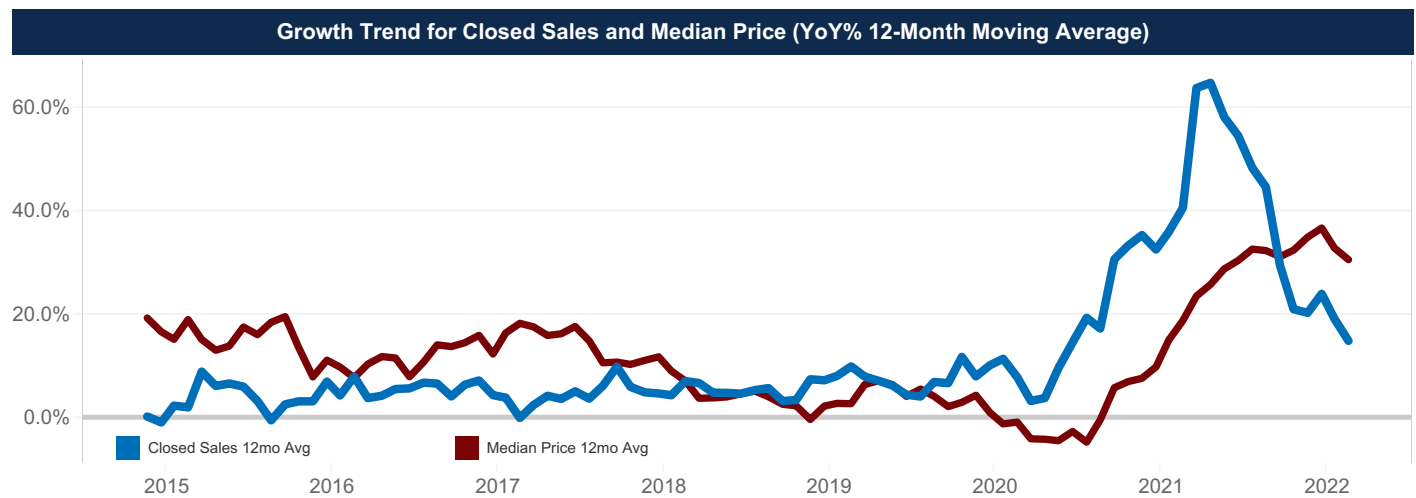
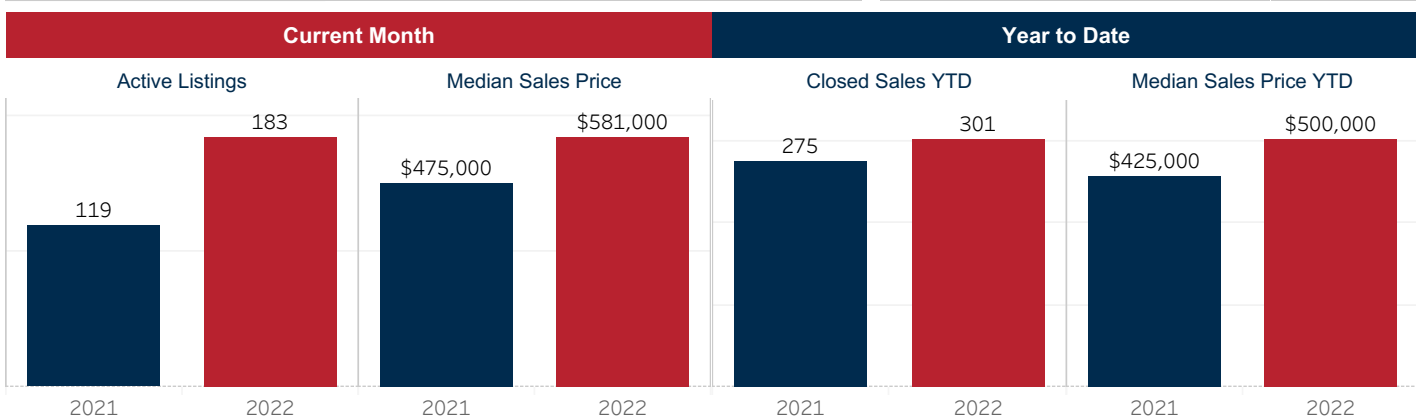


