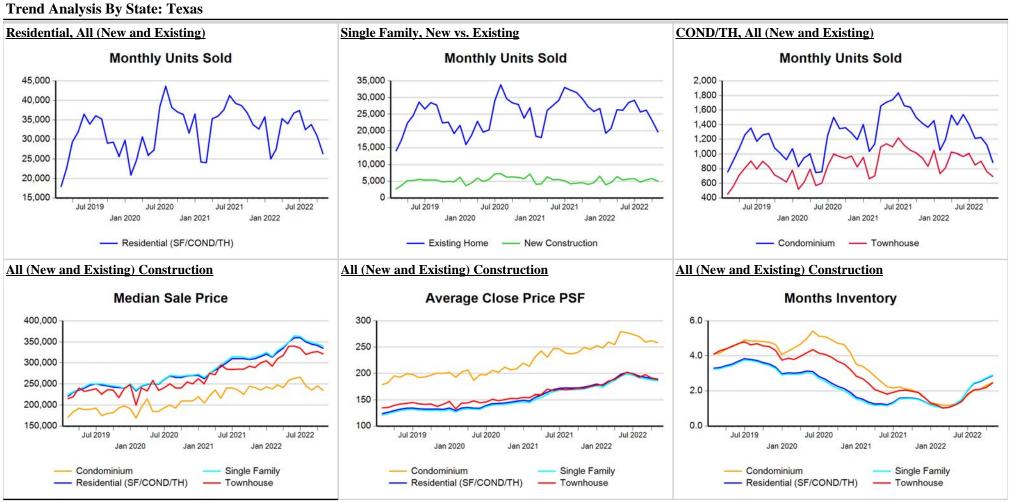
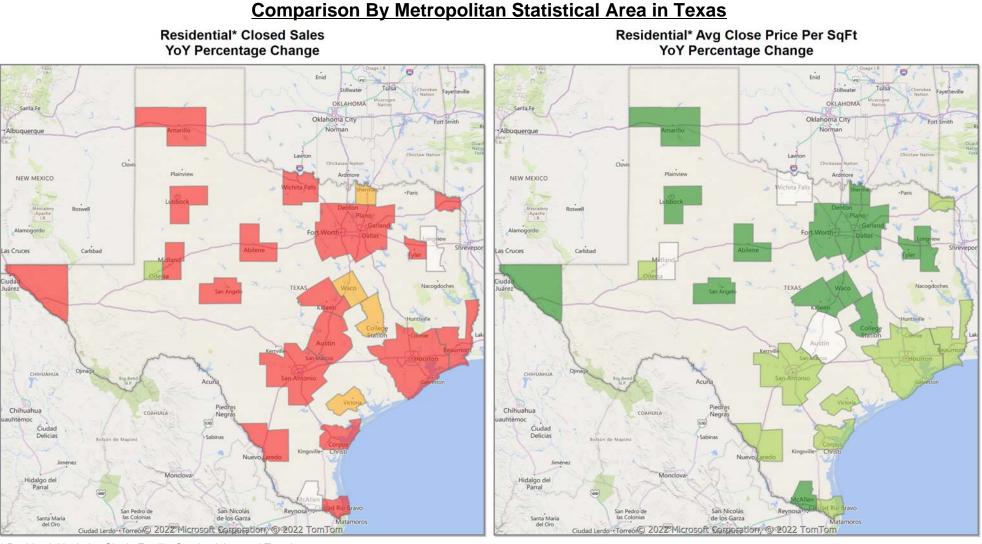
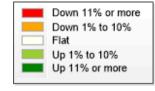
Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																·
Residential (SF/COND/TH)	26,307	-22.0%	\$10,687,811,731	-15.7%	\$406,273	8.0%	\$335,000	8.1%	\$188	8.3%	42	38,230	92,301	24,605	2.9	95.3%
YTD:	319,308	-7.7%	\$132,819,659,91 7	3.5%	\$415,961	12.1%	\$342,558	14.5%	\$192	15.3%	32	442,587	62,530	313,135		99.4%
Single Family	24,707	-21.2%	\$10,154,645,330	-14.7%	\$411,003	8.3%	\$340,000	8.1%	\$186	9.0%	42	35,820	86,976	23,065	2.9	95.2%
YTD:	297,955	-7.0%	\$125,475,643,15 9	4.2%	\$421,123	12.1%	\$346,000	15.3%	\$189	15.9%	32	413,627	58,577	292,415		99.4%
Townhouse	694	-27.0%	\$242,574,649	-20.8%	\$349,531	8.5%	\$321,500	11.3%	\$189	10.2%	40	1,065	2,174	673	2.5	96.7%
YTD:	8,758	-12.7%	\$3,105,202,037	-1.3%	\$354,556	13.1%	\$324,428	15.1%	\$192	15.4%	35	12,000	1,565	8,602		99.6%
Condominium	886	-37.7%	\$284,676,362	-39.9%	\$321,305	-3.5%	\$235,000	-2.5%	\$258	3.6%	37	1,345	3,151	867	2.5	95.7%
YTD:	12,563	-17.9%	\$4,229,971,040	-12.6%	\$336,701	6.6%	\$247,500	7.4%	\$265	11.0%	35	16,960	2,387	12,118		99.3%
Existing Home																
Residential (SF/COND/TH)	21,157	-28.1%	\$8,361,939,349	-23.7%	\$395,233	6.1%	\$320,000	5.3%	\$185	7.3%	36	29,266	64,066	18,669	2.4	95.0%
YTD:	264,580	-10.6%	\$108,863,115,65 9	-0.7%	\$411,456	11.1%	\$333,000	12.9%	\$191	14.8%	27	359,322	45,095	258,887		99.3%
Single Family	19,718	-27.7%	\$7,899,698,073	-23.2%	\$400,634	6.3%	\$325,000	5.9%	\$182	7.7%	36	27,255	59,990	17,350	2.4	94.9%
YTD:	245,191	-10.2%	\$102,401,399,07 7	-0.3%	\$417,639	11.1%	\$337,500	12.5%	\$188	15.2%	27	333,858	41,931	240,168		99.3%
Townhouse	565	-29.4%	\$192,178,025	-24.1%	\$340,138	7.5%	\$299,900	7.1%	\$184	9.1%	31	772	1,361	502	1.8	96.7%
YTD:	7,362	-13.2%	\$2,558,846,710	-1.9%	\$347,575	13.0%	\$310,000	13.8%	\$188	15.3%	29	9,667	1,063	7,158		99.5%
Condominium	850	-36.1%	\$262,521,922	-37.1%	\$308,849	-1.5%	\$229,000	-1.5%	\$254	4.2%	36	1,239	2,715	817	2.2	95.6%
YTD:	11,985	-16.9%	\$3,889,729,982	-10.7%	\$324,550	7.4%	\$240,000	9.1%	\$262	11.6%	34	15,797	2,100	11,561		99.2%
New Construction																
Residential (SF/COND/TH)	5,149	19.2%	\$2,326,068,959	34.5%	\$451,752	12.8%	\$381,000	10.4%	\$201	10.5%	65	8,964	28,235	5,936	5.1	96.4%
YTD:	54,718	9.9%	\$23,953,417,653	28.1%	\$437,761	16.5%	\$376,000	20.3%	\$198	17.8%	57	83,265	17,434	54,248		100.0%
Single Family	4,979	22.1%	\$2,251,254,097	38.9%	\$452,150	13.7%	\$380,000	10.5%	\$199	12.0%	64	8,565	26,986	5,715	5.1	96.4%
YTD:	52,740	11.4%	\$23,064,859,623	30.4%	\$437,331	17.0%	\$375,000	20.6%	\$196	18.9%	56	79,769	16,646	52,247		100.0%
Townhouse	127	-15.9%	\$49,635,537	-6.5%	\$390,831	11.2%	\$377,949	19.8%	\$213	12.4%	78	293	813	171	5.8	96.6%
YTD:	1,393	-9.8%	\$545,244,747	1.7%	\$391,418	12.8%	\$370,000	19.2%	\$214	15.7%	67	2,333	501	1,444		100.3%
Condominium	35	-61.5%	\$21,772,687	-61.1%	\$622,077	1.2%	\$493,111	6.1%	\$367	10.1%	60	106	436	50	6.9	97.8%
YTD:	577	-35.2%	\$339,923,165	-29.1%	\$589,122	9.4%	\$460,000	12.4%	\$341	9.5%	60	1,163	286	557		99.8%

