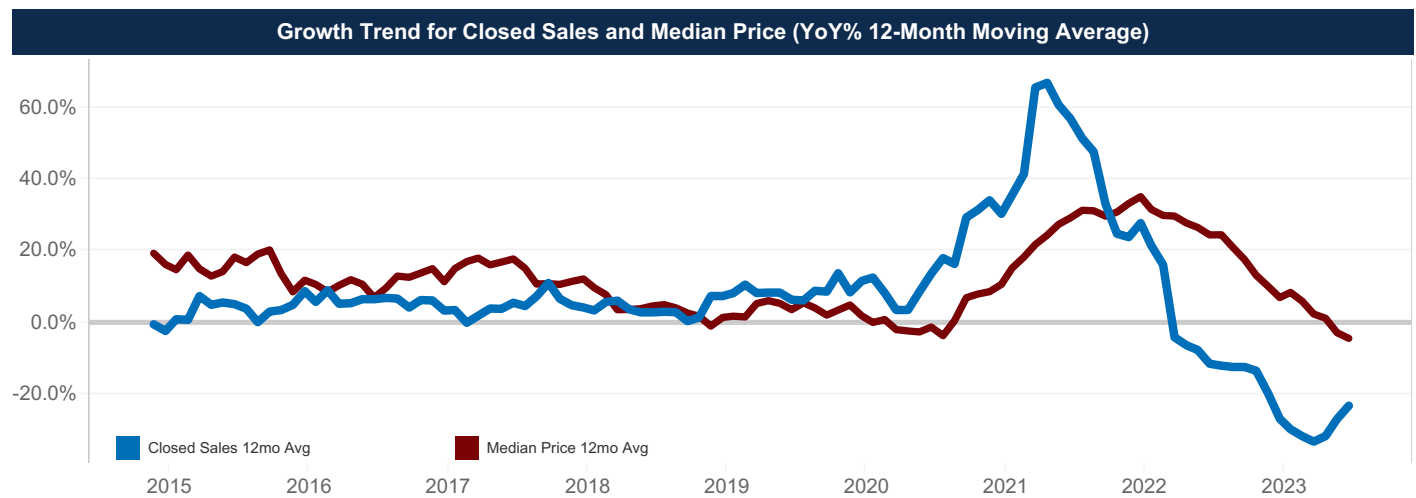
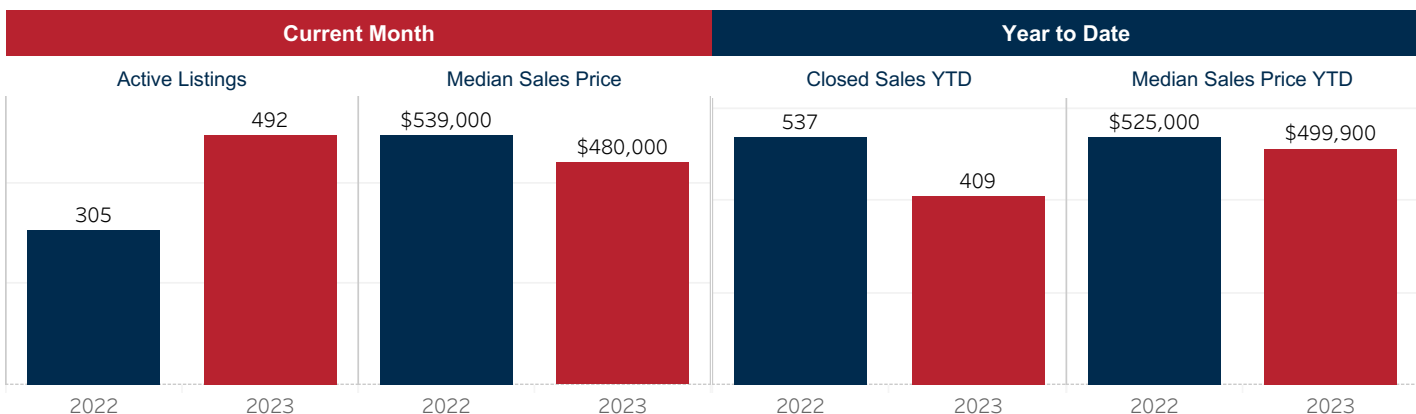


