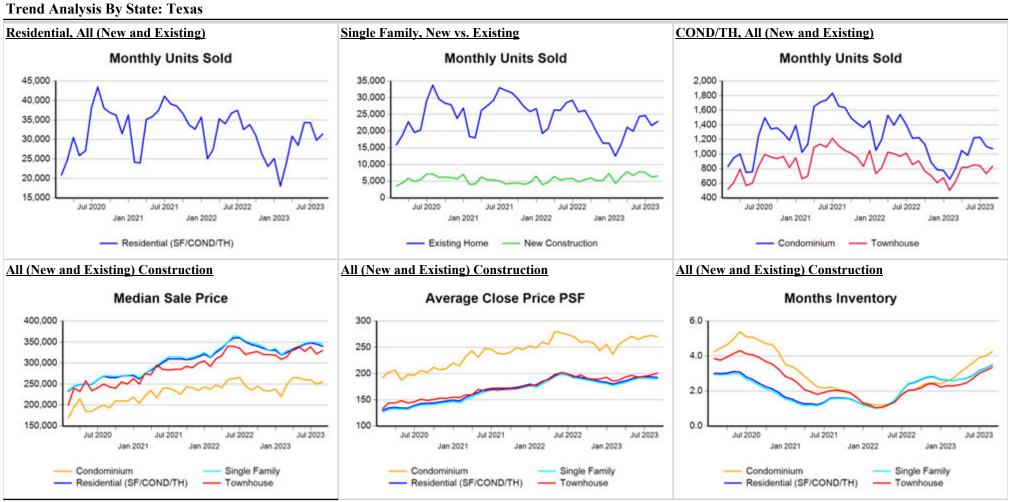
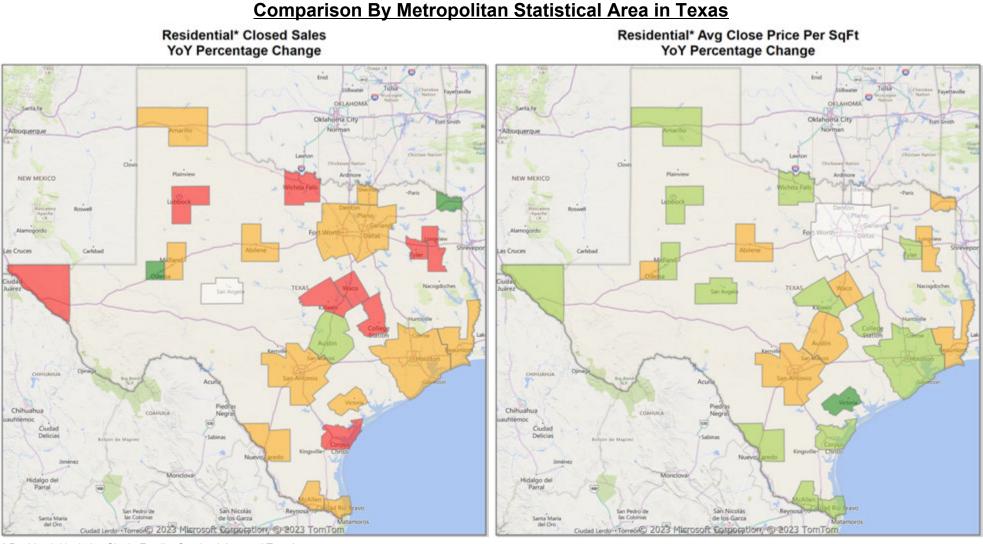
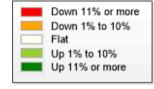
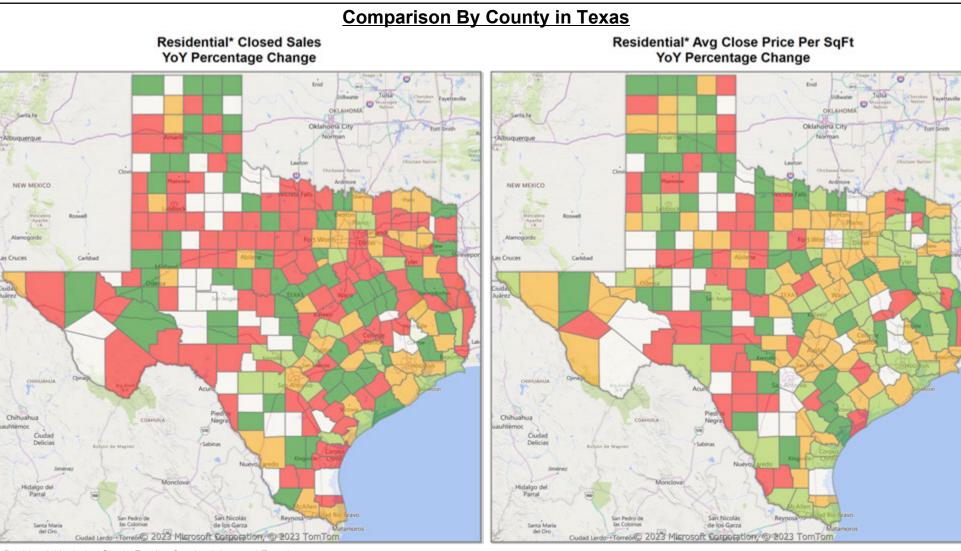
Market Analy	sis By St	ate: Texas															
Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exi	<u>sting)</u>																
Residential (SF/C	OND/TH)	31,400	-7.2%	\$13,274,535,788	-5.4%	\$422,756	1.9%	\$340,000	-1.1%	\$193	0.0%	47	45,161	97,089	28,496	3.5	95.7%
	YTD:	230,755	-12.1%	\$95,760,162,064	-12.6%	\$414,986	-0.6%	\$338,000	-1.7%	\$190	-1.7%	55	341,415	84,492	239,984		95.3%
Single Family		29,472	-7.0%	\$12,601,473,312	-5.4%	\$427,574	1.8%	\$345,000	-0.9%	\$189	-0.2%	47	42,173	90,508	26,707	3.4	95.7%
	YTD:	216,580	-11.5%	\$90,861,007,483	-12.1%	\$419,526	-0.7%	\$340,000	-2.0%	\$187	-1.6%	56	318,541	78,874	225,196		95.3%
Townhouse		833	-8.2%	\$301,807,175	-5.1%	\$362,314	3.3%	\$330,050	1.6%	\$201	1.7%	48	1,229	2,440	784	3.3	96.1%
	YTD:	6,020	-17.7%	\$2,129,530,657	-18.1%	\$353,743	-0.5%	\$329,900	1.5%	\$194	0.6%	51	9,362	2,072	6,392		96.3%
Condominium		1,072	-12.6%	\$364,270,776	-7.6%	\$339,805	5.7%	\$255,000	8.5%	\$270	4.1%	48	1,759	4,141	1,005	4.2	94.8%
	YTD:	8,117	-23.2%	\$2,757,687,329	-23.2%	\$339,742	-0.1%	\$255,000	2.1%	\$265	-0.6%	49	13,512	3,545	8,396		95.7%
Existing Home																	
Residential (SF/C	OND/TH)	24,566	-12.8%	\$10,195,698,288	-11.2%	\$415,033	1.8%	\$330,000	-0.8%	\$191	0.4%	39	34,405	68,532	21,348	3.2	95.6%
	YTD:	175,441	-19.8%	\$71,454,876,146	-21.1%	\$407,287	-1.6%	\$325,000	-3.0%	\$188	-2.1%	45	262,783	57,941	181,387		95.6%
Single Family		22,908	-12.6%	\$9,641,393,962	-11.2%	\$420,875	1.6%	\$334,000	-1.0%	\$187	0.3%	39	31,883	63,346	19,827	3.2	95.6%
	YTD:	163,239	-19.4%	\$67,424,219,534	-20.7%	\$413,040	-1.7%	\$329,000	-3.2%	\$185	-2.0%	45	243,613	53,625	168,865		95.5%
Townhouse		639	-16.9%	\$220,735,855	-16.0%	\$345,440	1.1%	\$315,000	2.1%	\$193	0.3%	35	927	1,558	577	2.8	96.4%
	YTD:	4,553	-26.3%	\$1,546,826,679	-28.3%	\$339,738	-2.7%	\$305,500	-1.5%	\$186	-1.6%	43	6,840	1,268	4,731		96.6%
Condominium		995	-15.3%	\$325,899,017	-11.0%	\$327,537	5.0%	\$247,750	7.7%	\$264	3.2%	44	1,595	3,628	944	4.0	94.8%
	YTD:	7,613	-24.4%	\$2,472,816,860	-25.1%	\$324,815	-0.9%	\$244,000	1.7%	\$259	-1.7%	46	12,330	3,048	7,791		95.8%
<u>New Constructio</u>	<u>n</u>																
Residential (SF/C	OND/TH)	6,826	20.4%	\$3,076,423,094	20.8%	\$450,692	0.3%	\$375,000	-3.4%	\$199	-2.8%	77	10,756	28,557	7,148	4.3	95.9%
	YTD:	55,286	26.1%	\$24,293,291,589	27.4%	\$439,411	1.0%	\$370,000	-1.3%	\$195	-1.1%	88	78,632	26,550	58,597		94.6%
Single Family		6,550	19.5%	\$2,954,911,818	19.9%	\$451,132	0.4%	\$374,568	-3.4%	\$197	-3.2%	77	10,290	27,162	6,880	4.2	95.9%
	YTD:	53,310	26.3%	\$23,423,444,686	27.8%	\$439,382	1.2%	\$369,490	-1.2%	\$193	-1.2%	88	74,928	25,248	56,331		94.6%
Townhouse		193	39.9%	\$80,587,869	45.5%	\$417,554	4.0%	\$385,161	2.0%	\$226	0.9%	89	302	882	207	5.1	95.2%
	YTD:	1,463	28.7%	\$581,139,358	31.1%	\$397,224	1.9%	\$379,995	3.2%	\$218	2.4%	78	2,522	804	1,661		95.3%
Condominium		76	46.2%	\$37,920,879	36.2%	\$498,959	-6.8%	\$443,929	-1.4%	\$347	3.0%	92	164	513	61	8.6	95.2%
	YTD:	502	0.8%	\$283,986,125	-3.0%	\$565,709	-3.7%	\$490,000	7.5%	\$361	7.9%	93	1,182	497	605		94.0%





