Property Type	Closed Sales*		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																	
Residential (SF/COND/TH	l) 22	,983	-29.6%	\$9,236,491,592	-25.8%	\$401,884	5.5%	\$330,000	4.8%	\$185	5.0%	48	30,944	90,606	21,677	2.9	94.1%
YT): 342	,139	-9.6%	\$141,955,298,60 1	0.8%	\$414,905	11.5%	\$341,000	13.7%	\$192	14.5%	33	473,608	64,939	333,403		99.1%
Single Family	21	,597	-29.1%	\$8,787,335,082	-25.1%	\$406,878	5.6%	\$334,000	5.0%	\$183	5.6%	48	29,062	85,400	20,400	2.9	94.0%
YT): 319	,406	-9.0%	\$134,162,318,66 6	1.6%	\$420,037	11.6%	\$345,000	14.5%	\$189	15.0%	33	442,744	60,875	311,497		99.1%
Townhouse		599	-28.1%	\$206,097,869	-24.0%	\$344,070	5.7%	\$320,000	6.7%	\$190	8.3%	49	827	2,125	585	2.4	95.9%
YT): 9	,366	-13.8%	\$3,314,108,488	-3.0%	\$353,845	12.5%	\$324,355	13.9%	\$192	14.9%	36	12,833	1,614	9,152		99.4%
Condominium		765	-44.0%	\$236,019,650	-45.5%	\$308,522	-2.8%	\$233,400	-0.7%	\$244	-0.8%	43	1,055	3,081	692	2.5	94.6%
YT): 13	,333	-20.0%	\$4,468,609,302	-15.2%	\$335,154	6.0%	\$246,600	6.3%	\$264	10.2%	35	18,031	2,450	12,754		99.0%
<u>Existing Home</u>																	
Residential (SF/COND/TH	l) 17	,720	-36.5%	\$6,866,180,368	-34.7%	\$387,482	2.8%	\$310,000	0.3%	\$181	3.5%	40	23,083	61,597	15,988	2.4	93.9%
YT): 281	,970	-13.0%	\$115,554,025,85 4	-3.8%	\$409,810	10.5%	\$330,000	11.8%	\$191	13.9%	28	382,456	46,499	274,397		99.0%
Single Family	16	,536	-36.1%	\$6,507,383,972	-34.1%	\$393,528	3.1%	\$315,000	1.6%	\$179	4.2%	40	21,558	57,714	14,881	2.4	93.8%
YT): 261	,425	-12.6%	\$108,742,842,81 8	-3.4%	\$415,962	10.5%	\$335,000	11.7%	\$187	14.3%	28	355,449	43,272	254,629		99.0%
Townhouse		455	-37.7%	\$148,770,727	-36.2%	\$326,969	2.4%	\$292,500	0.5%	\$181	5.0%	36	566	1,268	452	1.7	95.9%
YT): 7	,821	-15.1%	\$2,708,440,955	-4.7%	\$346,304	12.3%	\$308,600	12.2%	\$188	14.5%	29	10,235	1,079	7,598		99.3%
Condominium		709	-45.6%	\$203,892,360	-49.9%	\$287,577	-8.0%	\$217,000	-5.7%	\$237	-3.5%	41	959	2,615	655	2.2	94.5%
YT): 12	,694	-19.2%	\$4,093,906,087	-14.1%	\$322,507	6.4%	\$239,000	7.7%	\$261	10.6%	34	16,772	2,147	12,170		99.0%
New Construction																	
Residential (SF/COND/TH	l) 5	,259	10.9%	\$2,369,168,581	23.2%	\$450,498	11.1%	\$385,000	11.8%	\$198	8.3%	73	7,861	29,009	5,689	5.2	94.5%
YT): 60	,154	10.3%	\$26,396,973,540	28.0%	\$438,823	16.0%	\$377,059	19.7%	\$198	16.9%	58	91,152	18,440	59,006		99.5%
Single Family		,061	10.6%	\$2,280,600,168	22.7%	\$450,622	11.0%	\$383,000	11.4%	\$196	7.8%	73	7,504	27,686	5,519	5.2	94.5%
YT): 57	,970	11.7%	\$25,416,321,815	30.0%	\$438,439	16.5%	\$375,990	19.4%	\$196	17.9%	58	87,295	17,602	56,868		99.5%
Townhouse		145	40.8%	\$57,733,674	51.2%	\$398,163	7.4%	\$405,551	19.6%	\$218	11.0%	89	261	857	133	6.0	96.0%
YT): 1	,546	-6.3%	\$606,098,762	5.5%	\$392,043	12.5%	\$372,870	19.7%	\$215	15.6%	69	2,598	535	1,554		99.9%
Condominium		55	-12.7%	\$31,814,026	20.7%	\$578,437	38.3%	\$476,814	21.5%	\$324	35.0%	63	96	466	37	7.4	
YT) :	638	-33.1%	\$374,681,785	-26.0%	\$587,276	10.7%	\$462,490	13.1%	\$338	10.4%	60	1,259	302	584		99.4%

