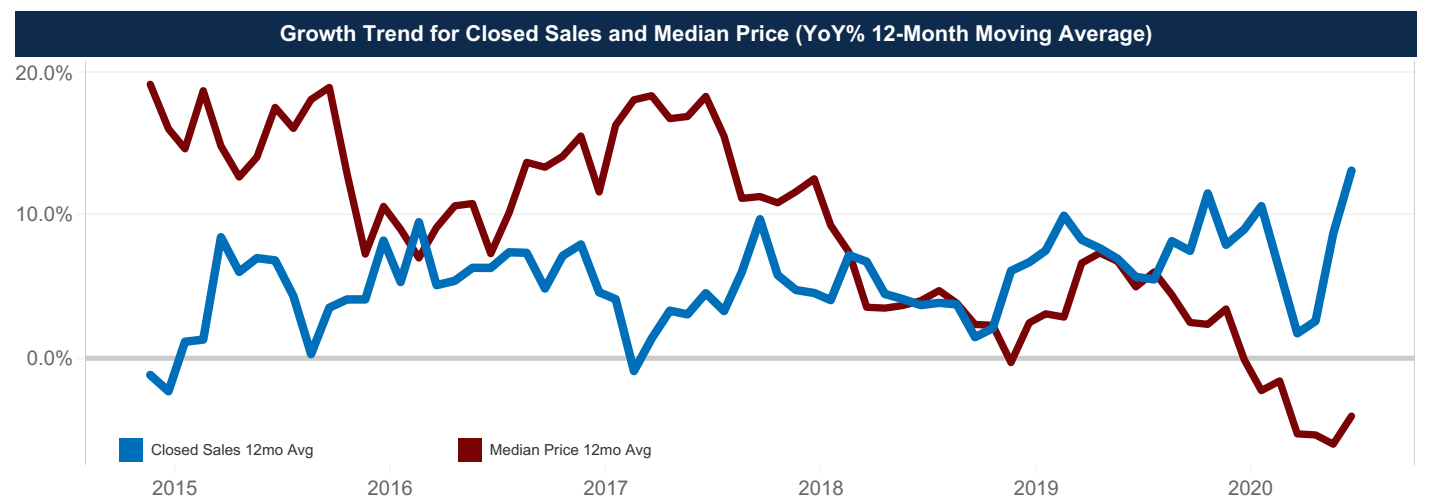
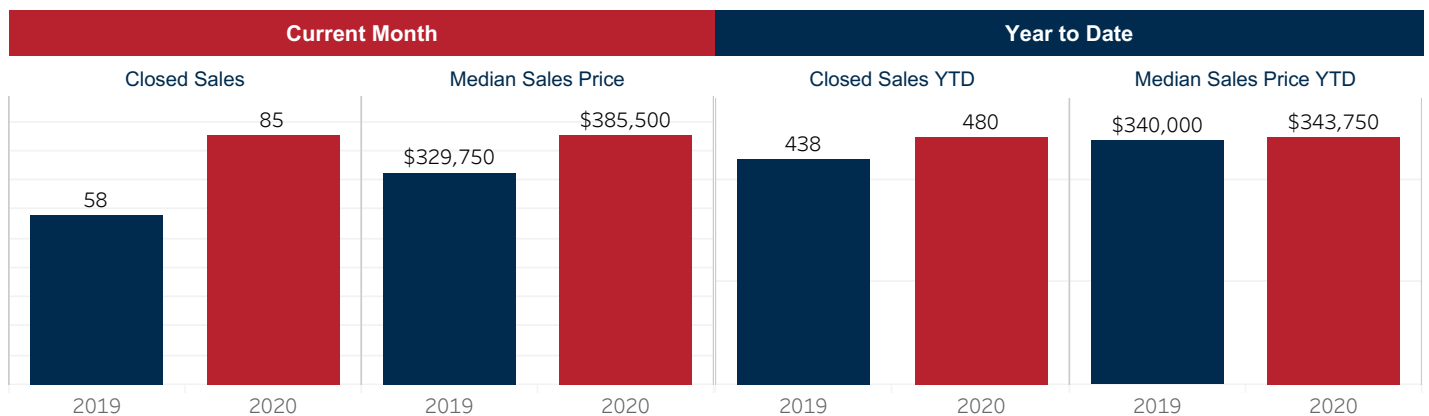


