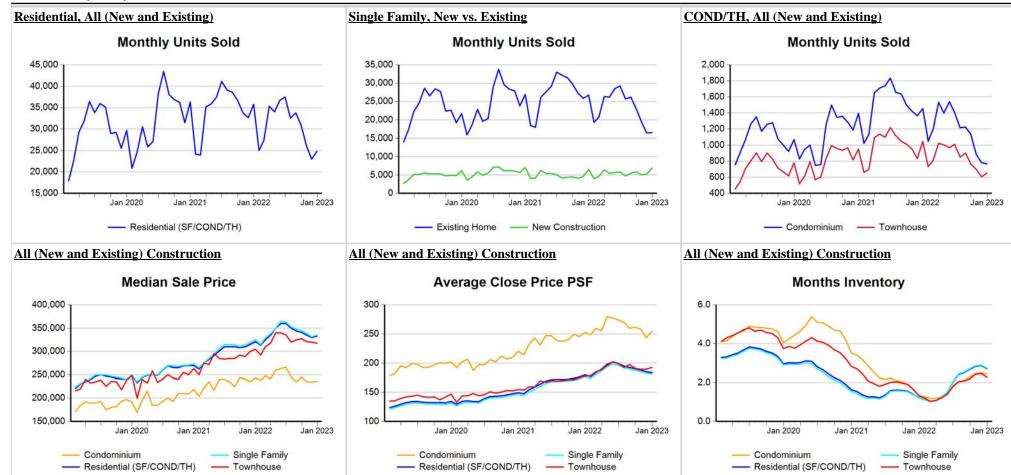
**Market Analysis By State: Texas** Price/ New Closed Dollar Average Median Active Pending **Months** Close YoY% Sales\* YoY% Volume YoY% Price Price YoY% Sqft YoY% DOM Listings Listings Sales **Inventory** To OLP **Property Type** All(New and Existing) Residential (SF/COND/TH) 24,839 -30.6% \$9,932,199,670 -28.8% \$399,863 2.6% \$333,000 3.7% \$184 2.2% 57 24,364 82,468 19,706 2.7 93.5% YTD: 367,142 \$340,000 35 498,068 66,309 98.7% -11.4% \$151,881,927,91 -1.9% \$413,687 10.7% 13.3% \$191 13.4% 351,944 23,398 \$335,482 22,851 Single Family -29.7% \$9,448,064,055 \$403,798 2.5% 3.2% \$181 57 77,726 18,488 2.7 93.4% -27.9% 2.5% YTD: 342.955 -10.7% \$143.602.317.30 -1.1% \$418.721 10.8% \$345,000 13.1% \$188 13.9% 35 465.669 62.184 328.963 98.7% 653 -37.7% \$224,875,459 \$344,373 \$317,500 \$192 52 620 1,892 550 2.3 95.5% Townhouse -35.4% 3.7% 4.1% 8.3% YTD: 10.031 -15.8% \$3,542,349,483 -5.9% \$353,140 11.7% \$322,790 13.3% \$192 37 13.462 1,640 9,614 99.1% 14.3% Condominium 767 -47.3% \$252,686,397 -48.1% \$329,448 -1.6% \$236,000 -2.9% \$255 0.9% 48 893 2.850 668 2.4 94.4% YTD: 14.127 \$4,729,165,266 \$334,761 \$245,000 \$264 36 18.937 2.484 13,367 98.7% -22.1% -17.9% 5.4% 4.8% 9.5% **Existing Home** Residential (SF/COND/TH) 17,662 -39.0% \$6,711,558,864 -39.6% \$380,000 -1.0% \$305,000 -1.6% \$179 0.6% 46 17,482 54,065 13,847 2.2 93.5% YTD: 299,540 \$407,892 \$330,000 29 399,915 47,064 288,030 98.7% -15.1% \$122,180,114,11 -6.9% 9.6% 10.7% \$190 12.9% 8 Single Family 16,481 \$6,340,250,996 \$384,701 \$310,000 \$176 16,233 50,581 12,853 2.2 -38.4% -39.1% -1.1% -1.6% 0.7% 47 93.4% YTD: 277.806 -14.7% \$114,996,895,85 -6.5% \$413.947 9.7% \$335,000 11.7% \$187 13.3% 29 371.642 43.815 267.326 98.7% 9 Townhouse 458 -47.7% \$148,074,472 -47.6% \$323,307 0.1% \$270,000 -7.5% \$183 5.8% 42 433 1,093 378 1.6 95.7% YTD: 8,288 30 7,958 \$2,859,140,533 \$344,974 \$305,000 \$188 10,672 1,079 99.1% -17.8% -8.5% 11.4% 10.9% 13.8% Condominium 703 -47.3% \$217,237,131 -48.9% \$309,014 -3.1% \$225,000 -2.2% \$250 45 816 2,391 616 2.1 94.3% 1.1% YTD: \$4,315,125,679 \$237,500 \$260 35 17,601 12,746 98.7% 13,416 -21.3% -16.8% \$321,640 5.7% 6.5% 9.9% 2,169 **New Construction** Residential (SF/COND/TH) 7.173 5.3% \$3,219,680,385 13.8% \$448,861 8.0% \$387,000 9.3% \$195 3.8% 82 6,882 28,403 5,859 5.0 93.4% YTD: 67.592 10.2% \$29.702.019.098 \$439,431 \$377.900 61 19.245 63.914 98.9% 26.6% 14.9% 18.1% \$198 15.3% 98.153 Single Family 6,909 \$3,105,021,084 \$449,417 \$385,995 \$194 82 6,618 27,145 5,635 5.0 93.4% 6.0% 14.9% 8.3% 9.4% 4.5% \$196 YTD: 65.132 11.4% \$28.601.557.206 28.5% \$439.132 15.3% \$376,490 18.0% 16.2% 60 94.027 18.369 61.637 98.8% 195 \$393,784 \$215 76 187 799 172 5.5 95.2% Townhouse 12.7% \$76,787,972 17.4% 4.1% \$390,056 11.1% 6.1% YTD: 1.743 -4.3% \$683.274.598 6.7% \$392.011 11.6% \$375,000 18.5% \$215 14.5% 70 2.790 561 1.656 99.4% Condominium 83 77 52 7.8 62 -49.2% \$35,048,384 -43.6% \$565,297 11.1% \$450,000 5.9% \$317 0.5% 459 95.8% YTD: 709 \$583.827 \$460,000 \$336 62 1.336 621 99.1% -34.1% \$413.933.355 -27.2% 10.6% 12.2% 9.2% 314

