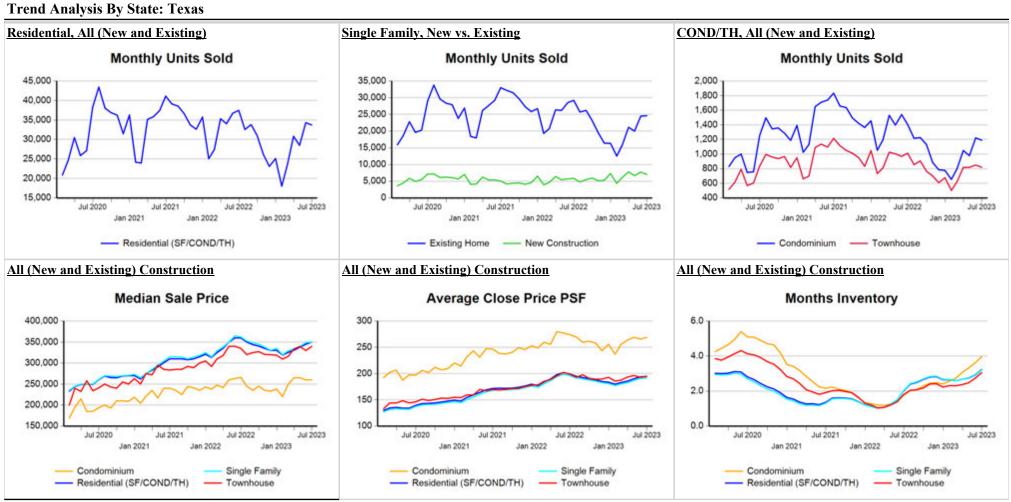
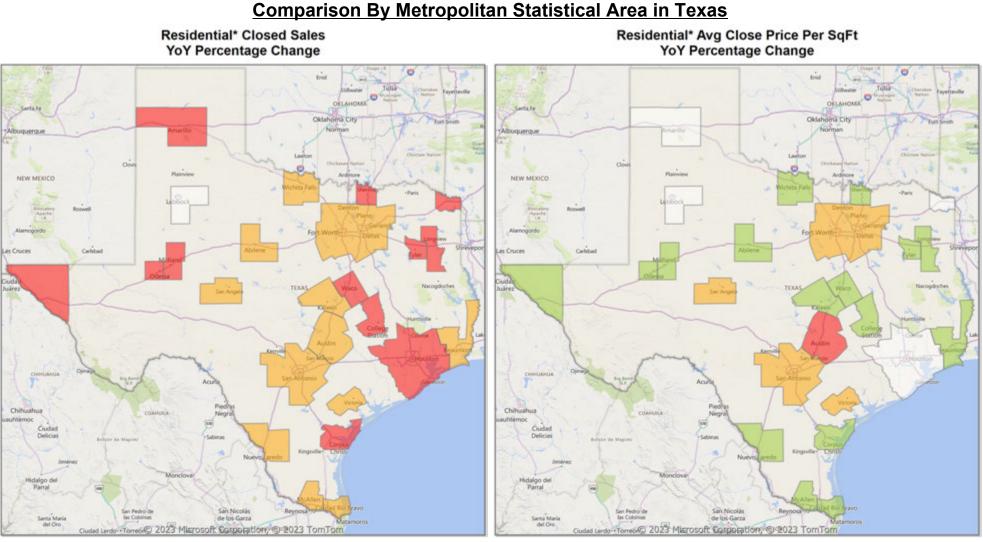
June 2023

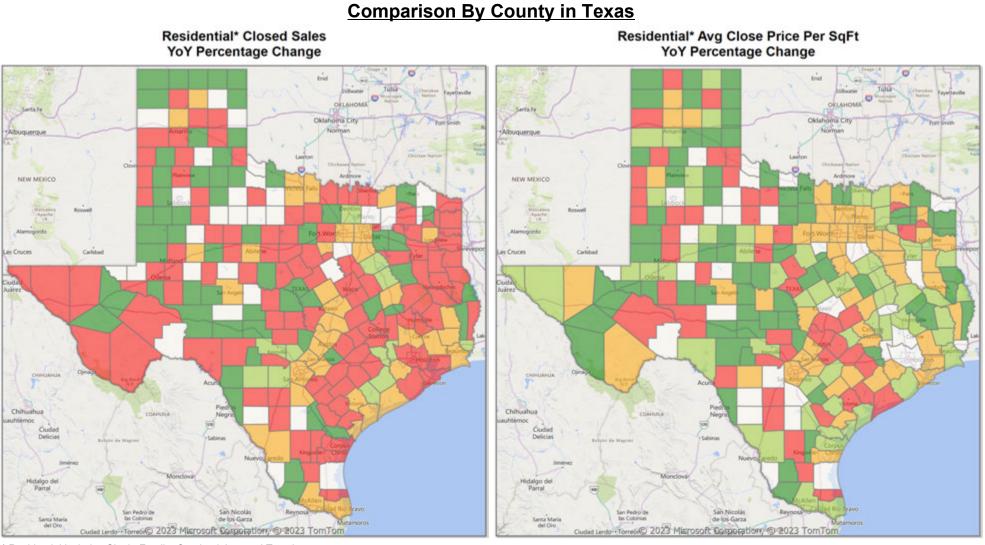
Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	33,728	-10.0%	\$14,636,973,942	-10.8%	\$433,971	-0.9%	\$350,000	-2.8%	\$195	-2.4%	49	49,224	91,213	31,981	3.2	96.3%
YTD:	168,860	-13.9%	\$69,580,421,036	-14.9%	\$412,060	-1.2%	\$336,000	-1.8%	\$189	-2.1%	58	251,418	81,500	182,919		95.1%
Single Family	31,689	-9.7%	\$13,923,877,649	-10.5%	\$439,392	-0.9%	\$350,000	-3.5%	\$192	-2.4%	50	46,042	85,022	29,959	3.2	96.3%
YTD:	158,488	-13.1%	\$66,005,316,858	-14.3%	\$416,469	-1.3%	\$339,900	-1.5%	\$186	-1.9%	58	234,452	76,138	171,726		95.1%
Townhouse	820	-19.0%	\$296,715,475	-19.5%	\$361,848	-0.6%	\$340,000	1.4%	\$195	-2.0%	44	1,275	2,270	828	3.0	96.7%
YTD:	4,430	-20.3%	\$1,559,062,163	-21.4%	\$351,933	-1.4%	\$330,000	1.5%	\$192	0.0%	53	6,895	1,978	4,799		96.2%
Condominium	1,190	-15.2%	\$407,162,139	-17.7%	\$342,153	-2.9%	\$260,000	-2.3%	\$269	-2.0%	42	1,907	3,921	1,194	3.9	96.3%
YTD:	5,892	-27.5%	\$1,999,737,758	-28.8%	\$339,399	-1.9%	\$255,000	2.0%	\$262	-1.8%	50	10,071	3,383	6,394		95.7%
Existing Home																
Residential (SF/COND/TH)	26,400	-15.9%	\$11,318,373,950	-17.2%	\$428,726	-1.5%	\$340,000	-3.0%	\$193	-2.7%	38	38,890	64,246	24,505	2.9	96.5%
YTD:	127,683	-21.6%	\$51,544,959,063	-23.6%	\$403,695	-2.6%	\$322,500	-3.7%	\$187	-2.8%	47	192,854	55,179	137,251		95.4%
Single Family	24,629	-15.8%	\$10,732,177,232	-16.9%	\$435,754	-1.4%	\$345,000	-3.1%	\$191	-2.6%	38	36,183	59,403	22,785	2.9	96.5%
YTD:	118,759	-21.1%	\$48,599,810,769	-23.2%	\$409,231	-2.7%	\$325,000	-4.1%	\$184	-2.7%	48	178,684	51,094	127,813		95.4%
Townhouse	612	-25.5%	\$214,529,022	-25.6%	\$350,538	-0.2%	\$320,000	1.6%	\$188	-2.6%	34	981	1,444	613	2.5	96.8%
YTD:	3,326	-29.3%	\$1,125,955,102	-31.9%	\$338,531	-3.7%	\$306,500	-2.4%	\$184	-2.5%	46	5,001	1,193	3,522		96.5%
Condominium	1,128	-15.4%	\$361,640,947	-20.9%	\$320,604	-6.4%	\$250,000	-0.4%	\$259	-4.8%	40	1,726	3,399	1,107	3.6	96.3%
YTD:	5,542	-28.2%	\$1,800,803,237	-29.9%	\$324,937	-2.3%	\$244,950	1.6%	\$256	-2.9%	46	9,169	2,891	5,916		95.9%
New Construction																
Residential (SF/COND/TH)	7,331	20.2%	\$3,320,471,084	20.8%	\$452,936	0.5%	\$379,901	-1.9%	\$199	-1.6%	88	10,334	26,967	7,476	4.2	95.6%
YTD:	41,173	24.0%	\$18,033,098,610	26.0%	\$437,984	1.6%	\$370,000	-0.3%	\$194	-0.3%	90	58,564	26,321	45,668		94.2%
Single Family	7,056	20.9%	\$3,190,301,759	21.3%	\$452,140	0.3%	\$379,000	-1.9%	\$196	-1.9%	89	9,859	25,619	7,174	4.2	95.6%
YTD:	39,714	24.3%	\$17,398,695,660	26.7%	\$438,100	1.9%	\$369,900	0.0%	\$192	-0.3%	91	55,768	25,044	43,913		94.2%
Townhouse	207	8.4%	\$81,856,857	2.3%	\$395,444	-5.7%	\$384,990	-0.3%	\$217	-4.2%	75	294	826	215	4.9	96.4%
YTD:	1,101	29.4%	\$432,066,131	31.0%	\$392,431	1.3%	\$379,000	3.2%	\$217	2.6%	75	1,894	785	1,277		95.2%
Condominium	61	-12.9%	\$45,134,114	19.9%	\$739,904	37.6%	\$596,004	32.0%	\$445	42.9%	79	181	522	87	9.6	95.0%
YTD:	348	-14.3%	\$198,049,921	-18.3%	\$569,109	-4.7%	\$498,250	10.5%	\$360	8.7%	98	902	492	478		93.3%



