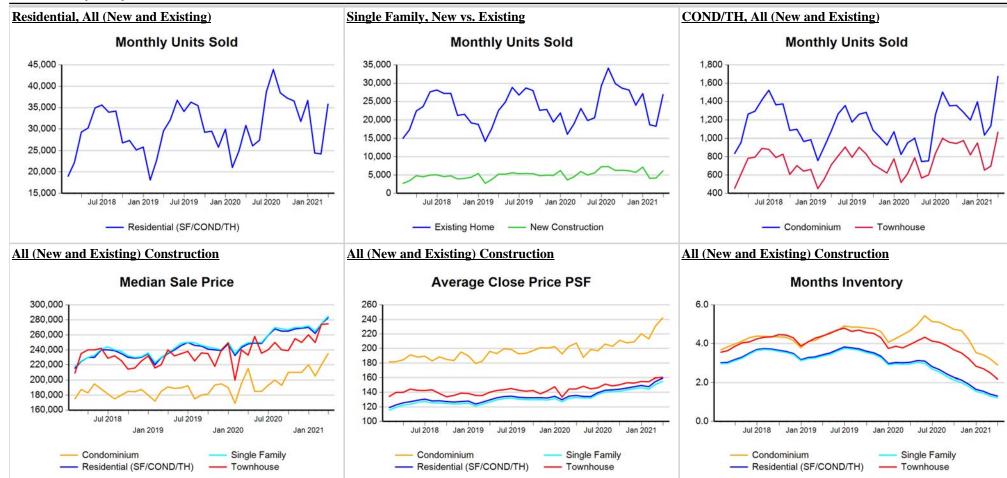
Market Analysis By St																
Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	35,810	16.2%	\$12,893,522,030	40.4%	\$360,054	20.8%	\$282,865	14.1%	\$159	17.5%	45	42,095	43,542	39,168	1.3	99.3%
YTD:	84,464	10.1%	\$29,045,262,276	30.3%	\$343,877	18.4%	\$274,300	13.4%	\$155	15.5%	47	106,319	47,152	99,496		98.6%
Single Family	33,042	13.9%	\$12,012,858,017	38.2%	\$363,563	21.3%	\$285,000	14.2%	\$155	16.7%	44	38,607	38,200	36,124	1.2	99.5%
YTD:	78,163	8.5%	\$27,124,168,664	28.7%	\$347,021	18.6%	\$275,000	12.7%	\$151	15.1%	46	97,181	41,403	91,904		98.7%
Townhouse	1,064	35.0%	\$324,848,418	52.4%	\$305,309	12.8%	\$274,850	18.0%	\$160	10.8%	49	1,419	1,819	1,247	2.2	98.3%
YTD:	2,414	25.7%	\$722,545,558	43.6%	\$299,315	14.3%	\$266,500	18.4%	\$159	11.9%	51	3,671	2,013	3,077		97.5%
Condominium	1,675	67.5%	\$546,806,997	98.1%	\$326,452	18.2%	\$235,000	9.3%	\$242	16.7%	67	2,069	3,523	1,797	2.9	97.7%
YTD:	3,841	38.3%	\$1,184,190,827	65.4%	\$308,303	19.7%	\$220,000	14.3%	\$231	14.5%	68	5,467	3,736	4,515		96.8%
Existing Home																
Residential (SF/COND/TH)	29,392	19.2%	\$10,521,374,544	47.4%	\$357,967	23.6%	\$277,000	17.9%	\$159	19.4%	41	35,382	33,520	31,355	1.2	99.2%
YTD:	69,455	11.8%	\$23,666,018,966	35.7%	\$340,739	21.4%	\$266,000	15.7%	\$154	17.3%	43	86,284	35,231	77,878		98.3%
Single Family	26,900	16.5%	\$9,743,914,913	44.5%	\$362,227	24.0%	\$280,000	17.9%	\$154	18.3%	39	32,300	29,178	28,687	1.1	99.3%
YTD:	63,783	10.0%	\$21,996,337,526	33.9%	\$344,862	21.7%	\$270,000	17.4%	\$150	16.8%	41	78,419	30,598	71,345		98.5%
Townhouse	882	34.5%	\$263,217,046	60.1%	\$298,432	19.1%	\$265,900	20.9%	\$157	13.3%	43	1,168	1,244	1,029	1.8	98.0%
YTD:	2,027	27.7%	\$593,843,925	53.3%	\$292,967	20.0%	\$255,000	22.9%	\$155	14.8%	48	2,913	1,354	2,451		97.2%
Condominium	1,584	72.9%	\$505,959,406	117.6%	\$319,419	25.8%	\$225,000	12.8%	\$240	20.6%	67	1,914	3,098	1,639	2.7	97.5%
YTD:	3,603	40.0%	\$1,062,592,633	71.0%	\$294,919	22.1%	\$210,000	16.7%	\$227	16.5%	67	4,952	3,279	4,082		96.5%
New Construction																
Residential (SF/COND/TH)	6,412	4.2%	\$2,370,231,273	15.9%	\$369,656	11.2%	\$296,000	3.9%	\$161	10.5%	65	6,713	10,022	7,813	1.6	100.0%
YTD:	14,994	2.7%	\$5,374,535,313	10.6%	\$358,446	7.7%	\$294,710	3.1%	\$158	8.9%	65	20,035	11,921	21,618		99.7%
Single Family	6,131	3.2%	\$2,265,095,041	16.0%	\$369,450	12.4%	\$295,613	4.6%	\$159	11.2%	64	6,307	9,022	7,437	1.5	100.0%
YTD:	14,358	2.1%	\$5,120,482,171	10.2%	\$356,629	7.9%	\$293,718	3.1%	\$155	9.1%	65	18,762	10,804	20,559		99.7%
Townhouse	184	39.4%	\$62,206,415	27.4%	\$338,078	-8.6%	\$295,000	-10.8%	\$178	0.6%	79	251	575	218	3.9	99.6%
YTD:	389	16.5%	\$129,274,888	11.8%	\$332,326	-4.0%	\$296,067	-4.0%	\$176	2.1%	69	758	659	626		99.2%
Condominium	91	8.3%	\$40,963,845	-5.9%	\$450,152	-13.2%	\$340,990	-14.5%	\$273	-7.1%	75	155	425	158	5.2	101.8%
YTD:	236	15.7%	\$121,007,362	28.3%	\$512,743	10.9%	\$379,000	-4.4%	\$288	1.6%	88	515	457	433		100.4%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