Trend Analysis By State: Texas

Jul 2019

Jan 2020

All (New and Existing) Construction

Jul 2020

---- Residential (SF/COND/TH)

Median Sale Price

Jul 2021

Jan 2021

25,000

20,000

15,000

400,000

350,000

300,000

Residential, All (New and Existing) Single Family, New vs. Existing **Monthly Units Sold Monthly Units Sold** 35,000 45,000 30,000 40,000 25,000 35,000 20.000 30,000 15,000

Jan 2022

Jul 2022

10,000

5,000

300

250

0

Jul 2019

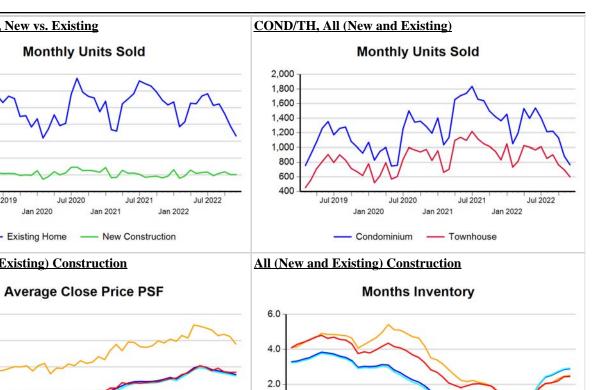
Jan 2020

Existing Home

All (New and Existing) Construction

Jul 2020

Jan 2021



Jul 2020

Jan 2021

Jan 2020

Residential (SF/COND/TH)

Condominium

Jul 2021

Jul 2022

Jan 2022

Single Family

- Townhouse

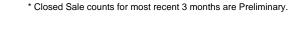
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Jul 2019

Jul 2022

Jan 2022

200 250,000 150 200,000 150,000 100 Jul 2019 Jul 2020 Jul 2021 Jul 2022 Jul 2019 Jul 2020 Jul 2021 Jan 2020 Jan 2021 Jan 2022 Jan 2020 Jan 2021 Condominium Single Family Condominium Single Family Residential (SF/COND/TH) Residential (SF/COND/TH) Townhouse Townhouse



Market Analysis By County: Blanco County

Property Type	9	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Ex	<u>isting)</u>																
Residential (SF/C	COND/TH)	5	-79.2%	\$1,790,310	-85.7%	\$358,062	-31.3%	\$345,000	-33.6%	\$222	-25.0%	44	28	142	9	7.4	98.7%
	YTD:	216	-10.0%	\$118,552,028	-8.7%	\$548,852	1.5%	\$472,500	19.5%	\$274	9.2%	55	361	93	181		97.1%
Single Family		5	-79.2%	\$1,790,310	-85.7%	\$358,062	-31.3%	\$345,000	-33.6%	\$222	-25.0%	44	28	142	9	7.4	98.7%
	YTD:	215	-10.0%	\$117,152,028	-9.7%	\$544,893	0.3%	\$470,000	18.7%	\$274	9.2%	55	360	93	180		97.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	0.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0 %	-	0.0%	9	1	-	1		87.5%
Existing Home																	
Residential (SF/C	COND/TH)	4	-80.0%	\$1,330,310	-87.5%	\$332,578	-37.6%	\$295,500	-50.5%	\$216	-29.2%	28	20	83	8	7.2	99.9%
	YTD:	130	-17.2%	\$80,919,175	-19.3%	\$622,455	-2.5%	\$499,950	1.2%	\$297	6.3%	60	213	50	111		95.1%
Single Family		4	-80.0%	\$1,330,310	-87.5%	\$332,578	-37.6%	\$295,500	-50.5%	\$216	-29.2%	28	20	83	8	7.2	99.9%
	YTD:	129	-17.3%	\$79,519,175	-20.6%	\$616,428	-4.0%	\$499,900	1.1%	\$297	6.3%	60	212	50	110		95.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	0.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0 %	-	0.0%	9	1	-	1		87.5%
New Construction	on																
Residential (SF/C	COND/TH)	1	-75.0%	\$460,000	-75.2%	\$460,000	-0.7%	\$460,000	-7.0%	\$244	-1.4%	107	8	59	1	7.8	93.9%
	YTD:	86	3.6%	\$37,632,853	27.1%	\$437,591	22.7%	\$430,000	27.8%	\$238	22.1%	49	148	42	70		100.2%
Single Family		1	-75.0%	\$460,000	-75.2%	\$460,000	-0.7%	\$460,000	-7.0%	\$244	-1.4%	107	8	59	1	7.8	93.9%
	YTD:	86	3.6%	\$37,632,853	27.1%	\$437,591	22.7%	\$430,000	27.8%	\$238	22.1%	49	148	42	70		100.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

