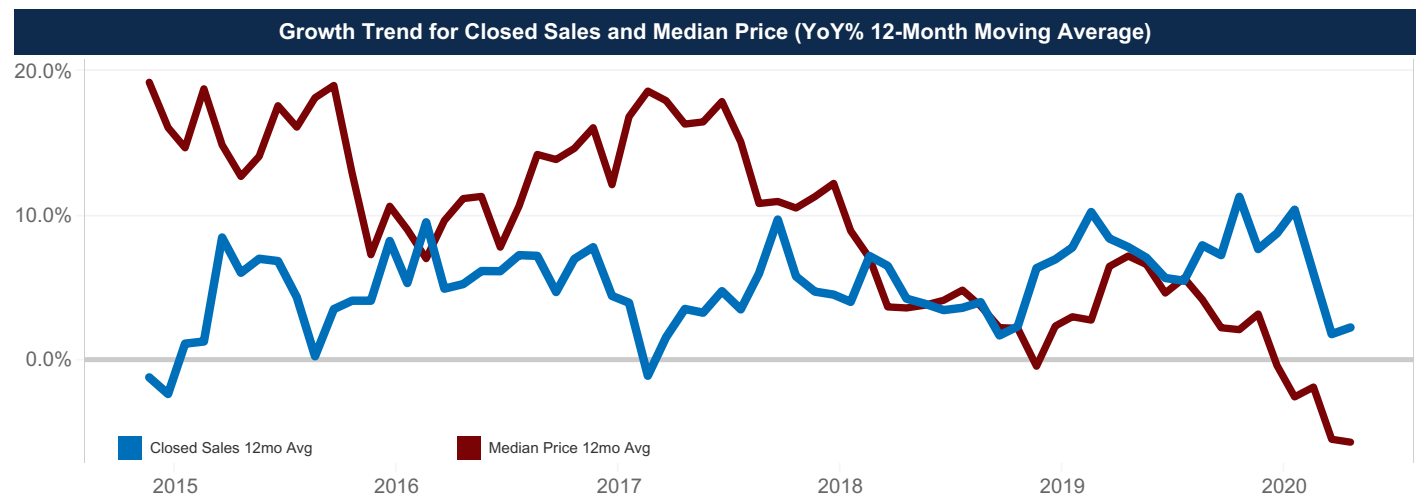
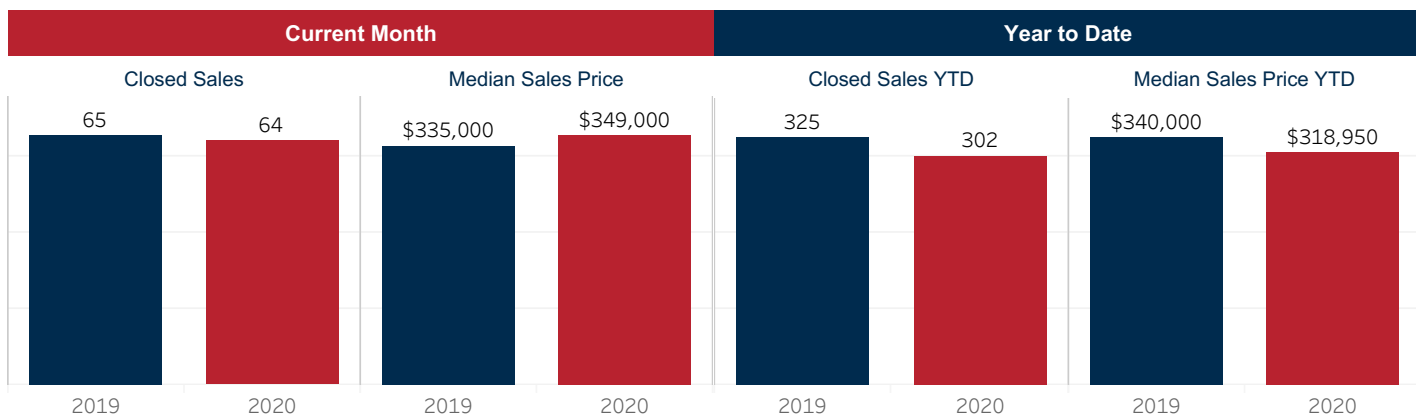


