

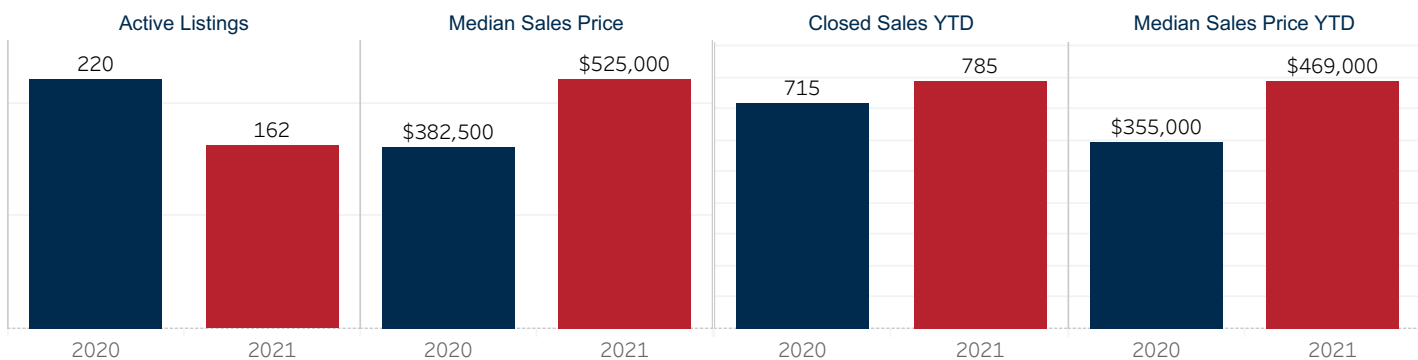
November 2021 Market Snapshot

Central Hill Country



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	88	65	▼ -26.1%	715	785	▲ 9.8%
Median Sales Price	\$382,500	\$525,000	▲ 37.3%	\$355,000	\$469,000	▲ 32.1%
Average Sales Price	\$484,996	\$716,487	▲ 47.7%	\$456,825	\$624,678	▲ 36.7%
Ratio to Original List Price	94.0%	95.2%	▲ 1.3%	93.5%	97.9%	▲ 4.7%
Days On Market	87	72	▼ -17.2%	116	76	▼ -34.5%
New Listings	90	61	▼ -32.2%	948	1,006	▲ 6.1%
Under Contract	111	139	▲ 25.2%	91	120	▲ 31.9%
Active Listings	220	162	▼ -26.4%	282	161	▼ -42.9%
Months Inventory	3.5	2.2	▼ -35.4%	3.5	2.2	▼ -35.4%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

