

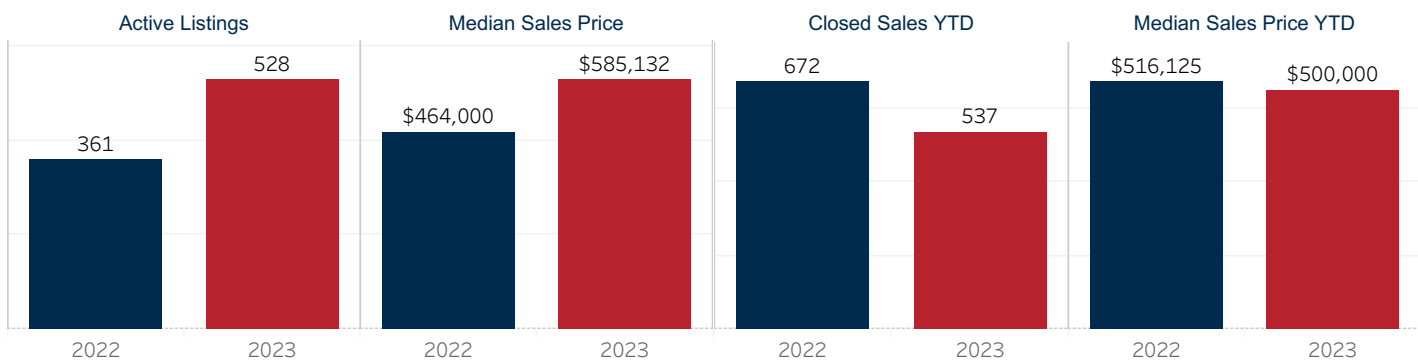
November 2023 Market Snapshot

Central Hill Country

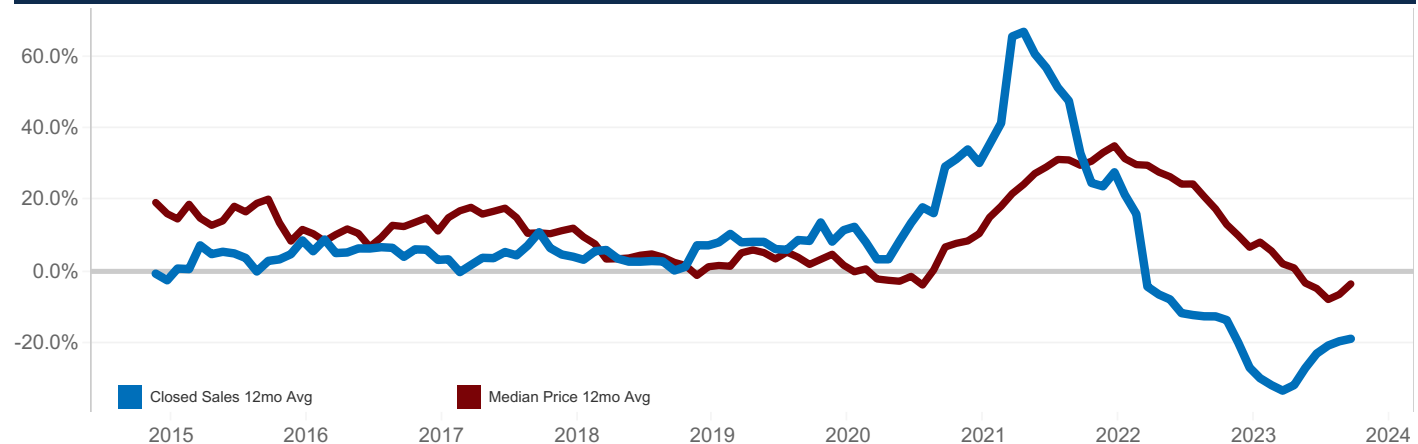


	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	48	40	▼ -16.7%	672	537	▼ -20.1%
Median Sales Price	\$464,000	\$585,132	▲ 26.1%	\$516,125	\$500,000	▼ -3.1%
Average Sales Price	\$624,108	\$687,260	▲ 10.1%	\$658,891	\$651,720	▼ -1.1%
Ratio to Original List Price	92.2%	84.8%	▼ -8.1%	96.0%	91.2%	▼ -4.9%
Days On Market	93	147	▲ 58.1%	73	109	▲ 49.3%
New Listings	79	72	▼ -8.9%	1,034	1,173	▲ 13.4%
Under Contract	35	43	▲ 22.9%	73	54	▼ -26.0%
Active Listings	361	528	▲ 46.3%	245	457	▲ 86.5%
Months Inventory	5.9	11.0	▲ 86.6%	5.9	11.0	▲ 86.6%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