Central Hill Country



	Year to Date					
	2019	2020	% Change	2019	2020	% Change
Closed Sales	58	85	▲ 46.6%	438	480	▲ 9.6%
Median Sales Price	\$329,750	\$385,500	▲ 16.9%	\$340,000	\$343,750	▲ 1.1%
Average Sales Price	\$413,348	\$554,343	▲ 34.1%	\$417,001	\$444,419	▲ 6.6%
Ratio to Original List Price	93.5%	93.4%	▼ -0.1%	92.8%	93.2%	▲ 0.4%
Days On Market	94	121	▲ 28.7%	120	122	▲ 1.7%
New Listings	82	90	▲ 9.8%	675	668	▼ -1.0%
Under Contract	68	104	▲ 52.9%	68	82	▲ 20.6%
Active Listing Count	341	265	▼ -22.3%	325	299	▼ -8.0%
Months Inventory	6.8	4.8	▼ -30.1%	6.8	4.8	▼ -30.1%



Association Name
Central Hill Country Board of Realtors

Market Type
County

Market Name
Blanco County

Property Type
Residential (SF/COND/TH)

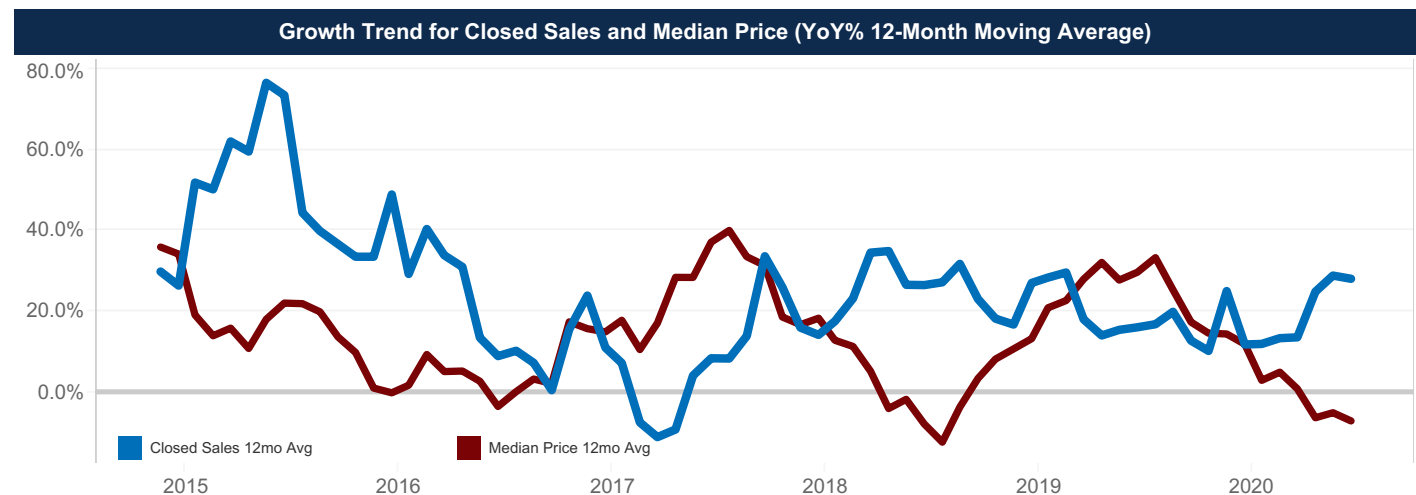
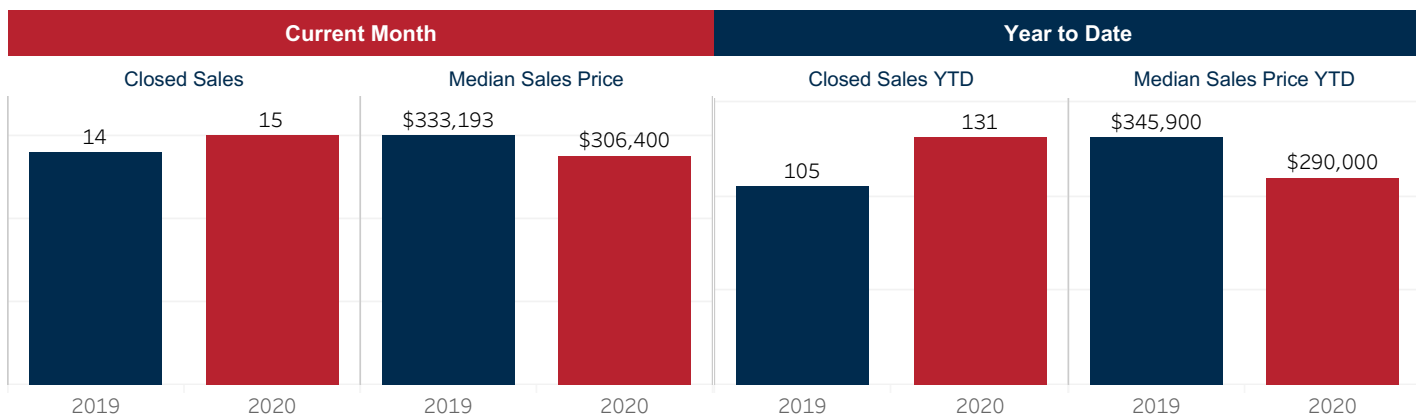
Month (Current Report Year)
August