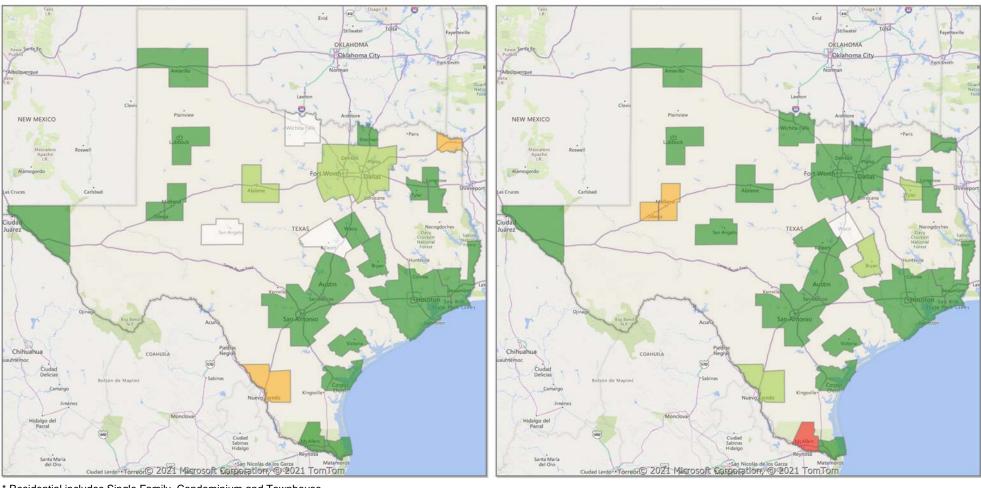




<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

### **Comparison By Metropolitan Statistical Area in Texas**

#### Residential\* Closed Sales **YoY Percentage Change**

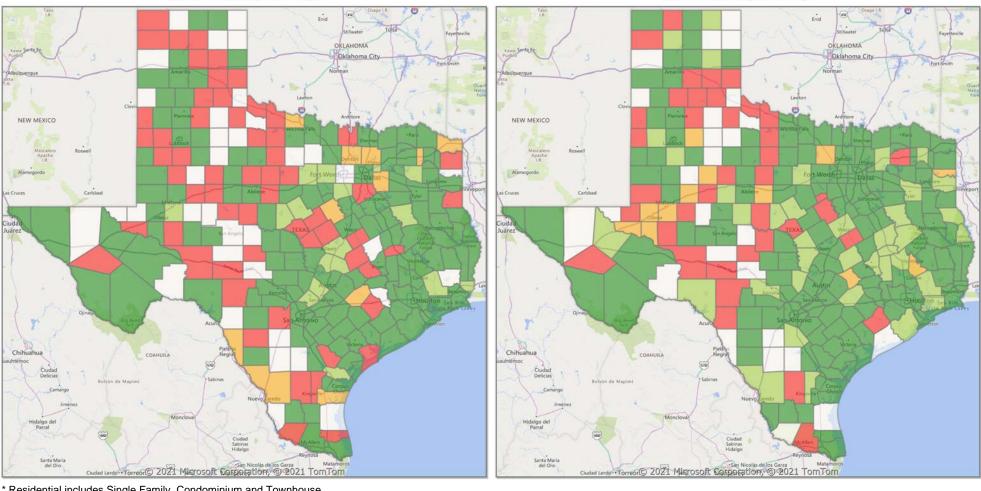


<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.



# **Comparison By County in Texas**

### Residential\* Closed Sales **YoY Percentage Change**



<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.



**Market Analysis By County: Blanco County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)	23	21.1%	\$10,808,327	132.7%	\$469,927	92.2%	\$372,000	95.8%	\$207	9.5%	63	32	40	48	2.1	98.0%
	YTD:	53	43.2%	\$23,480,961	122.1%	\$443,037	55.1%	\$361,750	26.3%	\$231	26.7%	74	90	50	100		97.4%
Single Family		23	21.1%	\$10,808,327	132.7%	\$469,927	92.2%	\$372,000	95.8%	\$207	9.5%	63	32	39	48	2.0	98.0%
	YTD:	53	43.2%	\$23,480,961	122.1%	\$443,037	55.1%	\$361,750	26.3%	\$231	26.7%	74	90	49	100		97.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	ND/TH)	13	18.2%	\$8,016,017	190.3%	\$616,617	145.7%	\$475,000	150.0%	\$236	8.6%	70	17	24	23	1.7	95.8%
	YTD:	36	50.0%	\$18,587,880	153.1%	\$516,330	68.7%	\$436,450	46.5%	\$254	27.9%	78	42	29	51		94.6%
Single Family		13	18.2%	\$8,016,017	190.3%	\$616,617	145.7%	\$475,000	150.0%	\$236	8.6%	70	17	23	23	1.6	95.8%
	YTD:	36	50.0%	\$18,587,880	153.1%	\$516,330	68.7%	\$436,450	46.5%	\$254	27.9%	78	42	28	51		94.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		0.0%
New Construction	<u> </u>																
Residential (SF/CC	ND/TH)	11	37.5%	\$3,232,900	71.7%	\$293,900	24.8%	\$336,450	42.4%	\$172	14.9%	56	15	16	25	3.2	100.7%
	YTD:	16	23.1%	\$4,352,320	34.9%	\$272,020	9.6%	\$336,450	17.4%	\$167	10.5%	67	48	21	49		103.7%
Single Family		11	37.5%	\$3,232,900	71.7%	\$293,900	24.8%	\$336,450	42.4%	\$172	14.9%	56	15	16	25	3.2	100.7%
	YTD:	16	23.1%	\$4,352,320	34.9%	\$272,020	9.6%	\$336,450	17.4%	\$167	10.5%	67	48	21	49		103.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Gillespie County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)	58	75.8%	\$45,069,732	202.6%	\$777,064	72.2%	\$502,000	28.3%	\$322	47.1%	105	50	61	68	1.3	96.3%
	YTD:	129	20.6%	\$83,654,036	76.8%	\$648,481	46.7%	\$457,500	30.7%	\$303	32.0%	112	126	80	101		96.0%
Single Family		58	75.8%	\$45,069,732	202.6%	\$777,064	72.2%	\$502,000	28.3%	\$322	47.1%	105	50	59	68	1.3	96.3%
	YTD:	129	20.6%	\$83,654,036	76.8%	\$648,481	46.7%	\$457,500	30.7%	\$303	32.0%	112	125	78	101		96.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	ND/TH)	54	80.0%	\$43,297,040	208.7%	\$801,797	71.5%	\$515,000	30.2%	\$329	48.3%	100	42	51	52	1.2	96.1%
	YTD:	118	24.2%	\$79,684,834	83.3%	\$675,295	47.6%	\$480,000	24.8%	\$310	34.7%	110	109	63	80		95.6%
Single Family		54	80.0%	\$43,297,040	208.7%	\$801,797	71.5%	\$515,000	30.2%	\$329	48.3%	100	42	49	52	1.2	96.1%
	YTD:	118	24.2%	\$79,684,834	83.3%	\$675,295	47.6%	\$480,000	24.8%	\$310	34.7%	110	108	61	80		95.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	ND/TH)	3	0.0%	\$1,020,360	17.8%	\$340,120	17.8%	\$339,000	21.5%	\$206	7.5%	195	8	10	16	1.8	99.5%
	YTD:	10	-16.7%	\$3,347,535	-12.8%	\$334,754	4.7%	\$347,190	14.7%	\$213	-3.2%	134	17	17	21		100.5%
Single Family		3	0.0%	\$1,020,360	17.8%	\$340,120	17.8%	\$339,000	21.5%	\$206	7.5%	195	8	10	16	1.8	99.5%
	YTD:	10	-16.7%	\$3,347,535	-12.8%	\$334,754	4.7%	\$347,190	14.7%	\$213	-3.2%	134	17	17	21		100.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	=	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Kimble County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	ng)																
Residential (SF/CON	D/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	2	1	3.0	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	1	3	2		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	2	1	3.0	0.0%
	YTD:		100.0%		100.0%	,	100.0%		100.0%	-	-100.0%	-	1	3	2		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%	,	- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	D/TH)		- 0.0%		- 0.0%	,	- 0.0%		- 0.0%	-	0.0%	-	-	2	1	3.0	0.0%
	YTD:		100.0%		100.0%	,	100.0%		100.0%	-	-100.0%	-	1	3	2		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	2	1	3.0	0.0%
	YTD:		100.0%		100.0%	•	100.0%		100.0%	-	-100.0%	-	1	3	2		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	D/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%	•	- 0.0%		- 0.0%	-	0.0%	-	-	-			0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Mason County