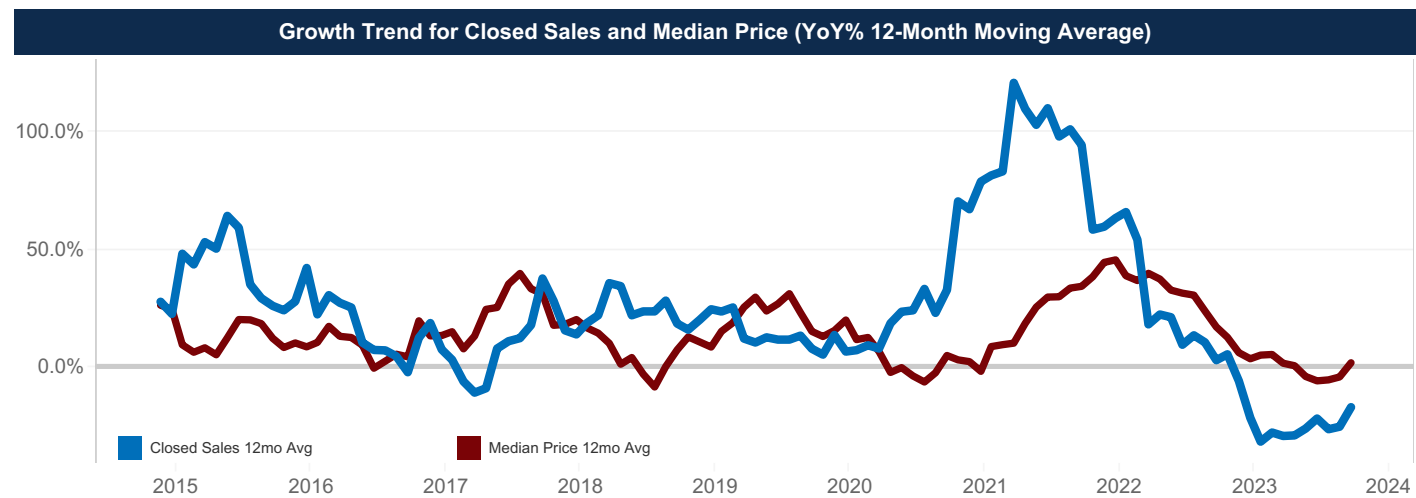


November 2023 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	7	9	▲ 28.6%	220	166	▼ -24.6%
Median Sales Price	\$410,335	\$620,000	▲ 51.1%	\$467,500	\$469,000	▲ 0.3%
Average Sales Price	\$389,235	\$632,250	▲ 62.4%	\$546,885	\$598,199	▲ 9.4%
Ratio to Original List Price	98.2%	86.7%	▼ -11.7%	97.2%	92.8%	▼ -4.5%
Days On Market	41	121	▲ 195.1%	55	88	▲ 60.0%
New Listings	29	27	▼ -6.9%	361	382	▲ 5.8%
Under Contract	8	11	▲ 37.5%	22	15	▼ -31.8%
Active Listings	144	177	▲ 22.9%	93	161	▲ 73.1%
Months Inventory	7.4	11.8	▲ 59.8%	7.4	11.8	▲ 59.8%