August 2023 Market Snapshot

Central Hill Country



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	53	55	▲ 3.8%	537	409	▼ -23.8%
Median Sales Price	\$539,000	\$480,000	▼ -11.0%	\$525,000	\$499,900	▼ -4.8%
Average Sales Price	\$715,364	\$589,749	▼ -17.6%	\$660,117	\$665,067	▲ 0.8%
Ratio to Original List Price	96.0%	91.9%	▼ -4.3%	96.9%	92.6%	▼ -4.5%
Days On Market	75	102	▲ 36.0%	72	103	▲ 43.1%
New Listings	102	109	▲ 6.9%	776	862	▲ 11.1%
Under Contract	54	55	▲ 1.9%	82	61	▼ -25.6%
Active Listings	305	492	▲ 61.3%	210	428	▲ 103.8%
Months Inventory	4.7	10.1	▲ 115.5%	4.7	10.1	▲ 115.5%

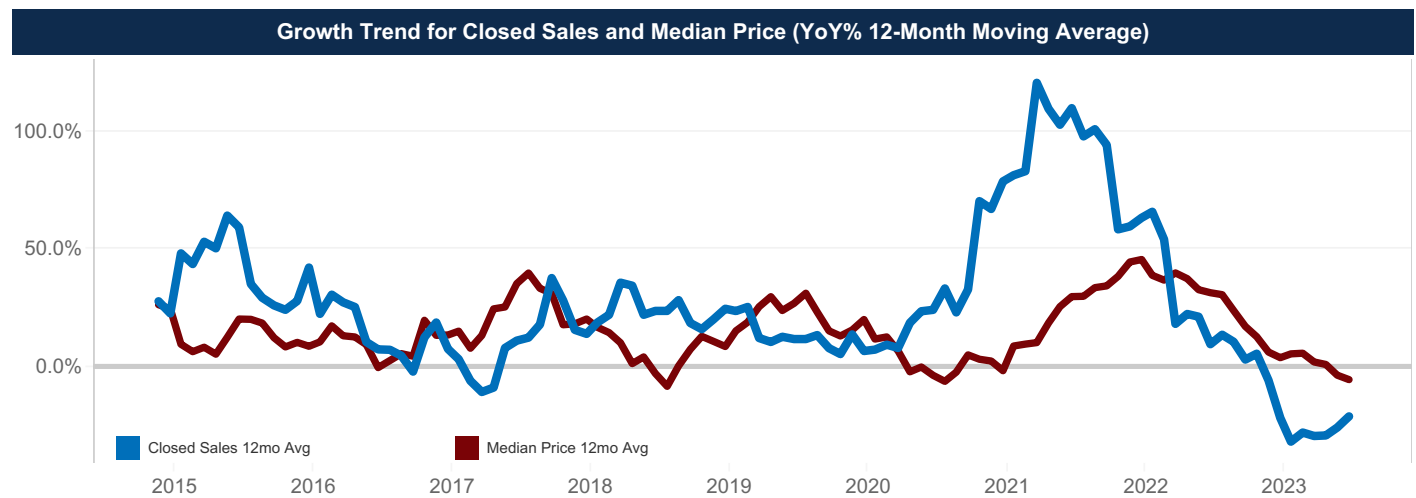
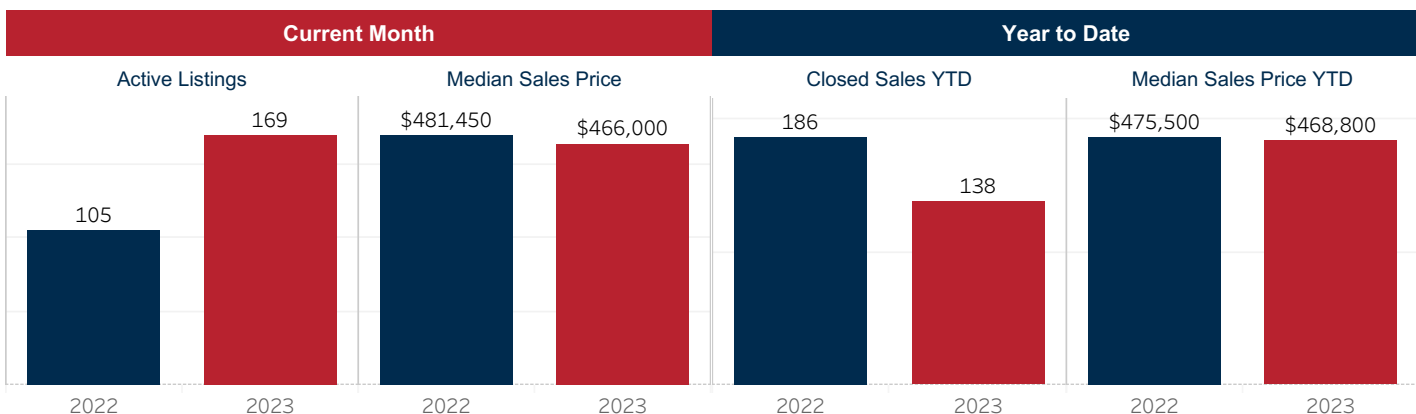


