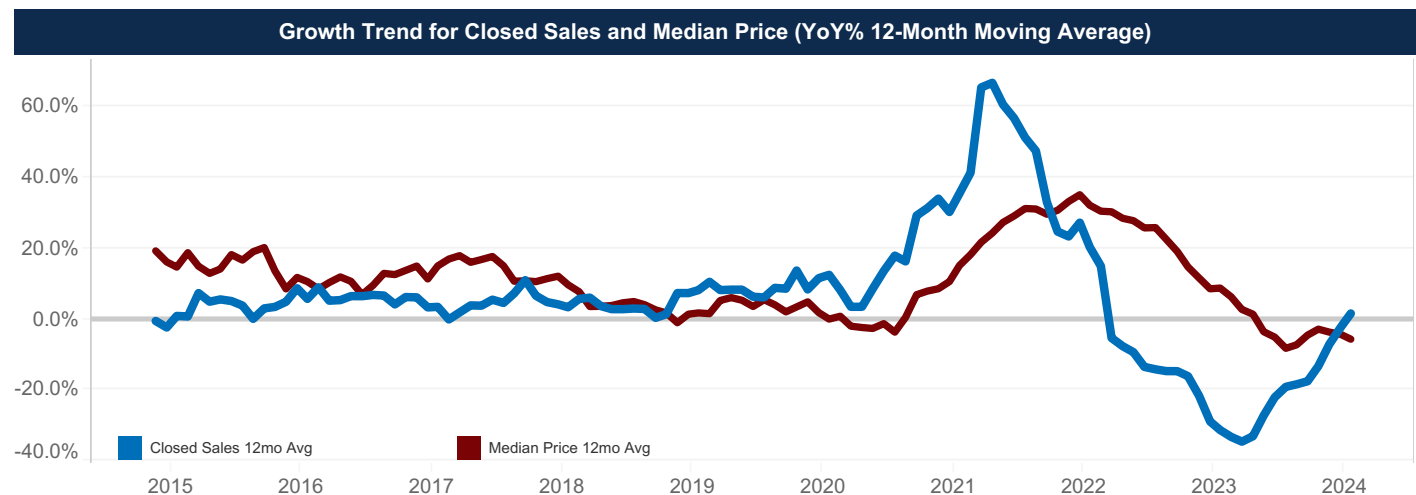
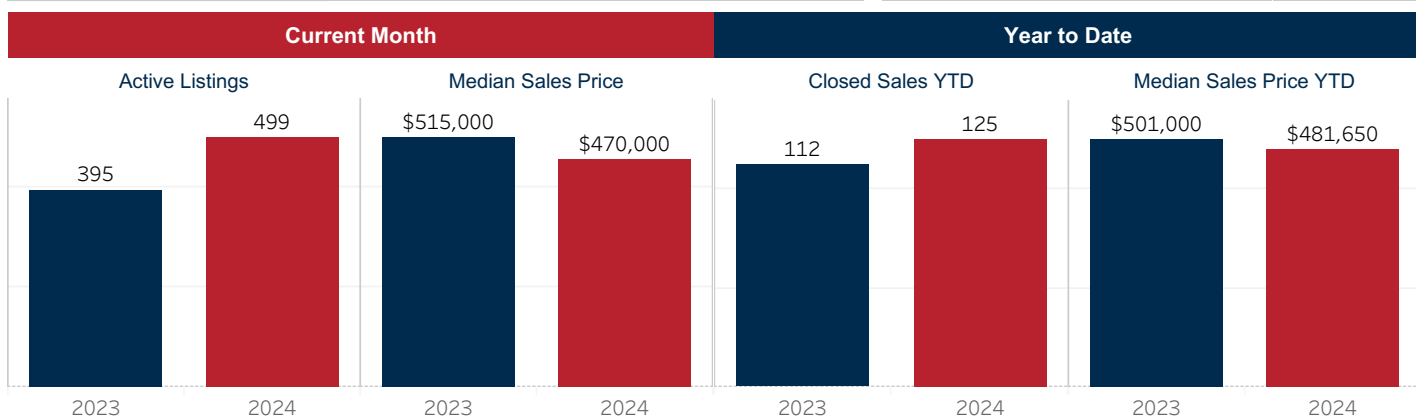