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

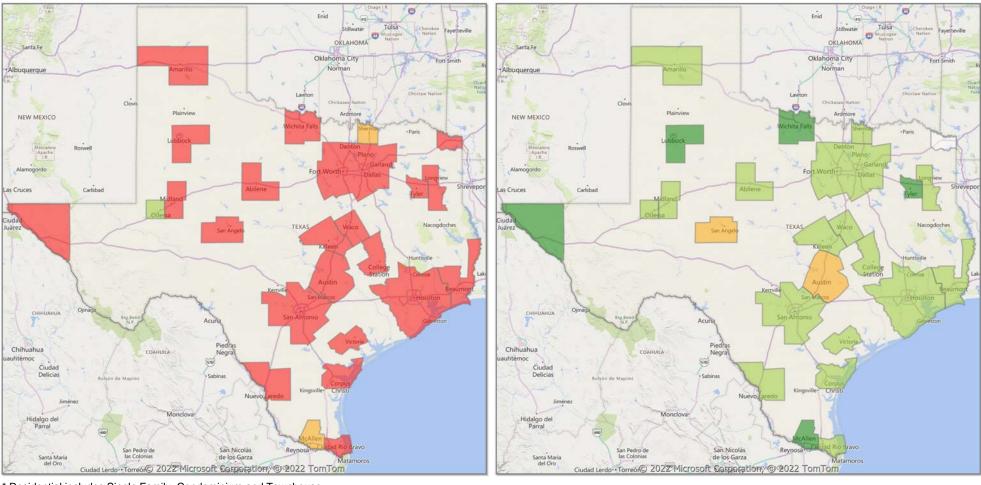
**Trend Analysis By State: Texas** 



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

### **Comparison By Metropolitan Statistical Area in Texas**

#### Residential\* Closed Sales **YoY Percentage Change**

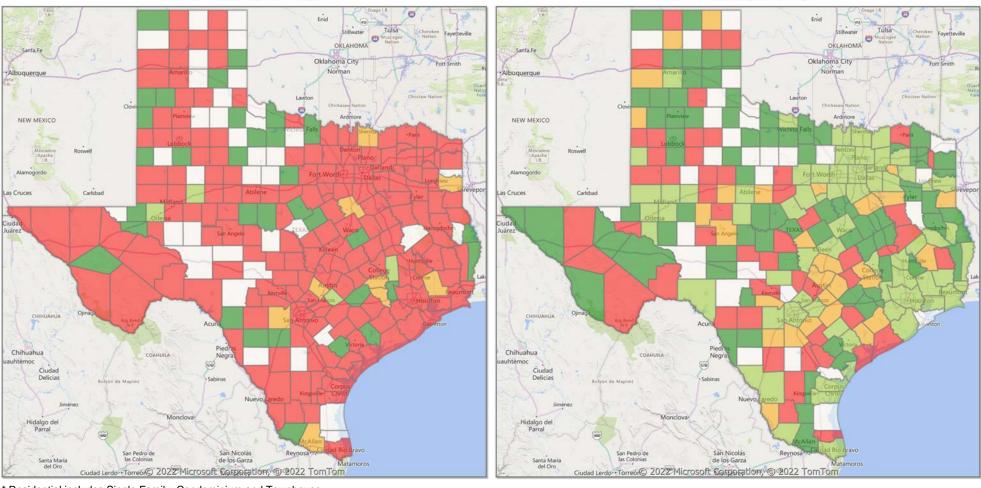


<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.



### **Comparison By County in Texas**

#### Residential\* Closed Sales YoY Percentage Change



<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.



**Market Analysis By County: Blanco County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																	
Residential (SF/COND/TH	H)	10	-28.6%	\$4,564,678	-46.1%	\$456,468	-24.6%	\$410,250	-15.4%	\$213	-28.4%	101	31	143	12	7.5	88.8%
YT	D:	230	-9.5%	\$124,833,663	-9.7%	\$542,755	-0.3%	\$460,000	15.2%	\$271	6.8%	57	393	97	194		96.9%
Single Family		10	-28.6%	\$4,564,678	-46.1%	\$456,468	-24.6%	\$410,250	-15.4%	\$213	-28.4%	101	31	143	12	7.5	88.8%
YT	D:	229	-9.5%	\$123,429,903	-10.7%	\$538,995	-1.4%	\$458,500	14.7%	\$271	6.8%	57	392	97	193		96.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YT	D:	-	0.0%	-	0.0%	_	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YT	D:	1	0.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0%	-	0.0%	9	1	-	1		87.5%
<b>Existing Home</b>																	
Residential (SF/COND/TH	<del>-</del> 1)	7	-22.2%	\$3,207,167	-40.2%	\$458,167	-23.1%	\$375,000	-23.5%	\$206	-35.0%	125	12	75	10	6.6	83.8%
YT	,	137	-17.5%	\$84,283,382	-20.2%	\$615,207	-3.3%	\$497,450		\$294	4.2%	63	224	52	121		94.6%
Single Family		7	-22.2%	\$3,207,167	-40.2%	\$458,167	-23.1%	\$375,000		\$206	-35.0%	125	12	75	10	6.6	83.8%
YT	D:	136		\$82,877,569	-21.5%	\$609,394	-4.7%	\$495,000		\$294	4.2%	63	223	52	120		94.7%
Townhouse		_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	_		_	_	0.0%
YT	D:	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%
Condominium		_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_		_		0.0%
YT	D:	1	0.0%	\$1,400,000		\$1,400,000		\$1,400,000		_	0.0%	9	1	_	1		87.5%
New Construction			0.070	<b>+</b> 1,100,000	0.00.070	<b>4</b> · 1, · · · · 1, · · · · ·	0.00.070	<b>4</b> 1, 100, 100	0.00.070		0.070						
Residential (SF/COND/Th	<del>-</del> 1)	3	-40.0%	\$1,359,210	-56.3%	\$453,070	-27.1%	\$433,960	-5.6%	\$228	-13.4%	52	19	68	2	8.8	98.6%
YT	,	93		\$40,622,733	24.2%	\$436,804	17.5%	\$425,000		\$237	19.1%	48	169	44	73	0.0	100.3%
Single Family		3		\$1,359,210	-56.3%	\$453,070	-27.1%	\$433,960	-5.6%	\$228	-13.4%	52	19	68	2	8.8	
YT	D٠	93		\$40,622,733	24.2%	\$436,804	17.5%	\$425,000		\$237	19.1%	48	169	44	73	0.0	100.3%
Townhouse	_	_	0.0%	Ψ+0,022,733	0.0%	Ψ-30,00-	0.0%	Ψ+23,000	0.0%	Ψ201	0.0%	-	103		-		0.0%
YT	D٠	_	0.0%	_	0.0%	-	0.0%	_	0.0%	_	0.0%	-	_	_	_	-	0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
YT	n.	-		-		-		-		-		-	-	-	-	-	0.0%
YII	υ: —		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-			-		0.070

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Gillespie County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	23	-50.0%	\$13,923,896	-54.4%	\$605,387	-8.7%	\$595,000	7.8%	\$347	1.5%	174	26	176	15	5.0	92.8%
	YTD:	424	-21.0%	\$315,334,188	-15.0%	\$743,713	7.6%	\$599,999	14.3%	\$372	9.5%	85	621	130	191		95.4%
Single Family		23	-50.0%	\$13,923,896	-54.4%	\$605,387	-8.7%	\$595,000	7.8%	\$347	1.5%	174	26	173	15	4.9	92.8%
	YTD:	424	-20.8%	\$315,334,188	-14.4%	\$743,713	8.0%	\$599,999	14.3%	\$372	9.5%	85	618	129	191		95.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-		0.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	15	-55.9%	\$10,840,700	-56.7%	\$722,713	-1.9%	\$750,000	22.0%	\$359	-5.0%	104	22	147	13	5.1	88.5%
	YTD:	348	-25.6%	\$276,493,446	-19.1%	\$794,521	8.9%	\$675,000	18.0%	\$390	9.6%	73	537	113	166		94.1%
Single Family		15	-55.9%	\$10,840,700	-56.7%	\$722,713	-1.9%	\$750,000	22.0%	\$359	-5.0%	104	22	144	13	5.0	88.5%
	YTD:	348	-25.3%	\$276,493,446	-18.4%	\$794,521	9.2%	\$675,000	18.0%	\$390	9.5%	73	534	112	166		94.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-		0.0%
New Construction	<u>n</u>																
Residential (SF/C0	OND/TH)	8	-33.3%	\$3,083,196	-43.5%	\$385,400	-15.2%	\$332,950	-24.4%	\$325	34.9%	304	4	29	2	4.6	100.5%
	YTD:	76	10.1%	\$38,840,742	31.7%	\$511,062	19.6%	\$482,125	24.1%	\$289	26.2%	141	84	17	25		100.7%
Single Family		8	-33.3%	\$3,083,196	-43.5%	\$385,400	-15.2%	\$332,950	-24.4%	\$325	34.9%	304	4	29	2	4.6	100.5%
	YTD:	76	10.1%	\$38,840,742	31.7%	\$511,062	19.6%	\$482,125	24.1%	\$289	26.2%	141	84	17	25		100.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	=	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Kimble County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existin	ng)																
Residential (SF/CON	ID/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	7	-	7.6	0.0%
	YTD:	11	22.2%	\$5,632,000	109.8%	\$512,000	71.7%	\$445,000	58.9%	\$257	39.4%	107	21	7	8		94.7%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	7	-	7.6	0.0%
	YTD:	11	22.2%	\$5,632,000	109.8%	\$512,000	71.7%	\$445,000	58.9%	\$257	39.4%	107	21	7	8		94.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	ID/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	6	-	7.2	0.0%
	YTD:	10	11.1%	\$4,232,000	57.7%	\$423,200	41.9%	\$435,000	55.4%	\$199	7.5%	116	19	7	7		95.1%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	6	-	7.2	0.0%
	YTD:	10	11.1%	\$4,232,000	57.7%	\$423,200	41.9%	\$435,000	55.4%	\$199	7.5%	116	19	7	7		95.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ID/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-	12.0	0.0%
	YTD:	1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$845	100.0%	12	2	1	1		93.4%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-	12.0	0.0%
	YTD:	1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$845	100.0%	12	2	1	1		93.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	-	_		0.0%