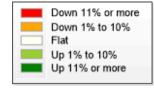


\* Residential includes Single Family, Condominium and Townhouse.





\* Residential includes Single Family, Condominium and Townhouse.



Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existing)																
Residential (SF/COND/TH)	31	29.2%	\$29,531,425	150.2%	\$952,627	93.7%	\$520,000	9.5%	\$366	36.2%	127	28	175	20	11.7	89.5%
YTD:	94	-37.3%	\$59,667,774	-23.8%	\$634,764	21.6%	\$470,500	4.0%	\$294	10.0%	86	220	156	99		93.3%
Single Family	31	29.2%	\$29,531,425	150.2%	\$952,627	93.7%	\$520,000	9.5%	\$366	36.2%	127	28	175	20	11.7	89.5%
YTD:	94	-37.3%	\$59,667,774	-23.8%	\$634,764	21.6%	\$470,500	4.0%	\$294	10.0%	86	220	156	99		93.3%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																
Residential (SF/COND/TH)	24	140.0%	\$19,481,164	241.3%	\$811,715	42.2%	\$498,000	5.4%	\$346	23.1%	147	19	82	12	9.5	88.1%
YTD:	56	-35.6%	\$36,089,396	-30.0%	\$644,453	8.8%	\$485,000	-3.0%	\$309	6.3%	99	103	73	55		91.1%
Single Family	24	140.0%	\$19,481,164	241.3%	\$811,715	42.2%	\$498,000	5.4%	\$346	23.1%	147	19	82	12	9.6	88.1%
YTD:	56	-35.6%	\$36,089,396	-30.0%	\$644,453	8.8%	\$485,000	-3.0%	\$309	6.3%	99	103	73	55		91.1%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																
Residential (SF/COND/TH)	7	-50.0%	\$10,120,717	66.1%	\$1,445,817	232.2%	\$544,950	14.7%	\$437	68.3%	57	9	93	8	14.7	94.5%
YTD:	38	-39.7%	\$23,593,568	-11.9%	\$620,883	46.1%	\$469,000	11.7%	\$273	16.8%	66	117	83	44		96.5%
Single Family	7	-50.0%	\$10,120,717	66.1%	\$1,445,817	232.2%	\$544,950	14.7%	\$437	68.3%	57	9	93	8	14.7	94.5%
YTD:	38	-39.7%	\$23,593,568	-11.9%	\$620,883	46.1%	\$469,000	11.7%	\$273	16.8%	66	117	83	44		96.5%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

Market Analysis By County: Gillespie County

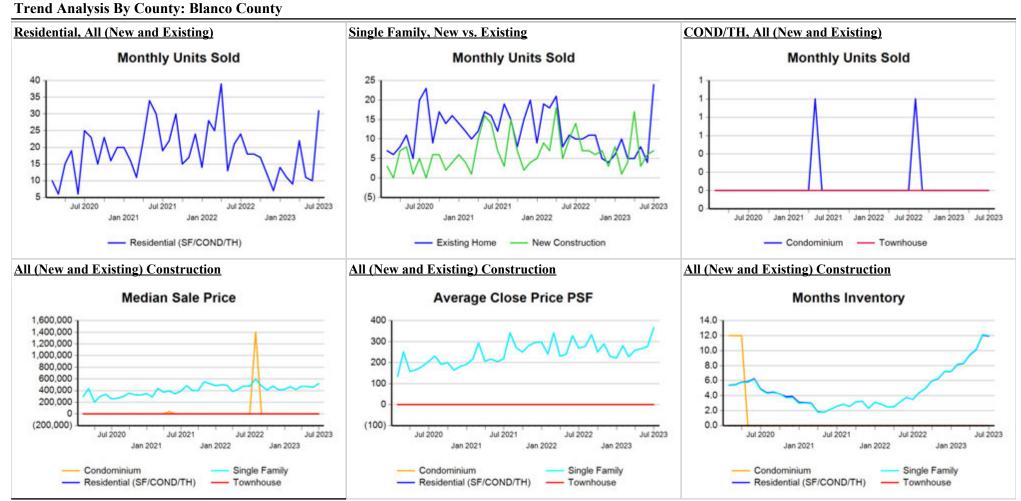
Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	<u>sting)</u>																
Residential (SF/CO	OND/TH)	32	-11.1%	\$25,905,010	-15.8%	\$809,532	-5.2%	\$520,075	-30.7%	\$377	-15.4%	124	75	260	40	9.0	92.6%
	YTD:	172	-30.7%	\$127,566,017	-31.3%	\$741,663	-0.9%	\$552,500	-10.5%	\$352	-4.6%	116	368	223	127		92.3%
Single Family		32	-11.1%	\$25,905,010	-15.8%	\$809,532	-5.2%	\$520,075	-30.7%	\$377	-15.4%	124	74	255	40	8.8	92.6%
	YTD:	172	-30.7%	\$127,566,017	-31.3%	\$741,663	-0.9%	\$552,500	-10.5%	\$352	-4.6%	116	366	219	127		92.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
Existing Home																	
Residential (SF/CO	OND/TH)	25	-10.7%	\$22,448,500	-13.2%	\$897,940	-2.8%	\$515,000	-39.1%	\$400	-13.4%	134	67	234	33	9.9	91.5%
	YTD:	141	-31.2%	\$110,032,317	-32.3%	\$780,371	-1.5%	\$585,000	-13.6%	\$366	-5.3%	119	323	191	101		91.2%
Single Family		25	-10.7%	\$22,448,500	-13.2%	\$897,940	-2.8%	\$515,000	-39.1%	\$400	-13.4%	134	66	229	33	9.7	91.5%
	YTD:	141	-31.2%	\$110,032,317	-32.3%	\$780,371	-1.5%	\$585,000	-13.6%	\$366	-5.3%	119	321	187	101		91.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
New Constructio	<u></u>																
Residential (SF/CO	OND/TH)	7	-12.5%	\$3,456,510	-29.2%	\$493,787	-19.1%	\$525,150	-1.4%	\$297	-24.1%	89	8	26	7	4.9	97.8%
× ×	YTD:	31	-27.9%	\$17,533,700	-24.3%	\$565,603	5.0%	\$525,150	8.2%	\$284	0.9%	102	45	31	26		97.5%
Single Family		7	-12.5%	\$3,456,510	-29.2%	\$493,787	-19.1%	\$525,150	-1.4%	\$297	-24.1%	89	8	26	7	4.9	97.8%
0 2	YTD:	31	-27.9%	\$17,533,700	-24.3%	\$565,603	5.0%	\$525,150	8.2%	\$284	0.9%	102	45	31	26		97.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-		-	0.0%	-	0.0%	-		-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