Property Type	_	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existing	ng)																
Residential (SF/CON	ID/TH)	7	133.3%	\$1,562,668	207.0%	\$223,238	31.6%	\$222,220	111.6%	\$139	18.3%	73	4	12	1	3.1	93.7%
	YTD:	17	70.0%	\$3,761,063	79.2%	\$221,239	5.4%	\$214,740	-1.2%	\$128	-5.7%	55	10	10	3		97.3%
Single Family		7	133.3%	\$1,562,668	207.0%	\$223,238	31.6%	\$222,220	111.6%	\$139	18.3%	73	4	12	1	3.1	93.7%
	YTD:	17	70.0%	\$3,761,063	79.2%	\$221,239	5.4%	\$214,740	-1.2%	\$128	-5.7%	55	10	10	3		97.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	, -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	<del>-</del>	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	, -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	ID/TH)	4	33.3%	\$915,000	79.8%	\$228,750	34.8%	\$232,500	121.4%	\$146	24.4%	109	4	12	1	4.0	89.4%
	YTD:	7	-30.0%	\$1,602,815	-23.6%	\$228,974	9.1%	\$225,000	3.6%	\$136	-0.3%	118	10	10	3		93.7%
Single Family		4	33.3%	\$915,000	79.8%	\$228,750	34.8%	\$232,500	121.4%	\$146	24.4%	109	4	12	1	4.0	89.4%
	YTD:	7	-30.0%	\$1,602,815	-23.6%	\$228,974	9.1%	\$225,000	3.6%	\$136	-0.3%	118	10	10	3		93.7%
Townhouse		-	0.0%	, <u>-</u>	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	<del>-</del>	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	, -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ID/TH)	2	100.0%	\$424,430	100.0%	\$212,215	100.0%	\$212,215	100.0%	\$124	100.0%	-	-	-	-	-	100.0%
	YTD:	9	100.0%	\$1,930,241	100.0%	\$214,471	100.0%	\$214,215	100.0%	\$122	100.0%	-	-	-	-		100.0%
Single Family		2	100.0%	\$424,430	100.0%	\$212,215	100.0%	\$212,215	100.0%	\$124	100.0%	-	-	-	-	-	100.0%
	YTD:	9	100.0%	\$1,930,241	100.0%	\$214,471	100.0%	\$214,215	100.0%	\$122	100.0%	-	-	-	-		100.0%
Townhouse		-	0.0%	, -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	, -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	, -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	<u>-</u>	0.0%	_	0.0%	_	0.0%	-	0.0%	_	_	-	_		0.0%

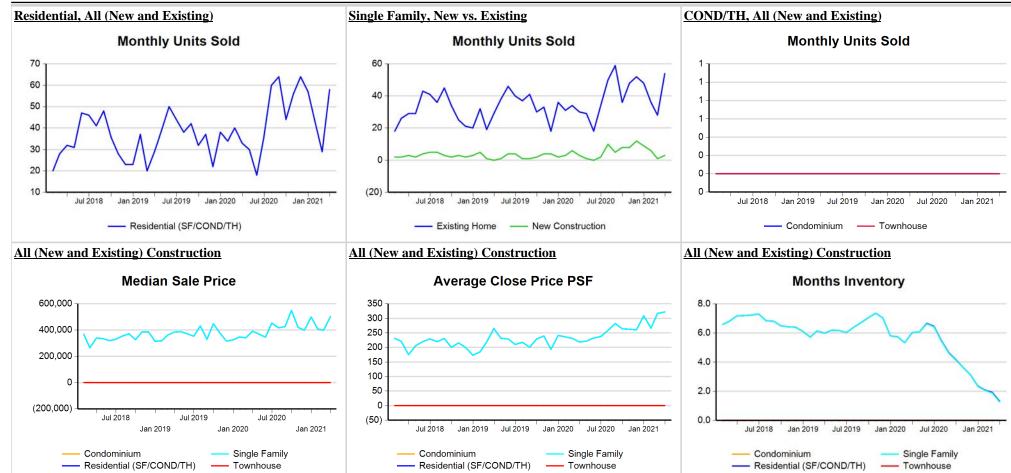
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Blanco County



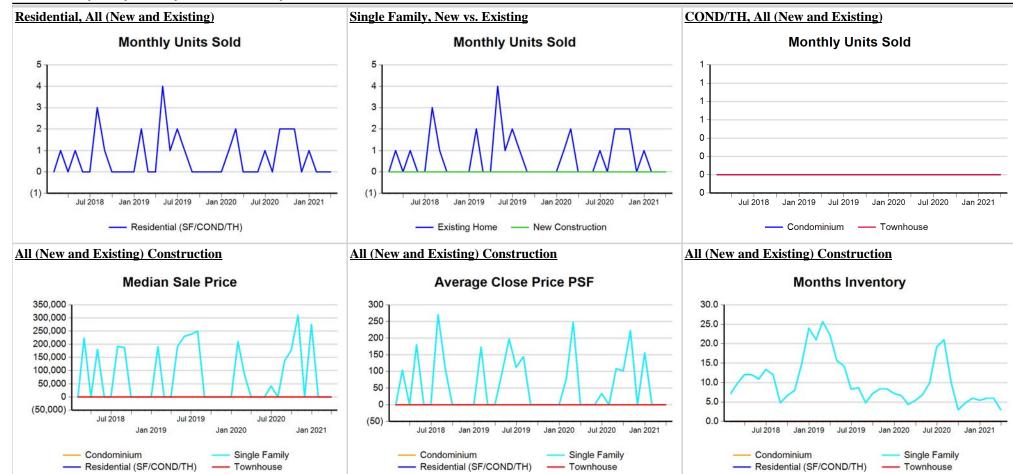
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Gillespie County** 



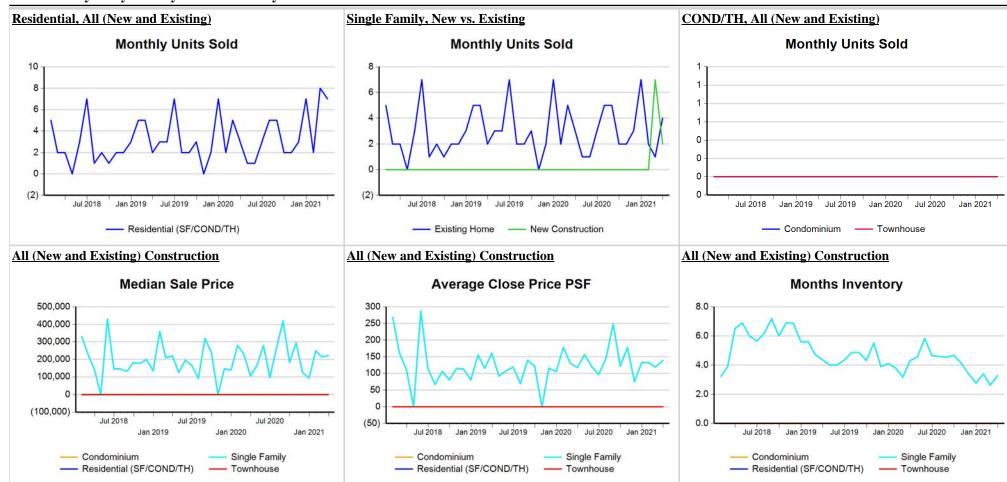
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Kimble County** 