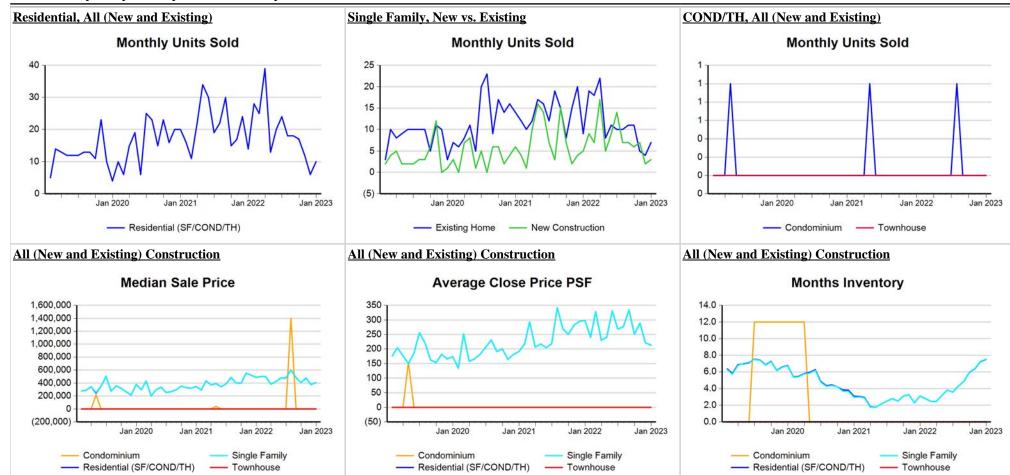
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Mason County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	2	-33.3%	\$290,500	-78.9%	\$145,250	-68.3%	\$145,250	-60.6%	\$99	-57.1%	513	4	21	1	6.1	83.0%
	YTD:	41	10.8%	\$12,243,350	0.1%	\$298,618	-9.6%	\$325,000	36.0%	\$218	19.5%	121	64	19	20		92.0%
Single Family		2	-33.3%	\$290,500	-78.9%	\$145,250	-68.3%	\$145,250	-60.6%	\$99	-57.1%	513	4	21	1	6.1	83.0%
	YTD:	41	10.8%	\$12,243,350	0.1%	\$298,618	-9.6%	\$325,000	36.0%	\$218	19.5%	121	64	19	20		92.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	2	-33.3%	\$290,500	-78.9%	\$145,250	-68.3%	\$145,250	-60.6%	\$99	-57.1%	513	4	21	1	6.6	83.0%
	YTD:	38	31.0%	\$11,008,350	4.7%	\$289,693	-20.1%	\$270,000	-9.7%	\$209	5.1%	114	62	17	20		92.7%
Single Family		2	-33.3%	\$290,500	-78.9%	\$145,250	-68.3%	\$145,250	-60.6%	\$99	-57.1%	513	4	21	1	6.6	83.0%
	YTD:	38	31.0%	\$11,008,350	4.7%	\$289,693	-20.1%	\$270,000	-9.7%	\$209	5.1%	114	62	17	20		92.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	<u>n</u>																
Residential (SF/C0	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	3	-62.5%	\$1,235,000	-28.0%	\$411,667	91.9%	\$385,000	79.7%	\$320	162.7%	212	2	2	-		83.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	3	-62.5%	\$1,235,000	-28.0%	\$411,667	91.9%	\$385,000	79.7%	\$320	162.7%	212	2	2	-		83.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		0.0%		0.0%	_	0.0%	_			0.0%	_			_		0.0%

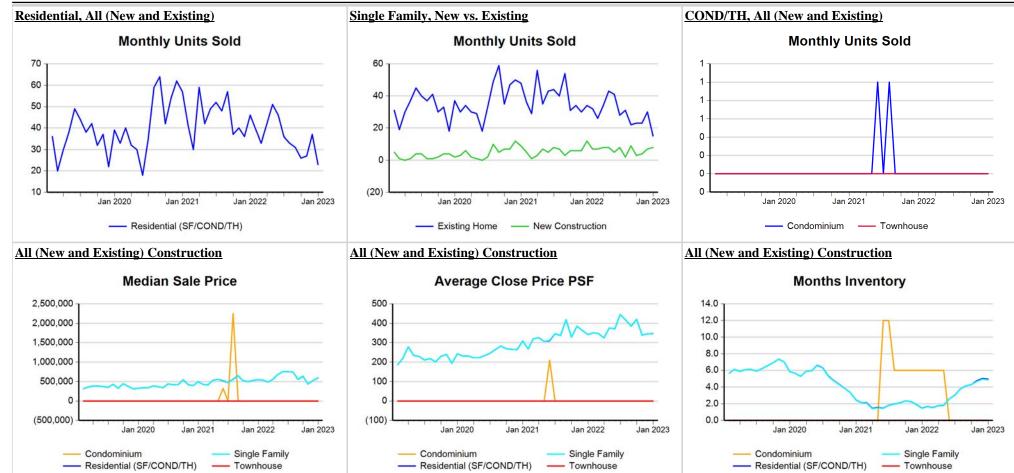
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Blanco County



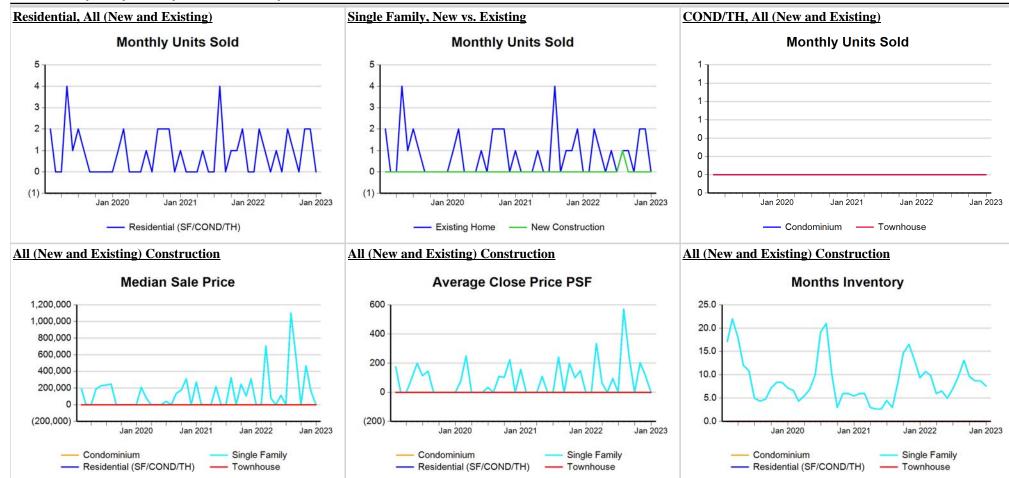
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Gillespie County



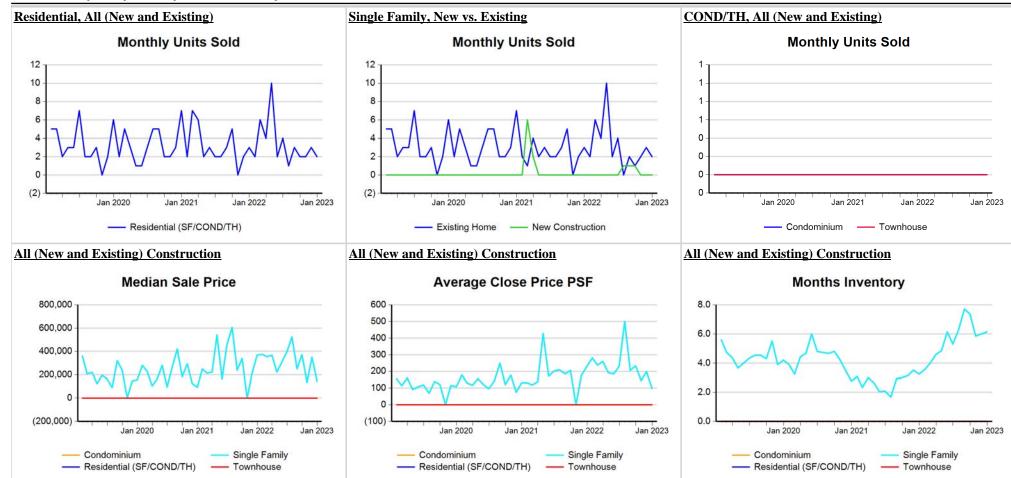
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Kimble County** 



