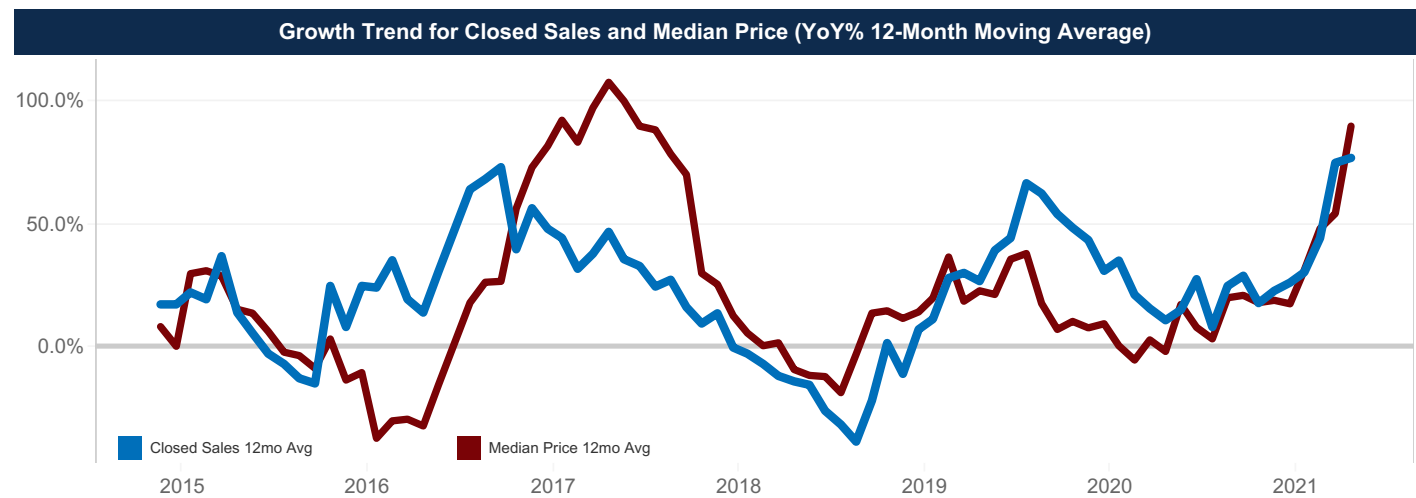
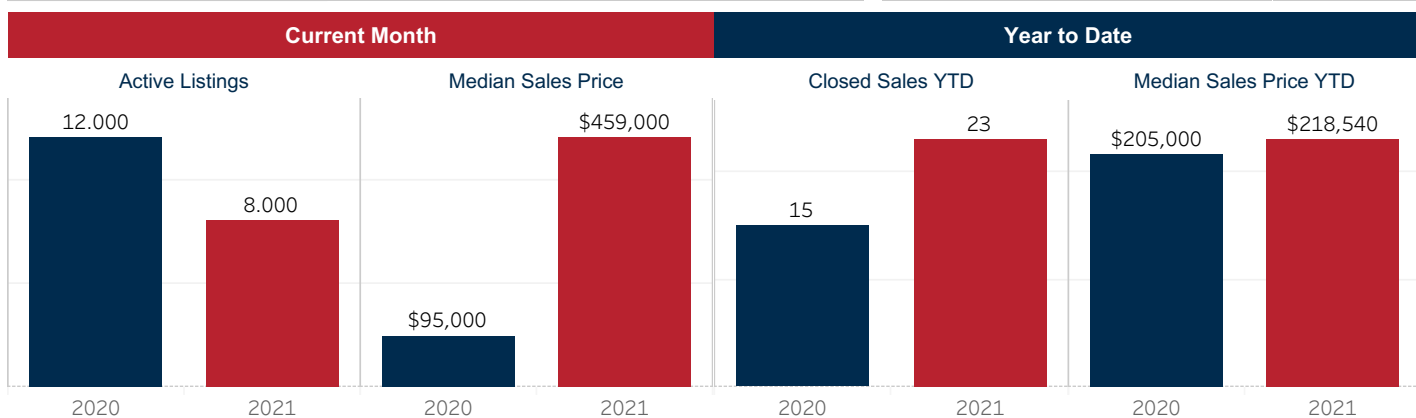


June 2021 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	3	2	▼ -33.3%	15	23	▲ 53.3%
Median Sales Price	\$95,000	\$459,000	▲ 383.2%	\$205,000	\$218,540	▲ 6.6%
Average Sales Price	\$128,833	\$459,000	▲ 256.3%	\$195,193	\$336,204	▲ 72.2%
Ratio to Original List Price	93.1%	97.1%	▲ 4.3%	95.3%	96.8%	▲ 1.6%
Days On Market	35	56	▲ 60.0%	100	62	▼ -38.0%
New Listings	3	2	▼ -33.3%	22	23	▲ 4.6%
Under Contract	4	4	▲ 0.0%	3	3	▲ 0.0%
Active Listings	12	8	▼ -33.3%	13	9	▼ -30.8%
Months Inventory	4.6	2.0	▼ -56.0%	4.6	2.0	▼ -56.0%



June 2021 Market Snapshot

Kimble County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	1	1	▲ 0.0%	4	2	▼ -50.0%
Median Sales Price	\$41,500	\$559,550	▲ 1248.3%	\$85,750	\$389,775	▲ 354.6%
Average Sales Price	\$41,500	\$559,550	▲ 1248.3%	\$105,750	\$389,775	▲ 268.6%
Ratio to Original List Price	103.0%	81.2%	▼ -21.1%	83.8%	81.2%	▼ -3.1%
Days On Market	18	79	▲ 338.9%	179	118	▼ -34.1%
New Listings	3	3	▲ 0.0%	10	5	▼ -50.0%
Under Contract	1	2	▲ 100.0%	2	1	▼ -50.0%
Active Listings	8	3	▼ -62.5%	5	3	▼ -40.0%
Months Inventory	19.2	4.0	▼ -79.2%	19.2	4.0	▼ -79.2%