* Residential includes Single Family, Condominium and Townhouse.





* Residential includes Single Family, Condominium and Townhouse.



Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	21	16.7%	\$10,229,910	-22.9%	\$487,139	-33.9%	\$466,000	-3.2%	\$242	-27.6%	82	32	169	9	10.8	94.9%
YTD:	138	-25.8%	\$81,842,665	-20.9%	\$593,063	6.6%	\$468,800	-1.4%	\$281	2.0%	86	287	156	129		93.8%
Single Family	21	16.7%	\$10,229,910	-22.9%	\$487,139	-33.9%	\$466,000	-3.2%	\$242	-27.6%	82	32	169	9	10.8	94.9%
YTD:	138	-25.4%	\$81,842,665	-19.9%	\$593,063	7.5%	\$468,800	-1.3%	\$281	2.0%	86	287	156	129		93.8%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																
Residential (SF/COND/TH)	9	-18.2%	\$4,300,687	-56.4%	\$477,854	-46.7%	\$419,250	-14.1%	\$239	-39.6%	30	19	77	8	8.9	97.5%
YTD:	78	-28.4%	\$46,139,703	-34.0%	\$591,535	-7.7%	\$465,000	-9.2%	\$291	-3.3%	87	141	71	72		92.3%
Single Family	9	-18.2%	\$4,300,687	-56.4%	\$477,854	-46.7%	\$419,250	-14.1%	\$239	-39.6%	30	19	77	8	8.9	97.5%
YTD:	78	-27.8%	\$46,139,703	-32.6%	\$591,535	-6.7%	\$465,000	-8.6%	\$291	-3.3%	87	141	71	72		92.3%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	-	-	-		0.0%
New Construction																
Residential (SF/COND/TH)	12	71.4%	\$5,926,691	73.5%	\$493,891	1.2%	\$475,000	10.5%	\$245	2.1%	120	13	92	1	13.3	93.1%
YTD:	59	-23.4%	\$35,110,400	4.4%	\$595,092	36.2%	\$469,495	10.5%	\$267	12.2%	86	146	85	57		95.8%
Single Family	12	71.4%	\$5,926,691	73.5%	\$493,891	1.2%	\$475,000	10.5%	\$245	2.1%	120	13	92	1	13.3	93.1%
YTD:	59	-23.4%	\$35,110,400	4.4%	\$595,092	36.2%	\$469,495	10.5%	\$267	12.2%	86	146	85	57		95.8%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

Market Analysis By County: Gillespie County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	<u>g)</u>																
Residential (SF/COND)/TH)	31	0.0%	\$20,188,543	-13.5%	\$651,243	-13.5%	\$524,500	-5.8%	\$366	-5.0%	113	70	281	28	9.5	90.5%
	YTD:	243	-22.1%	\$179,730,333	-24.0%	\$739,631	-2.5%	\$552,500	-10.8%	\$358	-4.7%	113	493	231	145		92.4%
Single Family		29	-6.5%	\$19,095,775	-18.2%	\$658,475	-12.6%	\$494,500	-11.2%	\$378	-1.9%	102	67	276	28	9.4	91.4%
	YTD:	241	-22.8%	\$178,631,913	-24.5%	\$741,211	-2.3%	\$555,000	-10.4%	\$359	-4.3%	112	488	227	142		92.5%
Townhouse		2	100.0%	\$1,100,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	273	-	1	-	6.0	78.8%
	YTD:	2	100.0%	\$1,100,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	273	1	3	3		78.8%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	4	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	4	2	-		0.0%
Existing Home																	
Residential (SF/COND	D/TH)	28	27.3%	\$18,477,200	-2.5%	\$659,900	-23.4%	\$550,000	-29.0%	\$378	-13.5%	84	62	248	26	10.2	90.0%
	YTD:	203	-21.3%	\$154,989,864	-25.5%	\$763,497	-5.3%	\$580,000	-17.1%	\$370	-6.4%	108	434	201	120		91.3%
Single Family		26	18.2%	\$17,385,992	-8.2%	\$668,692	-22.4%	\$499,000	-35.6%	\$392	-10.1%	69	59	243	26	10.0	91.0%
	YTD:	201	-22.1%	\$153,891,999	-26.0%	\$765,632	-5.0%	\$580,000	-17.1%	\$372	-5.9%	106	429	197	117		91.5%
Townhouse		2	100.0%	\$1,100,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	273	-	1	-	6.0	78.8%
	YTD:	2	100.0%	\$1,100,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	273	1	3	3		78.8%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	4	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	4	2	-		0.0%
New Construction																	
Residential (SF/COND	D/TH)	3	-66.7%	\$1,720,000	-60.9%	\$573,333	17.3%	\$485,000	-2.7%	\$259	-0.1%	375	8	33	2	6.4	95.0%
,	YTD:	40	-25.9%	\$24,764,335	-13.4%	\$619,108	16.9%	\$522,575	6.7%	\$293	5.4%	140	59	29	25		97.8%
Single Family		3	-66.7%	\$1,720,000	-60.9%	\$573,333	17.3%	\$485,000	-2.7%	\$259	-0.1%	375	8	33	2	6.4	95.0%
,	YTD:	40	-25.9%	\$24,764,335	-13.4%	\$619,108	16.9%	\$522,575	6.7%	\$293	5.4%	140	59	29	25		97.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
,	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

