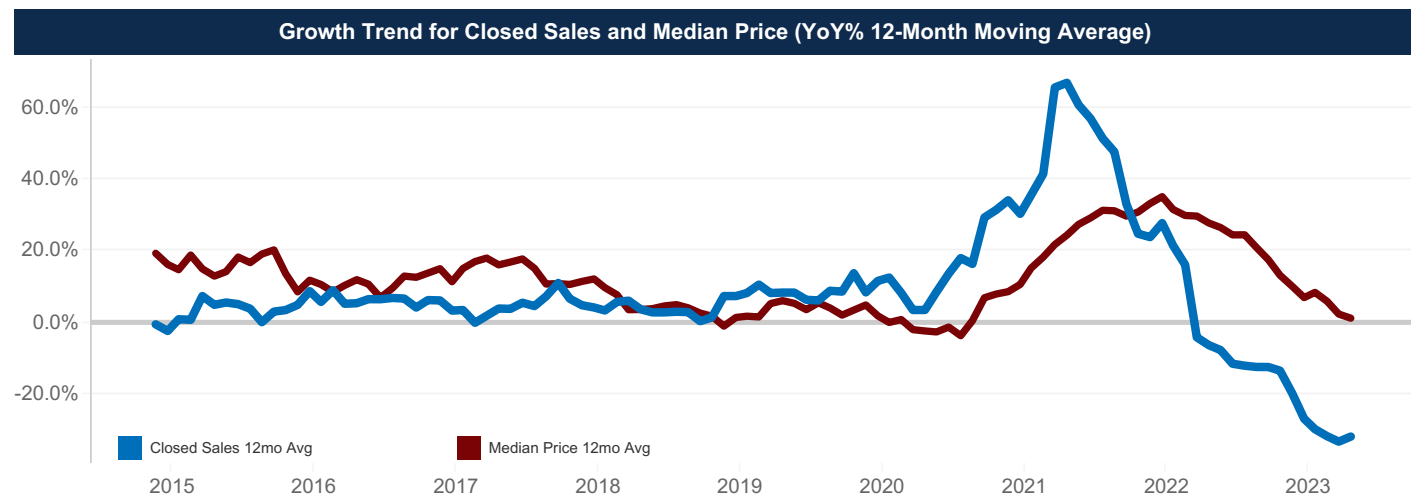
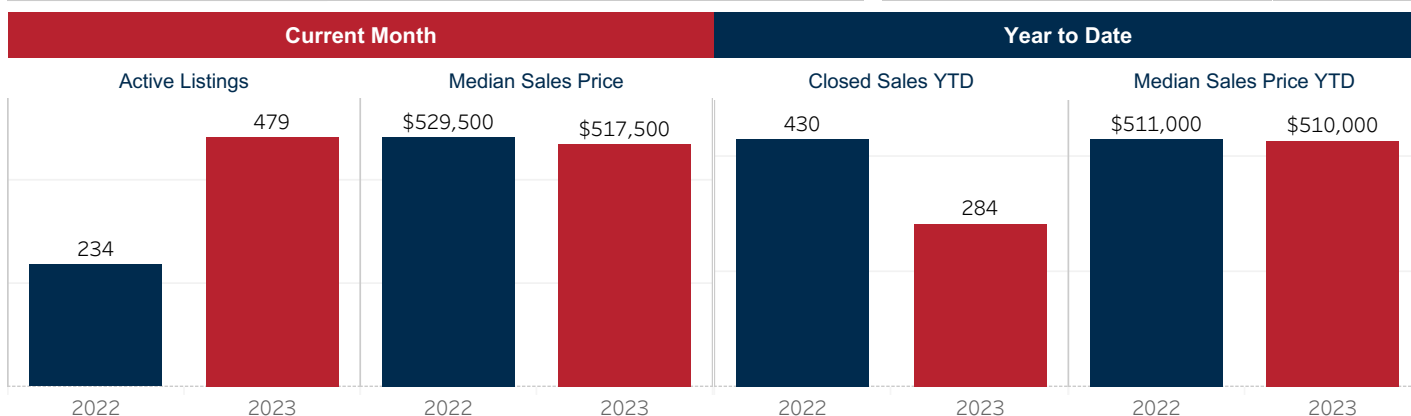


June 2023 Market Snapshot

Central Hill Country



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	64	67	▲ 4.7%	430	284	▼ -34.0%
Median Sales Price	\$529,500	\$517,500	▼ -2.3%	\$511,000	\$510,000	▼ -0.2%
Average Sales Price	\$689,593	\$835,742	▲ 21.2%	\$637,805	\$678,096	▲ 6.3%
Ratio to Original List Price	97.3%	91.1%	▼ -6.4%	97.5%	92.3%	▼ -5.3%
Days On Market	74	122	▲ 64.9%	73	104	▲ 42.5%
New Listings	91	108	▲ 18.7%	568	649	▲ 14.3%
Under Contract	70	78	▲ 11.4%	91	62	▼ -31.9%
Active Listings	234	479	▲ 104.7%	183	419	▲ 129.0%
Months Inventory	3.3	10.2	▲ 203.4%	3.3	10.2	▲ 203.4%