August 2020 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2019	2020	% Change	2019	2020	% Change
Closed Sales	14	15	▲ 7.1%	105	131	▲ 24.8%
Median Sales Price	\$333,193	\$306,400	▼ -8.0%	\$345,900	\$290,000	▼ -16.2%
Average Sales Price	\$373,949	\$324,397	▼ -13.3%	\$396,829	\$320,063	▼ -19.3%
Ratio to Original List Price	95.0%	96.7%	▲ 1.8%	92.4%	92.1%	▼ -0.4%
Days On Market	77	58	▼ -24.7%	100	123	▲ 23.0%
New Listings	18	29	▲ 61.1%	188	176	▼ -6.4%
Under Contract	24	29	▲ 20.8%	20	24	▲ 20.0%
Active Listing Count	92	69	▼ -25.0%	89	71	▼ -20.2%
Months Inventory	7.4	4.5	▼ -38.2%	7.4	4.5	▼ -38.2%

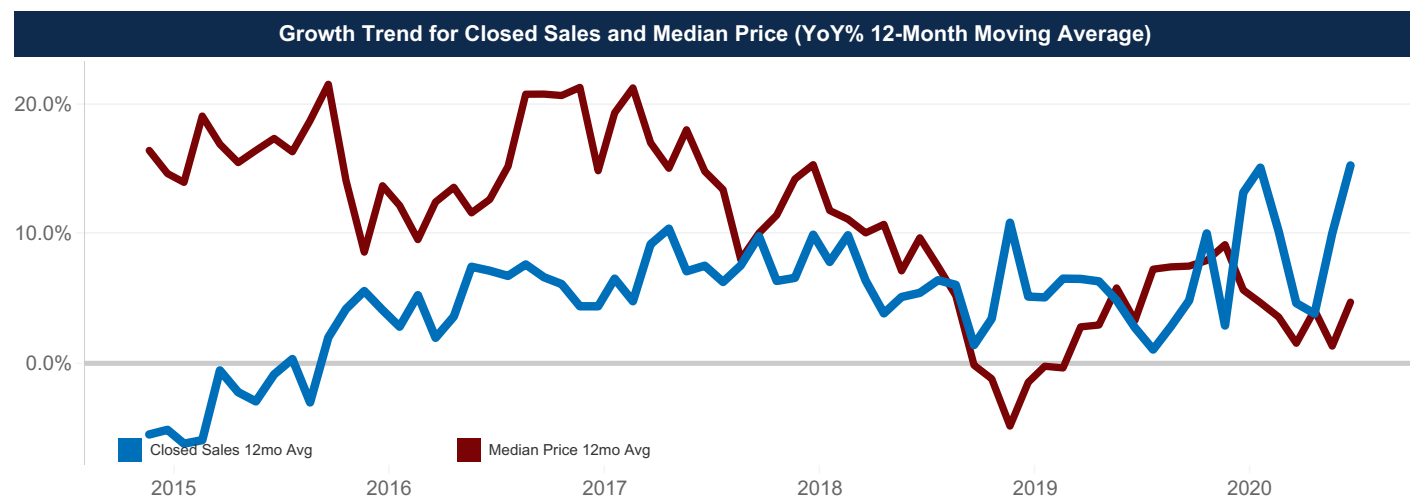
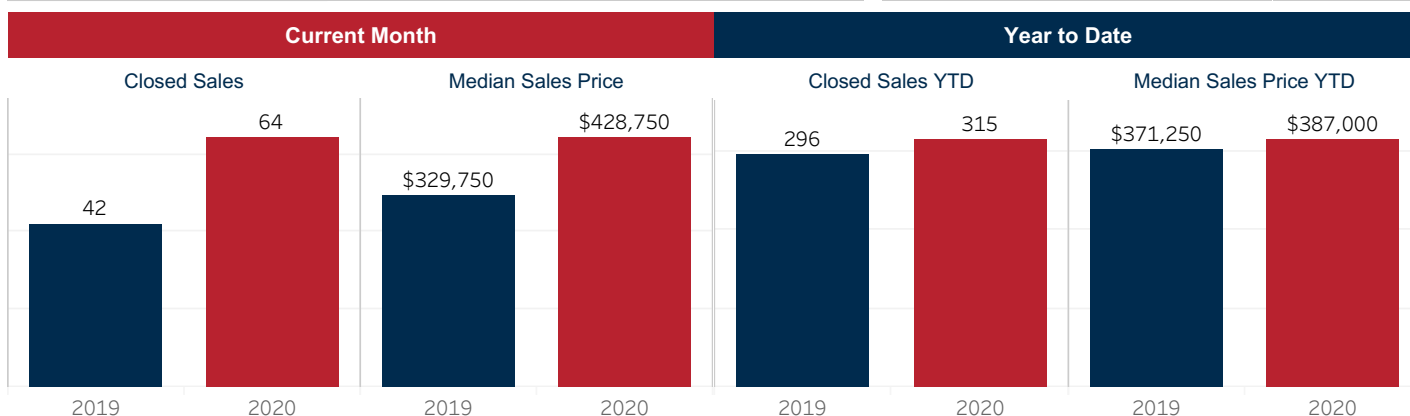