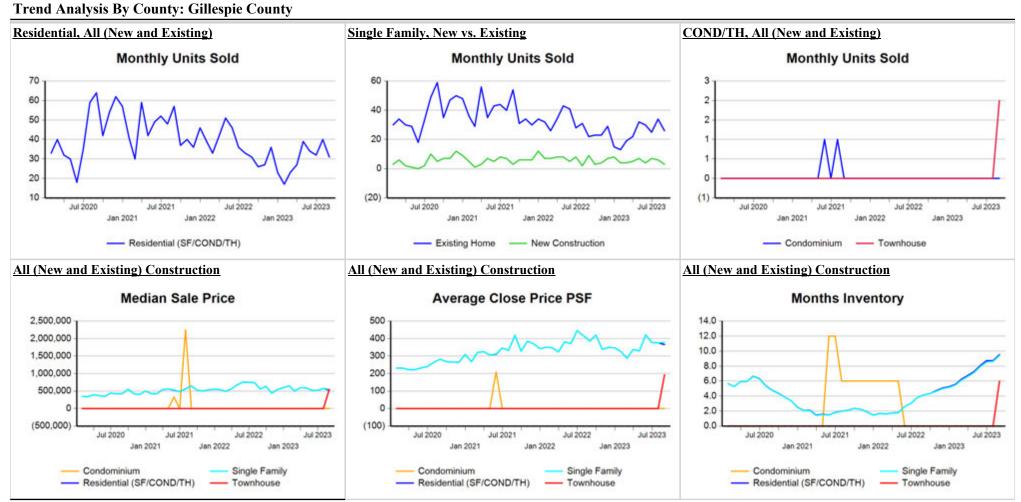
Market Analysis By County: Kimble County

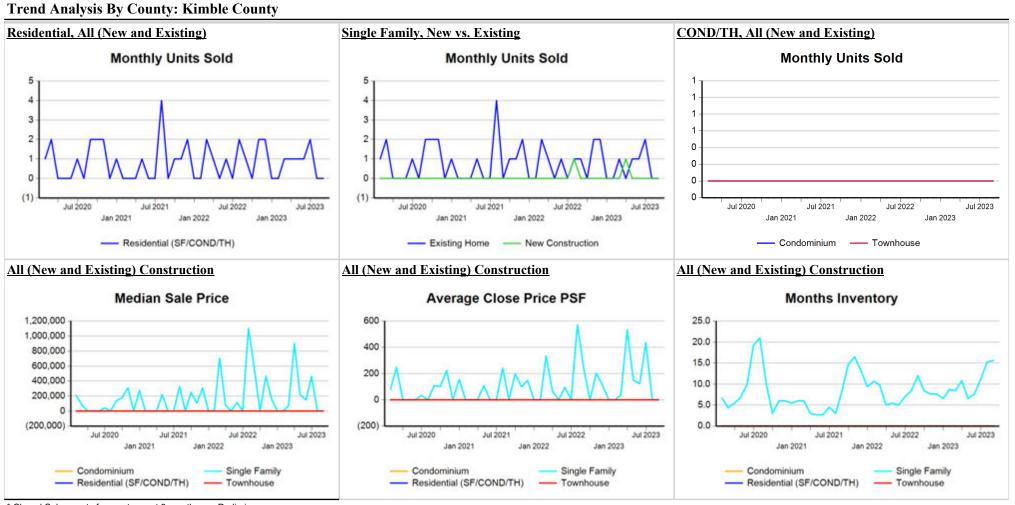
Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exis	<u>ting)</u>																
Residential (SF/CC	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	13	-	15.6	0.0%
	YTD:	6	-14.3%	\$2,262,871	-48.3%	\$377,145	-39.7%	\$219,724	-61.1%	\$286	-9.2%	39	21	9	6		84.4%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	13	-	15.6	0.0%
	YTD:	6	-14.3%	\$2,262,871	-48.3%	\$377,145	-39.7%	\$219,724	-61.1%	\$286	-9.2%	39	21	9	6		84.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	11	-	14.7	0.0%
	YTD:	5	-16.7%	\$1,362,871	-54.2%	\$272,574	-45.0%	\$216,325	-57.2%	\$237	4.5%	28	19	8	5		85.7%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	11	-	14.7	0.0%
	YTD:	5	-16.7%	\$1,362,871	-54.2%	\$272,574	-45.0%	\$216,325	-57.2%	\$237	4.5%	28	19	8	5		85.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	n —																
Residential (SF/CC		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	24.0	0.0%
Υ.	YTD:	1	0.0%	\$900,000	-35.7%	\$900,000	-35.7%	\$900,000	-35.7%	\$533	-36.9%	94	2	1	1		81.8%
Single Family		-	0.0%		0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	24.0	0.0%
0	YTD:	1	0.0%	\$900,000	-35.7%	\$900,000	-35.7%	\$900,000	-35.7%	\$533	-36.9%	94	2	1	1		81.8%
Townhouse			0.0%		0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%		0.0%	-	0.0%	-	0.0%	-		-	-	-	-		0.0%
Condominium	-	-	0.0%		0.0%	-	0.0%	-	0.0%	-		-	-	-	-	-	0.0%
	YTD:		0.0%		0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

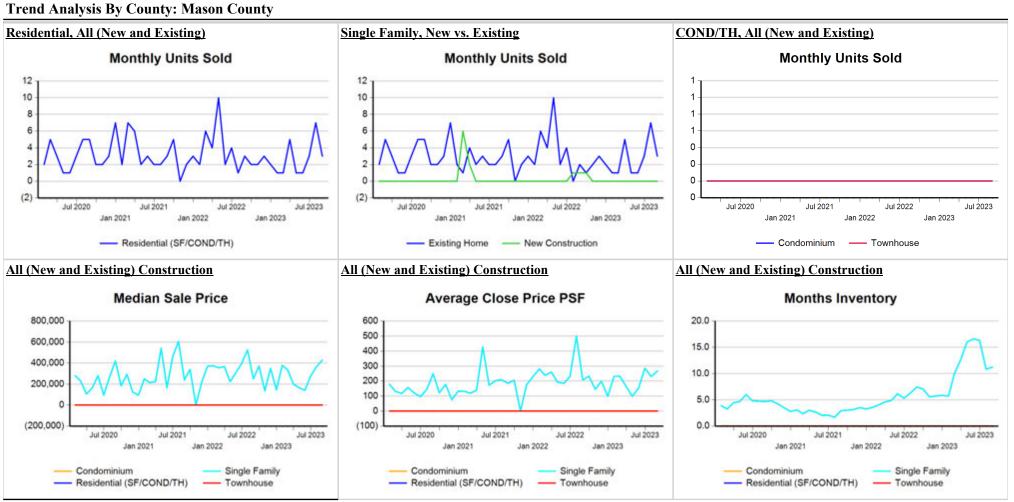
Market Analysis By County: Mason County

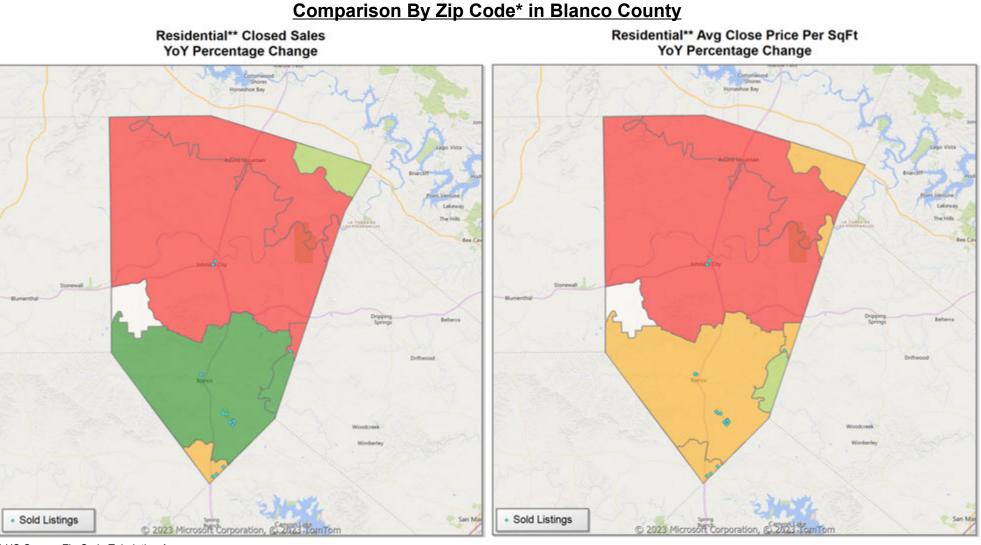
Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	<u>sting)</u>																
Residential (SF/CO	OND/TH)	3	0.0%	\$1,874,000	156.0%	\$624,667	156.0%	\$429,000	71.6%	\$267	29.8%	122	6	29	3	11.2	85.8%
	YTD:	22	-31.3%	\$8,035,250	-19.7%	\$365,239	16.8%	\$311,500	-4.2%	\$218	-5.8%	110	61	31	20		87.3%
Single Family		3	0.0%	\$1,874,000	156.0%	\$624,667	156.0%	\$429,000	71.6%	\$267	29.8%	122	6	29	3	11.2	85.8%
	YTD:	22	-31.3%	\$8,035,250	-19.7%	\$365,239	16.8%	\$311,500	-4.2%	\$218	-5.8%	110	61	31	20		87.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CO	OND/TH)	3	50.0%	\$1,874,000	360.4%	\$624,667	207.0%	\$429,000	110.8%	\$267	39.4%	122	6	28	3	11.2	85.8%
	YTD:	22	-26.7%	\$8,035,250	-12.2%	\$365,239	19.7%	\$311,500	3.0%	\$218	-1.6%	110	60	30	20		87.3%
Single Family		3	50.0%	\$1,874,000	360.4%	\$624,667	207.0%	\$429,000	110.8%	\$267	39.4%	122	6	28	3	11.2	85.8%
	YTD:	22	-26.7%	\$8,035,250	-12.2%	\$365,239	19.7%	\$311,500	3.0%	\$218	-1.6%	110	60	30	20		87.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	<u>n</u>																
Residential (SF/CO	OND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-	12.0	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	-		0.0%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-	12.0	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

