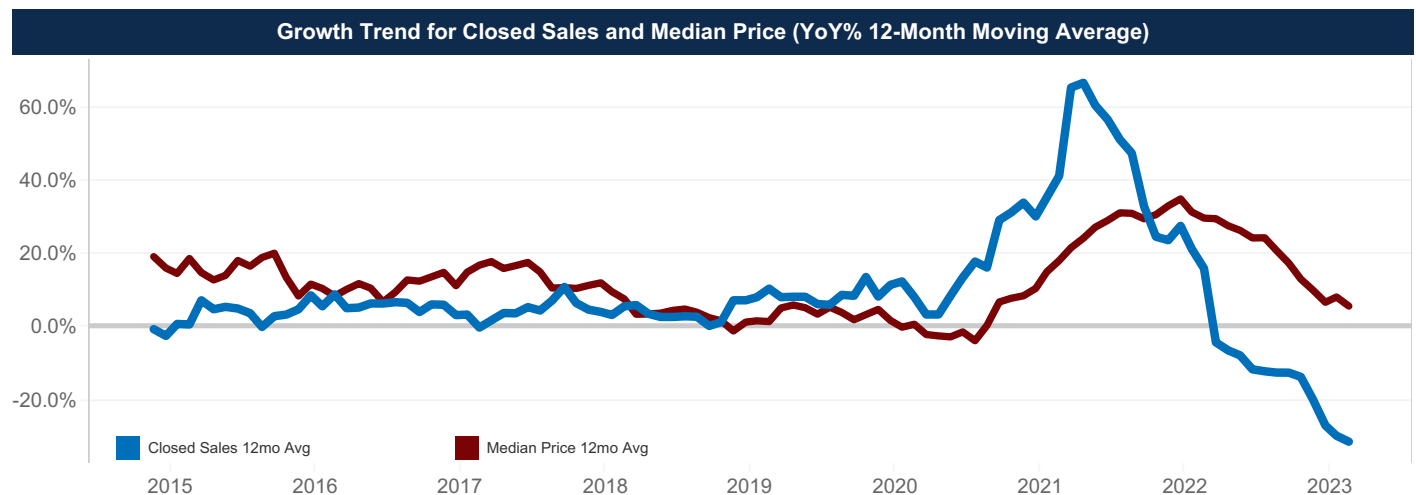
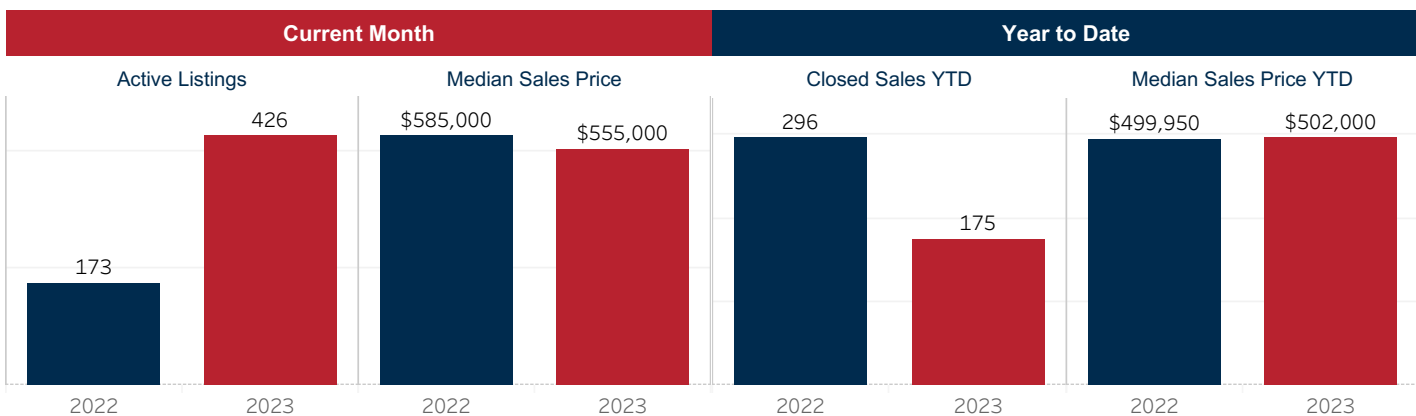