# April 2022 Market Snapshot

## Central Hill Country



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	79	77	▼ -2.5%	275	301	▲ 9.5%	275	301	▲ 9.5%
Median Sales Price	\$475,000	\$581,000	▲ 22.3%	\$425,000	\$500,000	▲ 17.7%	\$425,000	\$500,000	▲ 17.7%
Average Sales Price	\$557,308	\$641,012	▲ 15.0%	\$562,820	\$593,103	▲ 5.4%	\$562,820	\$593,103	▲ 5.4%
Ratio to Original List Price	97.1%	98.6%	▲ 1.6%	96.7%	97.9%	▲ 1.2%	96.7%	97.9%	▲ 1.2%
Days On Market	79	77	▼ -2.5%	92	74	▼ -19.6%	92	74	▼ -19.6%
New Listings	106	108	▲ 1.9%	342	365	▲ 6.7%	342	365	▲ 6.7%
Under Contract	149	118	▼ -20.8%	132	108	▼ -18.2%	132	108	▼ -18.2%
Active Listings	119	183	▲ 53.8%	141	168	▲ 19.2%	141	168	▲ 19.2%
Months Inventory	1.7	2.5	▲ 52.7%	1.7	2.5	▲ 52.7%	1.7	2.5	▲ 52.7%

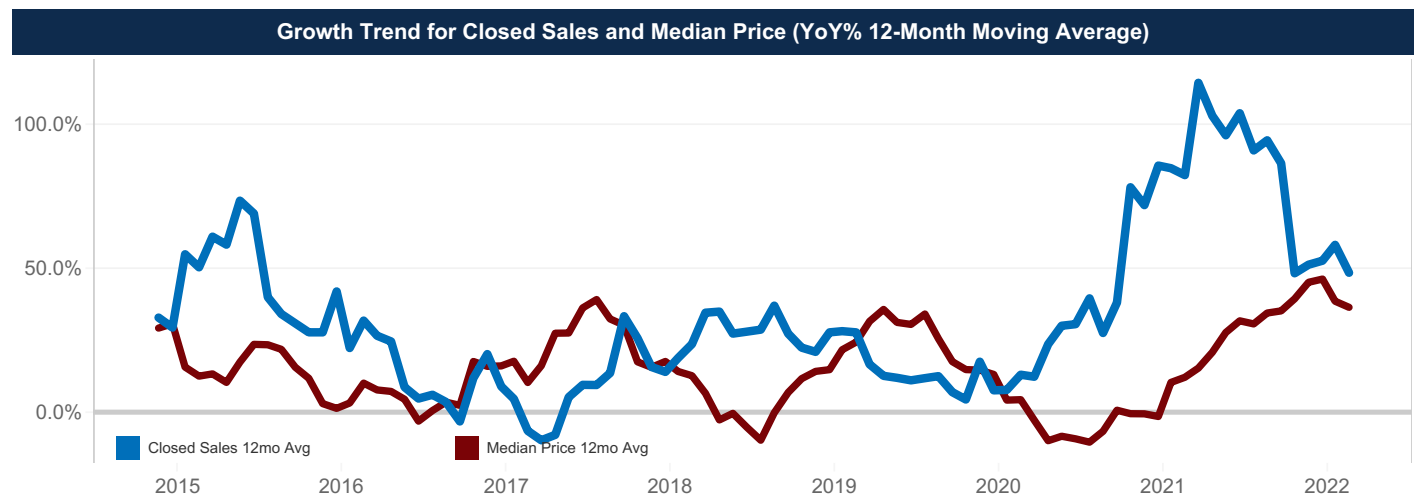
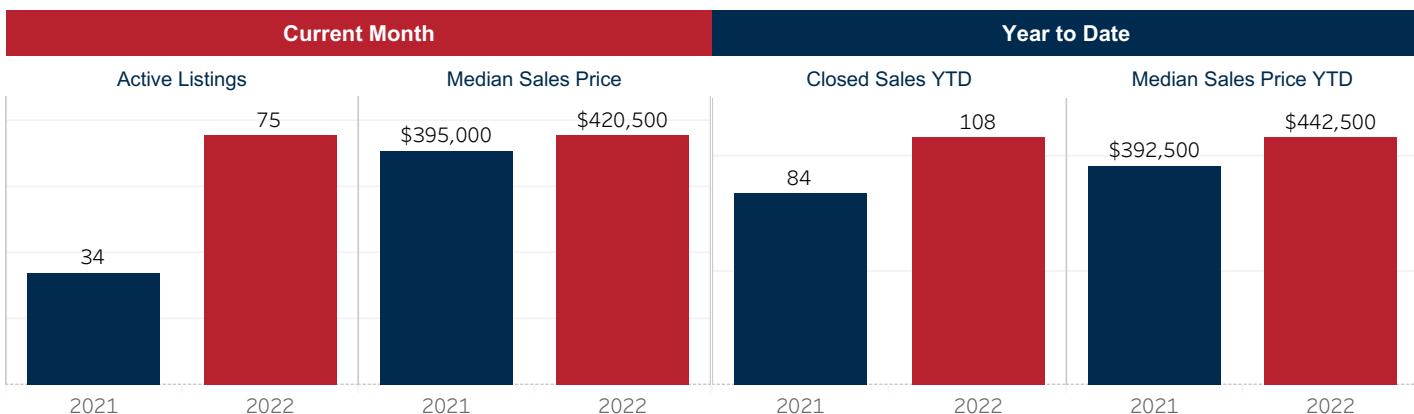