Trend Analysis By County: Blanco County Residential, All (New and Existing) COND/TH, All (New and Existing) Single Family, New vs. Existing **Monthly Units Sold Monthly Units Sold Monthly Units Sold** 40 25 35 20 30 1 15 25 1 10 20 0 5 15 0 C 10 0 0 (5)5 Jul 2023 Jul 2023 Jul 2020 Jul 2022 Jul 2023 Jul 2020 Jul 2021 Jul 2022 Jul 2020 Jul 2021 Jul 2022 Jul 2021 Jan 2021 Jan 2022 Jan 2023 Jan 2021 Jan 2022 Jan 2023 Jan 2021 Jan 2022 Jan 2023 ---- Residential (SF/COND/TH) - Existing Home - New Construction - Condominium - Townhouse All (New and Existing) Construction All (New and Existing) Construction All (New and Existing) Construction Average Close Price PSF Months Inventory Median Sale Price 1,600,000 350 14.0 1,400,000 300 12.0 1,200,000 250 10.0 1,000,000 200 8.0 800,000 150 600,000 6.0 100 400,000 4.0 50 200,000 2.0 0 0 (200,000)(50) 0.0 Jul 2020 Jul 2020 Jul 2021 Jul 2022 Jul 2023 Jul 2021 Jul 2022 Jul 2023 Jul 2020 Jul 2021 Jul 2022 Jul 2023 Jan 2021 Jan 2022 Jan 2023 Jan 2021 Jan 2022 Jan 2023 Jan 2021 Jan 2022 Jan 2023 Single Family Single Family Single Family Condominium Condominium Condominium - Townhouse Residential (SF/COND/TH) Townhouse Residential (SF/COND/TH) Townhouse Residential (SF/COND/TH)

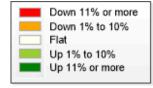








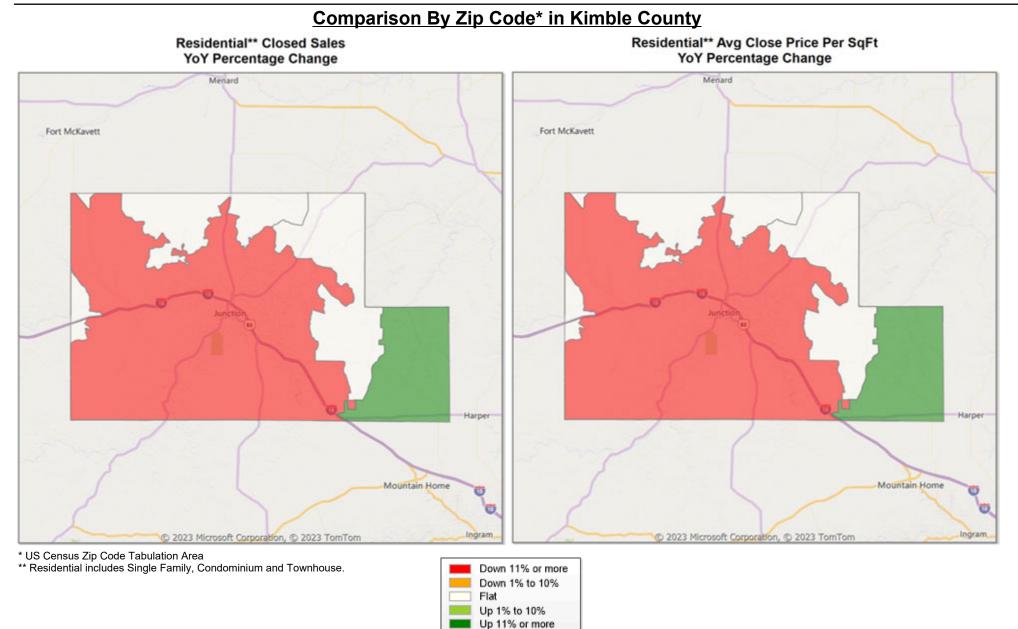
* US Census Zip Code Tabulation Area

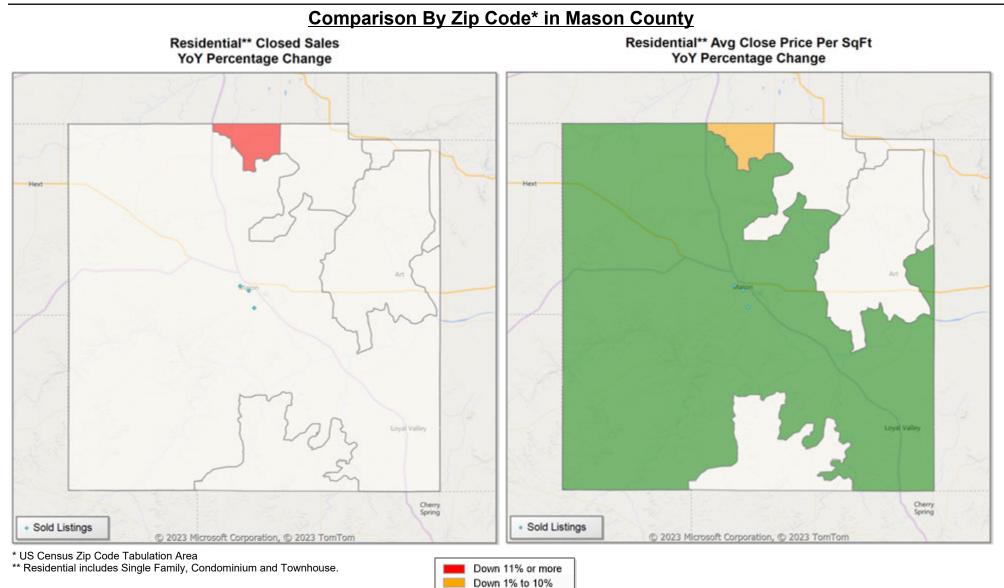


Comparison By Zip Code* in Gillespie County Residential** Avg Close Price Per SqFt Residential** Closed Sales YoY Percentage Change **YoY Percentage Change** Kerrvill Sold Listings Sold Listings © 2023 Microsoft Corporation, © 2023 TomTom © 2023 Microsoft Corporation, © 2023 TomTom