August 2020 Market Snapshot

Gillespie County



	Year to Date					
	2019	2020	% Change	2019	2020	% Change
Closed Sales	42	64	▲ 52.4%	296	315	▲ 6.4%
Median Sales Price	\$329,750	\$428,750	▲ 30.0%	\$371,250	\$387,000	▲ 4.2%
Average Sales Price	\$430,902	\$630,390	▲ 46.3%	\$447,840	\$517,619	▲ 15.6%
Ratio to Original List Price	92.8%	92.5%	▼ -0.3%	92.9%	93.7%	▲ 0.8%
Days On Market	101	136	▲ 34.7%	127	123	▼ -3.2%
New Listings	61	59	▼ -3.3%	447	451	▲ 0.9%
Under Contract	42	73	▲ 73.8%	44	53	▲ 20.5%
Active Listing Count	230	176	▼ -23.5%	212	209	▼ -1.4%
Months Inventory	6.8	4.8	▼ -29.4%	6.8	4.8	▼ -29.4%



Association Name
Central Hill Country Board of Realtors

Market Type
County

Market Name
Mason County

Property Type
Residential (SF/COND/TH)

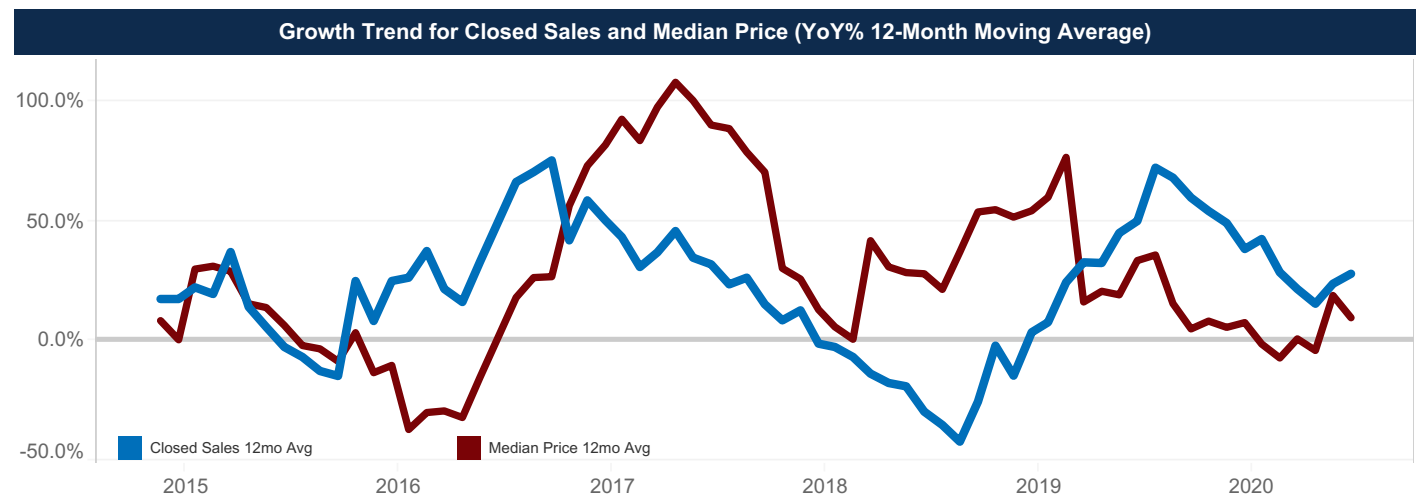
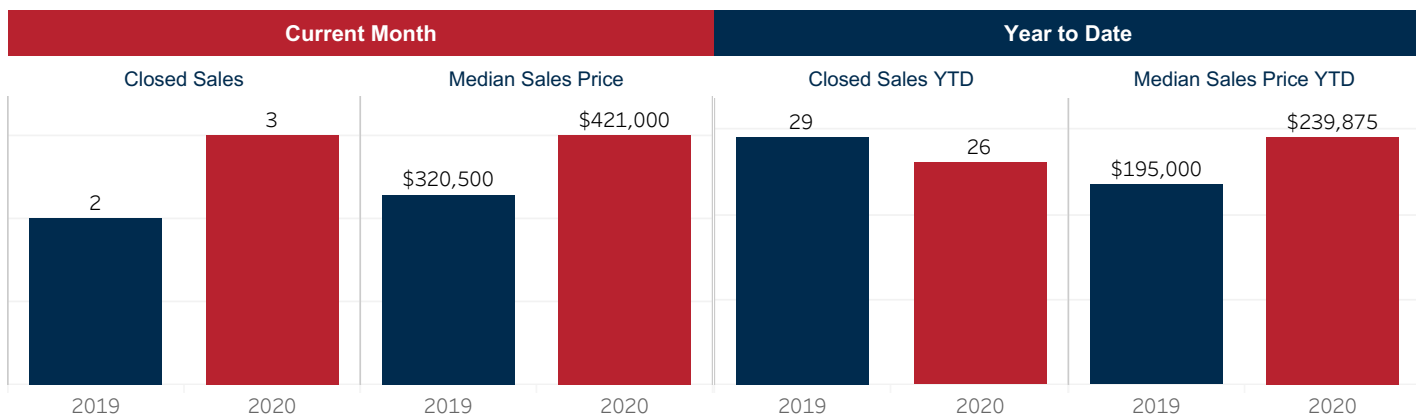
Month (Current Report Year)
August

August 2020 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2019	2020	% Change	2019	2020	% Change
