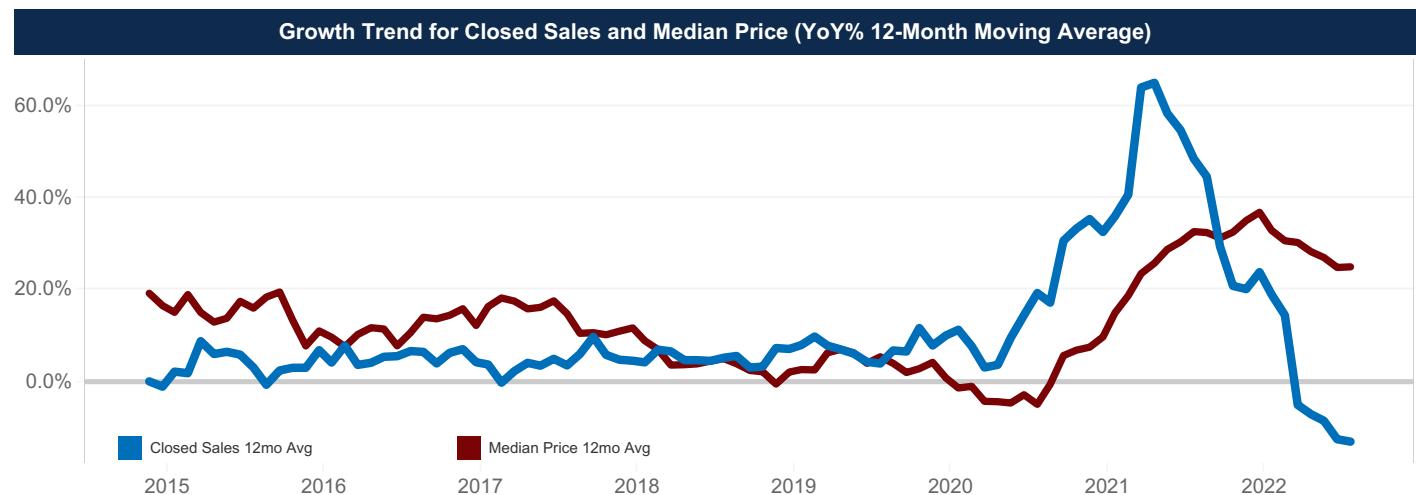
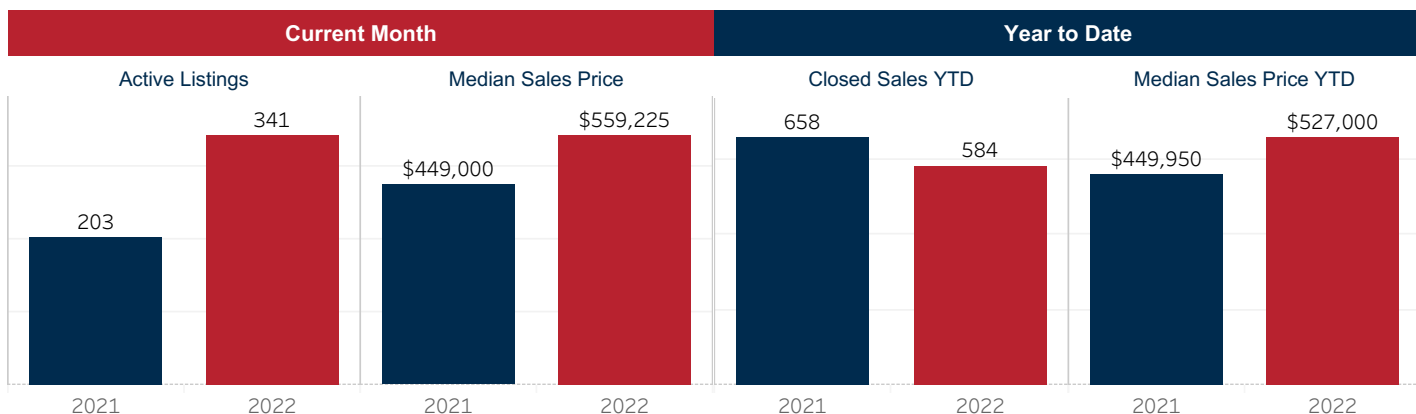