* US Census Zip Code Tabulation Area

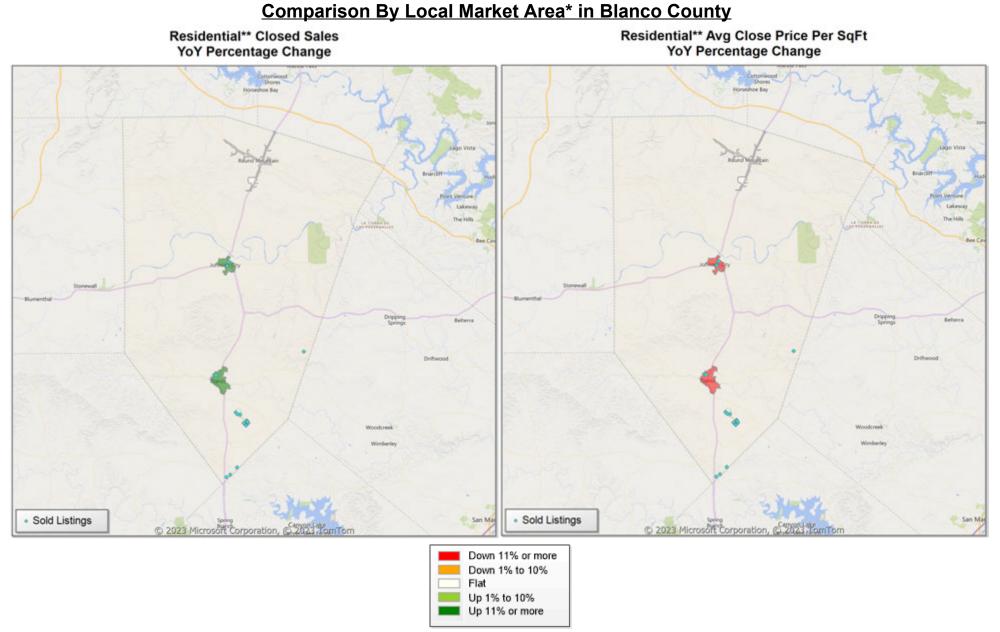




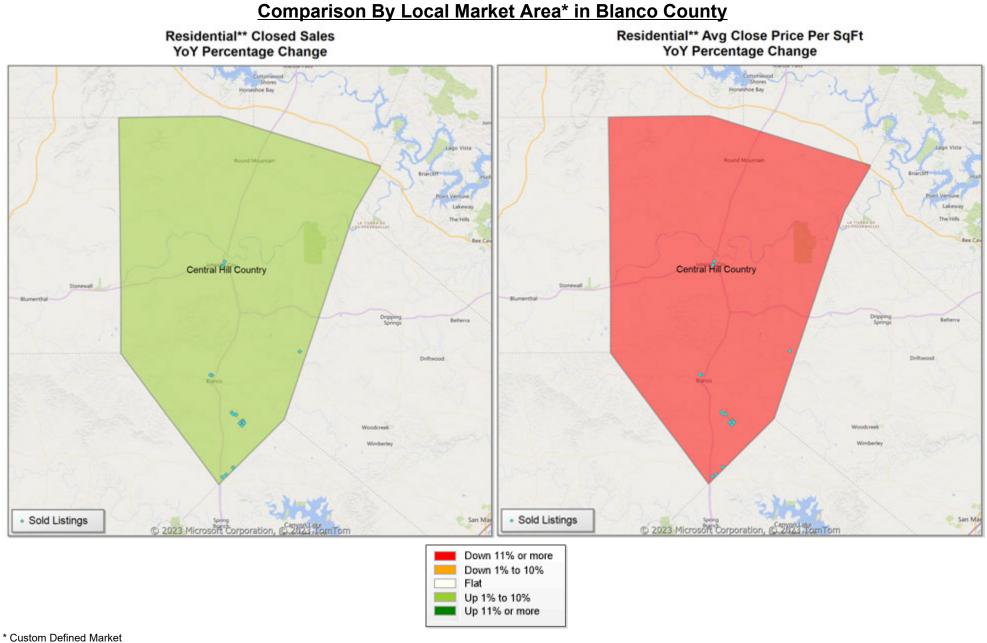


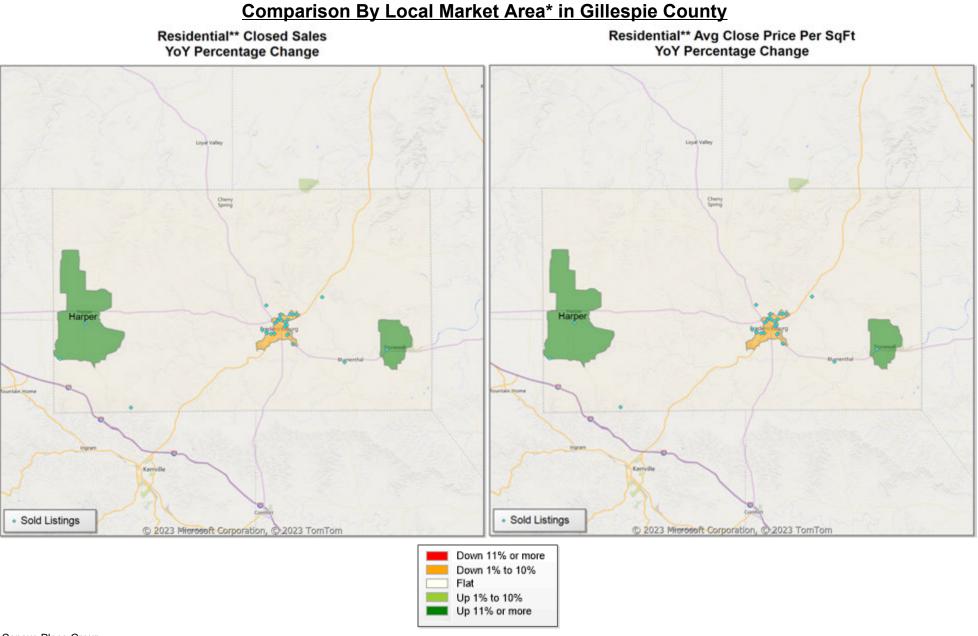
Flat

Up 1% to 10% Up 11% or more

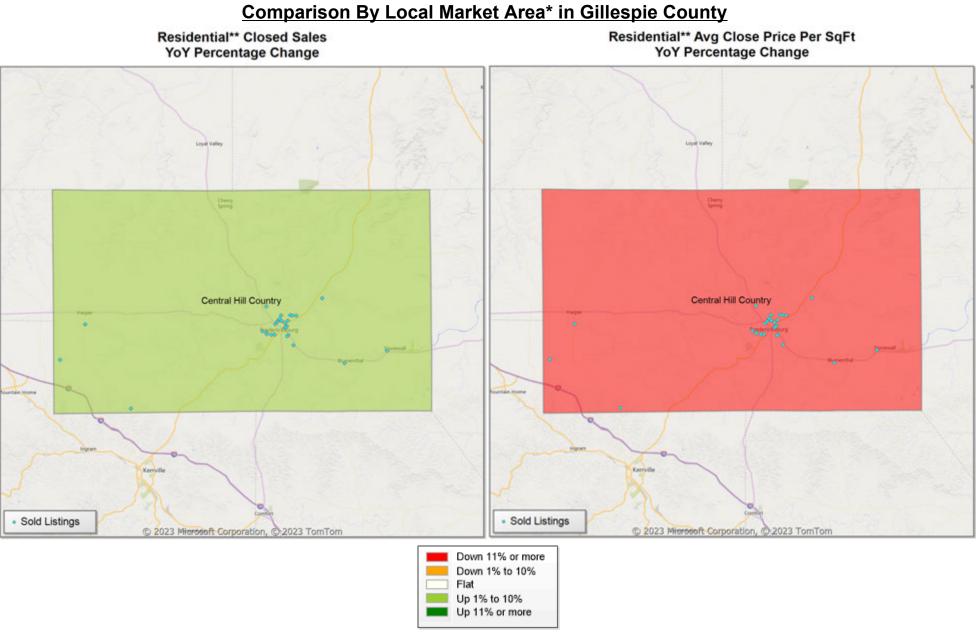


* Census Place Group

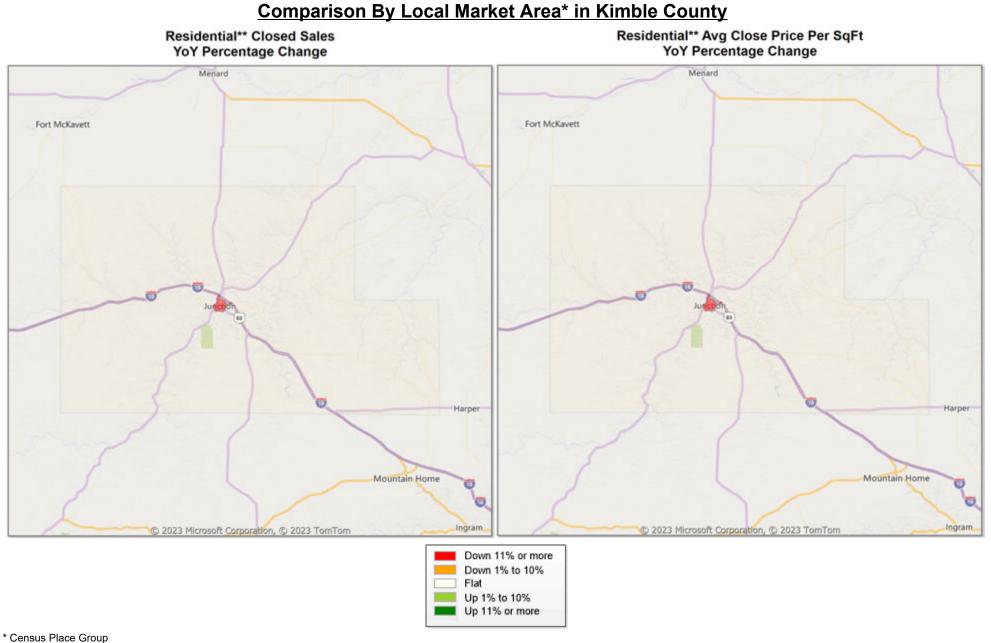


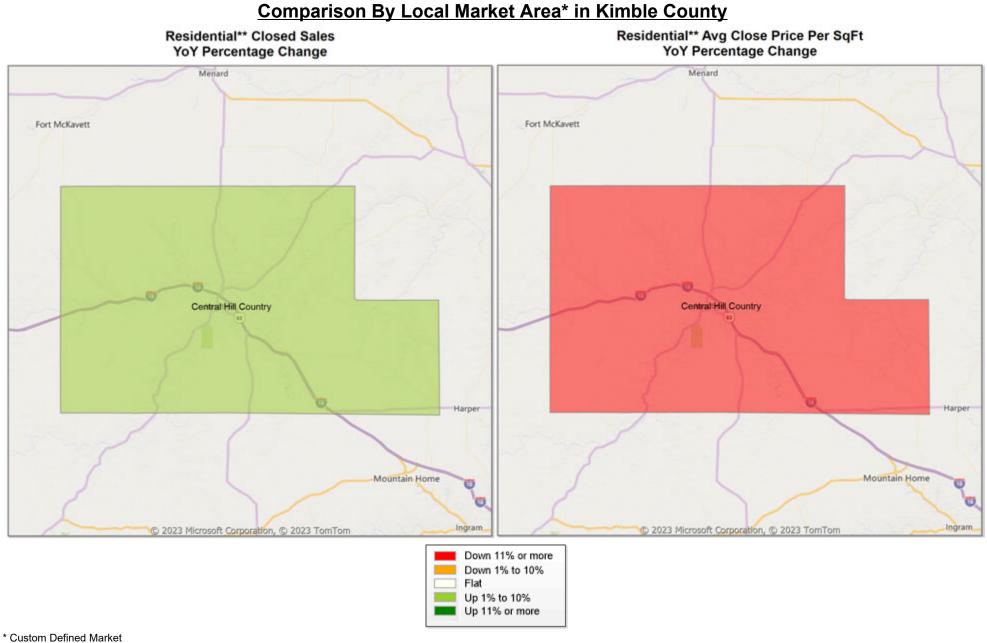


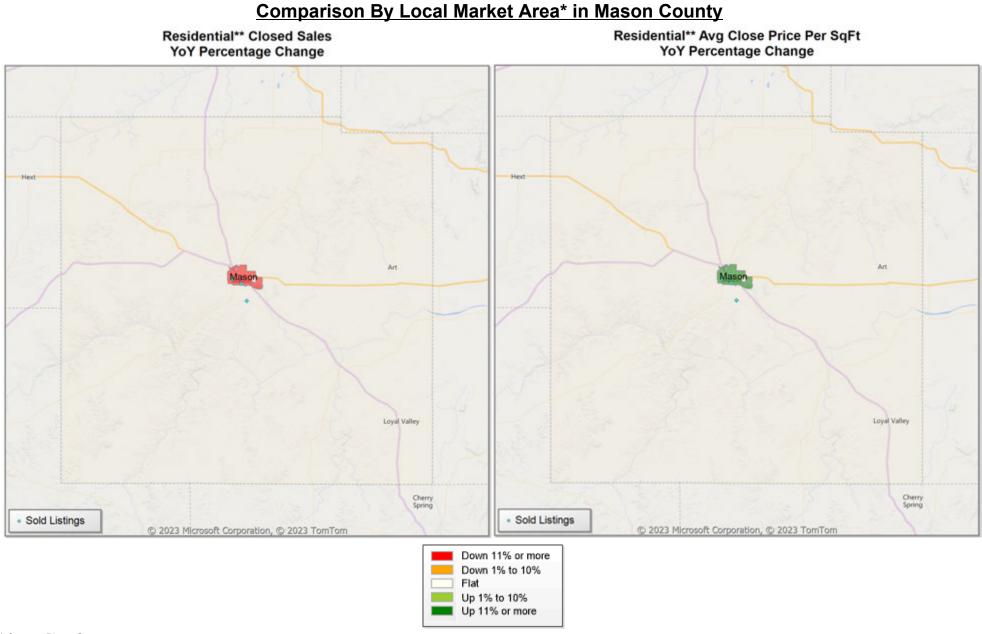
* Census Place Group



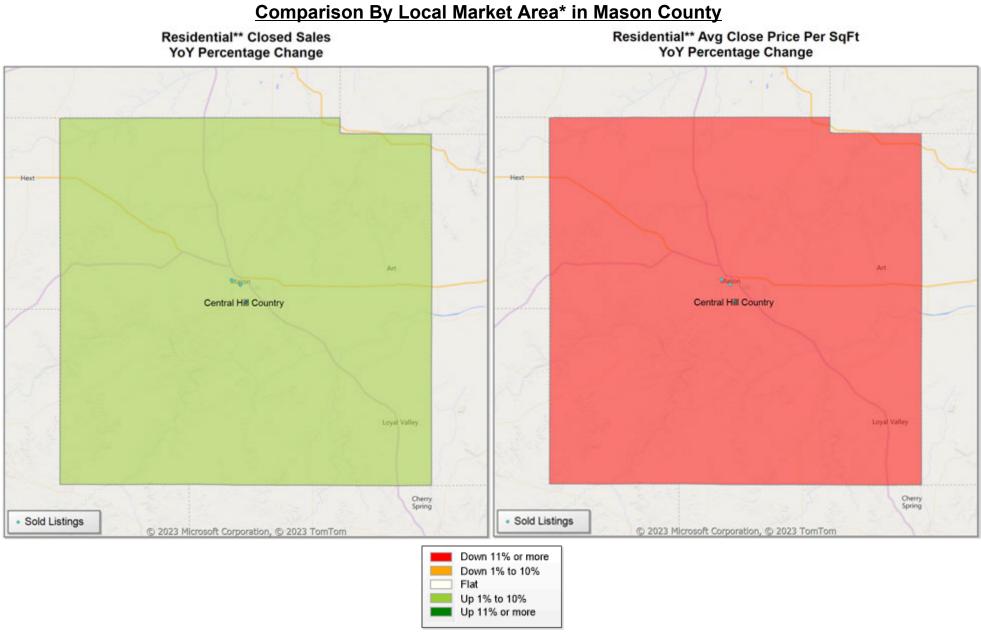
* Custom Defined Market







* Census Place Group



* Custom Defined Market

Central Hill Country Board of REALTORS

Market Analysis By Local Market Area*: Blanco

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existi	ing)																
Residential (SF/CON	ND/TH)	2	100.0%	\$916,000	144.3%	\$458,000	22.1%	\$458,000	22.1%	\$200	-38.7%	47	3	19	1	9.9	93.3%
	YTD:	14	-36.4%	\$5,524,150	-44.7%	\$394,582	-13.1%	\$389,075	6.7%	\$240	-13.1%	89	35	14	16		94.1%
Single Family		2	100.0%	\$916,000	144.3%	\$458,000	22.1%	\$458,000	22.1%	\$200	-38.7%	47	3	19	1	9.9	93.3%
	YTD:	14	-33.3%	\$5,524,150	-35.7%	\$394,582	-3.5%	\$389,075	9.9%	\$240	-13.1%	89	35	14	16		94.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CON	ND/TH)	2	100.0%	\$916,000	144.3%	\$458,000	22.1%	\$458,000	22.1%	\$200	-38.7%	47	3	17	1	10.2	93.3%
	YTD:	11	-47.6%	\$4,325,150	-54.7%	\$393,195	-13.4%	\$395,000	11.6%	\$235	-12.4%	77	29	12	13		93.8%
Single Family		2	100.0%	\$916,000	144.3%	\$458,000	22.1%	\$458,000	22.1%	\$200	-38.7%	47	3	17	1	10.2	93.3%
	YTD:	11	-45.0%	\$4,325,150	-46.8%	\$393,195	-3.4%	\$395,000	12.2%	\$235	-12.4%	77	29	12	13		93.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	8.0	0.0%
	YTD:	3	200.0%	\$1,199,000	166.4%	\$399,667	-11.2%	\$375,000	-16.7%	\$262	-42.2%	132	6	2	3		95.2%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	8.0	0.0%
	YTD:	3	200.0%	\$1,199,000	166.4%	\$399,667	-11.2%	\$375,000	-16.7%	\$262	-42.2%	132	6	2	3		95.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 91; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Central Hill Country

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	<u>ing)</u>																
Residential (SF/CO	ND/TH)	55	3.8%	\$32,436,179	-14.5%	\$589,749	-17.6%	\$480,000	-11.0%	\$315	-11.3%	102	109	492	40	10.1	91.9%
	YTD:	409	-23.8%	\$272,012,569	-23.3%	\$665,067	0.8%	\$499,900	-4.8%	\$323	-2.7%	103	862	428	300		92.6%
Single Family		53	0.0%	\$31,340,949	-17.3%	\$591,339	-17.3%	\$471,900	-12.5%	\$320	-9.9%	95	106	487	40	10.0	92.5%
	YTD:	407	-24.1%	\$270,914,853	-23.3%	\$665,638	1.1%	\$499,000	-5.0%	\$324	-2.5%	102	857	424	297		92.6%
