

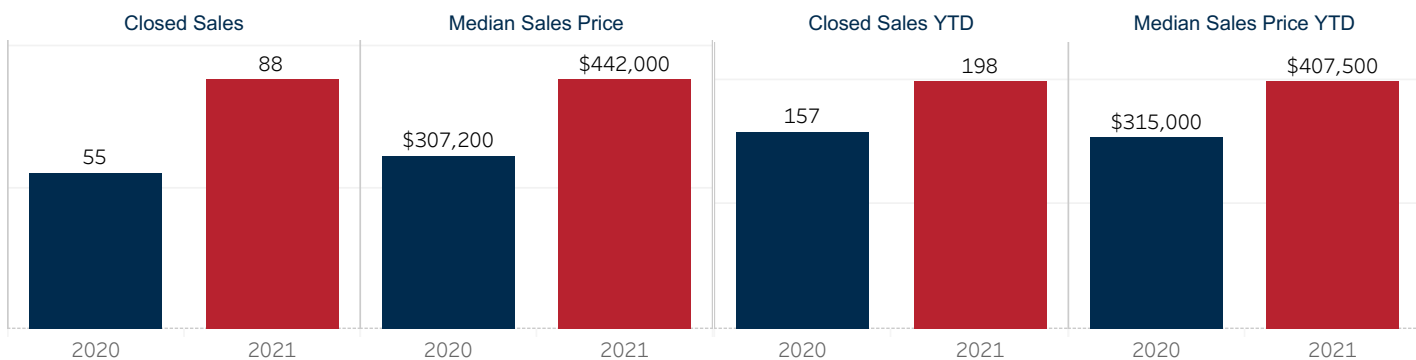
# March 2021 Market Snapshot

## Central Hill Country

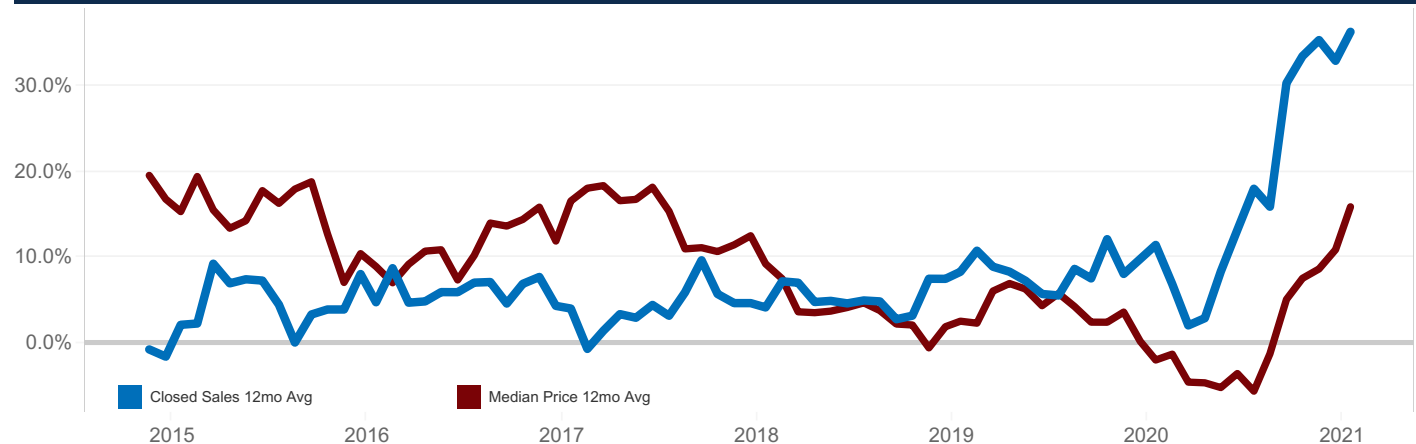


	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	55	88	▲ 60.0%	157	198	▲ 26.1%
Median Sales Price	\$307,200	\$442,000	▲ 43.9%	\$315,000	\$407,500	▲ 29.4%
Average Sales Price	\$364,465	\$657,065	▲ 80.3%	\$384,449	\$561,602	▲ 46.1%
Ratio to Original List Price	94.0%	96.6%	▲ 2.8%	93.2%	96.5%	▲ 3.6%
Days On Market	153	92	▼ -39.9%	151	98	▼ -35.1%
New Listings	94	86	▼ -8.5%	256	227	▼ -11.3%
Under Contract	66	162	▲ 145.5%	74	133	▲ 79.7%
Active Listing Count	318	115	▼ -63.8%	298	145	▼ -51.3%
Months Inventory	5.8	1.6	▼ -72.0%	5.8	1.6	▼ -72.0%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

