| Property Type | Closed Sales* | | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|-------------------------|------------------|------|--------|-----------------------|--------|------------------|-------|-----------------|-------|----------------|-------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existing) | | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH | l) 22 | ,983 | -29.6% | \$9,236,491,592 | -25.8% | \$401,884 | 5.5% | \$330,000 | 4.8% | \$185 | 5.0% | 48 | 30,944 | 90,606 | 21,677 | 2.9 | 94.1% |
| YT |): 342 | ,139 | -9.6% | \$141,955,298,60 1 | 0.8% | \$414,905 | 11.5% | \$341,000 | 13.7% | \$192 | 14.5% | 33 | 473,608 | 64,939 | 333,403 | | 99.1% |
| Single Family | 21 | ,597 | -29.1% | \$8,787,335,082 | -25.1% | \$406,878 | 5.6% | \$334,000 | 5.0% | \$183 | 5.6% | 48 | 29,062 | 85,400 | 20,400 | 2.9 | 94.0% |
| YT |): 319 | ,406 | -9.0% | \$134,162,318,66 6 | 1.6% | \$420,037 | 11.6% | \$345,000 | 14.5% | \$189 | 15.0% | 33 | 442,744 | 60,875 | 311,497 | | 99.1% |
| Townhouse | | 599 | -28.1% | \$206,097,869 | -24.0% | \$344,070 | 5.7% | \$320,000 | 6.7% | \$190 | 8.3% | 49 | 827 | 2,125 | 585 | 2.4 | 95.9% |
| YT |): 9 | ,366 | -13.8% | \$3,314,108,488 | -3.0% | \$353,845 | 12.5% | \$324,355 | 13.9% | \$192 | 14.9% | 36 | 12,833 | 1,614 | 9,152 | | 99.4% |
| Condominium | | 765 | -44.0% | \$236,019,650 | -45.5% | \$308,522 | -2.8% | \$233,400 | -0.7% | \$244 | -0.8% | 43 | 1,055 | 3,081 | 692 | 2.5 | 94.6% |
| YT |): 13 | ,333 | -20.0% | \$4,468,609,302 | -15.2% | \$335,154 | 6.0% | \$246,600 | 6.3% | \$264 | 10.2% | 35 | 18,031 | 2,450 | 12,754 | | 99.0% |
| <u>Existing Home</u> | | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH | l) 17 | ,720 | -36.5% | \$6,866,180,368 | -34.7% | \$387,482 | 2.8% | \$310,000 | 0.3% | \$181 | 3.5% | 40 | 23,083 | 61,597 | 15,988 | 2.4 | 93.9% |
| YT |): 281 | ,970 | -13.0% | \$115,554,025,85 4 | -3.8% | \$409,810 | 10.5% | \$330,000 | 11.8% | \$191 | 13.9% | 28 | 382,456 | 46,499 | 274,397 | | 99.0% |
| Single Family | 16 | ,536 | -36.1% | \$6,507,383,972 | -34.1% | \$393,528 | 3.1% | \$315,000 | 1.6% | \$179 | 4.2% | 40 | 21,558 | 57,714 | 14,881 | 2.4 | 93.8% |
| YT |): 261 | ,425 | -12.6% | \$108,742,842,81 8 | -3.4% | \$415,962 | 10.5% | \$335,000 | 11.7% | \$187 | 14.3% | 28 | 355,449 | 43,272 | 254,629 | | 99.0% |
| Townhouse | | 455 | -37.7% | \$148,770,727 | -36.2% | \$326,969 | 2.4% | \$292,500 | 0.5% | \$181 | 5.0% | 36 | 566 | 1,268 | 452 | 1.7 | 95.9% |
| YT |): 7 | ,821 | -15.1% | \$2,708,440,955 | -4.7% | \$346,304 | 12.3% | \$308,600 | 12.2% | \$188 | 14.5% | 29 | 10,235 | 1,079 | 7,598 | | 99.3% |
| Condominium | | 709 | -45.6% | \$203,892,360 | -49.9% | \$287,577 | -8.0% | \$217,000 | -5.7% | \$237 | -3.5% | 41 | 959 | 2,615 | 655 | 2.2 | 94.5% |
| YT |): 12 | ,694 | -19.2% | \$4,093,906,087 | -14.1% | \$322,507 | 6.4% | \$239,000 | 7.7% | \$261 | 10.6% | 34 | 16,772 | 2,147 | 12,170 | | 99.0% |
| New Construction | | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH | l) 5 | ,259 | 10.9% | \$2,369,168,581 | 23.2% | \$450,498 | 11.1% | \$385,000 | 11.8% | \$198 | 8.3% | 73 | 7,861 | 29,009 | 5,689 | 5.2 | 94.5% |
| YT |): 60 | ,154 | 10.3% | \$26,396,973,540 | 28.0% | \$438,823 | 16.0% | \$377,059 | 19.7% | \$198 | 16.9% | 58 | 91,152 | 18,440 | 59,006 | | 99.5% |
| Single Family | | ,061 | 10.6% | \$2,280,600,168 | 22.7% | \$450,622 | 11.0% | \$383,000 | 11.4% | \$196 | 7.8% | 73 | 7,504 | 27,686 | 5,519 | 5.2 | 94.5% |
| YT |): 57 | ,970 | 11.7% | \$25,416,321,815 | 30.0% | \$438,439 | 16.5% | \$375,990 | 19.4% | \$196 | 17.9% | 58 | 87,295 | 17,602 | 56,868 | | 99.5% |
| Townhouse | | 145 | 40.8% | \$57,733,674 | 51.2% | \$398,163 | 7.4% | \$405,551 | 19.6% | \$218 | 11.0% | 89 | 261 | 857 | 133 | 6.0 | 96.0% |
| YT |): 1 | ,546 | -6.3% | \$606,098,762 | 5.5% | \$392,043 | 12.5% | \$372,870 | 19.7% | \$215 | 15.6% | 69 | 2,598 | 535 | 1,554 | | 99.9% |
| Condominium | | 55 | -12.7% | \$31,814,026 | 20.7% | \$578,437 | 38.3% | \$476,814 | 21.5% | \$324 | 35.0% | 63 | 96 | 466 | 37 | 7.4 | |
| YT |) : | 638 | -33.1% | \$374,681,785 | -26.0% | \$587,276 | 10.7% | \$462,490 | 13.1% | \$338 | 10.4% | 60 | 1,259 | 302 | 584 | | 99.4% |