# April 2022 Market Snapshot

## Blanco County



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	34	13	▼ -61.8%	84	108	▲ 28.6%
Median Sales Price	\$395,000	\$420,500	▲ 6.5%	\$392,500	\$442,500	▲ 12.7%
Average Sales Price	\$489,678	\$436,367	▼ -10.9%	\$453,094	\$516,336	▲ 14.0%
Ratio to Original List Price	96.5%	104.0%	▲ 7.8%	97.0%	99.4%	▲ 2.5%
Days On Market	66	51	▼ -22.7%	71	53	▼ -25.4%
New Listings	32	43	▲ 34.4%	121	132	▲ 9.1%
Under Contract	61	53	▼ -13.1%	53	42	▼ -20.8%
Active Listings	34	75	▲ 120.6%	44	68	▲ 54.6%
Months Inventory	1.7	3.2	▲ 87.2%	1.7	3.2	▲ 87.2%

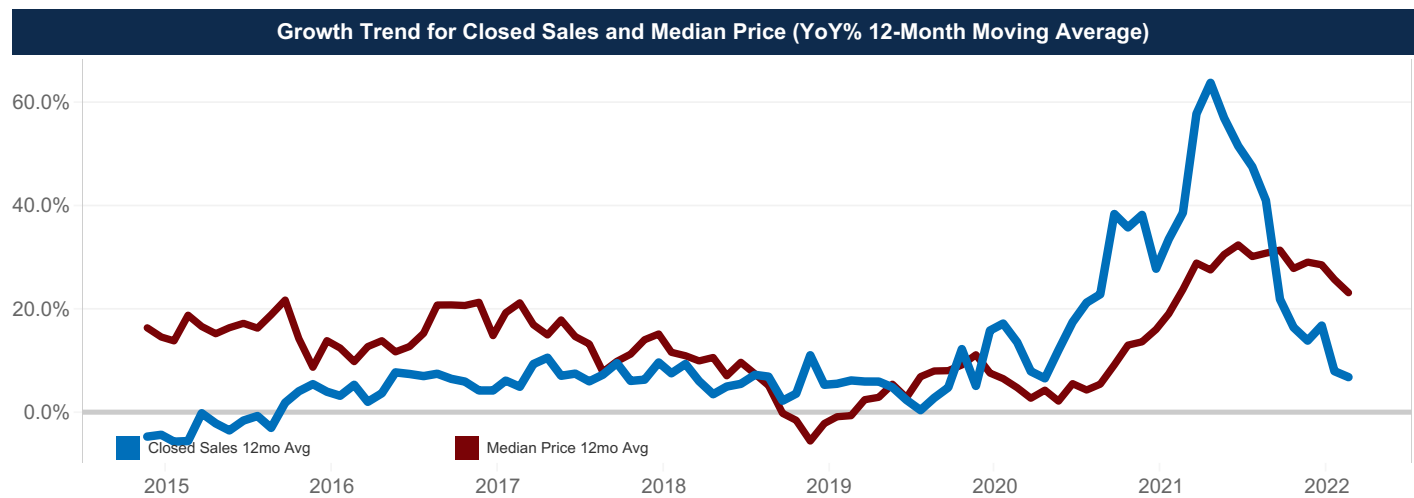
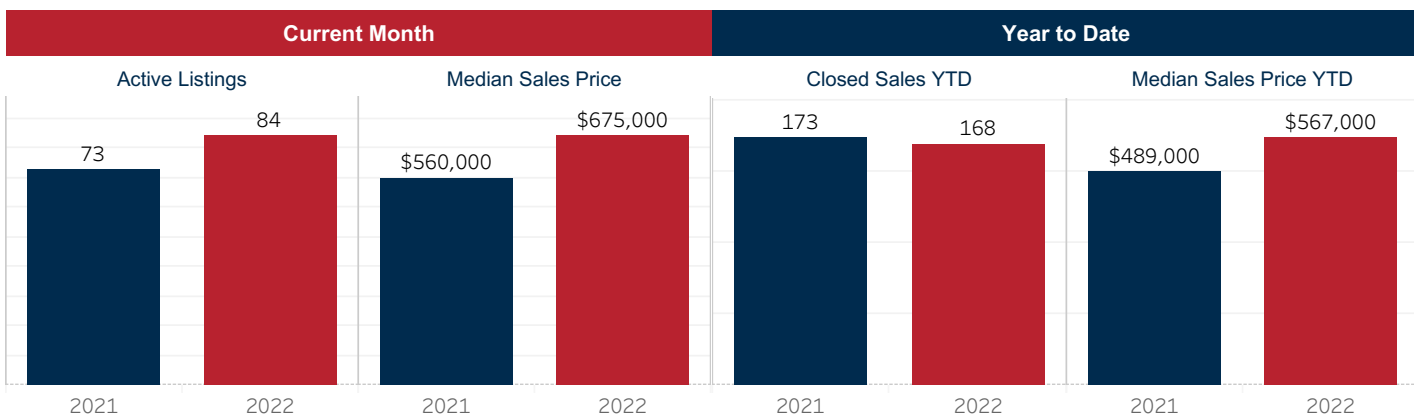


