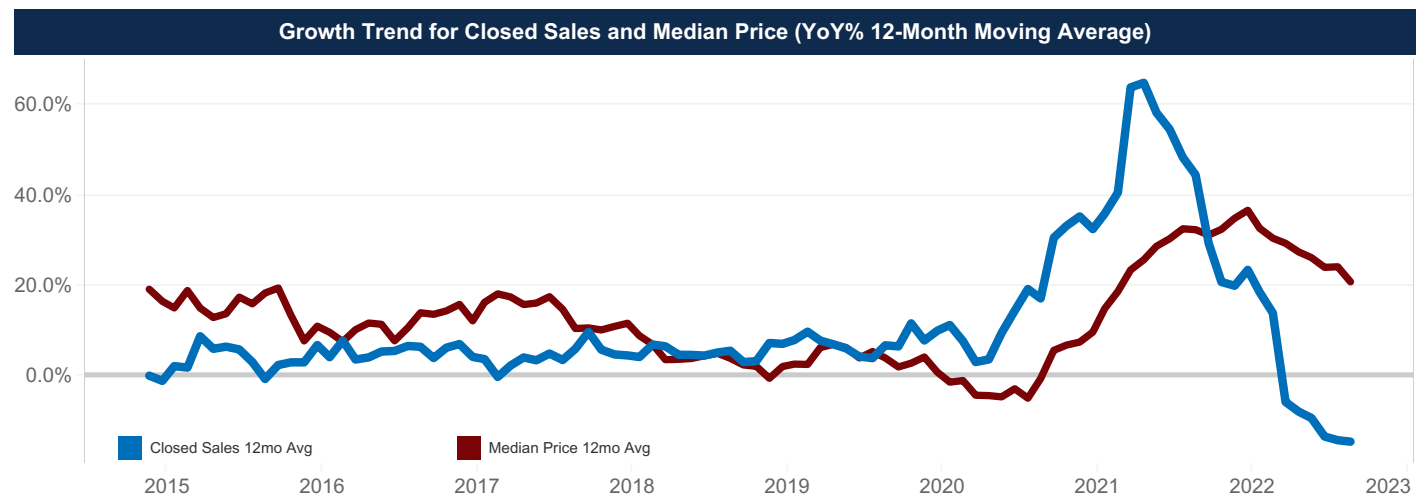
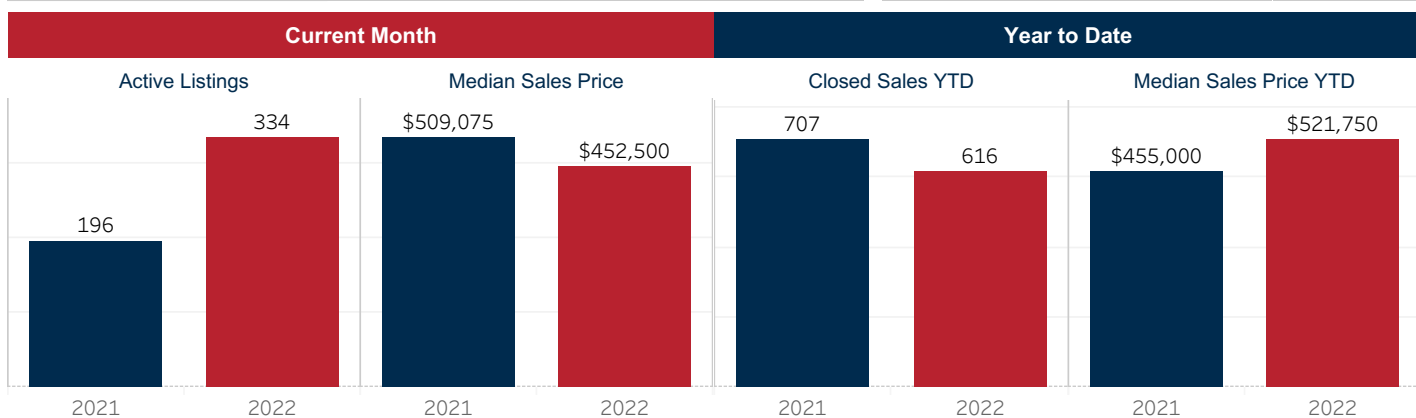