Closed Sales	2	3	▲ 50.0%	29	26	▼ -10.3%
Median Sales Price	\$320,500	\$421,000	▲ 31.4%	\$195,000	\$239,875	▲ 23.0%
Average Sales Price	\$320,500	\$410,333	▲ 28.0%	\$235,545	\$265,477	▲ 12.7%
Ratio to Original List Price	94.8%	91.5%	▼ -3.5%	92.6%	94.4%	▲ 2.0%
Days On Market	54	146	▲ 170.4%	126	111	▼ -11.9%
New Listings	1	2	▲ 100.0%	30	31	▲ 3.3%
Under Contract	2	1	▼ -50.0%	3	3	▲ 0.0%
Active Listing Count	15	16	▲ 6.7%	13	13	▲ 0.0%
Months Inventory	4.9	5.1	▲ 3.9%	4.9	5.1	▲ 3.9%





	Year to Date					
	2019	2020	% Change	2019	2020	% Change
Closed Sales	0	2	▲ 100.0%	8	6	▼ -25.0%
Median Sales Price	\$0	\$137,500	▲ 100.0%	\$227,500	\$85,750	▼ -62.3%
Average Sales Price	\$0	\$137,500	▲ 100.0%	\$198,462	\$116,333	▼ -41.4%
Ratio to Original List Price	0.0%	0.0%	▲ 0.0%	93.8%	83.8%	▼ -10.7%
Days On Market	0	99	▲ 100.0%	107	152	▲ 42.1%
New Listings	2	0	▼ -100.0%	10	10	▲ 0.0%
Under Contract	0	1	▲ 100.0%	1	1	▲ 0.0%
Active Listing Count	4	4	▲ 0.0%	10	4	▼ -60.0%
Months Inventory	6.0	8.0	▲ 33.3%	6.0	8.0	▲ 33.3%