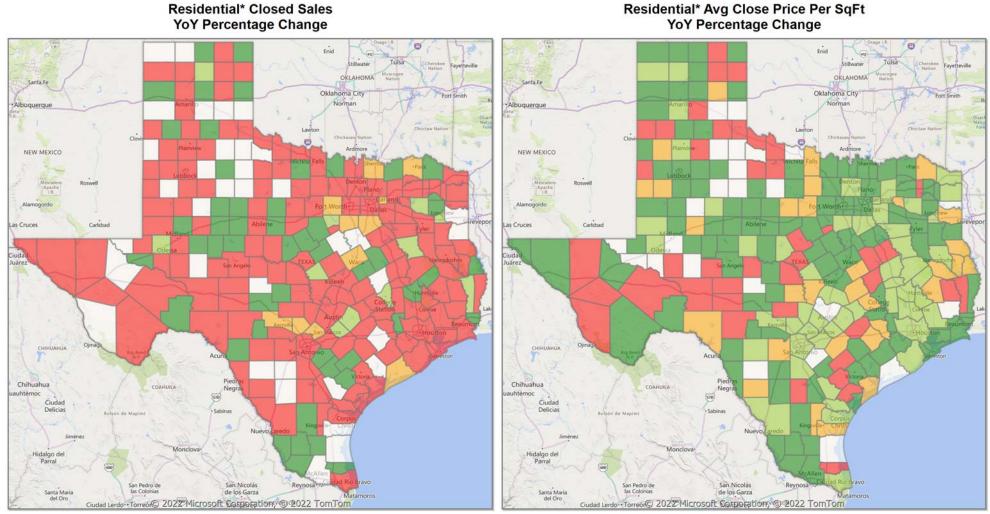




\* Residential includes Single Family, Condominium and Townhouse.



## **Comparison By County in Texas**



\* Residential includes Single Family, Condominium and Townhouse.



## Market Analysis By County: Blanco County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	<u>g)</u>																
Residential (SF/CONE	D/TH)	11	-35.3%	\$7,458,825	-20.9%	\$678,075	22.2%	\$482,450	-12.3%	\$303	7.6%	30	30	135	9	6.6	94.1%
	YTD:	209	-3.2%	\$115,726,414	-1.4%	\$553,715	2.0%	\$472,500	19.6%	\$275	11.9%	55	336	88	176		97.0%
Single Family		11	-35.3%	\$7,458,825	-20.9%	\$678,075	22.2%	\$482,450	-12.3%	\$303	7.6%	30	30	135	9	6.6	94.1%
	YTD:	208	-3.3%	\$114,322,326	-2.5%	\$549,627	0.8%	\$470,000	19.0%	\$275	11.9%	56	335	88	175		97.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	0.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0%	-	0.0%	9	1	-	1		87.5%
Existing Home																	
Residential (SF/COND	D/TH)	5	-66.7%	\$4,116,850	-50.2%	\$823,370	49.3%	\$480,000	-6.5%	\$338	18.0%	44	16	76	6	6.0	89.0%
	YTD:	124	-9.5%	\$78,414,355	-12.4%	\$632,374	-3.3%	\$502,500	4.2%	\$300	8.9%	61	196	47	105		94.8%
Single Family		5	-66.7%	\$4,116,850	-50.2%	\$823,370	49.3%	\$480,000	-6.5%	\$338	18.0%	44	16	76	6	6.0	89.0%
	YTD:	123	-9.6%	\$77,014,355	-14.0%	\$626,133	-4.9%	\$500,000	3.4%	\$300	8.9%	62	195	47	104		94.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	0.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0%	-	0.0%	9	1	-	1		87.5%
New Construction																	
Residential (SF/CONE	D/TH)	5	150.0%	\$2,663,900	129.7%	\$532,780	-8.1%	\$484,900	-16.4%	\$268	8.7%	15	14	59	3	7.6	99.3%
	YTD:	84	6.3%	\$36,758,344	32.4%	\$437,599	24.5%	\$427,500	27.1%	\$237	23.4%	47	140	40	71		100.2%
Single Family		5	150.0%	\$2,663,900	129.7%	\$532,780	-8.1%	\$484,900	-16.4%	\$268	8.7%	15	14	59	3	7.6	99.3%
	YTD:	84	6.3%	\$36,758,344	32.4%	\$437,599	24.5%	\$427,500	27.1%	\$237	23.4%	47	140	40	71		100.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

Market Analysis By County: Gillespie County

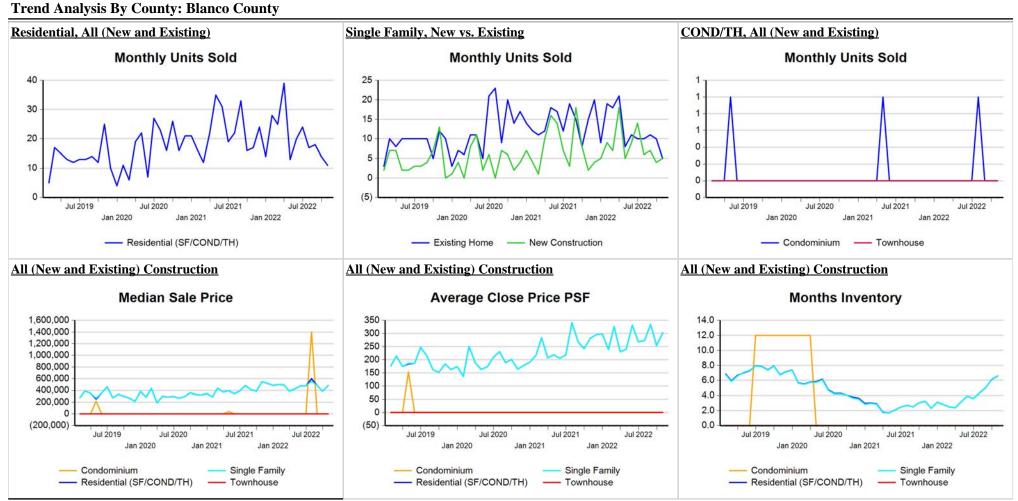
Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	<u>g)</u>																
Residential (SF/COND	)/TH)	26	-35.0%	\$15,425,450	-40.1%	\$593,287	-7.8%	\$436,500	-13.1%	\$332	-13.6%	85	54	175	25	4.7	93.5%
	YTD:	362	-20.4%	\$272,837,862	-11.8%	\$753,696	10.8%	\$600,000	14.3%	\$376	11.5%	78	550	120	192		96.1%
Single Family		26	-35.0%	\$15,425,450	-40.1%	\$593,287	-7.8%	\$436,500	-13.1%	\$332	-13.6%	85	51	172	25	4.6	93.5%
	YTD:	362	-20.1%	\$272,837,862	-11.1%	\$753,696	11.3%	\$600,000	14.3%	\$376	11.4%	78	547	119	192		96.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-		0.0%
Existing Home																	
Residential (SF/COND	)/TH)	22	-35.3%	\$13,371,950	-42.8%	\$607,816	-11.6%	\$436,500	-21.7%	\$337	-18.0%	66	42	147	24	4.8	92.2%
	YTD:	301	-25.5%	\$240,616,646	-16.6%	\$799,391	12.0%	\$676,000	18.7%	\$396	12.6%	71	476	104	160		95.0%
Single Family		22	-35.3%	\$13,371,950	-42.8%	\$607,816	-11.6%	\$436,500	-21.7%	\$337	-18.0%	66	39	144	24	4.7	92.2%
	YTD:	301	-25.1%	\$240,616,646	-15.8%	\$799,391	12.4%	\$676,000	18.7%	\$396	12.5%	71	473	104	160		95.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-		0.0%
New Construction																	
Residential (SF/COND	)/TH)	4	-33.3%	\$2,053,500	-13.4%	\$513,375	29.9%	\$519,250	30.3%	\$306	29.9%	187	12	28	1	4.3	100.5%
	YTD:	61	19.6%	\$32,221,216	53.3%	\$528,217	28.2%	\$490,050	33.3%	\$279	23.9%	113	74	15	32		100.8%
Single Family		4	-33.3%	\$2,053,500	-13.4%	\$513,375	29.9%	\$519,250	30.3%	\$306	29.9%	187	12	28	1	4.3	100.5%
	YTD:	61	19.6%	\$32,221,216	53.3%	\$528,217	28.2%	\$490,050	33.3%	\$279	23.9%	113	74	15	32		100.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