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Mason County** 

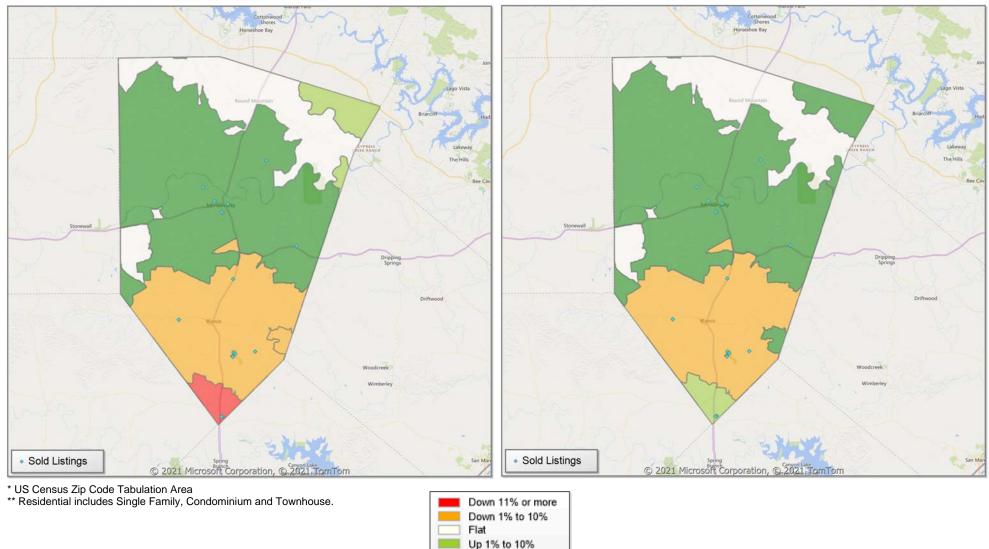


<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

### **Comparison By Zip Code\* in Blanco County**

### Residential\*\* Closed Sales YoY Percentage Change

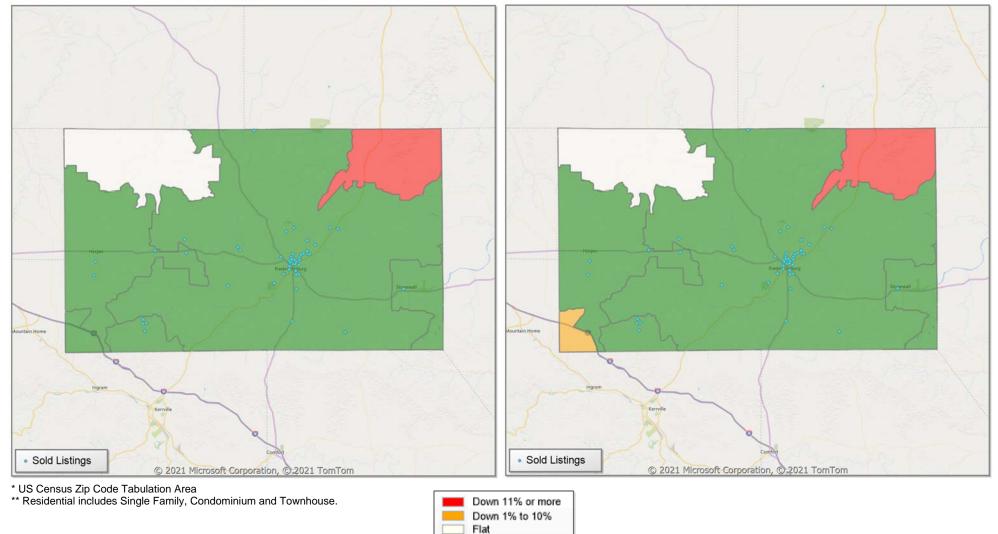
Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



Up 11% or more

# Comparison By Zip Code\* in Gillespie County

Residential\*\* Closed Sales YoY Percentage Change Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

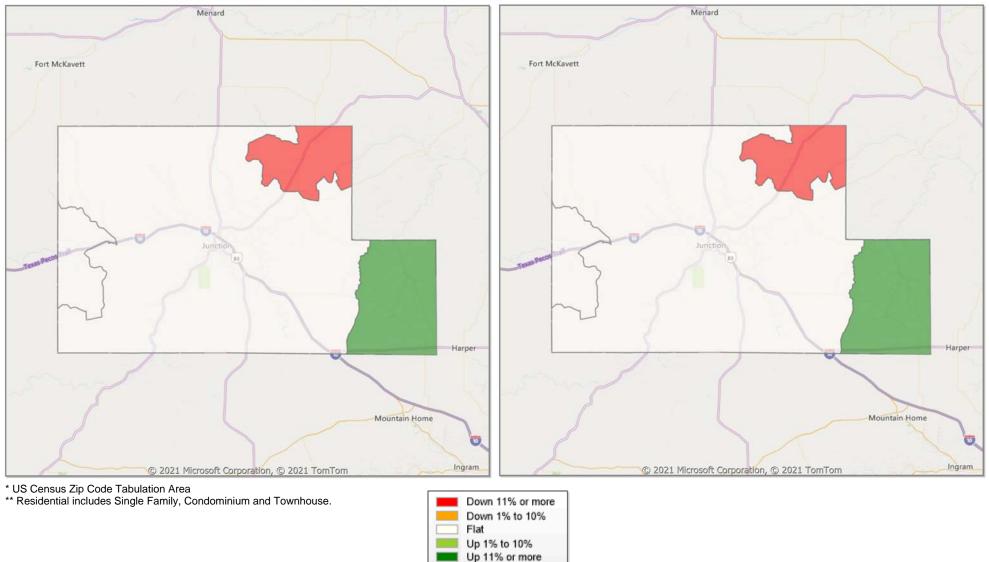


Up 1% to 10% Up 11% or more

Produced by: Real Estate Center at Texas A&M University Data: Central Hill Country Board of REALTORS 4/6/2021