September 2022 Market Snapshot

Central Hill Country



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	59	44	▼ -25.4%	658	584	▼ -11.3%	658	584	▼ -11.3%
Median Sales Price	\$449,000	\$559,225	▲ 24.6%	\$449,950	\$527,000	▲ 17.1%	\$449,950	\$527,000	▲ 17.1%
Average Sales Price	\$585,598	\$697,005	▲ 19.0%	\$618,593	\$661,309	▲ 6.9%	\$618,593	\$661,309	▲ 6.9%
Ratio to Original List Price	98.0%	90.0%	▼ -8.2%	98.3%	96.5%	▼ -1.8%	98.3%	96.5%	▼ -1.8%
Days On Market	68	66	▼ -2.9%	80	72	▼ -10.0%	80	72	▼ -10.0%
New Listings	82	96	▲ 17.1%	833	896	▲ 7.6%	833	896	▲ 7.6%
Under Contract	80	71	▼ -11.3%	120	80	▼ -33.3%	120	80	▼ -33.3%
Active Listings	203	341	▲ 68.0%	154	234	▲ 52.0%	154	234	▲ 52.0%
Months Inventory	2.7	5.3	▲ 98.1%	2.7	5.3	▲ 98.1%	2.7	5.3	▲ 98.1%



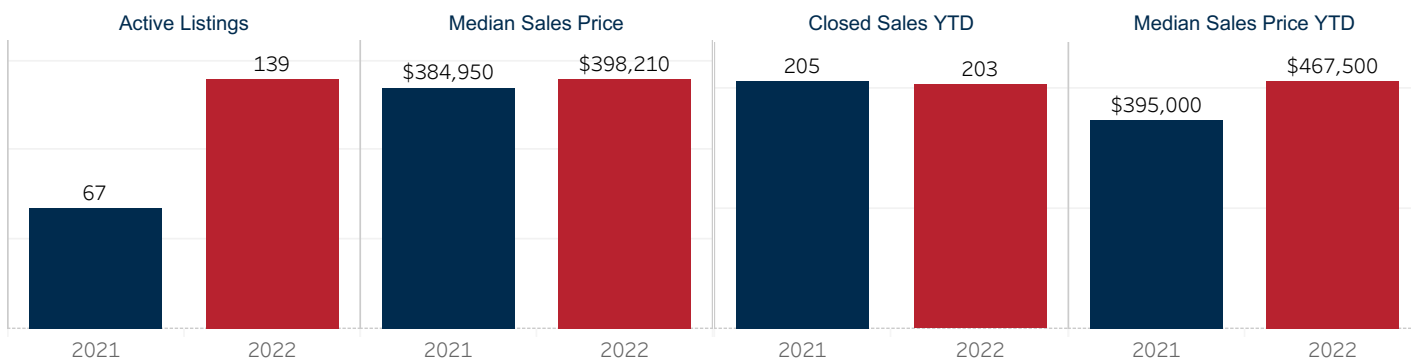
September 2022 Market Snapshot

Blanco County