Trend Analysis By State: Texas

Jul 2019

Jan 2020

All (New and Existing) Construction

Jul 2020

---- Residential (SF/COND/TH)

Median Sale Price

Jul 2021

Jan 2021

25,000

20,000

15,000

400,000

350,000

300,000

Residential, All (New and Existing) Single Family, New vs. Existing **Monthly Units Sold Monthly Units Sold** 35,000 45,000 30,000 40,000 25,000 35,000 20.000 30,000 15,000

Jan 2022

Jul 2022

10,000

5,000

300

250

0

Jul 2019

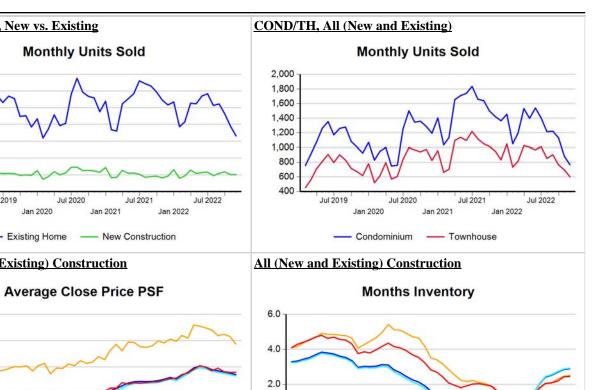
Jan 2020

Existing Home

All (New and Existing) Construction

Jul 2020

Jan 2021



Jul 2020

Jan 2021

Jan 2020

Residential (SF/COND/TH)

Condominium

Jul 2021

Jul 2022

Jan 2022

Single Family

- Townhouse

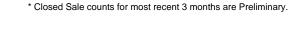
0.0

Jul 2019

Jul 2022

Jan 2022

200 250,000 150 200,000 150,000 100 Jul 2019 Jul 2020 Jul 2021 Jul 2022 Jul 2019 Jul 2020 Jul 2021 Jan 2020 Jan 2021 Jan 2022 Jan 2020 Jan 2021 Condominium Single Family Condominium Single Family Residential (SF/COND/TH) Residential (SF/COND/TH) Townhouse Townhouse



Market Analysis By County: Blanco County

| Property Type | 9 | Closed Sales* | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLI |
|-------------------|----------------|------------------|--------|------------------|---------|------------------|---------|-----------------|-------------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Ex | <u>isting)</u> | | | | | | | | | | | | | | | | |
| Residential (SF/C | COND/TH) | 5 | -79.2% | \$1,790,310 | -85.7% | \$358,062 | -31.3% | \$345,000 | -33.6% | \$222 | -25.0% | 44 | 28 | 142 | 9 | 7.4 | 98.7% |
| | YTD: | 216 | -10.0% | \$118,552,028 | -8.7% | \$548,852 | 1.5% | \$472,500 | 19.5% | \$274 | 9.2% | 55 | 361 | 93 | 181 | | 97.1% |
| Single Family | | 5 | -79.2% | \$1,790,310 | -85.7% | \$358,062 | -31.3% | \$345,000 | -33.6% | \$222 | -25.0% | 44 | 28 | 142 | 9 | 7.4 | 98.7% |
| | YTD: | 215 | -10.0% | \$117,152,028 | -9.7% | \$544,893 | 0.3% | \$470,000 | 18.7% | \$274 | 9.2% | 55 | 360 | 93 | 180 | | 97.2% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | 1 | 0.0% | \$1,400,000 | 3400.0% | \$1,400,000 | 3400.0% | \$1,400,000 | 3400.0 % | - | 0.0% | 9 | 1 | - | 1 | | 87.5% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/C | COND/TH) | 4 | -80.0% | \$1,330,310 | -87.5% | \$332,578 | -37.6% | \$295,500 | -50.5% | \$216 | -29.2% | 28 | 20 | 83 | 8 | 7.2 | 99.9% |
| | YTD: | 130 | -17.2% | \$80,919,175 | -19.3% | \$622,455 | -2.5% | \$499,950 | 1.2% | \$297 | 6.3% | 60 | 213 | 50 | 111 | | 95.1% |
| Single Family | | 4 | -80.0% | \$1,330,310 | -87.5% | \$332,578 | -37.6% | \$295,500 | -50.5% | \$216 | -29.2% | 28 | 20 | 83 | 8 | 7.2 | 99.9% |
| | YTD: | 129 | -17.3% | \$79,519,175 | -20.6% | \$616,428 | -4.0% | \$499,900 | 1.1% | \$297 | 6.3% | 60 | 212 | 50 | 110 | | 95.2% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | 1 | 0.0% | \$1,400,000 | 3400.0% | \$1,400,000 | 3400.0% | \$1,400,000 | 3400.0 % | - | 0.0% | 9 | 1 | - | 1 | | 87.5% |
| New Construction | on | | | | | | | | | | | | | | | | |
| Residential (SF/C | COND/TH) | 1 | -75.0% | \$460,000 | -75.2% | \$460,000 | -0.7% | \$460,000 | -7.0% | \$244 | -1.4% | 107 | 8 | 59 | 1 | 7.8 | 93.9% |
| | YTD: | 86 | 3.6% | \$37,632,853 | 27.1% | \$437,591 | 22.7% | \$430,000 | 27.8% | \$238 | 22.1% | 49 | 148 | 42 | 70 | | 100.2% |
| Single Family | | 1 | -75.0% | \$460,000 | -75.2% | \$460,000 | -0.7% | \$460,000 | -7.0% | \$244 | -1.4% | 107 | 8 | 59 | 1 | 7.8 | 93.9% |
| | YTD: | 86 | 3.6% | \$37,632,853 | 27.1% | \$437,591 | 22.7% | \$430,000 | 27.8% | \$238 | 22.1% | 49 | 148 | 42 | 70 | | 100.2% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |

Market Analysis By County: Gillespie County

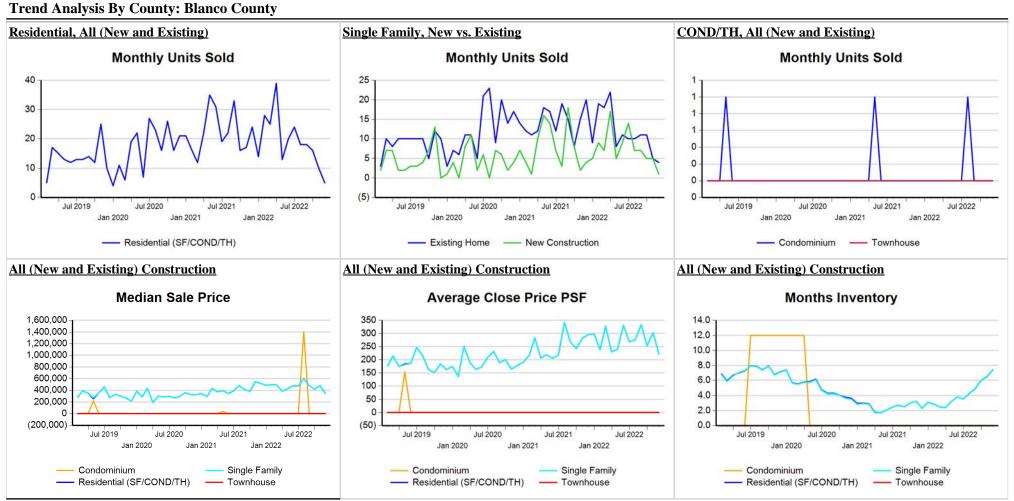
| Property Type | | Closed Sales* | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|-----------------------|-----|------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existing) |) | | | | | | | | | | | | | | | | |
| Residential (SF/COND/ | TH) | 37 | 2.8% | \$26,693,989 | -14.3% | \$721,459 | -16.6% | \$545,000 | 2.4% | \$350 | -3.7% | 103 | 44 | 187 | 17 | 5.0 | 91.7% |
| Y | TD: | 400 | -18.5% | \$300,912,674 | -11.6% | \$752,282 | 8.5% | \$599,999 | 14.3% | \$373 | 10.2% | 80 | 596 | 126 | 189 | | 95.7% |
| Single Family | | 37 | 2.8% | \$26,693,989 | -14.3% | \$721,459 | -16.6% | \$545,000 | 2.4% | \$350 | -3.7% | 103 | 44 | 184 | 17 | 5.0 | 91.7% |
| Y | TD: | 400 | -18.2% | \$300,912,674 | -11.0% | \$752,282 | 8.9% | \$599,999 | 14.3% | \$373 | 10.1% | 80 | 593 | 125 | 189 | | 95.7% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 3 | - | - | 0.0% |
| Y | TD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 3 | 3 | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| Y | TD: | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | 1 | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/COND/ | TH) | 30 | 0.0% | \$23,209,862 | -17.5% | \$773,662 | -17.5% | \$560,000 | 1.4% | \$355 | -8.9% | 81 | 39 | 160 | 13 | 5.2 | 89.7% |
| Y | TD: | 332 | -23.5% | \$265,201,646 | -16.2% | \$798,800 | 9.5% | \$675,000 | 19.1% | \$392 | 10.8% | 71 | 517 | 110 | 160 | | 94.6% |
| Single Family | | 30 | 0.0% | \$23,209,862 | -17.5% | \$773,662 | -17.5% | \$560,000 | 1.4% | \$355 | -8.9% | 81 | 39 | 157 | 13 | 5.1 | 89.7% |
| Y | TD: | 332 | -23.2% | \$265,201,646 | -15.5% | \$798,800 | 9.9% | \$675,000 | 19.1% | \$392 | 10.7% | 71 | 514 | 109 | 160 | | 94.6% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 3 | - | - | 0.0% |
| Y | TD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 3 | 3 | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| Y | TD: | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | 1 | - | | 0.0% |
| New Construction | | | | | | | | | | | | | | | | | |
| Residential (SF/COND/ | TH) | 7 | 16.7% | \$3,536,330 | 17.3% | \$505,190 | 0.5% | \$454,830 | 8.8% | \$329 | 41.5% | 195 | 5 | 27 | 4 | 4.1 | 99.4% |
| Y | TD: | 68 | 19.3% | \$35,757,546 | 48.8% | \$525,846 | 24.7% | \$489,775 | 31.5% | \$284 | 25.7% | 122 | 79 | 16 | 29 | | 100.7% |
| Single Family | | 7 | 16.7% | \$3,536,330 | 17.3% | \$505,190 | 0.5% | \$454,830 | 8.8% | \$329 | 41.5% | 195 | 5 | 27 | 4 | 4.1 | 99.4% |
| Y | TD: | 68 | 19.3% | \$35,757,546 | 48.8% | \$525,846 | 24.7% | \$489,775 | 31.5% | \$284 | 25.7% | 122 | 79 | 16 | 29 | | 100.7% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| Y | TD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| Y | TD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |

Market Analysis By County: Kimble County

| Property Type | | Closed Sales* | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|--------------------|---------------|------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis | <u>sting)</u> | | | | | | | | | | | | | | | | |
| Residential (SF/CO | OND/TH) | 2 | 0.0% | \$325,000 | -47.7% | \$162,500 | -47.7% | \$162,500 | -47.7% | \$112 | -23.9% | 106 | 1 | 8 | - | 8.7 | 0.0% |
| | YTD: | 11 | 22.2% | \$5,632,000 | 109.8% | \$512,000 | 71.7% | \$445,000 | 58.9% | \$257 | 39.4% | 107 | 20 | 7 | 8 | | 94.7% |
| Single Family | | 2 | 0.0% | \$325,000 | -47.7% | \$162,500 | -47.7% | \$162,500 | -47.7% | \$112 | -23.9% | 106 | 1 | 8 | - | 8.7 | 0.0% |
| | YTD: | 11 | 22.2% | \$5,632,000 | 109.8% | \$512,000 | 71.7% | \$445,000 | 58.9% | \$257 | 39.4% | 107 | 20 | 7 | 8 | | 94.7% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | . 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | • | . 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/CO | OND/TH) | 2 | 0.0% | \$325,000 | -47.7% | \$162,500 | -47.7% | \$162,500 | -47.7% | \$112 | -23.9% | 106 | 1 | 8 | - | 9.6 | 0.0% |
| | YTD: | 10 | 11.1% | \$4,232,000 | 57.7% | \$423,200 | 41.9% | \$435,000 | 55.4% | \$199 | 7.5% | 116 | 19 | 7 | 7 | | 95.1% |
| Single Family | | 2 | 0.0% | \$325,000 | -47.7% | \$162,500 | -47.7% | \$162,500 | -47.7% | \$112 | -23.9% | 106 | 1 | 8 | - | 9.6 | 0.0% |
| | YTD: | 10 | 11.1% | \$4,232,000 | 57.7% | \$423,200 | 41.9% | \$435,000 | 55.4% | \$199 | 7.5% | 116 | 19 | 7 | 7 | | 95.1% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | - 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | . 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| New Constructio | <u>n</u> | | | | | | | | | | | | | | | | |
| Residential (SF/CO | OND/TH) | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | . 0.0% |
| | YTD: | 1 | 100.0% | \$1,400,000 | 100.0% | \$1,400,000 | 100.0% | \$1,400,000 | 100.0% | \$845 | 100.0% | 12 | 1 | - | 1 | | 93.4% |
| Single Family | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | • | . 0.0% |
| | YTD: | 1 | 100.0% | \$1,400,000 | 100.0% | \$1,400,000 | 100.0% | \$1,400,000 | 100.0% | \$845 | 100.0% | 12 | 1 | - | 1 | | 93.4% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | . 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | _ | - | 0.0% | - | | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | • | - 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |

Market Analysis By County: Mason County

| Property Type | | Closed Sales* | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|-----------------------|-----------|------------------|--------|------------------|--------|------------------|--------|-----------------|-------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existing | <u>1)</u> | | | | | | | | | | | | | | | | |
| Residential (SF/COND, | /TH) | 4 | 100.0% | \$2,135,000 | 400.0% | \$533,750 | 150.0% | \$357,500 | 67.5% | \$220 | 25.4% | 105 | 4 | 21 | 4 | 5.9 | 84.9% |
| Y | TD: | 40 | 17.7% | \$13,152,850 | 21.2% | \$328,821 | 3.0% | \$337,000 | 45.3% | \$226 | 26.9% | 103 | 61 | 19 | 20 | | 92.3% |
| Single Family | | 4 | 100.0% | \$2,135,000 | 400.0% | \$533,750 | 150.0% | \$357,500 | 67.5% | \$220 | 25.4% | 105 | 4 | 21 | 4 | 5.9 | 84.9% |
| Y | TD: | 40 | 17.7% | \$13,152,850 | 21.2% | \$328,821 | 3.0% | \$337,000 | 45.3% | \$226 | 26.9% | 103 | 61 | 19 | 20 | | 92.3% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| Y | TD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| Y | TD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/COND | /TH) | 4 | 100.0% | \$2,135,000 | 400.0% | \$533,750 | 150.0% | \$357,500 | 67.5% | \$220 | 25.4% | 105 | 4 | 21 | 4 | 6.3 | 84.9% |
| Y | TD: | 37 | 42.3% | \$11,917,850 | 30.4% | \$322,104 | -8.3% | \$325,000 | 9.8% | \$217 | 11.4% | 94 | 59 | 17 | 20 | | 93.0% |
| Single Family | | 4 | 100.0% | \$2,135,000 | 400.0% | \$533,750 | 150.0% | \$357,500 | 67.5% | \$220 | 25.4% | 105 | 4 | 21 | 4 | 6.3 | 84.9% |
| Y | TD: | 37 | 42.3% | \$11,917,850 | 30.4% | \$322,104 | -8.3% | \$325,000 | 9.8% | \$217 | 11.4% | 94 | 59 | 17 | 20 | | 93.0% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| Y | TD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| Y | TD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| New Construction | | | | | | | | | | | | | | | | | |
| Residential (SF/COND | /TH) | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| Y | TD: | 3 | -62.5% | \$1,235,000 | -28.0% | \$411,667 | 91.9% | \$385,000 | 79.7% | \$320 | 162.7% | 212 | 2 | 2 | - | | 83.0% |
| Single Family | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| Y | TD: | 3 | -62.5% | \$1,235,000 | -28.0% | \$411,667 | 91.9% | \$385,000 | 79.7% | \$320 | 162.7% | 212 | 2 | 2 | - | | 83.0% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| Y | TD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| Y | TD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |



Trend Analysis By County: Gillespie County

Residential, All (New and Existing)

Jul 2022

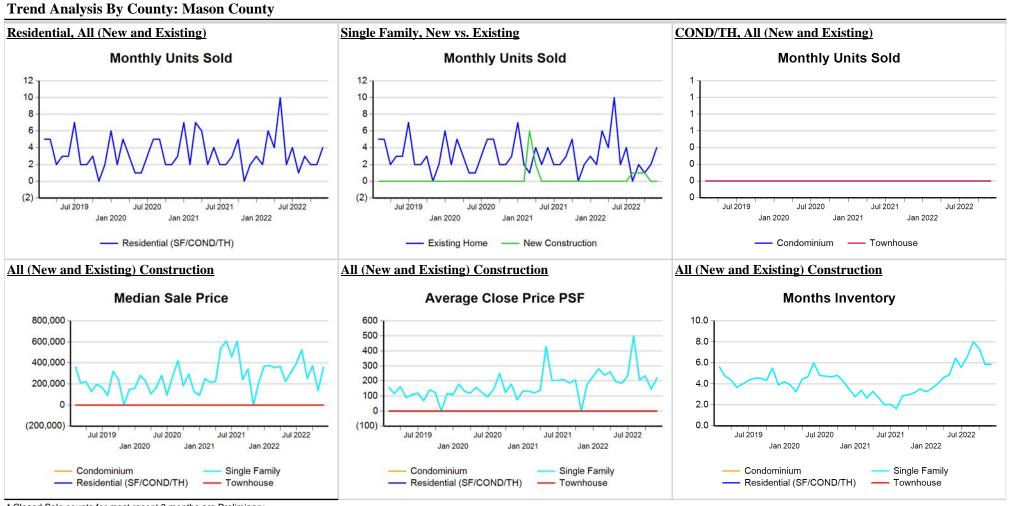
Jul 2022

COND/TH, All (New and Existing)

