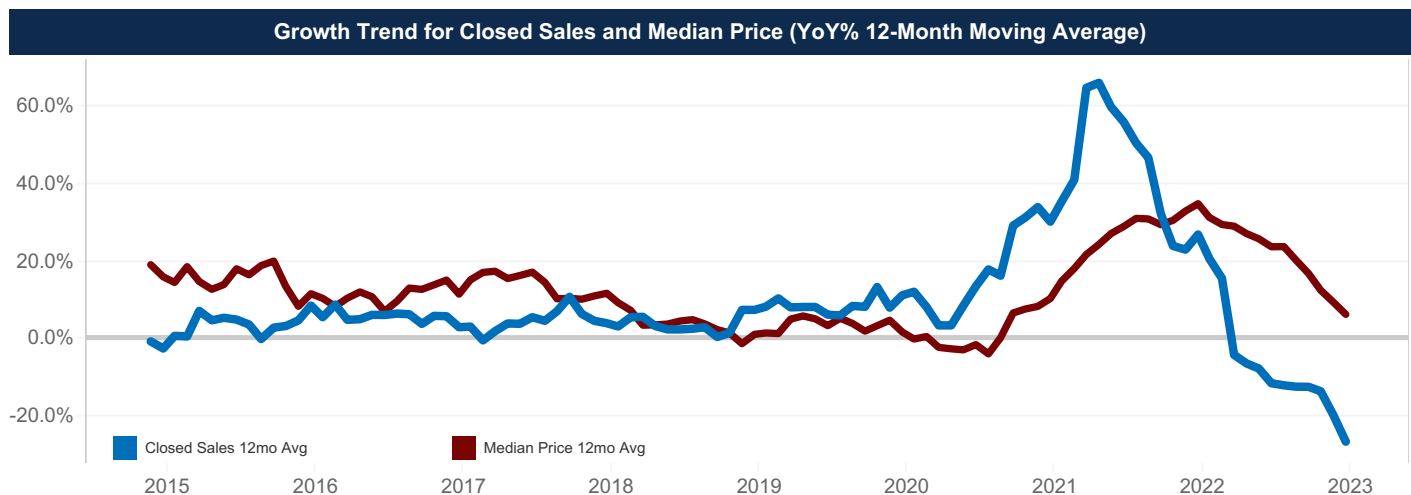
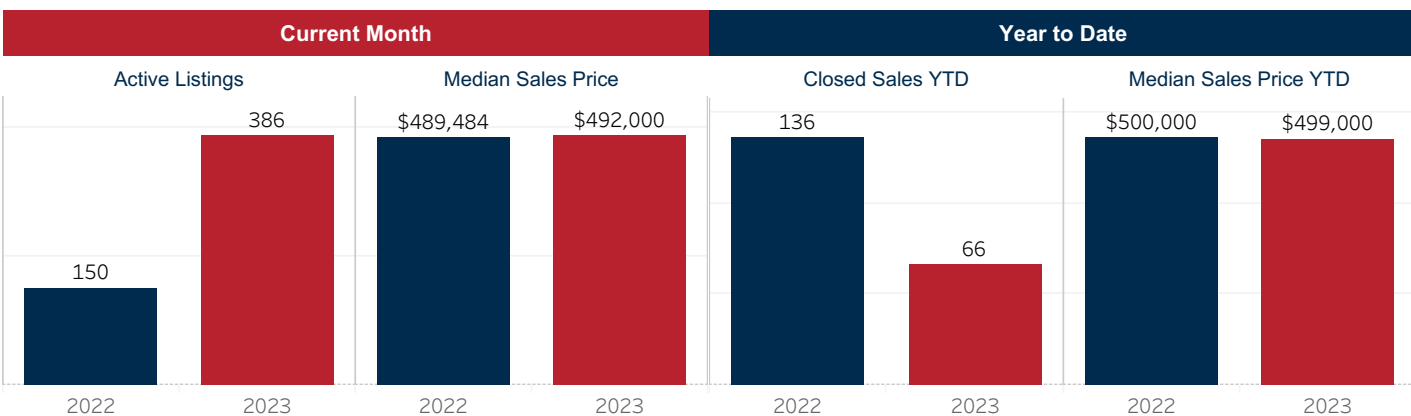


February 2023 Market Snapshot

Central Hill Country



	2023			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	66	36	▼ -45.5%	136	66	▼ -51.5%
Median Sales Price	\$489,484	\$492,000	▲ 0.5%	\$500,000	\$499,000	▼ -0.2%
Average Sales Price	\$589,433	\$512,588	▼ -13.0%	\$590,142	\$573,151	▼ -2.9%
Ratio to Original List Price	98.6%	93.1%	▼ -5.6%	97.3%	93.1%	▼ -4.3%
Days On Market	73	108	▲ 48.0%	76	92	▲ 21.1%
New Listings	62	89	▲ 43.6%	147	198	▲ 34.7%
Under Contract	100	59	▼ -41.0%	99	51	▼ -48.5%
Active Listings	150	386	▲ 157.3%	153	375	▲ 145.1%
Months Inventory	2.1	7.2	▲ 247.0%	2.1	7.2	▲ 247.0%