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

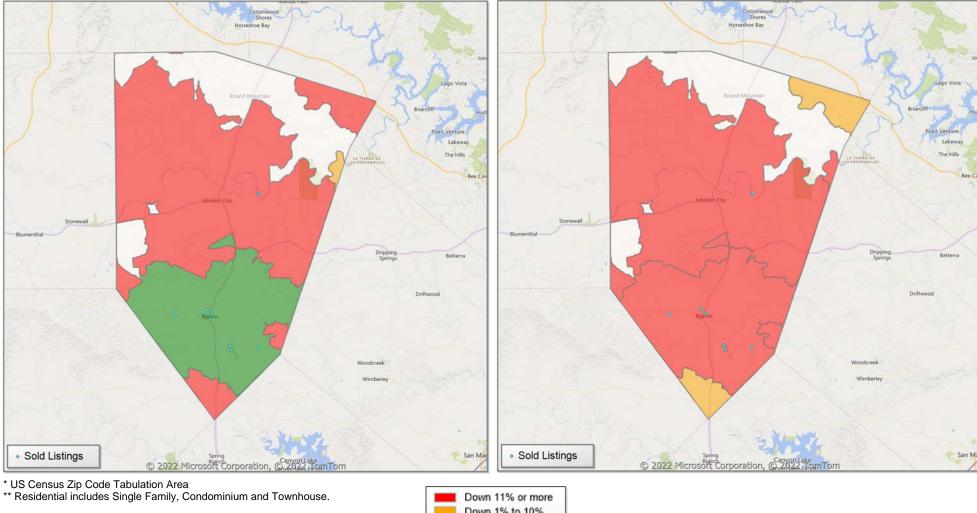
**Trend Analysis By County: Mason County** 



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

### **Comparison By Zip Code\* in Blanco County**

#### Residential\*\* Closed Sales YoY Percentage Change

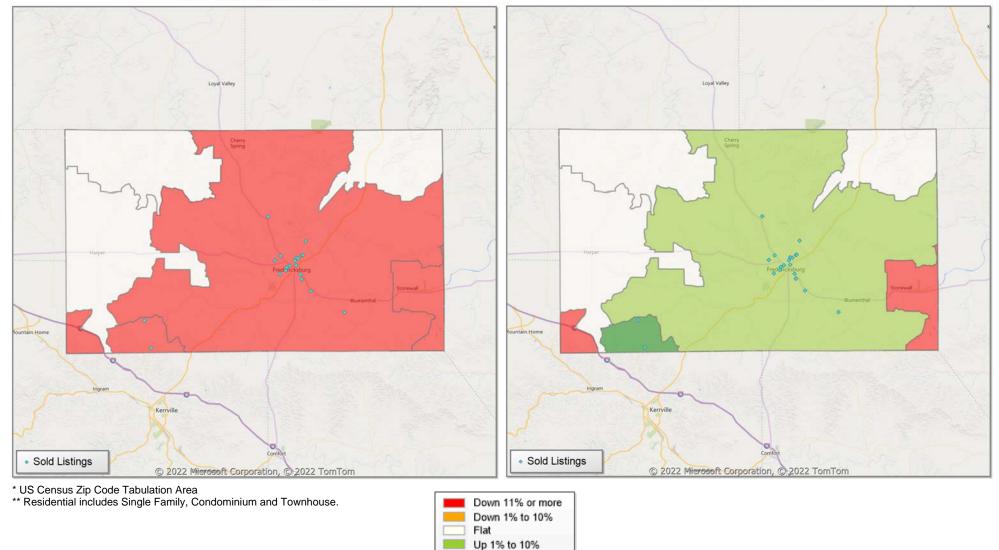




# Comparison By Zip Code\* in Gillespie County

Residential\*\* Closed Sales **YoY Percentage Change** 

Residential\*\* Avg Close Price Per SqFt **YoY Percentage Change** 

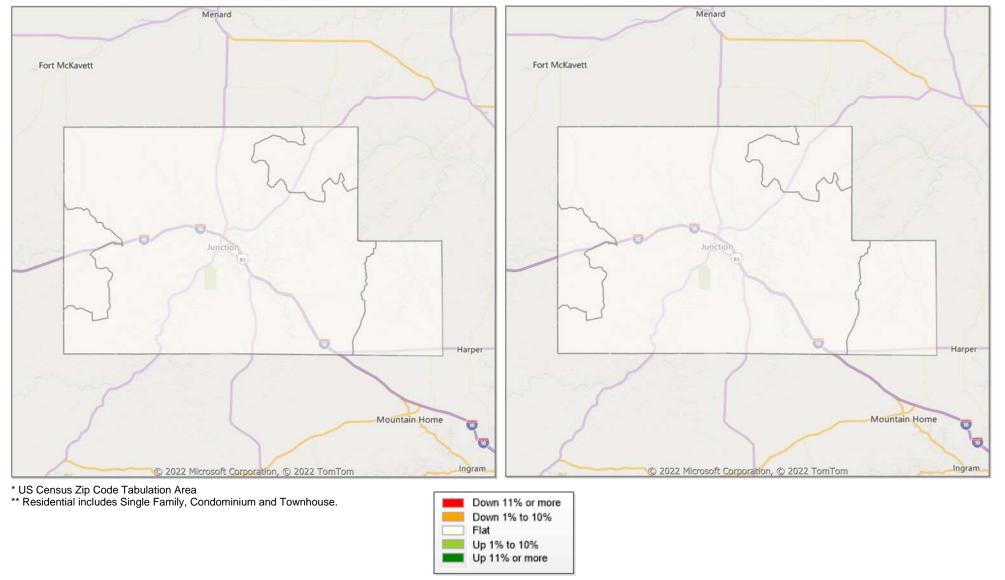


Up 11% or more

Produced by: Real Estate Center at Texas A&M University Data: Central Hill Country Board of REALTORS 1/6/2023

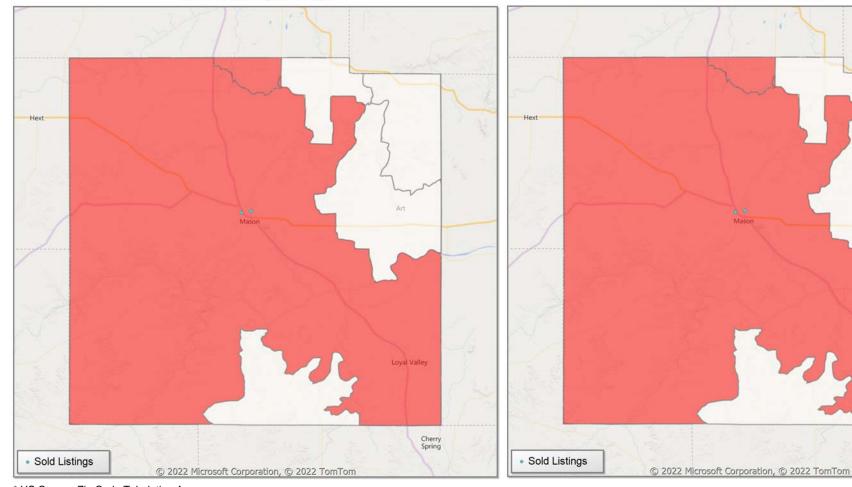
# **Comparison By Zip Code\* in Kimble County**

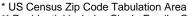
Residential\*\* Closed Sales YoY Percentage Change



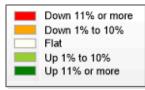
# Comparison By Zip Code\* in Mason County

Residential\*\* Closed Sales YoY Percentage Change Residential\*\* Avg Close Price Per SqFt YoY Percentage Change