March 2024 Market Snapshot

Central Hill Country



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	49	54	▲ 10.2%	112	125	▲ 11.6%	112	125	▲ 11.6%
Median Sales Price	\$515,000	\$470,000	▼ -8.7%	\$501,000	\$481,650	▼ -3.9%	\$501,000	\$481,650	▼ -3.9%
Average Sales Price	\$605,233	\$598,246	▼ -1.2%	\$592,759	\$594,952	▲ 0.4%	\$592,759	\$594,952	▲ 0.4%
Ratio to Original List Price	92.3%	90.5%	▼ -2.0%	92.8%	91.7%	▼ -1.2%	92.8%	91.7%	▼ -1.2%
Days On Market	94	134	▲ 42.6%	93	129	▲ 38.7%	93	129	▲ 38.7%
New Listings	114	111	▼ -2.6%	292	321	▲ 9.9%	292	321	▲ 9.9%
Under Contract	63	53	▼ -15.9%	52	47	▼ -9.6%	52	47	▼ -9.6%
Active Listings	395	499	▲ 26.3%	375	478	▲ 27.5%	375	478	▲ 27.5%
Months Inventory	8.0	10.3	▲ 28.3%	8.0	10.3	▲ 28.3%	8.0	10.3	▲ 28.3%



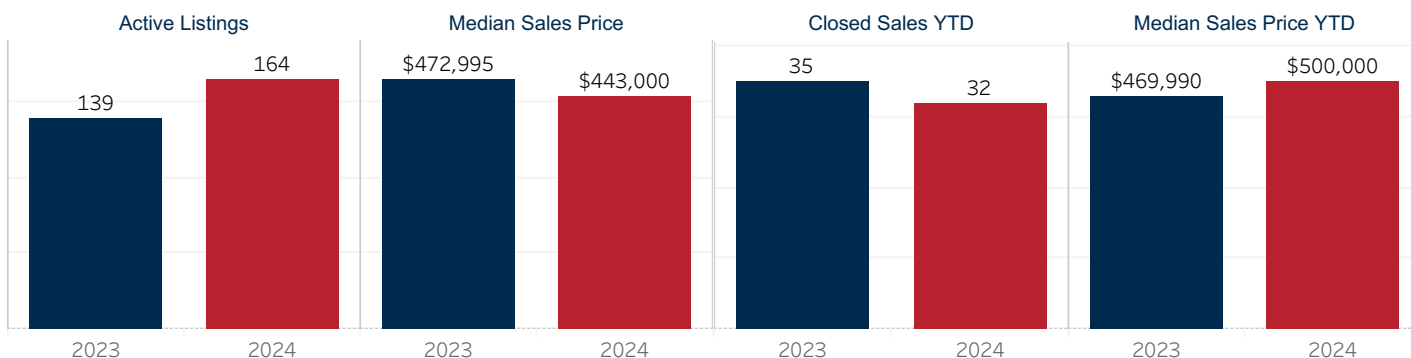
March 2024 Market Snapshot

Blanco County

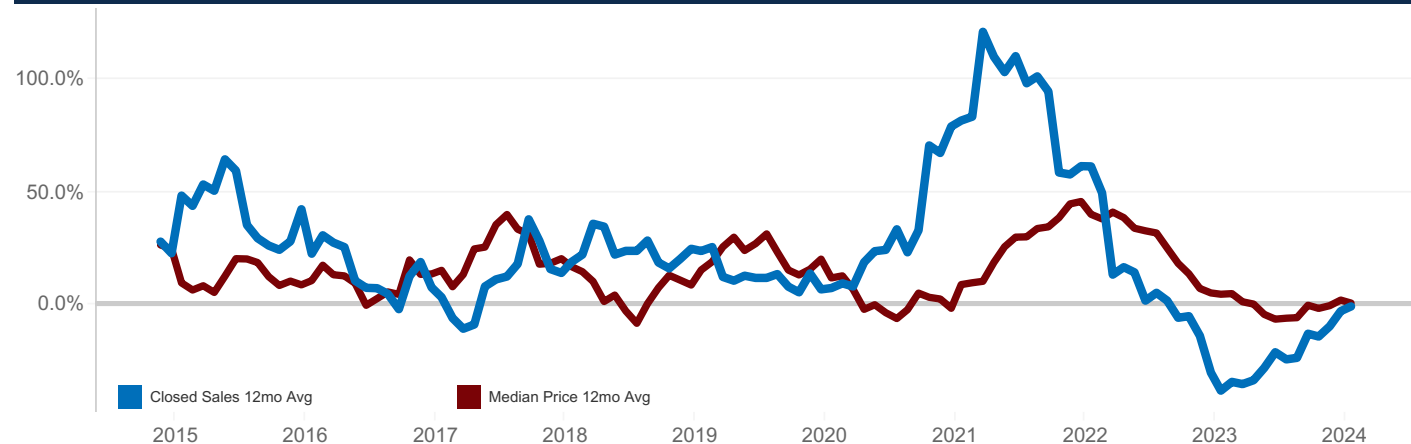


	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	16	12	▼ -25.0%	35	32	▼ -8.6%
Median Sales Price	\$472,995	\$443,000	▼ -6.3%	\$469,990	\$500,000	▲ 6.4%
Average Sales Price	\$536,375	\$717,718	▲ 33.8%	\$506,755	\$638,594	▲ 26.0%
Ratio to Original List Price	96.2%	93.0%	▼ -3.4%	94.6%	94.1%	▼ -0.5%
Days On Market	64	128	▲ 100.0%	69	95	▲ 37.7%
New Listings	34	30	▼ -11.8%	85	96	▲ 12.9%
Under Contract	12	12	▲ 0.0%	12	10	▼ -16.7%
Active Listings	139	164	▲ 18.0%	138	157	▲ 13.8%
Months Inventory	10.1	12.2	▲ 20.9%	10.1	12.2	▲ 20.9%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