Market Analysis By County: Gillespie County

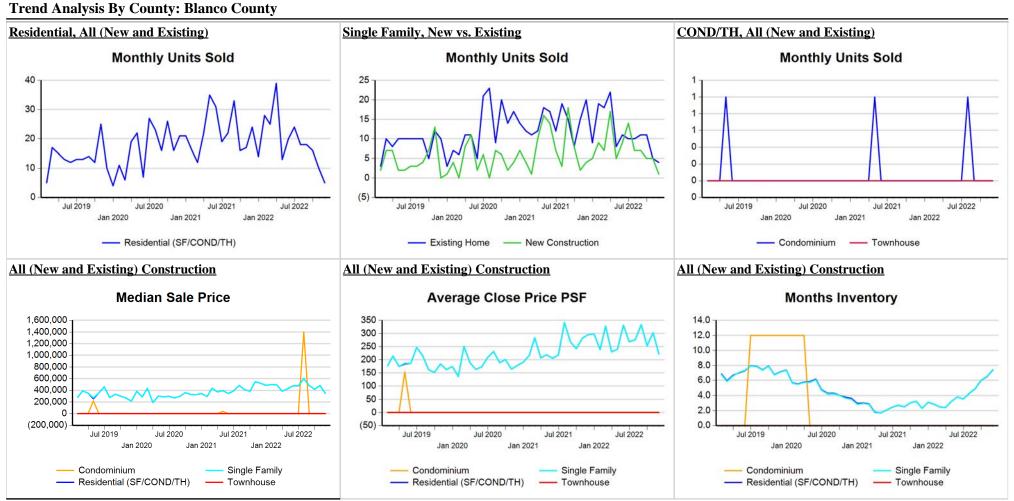
Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing))																
Residential (SF/COND/	TH)	37	2.8%	\$26,693,989	-14.3%	\$721,459	-16.6%	\$545,000	2.4%	\$350	-3.7%	103	44	187	17	5.0	91.7%
Y	TD:	400	-18.5%	\$300,912,674	-11.6%	\$752,282	8.5%	\$599,999	14.3%	\$373	10.2%	80	596	126	189		95.7%
Single Family		37	2.8%	\$26,693,989	-14.3%	\$721,459	-16.6%	\$545,000	2.4%	\$350	-3.7%	103	44	184	17	5.0	91.7%
Y	TD:	400	-18.2%	\$300,912,674	-11.0%	\$752,282	8.9%	\$599,999	14.3%	\$373	10.1%	80	593	125	189		95.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-		0.0%
Existing Home																	
Residential (SF/COND/	TH)	30	0.0%	\$23,209,862	-17.5%	\$773,662	-17.5%	\$560,000	1.4%	\$355	-8.9%	81	39	160	13	5.2	89.7%
Y	TD:	332	-23.5%	\$265,201,646	-16.2%	\$798,800	9.5%	\$675,000	19.1%	\$392	10.8%	71	517	110	160		94.6%
Single Family		30	0.0%	\$23,209,862	-17.5%	\$773,662	-17.5%	\$560,000	1.4%	\$355	-8.9%	81	39	157	13	5.1	89.7%
Y	TD:	332	-23.2%	\$265,201,646	-15.5%	\$798,800	9.9%	\$675,000	19.1%	\$392	10.7%	71	514	109	160		94.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-		0.0%
New Construction																	
Residential (SF/COND/	TH)	7	16.7%	\$3,536,330	17.3%	\$505,190	0.5%	\$454,830	8.8%	\$329	41.5%	195	5	27	4	4.1	99.4%
Y	TD:	68	19.3%	\$35,757,546	48.8%	\$525,846	24.7%	\$489,775	31.5%	\$284	25.7%	122	79	16	29		100.7%
Single Family		7	16.7%	\$3,536,330	17.3%	\$505,190	0.5%	\$454,830	8.8%	\$329	41.5%	195	5	27	4	4.1	99.4%
Y	TD:	68	19.3%	\$35,757,546	48.8%	\$525,846	24.7%	\$489,775	31.5%	\$284	25.7%	122	79	16	29		100.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