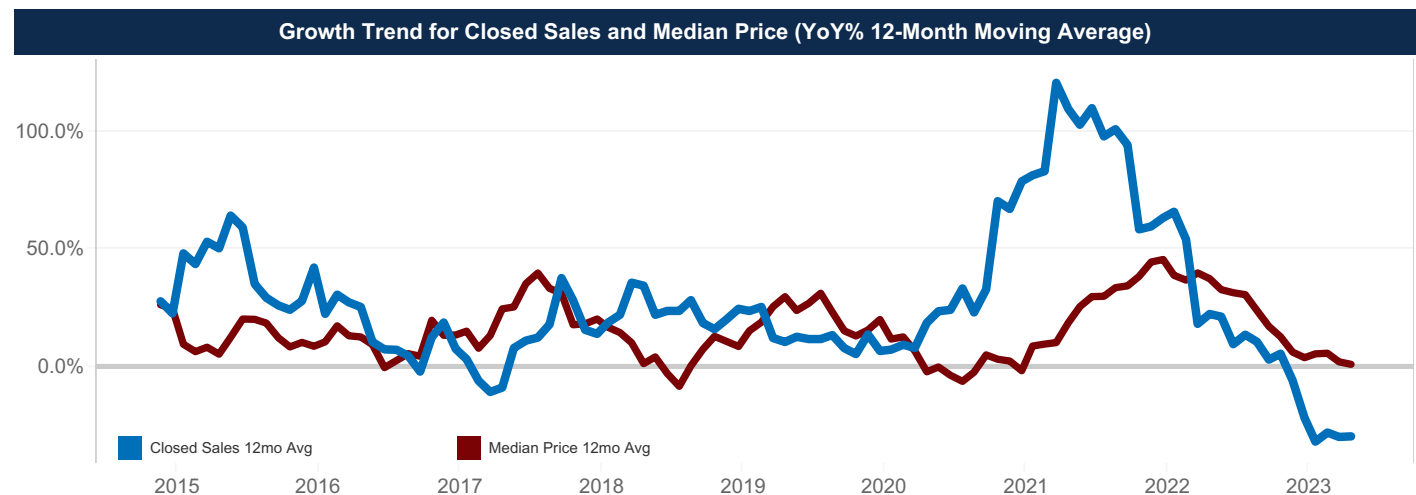
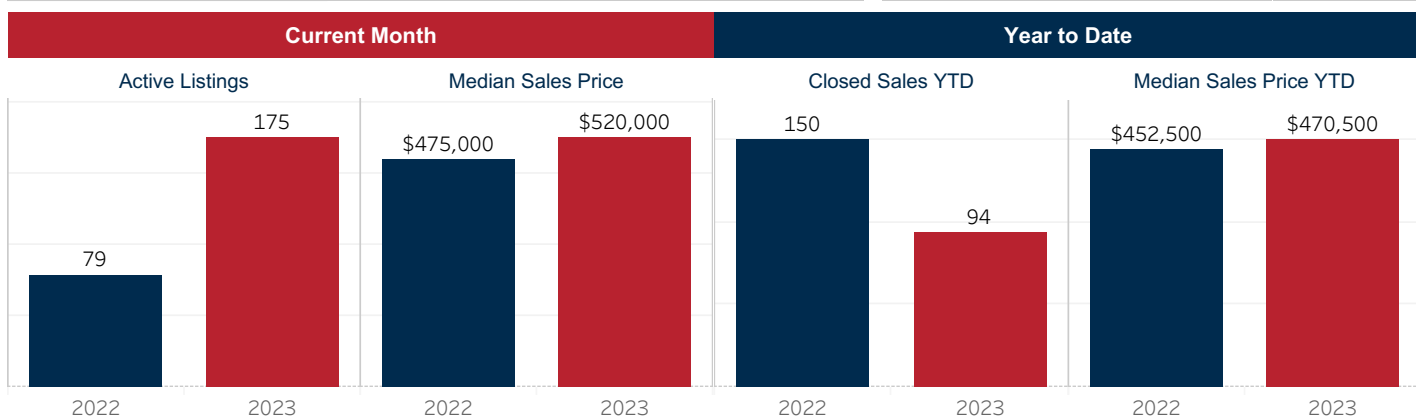