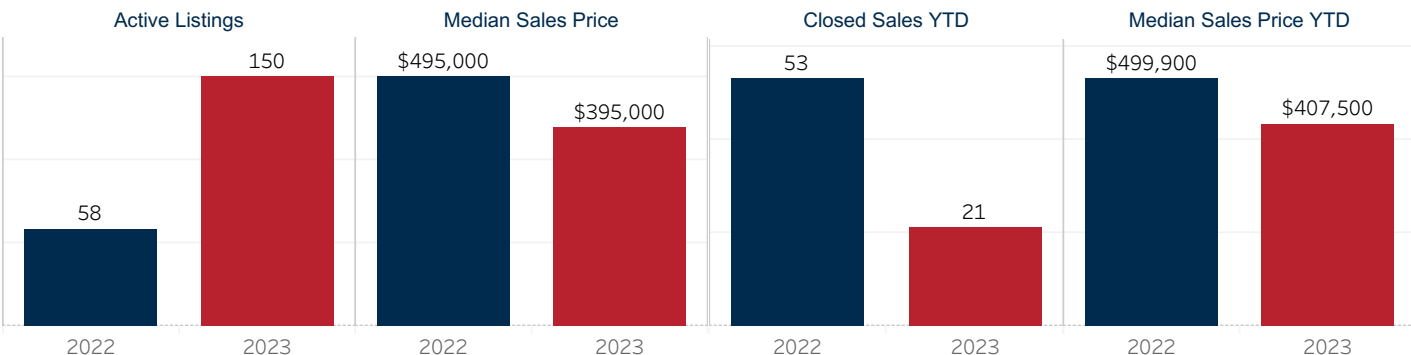
February 2023 Market Snapshot

Blanco County

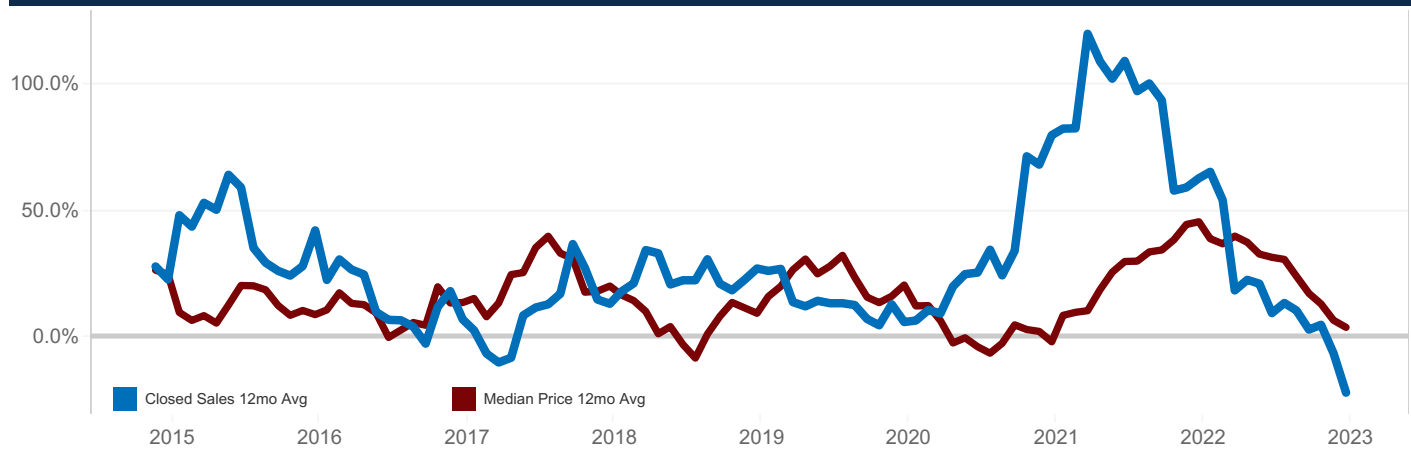


	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	25	10	▼ -60.0%	53	21	▼ -60.4%
Median Sales Price	\$495,000	\$395,000	▼ -20.2%	\$499,900	\$407,500	▼ -18.5%
Average Sales Price	\$606,747	\$423,867	▼ -30.1%	\$570,679	\$457,015	▼ -19.9%
Ratio to Original List Price	99.5%	94.6%	▼ -4.9%	98.6%	93.2%	▼ -5.4%
Days On Market	47	69	▲ 46.8%	50	68	▲ 36.0%
New Listings	24	22	▼ -8.3%	52	66	▲ 26.9%
Under Contract	37	21	▼ -43.2%	38	16	▼ -57.9%
Active Listings	58	150	▲ 158.6%	60	151	▲ 151.7%
Months Inventory	2.5	8.9	▲ 257.2%	2.5	8.9	▲ 257.2%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