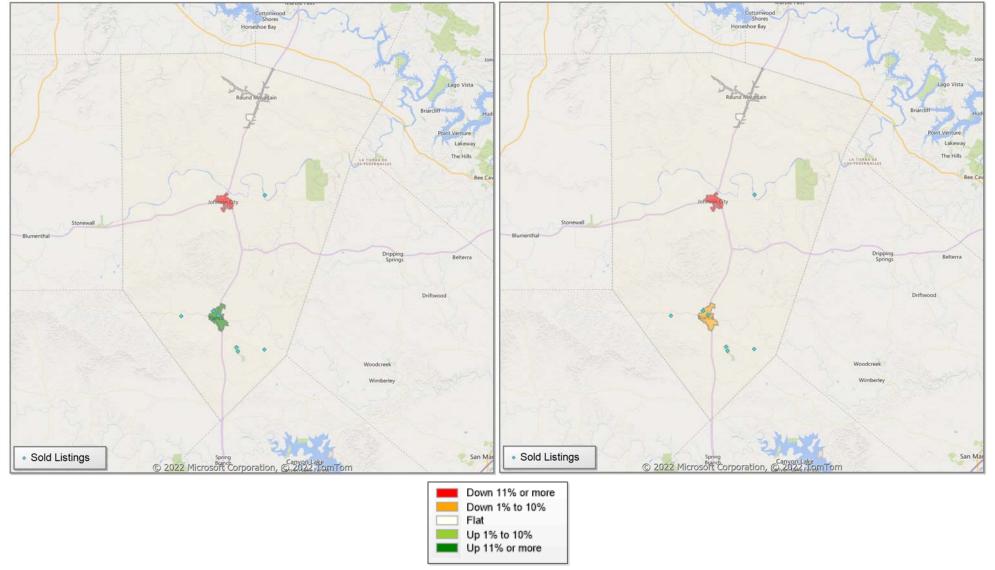
<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.



Cherry Spring

# **Comparison By Local Market Area\* in Blanco County**

Residential\*\* Closed Sales YoY Percentage Change

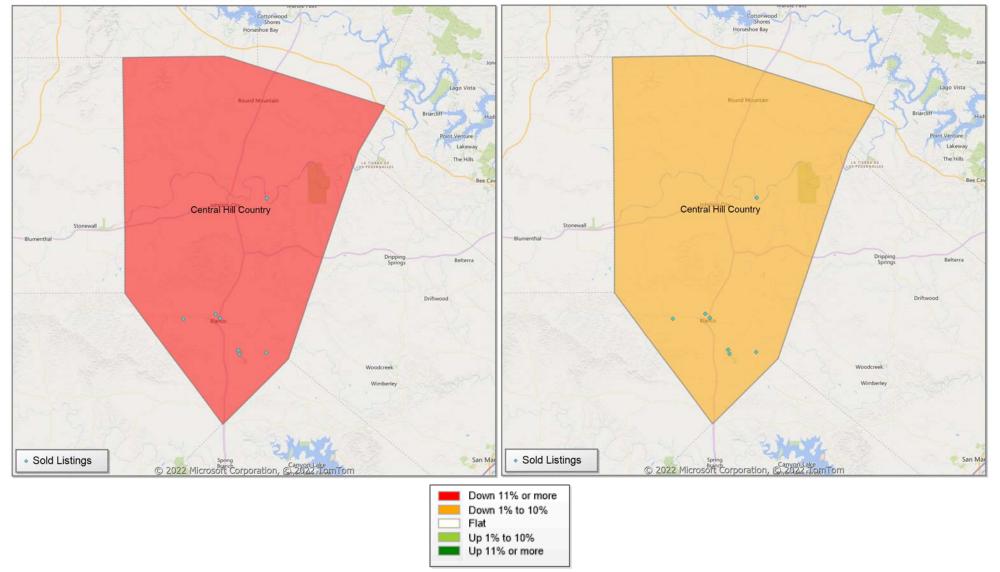


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

### Comparison By Local Market Area\* in Blanco County

#### Residential\*\* Closed Sales YoY Percentage Change

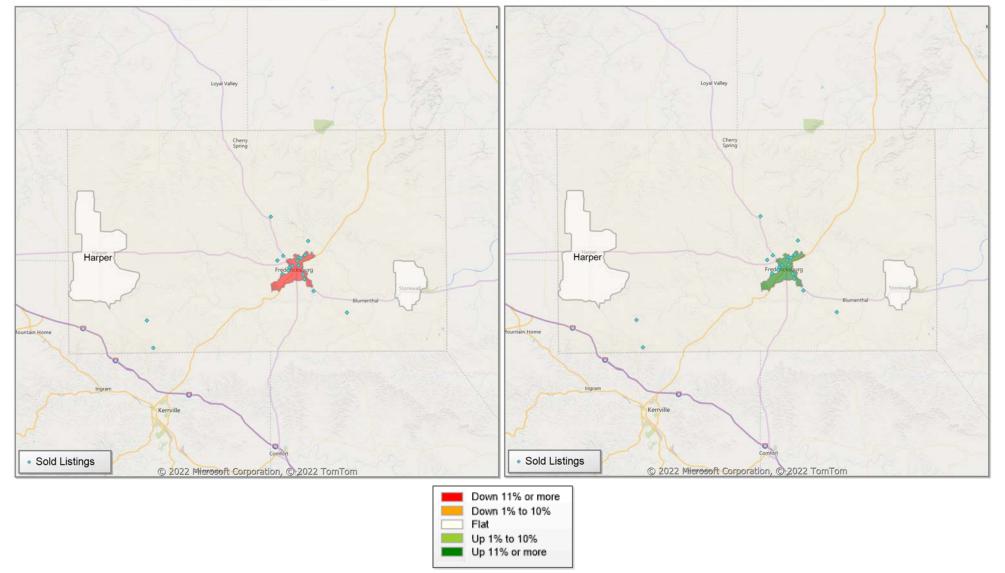


<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# Comparison By Local Market Area\* in Gillespie County