# June 2020 Market Snapshot

## Central Hill Country



	2019			2020			Year to Date		
	2019	2020	% Change	2019	2020	% Change	2019	2020	% Change
Closed Sales	65	64	▼ -1.5%	325	302	▼ -7.1%			
Median Sales Price	\$335,000	\$349,000	▲ 4.2%	\$340,000	\$318,950	▼ -6.2%			
Average Sales Price	\$406,666	\$442,364	▲ 8.8%	\$406,269	\$400,903	▼ -1.3%			
Ratio to Original List Price	94.6%	92.8%	▼ -1.9%	92.5%	93.1%	▲ 0.6%			
Days On Market	95	99	▲ 4.2%	125	126	▲ 0.8%			
New Listings	82	88	▲ 7.3%	501	486	▼ -3.0%			
Under Contract	85	103	▲ 21.2%	67	73	▲ 9.0%			
Active Listing Count	325	302	▼ -7.1%	319	305	▼ -4.4%			
Months Inventory	6.4	6.0	▼ -5.7%	6.4	6.0	▼ -5.7%			

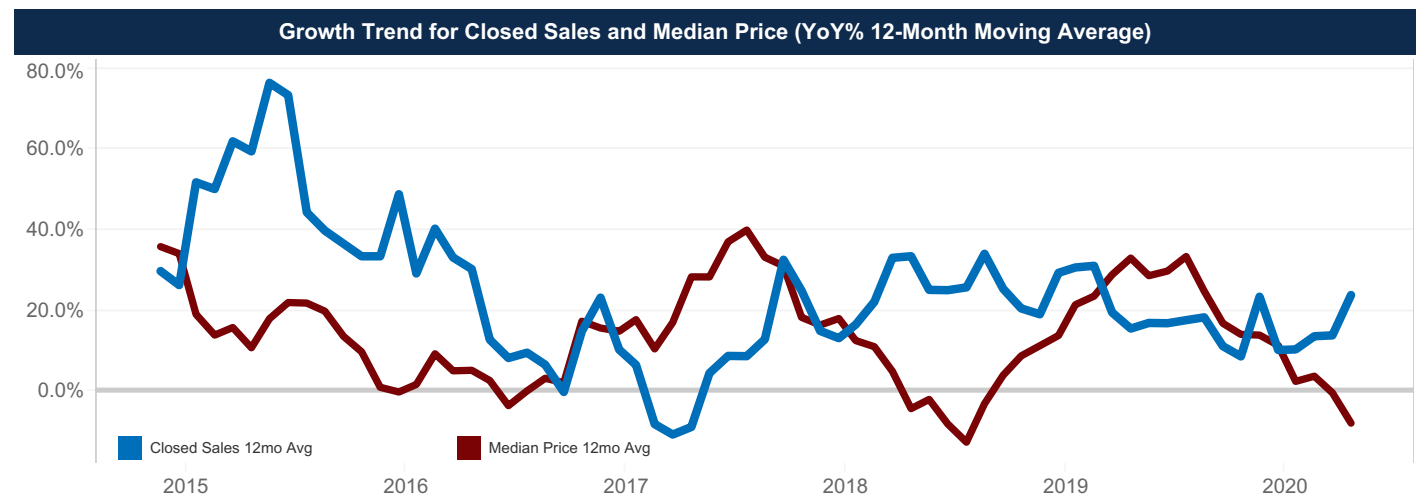
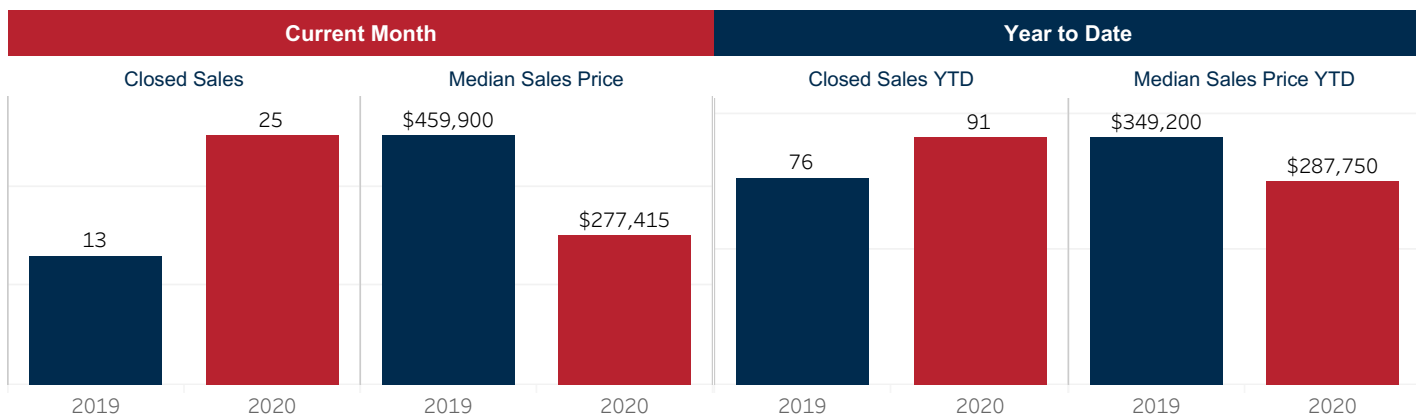


