

April 2021 Market Snapshot

Central Hill Country



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	53	80	▲ 50.9%	210	278	▲ 32.4%
Median Sales Price	\$317,900	\$481,150	▲ 51.4%	\$315,000	\$431,019	▲ 36.8%
Average Sales Price	\$399,357	\$581,590	▲ 45.6%	\$388,211	\$568,158	▲ 46.4%
Ratio to Original List Price	92.6%	96.9%	▲ 4.7%	93.0%	96.6%	▲ 3.9%
Days On Market	105	91	▼ -13.3%	139	95	▼ -31.7%
New Listings	63	99	▲ 57.1%	319	327	▲ 2.5%
Under Contract	47	163	▲ 246.8%	67	136	▲ 103.0%
Active Listings	321	114	▼ -64.5%	304	137	▼ -54.9%
Months Inventory	5.9	1.6	▼ -73.6%	5.9	1.6	▼ -73.6%



April 2021 Market Snapshot

Gillespie County

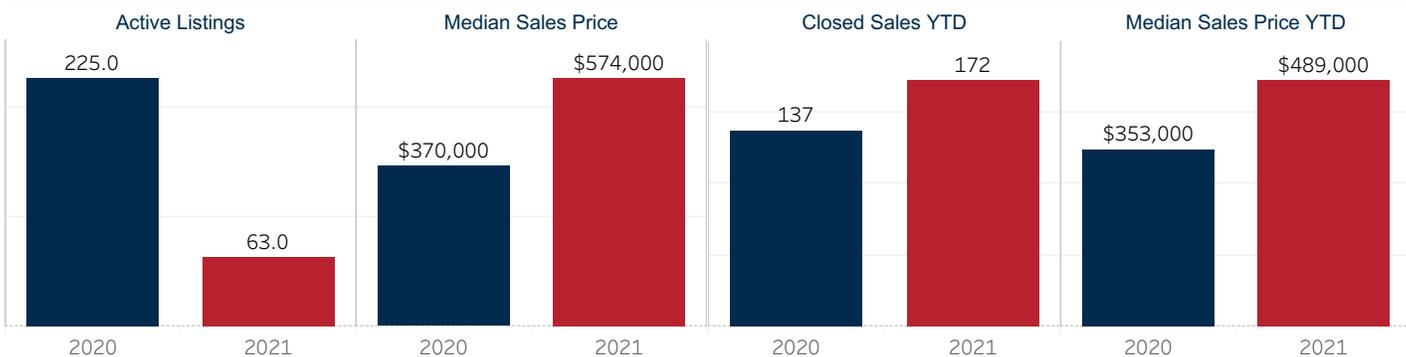


Year to Date

	2020	2021	% Change	2020	2021	% Change
Closed Sales	30	42	▲ 40.0%	137	172	▲ 25.6%
Median Sales Price	\$370,000	\$574,000	▲ 55.1%	\$353,000	\$489,000	▲ 38.5%
Average Sales Price	\$479,594	\$663,140	▲ 38.3%	\$450,331	\$653,435	▲ 45.1%
Ratio to Original List Price	91.1%	97.7%	▲ 7.2%	93.5%	96.4%	▲ 3.1%
Days On Market	116	105	▼ -9.5%	133	110	▼ -17.3%
New Listings	35	58	▲ 65.7%	225	184	▼ -18.2%
Under Contract	30	88	▲ 193.3%	41	75	▲ 82.9%
Active Listings	225	63	▼ -72.0%	213	77	▼ -63.9%
Months Inventory	6.1	1.3	▼ -78.4%	6.1	1.3	▼ -78.4%