Residential\*\* Closed Sales YoY Percentage Change

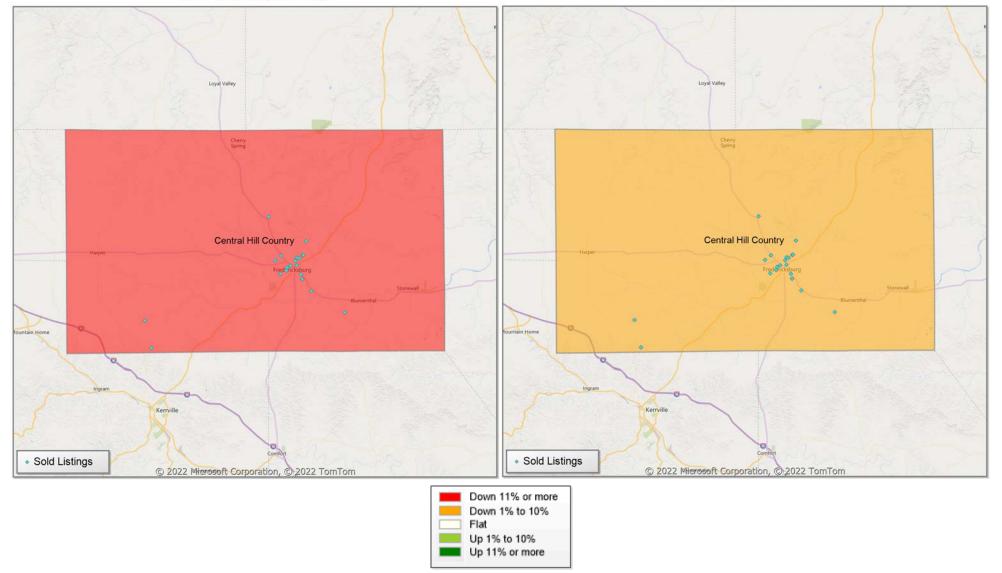


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Gillespie County**

Residential\*\* Closed Sales **YoY Percentage Change** 

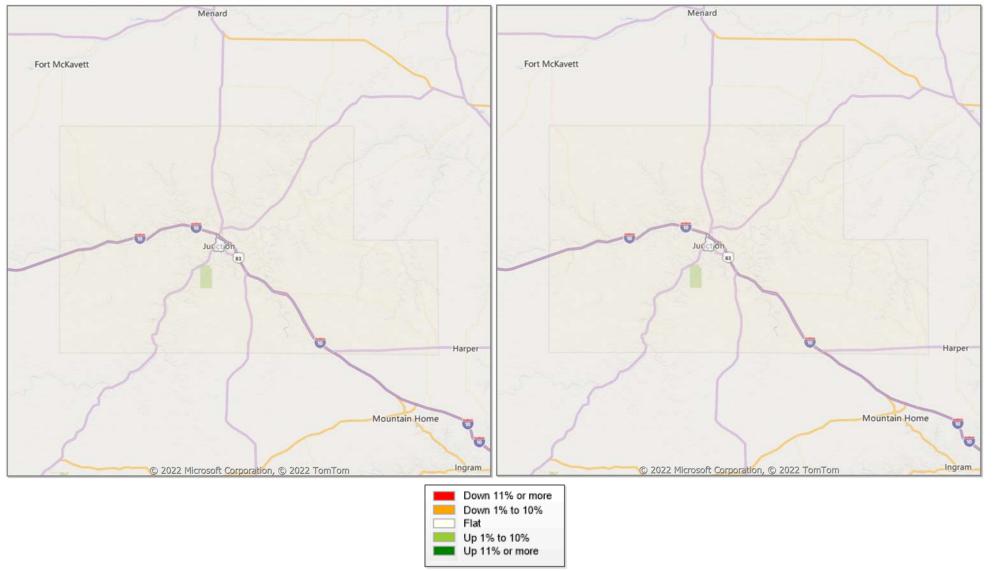


<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Kimble County**

Residential\*\* Closed Sales YoY Percentage Change

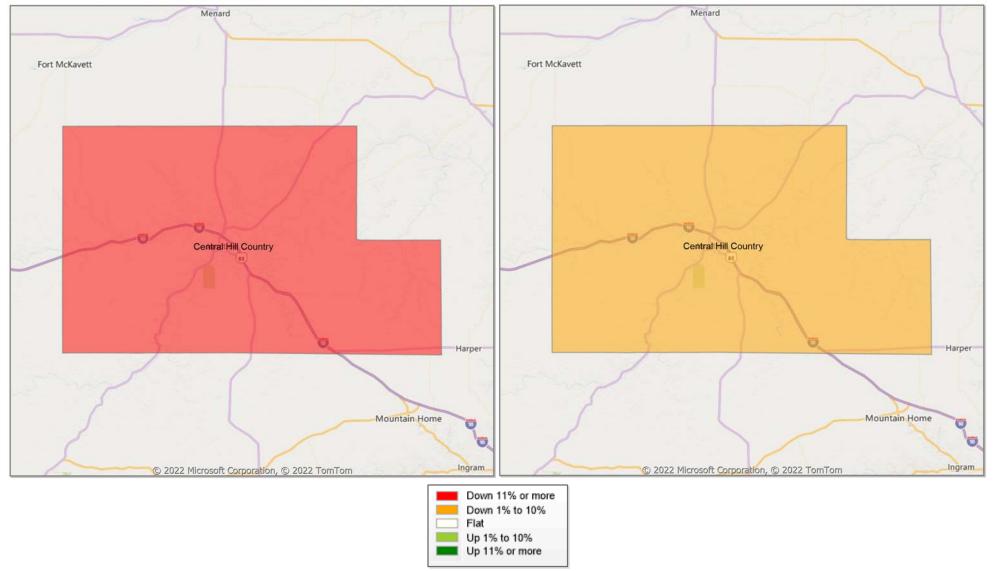


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Kimble County**

#### Residential\*\* Closed Sales YoY Percentage Change

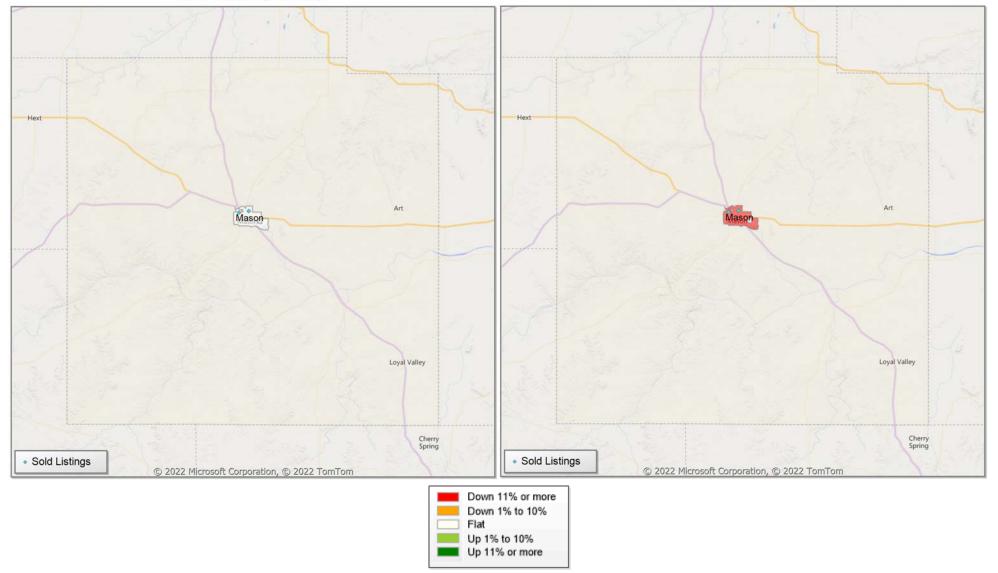


<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Mason County**

Residential\*\* Closed Sales YoY Percentage Change

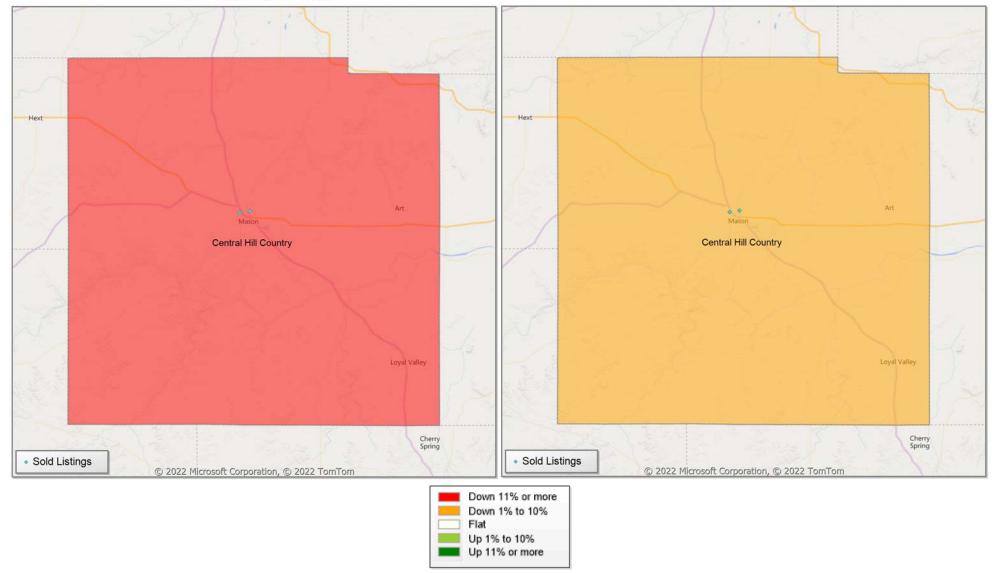


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Mason County**

Residential\*\* Closed Sales YoY Percentage Change



<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

Market Analysis By Local Market Area\*: Blanco

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis										-							
Residential (SF/C0		4	300.0%	\$1,419,000	294.2%	\$354,750	-1.5%	\$354,750	-1.5%	\$168	-3.0%	136	6	15	1	5.8	85.5%
`	YTD:	31	55.0%	\$12,845,200	114.5%	\$414,361	38.4%	\$345,000	30.7%	\$252	28.4%	99	47	10	30		90.9%
Single Family	_	4	300.0%	\$1,419,000		\$354,750	-1.5%	\$354,750	-1.5%	\$168	-3.0%	136	6	15	1	6.0	) 85.5%
ŭ ,	YTD:	30	50.0%	\$11,445,200	91.1%	\$381,507	27.4%	\$339,750	28.7%	\$252	28.4%	102	46	10	29		91.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	_	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	_		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	_	0.0%	9	1	-	1		87.5%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	4	300.0%	\$1,419,000	294.2%	\$354,750	-1.5%	\$354,750	-1.5%	\$168	-3.0%	136	3	11	1	4.4	85.5%
`	YTD:	30	57.9%	\$12,395,200	116.3%	\$413,173	37.0%	\$339,750	28.2%	\$245	26.2%	98	41	8	29		91.0%
Single Family		4	300.0%	\$1,419,000	294.2%	\$354,750	-1.5%	\$354,750	-1.5%	\$168	-3.0%	136	3	11	1	4.6	85.5%
ŭ ,	YTD:	29	52.6%	\$10,995,200	91.9%	\$379,145	25.7%	\$334,500	26.2%	\$245	26.2%	101	40	8	28		91.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	_		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	-	0.0%	9	1	-	1		87.5%
New Constructio	n —																
Residential (SF/C0	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	4	-	48.0	0.0%
	YTD:	1	0.0%	\$450,000	74.4%	\$450,000	74.4%	\$450,000	74.4%	\$453	93.0%	133	6	1	1		86.6%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	4	-	48.0	0.0%
	YTD:	1	0.0%	\$450,000	74.4%	\$450,000	74.4%	\$450,000	74.4%	\$453	93.0%	133	6	1	1		86.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	_	0.0%	_	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	_	-		0.0%

<sup>\*</sup> Local Market Area Code: 91; Type: Census Place Group

<sup>\*\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Central Hill Country

Property Type	Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existing)																
Residential (SF/COND/TH)	36	-42.9%	\$19,400,406	-51.9%	\$538,900	-15.9%	\$441,480	-15.9%	\$297	-9.1%	174	62	347	28	5.9	91.1%
YTD:	708	-15.4%	\$459,447,256	-12.4%	\$648,937	3.6%	\$512,000	7.3%	\$329	7.9%	78	1,099	254	413		95.7%
Single Family	36	-42.9%	\$19,400,406	-51.9%	\$538,900	-15.9%	\$441,480	-15.9%	\$297	-9.1%	174	62	344	28	5.8	91.1%
YTD:	707	-15.2%	\$458,044,056	-12.2%	\$647,870	3.6%	\$512,000	7.3%	\$329	7.9%	78	1,095	253	412		95.7%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	1	-66.7%	\$1,400,000	-46.5%	\$1,400,000	60.4%	\$1,400,000	326.1%	-	-100.0%	9	1	1	1		87.5%
Existing Home																
Residential (SF/COND/TH)	24	-47.8%	\$14,483,687	-54.4%	\$603,487	-12.7%	\$630,000	10.1%	\$297	-16.8%	145	38	249	24	5.6	86.7%
YTD:	534	-20.5%	\$376,813,257	-18.1%	\$705,643	3.0%	\$569,000	6.9%	\$350	6.5%	74	842	190	314		94.2%
Single Family	24	-47.8%	\$14,483,687	-54.4%	\$603,487	-12.7%	\$630,000	10.1%	\$297	-16.8%	145	38	246	24	5.5	86.7%