April 2023 Market Snapshot

Central Hill Country



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	74	55	▼ -25.7%	296	175	▼ -40.9%
Median Sales Price	\$585,000	\$555,000	▼ -5.1%	\$499,950	\$502,000	▲ 0.4%
Average Sales Price	\$641,958	\$677,889	▲ 5.6%	\$592,652	\$610,083	▲ 2.9%
Ratio to Original List Price	98.3%	91.0%	▼ -7.4%	97.7%	92.6%	▼ -5.3%
Days On Market	75	108	▲ 44.0%	74	98	▲ 32.4%
New Listings	105	89	▼ -15.2%	355	403	▲ 13.5%
Under Contract	104	61	▼ -41.4%	101	55	▼ -45.5%
Active Listings	173	426	▲ 146.2%	158	402	▲ 154.4%
Months Inventory	2.4	8.7	▲ 258.9%	2.4	8.7	▲ 258.9%

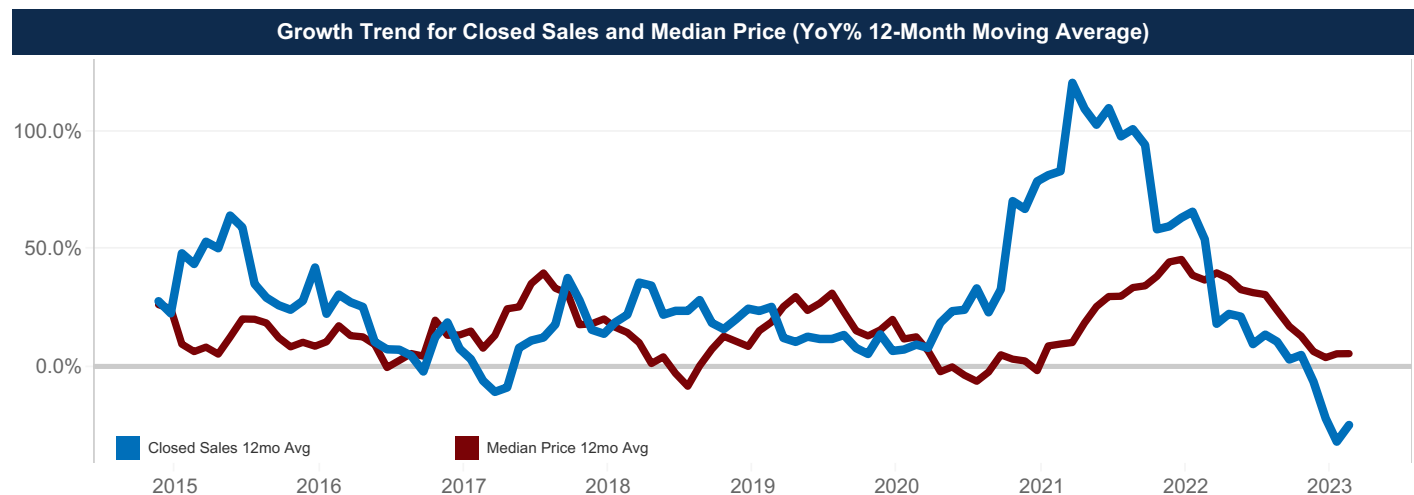
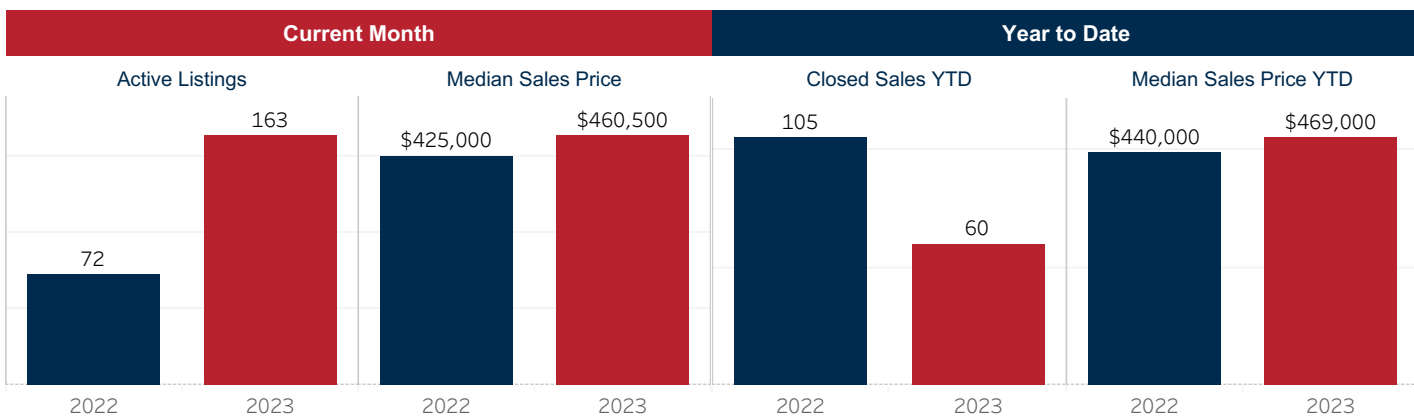