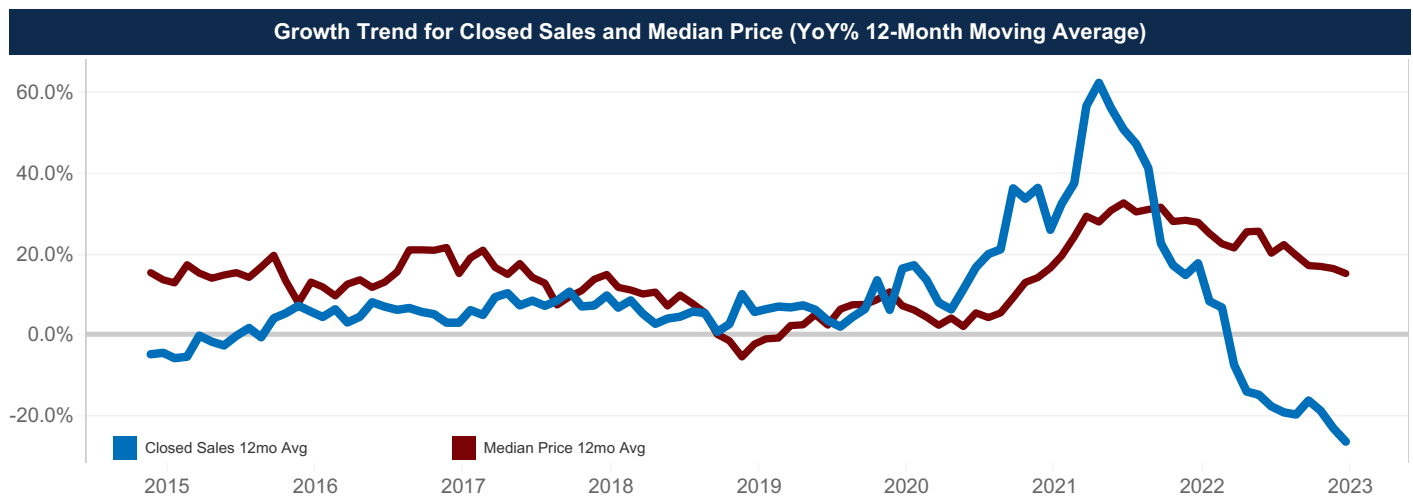
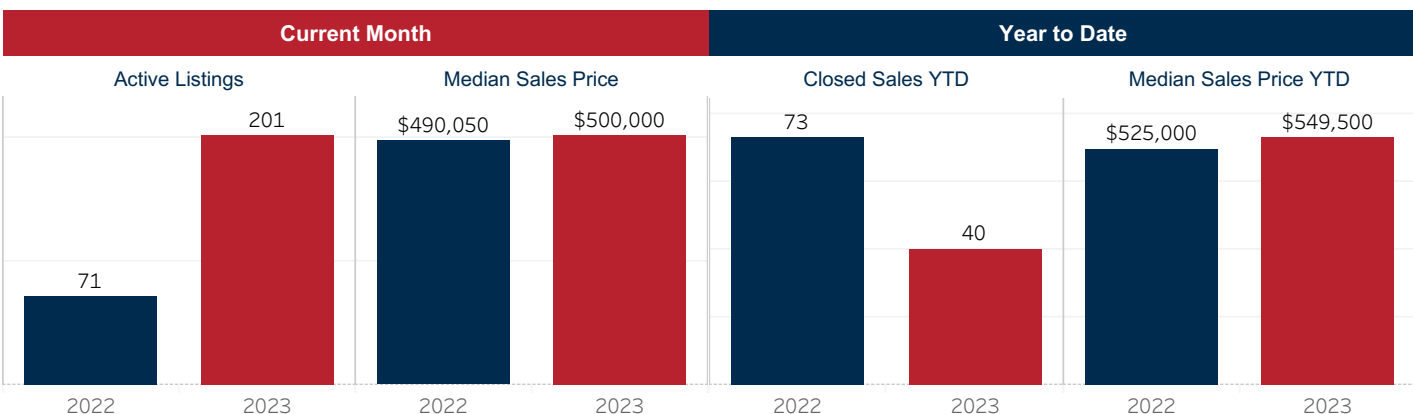