Market Analysis By County: Kimble County

Property Type		Closed Sales*		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	<u>ig)</u>																	
Residential (SF/CONE	D/TH)		2	100.0%	\$932,000	787.6%	\$466,000	343.8%	\$466,000	343.8%	\$201	102.6%	265	2	7	-	7.6	85.2%
	YTD:		9	28.6%	\$5,307,000	157.3%	\$589,667	100.1%	\$507,000	81.1%	\$290	48.2%	107	18	7	8		94.7%
Single Family			2	100.0%	\$932,000	787.6%	\$466,000	343.8%	\$466,000	343.8%	\$201	102.6%	265	2	7	-	7.6	85.2%
	YTD:		9	28.6%	\$5,307,000	157.3%	\$589,667	100.1%	\$507,000	81.1%	\$290	48.2%	107	18	7	8		94.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CONE	D/TH)		2	100.0%	\$932,000	787.6%	\$466,000	343.8%	\$466,000	343.8%	\$201	102.6%	265	2	7	-	8.4	85.2%
	YTD:		8	14.3%	\$3,907,000	89.4%	\$488,375	65.7%	\$476,000	70.0%	\$220	12.7%	119	17	7	7		95.1%
Single Family			2	100.0%	\$932,000	787.6%	\$466,000	343.8%	\$466,000	343.8%	\$201	102.6%	265	2	7	-	8.4	85.2%
	YTD:		8	14.3%	\$3,907,000	89.4%	\$488,375	65.7%	\$476,000	70.0%	\$220	12.7%	119	17	7	7		95.1%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/CONE	D/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$845	100.0%	12	1	-	1		93.4%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$845	100.0%	12	1	-	1		93.4%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

Market Analysis By County: Mason County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																	
Residential (SF/COND/T	<sup>-</sup> H)	2	100.0%	\$270,000	100.0%	\$135,000	100.0%	\$135,000	100.0%	\$145	100.0%	113	3	20	2	5.9	81.2%
Y	ГD:	36	12.5%	\$11,017,850	5.7%	\$306,051	-6.1%	\$325,000	40.1%	\$227	27.2%	102	56	18	18		93.1%
Single Family		2	100.0%	\$270,000	100.0%	\$135,000	100.0%	\$135,000	100.0%	\$145	100.0%	113	3	20	2	5.9	81.2%
Y	ГD:	36	12.5%	\$11,017,850	5.7%	\$306,051	-6.1%	\$325,000	40.1%	\$227	27.2%	102	56	18	18		93.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ГD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ГD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/COND/T	<sup>-</sup> H)	2	100.0%	\$270,000	100.0%	\$135,000	100.0%	\$135,000	100.0%	\$145	100.0%	113	3	20	2	6.3	81.2%
Y	ГD:	33	37.5%	\$9,782,850	12.3%	\$296,450	-18.3%	\$280,000	-5.4%	\$217	10.3%	92	54	17	18		94.0%
Single Family		2	100.0%	\$270,000	100.0%	\$135,000	100.0%	\$135,000	100.0%	\$145	100.0%	113	3	20	2	6.3	81.2%
Y	ГD:	33	37.5%	\$9,782,850	12.3%	\$296,450	-18.3%	\$280,000	-5.4%	\$217	10.3%	92	54	17	18		94.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ГD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ГD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND/T	TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ГD:	3	-62.5%	\$1,235,000	-28.0%	\$411,667	91.9%	\$385,000	79.7%	\$320	162.7%	212	2	2	-		83.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ГD:	3	-62.5%	\$1,235,000	-28.0%	\$411,667	91.9%	\$385,000	79.7%	\$320	162.7%	212	2	2	-		83.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ГD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ГD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%



Trend Analysis By County: Gillespie County

**Residential, All (New and Existing)** 

COND/TH, All (New and Existing)

Jan 2020

Residential (SF/COND/TH)

Condominium

Jan 2021

#### **Monthly Units Sold Monthly Units Sold Monthly Units Sold** 70 60 1 60 40 1 50 1 40 20 0 30 0 0 20 0 10 (20)0 Jul 2019 Jul 2020 Jul 2021 Jul 2022 Jul 2019 Jul 2020 Jul 2021 Jul 2022 Jul 2019 Jul 2020 Jul 2021 Jan 2020 Jan 2021 Jan 2022 Jan 2020 Jan 2021 Jan 2022 Jan 2020 Jan 2021 ---- Residential (SF/COND/TH) Existing Home ---- New Construction ---- Condominium ---- Townhouse All (New and Existing) Construction All (New and Existing) Construction All (New and Existing) Construction Average Close Price PSF **Months Inventory Median Sale Price** 2,500,000 500 14.0 12.0 400 2,000,000 10.0 1,500,000 300 8.0 1,000,000 200 6.0 500,000 100 4.0 0 0 2.0 (500,000)(100) 0.0 Jul 2019 Jul 2020 Jul 2021 Jul 2019 Jul 2021 Jul 2022 Jul 2019 Jul 2020 Jul 2021 Jul 2022 Jul 2020

Jan 2020

- Residential (SF/COND/TH)

Condominium

Jan 2021

Jan 2022

Single Family

- Townhouse

Single Family, New vs. Existing

\* Closed Sale counts for most recent 3 months are Preliminary.