August 2023 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	18	21	▲ 16.7%	186	138	▼ -25.8%
Median Sales Price	\$481,450	\$466,000	▼ -3.2%	\$475,500	\$468,800	▼ -1.4%
Average Sales Price	\$737,361	\$487,139	▼ -33.9%	\$556,499	\$593,063	▲ 6.6%
Ratio to Original List Price	97.2%	94.9%	▼ -2.4%	97.7%	93.8%	▼ -4.0%
Days On Market	59	82	▲ 39.0%	56	86	▲ 53.6%
New Listings	35	32	▼ -8.6%	266	287	▲ 7.9%
Under Contract	15	11	▼ -26.7%	28	16	▼ -42.9%
Active Listings	105	169	▲ 61.0%	77	156	▲ 102.6%
Months Inventory	4.9	10.8	▲ 119.2%	4.9	10.8	▲ 119.2%



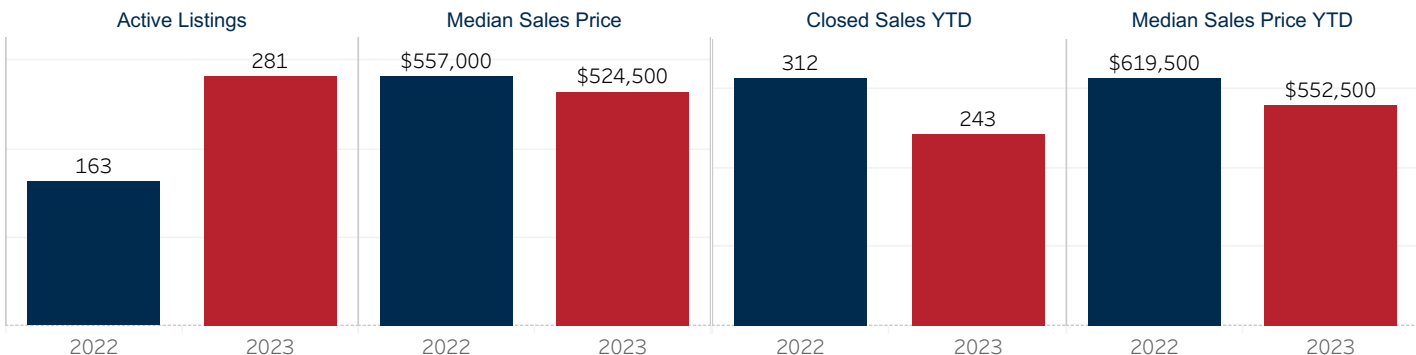
August 2023 Market Snapshot

Gillespie County