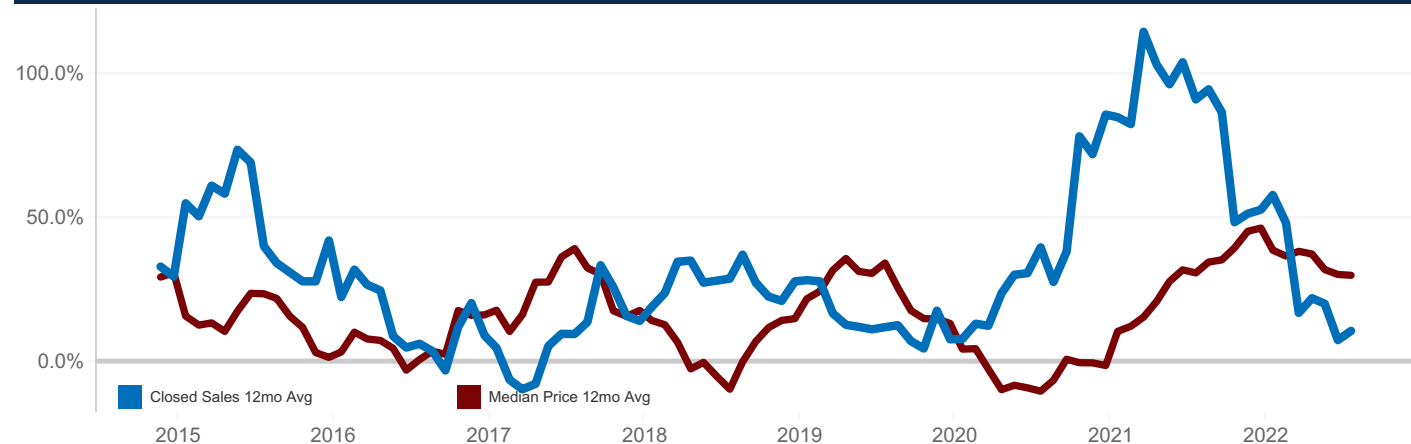


	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	16	16	▲ 0.0%	205	203	▼ -1.0%	205	203	▼ -1.0%
Median Sales Price	\$384,950	\$398,210	▲ 3.4%	\$395,000	\$467,500	▲ 18.4%	\$395,000	\$467,500	▲ 18.4%
Average Sales Price	\$498,597	\$441,214	▼ -11.5%	\$543,014	\$547,361	▲ 0.8%	\$543,014	\$547,361	▲ 0.8%
Ratio to Original List Price	99.1%	89.7%	▼ -9.5%	98.7%	97.0%	▼ -1.7%	98.7%	97.0%	▼ -1.7%
Days On Market	59	60	▲ 1.7%	58	58	▲ 0.0%	58	58	▲ 0.0%
New Listings	33	43	▲ 30.3%	286	319	▲ 11.5%	286	319	▲ 11.5%
Under Contract	27	11	▼ -59.3%	44	26	▼ -40.9%	44	26	▼ -40.9%
Active Listings	67	139	▲ 107.5%	50	90	▲ 80.0%	50	90	▲ 80.0%
Months Inventory	3.1	6.5	▲ 111.5%	3.1	6.5	▲ 111.5%	3.1	6.5	▲ 111.5%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

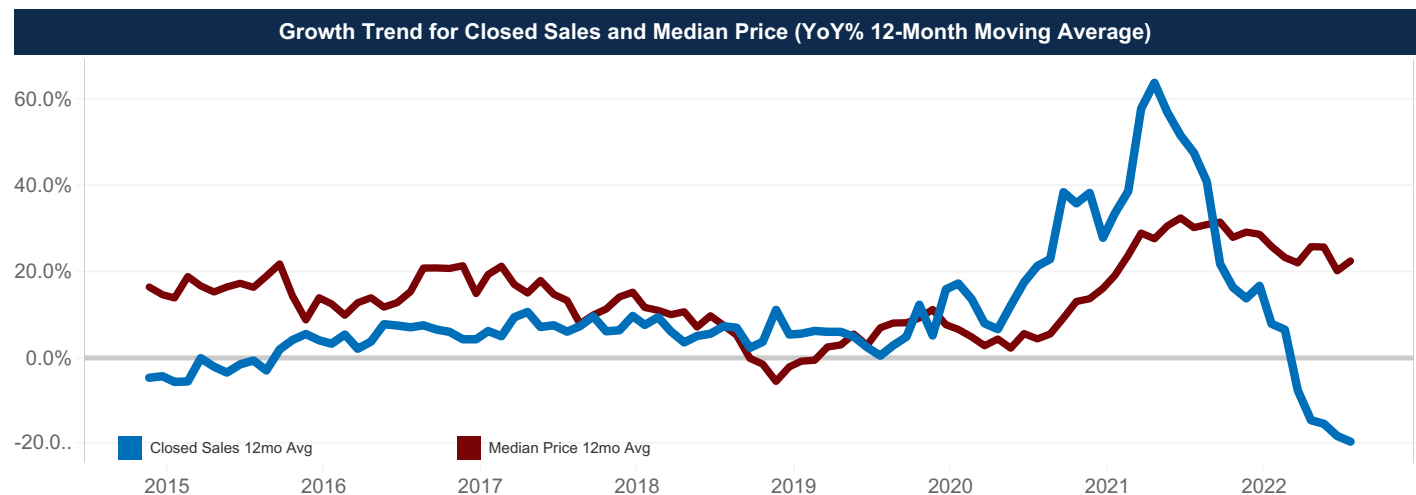
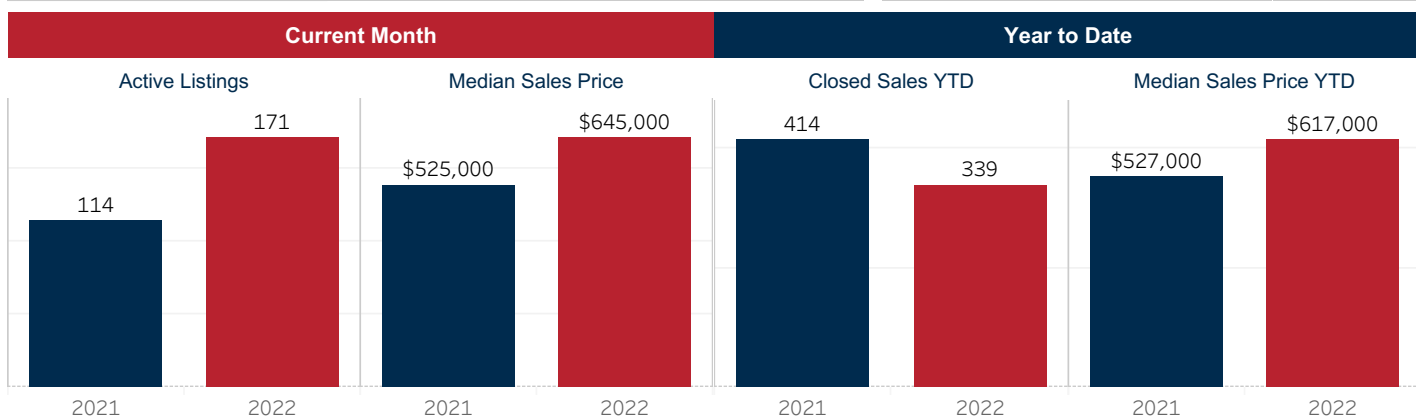