YTD:	533	-20.3%	\$375,410,641	-18.0%	\$704,335	3.0%	\$569,000	6.4%	\$350	6.4%	74	838	189	313		94.2%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	1	-66.7%	\$1,400,000	-46.5%	\$1,400,000	60.4%	\$1,400,000	326.1%	-	-100.0%	9	1	1	1		87.5%
New Construction																
Residential (SF/COND/TH)	12	-29.4%	\$4,846,261	-43.4%	\$403,855	-19.8%	\$410,250	-6.9%	\$298	20.6%	235	24	98	4	6.8	100.0%
YTD:	174	5.5%	\$82,573,033	29.2%	\$474,558	22.5%	\$449,000	26.5%	\$265	27.6%	91	257	63	99		100.1%
Single Family	12	-29.4%	\$4,846,261	-43.4%	\$403,855	-19.8%	\$410,250	-6.9%	\$298	20.6%	235	24	98	4	6.8	100.0%
YTD:	174	5.5%	\$82,573,033	29.2%	\$474,558	22.5%	\$449,000	26.5%	\$265	27.6%	91	257	63	99		100.1%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	_	-		0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	-		0.0%
1 I D:	-	0.076	-	0.0%	-	0.0%	-	0.076	-	0.0%						0.

<sup>\*</sup> Local Market Area Code: CHC; Type: Custom Defined Market \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Fredericksburg

Property Type	Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existing)																
Residential (SF/COND/TH)	13	-61.8%	\$7,086,600	-61.9%	\$545,123	-0.4%	\$370,000	-26.7%	\$391	15.5%	220	13	97	7	4.7	94.6%
YTD:	250	-30.8%	\$166,378,081	-20.8%	\$665,512	14.3%	\$558,500	16.4%	\$376	14.6%	91	357	68	93		96.2%
Single Family	13	-61.8%	\$7,086,600	-61.9%	\$545,123	-0.4%	\$370,000	-26.7%	\$391	15.5%	220	13	94	7	4.5	94.6%
YTD:	250	-30.4%	\$166,378,081	-19.9%	\$665,512	15.1%	\$558,500	16.4%	\$376	14.4%	91	354	67	93		96.2%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
<b>Existing Home</b>																
Residential (SF/COND/TH)	7	-70.8%	\$4,880,700	-65.1%	\$697,243	19.6%	\$750,000	35.9%	\$431	13.8%	96	13	89	7	5.6	89.4%
YTD:	191	-36.5%	\$138,315,565	-24.9%	\$724,165	18.3%	\$650,000	23.8%	\$408	17.2%	69	318	61	79		94.8%
Single Family	7	-70.8%	\$4,880,700	-65.1%	\$697,243	19.6%	\$750,000	35.9%	\$431	13.8%	96	13	86	7	5.4	89.4%
YTD:	191	-36.1%	\$138,315,565	-23.8%	\$724,165	19.2%	\$650,000	23.8%	\$408	17.1%	69	315	60	79		94.8%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
New Construction																
Residential (SF/COND/TH)	6	-40.0%	\$2,205,900	-52.1%	\$367,650	-20.2%	\$320,000	-27.4%	\$345	42.1%	364	-	8	-	1.6	100.7%
YTD:	59	-1.7%	\$28,062,516	8.0%	\$475,636	9.9%	\$475,000	22.0%	\$273	18.7%	163	39	7	14		100.9%
Single Family	6	-40.0%	\$2,205,900	-52.1%	\$367,650	-20.2%	\$320,000	-27.4%	\$345	42.1%	364	-	8	-	1.6	100.7%
YTD:	59	-1.7%	\$28,062,516	8.0%	\$475,636	9.9%	\$475,000	22.0%	\$273	18.7%	163	39	7	14		100.9%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	_	-	_		0.0%

<sup>\*</sup> Local Market Area Code: 335; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

		Closed		Dollar		Average		Median		Price/			New	Active	Pending	Months	Close
Property Type		Sales**	YoY%	Volume	YoY%	Price	YoY%	Price	YoY%	Sqft	YoY%	DOM	Listings	Listings	Sales	Inventory	To OLF
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	14	-	9.3	0.0%
	YTD:	18	50.0%	\$5,950,099	37.3%	\$330,561	-8.5%	\$262,500	-0.7%	\$217	4.0%	61	34	7	9		90.1%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	14	-	9.3	0.0%
	YTD:	18	50.0%	\$5,950,099	37.3%	\$330,561	-8.5%	\$262,500	-0.7%	\$217	4.0%	61	34	7	9		90.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	12	-	8.5	0.0%
	YTD:	17	41.7%	\$5,208,099	20.2%	\$306,359	-15.2%	\$260,000	-1.6%	\$210	0.4%	63	30	6	8		89.1%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	12	-	8.5	0.0%
	YTD:	17	41.7%	\$5,208,099	20.2%	\$306,359	-15.2%	\$260,000	-1.6%	\$210	0.4%	63	30	6	8		89.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	24.0	0.0%
	YTD:	1	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$346	100.0%	36	4	1	1		101.6%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	24.0	0.0%
	YTD:	1	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$346	100.0%	36	4	1	1		101.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	_	0.0%	-	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 404; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Johnson City