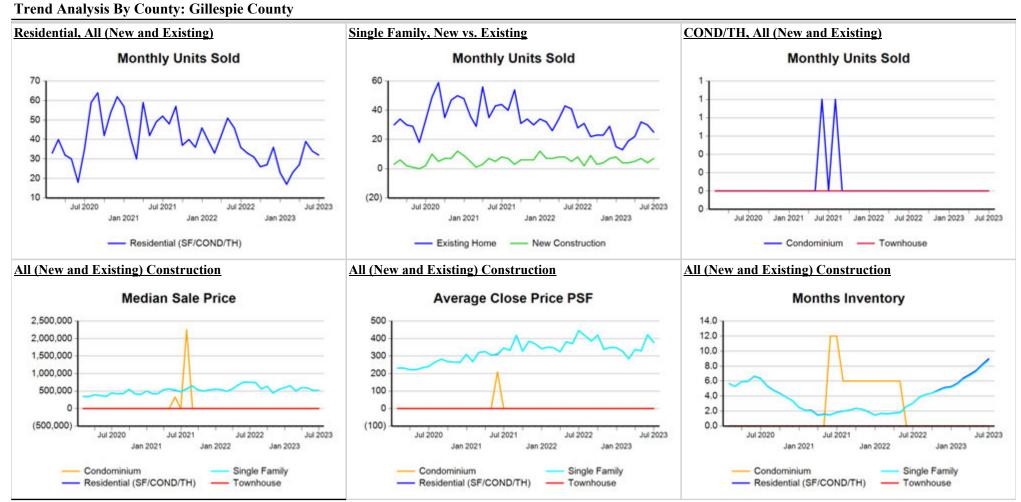
Market Analysis By County: Kimble County

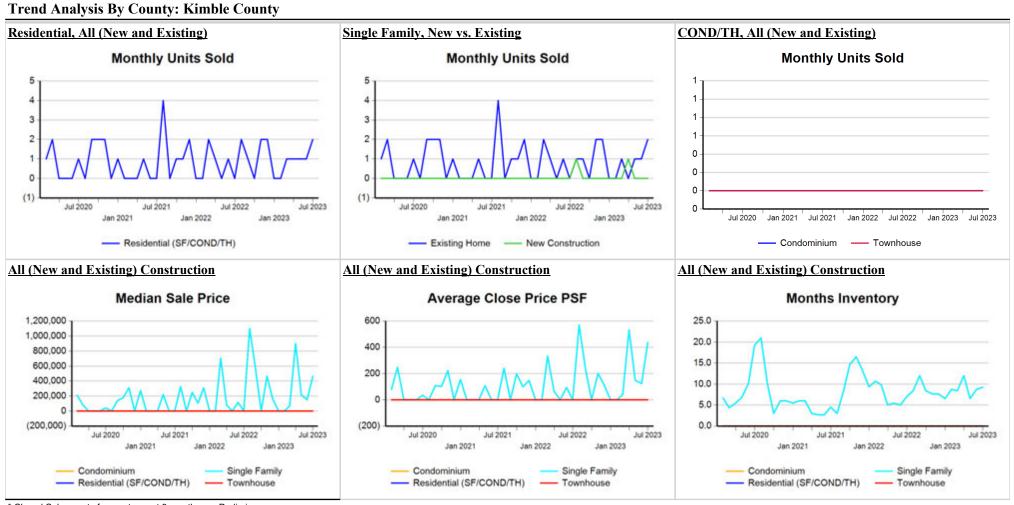
Property Type		Closed Sales*		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)	)																	
Residential (SF/COND/	TH)		2	100.0%	\$926,546	100.0%	\$463,273	100.0%	\$463,273	100.0%	\$436	100.0%	55	2	10	-	9.2	96.5%
Y	TD:		6	50.0%	\$2,262,871	41.0%	\$377,145	-6.0%	\$219,724	-21.5%	\$286	38.3%	39	14	8	5		84.4%
Single Family			2	100.0%	\$926,546	100.0%	\$463,273	100.0%	\$463,273	100.0%	\$436	100.0%	55	2	10	-	9.2	96.5%
Y	TD:		6	50.0%	\$2,262,871	41.0%	\$377,145	-6.0%	\$219,724	-21.5%	\$286	38.3%	39	14	8	5		84.4%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/COND/	TH)		2	100.0%	\$926,546	100.0%	\$463,273	100.0%	\$463,273	100.0%	\$436	100.0%	55	2	9	-	9.8	96.5%
Y	TD:		5	25.0%	\$1,362,871	-15.1%	\$272,574	-32.1%	\$216,325	-22.7%	\$237	14.4%	28	13	7	4		85.7%
Single Family			2	100.0%	\$926,546	100.0%	\$463,273	100.0%	\$463,273	100.0%	\$436	100.0%	55	2	9	-	9.8	96.5%
Y	TD:		5	25.0%	\$1,362,871	-15.1%	\$272,574	-32.1%	\$216,325	-22.7%	\$237	14.4%	28	13	7	4		85.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND/	TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
Y	TD:		1	100.0%	\$900,000	100.0%	\$900,000	100.0%	\$900,000	100.0%	\$533	100.0%	94	1	1	1		81.8%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
Y	TD:		1	100.0%	\$900,000	100.0%	\$900,000	100.0%	\$900,000	100.0%	\$533	100.0%	94	1	1	1		81.8%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