# **Comparison By Zip Code\* in Kimble County**

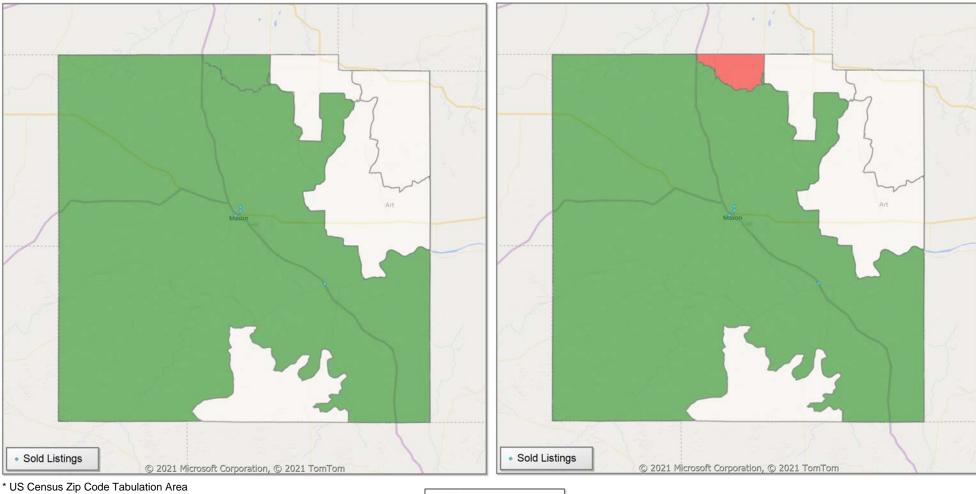
### Residential\*\* Closed Sales YoY Percentage Change

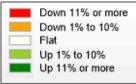


# Comparison By Zip Code\* in Mason County

Residential\*\* Closed Sales **YoY Percentage Change** 

Residential\*\* Avg Close Price Per SqFt **YoY Percentage Change** 

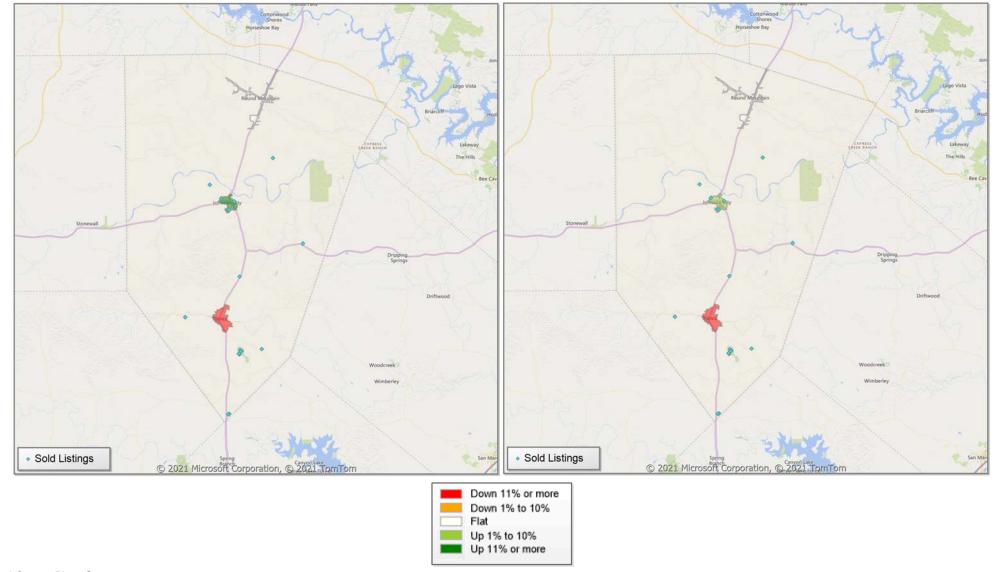




<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Blanco County**

Residential\*\* Closed Sales YoY Percentage Change

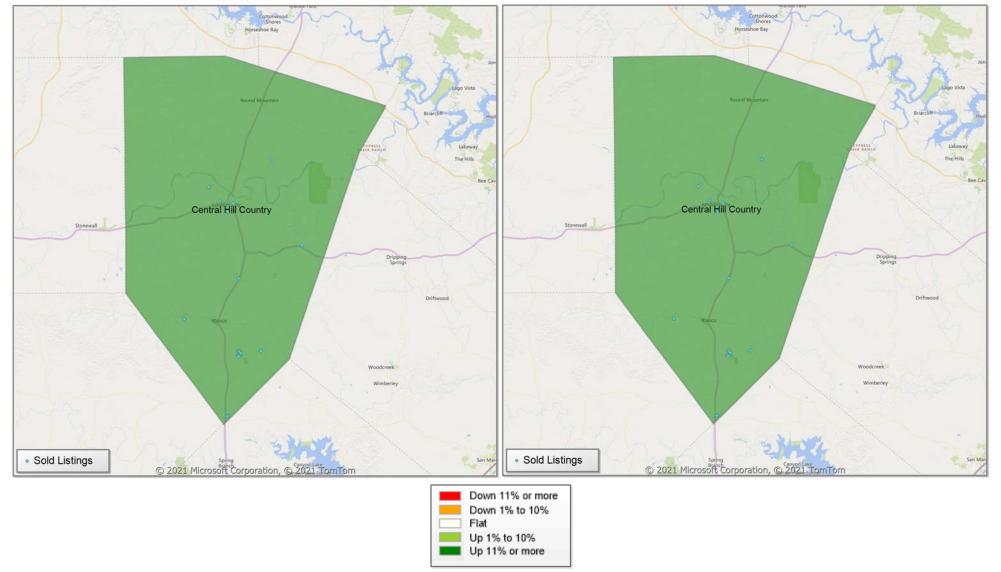


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Blanco County**

Residential\*\* Closed Sales YoY Percentage Change

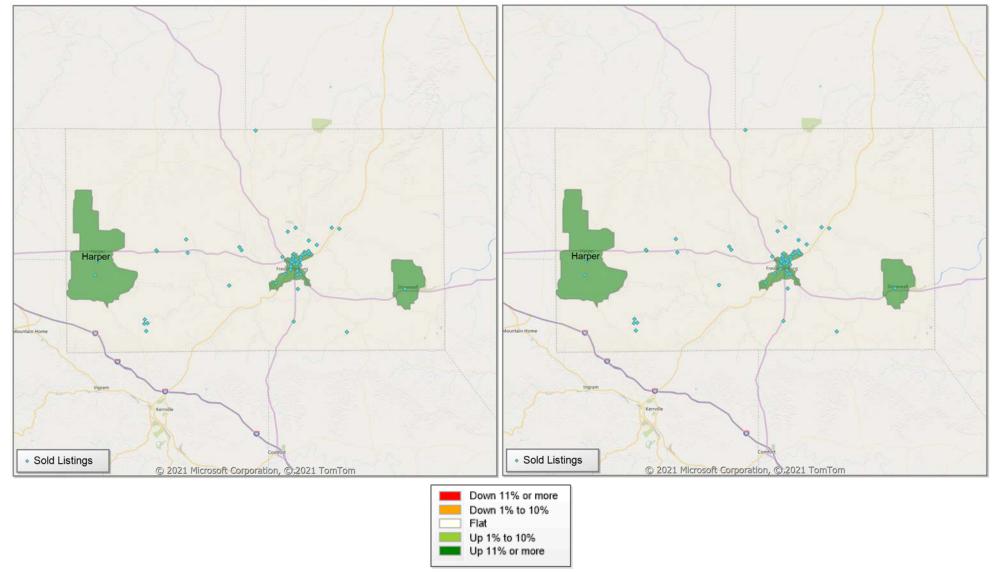


<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# Comparison By Local Market Area\* in Gillespie County