Market Analysis By County: Kimble County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	<u>sting)</u>																
Residential (SF/CO	OND/TH)	2	0.0%	\$325,000	-47.7%	\$162,500	-47.7%	\$162,500	-47.7%	\$112	-23.9%	106	1	8	-	8.7	0.0%
	YTD:	11	22.2%	\$5,632,000	109.8%	\$512,000	71.7%	\$445,000	58.9%	\$257	39.4%	107	20	7	8		94.7%
Single Family		2	0.0%	\$325,000	-47.7%	\$162,500	-47.7%	\$162,500	-47.7%	\$112	-23.9%	106	1	8	-	8.7	0.0%
	YTD:	11	22.2%	\$5,632,000	109.8%	\$512,000	71.7%	\$445,000	58.9%	\$257	39.4%	107	20	7	8		94.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	•	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CO	OND/TH)	2	0.0%	\$325,000	-47.7%	\$162,500	-47.7%	\$162,500	-47.7%	\$112	-23.9%	106	1	8	-	9.6	0.0%
	YTD:	10	11.1%	\$4,232,000	57.7%	\$423,200	41.9%	\$435,000	55.4%	\$199	7.5%	116	19	7	7		95.1%
Single Family		2	0.0%	\$325,000	-47.7%	\$162,500	-47.7%	\$162,500	-47.7%	\$112	-23.9%	106	1	8	-	9.6	0.0%
	YTD:	10	11.1%	\$4,232,000	57.7%	\$423,200	41.9%	\$435,000	55.4%	\$199	7.5%	116	19	7	7		95.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	<u>n</u>																
Residential (SF/CO	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		. 0.0%
	YTD:	1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$845	100.0%	12	1	-	1		93.4%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	•	. 0.0%
	YTD:	1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$845	100.0%	12	1	-	1		93.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_	-	0.0%	-		-	0.0%	-	0.0%	-	0.0%	-	-	-	-	•	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

Market Analysis By County: Mason County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	<u>1)</u>																
Residential (SF/COND,	/TH)	4	100.0%	\$2,135,000	400.0%	\$533,750	150.0%	\$357,500	67.5%	\$220	25.4%	105	4	21	4	5.9	84.9%
Y	TD:	40	17.7%	\$13,152,850	21.2%	\$328,821	3.0%	\$337,000	45.3%	\$226	26.9%	103	61	19	20		92.3%
Single Family		4	100.0%	\$2,135,000	400.0%	\$533,750	150.0%	\$357,500	67.5%	\$220	25.4%	105	4	21	4	5.9	84.9%
Y	TD:	40	17.7%	\$13,152,850	21.2%	\$328,821	3.0%	\$337,000	45.3%	\$226	26.9%	103	61	19	20		92.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/COND	/TH)	4	100.0%	\$2,135,000	400.0%	\$533,750	150.0%	\$357,500	67.5%	\$220	25.4%	105	4	21	4	6.3	84.9%
Y	TD:	37	42.3%	\$11,917,850	30.4%	\$322,104	-8.3%	\$325,000	9.8%	\$217	11.4%	94	59	17	20		93.0%
Single Family		4	100.0%	\$2,135,000	400.0%	\$533,750	150.0%	\$357,500	67.5%	\$220	25.4%	105	4	21	4	6.3	84.9%
Y	TD:	37	42.3%	\$11,917,850	30.4%	\$322,104	-8.3%	\$325,000	9.8%	\$217	11.4%	94	59	17	20		93.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND	/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	3	-62.5%	\$1,235,000	-28.0%	\$411,667	91.9%	\$385,000	79.7%	\$320	162.7%	212	2	2	-		83.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	3	-62.5%	\$1,235,000	-28.0%	\$411,667	91.9%	\$385,000	79.7%	\$320	162.7%	212	2	2	-		83.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%



Trend Analysis By County: Gillespie County

Residential, All (New and Existing)