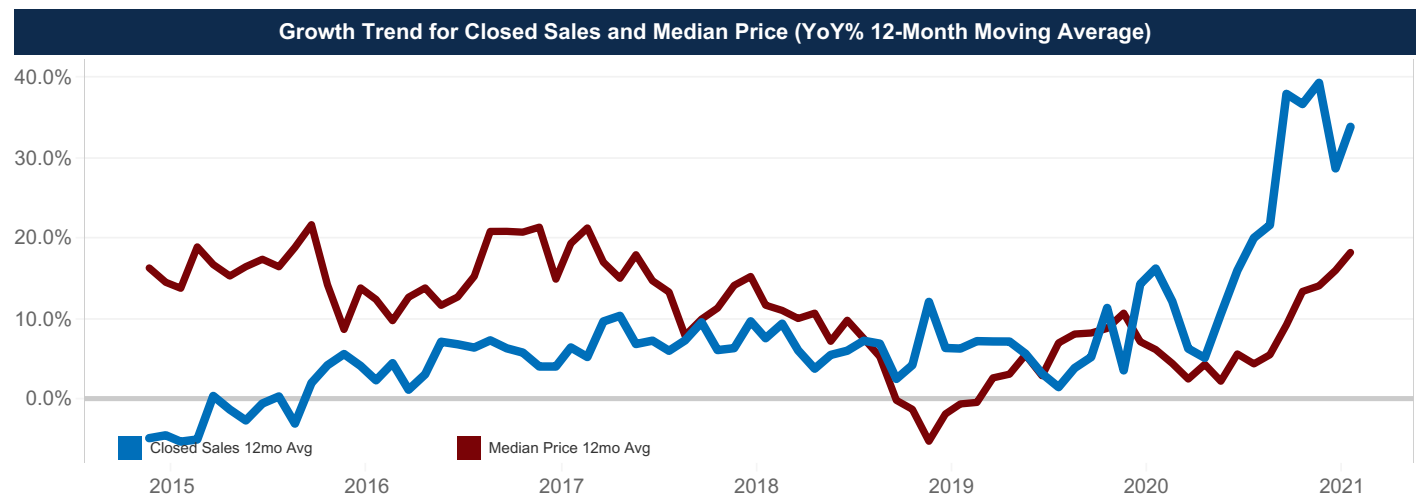
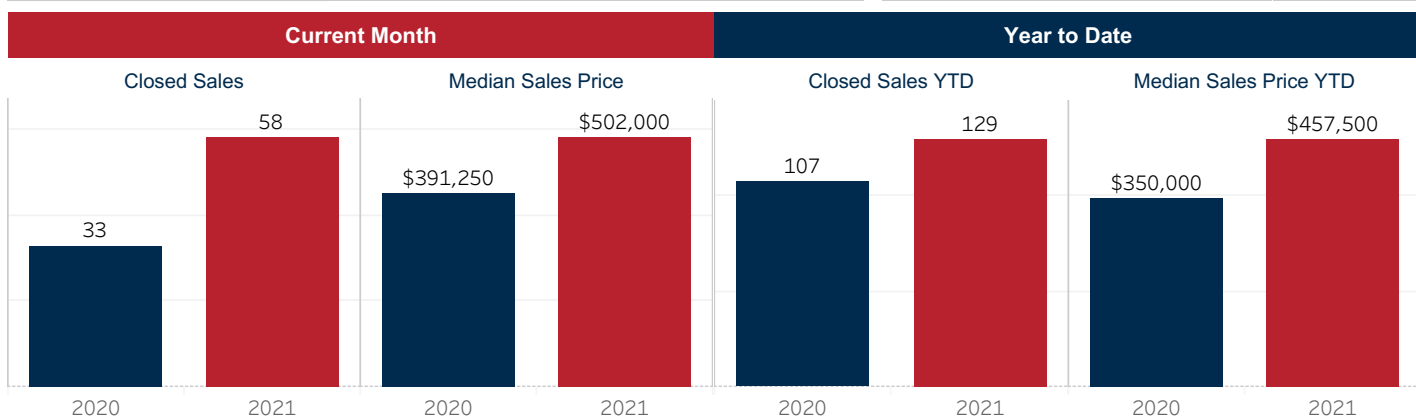


# March 2021 Market Snapshot

## Gillespie County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	33	58	▲ 75.8%	107	129	▲ 20.6%
Median Sales Price	\$391,250	\$502,000	▲ 28.3%	\$350,000	\$457,500	▲ 30.7%
Average Sales Price	\$451,275	\$777,064	▲ 72.2%	\$442,127	\$648,481	▲ 46.7%
Ratio to Original List Price	94.2%	96.3%	▲ 2.2%	94.3%	96.0%	▲ 1.9%
Days On Market	147	105	▼ -28.6%	138	112	▼ -18.8%
New Listings	68	50	▼ -26.5%	190	126	▼ -33.7%
Under Contract	42	80	▲ 90.5%	45	73	▲ 62.2%
Active Listing Count	226	61	▼ -73.0%	209	80	▼ -61.7%
Months Inventory	6.0	1.3	▼ -78.2%	6.0	1.3	▼ -78.2%