April 2023 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	13	16	▲ 23.1%	105	60	▼ -42.9%
Median Sales Price	\$425,000	\$460,500	▲ 8.4%	\$440,000	\$469,000	▲ 6.6%
Average Sales Price	\$447,031	\$502,129	▲ 12.3%	\$513,397	\$493,091	▼ -4.0%
Ratio to Original List Price	103.6%	92.9%	▼ -10.3%	99.4%	94.8%	▼ -4.7%
Days On Market	47	59	▲ 25.5%	52	68	▲ 30.8%
New Listings	42	38	▼ -9.5%	127	139	▲ 9.5%
Under Contract	37	8	▼ -78.4%	35	11	▼ -68.6%
Active Listings	72	163	▲ 126.4%	64	153	▲ 139.1%
Months Inventory	3.1	10.3	▲ 228.9%	3.1	10.3	▲ 228.9%

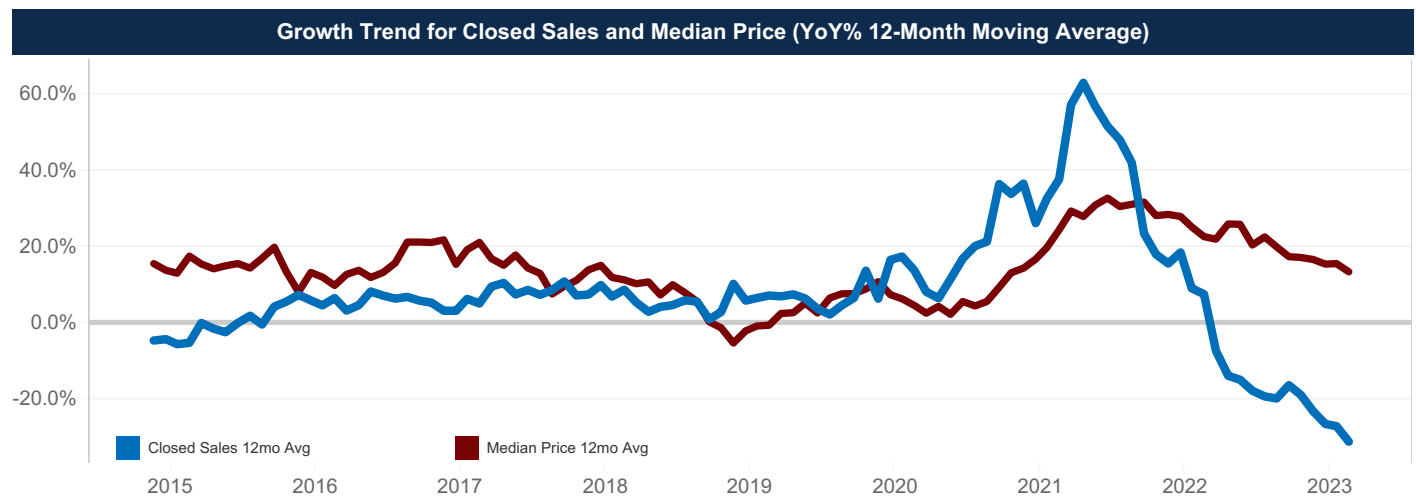