February 2023 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	33	23	▼ -30.3%	73	40	▼ -45.2%
Median Sales Price	\$490,050	\$500,000	▲ 2.0%	\$525,000	\$549,500	▲ 4.7%
Average Sales Price	\$612,118	\$574,172	▼ -6.2%	\$626,443	\$654,574	▲ 4.5%
Ratio to Original List Price	99.1%	92.3%	▼ -6.9%	96.6%	93.1%	▼ -3.6%
Days On Market	84	128	▲ 52.4%	90	105	▲ 16.7%
New Listings	32	53	▲ 65.6%	82	110	▲ 34.2%
Under Contract	56	32	▼ -42.9%	53	30	▼ -43.4%
Active Listings	71	201	▲ 183.1%	73	192	▲ 163.0%
Months Inventory	1.6	6.2	▲ 288.8%	1.6	6.2	▲ 288.8%

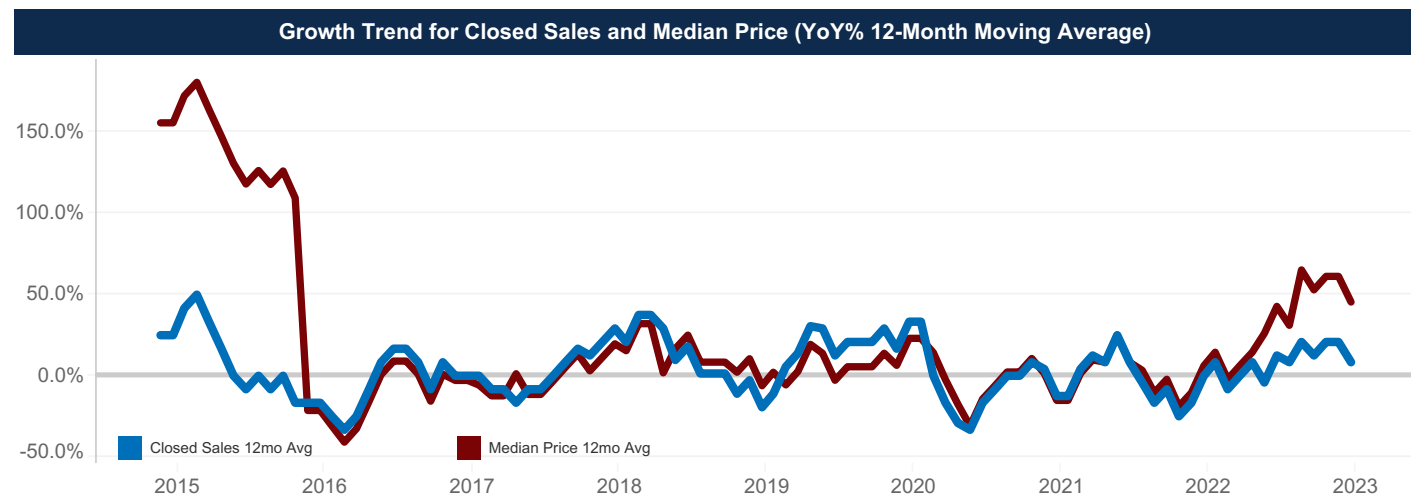


February 2023 Market Snapshot

Kimble County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	2	1	▼ -50.0%	2	1	▼ -50.0%
Median Sales Price	\$705,000	\$70,000	▼ -90.1%	\$705,000	\$70,000	▼ -90.1%
Average Sales Price	\$705,000	\$70,000	▼ -90.1%	\$705,000	\$70,000	▼ -90.1%
Ratio to Original List Price	96.2%	0.0%	▼ -100.0%	96.2%	0.0%	▼ -100.0%
Days On Market	70	13	▼ -81.4%	70	13	▼ -81.4%
New Listings	1	1	▲ 0.0%	2	3	▲ 50.0%
Under Contract	0	0	▲ 0.0%	2	0	▼ -100.0%
Active Listings	9	7	▼ -22.2%	8	7	▼ -12.5%
Months Inventory	9.8	8.4	▼ -14.4%	9.8	8.4	▼ -14.4%



February 2023 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	6	1	▼ -83.3%	8	2	▼ -75.0%
Median Sales Price	\$354,500	\$337,250	▼ -4.9%	\$354,500	\$357,625	▲ 0.9%
Average Sales Price	\$354,000	\$337,250	▼ -4.7%	\$359,125	\$357,625	▼ -0.4%
Ratio to Original List Price	93.5%	96.6%	▲ 3.3%	95.1%	91.3%	▼ -4.1%
Days On Market	121	91	▼ -24.8%	115	109	▼ -5.2%
New Listings	5	13	▲ 160.0%	11	19	▲ 72.7%
Under Contract	7	6	▼ -14.3%	7	4	▼ -42.9%
Active Listings	12	28	▲ 133.3%	11	24	▲ 118.2%
Months Inventory	4.0	9.6	▲ 140.0%	4.0	9.6	▲ 140.0%