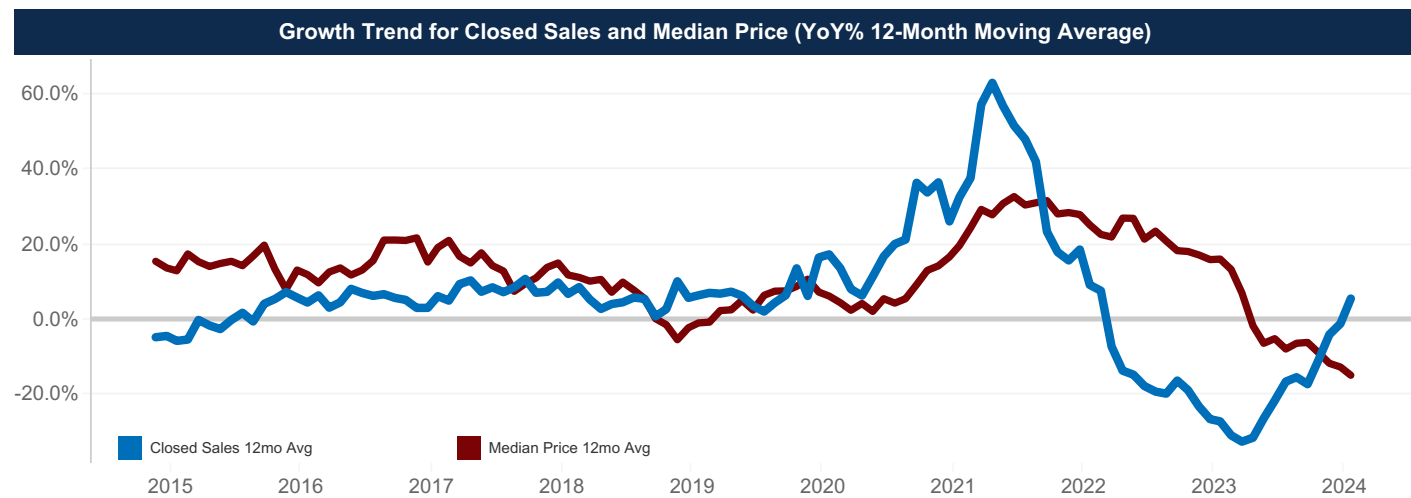
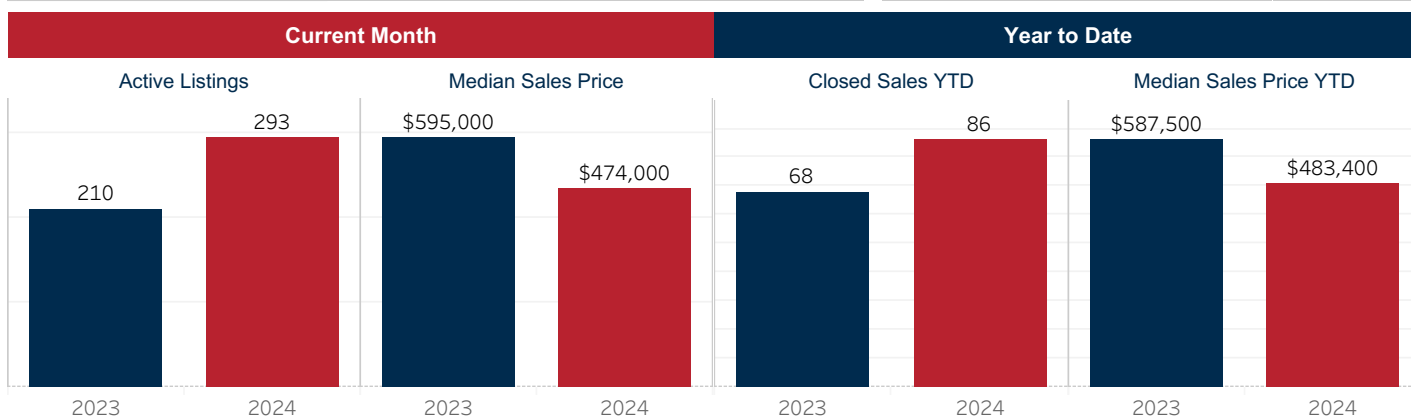


March 2024 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	27	39	▲ 44.4%	68	86	▲ 26.5%
Median Sales Price	\$595,000	\$474,000	▼ -20.3%	\$587,500	\$483,400	▼ -17.7%
Average Sales Price	\$711,867	\$599,720	▼ -15.8%	\$676,667	\$605,081	▼ -10.6%
Ratio to Original List Price	91.9%	89.7%	▼ -2.4%	92.8%	90.7%	▼ -2.2%
Days On Market	105	139	▲ 32.4%	103	143	▲ 38.8%
New Listings	63	70	▲ 11.1%	167	202	▲ 21.0%
Under Contract	48	37	▼ -22.9%	36	33	▼ -8.3%
Active Listings	210	293	▲ 39.5%	200	284	▲ 42.0%
Months Inventory	6.7	9.3	▲ 39.2%	6.7	9.3	▲ 39.2%