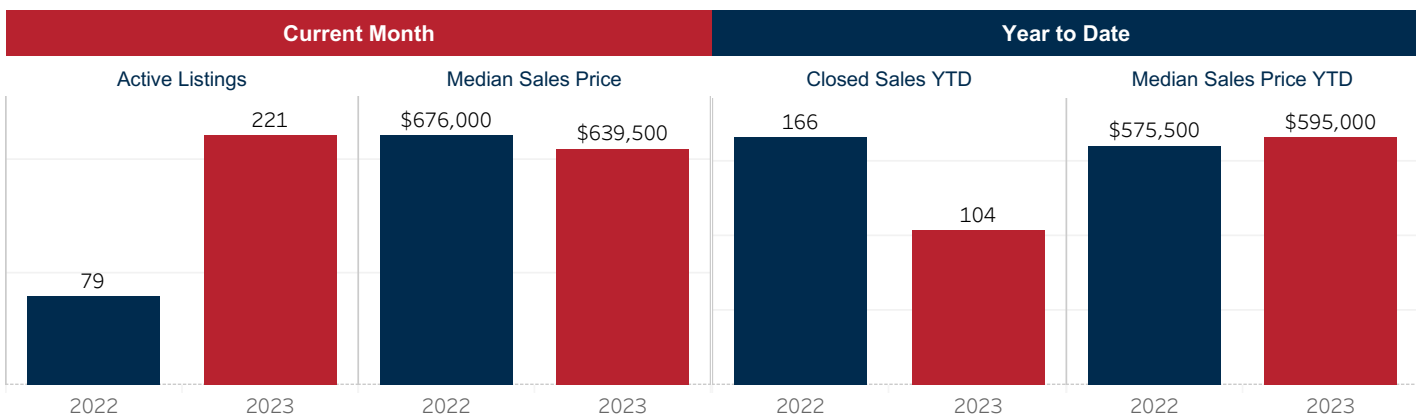


April 2023 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	51	37	▼ -27.5%	166	104	▼ -37.4%
Median Sales Price	\$676,000	\$639,500	▼ -5.4%	\$575,500	\$595,000	▲ 3.4%
Average Sales Price	\$771,482	\$773,308	▲ 0.2%	\$683,662	\$710,655	▲ 4.0%
Ratio to Original List Price	96.6%	90.5%	▼ -6.4%	96.9%	92.0%	▼ -5.1%
Days On Market	85	131	▲ 54.1%	85	115	▲ 35.3%
New Listings	57	47	▼ -17.5%	197	219	▲ 11.2%
Under Contract	62	46	▼ -25.8%	58	38	▼ -34.5%
Active Listings	79	221	▲ 179.8%	75	209	▲ 178.7%
Months Inventory	1.8	7.3	▲ 310.4%	1.8	7.3	▲ 310.4%