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existin	ng)																
Residential (SF/CON	D/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	10	1	5.2	0.0%
	YTD:	23	-57.4%	\$9,963,400	-45.4%	\$433,191	28.3%	\$445,000	36.9%	\$230	10.1%	46	30	5	17		97.6%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	10	1	5.2	0.0%
	YTD:	23	-57.4%	\$9,963,400	-45.4%	\$433,191	28.3%	\$445,000	36.9%	\$230	10.1%	46	30	5	17		97.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	D/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	10	1	6.0	0.0%
	YTD:	20	-46.0%	\$8,676,000	-34.2%	\$433,800	21.7%	\$450,000	30.1%	\$225	3.6%	49	29	5	15		96.5%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	10	1	6.0	0.0%
	YTD:	20	-46.0%	\$8,676,000	-34.2%	\$433,800	21.7%	\$450,000	30.1%	\$225	3.6%	49	29	5	15		96.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	D/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	3	-82.4%	\$1,287,400	-74.5%	\$429,133	44.8%	\$325,000	30.0%	\$259	37.0%	26	1	-	2		104.9%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	3	-82.4%	\$1,287,400	-74.5%	\$429,133	44.8%	\$325,000	30.0%	\$259	37.0%	26	1	-	2		104.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
	YTD:	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	=	_		0.0%

<sup>\*</sup> Local Market Area Code: 484; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By Local Market Area\*: Junction** 

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exist	ing)																
Residential (SF/COI	ND/TH)	=	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	5	-	12.0	0.0%
	YTD:	5	66.7%	\$1,085,000	135.4%	\$217,000	41.2%	\$146,000	7.4%	\$124	23.8%	60	11	4	2		102.7%
Single Family		-	0.0%	, o -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	5	-	12.0	0.0%
	YTD:	5	66.7%	\$1,085,000	135.4%	\$217,000	41.2%	\$146,000	7.4%	\$124	23.8%	60	11	4	2		102.7%
Townhouse		-	0.0%	, o -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	, -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/COI	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	5	-	12.0	0.0%
	YTD:	5	66.7%	\$1,085,000	135.4%	\$217,000	41.2%	\$146,000	7.4%	\$124	23.8%	60	11	4	2		102.7%
Single Family		-	0.0%	, -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	5	-	12.0	0.0%
	YTD:	5	66.7%	\$1,085,000	135.4%	\$217,000	41.2%	\$146,000	7.4%	\$124	23.8%	60	11	4	2		102.7%
Townhouse		-	0.0%	, -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	, -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>New Construction</b>	_																
Residential (SF/COI	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0%	, -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	, -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	, -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	, -	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 490; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Property Type  All(New and Existing)  Residential (SF/COND/TH)  YTD:	2 33 2	0.0% 50.0%	<b>Volume</b> \$290,500	YoY%	Price	YoY%	Price				17071	Listings	Listings	Sales	Inventory	To OLI
Residential (SF/COND/TH)  YTD:	33		\$290,500					YoY%	Sqft	10170	201.1	235511195	215011185	Sures	111,01101,	
YTD:	33		\$290,500			4= 00/		45.00/		0.4.00/						
		50.0%		-45.8%	\$145,250	-45.8%	\$145,250		\$99	-34.3%	513	2	17	1	6.2	
Cincela Familia	2		\$9,388,350	65.1%	\$284,495	10.1%	\$260,000		\$206	28.9%	129	46	14	16		92.29
Single Family		0.0%	\$290,500	-45.8%	\$145,250	-45.8%	\$145,250		\$99	-34.3%	513	2	17	1	6.2	
YTD:	33	50.0%	\$9,388,350	65.1%	\$284,495	10.1%	\$260,000		\$206	28.9%	129	46	14	16		92.29
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																
Residential (SF/COND/TH)	2	0.0%	\$290,500	-45.8%	\$145,250	-45.8%	\$145,250	-45.8%	\$99	-34.3%	513	2	17	1	6.4	83.0%
YTD:	32	45.5%	\$9,063,350	59.4%	\$283,230	9.6%	\$255,000	4.1%	\$206	28.3%	125	46	13	16		92.2%
Single Family	2	0.0%	\$290,500	-45.8%	\$145,250	-45.8%	\$145,250	-45.8%	\$99	-34.3%	513	2	17	1	6.4	83.0%
YTD:	32	45.5%	\$9,063,350	59.4%	\$283,230	9.6%	\$255,000	4.1%	\$206	28.3%	125	46	13	16		92.2%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	_	-	-		0.0%
New Construction																
Residential (SF/COND/TH)	-	0.0%	-	0.0%	_	0.0%	-	0.0%	_	0.0%	_	-	-	-	-	0.0%
YTD:	1	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$234	100.0%	266	_	1	-		93.1%
Single Family	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	_	_	_	-	0.0%
YTD:	1	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$325,000		\$234	100.0%	266	_	1	_		93.1%
Townhouse	<u> </u>	0.0%	-	0.0%	-	0.0%	-	0.0%	<del>-</del>	0.0%	-	_	<u> </u>	_	-	0.0%
YTD:	_	0.0%	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	-	_	_		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%		0.0%			-		<u>-</u>	0.0%
YTD:	_	0.0%	_	0.0%		0.0%		0.0%	_	0.0%						0.0%

<sup>\*</sup> Local Market Area Code: 620; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis I	By Lo	cal Mark	ket Area*:	Round Mo	ountain												
Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)	<u> </u>																
Residential (SF/COND/	TH)		- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	=	3	-	-	0.0%
Y	TD:		100.0%		100.0%	-	-100.0%		100.0%	-	-100.0%	-	5	2	-		0.0%
Single Family			- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	-	3	-	-	0.0%
Y	TD:		100.0%		100.0%	-	-100.0%		100.0%	-	-100.0%	-	5	2	-		0.0%
Townhouse			- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	=	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/COND/	TH)		- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	-	3	-		0.0%
Y	TD:		100.0%		100.0%	-	-100.0%		100.0%	-	-100.0%	-	4	2	-		0.0%
Single Family			- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	-	3	-		0.0%
Y	TD:		100.0%		100.0%	-	-100.0%		100.0%	-	-100.0%	-	4	2	-		0.0%
Townhouse			- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Y	TD:		- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Y	TD:		- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND/	TH)		- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	-	-	-		- 0.0%
Y	TD:		100.0%		100.0%	-	-100.0%		100.0%	-	-100.0%	-	1	1	-		0.0%
Single Family			- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	-	-	-		- 0.0%
Y	TD:		100.0%		100.0%	-	-100.0%		100.0%	-	-100.0%	-	1	1	-		0.0%
Townhouse			- 0.0%		- 0.0%	-	- 0.0%		- 0.0%		0.0%	-	-	-	-	-	- 0.0%
Y	TD:		- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	-	-	-	-		- 0.0%
Y	TD:		- 0.0%		- 0.0%	-	0.0%		- 0.0%	-	0.0%	_	-	-	_		0.0%

<sup>\*</sup> Local Market Area Code: 871; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Stonewall

Property Type		Closed Sales**	Yo	Y%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exist	ing)																	
Residential (SF/COND/TH)		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-	4.0	0.0%
	YTD:	3	-2	5.0%	\$2,415,000	11.0%	\$805,000	48.1%	\$750,000	66.7%	\$567	101.6%	131	3	1	1		86.9%
Single Family		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-	4.0	0.0%
	YTD:	3	-2	5.0%	\$2,415,000	11.0%	\$805,000	48.1%	\$750,000	66.7%	\$567	101.6%	131	3	1	1		86.9%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/COND/TH)		-		0.0%	=	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-	4.0	0.0%
	YTD:	3		0.0%	\$2,415,000	22.9%	\$805,000	22.9%	\$750,000	19.1%	\$567	72.7%	131	3	1	1		86.9%
Single Family		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-	4.0	0.0%
	YTD:	3		0.0%	\$2,415,000	22.9%	\$805,000	22.9%	\$750,000	19.1%	\$567	72.7%	131	3	1	1		86.9%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND/TH)		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-10	0.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Single Family		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-10	0.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_		0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 966; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.



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