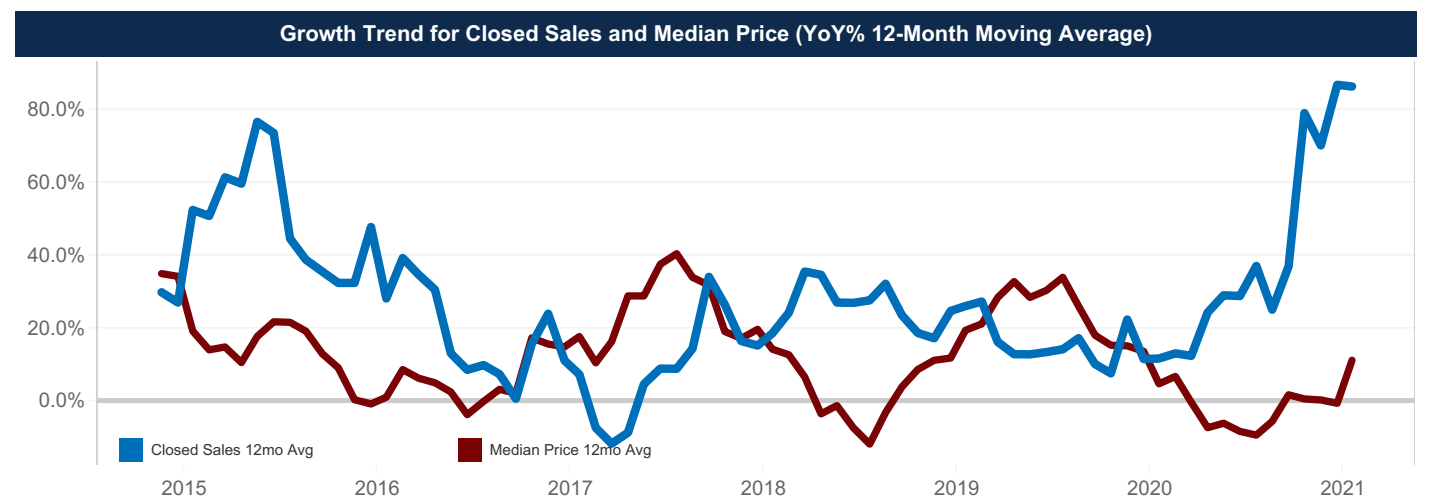


# March 2021 Market Snapshot

## Blanco County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	19	23	▲ 21.1%	37	53	▲ 43.2%
Median Sales Price	\$190,000	\$372,000	▲ 95.8%	\$286,500	\$361,750	▲ 26.3%
Average Sales Price	\$244,449	\$469,927	▲ 92.2%	\$285,698	\$443,037	▲ 55.1%
Ratio to Original List Price	92.9%	98.0%	▲ 5.6%	91.0%	97.4%	▲ 7.0%
Days On Market	183	63	▼ -65.6%	190	74	▼ -61.1%
New Listings	19	32	▲ 68.4%	51	90	▲ 76.5%
Under Contract	21	77	▲ 266.7%	24	56	▲ 133.3%
Active Listing Count	73	40	▼ -45.2%	72	50	▼ -30.6%
Months Inventory	5.7	2.1	▼ -63.7%	5.7	2.1	▼ -63.7%