September 2022 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	37	26	▼ -29.7%	414	339	▼ -18.1%
Median Sales Price	\$525,000	\$645,000	▲ 22.9%	\$527,000	\$617,000	▲ 17.1%
Average Sales Price	\$662,210	\$876,442	▲ 32.4%	\$681,842	\$764,884	▲ 12.2%
Ratio to Original List Price	98.1%	90.9%	▼ -7.4%	98.2%	96.4%	▼ -1.9%
Days On Market	74	61	▼ -17.6%	92	78	▼ -15.2%
New Listings	39	51	▲ 30.8%	496	507	▲ 2.2%
Under Contract	51	53	▲ 3.9%	70	47	▼ -32.9%
Active Listings	114	171	▲ 50.0%	89	117	▲ 31.5%
Months Inventory	2.3	4.5	▲ 92.0%	2.3	4.5	▲ 92.0%



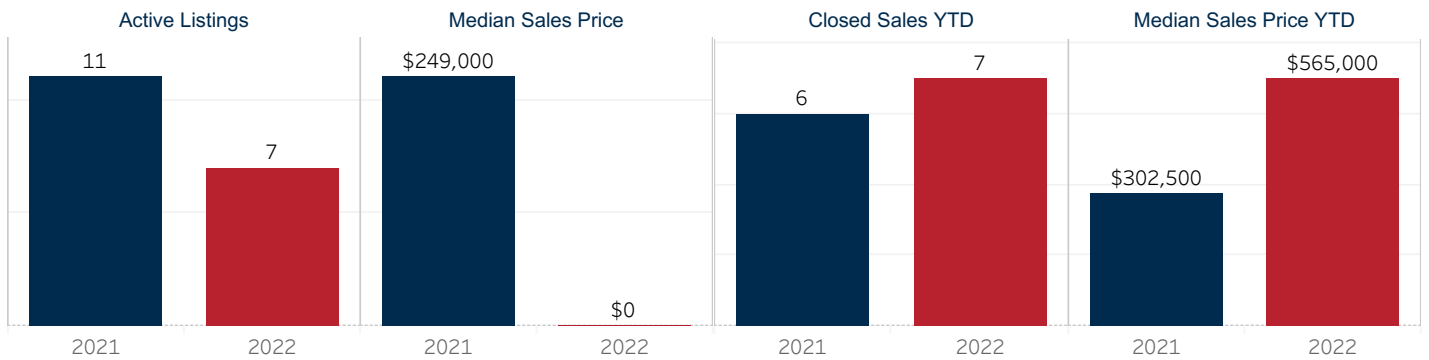
September 2022 Market Snapshot

Kimble County

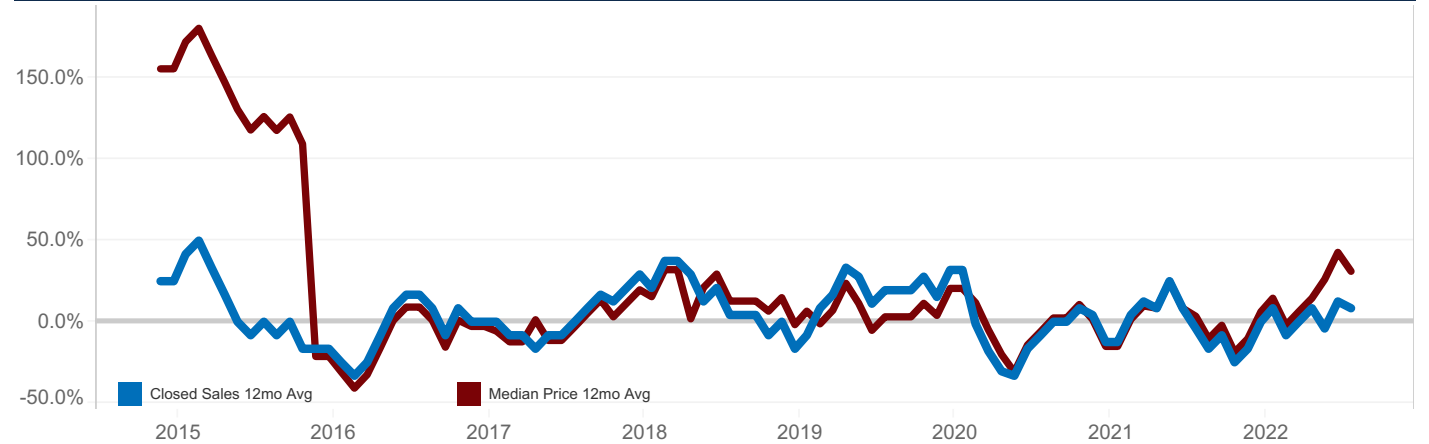


	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	1	0	▼ -100.0%	6	7	▲ 16.7%	6	7	▲ 16.7%
Median Sales Price	\$249,000	\$0	▼ -100.0%	\$302,500	\$565,000	▲ 86.8%	\$302,500	\$565,000	▲ 86.8%
Average Sales Price	\$249,000	\$0	▼ -100.0%	\$326,317	\$625,000	▲ 91.5%	\$326,317	\$625,000	▲ 91.5%
Ratio to Original List Price	100.0%	0.0%	▼ -100.0%	94.1%	97.1%	▲ 3.3%	94.1%	97.1%	▲ 3.3%