Monthly Units Sold Monthly Units Sold Monthly Units Sold 70 60 1 60 40 1 50 1 40 20 0 30 0 0 20 0 10 (20) 0 Jul 2019 Jul 2020 Jul 2021 Jul 2022 Jul 2019 Jul 2020 Jul 2021 Jul 2022 Jul 2019 Jul 2020 Jul 2021 Jan 2020 Jan 2021 Jan 2022 Jan 2020 Jan 2021 Jan 2022 Jan 2020 Jan 2021 Jan 2022 - Residential (SF/COND/TH) - Existing Home ---- New Construction ---- Condominium ---- Townhouse All (New and Existing) Construction All (New and Existing) Construction All (New and Existing) Construction Average Close Price PSF Months Inventory Median Sale Price 2,500,000 500 14.0 12.0 400 2,000,000 10.0 1,500,000 300 8.0 1,000,000 200 6.0 500,000 100 4.0 0 0 2.0 (500,000)(100)0.0 Jul 2019 Jul 2021 Jul 2019 Jul 2021 Jul 2019 Jul 2020 Jul 2020 Jul 2022 Jul 2020 Jul 2022 Jul 2021 Jan 2020 Jan 2022 Jan 2020 Jan 2022 Jan 2020 Jan 2021 Jan 2022 Jan 2021 Jan 2021 Single Family Single Family Single Family Condominium Condominium Condominium Residential (SF/COND/TH) Townhouse - Residential (SF/COND/TH) - Townhouse — Residential (SF/COND/TH) - Townhouse

Single Family, New vs. Existing





Central Hill Country Board of REALTORS

Market Analysis By Local Market Area*: Blanco

| Property Type | | Closed Sales** | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|---------------------|-------|-------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|-------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existin | ng) | | | | | | | | | | | | | | | | |
| Residential (SF/CON | D/TH) | 2 | -33.3% | \$589,800 | -7.8% | \$294,900 | 38.2% | \$294,900 | 20.4% | \$211 | 27.3% | 17 | 3 | 10 | 4 | 4.3 | 95.5% |
| | YTD: | 27 | 42.1% | \$11,426,200 | 103.0% | \$423,193 | 42.9% | \$345,000 | 31.2% | \$265 | 34.2% | 94 | 41 | 9 | 29 | | 91.7% |
| Single Family | | 2 | -33.3% | \$589,800 | -7.8% | \$294,900 | 38.2% | \$294,900 | 20.4% | \$211 | 27.3% | 17 | 3 | 10 | 4 | 4.4 | 95.5% |
| | YTD: | 26 | 36.8% | \$10,026,200 | 78.2% | \$385,623 | 30.2% | \$337,500 | 28.3% | \$265 | 34.2% | 97 | 40 | 9 | 28 | | 91.8% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | 1 | 100.0% | \$1,400,000 | 100.0% | \$1,400,000 | 100.0% | \$1,400,000 | 100.0% | - | 0.0% | 9 | 1 | - | 1 | | 87.5% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/CON | D/TH) | 2 | -33.3% | \$589,800 | -7.8% | \$294,900 | 38.2% | \$294,900 | 20.4% | \$211 | 27.3% | 17 | 3 | 9 | 4 | 4.0 | 95.5% |
| | YTD: | 26 | 44.4% | \$10,976,200 | 104.4% | \$422,162 | 41.5% | \$337,500 | 27.8% | \$257 | 31.8% | 92 | 38 | 7 | 28 | | 91.9% |
| Single Family | | 2 | -33.3% | \$589,800 | -7.8% | \$294,900 | 38.2% | \$294,900 | 20.4% | \$211 | 27.3% | 17 | 3 | 9 | 4 | 4.2 | 95.5% |
| | YTD: | 25 | 38.9% | \$9,576,200 | 78.3% | \$383,048 | 28.4% | \$330,000 | 25.0% | \$257 | 31.8% | 95 | 37 | 7 | 27 | | 92.0% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | 1 | 100.0% | \$1,400,000 | 100.0% | \$1,400,000 | 100.0% | \$1,400,000 | 100.0% | - | 0.0% | 9 | 1 | - | 1 | | 87.5% |
| New Construction | | | | | | | | | | | | | | | | | |
| Residential (SF/CON | D/TH) | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 1 | - | 12.0 | 0.0% |
| | YTD: | 1 | 0.0% | \$450,000 | 74.4% | \$450,000 | 74.4% | \$450,000 | 74.4% | \$453 | 93.0% | 133 | 3 | 1 | 1 | | 86.6% |
| Single Family | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 1 | - | 12.0 | 0.0% |
| | YTD: | 1 | 0.0% | \$450,000 | 74.4% | \$450,000 | 74.4% | \$450,000 | 74.4% | \$453 | 93.0% | 133 | 3 | 1 | 1 | | 86.6% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |

* Local Market Area Code: 91; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Central Hill Country