Residential\*\* Closed Sales YoY Percentage Change

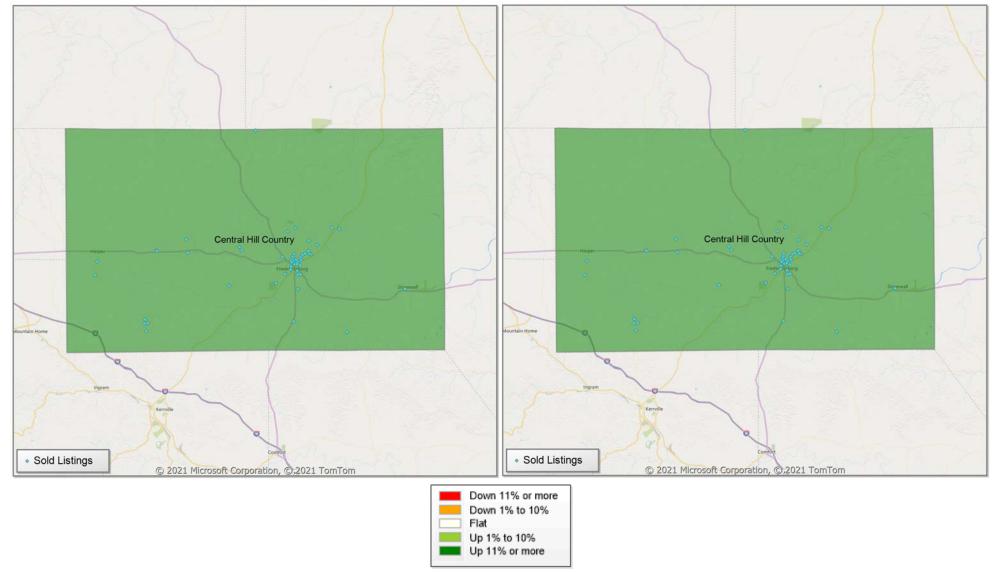


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# Comparison By Local Market Area\* in Gillespie County

Residential\*\* Closed Sales YoY Percentage Change

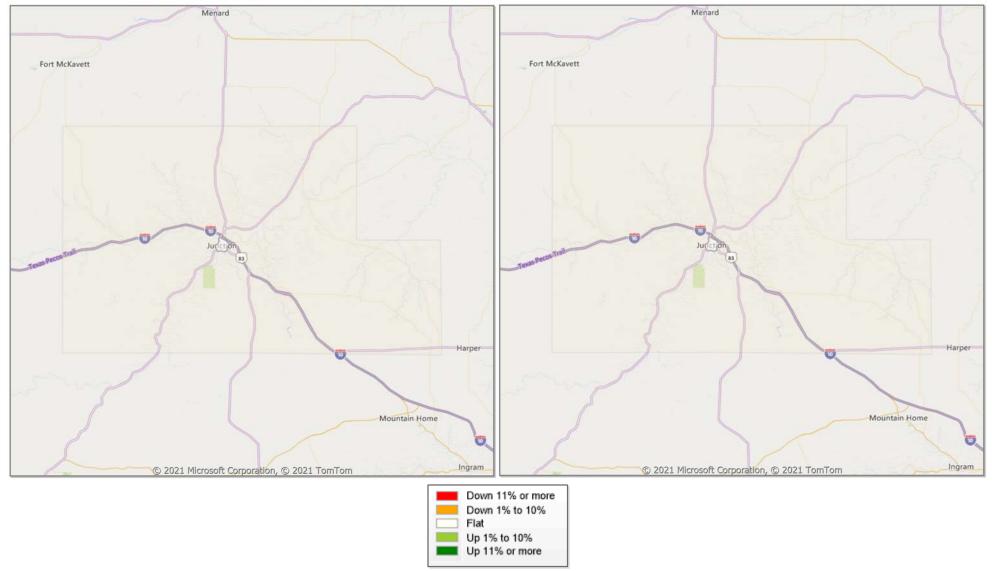


<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Kimble County**

Residential\*\* Closed Sales YoY Percentage Change

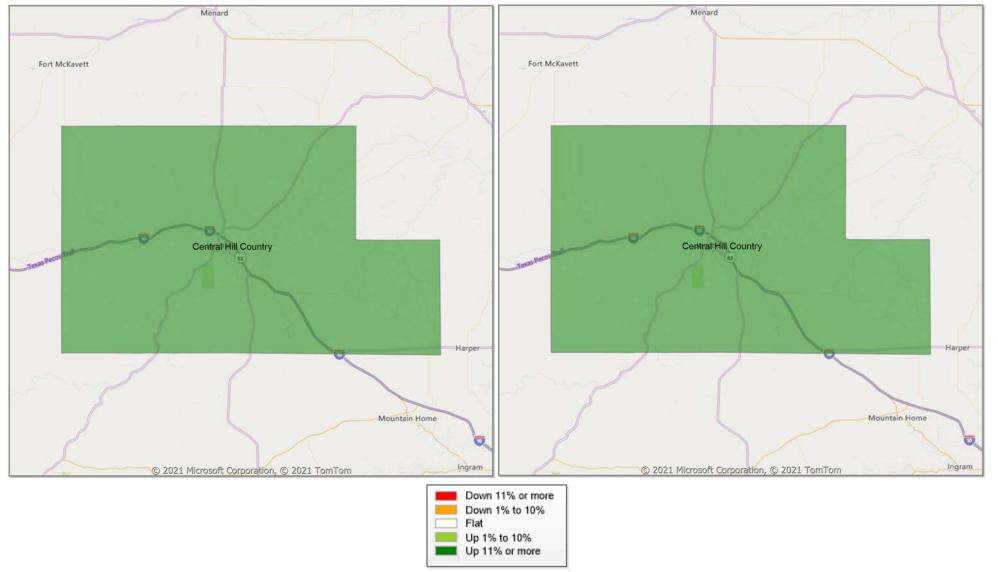


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

### **Comparison By Local Market Area\* in Kimble County**

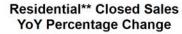
Residential\*\* Closed Sales YoY Percentage Change



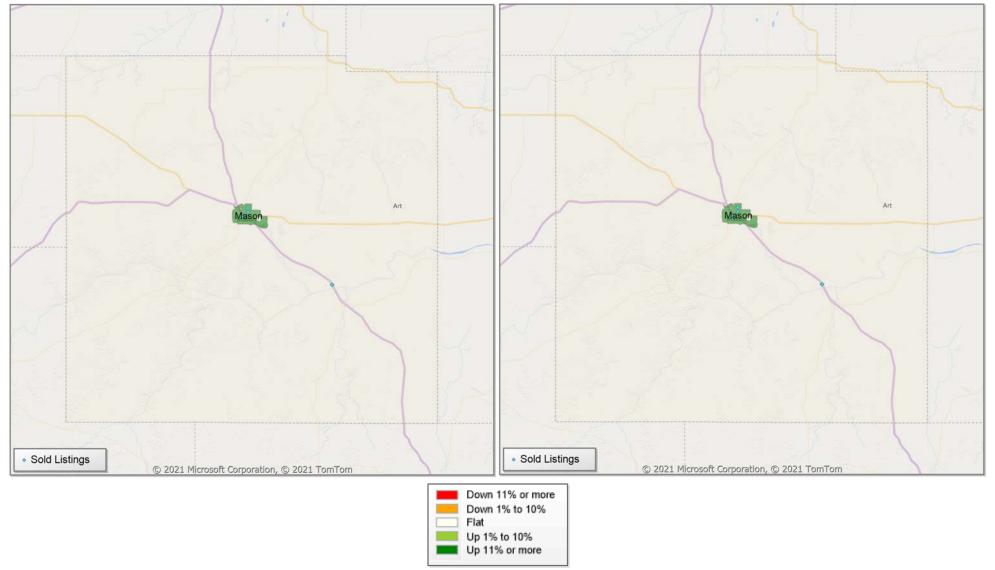
<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Mason County**



Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Mason County**



Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

Market Analysis By Local Market Area\*: Blanco

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existi	ing)														'		
Residential (SF/CON	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	5	3	6	0.9	0.0%
	YTD:	5	-44.4%	\$1,590,400	-7.7%	\$318,080	66.2%	\$265,000	56.0%	\$198	29.4%	81	10	4	9		91.8%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	5	3	6	0.9	0.0%
	YTD:	5	-44.4%	\$1,590,400	-7.7%	\$318,080	66.2%	\$265,000	56.0%	\$198	29.4%	81	10	4	9		91.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	3	5	1.1	0.0%
	YTD:	5	-16.7%	\$1,590,400	63.0%	\$318,080	95.6%	\$265,000	56.0%	\$198	34.7%	81	9	4	8		91.8%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	3	5	1.1	0.0%
	YTD:	5	-16.7%	\$1,590,400	63.0%	\$318,080	95.6%	\$265,000	56.0%	\$198	34.7%	81	9	4	8		91.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	=	-100.0%	-	-100.0%	-	1	-	1	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	-	1		0.0%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	-	1	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	-	1		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

<sup>\*</sup> Local Market Area Code: 91; Type: Census Place Group

<sup>\*\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Central Hill Country

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existing)																	
Residential (SF/COND/TH	l)	88	60.0%	\$57,821,692	188.5%	\$657,065	80.3%	\$442,000	43.9%	\$279	37.4%	92	86	115	118	1.6	96.6%
YTI	<b>)</b> :	198	26.1%	\$111,197,119	84.2%	\$561,602	46.1%	\$407,500	29.4%	\$271	28.0%	98	227	145	206		96.5%
Single Family		88	60.0%	\$57,821,692	188.5%	\$657,065	80.3%	\$442,000	43.9%	\$279	37.4%	92	86	112	118	1.6	96.6%
YTI	<b>)</b> :	198	26.1%	\$111,197,119	84.2%	\$561,602	46.1%	\$407,500	29.4%	\$271	28.0%	98	226	142	206		96.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTI	):	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
YTI	):	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-		0.0%
<b>Existing Home</b>																	
Residential (SF/COND/TH	l)	72	63.6%	\$53,018,758	206.5%	\$736,372	87.3%	\$499,000	37.0%	\$302	41.5%	95	63	89	77	1.5	95.7%
YTI	):	164	24.2%	\$101,787,171	91.0%	\$620,653	53.7%	\$450,000	32.8%	\$290	34.0%	103	162	107	136		95.3%
Single Family		72	63.6%	\$53,018,758	206.5%	\$736,372	87.3%	\$499,000	37.0%	\$302	41.5%	95	63	86	77	1.4	95.7%
YTI	<b>)</b> :	164	24.2%	\$101,787,171	91.0%	\$620,653	53.7%	\$450,000	32.8%	\$290	34.0%	103	161	104	136		95.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTI	<b>)</b> :	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	_	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
YTI	):	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-		0.0%
New Construction																	
Residential (SF/COND/TH	l)	16	45.5%	\$4,676,043	70.1%	\$292,253	16.9%	\$336,450	20.6%	\$172	7.1%	76	23	26	41	2.3	100.4%
YTI	):	34	36.0%	\$9,420,684	33.4%	\$277,079	-2.0%	\$246,000	-14.1%	\$170	-7.6%	71	65	38	70		101.8%
Single Family		16	45.5%	\$4,676,043	70.1%	\$292,253	16.9%	\$336,450	20.6%	\$172	7.1%	76	23	26	41	2.3	100.4%
YTI	):	34	36.0%	\$9,420,684	33.4%	\$277,079	-2.0%	\$246,000	-14.1%	\$170	-7.6%	71	65	38	70		101.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%		0.0%	-	-	-	-		0.0%
YTI	<b>)</b> :	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	_	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTI	<b>)</b> :	_	0.0%	-	0.0%	_	0.0%	-	0.0%	_	0.0%	_	-	_	_		0.0%
	<u> </u>		0.070		0.070		0.070		0.070		0.070						3.0

<sup>\*</sup> Local Market Area Code: CHC; Type: Custom Defined Market \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Fredericksburg

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exis	sting)																
Residential (SF/CC	OND/TH)	32	68.4%	\$17,810,326	147.9%	\$556,573	47.2%	\$432,037	39.6%	\$302	42.7%	106	38	35	53	1.2	97.1%
	YTD:	82	20.6%	\$41,082,733	57.1%	\$501,009	30.3%	\$395,000	25.4%	\$289	25.2%	113	87	50	71		96.6%
Single Family		32	68.4%	\$17,810,326	147.9%	\$556,573	47.2%	\$432,037	39.6%	\$302	42.7%	106	38	34	53	1.2	97.1%
	YTD:	82	20.6%	\$41,082,733	57.1%	\$501,009	30.3%	\$395,000	25.4%	\$289	25.2%	113	86	50	71		96.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	OND/TH)	29	70.6%	\$16,813,157	154.8%	\$579,764	49.4%	\$462,500	46.4%	\$312	45.9%	97	30	25	37	1.0	96.9%
	YTD:	73	23.7%	\$37,964,247	63.4%	\$520,058	32.1%	\$425,000	34.5%	\$298	28.8%	111	71	34	51		96.0%
Single Family		29	70.6%	\$16,813,157	154.8%	\$579,764	49.4%	\$462,500	46.4%	\$312	45.9%	97	30	24	37	1.0	96.9%
	YTD:	73	23.7%	\$37,964,247	63.4%	\$520,058	32.1%	\$425,000	34.5%	\$298	28.8%	111	70	33	51		96.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	DND/TH)	3	50.0%	\$1,020,360	73.4%	\$340,120	15.6%	\$339,000	15.2%	\$206	7.7%	195	8	10	16	2.2	99.5%
	YTD:	9	0.0%	\$3,137,535	7.8%	\$348,615	7.8%	\$355,380	14.9%	\$221	-3.7%	134	16	16	20		101.2%
Single Family		3	50.0%	\$1,020,360	73.4%	\$340,120	15.6%	\$339,000	15.2%	\$206	7.7%	195	8	10	16	2.2	99.5%
	YTD:	9	0.0%	\$3,137,535	7.8%	\$348,615	7.8%	\$355,380	14.9%	\$221	-3.7%	134	16	16	20		101.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	-	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 335; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Harper