# October 2022 Market Snapshot

## Central Hill Country



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	58	42	▼ -27.6%	707	616	▼ -12.9%	707	616	▼ -12.9%
Median Sales Price	\$509,075	\$452,500	▼ -11.1%	\$455,000	\$521,750	▲ 14.7%	\$455,000	\$521,750	▲ 14.7%
Average Sales Price	\$608,176	\$585,205	▼ -3.8%	\$617,519	\$656,247	▲ 6.3%	\$617,519	\$656,247	▲ 6.3%
Ratio to Original List Price	96.1%	92.8%	▼ -3.4%	98.1%	96.2%	▼ -1.9%	98.1%	96.2%	▼ -1.9%
Days On Market	43	81	▲ 88.4%	77	72	▼ -6.5%	77	72	▼ -6.5%
New Listings	96	86	▼ -10.4%	916	956	▲ 4.4%	916	956	▲ 4.4%
Under Contract	100	62	▼ -38.0%	115	77	▼ -33.0%	115	77	▼ -33.0%
Active Listings	196	334	▲ 70.4%	155	234	▲ 51.0%	155	234	▲ 51.0%
Months Inventory	2.7	5.4	▲ 101.1%	2.7	5.4	▲ 101.1%	2.7	5.4	▲ 101.1%

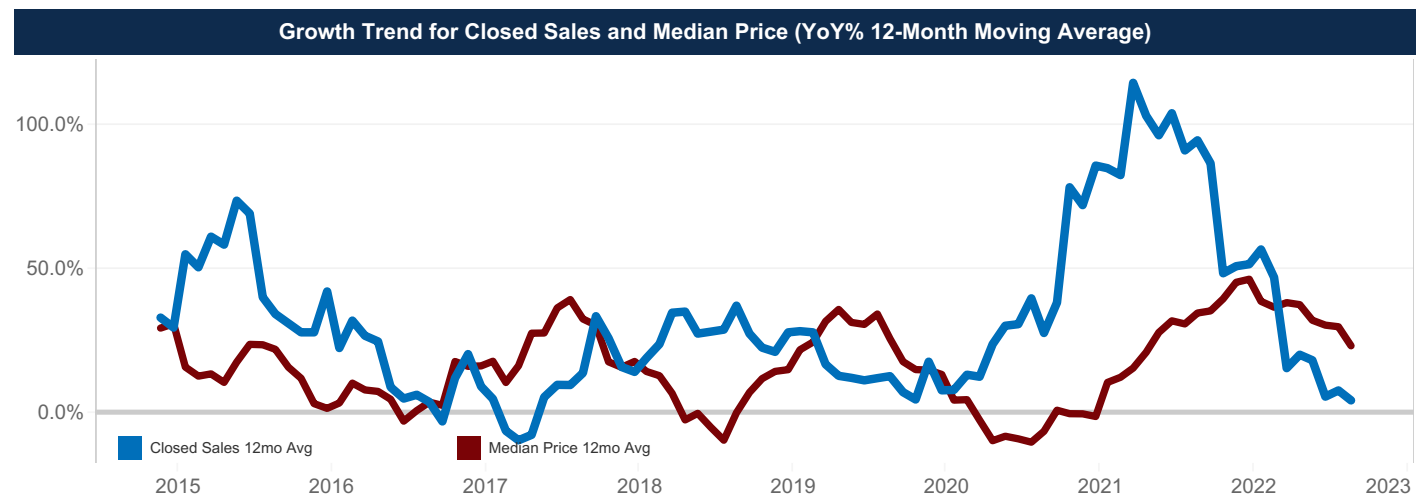
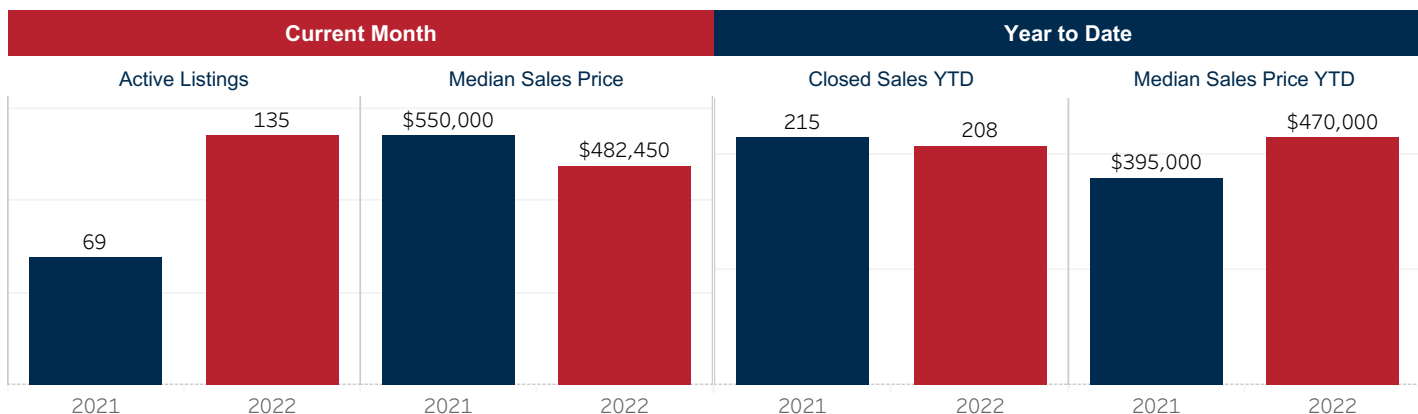