Townhouse		2	100.0%	\$1,100,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	273	-	1	-	6.0	78.8%
	YTD:	2	100.0%	\$1,100,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	273	1	3	3		78.8%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	4	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	4	2	-		0.0%
Existing Home																	
Residential (SF/CO	ND/TH)	40	11.1%	\$24,751,719	-16.9%	\$618,793	-25.2%	\$478,000	-35.6%	\$340	-16.1%	75	88	364	37	10.0	91.3%
	YTD:	309	-23.3%	\$211,223,369	-27.2%	\$683,571	-5.0%	\$503,500	-15.9%	\$337	-5.2%	101	654	311	217		91.3%
Single Family		38	5.6%	\$23,659,363	-20.5%	\$622,615	-24.7%	\$458,000	-38.3%	\$348	-14.1%	65	85	359	37	9.9	92.0%
	YTD:	307	-23.6%	\$210,126,005	-27.2%	\$684,450	-4.7%	\$501,000	-16.1%	\$338	-4.9%	100	649	307	214		91.4%
Townhouse		2	100.0%	\$1,100,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	273	-	1	-	6.0	78.8%
	YTD:	2	100.0%	\$1,100,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	273	1	3	3		78.8%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	4	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	4	2	-		0.0%
New Construction																	
Residential (SF/CO	ND/TH)	15	-11.8%	\$7,663,714	-5.8%	\$510,914	6.7%	\$480,000	2.1%	\$248	-0.9%	175	21	128	3	10.4	93.5%
	YTD:	100	-25.4%	\$60,787,518	-5.8%	\$607,875	26.3%	\$485,000	7.7%	\$280	7.3%	107	208	116	83		96.4%
Single Family		15	-11.8%	\$7,663,714	-5.8%	\$510,914	6.7%	\$480,000	2.1%	\$248	-0.9%	175	21	128	3	10.4	93.5%
	YTD:	100	-25.4%	\$60,787,518	-5.8%	\$607,875	26.3%	\$485,000	7.7%	\$280	7.3%	107	208	116	83		96.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: CHC; Type: Custom Defined Market ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Fredericksburg

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existi	ing)																
Residential (SF/CON	ND/TH)	20	-4.8%	\$12,334,100	-21.3%	\$616,705	-17.4%	\$524,500	-7.8%	\$354	-9.6%	110	40	162	12	9.7	89.5%
	YTD:	131	-27.2%	\$83,823,725	-31.0%	\$639,876	-5.2%	\$525,150	-7.7%	\$364	-4.2%	103	289	130	76		92.4%
Single Family		18	-14.3%	\$11,234,100	-28.4%	\$624,117	-16.4%	\$494,500	-13.1%	\$372	-5.0%	92	40	161	12	9.7	90.7%
	YTD:	129	-28.3%	\$82,723,725	-31.9%	\$641,269	-5.0%	\$525,000	-7.7%	\$367	-3.5%	100	288	126	73		92.6%
Townhouse		2	100.0%	\$1,100,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	273	-	1	-	6.0	78.8%
	YTD:	2	100.0%	\$1,100,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	273	1	3	3		78.8%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CON	ND/TH)	19	35.7%	\$11,554,100	-5.4%	\$608,111	-30.3%	\$499,000	-35.6%	\$357	-21.9%	85	35	143	12	9.8	89.2%