Days On Market	1	0	▼ -100.0%	98	62	▼ -36.7%	98	62	▼ -36.7%
New Listings	5	0	▼ -100.0%	15	16	▲ 6.7%	15	16	▲ 6.7%
Under Contract	0	3	▲ 100.0%	2	2	▲ 0.0%	2	2	▲ 0.0%
Active Listings	11	7	▼ -36.4%	4	8	▲ 100.0%	4	8	▲ 100.0%
Months Inventory	14.7	8.4	▼ -42.7%	14.7	8.4	▼ -42.7%	14.7	8.4	▼ -42.7%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



September 2022 Market Snapshot

Mason County



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	5	2	▼ -60.0%	33	34	▲ 3.0%	33	34	▲ 3.0%
Median Sales Price	\$340,000	\$372,475	▲ 9.6%	\$239,000	\$337,000	▲ 41.0%	\$239,000	\$337,000	▲ 41.0%
Average Sales Price	\$364,400	\$372,475	▲ 2.2%	\$347,748	\$316,113	▼ -9.1%	\$347,748	\$316,113	▼ -9.1%
Ratio to Original List Price	93.8%	82.4%	▼ -12.2%	96.4%	93.8%	▼ -2.7%	96.4%	93.8%	▼ -2.7%
Days On Market	72	163	▲ 126.4%	62	101	▲ 62.9%	62	101	▲ 62.9%
New Listings	5	2	▼ -60.0%	36	54	▲ 50.0%	36	54	▲ 50.0%
Under Contract	2	4	▲ 100.0%	3	5	▲ 66.7%	3	5	▲ 66.7%
Active Listings	11	24	▲ 118.2%	9	18	▲ 100.0%	9	18	▲ 100.0%
Months Inventory	2.9	7.4	▲ 151.8%	2.9	7.4	▲ 151.8%	2.9	7.4	▲ 151.8%