Jul 2022

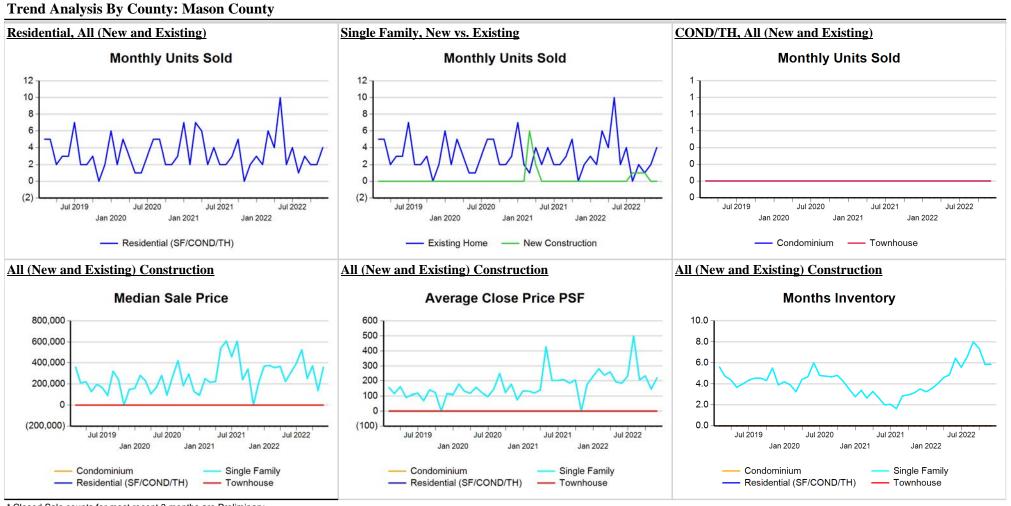
Jul 2022

COND/TH, All (New and Existing)

Monthly Units Sold Monthly Units Sold Monthly Units Sold 70 60 1 60 40 1 50 1 40 20 0 30 0 0 20 0 10 (20) 0 Jul 2019 Jul 2020 Jul 2021 Jul 2022 Jul 2019 Jul 2020 Jul 2021 Jul 2022 Jul 2019 Jul 2020 Jul 2021 Jan 2020 Jan 2021 Jan 2022 Jan 2020 Jan 2021 Jan 2022 Jan 2020 Jan 2021 Jan 2022 - Residential (SF/COND/TH) - Existing Home ---- New Construction ---- Condominium ---- Townhouse All (New and Existing) Construction All (New and Existing) Construction All (New and Existing) Construction Average Close Price PSF Months Inventory Median Sale Price 2,500,000 500 14.0 12.0 400 2,000,000 10.0 1,500,000 300 8.0 1,000,000 200 6.0 500,000 100 4.0 0 0 2.0 (500,000)(100)0.0 Jul 2019 Jul 2021 Jul 2019 Jul 2021 Jul 2019 Jul 2020 Jul 2020 Jul 2022 Jul 2020 Jul 2022 Jul 2021 Jan 2020 Jan 2022 Jan 2020 Jan 2022 Jan 2020 Jan 2021 Jan 2022 Jan 2021 Jan 2021 Single Family Single Family Single Family Condominium Condominium Condominium Residential (SF/COND/TH) Townhouse - Residential (SF/COND/TH) - Townhouse — Residential (SF/COND/TH) - Townhouse

Single Family, New vs. Existing





Central Hill Country Board of REALTORS

Market Analysis By Local Market Area*: Blanco

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	ng)																
Residential (SF/CON	D/TH)	2	-33.3%	\$589,800	-7.8%	\$294,900	38.2%	\$294,900	20.4%	\$211	27.3%	17	3	10	4	4.3	95.5%
	YTD:	27	42.1%	\$11,426,200	103.0%	\$423,193	42.9%	\$345,000	31.2%	\$265	34.2%	94	41	9	29		91.7%
Single Family		2	-33.3%	\$589,800	-7.8%	\$294,900	38.2%	\$294,900	20.4%	\$211	27.3%	17	3	10	4	4.4	95.5%
	YTD:	26	36.8%	\$10,026,200	78.2%	\$385,623	30.2%	\$337,500	28.3%	\$265	34.2%	97	40	9	28		91.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	-	0.0%	9	1	-	1		87.5%
Existing Home																	
Residential (SF/CON	D/TH)	2	-33.3%	\$589,800	-7.8%	\$294,900	38.2%	\$294,900	20.4%	\$211	27.3%	17	3	9	4	4.0	95.5%
	YTD:	26	44.4%	\$10,976,200	104.4%	\$422,162	41.5%	\$337,500	27.8%	\$257	31.8%	92	38	7	28		91.9%
Single Family		2	-33.3%	\$589,800	-7.8%	\$294,900	38.2%	\$294,900	20.4%	\$211	27.3%	17	3	9	4	4.2	95.5%
	YTD:	25	38.9%	\$9,576,200	78.3%	\$383,048	28.4%	\$330,000	25.0%	\$257	31.8%	95	37	7	27		92.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	-	0.0%	9	1	-	1		87.5%
New Construction																	
Residential (SF/CON	D/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	12.0	0.0%
	YTD:	1	0.0%	\$450,000	74.4%	\$450,000	74.4%	\$450,000	74.4%	\$453	93.0%	133	3	1	1		86.6%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	12.0	0.0%
	YTD:	1	0.0%	\$450,000	74.4%	\$450,000	74.4%	\$450,000	74.4%	\$453	93.0%	133	3	1	1		86.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 91; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Central Hill Country