Residential (SF/COND/TH)

Jan 2020

Condominium

Jan 2021

Jan 2022

Single Family

- Townhouse

Jul 2022

Jul 2022

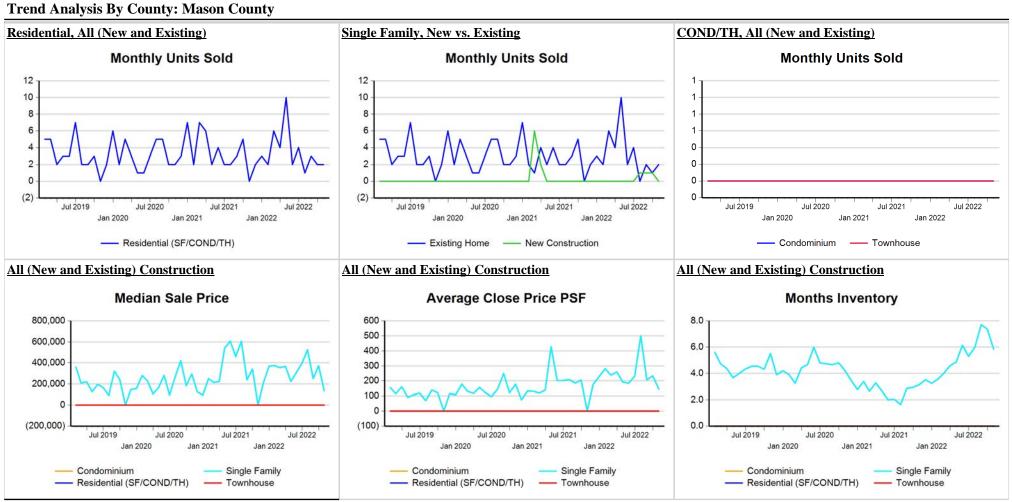
Jan 2022

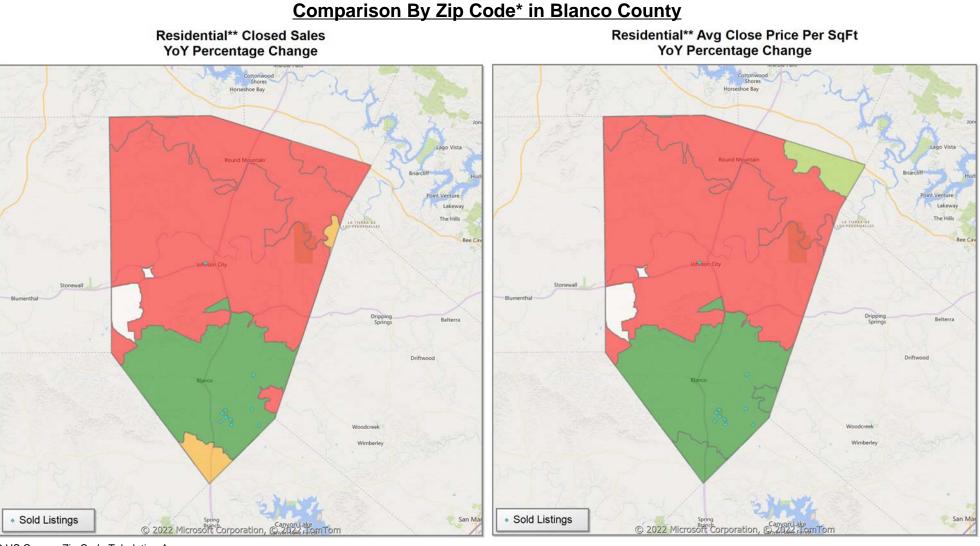
Single Family

- Townhouse

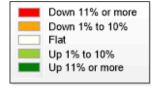
Jan 2022







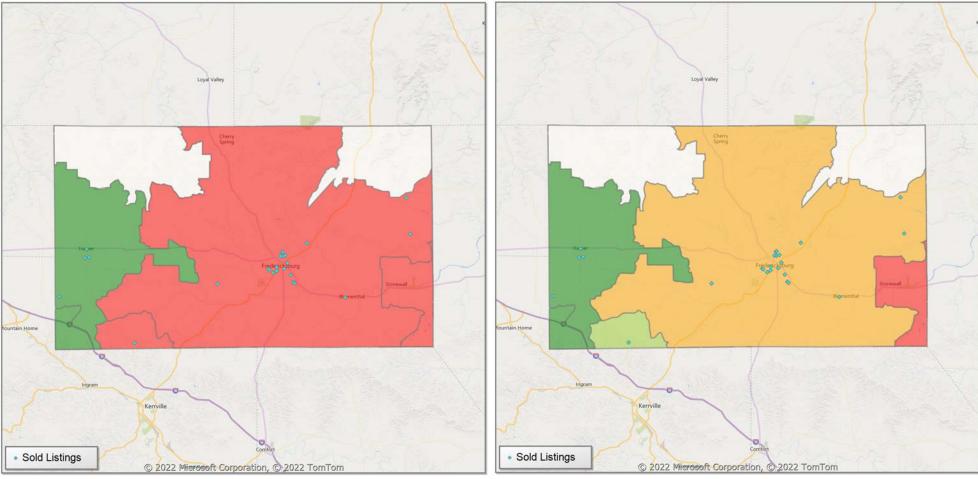
\* US Census Zip Code Tabulation Area



## Comparison By Zip Code\* in Gillespie County

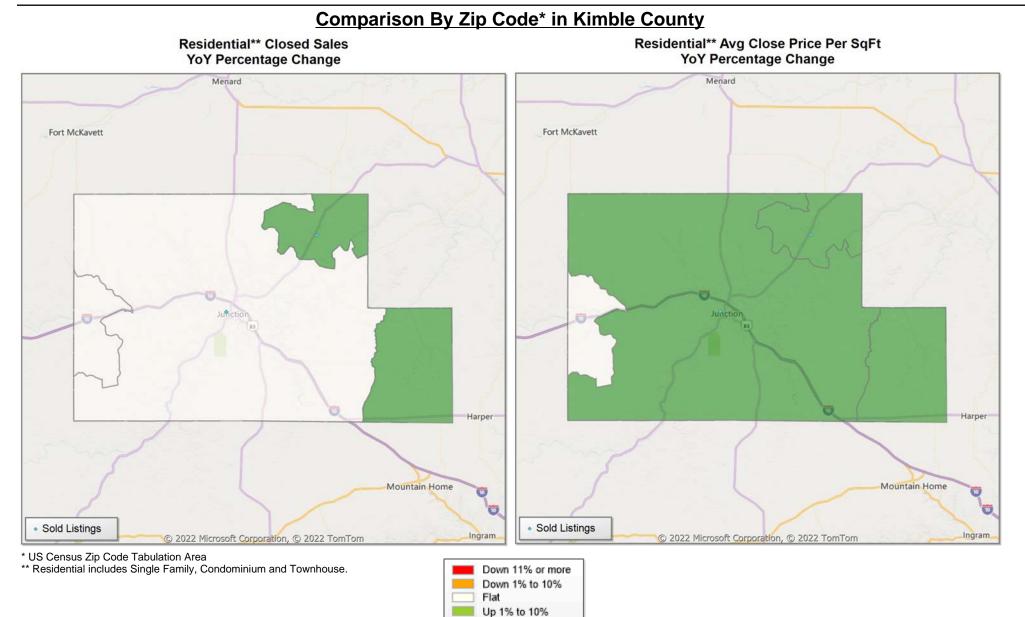
Residential\*\* Closed Sales YoY Percentage Change

Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

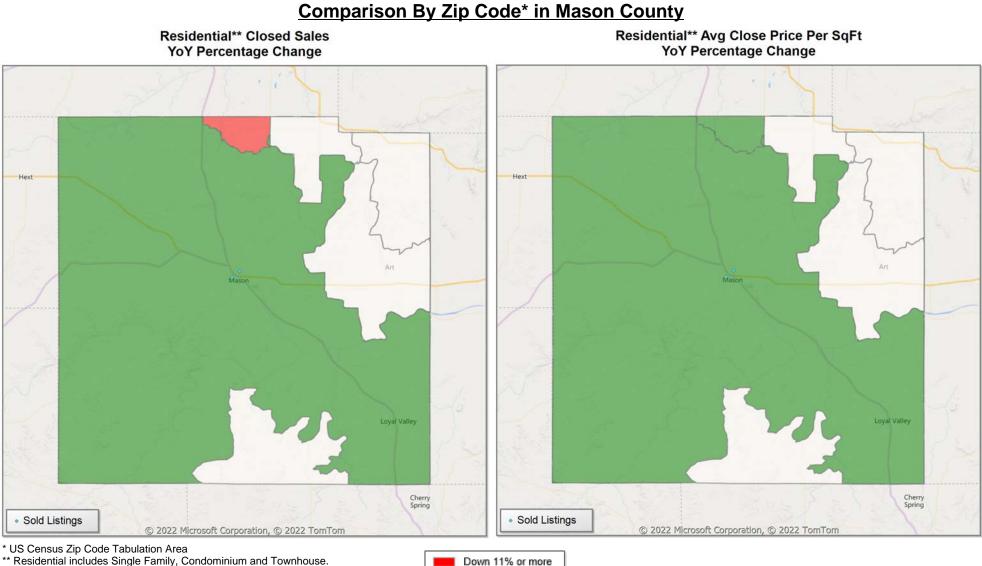


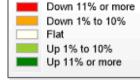
\* US Census Zip Code Tabulation Area

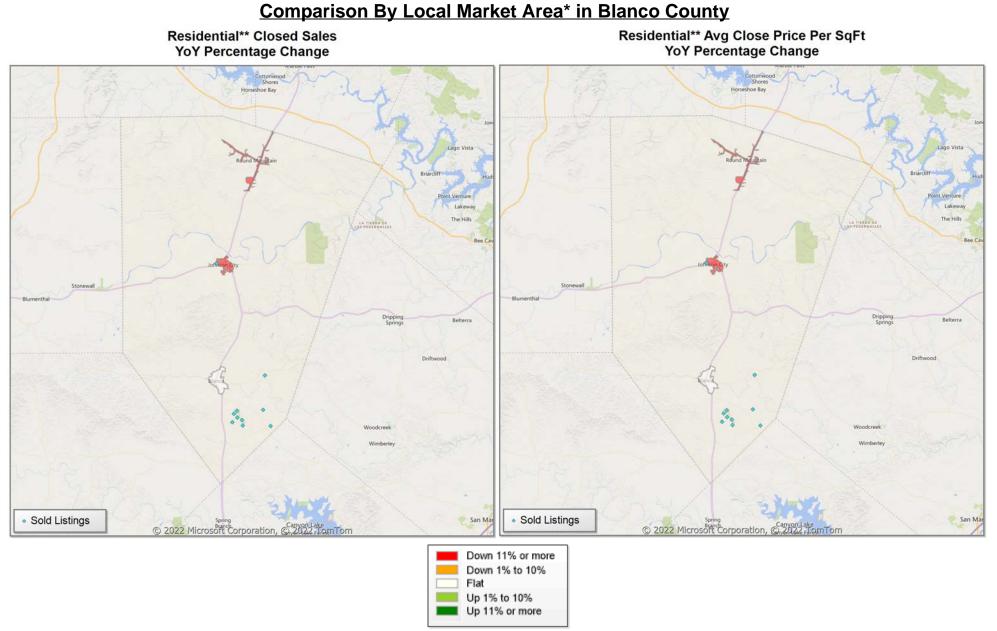




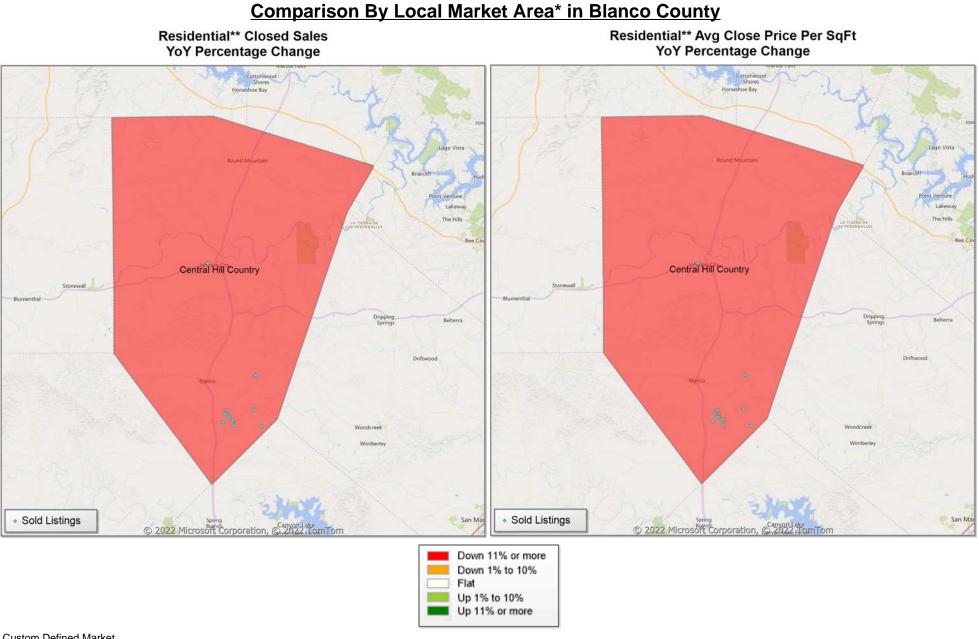
Up 11% or more