# April 2022 Market Snapshot

## Gillespie County



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	42	53	▲ 26.2%	173	168	▼ -2.9%
Median Sales Price	\$560,000	\$675,000	▲ 20.5%	\$489,000	\$567,000	▲ 16.0%
Average Sales Price	\$620,827	\$768,815	▲ 23.8%	\$647,939	\$681,725	▲ 5.2%
Ratio to Original List Price	97.5%	97.1%	▼ -0.4%	96.5%	97.0%	▲ 0.5%
Days On Market	88	87	▼ -1.1%	106	86	▼ -18.9%
New Listings	67	59	▼ -11.9%	203	203	▲ 0.0%
Under Contract	82	61	▼ -25.6%	74	57	▼ -23.0%
Active Listings	73	84	▲ 15.1%	83	78	▼ -6.0%
Months Inventory	1.5	1.9	▲ 23.1%	1.5	1.9	▲ 23.1%



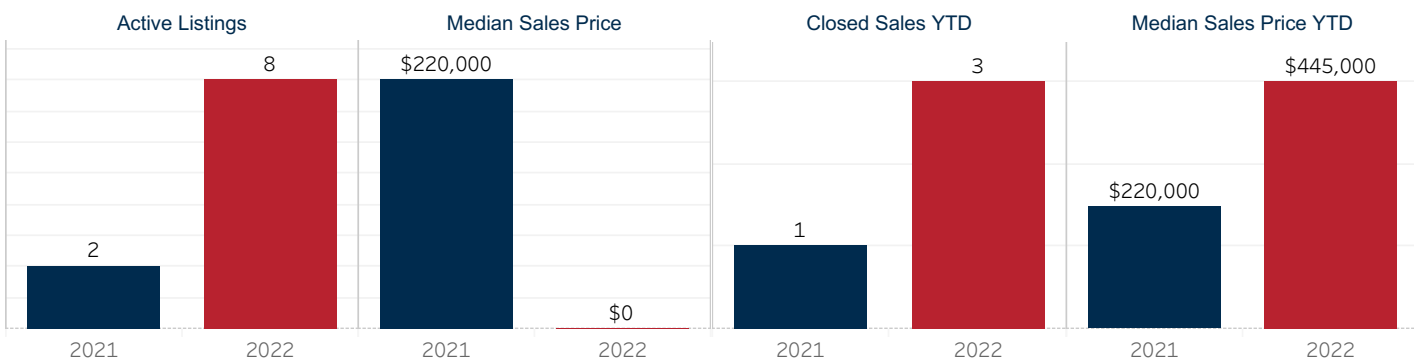
# April 2022 Market Snapshot

## Kimble County

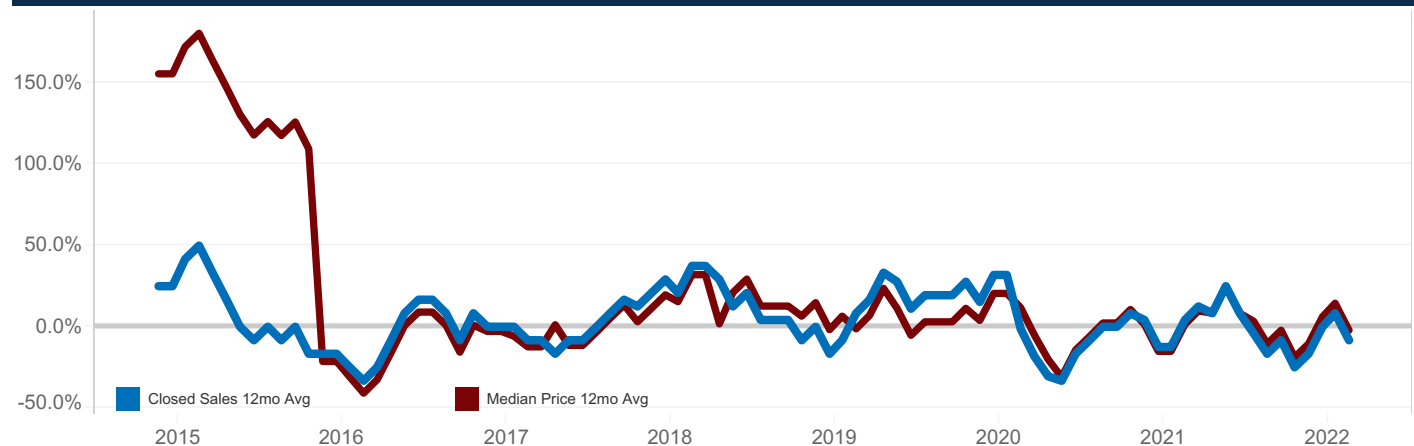


	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	1	0	▼ -100.0%	1	3	▲ 200.0%	1	3	▲ 200.0%
Median Sales Price	\$220,000	\$0	▼ -100.0%	\$220,000	\$445,000	▲ 102.3%	\$220,000	\$445,000	▲ 102.3%
Average Sales Price	\$220,000	\$0	▼ -100.0%	\$220,000	\$496,667	▲ 125.8%	\$220,000	\$496,667	▲ 125.8%
Ratio to Original List Price	0.0%	0.0%	▲ 0.0%	0.0%	96.2%	▲ 100.0%	0.0%	96.2%	▲ 100.0%