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																
Residential (SF/CC	OND/TH)	2	100.0%	\$438,000	82.6%	\$219,000	-8.7%	\$219,000	-8.7%	\$129	31.0%	30	-	1	-	0.4	94.5%
	YTD:	5	66.7%	\$1,207,000	87.2%	\$241,400	12.3%	\$259,000	8.0%	\$160	26.5%	38	3	2	5		90.1%
Single Family		2	100.0%	\$438,000	82.6%	\$219,000	-8.7%	\$219,000	-8.7%	\$129	31.0%	30	-	1	-	0.4	94.5%
	YTD:	5	66.7%	\$1,207,000	87.2%	\$241,400	12.3%	\$259,000	8.0%	\$160	26.5%	38	3	2	5		90.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	OND/TH)	2	100.0%	\$438,000	82.6%	\$219,000	-8.7%	\$219,000	-8.7%	\$129	31.0%	30	-	1	-	0.4	94.5%
	YTD:	5	66.7%	\$1,207,000	87.2%	\$241,400	12.3%	\$259,000	8.0%	\$160	26.5%	38	3	2	5		90.1%
Single Family		2	100.0%	\$438,000	82.6%	\$219,000	-8.7%	\$219,000	-8.7%	\$129	31.0%	30	-	1	-	0.4	94.5%
	YTD:	5	66.7%	\$1,207,000	87.2%	\$241,400	12.3%	\$259,000	8.0%	\$160	26.5%	38	3	2	5		90.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CC	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	-	_	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%		0.0%	_	0.0%	_	0.0%	_	0.0%	_					0.0%

<sup>\*</sup> Local Market Area Code: 404; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Johnson City

Property Type		Closed ales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existing)																		
Residential (SF/COND/TH	)		4	100.0%	\$1,639,900	201.7%	\$409,975	50.9%	\$467,500	72.0%	\$199	10.6%	33	8	10	7	3.2	94.0%
YTD	:		9	200.0%	\$3,317,350	436.4%	\$368,594	78.8%	\$435,000	129.0%	\$191	35.7%	47	16	10	16		93.0%
Single Family			4	100.0%	\$1,639,900	201.7%	\$409,975	50.9%	\$467,500	72.0%	\$199	10.6%	33	8	10	7	3.2	94.0%
YTD	:		9	200.0%	\$3,317,350	436.4%	\$368,594	78.8%	\$435,000	129.0%	\$191	35.7%	47	16	10	16		93.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD	:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD	:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/COND/TH	)		4	100.0%	\$1,639,900	201.7%	\$409,975	50.9%	\$467,500	72.0%	\$199	10.6%	33	2	4	3	1.3	94.0%
YTD	:		9	200.0%	\$3,317,350	436.4%	\$368,594	78.8%	\$435,000	129.0%	\$191	35.7%	47	7	5	10		93.0%
Single Family			4	100.0%	\$1,639,900	201.7%	\$409,975	50.9%	\$467,500	72.0%	\$199	10.6%	33	2	4	3	1.3	94.0%
YTD	:		9	200.0%	\$3,317,350	436.4%	\$368,594	78.8%	\$435,000	129.0%	\$191	35.7%	47	7	5	10		93.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD	:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD	:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND/TH	)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	6	6	4	-	0.0%
YTD	:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	9	5	6		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	6	6	4	-	0.0%
YTD	:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	9	5	6		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD	:		-	0.0%	=	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD	)•		_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 484; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By Local Market Area\*: Junction** 

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existi	ing)																
Residential (SF/CON	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		100.0%		100.0%		- 100.0%		100.0%	-	-100.0%	-	-	1	1		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	1	1		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	1	1		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		100.0%		100.0%		- 100.0%		100.0%	-	-100.0%	-	-	1	1		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
<b>New Construction</b>																	
Residential (SF/CON	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	_	0.0%	-	-	-	-	_	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 490; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Mason

Property Type	-	Closed Sales**	,	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																	
Residential (SF/C0	OND/TH)	4	4	33.3%	\$915,000	79.8%	\$228,750	34.8%	\$232,500	121.4%	\$146	24.4%	109	1	6	1	2.8	89.4%
	YTD:	6	6	-25.0%	\$1,413,815	-21.4%	\$235,636	4.8%	\$232,500	-2.0%	\$141	0.5%	108	4	6	3		92.5%
Single Family		4	4	33.3%	\$915,000	79.8%	\$228,750	34.8%	\$232,500	121.4%	\$146	24.4%	109	1	6	1	2.8	89.4%
	YTD:	6	6	-25.0%	\$1,413,815	-21.4%	\$235,636	4.8%	\$232,500	-2.0%	\$141	0.5%	108	4	6	3		92.5%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/C0	OND/TH)	4	4	33.3%	\$915,000	79.8%	\$228,750	34.8%	\$232,500	121.4%	\$146	24.4%	109	1	6	1	2.8	89.4%
	YTD:	6	6	-25.0%	\$1,413,815	-21.4%	\$235,636	4.8%	\$232,500	-2.0%	\$141	0.5%	108	4	6	3		92.5%
Single Family		4	4	33.3%	\$915,000	79.8%	\$228,750	34.8%	\$232,500	121.4%	\$146	24.4%	109	1	6	1	2.8	89.4%
	YTD:	6	6	-25.0%	\$1,413,815	-21.4%	\$235,636	4.8%	\$232,500	-2.0%	\$141	0.5%	108	4	6	3		92.5%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																	
Residential (SF/C0	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_		0.0%
Condominium	_		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	_	-	-	-	0.0%
	YTD:		_	0.0%		0.0%	_	0.0%	_	0.0%	_	0.0%	_					0.0%

<sup>\*</sup> Local Market Area Code: 620; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analy	sis By Local	l Market Area*	: Round Mountair	1

<b>Property Type</b>		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)									,								
Residential (SF/CO	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	6	-	72.0	0.0%
	YTD:		1	100.0%	\$244,900	100.0%	\$244,900	100.0%	\$244,900	100.0%	\$163	100.0%	105	-	6	1		98.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	6	-	72.0	0.0%
	YTD:		1	100.0%	\$244,900	100.0%	\$244,900	100.0%	\$244,900	100.0%	\$163	100.0%	105	-	6	1		98.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CO	ND/TH)		-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	48.0	0.0%
	YTD:		1	100.0%	\$244,900	100.0%	\$244,900	100.0%	\$244,900	100.0%	\$163	100.0%	105	-	4	1		98.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	48.0	0.0%
	YTD:		1	100.0%	\$244,900	100.0%	\$244,900	100.0%	\$244,900	100.0%	\$163	100.0%	105	-	4	1		98.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>New Construction</b>	<u> </u>																	
Residential (SF/CO	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 871; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Stonewall

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	1	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$496	100.0%	416	-	-	-	-	92.0%
	YTD:	2	100.0%	\$840,000	100.0%	\$420,000	100.0%	\$420,000	100.0%	\$318	100.0%	271	-	-	-		92.7%
Single Family		1	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$496	100.0%	416	-	-	-	-	92.0%
	YTD:	2	100.0%	\$840,000	100.0%	\$420,000	100.0%	\$420,000	100.0%	\$318	100.0%	271	-	-	-		92.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/COND/TH)		1	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$496	100.0%	416	-	-	-	-	92.0%
	YTD:	1	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$496	100.0%	416	-	-	-		92.0%
Single Family		1	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$496	100.0%	416	-	-	-	-	92.0%
	YTD:	1	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$496	100.0%	416	-	-	-		92.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/C0	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-	-	0.0%
	YTD:	1	100.0%	\$210,000	100.0%	\$210,000	100.0%	\$210,000	100.0%	\$140	100.0%	126	-	-	-		93.3%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	1	100.0%	\$210,000	100.0%	\$210,000	100.0%	\$210,000	100.0%	\$140	100.0%	126	-	-	-		93.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	_	0.0%		0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 966; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.



Monthly Local Market Report March 2021