# October 2022 Market Snapshot

## Blanco County



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	17	11	▼ -35.3%	215	208	▼ -3.3%
Median Sales Price	\$550,000	\$482,450	▼ -12.3%	\$395,000	\$470,000	▲ 19.0%
Average Sales Price	\$554,832	\$678,075	▲ 22.2%	\$545,477	\$549,627	▲ 0.8%
Ratio to Original List Price	94.1%	94.1%	▲ 0.0%	98.3%	97.0%	▼ -1.3%
Days On Market	26	30	▲ 15.4%	55	56	▲ 1.8%
New Listings	41	30	▼ -26.8%	320	335	▲ 4.7%
Under Contract	38	8	▼ -79.0%	42	23	▼ -45.2%
Active Listings	69	135	▲ 95.7%	51	88	▲ 72.6%
Months Inventory	3.2	6.6	▲ 102.8%	3.2	6.6	▲ 102.8%

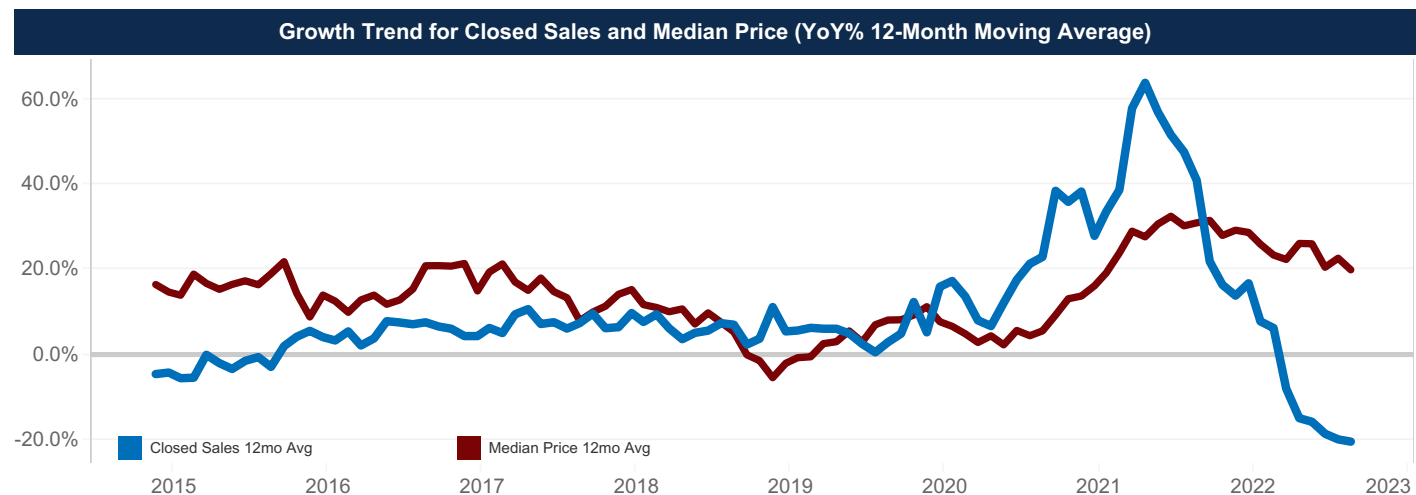
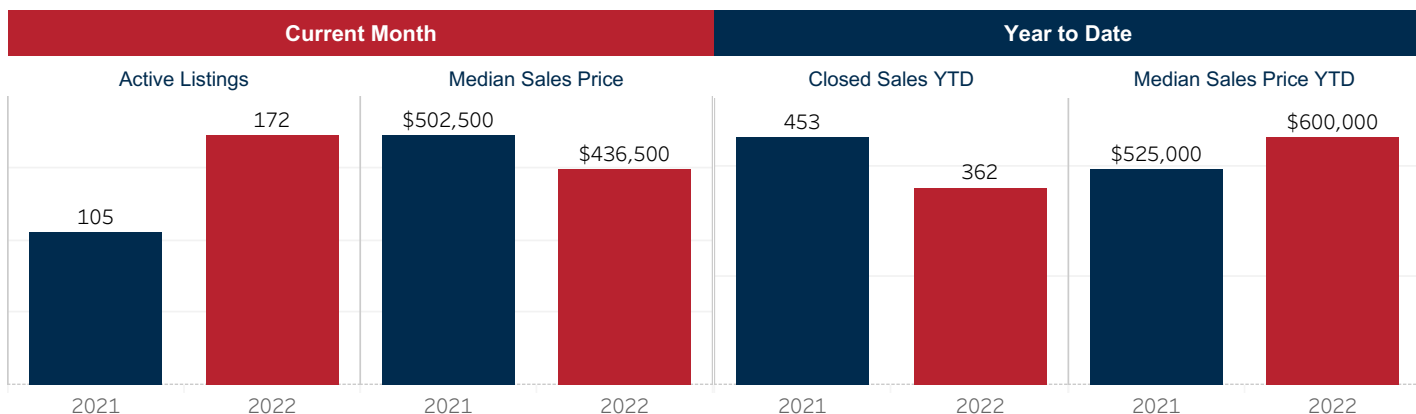