| Property Type | Closed Sales** | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|--------------------------|-------------------|--------|------------------|--------|------------------|-------|-----------------|--------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existing) | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | 49 | -23.4% | \$31,508,918 | -29.5% | \$643,039 | -7.9% | \$468,000 | -8.2% | \$315 | -3.2% | 97 | 77 | 358 | 30 | 5.9 | 91.9% |
| YTD | 669 | -13.6% | \$439,467,978 | -9.2% | \$656,903 | 5.1% | \$516,125 | 10.1% | \$331 | 9.4% | 74 | 1,038 | 246 | 398 | | 96.0% |
| Single Family | 49 | -23.4% | \$31,508,918 | -29.5% | \$643,039 | -7.9% | \$468,000 | -8.2% | \$315 | -3.2% | 97 | 77 | 355 | 30 | 5.8 | 91.9% |
| YTD | 668 | -13.4% | \$438,064,626 | -9.0% | \$655,785 | 5.1% | \$515,000 | 9.8% | \$331 | 9.3% | 74 | 1,034 | 245 | 397 | | 96.0% |
| Townhouse | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 3 | - | - | 0.0% |
| YTD | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 3 | 3 | - | | 0.0% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD | 1 | -66.7% | \$1,400,000 | -46.5% | \$1,400,000 | 60.4% | \$1,400,000 | 326.1% | - | -100.0% | 9 | 1 | 1 | 1 | | 87.5% |
| Existing Home | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | 41 | -24.1% | \$27,571,459 | -30.8% | \$672,475 | -8.8% | \$494,510 | -8.9% | \$314 | -7.9% | 79 | 64 | 272 | 25 | 5.9 | 90.3% |
| YTD | 510 | -18.5% | \$362,894,989 | -15.3% | \$711,559 | 3.9% | \$567,000 | 7.6% | \$352 | 8.0% | 71 | 808 | 186 | 298 | | 94.6% |
| Single Family | 41 | -24.1% | \$27,571,459 | -30.8% | \$672,475 | -8.8% | \$494,510 | -8.9% | \$314 | -7.9% | 79 | 64 | 269 | 25 | 5.8 | 90.3% |
| YTD | 509 | -18.3% | \$361,492,273 | -15.1% | \$710,201 | 3.9% | \$565,000 | 6.8% | \$352 | 7.9% | 71 | 804 | 185 | 297 | | 94.6% |
| Townhouse | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 3 | - | - | 0.0% |
| YTD | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 3 | 3 | - | | 0.0% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD | 1 | -66.7% | \$1,400,000 | -46.5% | \$1,400,000 | 60.4% | \$1,400,000 | 326.1% | - | -100.0% | 9 | 1 | 1 | 1 | | 87.5% |
| New Construction | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | 8 | -20.0% | \$3,996,330 | -17.9% | \$499,541 | 2.6% | \$457,415 | -1.6% | \$318 | 33.6% | 184 | 13 | 86 | 5 | 5.9 | 98.7% |
| YTD | 158 | 6.8% | \$76,025,399 | 37.3% | \$481,173 | 28.6% | \$457,415 | 31.4% | \$264 | 29.9% | 83 | 230 | 59 | 100 | | 100.0% |
| Single Family | 8 | -20.0% | \$3,996,330 | -17.9% | \$499,541 | 2.6% | \$457,415 | -1.6% | \$318 | 33.6% | 184 | 13 | 86 | 5 | 5.9 | 98.7% |
| YTD | 158 | 6.8% | \$76,025,399 | 37.3% | \$481,173 | 28.6% | \$457,415 | 31.4% | \$264 | 29.9% | 83 | 230 | 59 | 100 | | 100.0% |
| Townhouse | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |

* Local Market Area Code: CHC; Type: Custom Defined Market ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Fredericksburg

| Property Type | Closed Sales** | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|--------------------------|-------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existing) | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | 24 | 4.4% | \$16,071,500 | 12.7% | \$669,646 | 8.0% | \$545,000 | 11.9% | \$337 | 4.6% | 113 | 25 | 102 | 8 | 4.5 | 92.6% |
| YTD: | 236 | -27.8% | \$158,991,481 | -17.0% | \$673,693 | 15.0% | \$564,225 | 17.8% | \$376 | 15.1% | 84 | 344 | 66 | 97 | | 96.5% |
| Single Family | 24 | 4.4% | \$16,071,500 | 12.7% | \$669,646 | 8.0% | \$545,000 | 11.9% | \$337 | 4.6% | 113 | 25 | 99 | 8 | 4.4 | 92.6% |
| YTD: | 236 | -27.4% | \$158,991,481 | -15.9% | \$673,693 | 15.9% | \$564,225 | 17.8% | \$376 | 15.0% | 84 | 341 | 65 | 97 | | 96.5% |
| Townhouse | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 3 | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 3 | 3 | - | | 0.0% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | 18 | 0.0% | \$12,990,000 | 10.4% | \$721,667 | 10.4% | \$545,000 | 6.9% | \$336 | -3.0% | 77 | 24 | 95 | 6 | 5.5 | 90.3% |
| YTD: | 183 | -33.9% | \$133,134,865 | -21.8% | \$727,513 | 18.4% | \$650,000 | 23.8% | \$408 | 18.5% | 68 | 305 | 59 | 78 | | 95.2% |
| Single Family | 18 | 0.0% | \$12,990,000 | 10.4% | \$721,667 | 10.4% | \$545,000 | 6.9% | \$336 | -3.0% | 77 | 24 | 92 | 6 | 5.3 | 90.3% |
| YTD: | 183 | -33.5% | \$133,134,865 | -20.6% | \$727,513 | 19.4% | \$650,000 | 23.8% | \$408 | 18.3% | 68 | 302 | 58 | 78 | | 95.2% |
| Townhouse | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 3 | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 3 | 3 | - | | 0.0% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | - | - | | 0.0% |
| New Construction | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | 6 | 20.0% | \$3,081,500 | 23.5% | \$513,583 | 2.9% | \$442,750 | 10.3% | \$338 | 45.0% | 221 | 1 | 7 | 2 | 1.3 | 99.3% |
| YTD: | 53 | 6.0% | \$25,856,616 | 21.0% | \$487,861 | 14.2% | \$488,918 | 30.2% | \$265 | 16.4% | 140 | 39 | 7 | 19 | | 100.9% |
| Single Family | 6 | 20.0% | \$3,081,500 | 23.5% | \$513,583 | 2.9% | \$442,750 | 10.3% | \$338 | 45.0% | 221 | 1 | 7 | 2 | 1.3 | 99.3% |
| YTD: | 53 | 6.0% | \$25,856,616 | 21.0% | \$487,861 | 14.2% | \$488,918 | 30.2% | \$265 | 16.4% | 140 | 39 | 7 | 19 | | 100.9% |
| Townhouse | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | - | 0.0% | | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| 110. | | 0.070 | | 0.070 | | 0.070 | | 0.070 | | 0.070 | | | | | | 0.070 |