Current Month

Year to Date



Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



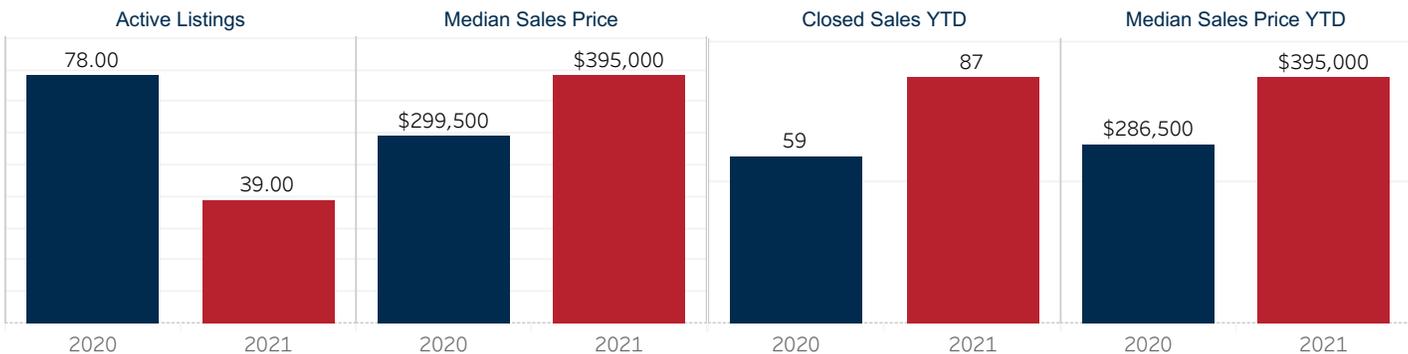
April 2021 Market Snapshot

Blanco County

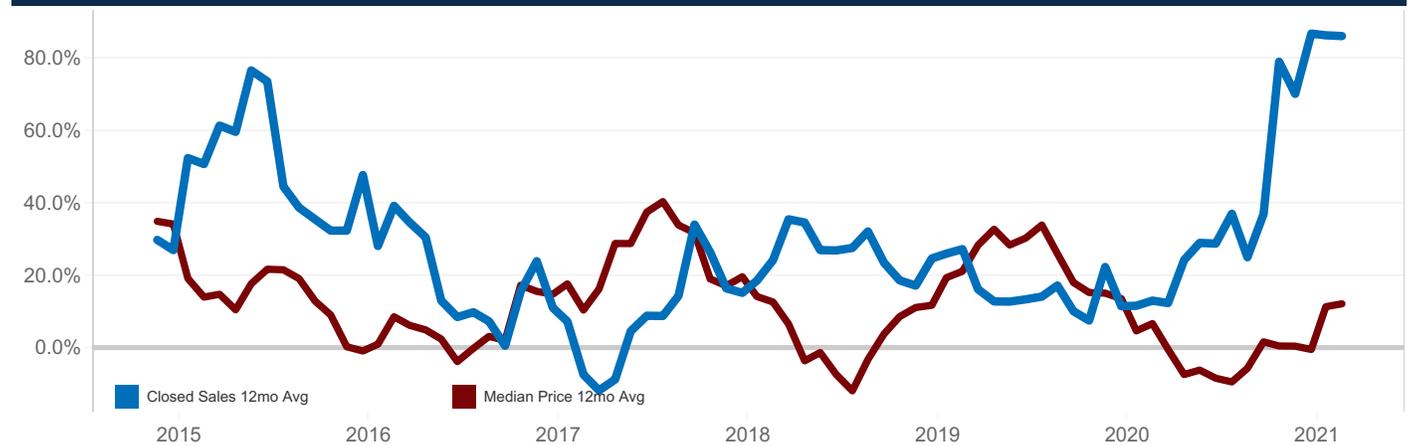


	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	22	34	▲ 54.6%	59	87	▲ 47.5%
Median Sales Price	\$299,500	\$395,000	▲ 31.9%	\$286,500	\$395,000	▲ 37.9%
Average Sales Price	\$300,692	\$490,892	▲ 63.3%	\$291,289	\$459,993	▲ 57.9%
Ratio to Original List Price	94.2%	95.9%	▲ 1.9%	92.2%	96.8%	▲ 5.0%
Days On Market	91	74	▼ -18.7%	153	73	▼ -52.3%
New Listings	25	34	▲ 36.0%	76	125	▲ 64.5%
Under Contract	14	69	▲ 392.9%	22	56	▲ 154.6%
Active Listings	78	39	▼ -50.0%	74	47	▼ -36.5%
Months Inventory	5.7	1.9	▼ -66.9%	5.7	1.9	▼ -66.9%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