# June 2020 Market Snapshot

## Blanco County



	Year to Date			Year to Date		
	2019	2020	% Change	2019	2020	% Change
Closed Sales	13	25	▲ 92.3%	76	91	▲ 19.7%
Median Sales Price	\$459,900	\$277,415	▼ -39.7%	\$349,200	\$287,750	▼ -17.6%
Average Sales Price	\$428,585	\$346,197	▼ -19.2%	\$384,584	\$307,737	▼ -20.0%
Ratio to Original List Price	96.3%	93.1%	▼ -3.3%	92.0%	92.8%	▲ 1.0%
Days On Market	47	89	▲ 89.4%	103	128	▲ 24.3%
New Listings	22	22	▲ 0.0%	145	126	▼ -13.1%
Under Contract	27	28	▲ 3.7%	19	23	▲ 21.1%
Active Listing Count	94	68	▼ -27.7%	86	72	▼ -16.3%
Months Inventory	7.7	4.8	▼ -37.1%	7.7	4.8	▼ -37.1%



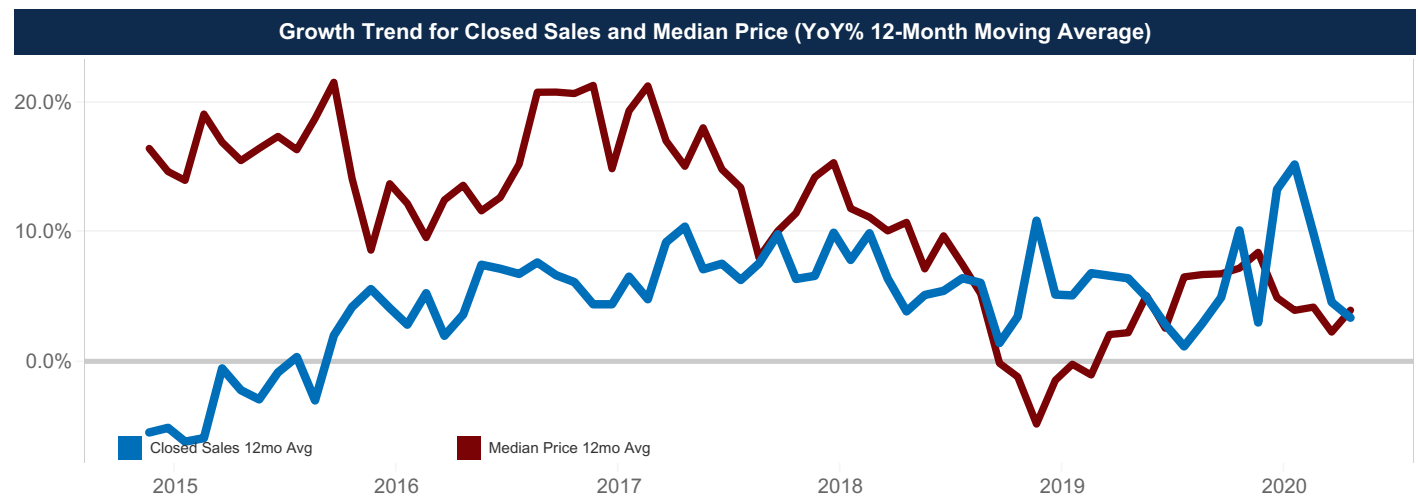
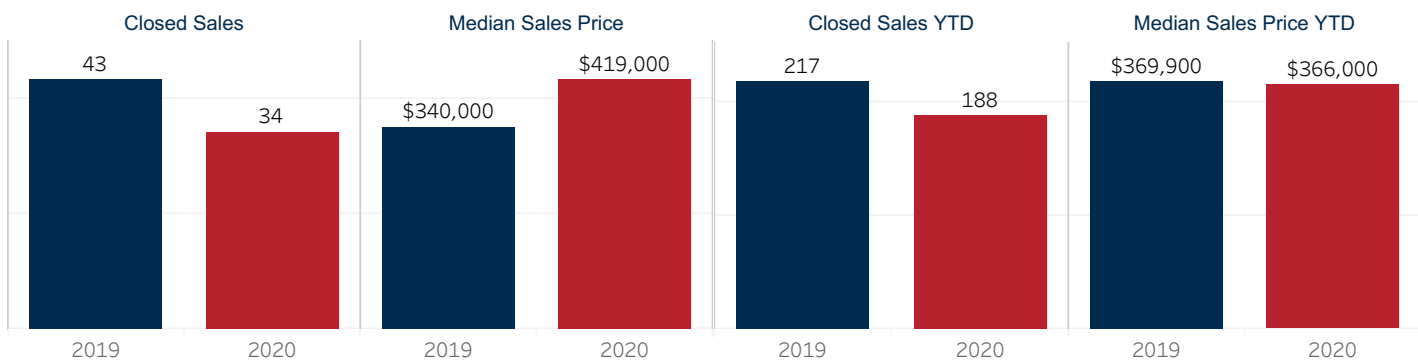
# June 2020 Market Snapshot