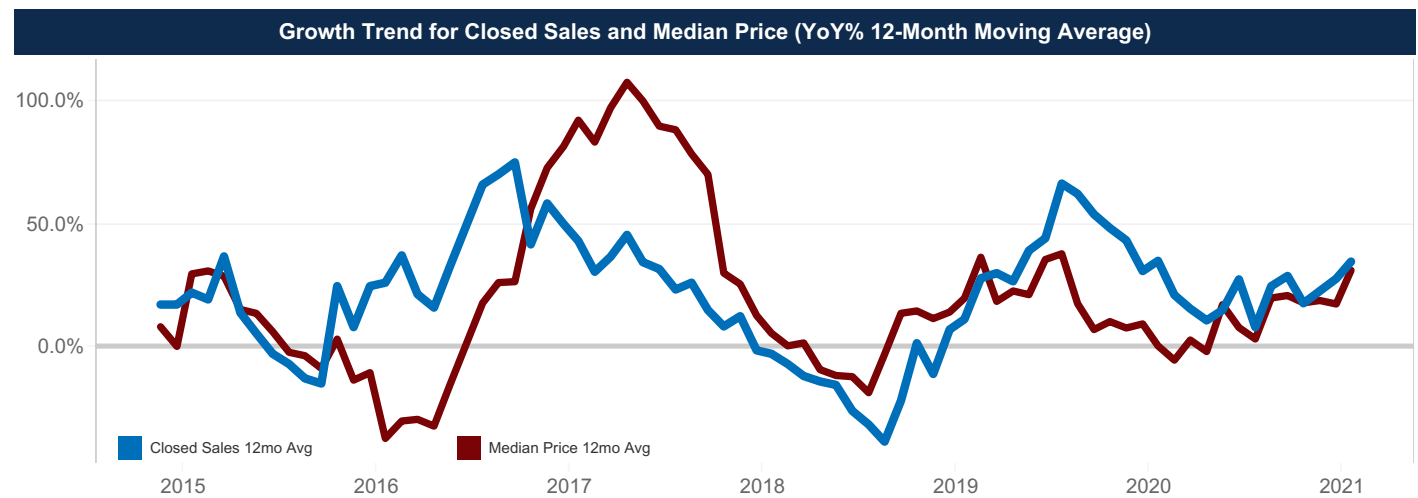
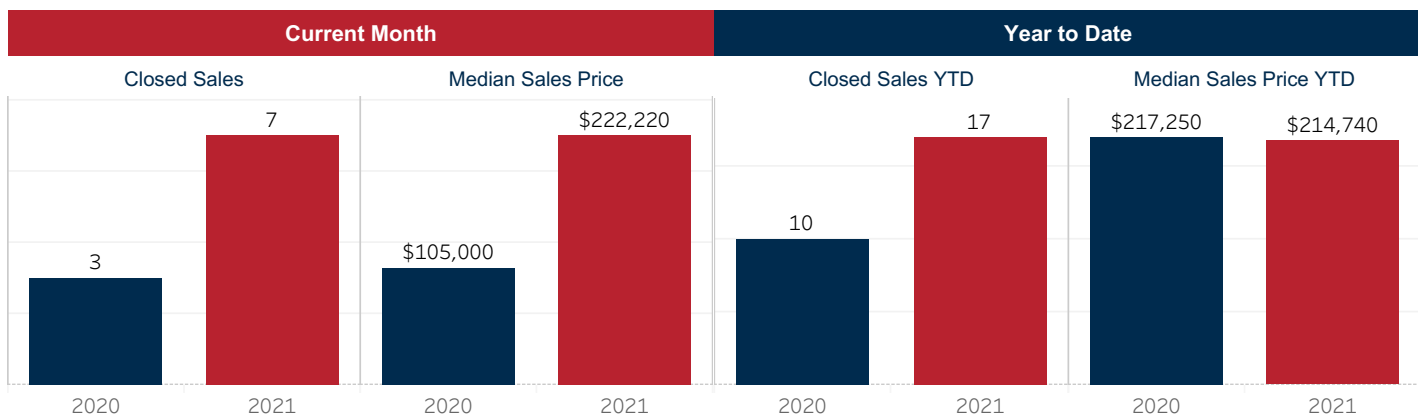


# March 2021 Market Snapshot

## Mason County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	3	7	▲ 133.3%	10	17	▲ 70.0%
Median Sales Price	\$105,000	\$222,220	▲ 111.6%	\$217,250	\$214,740	▼ -1.2%
Average Sales Price	\$169,667	\$223,238	▲ 31.6%	\$209,850	\$221,239	▲ 5.4%
Ratio to Original List Price	98.7%	93.7%	▼ -5.1%	95.4%	97.3%	▲ 2.0%
Days On Market	29	73	▲ 151.7%	118	55	▼ -53.4%
New Listings	6	4	▼ -33.3%	12	10	▼ -16.7%
Under Contract	3	2	▼ -33.3%	3	3	▲ 0.0%
Active Listing Count	14	12	▼ -14.3%	12	10	▼ -16.7%
Months Inventory	4.3	3.1	▼ -27.3%	4.3	3.1	▼ -27.3%



# March 2021 Market Snapshot

## Kimble County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	0	0	▲ 0.0%	3	0	▼ -100.0%
Median Sales Price	\$0	\$0	▲ 0.0%	\$128,000	\$0	▼ -100.0%
Average Sales Price	\$0	\$0	▲ 0.0%	\$127,167	\$0	▼ -100.0%
Ratio to Original List Price	0.0%	0.0%	▲ 0.0%	77.4%	0.0%	▼ -100.0%
Days On Market	0.000	0.000	▲ 0.0%	233	0	▼ -100.0%
New Listings	1.000	0.000	▼ -100.0%	3	1	▼ -66.7%
Under Contract	0.000	3.000	▲ 100.0%	3	2	▼ -33.3%
Active Listing Count	5.000	2.000	▼ -60.0%	4	3	▼ -25.0%
Months Inventory	5.5	3.0	▼ -45.0%	5.5	3.0	▼ -45.0%