	YTD:	121	-11.0%	\$77,898,675	-22.2%	\$643,791	-12.6%	\$515,000	-24.3%	\$372	-11.9%	100	260	119	67		92.0%
Single Family		17	21.4%	\$10,454,100	-14.4%	\$614,947	-29.5%	\$490,000	-36.7%	\$377	-17.7%	63	35	142	12	9.8	90.4%
	YTD:	119	-12.5%	\$76,798,675	-23.3%	\$645,367	-12.3%	\$515,000	-24.3%	\$375	-11.2%	97	259	116	64		92.2%
Townhouse		2	100.0%	\$1,100,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	273	-	1	-	6.0	78.8%
	YTD:	2	100.0%	\$1,100,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	273	1	3	3		78.8%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ND/TH)	1	-85.7%	\$780,000	-77.5%	\$780,000	57.6%	\$780,000	56.5%	\$298	14.3%	584	5	19	-	9.1	95.5%
	YTD:	10	-77.3%	\$5,925,050	-72.2%	\$592,505	22.2%	\$547,450	12.4%	\$274	8.9%	133	29	10	9		97.7%
Single Family		1	-85.7%	\$780,000	-77.5%	\$780,000	57.6%	\$780,000	56.5%	\$298	14.3%	584	5	19	-	9.1	95.5%
	YTD:	10	-77.3%	\$5,925,050	-72.2%	\$592,505	22.2%	\$547,450	12.4%	\$274	8.9%	133	29	10	9		97.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 335; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Harper

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	<u>ting)</u>																
Residential (SF/CO	ND/TH)	2	100.0%	\$696,200	100.0%	\$348,100	100.0%	\$348,100	100.0%	\$345	100.0%	72	2	30	2	18.9	97.3%
	YTD:	16	6.7%	\$7,435,100	48.8%	\$464,694	39.5%	\$410,000	54.7%	\$294	39.1%	70	43	23	16		93.0%
Single Family		2	100.0%	\$696,200	100.0%	\$348,100	100.0%	\$348,100	100.0%	\$345	100.0%	72	2	30	2	18.9	97.3%
	YTD:	16	6.7%	\$7,435,100	48.8%	\$464,694	39.5%	\$410,000	54.7%	\$294	39.1%	70	43	23	16		93.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CO	ND/TH)	2	100.0%	\$696,200	100.0%	\$348,100	100.0%	\$348,100	100.0%	\$345	100.0%	72	2	25	2	21.4	. 97.3%
	YTD:	11	-21.4%	\$4,947,100	16.2%	\$449,736	47.9%	\$374,900	45.9%	\$286	41.6%	60	33	18	10		91.3%
Single Family		2	100.0%	\$696,200	100.0%	\$348,100	100.0%	\$348,100	100.0%	\$345	100.0%	72	2	25	2	21.4	. 97.3%
	YTD:	11	-21.4%	\$4,947,100	16.2%	\$449,736	47.9%	\$374,900	45.9%	\$286	41.6%	60	33	18	10		91.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>1</u>																
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	5	-	12.0	0.0%
	YTD:	5	400.0%	\$2,488,000	235.3%	\$497,600	-32.9%	\$535,000	-27.9%	\$313	-9.5%	91	10	4	6		96.9%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	5	-	12.0	0.0%
	YTD:	5	400.0%	\$2,488,000	235.3%	\$497,600	-32.9%	\$535,000	-27.9%	\$313	-9.5%	91	10	4	6		96.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		0.0%		0.0%	-	0.0%	-	0.0%	-	0.0%						0.0%