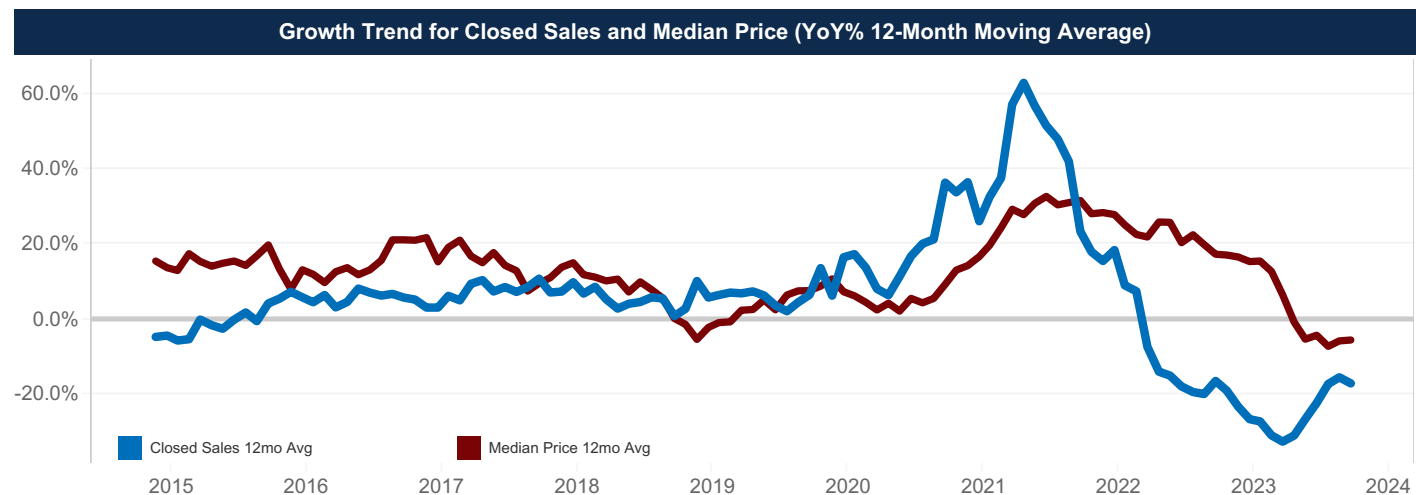
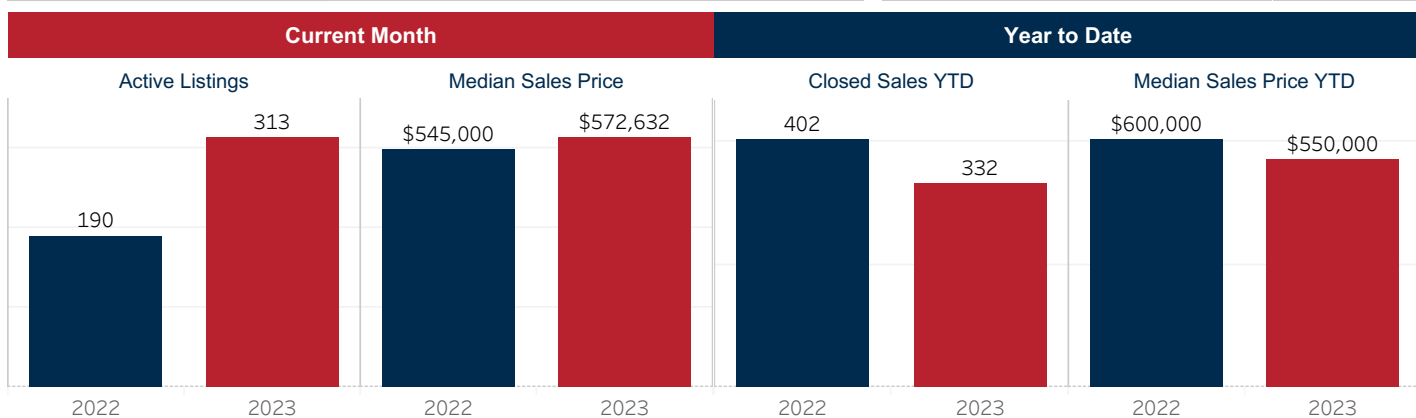


November 2023 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	36	29	▼ -19.4%	402	332	▼ -17.4%
Median Sales Price	\$545,000	\$572,632	▲ 5.1%	\$600,000	\$550,000	▼ -8.3%
Average Sales Price	\$721,459	\$730,996	▲ 1.3%	\$758,396	\$716,672	▼ -5.5%
Ratio to Original List Price	91.7%	85.1%	▼ -7.2%	95.7%	91.2%	▼ -4.7%
Days On Market	103	153	▲ 48.5%	80	119	▲ 48.8%
New Listings	45	44	▼ -2.2%	595	692	▲ 16.3%
Under Contract	25	27	▲ 8.0%	45	34	▼ -24.4%
Active Listings	190	313	▲ 64.7%	126	254	▲ 101.6%
Months Inventory	5.1	10.6	▲ 107.9%	5.1	10.6	▲ 107.9%