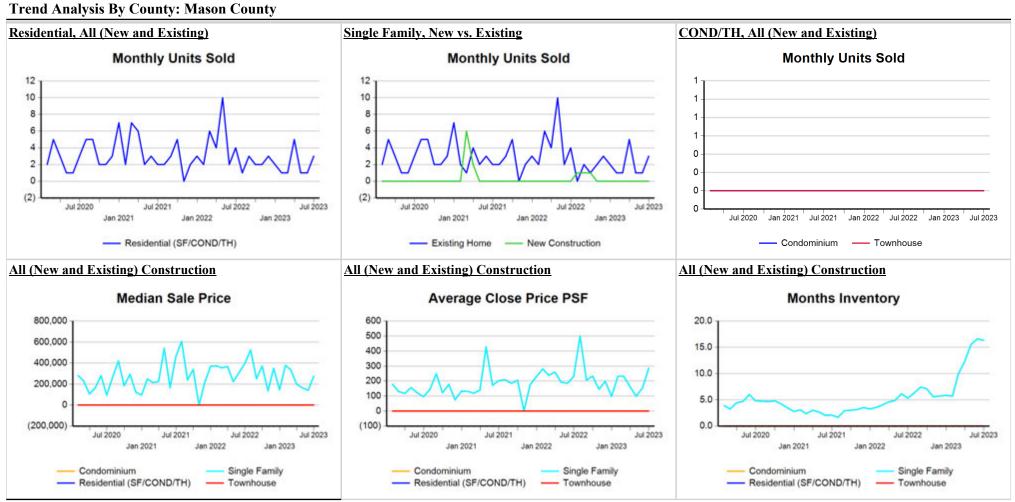
Market Analysis By County: Mason County

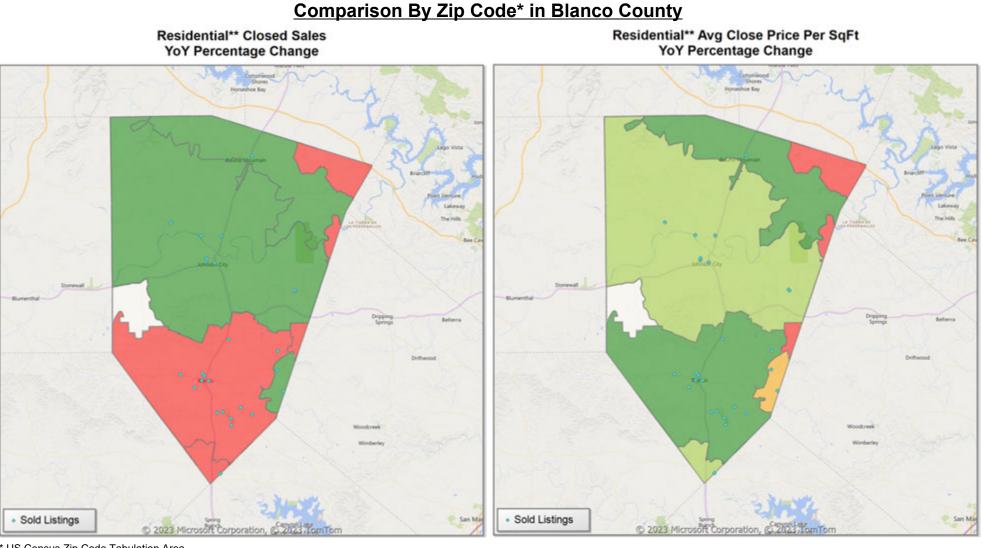
Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)																
Residential (SF/COI	ND/TH)	3	-25.0%	\$935,000	-41.0%	\$311,667	-21.4%	\$275,000	-30.4%	\$286	23.5%	105	3	34	3	16.3	88.7%
	YTD:	12	-57.1%	\$2,909,250	-66.7%	\$242,438	-22.4%	\$225,000	-33.2%	\$199	-11.2%	109	47	31	10		87.3%
Single Family		3	-25.0%	\$935,000	-41.0%	\$311,667	-21.4%	\$275,000	-30.4%	\$286	23.5%	105	3	34	3	16.3	88.7%
	YTD:	12	-57.1%	\$2,909,250	-66.7%	\$242,438	-22.4%	\$225,000	-33.2%	\$199	-11.2%	109	47	31	10		87.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/COI	ND/TH)	3	-25.0%	\$935,000	-41.0%	\$311,667	-21.4%	\$275,000	-30.4%	\$286	23.5%	105	3	33	3	18.0	88.7%
	YTD:	12	-57.1%	\$2,909,250	-66.7%	\$242,438	-22.4%	\$225,000	-33.2%	\$199	-11.2%	109	46	31	10		87.3%
Single Family		3	-25.0%	\$935,000	-41.0%	\$311,667	-21.4%	\$275,000	-30.4%	\$286	23.5%	105	3	33	3	18.0	88.7%
	YTD:	12	-57.1%	\$2,909,250	-66.7%	\$242,438	-22.4%	\$225,000	-33.2%	\$199	-11.2%	109	46	31	10		87.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	4.0	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	4.0	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	_	0.0%	-	0.0%	_	0.0%	_	_	_	_		0.0%