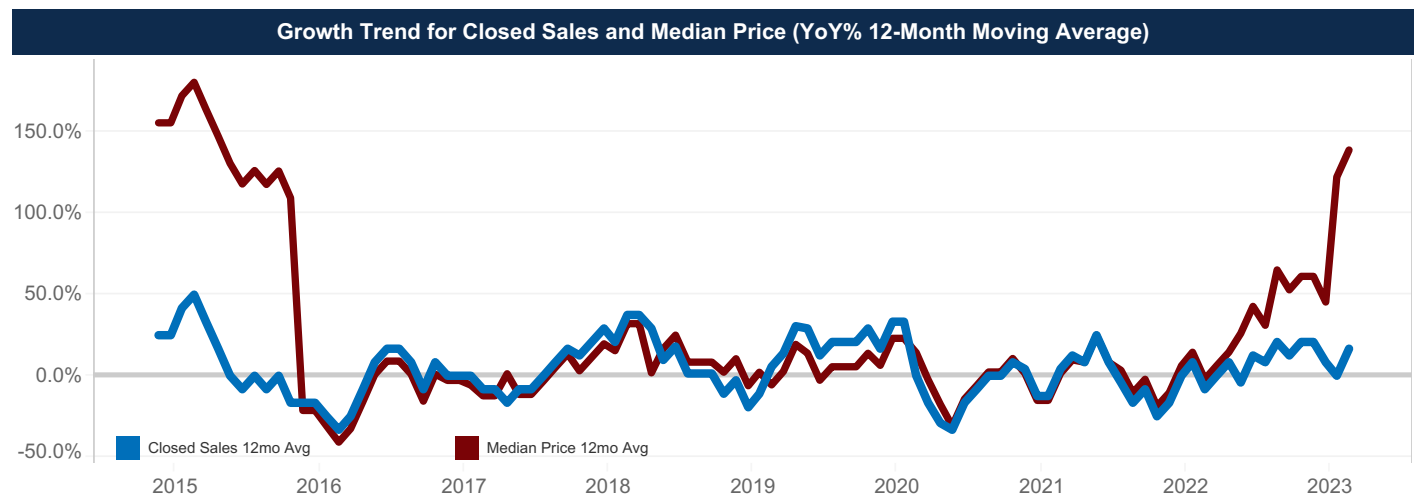
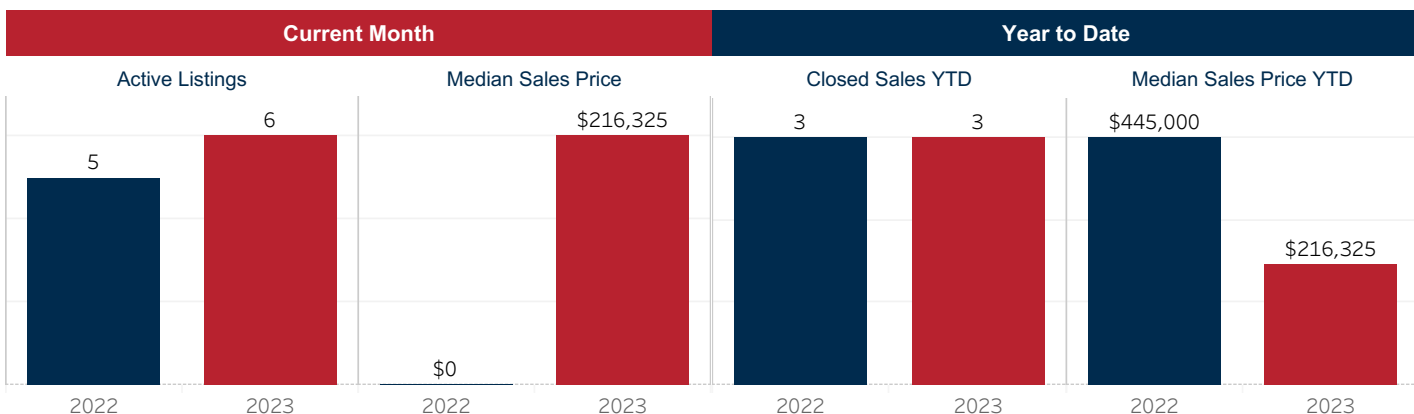