June 2023 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	24	31	▲ 29.2%	150	94	▼ -37.3%
Median Sales Price	\$475,000	\$520,000	▲ 9.5%	\$452,500	\$470,500	▲ 4.0%
Average Sales Price	\$491,717	\$952,627	▲ 93.7%	\$521,928	\$634,764	▲ 21.6%
Ratio to Original List Price	95.4%	89.5%	▼ -6.2%	98.5%	93.3%	▼ -5.3%
Days On Market	74	127	▲ 71.6%	56	86	▲ 53.6%
New Listings	24	28	▲ 16.7%	195	220	▲ 12.8%
Under Contract	25	21	▼ -16.0%	32	16	▼ -50.0%
Active Listings	79	175	▲ 121.5%	70	156	▲ 122.9%
Months Inventory	3.5	11.7	▲ 234.7%	3.5	11.7	▲ 234.7%



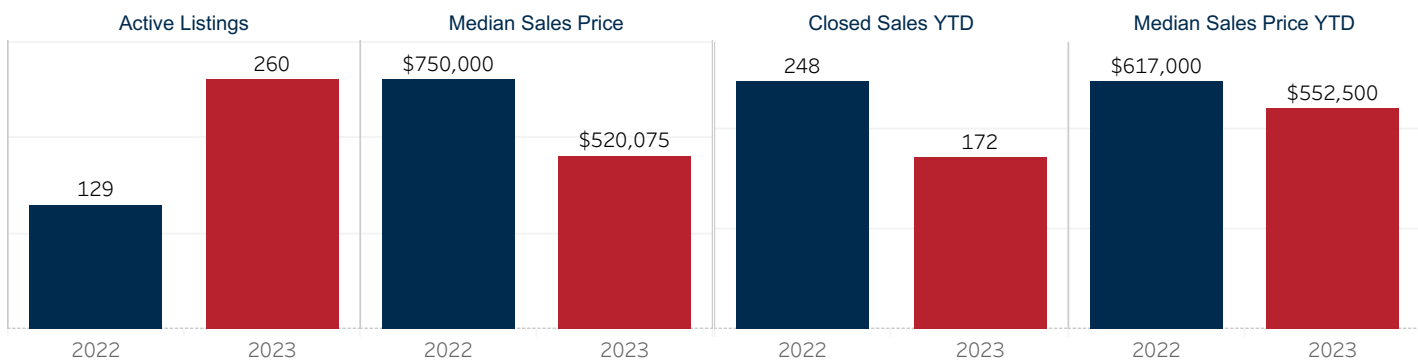
June 2023 Market Snapshot

Gillespie County

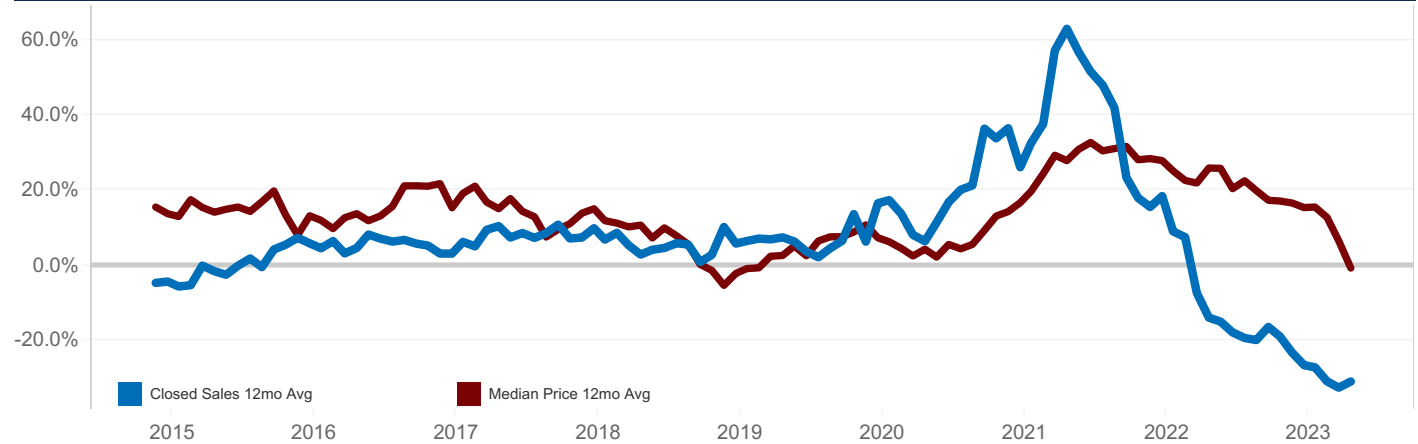


	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	36	32	▼ -11.1%	248	172	▼ -30.7%
Median Sales Price	\$750,000	\$520,075	▼ -30.7%	\$617,000	\$552,500	▼ -10.5%
Average Sales Price	\$854,105	\$809,532	▼ -5.2%	\$748,451	\$741,663	▼ -0.9%
Ratio to Original List Price	98.4%	92.6%	▼ -5.9%	97.2%	92.3%	▼ -5.0%
Days On Market	78	124	▲ 59.0%	83	116	▲ 39.8%
New Listings	61	75	▲ 23.0%	327	368	▲ 12.5%
Under Contract	39	51	▲ 30.8%	51	40	▼ -21.6%
Active Listings	129	260	▲ 101.6%	91	223	▲ 145.1%
Months Inventory	3.0	9.0	▲ 196.5%	3.0	9.0	▲ 196.5%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