Days On Market	157	0	▼ -100.0%	157	49	▼ -68.8%	157	49	▼ -68.8%
New Listings	0	1	▲ 100.0%	1	4	▲ 300.0%	1	4	▲ 300.0%
Under Contract	2	0	▼ -100.0%	2	2	▲ 0.0%	2	2	▲ 0.0%
Active Listings	2	8	▲ 300.0%	3	8	▲ 166.7%	3	8	▲ 166.7%
Months Inventory	2.7	8.7	▲ 227.3%	2.7	8.7	▲ 227.3%	2.7	8.7	▲ 227.3%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



# April 2022 Market Snapshot

## Mason County



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	2	10	▲ 400.0%	17	21	▲ 23.5%	17	21	▲ 23.5%
Median Sales Price	\$541,780	\$222,500	▼ -58.9%	\$214,740	\$260,000	▲ 21.1%	\$214,740	\$260,000	▲ 21.1%
Average Sales Price	\$541,780	\$234,790	▼ -56.7%	\$258,950	\$293,829	▲ 13.5%	\$258,950	\$293,829	▲ 13.5%
Ratio to Original List Price	100.0%	99.5%	▼ -0.5%	97.6%	96.9%	▼ -0.8%	97.6%	96.9%	▼ -0.8%
Days On Market	51	60	▲ 17.7%	54	86	▲ 59.3%	54	86	▲ 59.3%
New Listings	7	5	▼ -28.6%	17	26	▲ 52.9%	17	26	▲ 52.9%
Under Contract	4	4	▲ 0.0%	3	7	▲ 133.3%	3	7	▲ 133.3%
Active Listings	10	16	▲ 60.0%	10	12	▲ 20.0%	10	12	▲ 20.0%
Months Inventory	2.7	4.6	▲ 71.4%	2.7	4.6	▲ 71.4%	2.7	4.6	▲ 71.4%