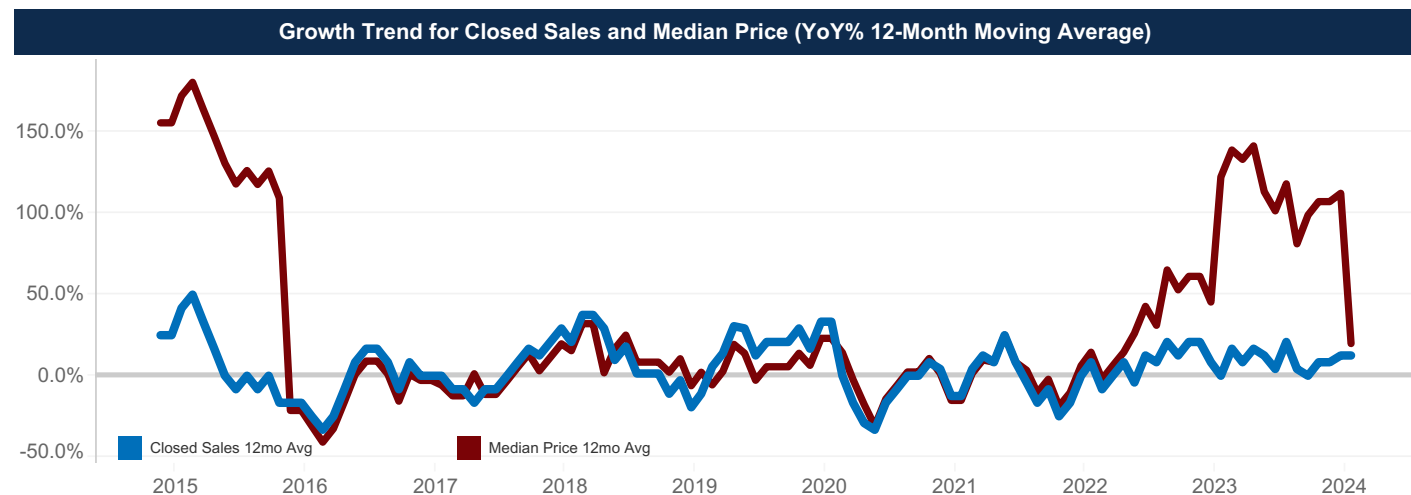
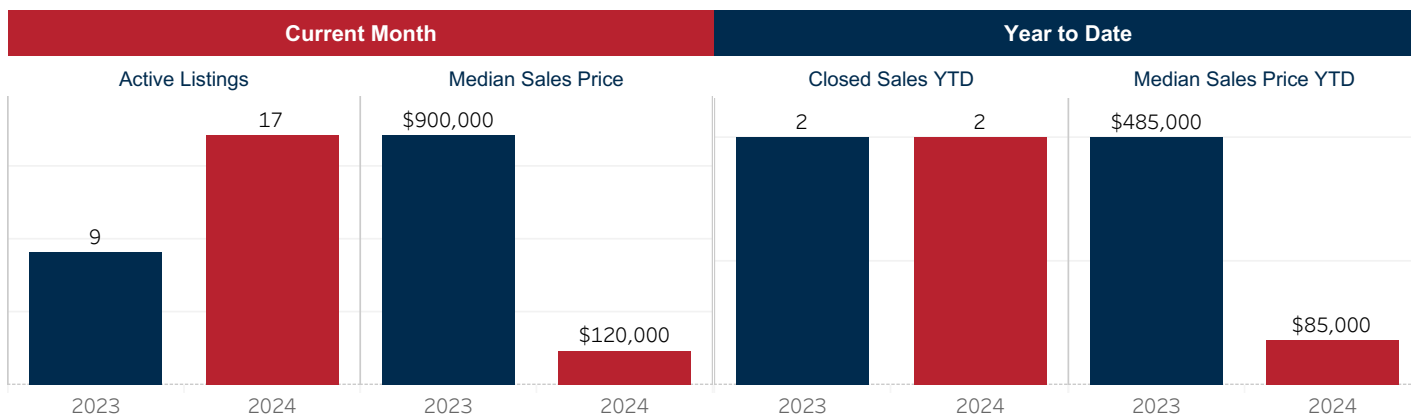