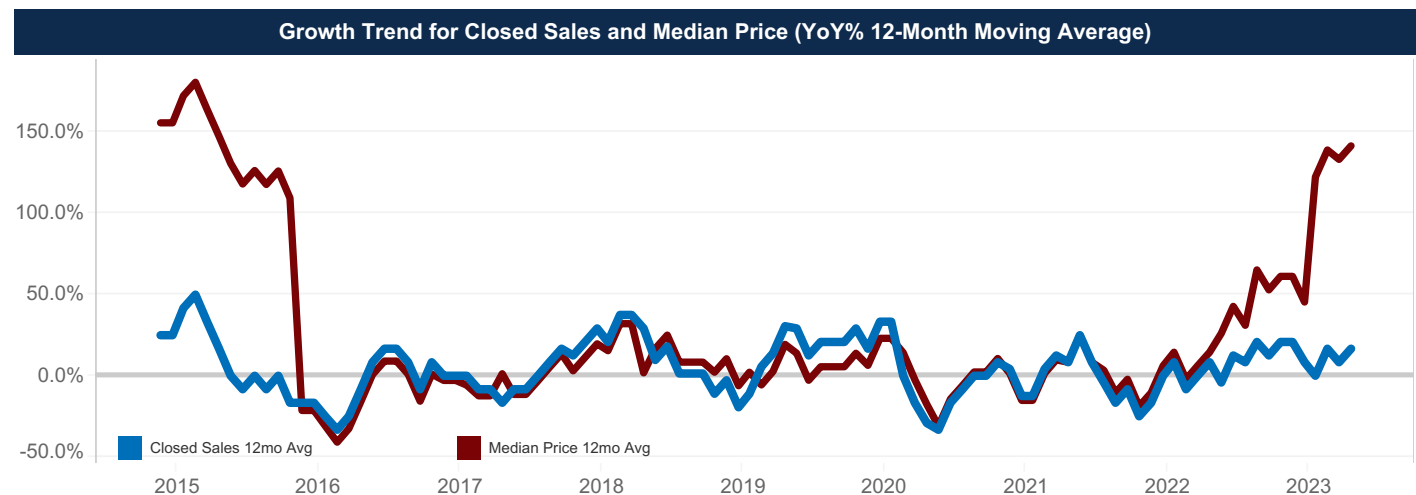


June 2023 Market Snapshot

Kimble County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	0	2	▲ 100.0%	4	6	▲ 50.0%
Median Sales Price	\$0	\$463,273	▲ 100.0%	\$280,000	\$219,724	▼ -21.5%
Average Sales Price	\$0	\$463,273	▲ 100.0%	\$401,250	\$377,145	▼ -6.0%
Ratio to Original List Price	0.0%	96.5%	▲ 100.0%	96.2%	84.4%	▼ -12.2%
Days On Market	0	55	▲ 100.0%	45	39	▼ -13.3%
New Listings	3	2	▼ -33.3%	9	14	▲ 55.6%
Under Contract	3	0	▼ -100.0%	2	2	▲ 0.0%
Active Listings	7	10	▲ 42.9%	6	8	▲ 33.3%
Months Inventory	7.0	9.2	▲ 31.9%	7.0	9.2	▲ 31.9%



June 2023 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	4	3	▼ -25.0%	28	12	▼ -57.1%
Median Sales Price	\$395,000	\$275,000	▼ -30.4%	\$337,000	\$225,000	▼ -33.2%
Average Sales Price	\$396,250	\$311,667	▼ -21.4%	\$312,354	\$242,438	▼ -22.4%
Ratio to Original List Price	99.5%	88.7%	▼ -10.8%	95.4%	87.3%	▼ -8.5%
Days On Market	33	105	▲ 218.2%	87	109	▲ 25.3%
New Listings	3	3	▲ 0.0%	37	47	▲ 27.0%
Under Contract	3	6	▲ 100.0%	6	4	▼ -33.3%
Active Listings	19	34	▲ 79.0%	15	31	▲ 106.7%
Months Inventory	5.3	16.3	▲ 207.8%	5.3	16.3	▲ 207.8%