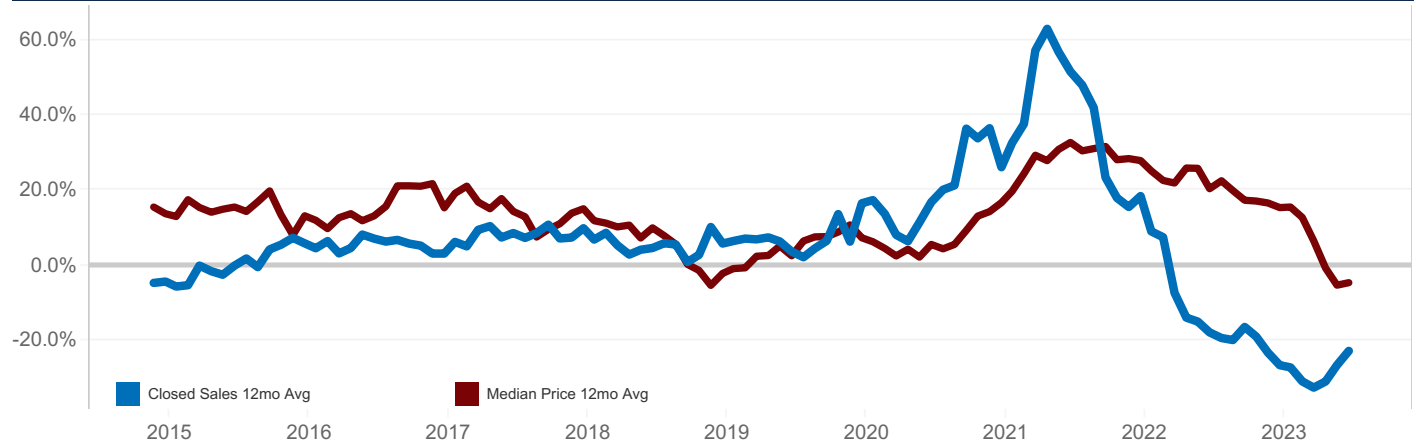


	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	31	31	▲ 0.0%	312	243	▼ -22.1%
Median Sales Price	\$557,000	\$524,500	▼ -5.8%	\$619,500	\$552,500	▼ -10.8%
Average Sales Price	\$753,057	\$651,243	▼ -13.5%	\$758,321	\$739,631	▼ -2.5%
Ratio to Original List Price	96.0%	90.5%	▼ -5.7%	96.7%	92.4%	▼ -4.5%
Days On Market	74	113	▲ 52.7%	79	113	▲ 43.0%
New Listings	53	70	▲ 32.1%	444	493	▲ 11.0%
Under Contract	37	37	▲ 0.0%	47	38	▼ -19.2%
Active Listings	163	281	▲ 72.4%	108	231	▲ 113.9%
Months Inventory	4.2	9.5	▲ 128.7%	4.2	9.5	▲ 128.7%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