* Local Market Area Code: 404; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Johnson City

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing))																
Residential (SF/COND/	TH)	3	50.0%	\$1,193,500	3.1%	\$397,833	-31.3%	\$388,500	-32.9%	\$275	-11.1%	25	3	9	1	6.4	90.3%
Y	TD:	14	-30.0%	\$5,455,911	-37.0%	\$389,708	-9.9%	\$382,250	-15.1%	\$269	17.7%	73	27	10	14		91.2%
Single Family		3	50.0%	\$1,193,500	3.1%	\$397,833	-31.3%	\$388,500	-32.9%	\$275	-11.1%	25	3	9	1	6.4	90.3%
Y	TD:	14	-30.0%	\$5,455,911	-37.0%	\$389,708	-9.9%	\$382,250	-15.1%	\$269	17.7%	73	27	10	14		91.2%
Townhouse		-	0.0%	, D –	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	- -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	, D –	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/COND/	TH)	2	100.0%	\$753,500	56.0%	\$376,750	-22.0%	\$376,750	-22.0%	\$272	-8.4%	7	3	9	1	6.8	98.7%
Y	TD:	13	-23.5%	\$5,015,911	-31.9%	\$385,839	-11.0%	\$376,000	-17.4%	\$268	20.2%	74	24	9	13		92.5%
Single Family		2	100.0%	\$753,500	56.0%	\$376,750	-22.0%	\$376,750	-22.0%	\$272	-8.4%	7	3	9	1	6.8	98.7%
Y	TD:	13	-23.5%	\$5,015,911	-31.9%	\$385,839	-11.0%	\$376,000	-17.4%	\$268	20.2%	74	24	9	13		92.5%
Townhouse		-	0.0%	, D –	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	- -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	, D –	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND/	TH)	1	0.0%	\$440,000	-34.8%	\$440,000	-34.8%	\$440,000	-34.8%	\$279	-13.0%	62	-	-	-	-	73.7%
Y	TD:	1	-66.7%	\$440,000	-65.8%	\$440,000	2.5%	\$440,000	35.4%	\$279	7.6%	62	3	1	1		73.7%
Single Family		1	0.0%	\$440,000	-34.8%	\$440,000	-34.8%	\$440,000	-34.8%	\$279	-13.0%	62	-	-	-	-	73.7%
Y	TD:	1	-66.7%	\$440,000	-65.8%	\$440,000	2.5%	\$440,000	35.4%	\$279	7.6%	62	3	1	1		73.7%
Townhouse		-	0.0%	, 	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	, 	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%		0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 484; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Junction

Property Type		Closed Sales**	YoY	Dollar % Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	<u>ing)</u>																
Residential (SF/COM	ND/TH)	-	-100.	D% -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	4	-	8.0	0.0%
	YTD:	4	33.	3% \$659,447	-13.2%	\$164,862	-34.9%	\$183,163	59.3%	\$115	-12.8%	19	8	4	4		75.0%
Single Family		-	-100.	- 0%	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	4	-	8.0	0.0%
	YTD:	4	33.	3% \$659,447	-13.2%	\$164,862	-34.9%	\$183,163	59.3%	\$115	-12.8%	19	8	4	4		75.0%
Townhouse		-	0.	- 0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.	- 0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.	- 0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.	- 2%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/COM	ND/TH)	-	-100.	- 0%	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	4	-	8.0	0.0%
	YTD:	4	33.	3% \$659,447	-13.2%	\$164,862	-34.9%	\$183,163	59.3%	\$115	-12.8%	19	8	4	4		75.0%
Single Family		-	-100.	- 2%	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	4	-	8.0	0.0%
	YTD:	4	33.	3% \$659,447	-13.2%	\$164,862	-34.9%	\$183,163	59.3%	\$115	-12.8%	19	8	4	4		75.0%
Townhouse		-	0.	- 2%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.	- 2%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.	- 2%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.	- 2%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COM	ND/TH)	-	0.	- 0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.	- 0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.	- 0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.	- 0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.	- 0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.	- 0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.	- 0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.	- 0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 490; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Mason

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	<u>ing)</u>																
Residential (SF/COM	ND/TH)	2	-33.3%	\$1,529,000	108.9%	\$764,500	213.3%	\$764,500	205.8%	\$301	46.2%	81	5	22	2	11.5	84.4%
	YTD:	17	-37.0%	\$5,700,250	-30.9%	\$335,309	9.8%	\$290,000	-10.8%	\$200	-9.2%	87	46	22	17		86.9%
Single Family		2	-33.3%	\$1,529,000	108.9%	\$764,500	213.3%	\$764,500	205.8%	\$301	46.2%	81	5	22	2	11.5	84.4%
	YTD:	17	-37.0%	\$5,700,250	-30.9%	\$335,309	9.8%	\$290,000	-10.8%	\$200	-9.2%	87	46	22	17		86.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/COM	ND/TH)	2	0.0%	\$1,529,000	275.7%	\$764,500	275.7%	\$764,500	275.7%	\$301	57.1%	81	5	21	2	11.0	84.4%
	YTD:	17	-34.6%	\$5,700,250	-28.1%	\$335,309	10.0%	\$290,000	-4.1%	\$200	-9.0%	87	45	21	17		86.9%
Single Family		2	0.0%	\$1,529,000	275.7%	\$764,500	275.7%	\$764,500	275.7%	\$301	57.1%	81	5	21	2	11.0	84.4%
	YTD:	17	-34.6%	\$5,700,250	-28.1%	\$335,309	10.0%	\$290,000	-4.1%	\$200	-9.0%	87	45	21	17		86.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COM	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	-		0.0%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 620; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Round Mountain

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existi	<u>ing)</u>																	
Residential (SF/COND/TH)			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		1	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$356	100.0%	6	3	1	1		93.7%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		1	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$356	100.0%	6	3	1	1		93.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	•	- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/COM	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	•	- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	•	- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND/TH)			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		1	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$356	100.0%	6	2	1	1		93.7%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		1	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$1,050,000	100.0%	\$356	100.0%	6	2	1	1		93.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	•	- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	•	- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 871; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Stonewall

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)																	
Residential (SF/COND/TH)		1	1	100.0%	\$672,000	100.0%	\$672,000	100.0%	\$672,000	100.0%	\$449	100.0%	5	-	3	-	18.0	96.7%
	YTD:		1	-50.0%	\$672,000	-60.5%	\$672,000	-20.9%	\$672,000	-20.9%	\$449	-35.3%	5	6	2	1		96.7%
Single Family			1	100.0%	\$672,000	100.0%	\$672,000	100.0%	\$672,000	100.0%	\$449	100.0%	5	-	3	-	18.0	96.7%
	YTD:		1	-50.0%	\$672,000	-60.5%	\$672,000	-20.9%	\$672,000	-20.9%	\$449	-35.3%	5	6	2	1		96.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/COI	ND/TH)		1	100.0%	\$672,000	100.0%	\$672,000	100.0%	\$672,000	100.0%	\$449	100.0%	5	-	3	-	18.0	96.7%
	YTD:		1	-50.0%	\$672,000	-60.5%	\$672,000	-20.9%	\$672,000	-20.9%	\$449	-35.3%	5	6	2	1		96.7%
Single Family			1	100.0%	\$672,000	100.0%	\$672,000	100.0%	\$672,000	100.0%	\$449	100.0%	5	-	3	-	18.0	96.7%
	YTD:		1	-50.0%	\$672,000	-60.5%	\$672,000	-20.9%	\$672,000	-20.9%	\$449	-35.3%	5	6	2	1		96.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/CO	Residential (SF/COND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 966; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.