Property Type	Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	49	-23.4%	\$31,508,918	-29.5%	\$643,039	-7.9%	\$468,000	-8.2%	\$315	-3.2%	97	77	358	30	5.9	91.9%
YTD	669	-13.6%	\$439,467,978	-9.2%	\$656,903	5.1%	\$516,125	10.1%	\$331	9.4%	74	1,038	246	398		96.0%
Single Family	49	-23.4%	\$31,508,918	-29.5%	\$643,039	-7.9%	\$468,000	-8.2%	\$315	-3.2%	97	77	355	30	5.8	91.9%
YTD	668	-13.4%	\$438,064,626	-9.0%	\$655,785	5.1%	\$515,000	9.8%	\$331	9.3%	74	1,034	245	397		96.0%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
YTD	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD	1	-66.7%	\$1,400,000	-46.5%	\$1,400,000	60.4%	\$1,400,000	326.1%	-	-100.0%	9	1	1	1		87.5%
Existing Home																
Residential (SF/COND/TH)	41	-24.1%	\$27,571,459	-30.8%	\$672,475	-8.8%	\$494,510	-8.9%	\$314	-7.9%	79	64	272	25	5.9	90.3%
YTD	510	-18.5%	\$362,894,989	-15.3%	\$711,559	3.9%	\$567,000	7.6%	\$352	8.0%	71	808	186	298		94.6%
Single Family	41	-24.1%	\$27,571,459	-30.8%	\$672,475	-8.8%	\$494,510	-8.9%	\$314	-7.9%	79	64	269	25	5.8	90.3%
YTD	509	-18.3%	\$361,492,273	-15.1%	\$710,201	3.9%	\$565,000	6.8%	\$352	7.9%	71	804	185	297		94.6%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
YTD	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD	1	-66.7%	\$1,400,000	-46.5%	\$1,400,000	60.4%	\$1,400,000	326.1%	-	-100.0%	9	1	1	1		87.5%
New Construction																
Residential (SF/COND/TH)	8	-20.0%	\$3,996,330	-17.9%	\$499,541	2.6%	\$457,415	-1.6%	\$318	33.6%	184	13	86	5	5.9	98.7%
YTD	158	6.8%	\$76,025,399	37.3%	\$481,173	28.6%	\$457,415	31.4%	\$264	29.9%	83	230	59	100		100.0%
Single Family	8	-20.0%	\$3,996,330	-17.9%	\$499,541	2.6%	\$457,415	-1.6%	\$318	33.6%	184	13	86	5	5.9	98.7%
YTD	158	6.8%	\$76,025,399	37.3%	\$481,173	28.6%	\$457,415	31.4%	\$264	29.9%	83	230	59	100		100.0%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: CHC; Type: Custom Defined Market ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Fredericksburg

Property Type	Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	24	4.4%	\$16,071,500	12.7%	\$669,646	8.0%	\$545,000	11.9%	\$337	4.6%	113	25	102	8	4.5	92.6%
YTD:	236	-27.8%	\$158,991,481	-17.0%	\$673,693	15.0%	\$564,225	17.8%	\$376	15.1%	84	344	66	97		96.5%
Single Family	24	4.4%	\$16,071,500	12.7%	\$669,646	8.0%	\$545,000	11.9%	\$337	4.6%	113	25	99	8	4.4	92.6%
YTD:	236	-27.4%	\$158,991,481	-15.9%	\$673,693	15.9%	\$564,225	17.8%	\$376	15.0%	84	341	65	97		96.5%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Existing Home																
Residential (SF/COND/TH)	18	0.0%	\$12,990,000	10.4%	\$721,667	10.4%	\$545,000	6.9%	\$336	-3.0%	77	24	95	6	5.5	90.3%
YTD:	183	-33.9%	\$133,134,865	-21.8%	\$727,513	18.4%	\$650,000	23.8%	\$408	18.5%	68	305	59	78		95.2%
Single Family	18	0.0%	\$12,990,000	10.4%	\$721,667	10.4%	\$545,000	6.9%	\$336	-3.0%	77	24	92	6	5.3	90.3%
YTD:	183	-33.5%	\$133,134,865	-20.6%	\$727,513	19.4%	\$650,000	23.8%	\$408	18.3%	68	302	58	78		95.2%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
New Construction																
Residential (SF/COND/TH)	6	20.0%	\$3,081,500	23.5%	\$513,583	2.9%	\$442,750	10.3%	\$338	45.0%	221	1	7	2	1.3	99.3%
YTD:	53	6.0%	\$25,856,616	21.0%	\$487,861	14.2%	\$488,918	30.2%	\$265	16.4%	140	39	7	19		100.9%
Single Family	6	20.0%	\$3,081,500	23.5%	\$513,583	2.9%	\$442,750	10.3%	\$338	45.0%	221	1	7	2	1.3	99.3%
YTD:	53	6.0%	\$25,856,616	21.0%	\$487,861	14.2%	\$488,918	30.2%	\$265	16.4%	140	39	7	19		100.9%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%		0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
110.		0.070		0.070		0.070		0.070		0.070						0.070