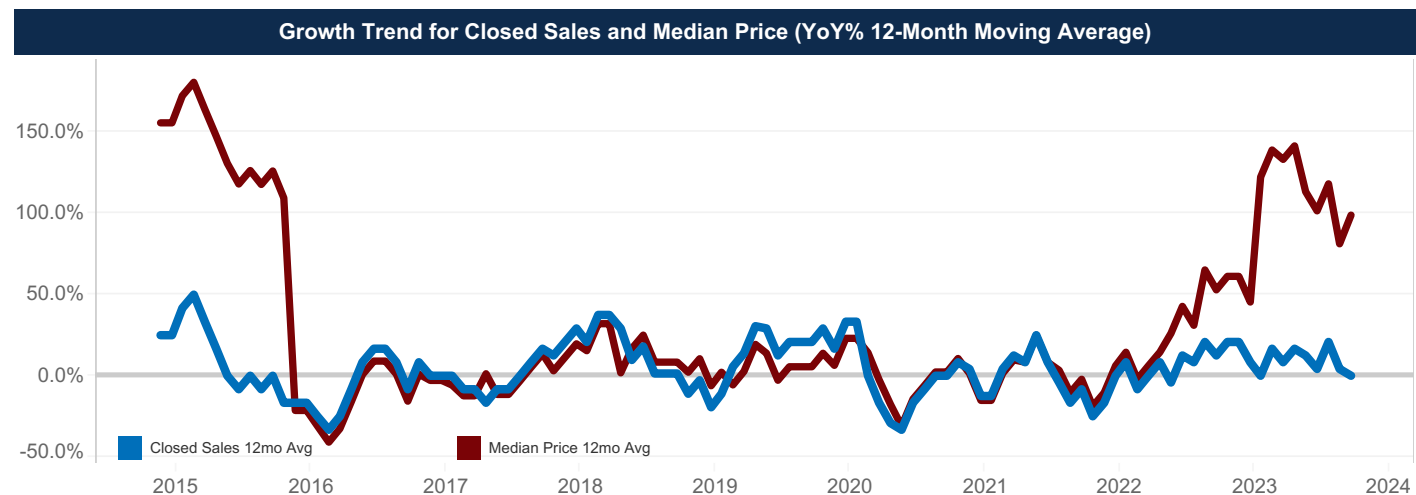


November 2023 Market Snapshot

Kimble County



	2023			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	2	1	▼ -50.0%	11	9	▼ -18.2%
Median Sales Price	\$162,500	\$430,000	▲ 164.6%	\$445,000	\$223,122	▼ -49.9%
Average Sales Price	\$162,500	\$430,000	▲ 164.6%	\$512,000	\$346,097	▼ -32.4%
Ratio to Original List Price	0.0%	58.9%	▲ 100.0%	94.7%	77.2%	▼ -18.6%
Days On Market	106	111	▲ 4.7%	107	57	▼ -46.7%
New Listings	1	1	▲ 0.0%	19	28	▲ 47.4%
Under Contract	0	0	▲ 0.0%	1	1	▲ 0.0%
Active Listings	7	14	▲ 100.0%	6	10	▲ 66.7%
Months Inventory	7.6	18.7	▲ 144.4%	7.6	18.7	▲ 144.4%



November 2023 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	3	1	▼ -66.7%	39	30	▼ -23.1%
Median Sales Price	\$350,000	\$160,000	▼ -54.3%	\$325,000	\$282,000	▼ -13.2%
Average Sales Price	\$311,667	\$160,000	▼ -48.7%	\$306,483	\$321,125	▲ 4.8%
Ratio to Original List Price	84.6%	84.7%	▲ 0.1%	92.4%	85.4%	▼ -7.7%
Days On Market	85	234	▲ 175.3%	101	123	▲ 21.8%
New Listings	4	0	▼ -100.0%	59	71	▲ 20.3%
Under Contract	2	5	▲ 150.0%	4	4	▲ 0.0%
Active Listings	20	24	▲ 20.0%	18	30	▲ 66.7%
Months Inventory	5.7	9.0	▲ 57.5%	5.7	9.0	▲ 57.5%