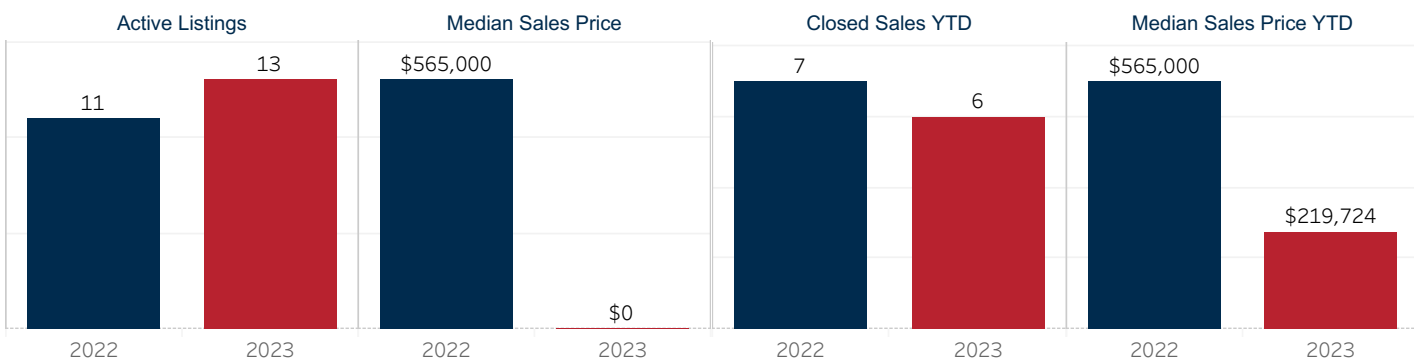
August 2023 Market Snapshot

Kimble County

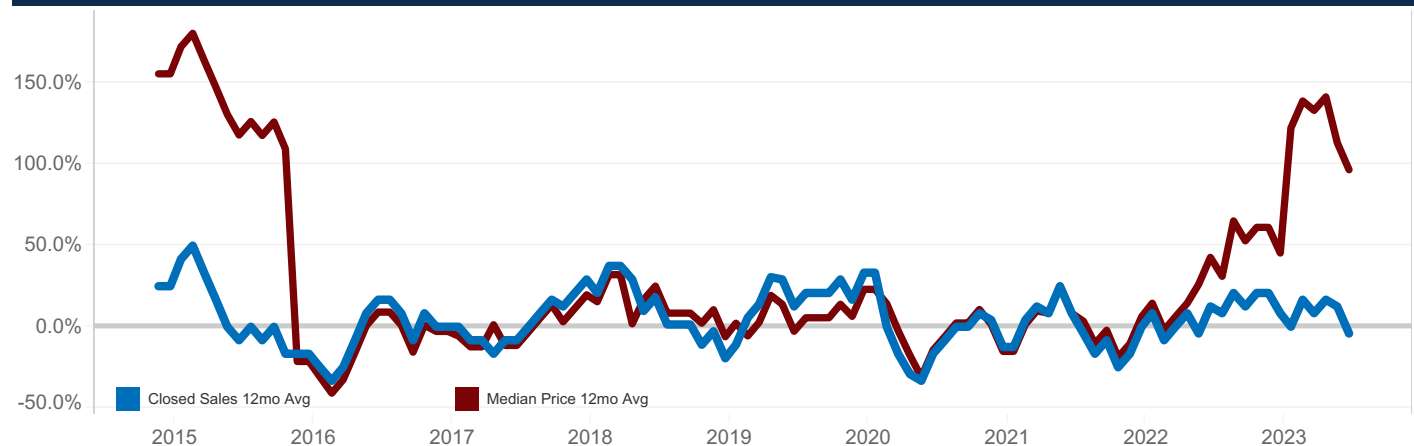


	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	1	0	▼ -100.0%	7	6	▼ -14.3%
Median Sales Price	\$565,000	\$0	▼ -100.0%	\$565,000	\$219,724	▼ -61.1%
Average Sales Price	\$565,000	\$0	▼ -100.0%	\$625,000	\$377,145	▼ -39.7%
Ratio to Original List Price	102.7%	0.0%	▼ -100.0%	97.1%	84.4%	▼ -13.1%
Days On Market	51	0	▼ -100.0%	62	39	▼ -37.1%
New Listings	6	1	▼ -83.3%	16	21	▲ 31.3%
Under Contract	0	1	▲ 100.0%	1	1	▲ 0.0%
Active Listings	11	13	▲ 18.2%	6	9	▲ 50.0%
Months Inventory	12.0	15.6	▲ 30.0%	12.0	15.6	▲ 30.0%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



August 2023 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	3	3	▲ 0.0%	32	22	▼ -31.3%
Median Sales Price	\$250,000	\$429,000	▲ 71.6%	\$325,000	\$311,500	▼ -4.2%
Average Sales Price	\$244,000	\$624,667	▲ 156.0%	\$312,591	\$365,239	▲ 16.8%
Ratio to Original List Price	87.3%	85.8%	▼ -1.7%	94.5%	87.3%	▼ -7.6%
Days On Market	195	122	▼ -37.4%	98	110	▲ 12.2%
New Listings	8	6	▼ -25.0%	50	61	▲ 22.0%
Under Contract	2	6	▲ 200.0%	5	5	▲ 0.0%
Active Listings	26	29	▲ 11.5%	17	31	▲ 82.4%
Months Inventory	7.4	11.2	▲ 51.1%	7.4	11.2	▲ 51.1%