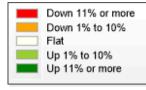


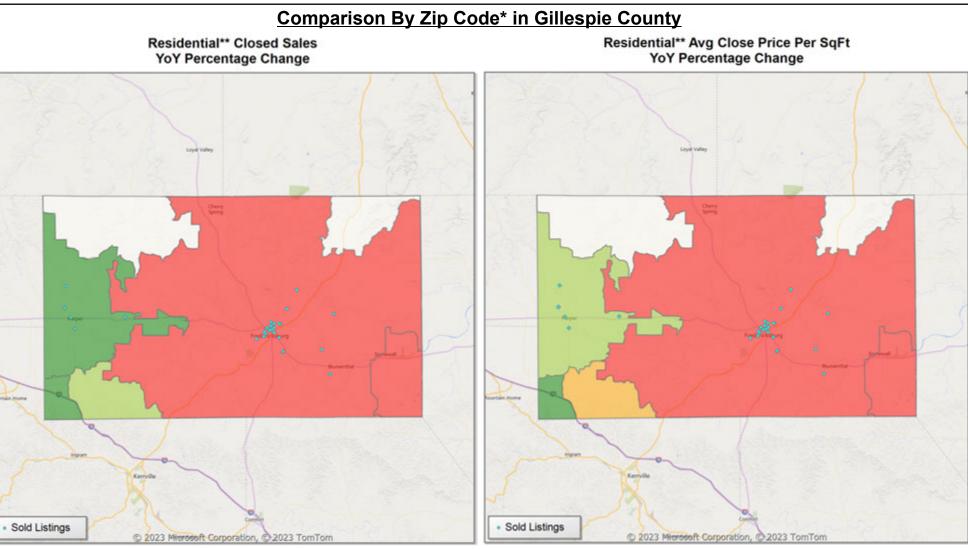






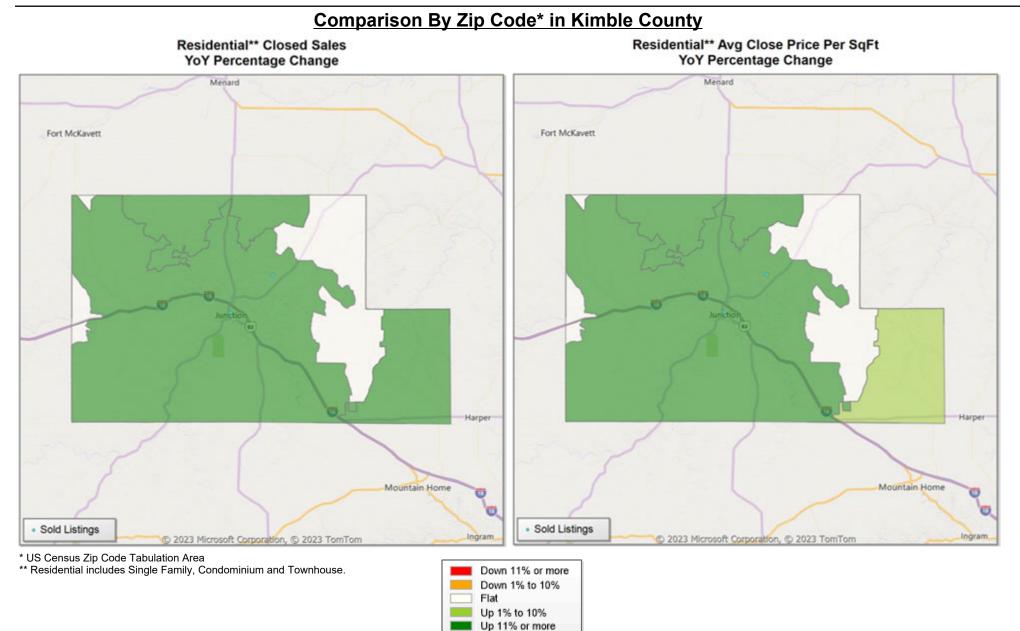
\* US Census Zip Code Tabulation Area

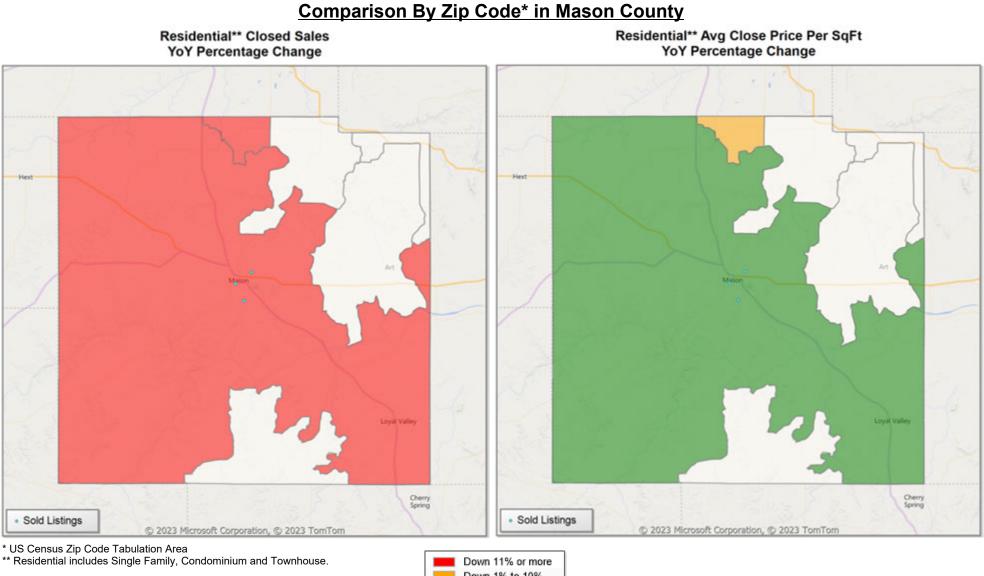


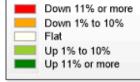


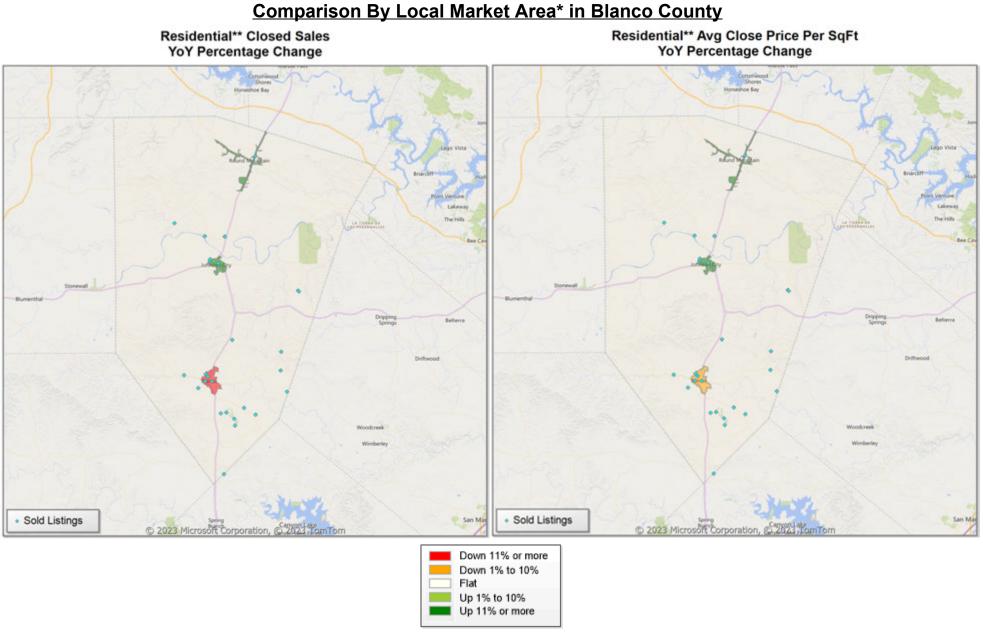
\* US Census Zip Code Tabulation Area



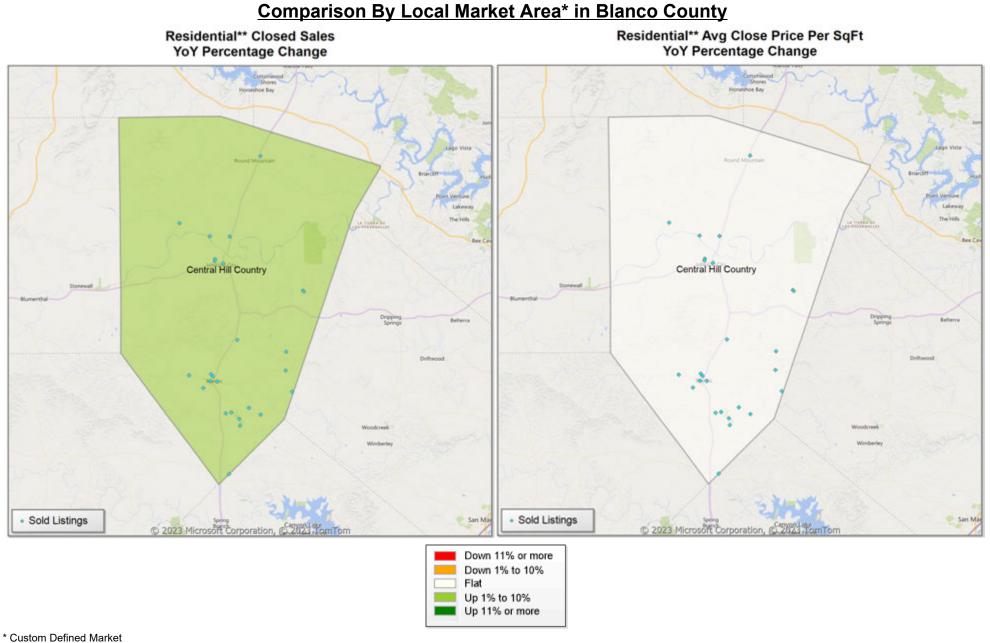


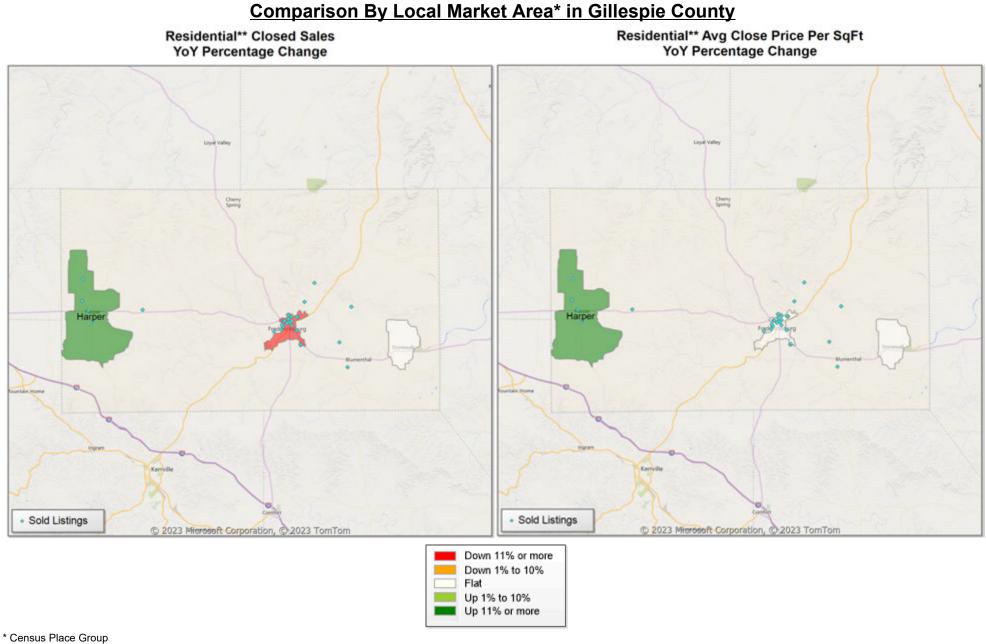


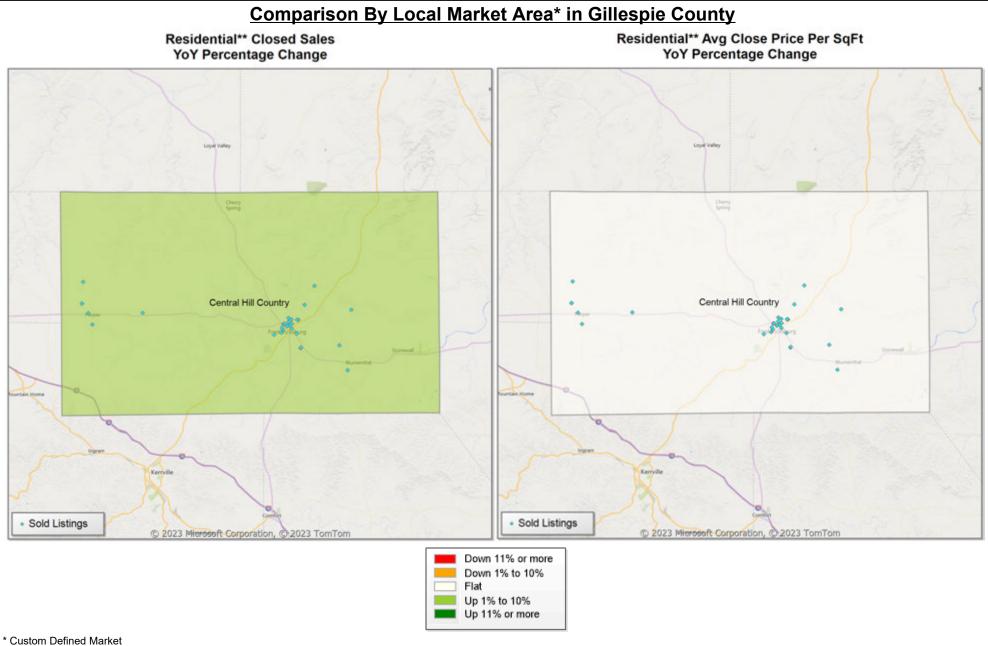


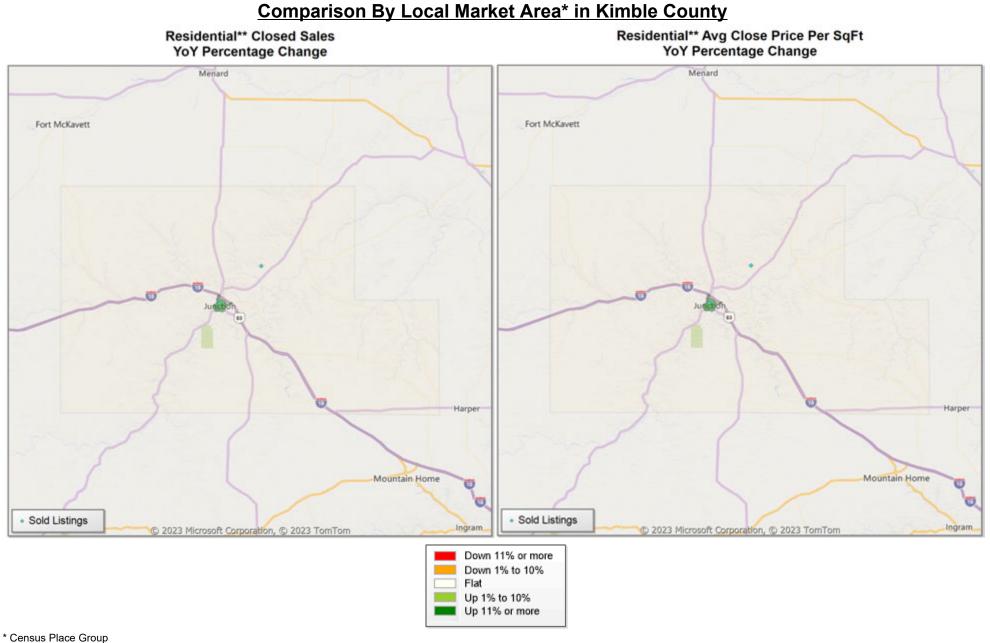


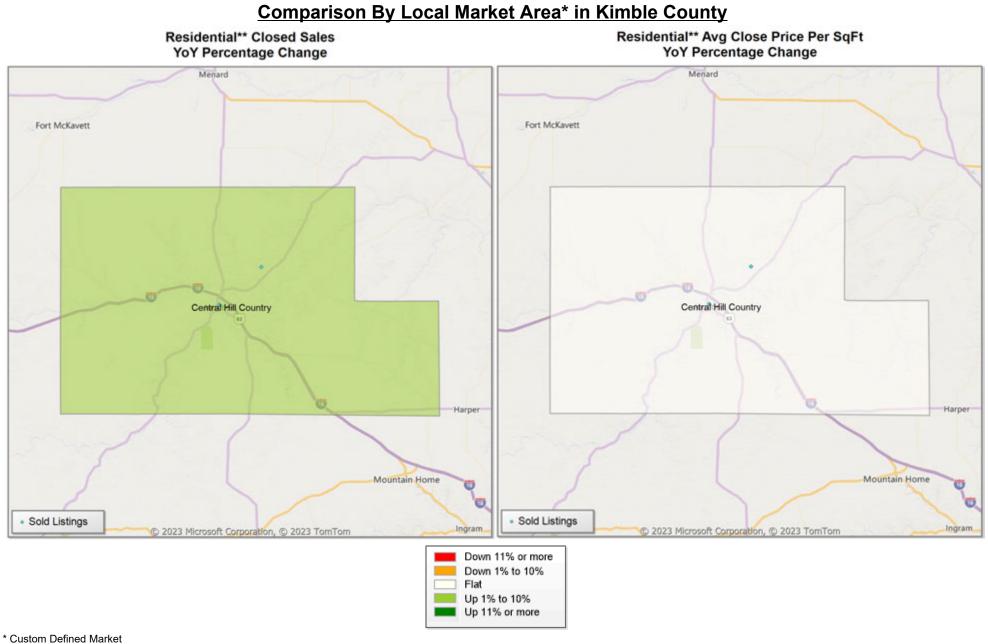
\* Census Place Group

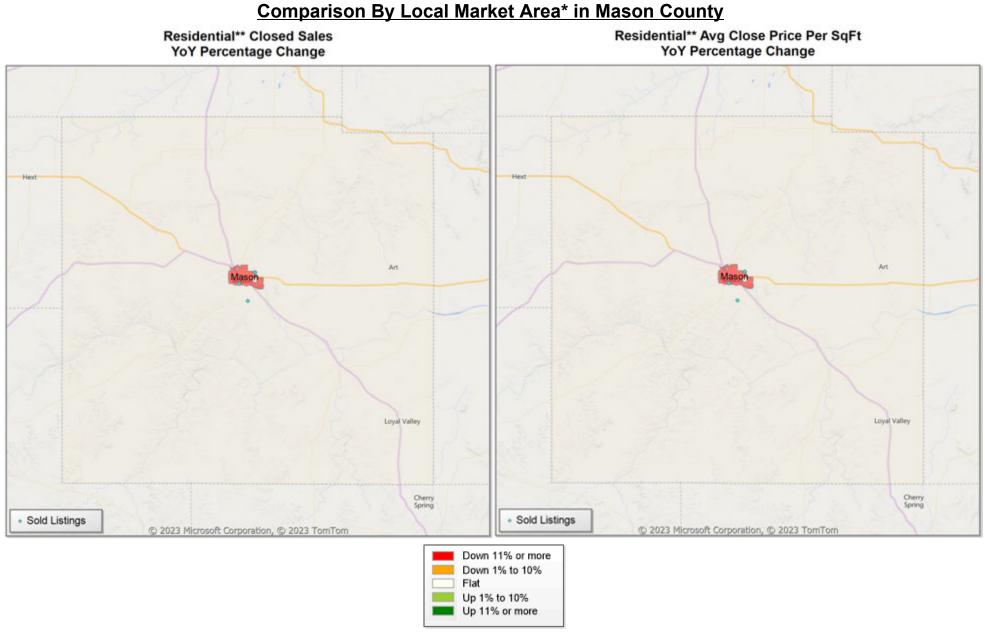




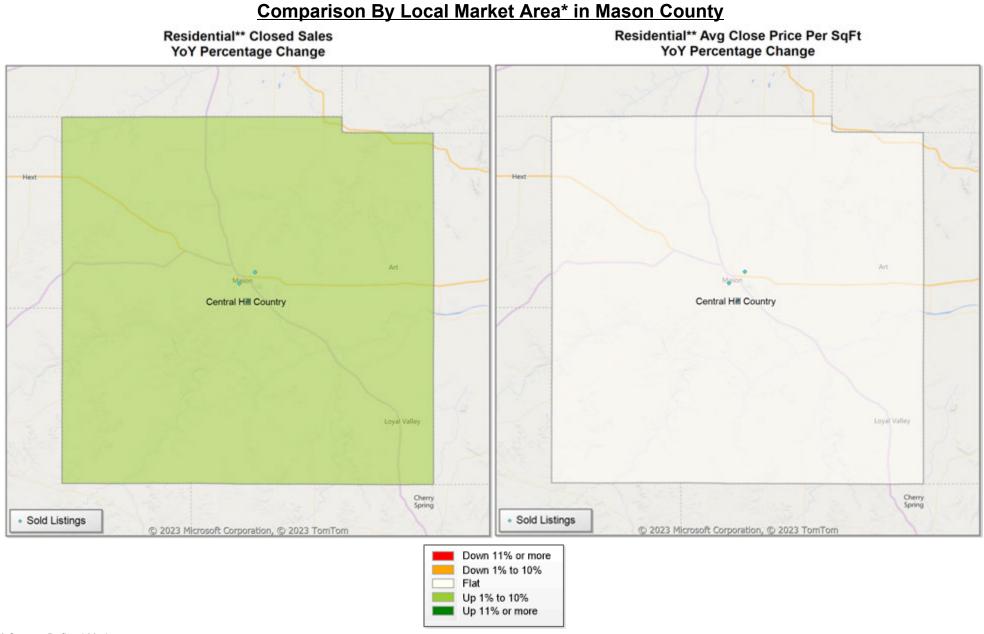








#### \* Census Place Group



\* Custom Defined Market

# **Central Hill Country Board of REALTORS**

### Market Analysis By Local Market Area\*: Blanco

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)																	
Residential (SF/CO	ND/TH)		4	-33.3%	\$1,470,000	-40.1%	\$367,500	-10.1%	\$387,500	-6.6%	\$249	-8.1%	24	1	13	-	7.8	96.4%
	YTD:		9	-55.0%	\$3,500,000	-57.4%	\$388,889	-5.3%	\$395,000	12.2%	\$245	-10.5%	80	23	13	11		95.1%
Single Family			4	-33.3%	\$1,470,000	-40.1%	\$367,500	-10.1%	\$387,500	-6.6%	\$249	-8.1%	24	1	13	-	8.2	96.4%
	YTD:		9	-55.0%	\$3,500,000	-57.4%	\$388,889	-5.3%	\$395,000	12.2%	\$245	-10.5%	80	23	13	11		95.1%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CO	ND/TH)		3	-40.0%	\$1,095,000	-45.4%	\$365,000	-8.9%	\$400,000	5.4%	\$243	3.3%	12	1	13	-	8.7	96.9%
	YTD:		7	-63.2%	\$2,676,000	-65.5%	\$382,286	-6.4%	\$395,000	12.9%	\$242	-8.8%	49	19	11	8		95.0%
Single Family			3	-40.0%	\$1,095,000	-45.4%	\$365,000	-8.9%	\$400,000	5.4%	\$243	3.3%	12	1	13	-	9.2	96.9%
	YTD:		7	-63.2%	\$2,676,000	-65.5%	\$382,286	-6.4%	\$395,000	12.9%	\$242	-8.8%	49	19	11	8		95.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/CO	ND/TH)		1	0.0%	\$375,000	-16.7%	\$375,000	-16.7%	\$375,000	-16.7%	\$269	-40.6%	62	-	-	-	-	94.9%