* Local Market Area Code: 335; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Harper

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existi	ing)																
Residential (SF/CON	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	7	13	-	8.7	0.0%
	YTD:	18	50.0%	\$5,950,099	37.3%	\$330,561	-8.5%	\$262,500	-0.7%	\$217	4.0%	58	35	6	9		89.4%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	7	13	-	8.7	0.0%
	YTD:	18	50.0%	\$5,950,099	37.3%	\$330,561	-8.5%	\$262,500	-0.7%	\$217	4.0%	58	35	6	9		89.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CON	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	6	11	-	7.8	0.0%
	YTD:	17	41.7%	\$5,208,099	20.2%	\$306,359	-15.2%	\$260,000	-1.6%	\$210	0.4%	59	31	5	8		88.2%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	6	11	-	7.8	0.0%
	YTD:	17	41.7%	\$5,208,099	20.2%	\$306,359	-15.2%	\$260,000	-1.6%	\$210	0.4%	59	31	5	8		88.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-	24.0	0.0%
	YTD:	1	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$346	100.0%	36	4	1	1		101.6%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-	24.0	0.0%
	YTD:	1	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$346	100.0%	36	4	1	1		101.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 404; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Johnson City

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	<u>ng)</u>												,				
Residential (SF/CON	ID/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	11	-	4.9	0.0%
	YTD:	23	-54.0%	\$9,963,400	-38.5%	\$433,191	33.6%	\$445,000	43.1%	\$227	12.2%	46	28	4	16		97.6%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	11	-	4.9	0.0%
	YTD:	23	-54.0%	\$9,963,400	-38.5%	\$433,191	33.6%	\$445,000	43.1%	\$227	12.2%	46	28	4	16		97.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CON	ID/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	11	-	5.5	0.0%
	YTD:	20	-39.4%	\$8,676,000	-22.3%	\$433,800	28.2%	\$450,000	36.4%	\$223	6.2%	49	27	4	14		96.5%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	11	-	5.5	0.0%
	YTD:	20	-39.4%	\$8,676,000	-22.3%	\$433,800	28.2%	\$450,000	36.4%	\$223	6.2%	49	27	4	14		96.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ID/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-	-	0.0%
	YTD:	3	-82.4%	\$1,287,400	-74.5%	\$429,133	44.8%	\$325,000	30.0%	\$259	37.0%	26	1	-	2		104.9%
Single Family	_	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-	-	0.0%
	YTD:	3	-82.4%	\$1,287,400	-74.5%	\$429,133	44.8%	\$325,000	30.0%	\$259	37.0%	26	1	-	2		104.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 484; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Junction

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	<u>sting)</u>																	
Residential (SF/CC	OND/TH)		2	100.0%	\$325,000	139.0%	\$162,500	19.5%	\$162,500	19.5%	\$112	20.1%	106	1	5	-	12.0) 0.0%
	YTD:		5	66.7%	\$1,085,000	135.4%	\$217,000	41.2%	\$146,000	7.4%	\$124	23.8%	60	11	4	2		102.7%
Single Family			2	100.0%	\$325,000	139.0%	\$162,500	19.5%	\$162,500	19.5%	\$112	20.1%	106	1	5	-	12.0) 0.0%
	YTD:		5	66.7%	\$1,085,000	135.4%	\$217,000	41.2%	\$146,000	7.4%	\$124	23.8%	60	11	4	2		102.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CC	OND/TH)		2	100.0%	\$325,000	139.0%	\$162,500	19.5%	\$162,500	19.5%	\$112	20.1%	106	1	5	-	12.0) 0.0%
	YTD:		5	66.7%	\$1,085,000	135.4%	\$217,000	41.2%	\$146,000	7.4%	\$124	23.8%	60	11	4	2		102.7%
Single Family			2	100.0%	\$325,000	139.0%	\$162,500	19.5%	\$162,500	19.5%	\$112	20.1%	106	1	5	-	12.0) 0.0%
	YTD:		5	66.7%	\$1,085,000	135.4%	\$217,000	41.2%	\$146,000	7.4%	\$124	23.8%	60	11	4	2		102.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																	
Residential (SF/CC	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 490; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Mason