# October 2022 Market Snapshot

## Gillespie County



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	40	26	▼ -35.0%	453	362	▼ -20.1%
Median Sales Price	\$502,500	\$436,500	▼ -13.1%	\$525,000	\$600,000	▲ 14.3%
Average Sales Price	\$643,426	\$593,287	▼ -7.8%	\$677,306	\$753,696	▲ 11.3%
Ratio to Original List Price	97.0%	93.5%	▼ -3.6%	98.1%	96.1%	▼ -2.1%
Days On Market	50	85	▲ 70.0%	88	78	▼ -11.4%
New Listings	50	51	▲ 2.0%	542	547	▲ 0.9%
Under Contract	59	49	▼ -17.0%	68	47	▼ -30.9%
Active Listings	105	172	▲ 63.8%	89	119	▲ 33.7%
Months Inventory	2.2	4.6	▲ 111.0%	2.2	4.6	▲ 111.0%

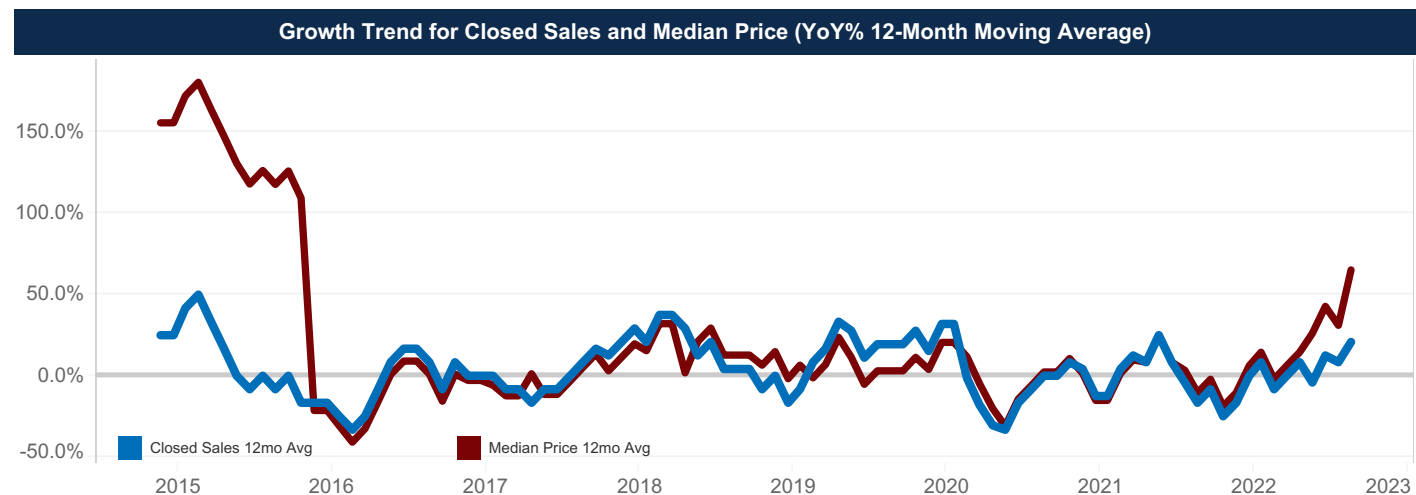


# October 2022 Market Snapshot

## Kimble County



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	1	2	▲ 100.0%	7	9	▲ 28.6%
Median Sales Price	\$105,000	\$466,000	▲ 343.8%	\$280,000	\$507,000	▲ 81.1%
Average Sales Price	\$105,000	\$466,000	▲ 343.8%	\$294,700	\$589,667	▲ 100.1%