March 2024 Market Snapshot

Kimble County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	1	1	▲ 0.0%	2	2	▲ 0.0%
Median Sales Price	\$900,000	\$120,000	▼ -86.7%	\$485,000	\$85,000	▼ -82.5%
Average Sales Price	\$900,000	\$120,000	▼ -86.7%	\$485,000	\$85,000	▼ -82.5%
Ratio to Original List Price	81.8%	92.4%	▲ 12.9%	81.8%	92.4%	▲ 12.9%
Days On Market	94	122	▲ 29.8%	53	173	▲ 226.4%
New Listings	6	4	▼ -33.3%	9	11	▲ 22.2%
Under Contract	1	2	▲ 100.0%	1	1	▲ 0.0%
Active Listings	9	17	▲ 88.9%	8	15	▲ 87.5%
Months Inventory	10.8	20.4	▲ 88.9%	10.8	20.4	▲ 88.9%



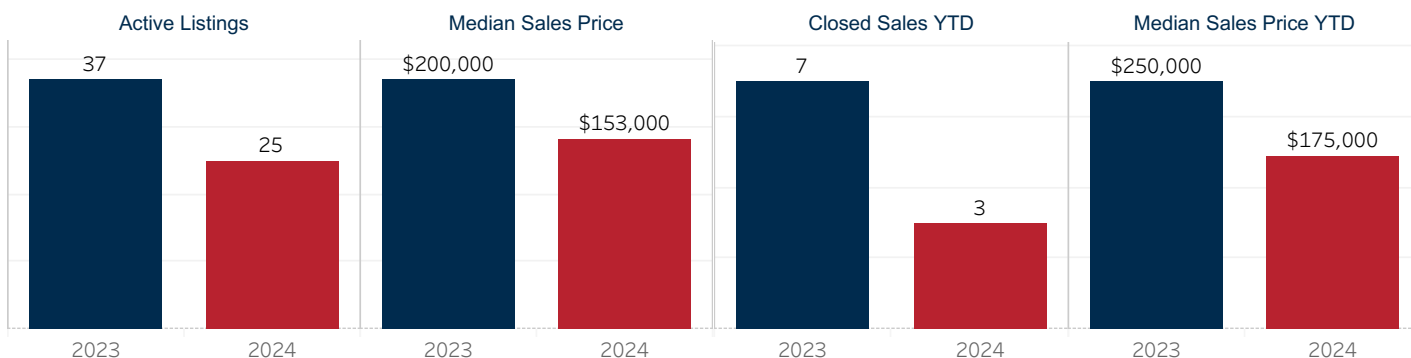
March 2024 Market Snapshot

Mason County



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	5	2	▼ -60.0%	7	3	▼ -57.1%	7	3	▼ -57.1%
Median Sales Price	\$200,000	\$153,000	▼ -23.5%	\$250,000	\$175,000	▼ -30.0%	\$250,000	\$175,000	▼ -30.0%
Average Sales Price	\$190,800	\$153,000	▼ -19.8%	\$238,464	\$200,333	▼ -16.0%	\$238,464	\$200,333	▼ -16.0%
Ratio to Original List Price	83.9%	89.6%	▲ 6.8%	86.0%	93.1%	▲ 8.2%	86.0%	93.1%	▲ 8.2%
Days On Market	133	66	▼ -50.4%	126	58	▼ -54.0%	126	58	▼ -54.0%
New Listings	11	7	▼ -36.4%	31	12	▼ -61.3%	31	12	▼ -61.3%
Under Contract	2	2	▲ 0.0%	3	2	▼ -33.3%	3	2	▼ -33.3%
Active Listings	37	25	▼ -32.4%	28	21	▼ -25.0%	28	21	▼ -25.0%
Months Inventory	12.3	10.7	▼ -13.1%	12.3	10.7	▼ -13.1%	12.3	10.7	▼ -13.1%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