	YTD:		2	100.0%	\$824,000	83.1%	\$412,000	-8.4%	\$412,000	-8.4%	\$259	-42.8%	189	4	2	3		95.3%
Single Family			1	0.0%	\$375,000	-16.7%	\$375,000	-16.7%	\$375,000	-16.7%	\$269	-40.6%	62	-	-	-	-	94.9%
	YTD:		2	100.0%	\$824,000	83.1%	\$412,000	-8.4%	\$412,000	-8.4%	\$259	-42.8%	189	4	2	3		95.3%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 91; Type: Census Place Group

## Market Analysis By Local Market Area\*: Central Hill Country

Property Type	Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	67	4.7%	\$55,994,700	26.9%	\$835,742	21.2%	\$517,500	-2.3%	\$370	0.7%	122	108	479	63	10.2	91.1%
YTD:	284	-34.0%	\$192,579,242	-29.8%	\$678,096	6.3%	\$510,000	-0.2%	\$325	0.6%	104	649	419	241		92.3%
Single Family	67	4.7%	\$55,994,700	26.9%	\$835,742	21.2%	\$517,500	-2.3%	\$370	0.7%	122	107	474	63	10.1	91.1%
YTD:	284	-34.0%	\$192,579,242	-29.8%	\$678,096	6.3%	\$510,000	-0.2%	\$325	0.6%	104	647	415	241		92.3%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-	12.0	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
Existing Home																
Residential (SF/COND/TH)	54	28.6%	\$43,788,774	32.1%	\$810,903	2.7%	\$505,000	-19.8%	\$372	-6.1%	135	91	358	48	10.2	89.9%
YTD:	215	-33.6%	\$151,274,890	-32.6%	\$703,604	1.6%	\$515,000	-10.0%	\$339	-1.8%	111	485	304	170		90.9%
Single Family	54	28.6%	\$43,788,774	32.1%	\$810,903	2.7%	\$505,000	-19.8%	\$372	-6.1%	135	90	353	48	10.1	89.9%
YTD:	215	-33.6%	\$151,274,890	-32.6%	\$703,604	1.6%	\$515,000	-10.0%	\$339	-1.8%	111	483	300	170		90.9%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-	12.0	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
New Construction																
Residential (SF/COND/TH)	14	-36.4%	\$13,064,595	19.1%	\$933,185	87.1%	\$525,150	7.8%	\$361	16.7%	74	17	121	15	10.0	96.0%
YTD:	70	-34.0%	\$42,006,478	-15.9%	\$600,093	27.4%	\$485,000	8.2%	\$282	11.1%	83	164	115	71		96.7%
Single Family	14	-36.4%	\$13,064,595	19.1%	\$933,185	87.1%	\$525,150	7.8%	\$361	16.7%	74	17	121	15	10.0	96.0%