## Gillespie County



	Year to Date			Year to Date		
	2019	2020	% Change	2019	2020	% Change
Closed Sales	43	34	▼ -20.9%	217	188	▼ -13.4%
Median Sales Price	\$340,000	\$419,000	▲ 23.2%	\$369,900	\$366,000	▼ -1.1%
Average Sales Price	\$434,564	\$552,954	▲ 27.2%	\$439,925	\$470,653	▲ 7.0%
Ratio to Original List Price	93.8%	92.2%	▼ -1.8%	92.8%	93.2%	▲ 0.5%
Days On Market	96	115	▲ 19.8%	131	127	▼ -3.1%
New Listings	56	60	▲ 7.1%	324	329	▲ 1.5%
Under Contract	55	70	▲ 27.3%	44	45	▲ 2.3%
Active Listing Count	209	216	▲ 3.4%	207	216	▲ 4.4%
Months Inventory	6.0	6.6	▲ 9.7%	6.0	6.6	▲ 9.7%

Current Month	Year to Date
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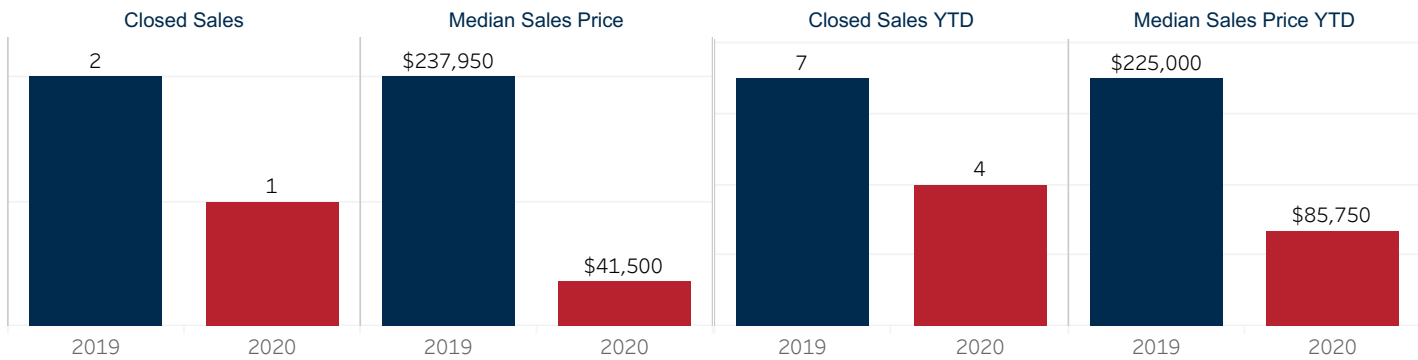
# June 2020 Market Snapshot