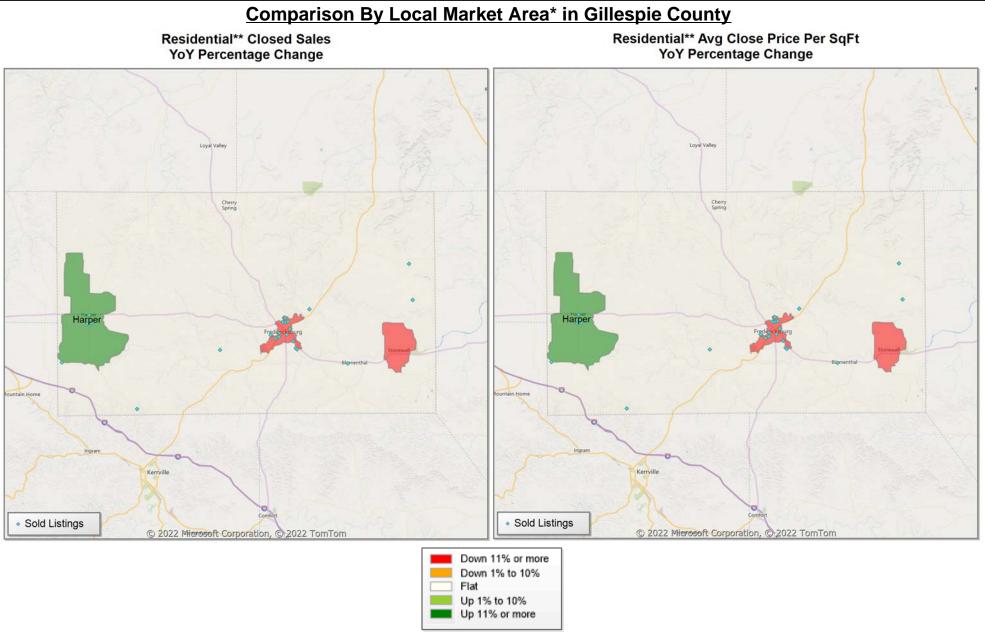




#### \* Census Place Group



\* Custom Defined Market

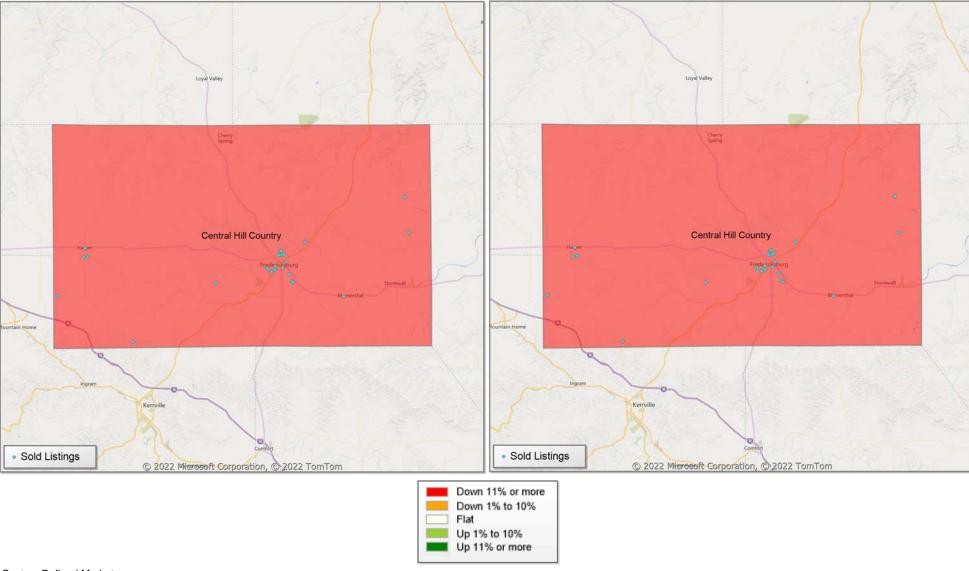


\* Census Place Group

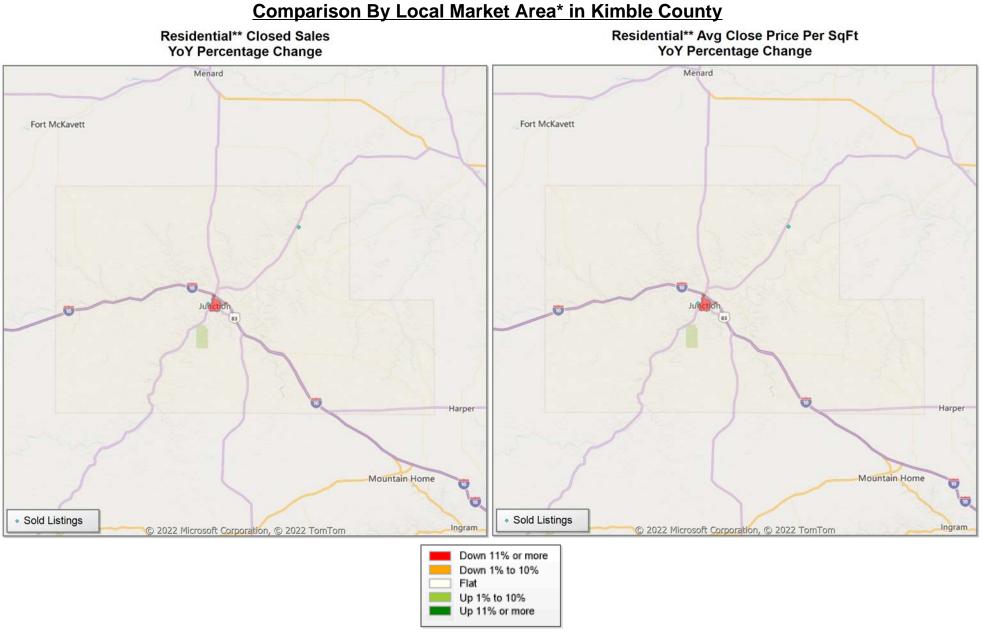




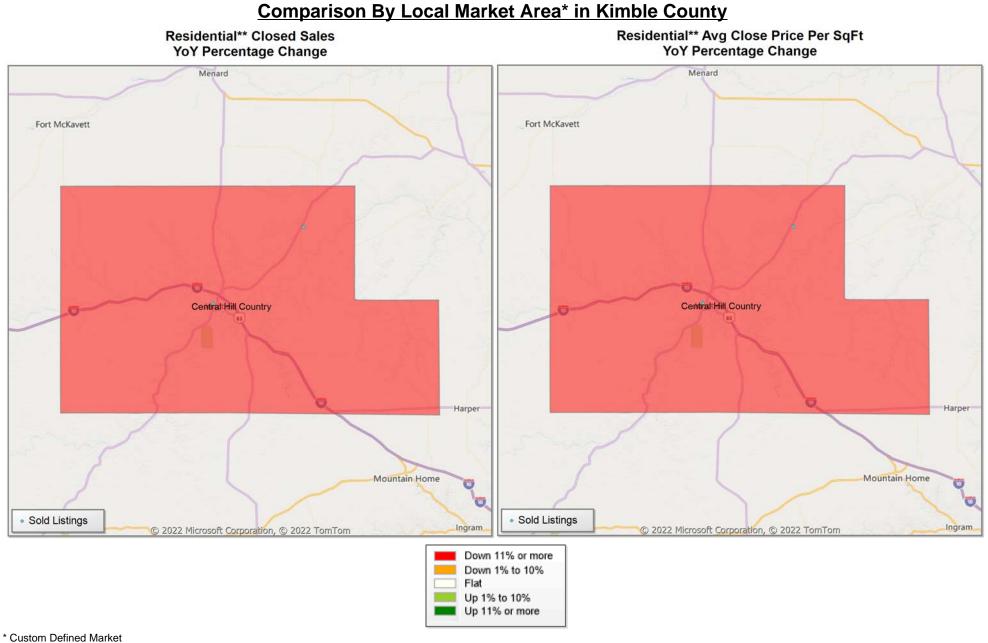
Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