YTD:	70	-34.0%	\$42,006,478	-15.9%	\$600,093	27.4%	\$485,000	8.2%	\$282	11.1%	83	164	115	71		96.7%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-		-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
1101																

\* Local Market Area Code: CHC; Type: Custom Defined Market \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Fredericksburg

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)																
Residential (SF/CO	ND/TH)	18	-14.3%	\$15,135,150	-3.0%	\$840,842	13.2%	\$510,000	-17.6%	\$414	0.2%	113	42	149	24	9.2	93.3%
	YTD:	88	-38.9%	\$57,686,875	-39.2%	\$655,533	-0.5%	\$520,000	-7.3%	\$370	-0.3%	108	212	123	67		92.5%
Single Family		18	-14.3%	\$15,135,150	-3.0%	\$840,842	13.2%	\$510,000	-17.6%	\$414	0.2%	113	42	145	24	9.0	93.3%
	YTD:	88	-38.9%	\$57,686,875	-39.2%	\$655,533	-0.5%	\$520,000	-7.3%	\$370	-0.3%	108	211	119	67		92.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CO	ND/TH)	16	6.7%	\$14,134,000	13.1%	\$883,375	6.0%	\$510,000	-37.0%	\$432	-8.2%	124	37	137	19	10.1	92.5%
	YTD:	81	-25.7%	\$53,667,825	-31.2%	\$662,566	-7.5%	\$515,000	-20.8%	\$379	-7.8%	113	193	113	57		92.0%
Single Family		16	6.7%	\$14,134,000	13.1%	\$883,375	6.0%	\$510,000	-37.0%	\$432	-8.2%	124	37	133	19	9.8	92.5%
	YTD:	81	-25.7%	\$53,667,825	-31.2%	\$662,566	-7.5%	\$515,000	-20.8%	\$379	-7.8%	113	192	109	57		92.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CO	ND/TH)	2	-66.7%	\$1,001,150	-67.7%	\$500,575	-3.2%	\$500,575	-6.0%	\$269	-0.3%	26	5	12	5	4.6	100.0%
	YTD:	7	-80.0%	\$4,019,050	-76.1%	\$574,150	19.3%	\$539,900	16.4%	\$272	9.9%	45	19	10	10		98.2%
Single Family		2	-66.7%	\$1,001,150	-67.7%	\$500,575	-3.2%	\$500,575	-6.0%	\$269	-0.3%	26	5	12	5	4.6	100.0%
	YTD:	7	-80.0%	\$4,019,050	-76.1%	\$574,150	19.3%	\$539,900	16.4%	\$272	9.9%	45	19	10	10		98.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

\* Local Market Area Code: 335; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Harper