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	<u>g)</u>																
Residential (SF/CONE	D/TH)	1	-50.0%	\$220,000	-48.5%	\$220,000	3.0%	\$220,000	3.0%	\$159	-9.5%	179	4	18	1	6.5	63.0%
	YTD:	31	55.0%	\$9,097,850	76.6%	\$293,479	14.0%	\$280,000	14.3%	\$214	32.7%	104	44	14	15		92.8%
Single Family		1	-50.0%	\$220,000	-48.5%	\$220,000	3.0%	\$220,000	3.0%	\$159	-9.5%	179	4	18	1	6.5	63.0%
	YTD:	31	55.0%	\$9,097,850	76.6%	\$293,479	14.0%	\$280,000	14.3%	\$214	32.7%	104	44	14	15		92.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CONE	D/TH)	1	-50.0%	\$220,000	-48.5%	\$220,000	3.0%	\$220,000	3.0%	\$159	-9.5%	179	4	18	1	6.8	63.0%
	YTD:	30	50.0%	\$8,772,850	70.3%	\$292,428	13.6%	\$270,000	10.2%	\$213	32.3%	99	44	13	15		92.8%
Single Family		1	-50.0%	\$220,000	-48.5%	\$220,000	3.0%	\$220,000	3.0%	\$159	-9.5%	179	4	18	1	6.8	63.0%
	YTD:	30	50.0%	\$8,772,850	70.3%	\$292,428	13.6%	\$270,000	10.2%	\$213	32.3%	99	44	13	15		92.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CONE	D/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$234	100.0%	266	-	1	-		93.1%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$234	100.0%	266	-	1	-		93.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 620; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Round Mountain

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	<u>g)</u>																
Residential (SF/COND/TH)			- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	4	-	-	. 0.0%
	YTD:		100.0%	-	-100.0%		100.0%		100.0%	-	-100.0%	-	5	2	-		0.0%
Single Family YI			- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	4	-	-	- 0.0%
	YTD:		100.0%	-	-100.0%		100.0%		100.0%	-	-100.0%	-	5	2	-		0.0%
Townhouse			- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/COND	D/TH)		- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	3	-	-	- 0.0%
	YTD:		100.0%	-	-100.0%		100.0%		100.0%	-	-100.0%	-	4	2	-		0.0%
Single Family			- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	3	-	-	- 0.0%
Y	YTD:		100.0%	-	-100.0%		100.0%		100.0%	-	-100.0%	-	4	2	-		0.0%
Townhouse			- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND/TH)			- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%	-	-100.0%		100.0%		100.0%	-	-100.0%	-	1	1	-		0.0%
Single Family			- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%	-	-100.0%		100.0%		100.0%	-	-100.0%	-	1	1	-		0.0%
Townhouse			- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%	-	0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 871; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Stonewall

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	<u>ig)</u>																	
Residential (SF/COND/TH)			1	100.0%	\$715,000	100.0%	\$715,000	100.0%	\$715,000	100.0%	\$315	100.0%	61	-	-	-	-	79.5%
	YTD:	;	3	-25.0%	\$2,415,000	11.0%	\$805,000	48.1%	\$750,000	66.7%	\$567	101.6%	131	2	1	1		86.9%
Single Family			1	100.0%	\$715,000	100.0%	\$715,000	100.0%	\$715,000	100.0%	\$315	100.0%	61	-	-	-	-	79.5%
	YTD:	;	3	-25.0%	\$2,415,000	11.0%	\$805,000	48.1%	\$750,000	66.7%	\$567	101.6%	131	2	1	1		86.9%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/COND/TH)			1	100.0%	\$715,000	100.0%	\$715,000	100.0%	\$715,000	100.0%	\$315	100.0%	61	-	-	-	-	79.5%
	YTD:	;	3	0.0%	\$2,415,000	22.9%	\$805,000	22.9%	\$750,000	19.1%	\$567	72.7%	131	2	1	1		86.9%
Single Family			1	100.0%	\$715,000	100.0%	\$715,000	100.0%	\$715,000	100.0%	\$315	100.0%	61	-	-	-	-	79.5%
	YTD:	;	3	0.0%	\$2,415,000	22.9%	\$805,000	22.9%	\$750,000	19.1%	\$567	72.7%	131	2	1	1		86.9%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND/TH)			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 966; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.