Ratio to Original List Price	0.0%	85.2%	▲ 100.0%	90.5%	94.7%	▲ 4.7%
Days On Market	50	265	▲ 430.0%	91	107	▲ 17.6%
New Listings	2	2	▲ 0.0%	17	18	▲ 5.9%
Under Contract	0	1	▲ 100.0%	2	1	▼ -50.0%
Active Listings	11	7	▼ -36.4%	5	7	▲ 40.0%
Months Inventory	16.5	7.6	▼ -53.7%	16.5	7.6	▼ -53.7%



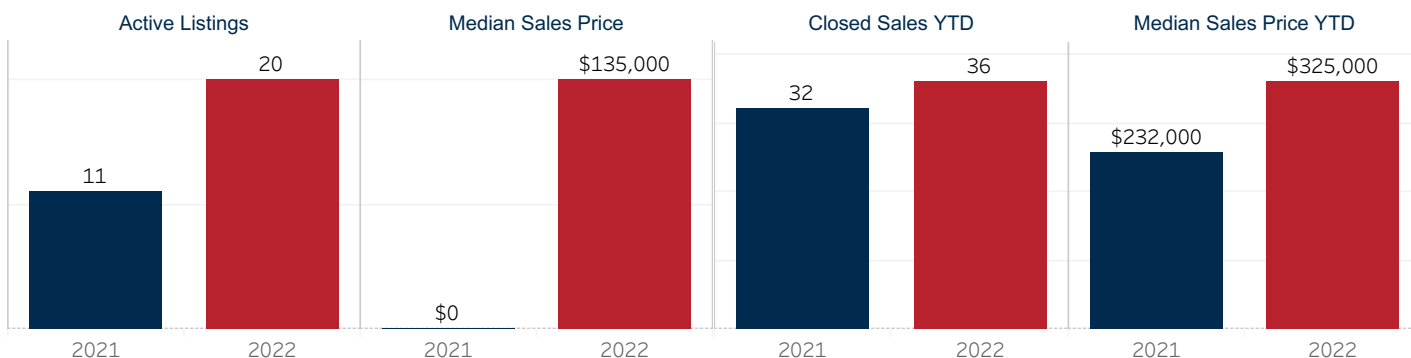
# October 2022 Market Snapshot

## Mason County



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	0	2	▲ 100.0%	32	36	▲ 12.5%
Median Sales Price	\$0	\$135,000	▲ 100.0%	\$232,000	\$325,000	▲ 40.1%
Average Sales Price	\$0	\$135,000	▲ 100.0%	\$325,803	\$306,051	▼ -6.1%
Ratio to Original List Price	0.0%	81.2%	▲ 100.0%	96.6%	93.1%	▼ -3.6%
Days On Market	0	113	▲ 100.0%	61	102	▲ 67.2%
New Listings	3	3	▲ 0.0%	37	56	▲ 51.4%
Under Contract	3	4	▲ 33.3%	3	5	▲ 66.7%
Active Listings	11	20	▲ 81.8%	9	18	▲ 100.0%
Months Inventory	3.1	5.9	▲ 86.3%	3.1	5.9	▲ 86.3%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