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exis	<u>sting)</u>																
Residential (SF/CC	OND/TH)	6	100.0%	\$3,011,000	100.0%	\$501,833	100.0%	\$535,000	100.0%	\$301	100.0%	59	6	27	4	15.4	92.2%
	YTD:	13	30.0%	\$6,485,900	104.5%	\$498,915	57.3%	\$515,000	100.4%	\$294	60.8%	73	36	22	14		92.5%
Single Family		6	100.0%	\$3,011,000	100.0%	\$501,833	100.0%	\$535,000	100.0%	\$301	100.0%	59	6	27	4	15.4	92.2%
	YTD:	13	30.0%	\$6,485,900	104.5%	\$498,915	57.3%	\$515,000	100.4%	\$294	60.8%	73	36	22	14		92.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	•	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	OND/TH)	3	100.0%	\$1,401,000	100.0%	\$467,000	100.0%	\$410,000	100.0%	\$273	100.0%	48	6	24	2	18.0	) 89.5%
	YTD:	8	-11.1%	\$3,997,900	64.6%	\$499,738	85.1%	\$392,450	57.6%	\$282	71.3%	62	28	17	8		90.3%
Single Family		3	100.0%	\$1,401,000	100.0%	\$467,000	100.0%	\$410,000	100.0%	\$273	100.0%	48	6	24	2	18.0	) 89.5%
	YTD:	8	-11.1%	\$3,997,900	64.6%	\$499,738	85.1%	\$392,450	57.6%	\$282	71.3%	62	28	17	8		90.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	•	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	•	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	OND/TH)	3	100.0%	\$1,610,000	100.0%	\$536,667	100.0%	\$535,000	100.0%	\$329	100.0%	70	-	3	2	7.2	97.4%
	YTD:	5	400.0%	\$2,488,000	235.3%	\$497,600	-32.9%	\$535,000	-27.9%	\$313	-9.5%	91	8	4	6		96.9%
Single Family		3	100.0%	\$1,610,000	100.0%	\$536,667	100.0%	\$535,000	100.0%	\$329	100.0%	70	-	3	2	7.2	97.4%
	YTD:	5	400.0%	\$2,488,000	235.3%	\$497,600	-32.9%	\$535,000	-27.9%	\$313	-9.5%	91	8	4	6		96.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	•	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	_	0.0%	-	0.0%	_	0.0%	-	0.0%	-	0.0%	_	-	_	_		0.0%

\* Local Market Area Code: 404; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Johnson City

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)	<u>!</u>																	
Residential (SF/COND/	TH)		2	100.0%	\$715,000	100.0%	\$357,500	100.0%	\$357,500	100.0%	\$290	100.0%	20	3	10	2	8.0	100.0%
Y	TD:		8	-50.0%	\$3,187,411	-49.0%	\$398,426	2.1%	\$383,000	-3.0%	\$274	25.0%	73	21	10	10		92.2%
Single Family			2	100.0%	\$715,000	100.0%	\$357,500	100.0%	\$357,500	100.0%	\$290	100.0%	20	3	10	2	8.0	100.0%
Y	TD:		8	-50.0%	\$3,187,411	-49.0%	\$398,426	2.1%	\$383,000	-3.0%	\$274	25.0%	73	21	10	10		92.2%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/COND/	TH)		2	100.0%	\$715,000	100.0%	\$357,500	100.0%	\$357,500	100.0%	\$290	100.0%	20	3	9	2	7.7	100.0%
Y	TD:		8	-42.9%	\$3,187,411	-43.4%	\$398,426	-1.0%	\$383,000	-14.9%	\$274	25.7%	73	18	9	10		92.2%
Single Family			2	100.0%	\$715,000	100.0%	\$357,500	100.0%	\$357,500	100.0%	\$290	100.0%	20	3	9	2	7.7	100.0%
Y	TD:		8	-42.9%	\$3,187,411	-43.4%	\$398,426	-1.0%	\$383,000	-14.9%	\$274	25.7%	73	18	9	10		92.2%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND/	TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	12.0	0.0%
Y	TD:		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	1	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	12.0	0.0%
Y	TD:		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	1	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 484; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Junction

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	<u>g)</u>																	
Residential (SF/COND	D/TH)		1	100.0%	\$223,122	100.0%	\$223,122	100.0%	\$223,122	100.0%	\$148	100.0%	46	-	4	-	6.9	0.0%
	YTD:		4	100.0%	\$659,447	238.2%	\$164,862	69.1%	\$183,163	87.9%	\$115	43.5%	19	7	4	4		75.0%
Single Family			1	100.0%	\$223,122	100.0%	\$223,122	100.0%	\$223,122	100.0%	\$148	100.0%	46	-	4	-	6.9	0.0%
	YTD:		4	100.0%	\$659,447	238.2%	\$164,862	69.1%	\$183,163	87.9%	\$115	43.5%	19	7	4	4		75.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CONE	D/TH)		1	100.0%	\$223,122	100.0%	\$223,122	100.0%	\$223,122	100.0%	\$148	100.0%	46	-	4	-	6.9	0.0%
	YTD:		4	100.0%	\$659,447	238.2%	\$164,862	69.1%	\$183,163	87.9%	\$115	43.5%	19	7	4	4		75.0%
Single Family			1	100.0%	\$223,122	100.0%	\$223,122	100.0%	\$223,122	100.0%	\$148	100.0%	46	-	4	-	6.9	0.0%
	YTD:		4	100.0%	\$659,447	238.2%	\$164,862	69.1%	\$183,163	87.9%	\$115	43.5%	19	7	4	4		75.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/CONE	D/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 490; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Mason

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existi	ing)																
Residential (SF/CON	ND/TH)	2	-33.3%	\$360,000	-67.7%	\$180,000	-51.6%	\$180,000	-48.6%	\$155	-35.4%	94	2	27	2	17.1	83.1%
	YTD:	10	-58.3%	\$1,956,250	-74.0%	\$195,625	-37.5%	\$182,500	-45.9%	\$161	-27.7%	105	35	21	8		86.2%
Single Family		2	-33.3%	\$360,000	-67.7%	\$180,000	-51.6%	\$180,000	-48.6%	\$155	-35.4%	94	2	27	2	17.1	83.1%
	YTD:	10	-58.3%	\$1,956,250	-74.0%	\$195,625	-37.5%	\$182,500	-45.9%	\$161	-27.7%	105	35	21	8		86.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CON	ND/TH)	2	-33.3%	\$360,000	-67.7%	\$180,000	-51.6%	\$180,000	-48.6%	\$155	-35.4%	94	2	26	2	17.3	83.1%
	YTD:	10	-58.3%	\$1,956,250	-74.0%	\$195,625	-37.5%	\$182,500	-45.9%	\$161	-27.7%	105	34	21	8		86.2%
Single Family		2	-33.3%	\$360,000	-67.7%	\$180,000	-51.6%	\$180,000	-48.6%	\$155	-35.4%	94	2	26	2	17.3	83.1%
	YTD:	10	-58.3%	\$1,956,250	-74.0%	\$195,625	-37.5%	\$182,500	-45.9%	\$161	-27.7%	105	34	21	8		86.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	12.0	) 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	12.0	) 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 620; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

#### Market Analysis By Local Market Area\*: Round Mountain

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	<u>ting)</u>																	
Residential (SF/COND/TH)		1	1	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$356	100.0%	6	-	1	-	12.0	93.7%
	YTD:		1	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$356	100.0%	6	3	1	1		93.7%
Single Family			1	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$356	100.0%	6	-	1	-	12.0	93.7%
	YTD:		1	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$356	100.0%	6	3	1	1		93.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CC	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	_	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	n —																	
Residential (SF/COND/TH)			1	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$356	100.0%	6	-	-	-	-	93.7%
,	YTD:		1	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$356	100.0%	6	2	1	1		93.7%
Single Family	_		1	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$356	100.0%	6	-	-	-	_	93.7%
	YTD:		1	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$356	100.0%	6	2	1	1		93.7%
Townhouse	_		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 871; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Stonewall

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	ig)																
Residential (SF/COND/TH)			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	3	-	36.0	0.0%
	YTD:		100.0%		100.0%		-100.0%		100.0%	-	-100.0%	-	3	2	-		0.0%
Single Family			- 0.0%		- 0.0%		. 0.0%		- 0.0%	-	0.0%	-	-	3	-	36.0	0.0%
	YTD:		100.0%		100.0%		-100.0%		100.0%	-	-100.0%	-	3	2	-		0.0%
Townhouse			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		. 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		. 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		. 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CONE	D/TH)		- 0.0%		- 0.0%		. 0.0%		- 0.0%	-	0.0%	-	-	3	-	36.0	0.0%
	YTD:		100.0%		100.0%		-100.0%		100.0%	-	-100.0%	-	3	2	-		0.0%
Single Family			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	3	-	36.0	0.0%
	YTD:		100.0%		100.0%		-100.0%		100.0%	-	-100.0%	-	3	2	-		0.0%
Townhouse			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND/TH)			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 966; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.