\* Custom Defined Market

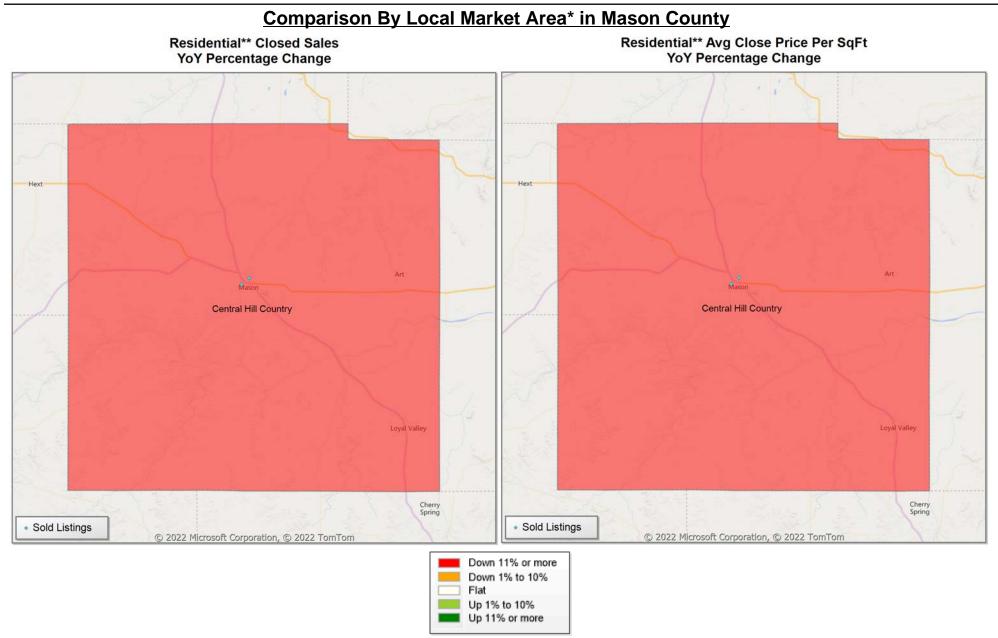


\* Census Place Group





\* Census Place Group



#### \* Custom Defined Market

# **Central Hill Country Board of REALTORS**

## Market Analysis By Local Market Area\*: Blanco

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)																
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	4	12	3	5.0	0.0%
	YTD:	25	56.3%	\$10,836,400	117.3%	\$433,456	39.0%	\$350,000	21.9%	\$269	32.5%	100	40	9	26		91.4%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	4	12	3	5.1	0.0%
	YTD:	24	50.0%	\$9,436,400	89.2%	\$393,183	26.1%	\$340,000	18.4%	\$269	32.5%	103	39	9	25		91.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	-	0.0%	9	1	-	1		87.5%
Existing Home																	
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	4	11	3	4.7	0.0%
	YTD:	24	60.0%	\$10,386,400	119.6%	\$432,767	37.2%	\$340,000	9.9%	\$262	29.9%	98	37	7	25		91.6%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	4	11	3	4.9	0.0%
	YTD:	23	53.3%	\$8,986,400	90.0%	\$390,713	23.9%	\$330,000	6.6%	\$262	29.9%	102	36	7	24		91.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	-	0.0%	9	1	-	1		87.5%
New Construction	<u> </u>																
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	12.0	0.0%
	YTD:	1	0.0%	\$450,000	74.4%	\$450,000	74.4%	\$450,000	74.4%	\$453	93.0%	133	3	1	1		86.6%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	12.0	0.0%
	YTD:	1	0.0%	\$450,000	74.4%	\$450,000	74.4%	\$450,000	74.4%	\$453	93.0%	133	3	1	1		86.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	_	-	-		0.0%

\* Local Market Area Code: 91; Type: Census Place Group

## Market Analysis By Local Market Area\*: Central Hill Country

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	<u>ing)</u>																
Residential (SF/CO	ND/TH)	42	-27.6%	\$24,578,610	-30.3%	\$585,205	-3.8%	\$452,500	-11.1%	\$309	-11.6%	81	89	337	36	5.4	92.8%
	YTD:	617	-13.1%	\$405,650,323	-7.6%	\$657,456	6.3%	\$523,500	15.1%	\$333	10.5%	72	960	234	394		96.2%
Single Family		42	-27.6%	\$24,578,610	-30.3%	\$585,205	-3.8%	\$452,500	-11.1%	\$309	-11.6%	81	86	334	36	5.4	92.8%
	YTD:	616	-12.9%	\$404,247,904	-7.4%	\$656,247	6.3%	\$521,750	14.7%	\$333	10.5%	72	956	234	393		96.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	-66.7%	\$1,400,000	-46.5%	\$1,400,000	60.4%	\$1,400,000	326.1%	-	-100.0%	9	1	1	1		87.5%
Existing Home																	
Residential (SF/CO	ND/TH)	33	-34.0%	\$19,896,658	-37.3%	\$602,929	-5.0%	\$433,000	-18.7%	\$316	-14.0%	78	63	250	32	5.3	90.7%
	YTD:	468	-18.2%	\$334,148,837	-14.0%	\$713,993	5.1%	\$575,000	9.5%	\$356	9.5%	71	743	177	290		94.9%
Single Family		33	-34.0%	\$19,896,658	-37.3%	\$602,929	-5.0%	\$433,000	-18.7%	\$316	-14.0%	78	60	247	32	5.2	90.7%
	YTD:	467	-17.9%	\$332,745,887	-13.8%	\$712,518	5.0%	\$575,000	9.5%	\$356	9.4%	71	739	176	289		94.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	-66.7%	\$1,400,000	-46.5%	\$1,400,000	60.4%	\$1,400,000	326.1%	-	-100.0%	9	1	1	1		87.5%
New Construction																	
Residential (SF/CO	ND/TH)	9	12.5%	\$4,717,400	33.6%	\$524,156	18.7%	\$484,900	11.6%	\$285	19.5%	92	26	87	4	5.9	99.8%
	YTD:	149	8.0%	\$71,614,560	41.8%	\$480,635	31.4%	\$450,500	32.5%	\$261	29.9%	77	217	57	104		100.1%
Single Family		9	12.5%	\$4,717,400	33.6%	\$524,156	18.7%	\$484,900	11.6%	\$285	19.5%	92	26	87	4	5.9	99.8%
	YTD:	149	8.0%	\$71,614,560	41.8%	\$480,635	31.4%	\$450,500	32.5%	\$261	29.9%	77	217	57	104		100.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: CHC; Type: Custom Defined Market \*\* Closed Sale counts for most recent 3 months are Preliminary.

## Market Analysis By Local Market Area\*: Fredericksburg

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																	
Residential (SF/COND/T	H)	12	-42.9%	\$6,337,550	-51.8%	\$528,129	-15.6%	\$452,500	-16.1%	\$346	-16.6%	98	35	94	18	4.2	93.4%
YT	D:	211	-30.6%	\$141,569,981	-20.2%	\$670,948	15.0%	\$565,000	18.0%	\$381	16.4%	81	321	63	106		96.9%
Single Family		12	-42.9%	\$6,337,550	-51.8%	\$528,129	-15.6%	\$452,500	-16.1%	\$346	-16.6%	98	32	91	18	4.1	93.4%
YT	D:	211	-30.1%	\$141,569,981	-19.0%	\$670,948	16.0%	\$565,000	18.0%	\$381	16.2%	81	318	62	106		96.9%
Townhouse		-	0.0%	, –	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-	-	0.0%
YT	D:	-	0.0%		0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium		-	0.0%	, –	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YT	D:	-	-100.0%		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/COND/T	H)	11	-35.3%	\$5,992,550	-48.1%	\$544,777	-19.9%	\$465,000	-20.5%	\$339	-26.3%	72	32	83	17	4.8	91.9%
YT	D:	164	-36.7%	\$118,794,865	-25.0%	\$724,359	18.4%	\$650,000	23.8%	\$417	20.9%	68	282	55	82		95.7%
Single Family		11	-35.3%	\$5,992,550	-48.1%	\$544,777	-19.9%	\$465,000	-20.5%	\$339	-26.3%	72	29	80	17	4.7	91.9%
YT	D:	164	-36.2%	\$118,794,865	-23.8%	\$724,359	19.5%	\$650,000	23.8%	\$417	20.7%	68	279	55	82		95.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-	-	0.0%
YT	D:	-	0.0%		0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YT	D:	-	-100.0%		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND/T	H)	1	-75.0%	\$345,000	-78.3%	\$345,000	-13.0%	\$345,000	-13.4%	\$430	89.9%	381	3	11	1	2.1	109.5%
YT	D:	47	4.4%	\$22,775,116	20.7%	\$484,577	15.5%	\$488,918	31.4%	\$255	12.6%	129	39	7	24		101.1%
Single Family		1	-75.0%	\$345,000	-78.3%	\$345,000	-13.0%	\$345,000	-13.4%	\$430	89.9%	381	3	11	1	2.1	109.5%
YT	D:	47	4.4%	\$22,775,116	20.7%	\$484,577	15.5%	\$488,918	31.4%	\$255	12.6%	129	39	7	24		101.1%
Townhouse		-	0.0%	, –	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YT	D:	-	0.0%	, -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	, –	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YT	D:	-	0.0%		0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 335; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Harper