* Local Market Area Code: 335; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Harper

| Property Type | | Closed Sales** | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|---------------------|--------|-------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existi | ing) | | | | | | | | | | | | | | | | |
| Residential (SF/CON | ND/TH) | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 7 | 13 | - | 8.7 | 0.0% |
| | YTD: | 18 | 50.0% | \$5,950,099 | 37.3% | \$330,561 | -8.5% | \$262,500 | -0.7% | \$217 | 4.0% | 58 | 35 | 6 | 9 | | 89.4% |
| Single Family | | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 7 | 13 | - | 8.7 | 0.0% |
| | YTD: | 18 | 50.0% | \$5,950,099 | 37.3% | \$330,561 | -8.5% | \$262,500 | -0.7% | \$217 | 4.0% | 58 | 35 | 6 | 9 | | 89.4% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/CON | ND/TH) | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 6 | 11 | - | 7.8 | 0.0% |
| | YTD: | 17 | 41.7% | \$5,208,099 | 20.2% | \$306,359 | -15.2% | \$260,000 | -1.6% | \$210 | 0.4% | 59 | 31 | 5 | 8 | | 88.2% |
| Single Family | | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 6 | 11 | - | 7.8 | 0.0% |
| | YTD: | 17 | 41.7% | \$5,208,099 | 20.2% | \$306,359 | -15.2% | \$260,000 | -1.6% | \$210 | 0.4% | 59 | 31 | 5 | 8 | | 88.2% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| New Construction | | | | | | | | | | | | | | | | | |
| Residential (SF/CON | ND/TH) | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 1 | 2 | - | 24.0 | 0.0% |
| | YTD: | 1 | 100.0% | \$742,000 | 100.0% | \$742,000 | 100.0% | \$742,000 | 100.0% | \$346 | 100.0% | 36 | 4 | 1 | 1 | | 101.6% |
| Single Family | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 1 | 2 | - | 24.0 | 0.0% |
| | YTD: | 1 | 100.0% | \$742,000 | 100.0% | \$742,000 | 100.0% | \$742,000 | 100.0% | \$346 | 100.0% | 36 | 4 | 1 | 1 | | 101.6% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |

* Local Market Area Code: 404; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Johnson City

| Property Type | | Closed Sales** | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|---------------------|------------|-------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existin | <u>ng)</u> | | | | | | | | | | | | , | | | | |
| Residential (SF/CON | ID/TH) | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 4 | 11 | - | 4.9 | 0.0% |
| | YTD: | 23 | -54.0% | \$9,963,400 | -38.5% | \$433,191 | 33.6% | \$445,000 | 43.1% | \$227 | 12.2% | 46 | 28 | 4 | 16 | | 97.6% |
| Single Family | | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 4 | 11 | - | 4.9 | 0.0% |
| | YTD: | 23 | -54.0% | \$9,963,400 | -38.5% | \$433,191 | 33.6% | \$445,000 | 43.1% | \$227 | 12.2% | 46 | 28 | 4 | 16 | | 97.6% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/CON | ID/TH) | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 4 | 11 | - | 5.5 | 0.0% |
| | YTD: | 20 | -39.4% | \$8,676,000 | -22.3% | \$433,800 | 28.2% | \$450,000 | 36.4% | \$223 | 6.2% | 49 | 27 | 4 | 14 | | 96.5% |
| Single Family | | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 4 | 11 | - | 5.5 | 0.0% |
| | YTD: | 20 | -39.4% | \$8,676,000 | -22.3% | \$433,800 | 28.2% | \$450,000 | 36.4% | \$223 | 6.2% | 49 | 27 | 4 | 14 | | 96.5% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| New Construction | | | | | | | | | | | | | | | | | |
| Residential (SF/CON | ID/TH) | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | - | - | - | 0.0% |
| | YTD: | 3 | -82.4% | \$1,287,400 | -74.5% | \$429,133 | 44.8% | \$325,000 | 30.0% | \$259 | 37.0% | 26 | 1 | - | 2 | | 104.9% |
| Single Family | _ | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | - | - | - | 0.0% |
| | YTD: | 3 | -82.4% | \$1,287,400 | -74.5% | \$429,133 | 44.8% | \$325,000 | 30.0% | \$259 | 37.0% | 26 | 1 | - | 2 | | 104.9% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |

* Local Market Area Code: 484; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Junction

| Property Type | | Closed Sales** | | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|--------------------|---------------|-------------------|---|--------|------------------|--------|------------------|-------|-----------------|-------|----------------|-------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis | <u>sting)</u> | | | | | | | | | | | | | | | | | |
| Residential (SF/CC | OND/TH) | | 2 | 100.0% | \$325,000 | 139.0% | \$162,500 | 19.5% | \$162,500 | 19.5% | \$112 | 20.1% | 106 | 1 | 5 | - | 12.0 |) 0.0% |
| | YTD: | | 5 | 66.7% | \$1,085,000 | 135.4% | \$217,000 | 41.2% | \$146,000 | 7.4% | \$124 | 23.8% | 60 | 11 | 4 | 2 | | 102.7% |
| Single Family | | | 2 | 100.0% | \$325,000 | 139.0% | \$162,500 | 19.5% | \$162,500 | 19.5% | \$112 | 20.1% | 106 | 1 | 5 | - | 12.0 |) 0.0% |
| | YTD: | | 5 | 66.7% | \$1,085,000 | 135.4% | \$217,000 | 41.2% | \$146,000 | 7.4% | \$124 | 23.8% | 60 | 11 | 4 | 2 | | 102.7% |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | . 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | . 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | | |
| Residential (SF/CC | OND/TH) | | 2 | 100.0% | \$325,000 | 139.0% | \$162,500 | 19.5% | \$162,500 | 19.5% | \$112 | 20.1% | 106 | 1 | 5 | - | 12.0 |) 0.0% |
| | YTD: | | 5 | 66.7% | \$1,085,000 | 135.4% | \$217,000 | 41.2% | \$146,000 | 7.4% | \$124 | 23.8% | 60 | 11 | 4 | 2 | | 102.7% |
| Single Family | | | 2 | 100.0% | \$325,000 | 139.0% | \$162,500 | 19.5% | \$162,500 | 19.5% | \$112 | 20.1% | 106 | 1 | 5 | - | 12.0 |) 0.0% |
| | YTD: | | 5 | 66.7% | \$1,085,000 | 135.4% | \$217,000 | 41.2% | \$146,000 | 7.4% | \$124 | 23.8% | 60 | 11 | 4 | 2 | | 102.7% |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | . 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | . 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| New Construction | <u>n</u> | | | | | | | | | | | | | | | | | |
| Residential (SF/CC | OND/TH) | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | . 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Single Family | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | . 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | . 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |

* Local Market Area Code: 490; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Mason

| Property Type | | Closed Sales** | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|----------------------|-----------|-------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existin | <u>g)</u> | | | | | | | | | | | | | | | | |
| Residential (SF/CONE | D/TH) | 1 | -50.0% | \$220,000 | -48.5% | \$220,000 | 3.0% | \$220,000 | 3.0% | \$159 | -9.5% | 179 | 4 | 18 | 1 | 6.5 | 63.0% |
| | YTD: | 31 | 55.0% | \$9,097,850 | 76.6% | \$293,479 | 14.0% | \$280,000 | 14.3% | \$214 | 32.7% | 104 | 44 | 14 | 15 | | 92.8% |
| Single Family | | 1 | -50.0% | \$220,000 | -48.5% | \$220,000 | 3.0% | \$220,000 | 3.0% | \$159 | -9.5% | 179 | 4 | 18 | 1 | 6.5 | 63.0% |
| | YTD: | 31 | 55.0% | \$9,097,850 | 76.6% | \$293,479 | 14.0% | \$280,000 | 14.3% | \$214 | 32.7% | 104 | 44 | 14 | 15 | | 92.8% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/CONE | D/TH) | 1 | -50.0% | \$220,000 | -48.5% | \$220,000 | 3.0% | \$220,000 | 3.0% | \$159 | -9.5% | 179 | 4 | 18 | 1 | 6.8 | 63.0% |
| | YTD: | 30 | 50.0% | \$8,772,850 | 70.3% | \$292,428 | 13.6% | \$270,000 | 10.2% | \$213 | 32.3% | 99 | 44 | 13 | 15 | | 92.8% |
| Single Family | | 1 | -50.0% | \$220,000 | -48.5% | \$220,000 | 3.0% | \$220,000 | 3.0% | \$159 | -9.5% | 179 | 4 | 18 | 1 | 6.8 | 63.0% |
| | YTD: | 30 | 50.0% | \$8,772,850 | 70.3% | \$292,428 | 13.6% | \$270,000 | 10.2% | \$213 | 32.3% | 99 | 44 | 13 | 15 | | 92.8% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| New Construction | | | | | | | | | | | | | | | | | |
| Residential (SF/CONE | D/TH) | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | 1 | 100.0% | \$325,000 | 100.0% | \$325,000 | 100.0% | \$325,000 | 100.0% | \$234 | 100.0% | 266 | - | 1 | - | | 93.1% |
| Single Family | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | 1 | 100.0% | \$325,000 | 100.0% | \$325,000 | 100.0% | \$325,000 | 100.0% | \$234 | 100.0% | 266 | - | 1 | - | | 93.1% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |

* Local Market Area Code: 620; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Round Mountain

| Property Type | | Closed Sales** | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|--------------------------|-----------|-------------------|--------|------------------|---------|------------------|--------|-----------------|--------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existing | <u>g)</u> | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | 4 | - | - | . 0.0% |
| | YTD: | | 100.0% | - | -100.0% | | 100.0% | | 100.0% | - | -100.0% | - | 5 | 2 | - | | 0.0% |
| Single Family YI | | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | 4 | - | - | - 0.0% |
| | YTD: | | 100.0% | - | -100.0% | | 100.0% | | 100.0% | - | -100.0% | - | 5 | 2 | - | | 0.0% |
| Townhouse | | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | - | - | - | . 0.0% |
| | YTD: | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | - | - | - | . 0.0% |
| | YTD: | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/COND | D/TH) | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | 3 | - | - | - 0.0% |
| | YTD: | | 100.0% | - | -100.0% | | 100.0% | | 100.0% | - | -100.0% | - | 4 | 2 | - | | 0.0% |
| Single Family | | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | 3 | - | - | - 0.0% |
| Y | YTD: | | 100.0% | - | -100.0% | | 100.0% | | 100.0% | - | -100.0% | - | 4 | 2 | - | | 0.0% |
| Townhouse | | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | - | - | - | - 0.0% |
| | YTD: | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | - | - | - | . 0.0% |
| | YTD: | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| New Construction | | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | 1 | - | - | 0.0% |
| | YTD: | | 100.0% | - | -100.0% | | 100.0% | | 100.0% | - | -100.0% | - | 1 | 1 | - | | 0.0% |
| Single Family | | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | 1 | - | - | 0.0% |
| | YTD: | | 100.0% | - | -100.0% | | 100.0% | | 100.0% | - | -100.0% | - | 1 | 1 | - | | 0.0% |
| Townhouse | | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - 0.0% | - | 0.0% | | - 0.0% | | - 0.0% | - | 0.0% | - | - | - | - | | 0.0% |

* Local Market Area Code: 871; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Stonewall

| Property Type | | Closed Sales** | | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|--------------------------|------------|-------------------|---|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existin | <u>ig)</u> | | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | | | 1 | 100.0% | \$715,000 | 100.0% | \$715,000 | 100.0% | \$715,000 | 100.0% | \$315 | 100.0% | 61 | - | - | - | - | 79.5% |
| | YTD: | ; | 3 | -25.0% | \$2,415,000 | 11.0% | \$805,000 | 48.1% | \$750,000 | 66.7% | \$567 | 101.6% | 131 | 2 | 1 | 1 | | 86.9% |
| Single Family | | | 1 | 100.0% | \$715,000 | 100.0% | \$715,000 | 100.0% | \$715,000 | 100.0% | \$315 | 100.0% | 61 | - | - | - | - | 79.5% |
| | YTD: | ; | 3 | -25.0% | \$2,415,000 | 11.0% | \$805,000 | 48.1% | \$750,000 | 66.7% | \$567 | 101.6% | 131 | 2 | 1 | 1 | | 86.9% |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | | | 1 | 100.0% | \$715,000 | 100.0% | \$715,000 | 100.0% | \$715,000 | 100.0% | \$315 | 100.0% | 61 | - | - | - | - | 79.5% |
| | YTD: | ; | 3 | 0.0% | \$2,415,000 | 22.9% | \$805,000 | 22.9% | \$750,000 | 19.1% | \$567 | 72.7% | 131 | 2 | 1 | 1 | | 86.9% |
| Single Family | | | 1 | 100.0% | \$715,000 | 100.0% | \$715,000 | 100.0% | \$715,000 | 100.0% | \$315 | 100.0% | 61 | - | - | - | - | 79.5% |
| | YTD: | ; | 3 | 0.0% | \$2,415,000 | 22.9% | \$805,000 | 22.9% | \$750,000 | 19.1% | \$567 | 72.7% | 131 | 2 | 1 | 1 | | 86.9% |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| New Construction | | | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | - | - | | 0.0% |
| Single Family | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | - | - | | 0.0% |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |

* Local Market Area Code: 966; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.