## Kimble County

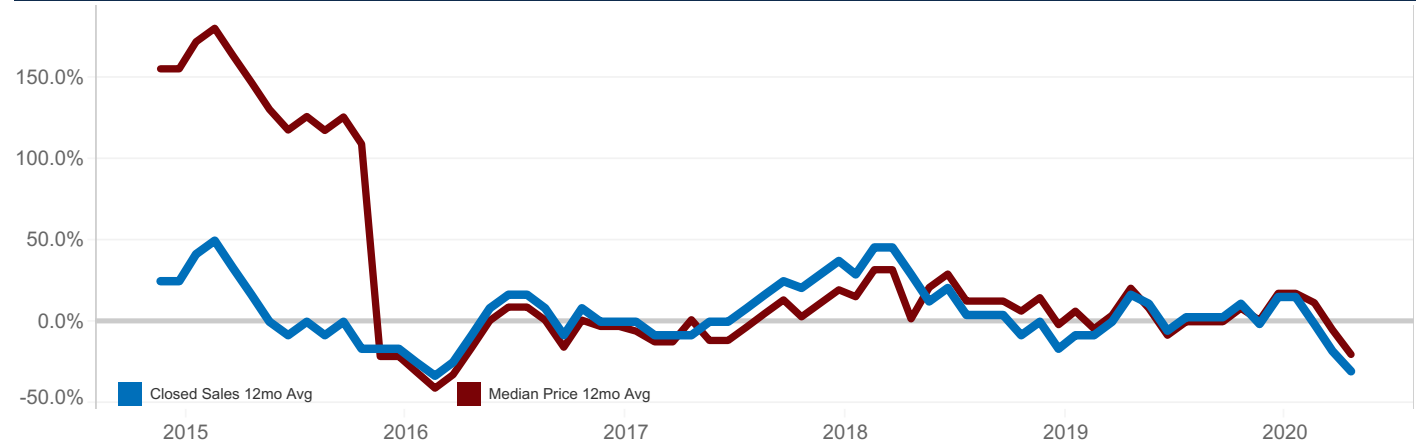


	2019			2020			Year to Date		
	2019	2020	% Change	2019	2020	% Change	2019	2020	% Change
Closed Sales	2	1	▼ -50.0%	7	4	▼ -42.9%	7	4	▼ -42.9%
Median Sales Price	\$237,950	\$41,500	▼ -82.6%	\$225,000	\$85,750	▼ -61.9%	\$225,000	\$85,750	▼ -61.9%
Average Sales Price	\$237,950	\$41,500	▼ -82.6%	\$191,099	\$105,750	▼ -44.7%	\$191,099	\$105,750	▼ -44.7%
Ratio to Original List Price	90.3%	103.0%	▲ 14.1%	90.6%	83.8%	▼ -7.6%	90.6%	83.8%	▼ -7.6%
Days On Market	91	18	▼ -80.2%	115	179	▲ 55.7%	115	179	▲ 55.7%
New Listings	0	3	▲ 100.0%	8	9	▲ 12.5%	8	9	▲ 12.5%
Under Contract	1	1	▲ 0.0%	1	2	▲ 100.0%	1	2	▲ 100.0%
Active Listing Count	9	7	▼ -22.2%	12	4	▼ -66.7%	12	4	▼ -66.7%
Months Inventory	9.8	16.8	▲ 71.1%	9.8	16.8	▲ 71.1%	9.8	16.8	▲ 71.1%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



# June 2020 Market Snapshot

## Mason County



	2019			2020			Year to Date		
	2019	2020	% Change	2019	2020	% Change	2019	2020	% Change
Closed Sales	7	3	▼ -57.1%	25	17	▼ -32.0%	25	17	▼ -32.0%
Median Sales Price	\$165,000	\$95,000	▼ -42.4%	\$195,000	\$205,000	▲ 5.1%	\$195,000	\$205,000	▲ 5.1%
Average Sales Price	\$242,786	\$128,833	▼ -46.9%	\$240,312	\$196,332	▼ -18.3%	\$240,312	\$196,332	▼ -18.3%
Ratio to Original List Price	96.6%	93.1%	▼ -3.6%	92.7%	95.6%	▲ 3.1%	92.7%	95.6%	▲ 3.1%
Days On Market	177	35	▼ -80.2%	137	98	▼ -28.5%	137	98	▼ -28.5%
New Listings	4	3	▼ -25.0%	24	22	▼ -8.3%	24	22	▼ -8.3%
Under Contract	2	4	▲ 100.0%	4	3	▼ -25.0%	4	3	▼ -25.0%
Active Listing Count	13	11	▼ -15.4%	12	12	▲ 0.0%	12	12	▲ 0.0%
Months Inventory	4.3	4.0	▼ -7.7%	4.3	4.0	▼ -7.7%	4.3	4.0	▼ -7.7%