Property Type	Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	3	100.0%	\$952,000	100.0%	\$317,333	100.0%	\$260,000	100.0%	\$247	100.0%	52	1	7	-	4.0	94.4%
YTD:	18	100.0%	\$5,950,099	84.2%	\$330,561	-7.9%	\$262,500	1.4%	\$217	14.2%	61	27	5	9		89.4%
Single Family	3	100.0%	\$952,000	100.0%	\$317,333	100.0%	\$260,000	100.0%	\$247	100.0%	52	1	7	-	4.0	94.4%
YTD:	18	100.0%	\$5,950,099	84.2%	\$330,561	-7.9%	\$262,500	1.4%	\$217	14.2%	61	27	5	9		89.4%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																
Residential (SF/COND/TH)	3	100.0%	\$952,000	100.0%	\$317,333	100.0%	\$260,000	100.0%	\$247	100.0%	52	1	6	-	3.6	94.4%
YTD:	17	88.9%	\$5,208,099	61.2%	\$306,359	-14.6%	\$260,000	0.4%	\$210	10.2%	63	24	4	8		88.3%
Single Family	3	100.0%	\$952,000	100.0%	\$317,333	100.0%	\$260,000	100.0%	\$247	100.0%	52	1	6	-	3.6	94.4%
YTD:	17	88.9%	\$5,208,099	61.2%	\$306,359	-14.6%	\$260,000	0.4%	\$210	10.2%	63	24	4	8		88.3%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																
Residential (SF/COND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	12.0	0.0%
YTD:	1	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$346	100.0%	36	3	1	1		101.6%
Single Family	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	12.0	0.0%
YTD:	1	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$346	100.0%	36	3	1	1		101.6%
Townhouse		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-		-	-	-	-		0.0%
Condominium		0.0%			-	0.0%	-		-	0.00/	-	-	-	-	-	
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-		-	-	_	_		0.0%
110.		0.070		0.070		0.070		0.070		0.070						0.070

\* Local Market Area Code: 404; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Johnson City

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	<u>ting)</u>																
Residential (SF/CC	ND/TH)	1	-85.7%	\$385,000	-85.1%	\$385,000	4.0%	\$385,000	13.6%	\$194	-30.6%	52	1	8	-	3.0	78.7%
	YTD:	23	-47.7%	\$9,963,400	-29.4%	\$433,191	35.0%	\$445,000	43.1%	\$227	13.0%	46	24	4	16		97.6%
Single Family		1	-85.7%	\$385,000	-85.1%	\$385,000	4.0%	\$385,000	13.6%	\$194	-30.6%	52	1	8	-	3.0	78.7%
	YTD:	23	-47.7%	\$9,963,400	-29.4%	\$433,191	35.0%	\$445,000	43.1%	\$227	13.0%	46	24	4	16		97.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	ND/TH)	1	-85.7%	\$385,000	-85.1%	\$385,000	4.0%	\$385,000	13.6%	\$194	-30.6%	52	1	8	-	3.7	78.7%
	YTD:	20	-35.5%	\$8,676,000	-19.3%	\$433,800	25.2%	\$450,000	32.7%	\$223	5.4%	49	23	4	14		96.5%
Single Family		1	-85.7%	\$385,000	-85.1%	\$385,000	4.0%	\$385,000	13.6%	\$194	-30.6%	52	1	8	-	3.7	78.7%
	YTD:	20	-35.5%	\$8,676,000	-19.3%	\$433,800	25.2%	\$450,000	32.7%	\$223	5.4%	49	23	4	14		96.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>1</u>																
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	3	-76.9%	\$1,287,400	-61.8%	\$429,133	65.4%	\$325,000	30.5%	\$259	45.9%	26	1	-	2		104.9%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	3	-76.9%	\$1,287,400	-61.8%	\$429,133	65.4%	\$325,000	30.5%	\$259	45.9%	26	1	-	2		104.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 484; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Junction

Property Type		Closed Sales**	1	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	<u>sting)</u>																	
Residential (SF/CC	OND/TH)		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	5	-	15.0	0.0%
	YTD:	;	3	50.0%	\$760,000	133.9%	\$253,333	55.9%	\$115,000	-29.2%	\$132	27.3%	30	10	4	2		102.7%
Single Family			-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	5	-	15.0	0.0%
	YTD:	;	3	50.0%	\$760,000	133.9%	\$253,333	55.9%	\$115,000	-29.2%	\$132	27.3%	30	10	4	2		102.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CO	OND/TH)		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	5	-	15.0	0.0%
	YTD:	;	3	50.0%	\$760,000	133.9%	\$253,333	55.9%	\$115,000	-29.2%	\$132	27.3%	30	10	4	2		102.7%
Single Family			-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	5	-	15.0	0.0%
	YTD:	;	3	50.0%	\$760,000	133.9%	\$253,333	55.9%	\$115,000	-29.2%	\$132	27.3%	30	10	4	2		102.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																	
Residential (SF/CO	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 490; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Mason

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	ing)																
Residential (SF/CON	ND/TH)	2	100.0%	\$270,000	100.0%	\$135,000	100.0%	\$135,000	100.0%	\$145	100.0%	113	2	17	1	6.0	81.2%
	YTD:	30	66.7%	\$8,877,850	88.0%	\$295,928	12.8%	\$302,500	23.5%	\$216	35.3%	102	40	13	14		93.8%
Single Family		2	100.0%	\$270,000	100.0%	\$135,000	100.0%	\$135,000	100.0%	\$145	100.0%	113	2	17	1	6.0	81.2%
	YTD:	30	66.7%	\$8,877,850	88.0%	\$295,928	12.8%	\$302,500	23.5%	\$216	35.3%	102	40	13	14		93.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CON	ND/TH)	2	100.0%	\$270,000	100.0%	\$135,000	100.0%	\$135,000	100.0%	\$145	100.0%	113	2	17	1	6.2	81.2%
	YTD:	29	61.1%	\$8,552,850	81.1%	\$294,926	12.4%	\$280,000	14.3%	\$215	34.8%	96	40	13	14		93.8%
Single Family		2	100.0%	\$270,000	100.0%	\$135,000	100.0%	\$135,000	100.0%	\$145	100.0%	113	2	17	1	6.2	81.2%
	YTD:	29	61.1%	\$8,552,850	81.1%	\$294,926	12.4%	\$280,000	14.3%	\$215	34.8%	96	40	13	14		93.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$234	100.0%	266	-	1	-		93.1%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$234	100.0%	266	-	1	-		93.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 620; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

### Market Analysis By Local Market Area\*: Round Mountain

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	ng)												,				
Residential (SF/COND/TH)			100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	4	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	5	2	-		0.0%
Single Family			100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	4	-	-	- 0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	5	2	-		0.0%
Townhouse			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CON	D/TH)		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	3	-		0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	4	2	-		0.0%
Single Family			100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	3	-	-	- 0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	4	2	-		0.0%
Townhouse			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND/TH)			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	1	1	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	- 0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	- 100.0%	-	1	1	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 871; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Stonewall

Property Type		Closed Sales**	Y	oY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existin	ng)																	
Residential (SF/COND/TH)		-		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		- 0.0%
	YTD:	2	2	-50.0%	\$1,700,000	-21.8%	\$850,000	56.3%	\$850,000	88.9%	\$693	146.4%	166	1	1	-		90.5%
Single Family		-		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		- 0.0%
	YTD:	2	2	-50.0%	\$1,700,000	-21.8%	\$850,000	56.3%	\$850,000	88.9%	\$693	146.4%	166	1	1	-		90.5%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CON	ID/TH)	-		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		- 0.0%
	YTD:	2	2	-33.3%	\$1,700,000	-13.5%	\$850,000	29.8%	\$850,000	34.9%	\$693	111.0%	166	1	1	-		90.5%
Single Family		-		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		- 0.0%
	YTD:	2	2	-33.3%	\$1,700,000	-13.5%	\$850,000	29.8%	\$850,000	34.9%	\$693	111.0%	166	1	1	-		90.5%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND/TH)		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Single Family		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
-	YTD:	-		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 966; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.