April 2023 Market Snapshot

Kimble County



	2022			2023			Year to Date		
	2022	2023	% Change	2022	2023	% Change	2022	2023	% Change
Closed Sales	0	1	▲ 100.0%	3	3	▲ 0.0%	3	3	▲ 0.0%
Median Sales Price	\$0	\$216,325	▲ 100.0%	\$445,000	\$216,325	▼ -51.4%	\$445,000	\$216,325	▼ -51.4%
Average Sales Price	\$0	\$216,325	▲ 100.0%	\$496,667	\$395,442	▼ -20.4%	\$496,667	\$395,442	▼ -20.4%
Ratio to Original List Price	0.0%	0.0%	▲ 0.0%	96.2%	81.8%	▼ -15.0%	96.2%	81.8%	▼ -15.0%
Days On Market	0	3	▲ 100.0%	49	36	▼ -26.5%	49	36	▼ -26.5%
New Listings	1	0	▼ -100.0%	4	10	▲ 150.0%	4	10	▲ 150.0%
Under Contract	1	3	▲ 200.0%	1	2	▲ 100.0%	1	2	▲ 100.0%
Active Listings	5	6	▲ 20.0%	6	7	▲ 16.7%	6	7	▲ 16.7%
Months Inventory	5.5	6.5	▲ 20.0%	5.5	6.5	▲ 20.0%	5.5	6.5	▲ 20.0%



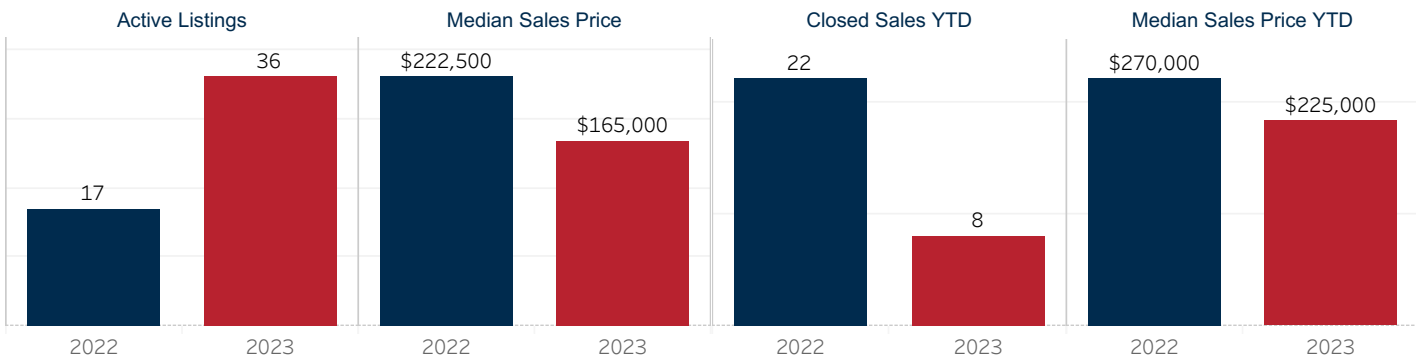
April 2023 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	10	1	▼ -90.0%	22	8	▼ -63.6%
Median Sales Price	\$222,500	\$165,000	▼ -25.8%	\$270,000	\$225,000	▼ -16.7%
Average Sales Price	\$234,790	\$165,000	▼ -29.7%	\$297,291	\$229,281	▼ -22.9%
Ratio to Original List Price	99.5%	82.5%	▼ -17.1%	95.0%	85.6%	▼ -9.9%
Days On Market	60	101	▲ 68.3%	96	123	▲ 28.1%
New Listings	5	4	▼ -20.0%	27	35	▲ 29.6%
Under Contract	4	4	▲ 0.0%	7	3	▼ -57.1%
Active Listings	17	36	▲ 111.8%	13	31	▲ 138.5%
Months Inventory	4.9	16.0	▲ 229.4%	4.9	16.0	▲ 229.4%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