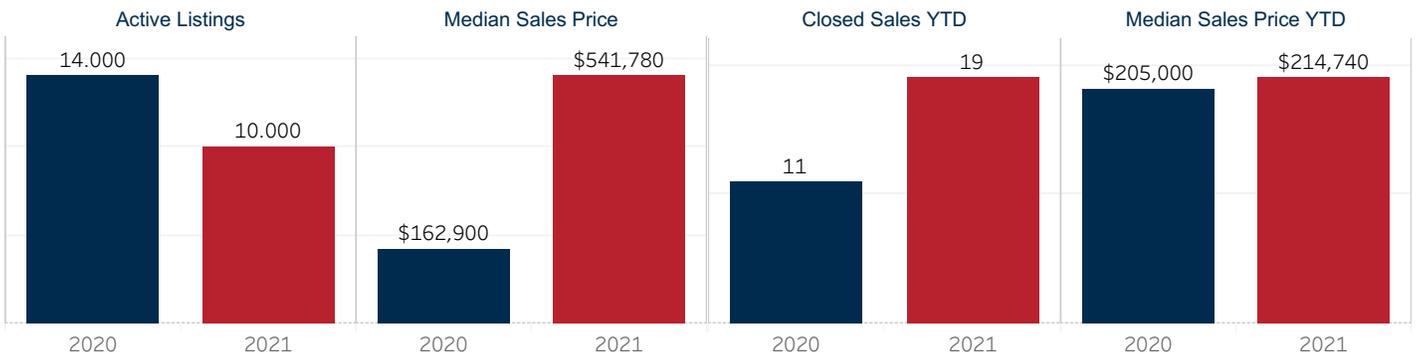
April 2021 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	1	2	▲ 100.0%	11	19	▲ 72.7%
Median Sales Price	\$162,900	\$541,780	▲ 232.6%	\$205,000	\$214,740	▲ 4.8%
Average Sales Price	\$162,900	\$541,780	▲ 232.6%	\$205,582	\$258,950	▲ 26.0%
Ratio to Original List Price	102.1%	100.0%	▼ -2.1%	96.0%	97.6%	▲ 1.7%
Days On Market	41	51	▲ 24.4%	111	54	▼ -51.4%
New Listings	2	7	▲ 250.0%	14	17	▲ 21.4%
Under Contract	3	4	▲ 33.3%	3	3	▲ 0.0%
Active Listings	14	10	▼ -28.6%	12	10	▼ -16.7%
Months Inventory	4.5	2.6	▼ -43.8%	4.5	2.6	▼ -43.8%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



April 2021 Market Snapshot

Kimble County



	2020			2021			Year to Date		
	2020	2021	% Change	2020	2021	% Change	2020	2021	% Change
Closed Sales	0	1	▲ 100.0%	3	1	▼ -66.7%	3	1	▼ -66.7%
Median Sales Price	\$0	\$220,000	▲ 100.0%	\$128,000	\$220,000	▲ 71.9%	\$128,000	\$220,000	▲ 71.9%
Average Sales Price	\$0	\$220,000	▲ 100.0%	\$127,167	\$220,000	▲ 73.0%	\$127,167	\$220,000	▲ 73.0%
Ratio to Original List Price	0.0%	0.0%	▲ 0.0%	77.4%	0.0%	▼ -100.0%	77.4%	0.0%	▼ -100.0%
Days On Market	0	157	▲ 100.0%	233	157	▼ -32.6%	233	157	▼ -32.6%
New Listings	1	0	▼ -100.0%	4	1	▼ -75.0%	4	1	▼ -75.0%
Under Contract	0	2	▲ 100.0%	3	2	▼ -33.3%	3	2	▼ -33.3%
Active Listings	4	2	▼ -50.0%	4	3	▼ -25.0%	4	3	▼ -25.0%
Months Inventory	6.9	2.7	▼ -61.1%	6.9	2.7	▼ -61.1%	6.9	2.7	▼ -61.1%

