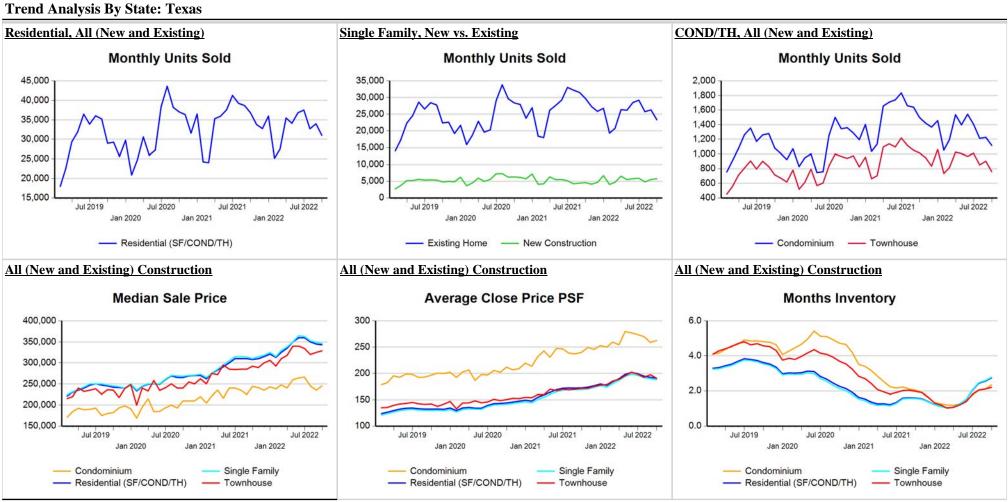
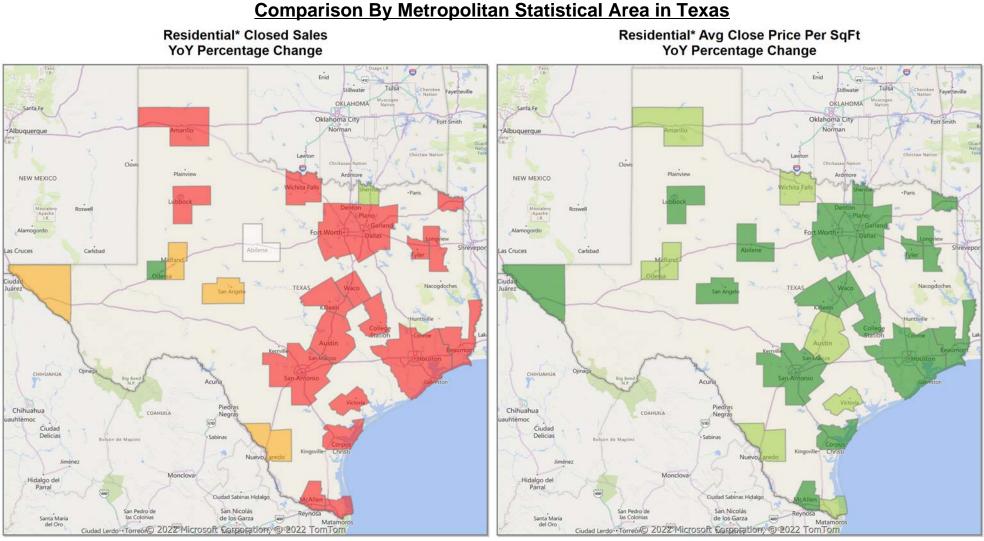
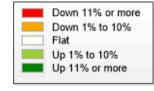
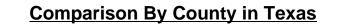
Market Analysis By	Closed		Dollar		Average		Median		Price/			New	Active	Pending	Months	Close
Property Type	Sales*	YoY%	Volume	YoY%	Price	YoY%	Price	YoY%	Sqft	YoY%	DOM	Listings	Listings	Sales	Inventory	To OLP
All(New and Existing)																
Residential (SF/COND/TH)	31,017	-15.7%	\$12,775,800,418	-7.2%	\$411,897	10.2%	\$343,168	11.4%	\$191	10.7%	38	42,234	90,198	27,391	2.7	96.1%
YTD:	294,309	-6.0%	\$122,701,558,93 7	5.8%	\$416,914	12.5%	\$344,000	15.8%	\$193	16.1%	32	406,239	59,834	291,676		99.8%
Single Family	29,111	-15.1%	\$12,142,520,068	-6.6%	\$417,111	10.1%	\$346,220	11.7%	\$188	11.0%	38	39,618	85,095	25,726	2.8	96.0%
YTD:	274,501	-5.4%	\$115,870,724,52 9	6.5%	\$422,114	12.6%	\$347,070	15.7%	\$190	16.7%	31	379,665	56,015	272,289		99.8%
Townhouse	759	-25.2%	\$267,713,729	-16.0%	\$352,719	12.3%	\$328,690	12.6%	\$191	11.3%	38	1,067	1,999	735	2.2	96.7%
YTD:	8,072	-11.2%	\$2,864,285,771	0.7%	\$354,842	13.4%	\$324,995	16.0%	\$193	15.8%	35	10,938	1,502	8,056		99.9%
Condominium	1,116	-25.6%	\$355,774,765	-21.2%	\$318,795	5.9%	\$245,000	0.4%	\$263	9.4%	35	1,549	3,104	930	2.3	96.5%
YTD:	11,687	-16.0%	\$3,951,440,640	-9.6%	\$338,106	7.6%	\$249,000	8.3%	\$266	11.8%	35	15,636	2,316	11,331		99.6%
Existing Home																
Residential (SF/COND/TH)	25,077	-21.6%	\$10,116,218,010	-14.5%	\$403,406	9.1%	\$329,000	9.7%	\$188	9.7%	32	33,313	63,436	21,636	2.3	95.5%
YTD:	243,967	-8.6%	\$100,754,467,69 9	2.0%	\$412,984	11.6%	\$335,000	13.6%	\$192	15.6%	27	330,461	43,229	241,032		99.7%
Single Family	23,343	-21.5%	\$9,559,914,344	-14.3%	\$409,541	9.1%	\$332,500	9.0%	\$184	9.8%	32	31,047	59,459	20,144	2.3	95.4%
YTD:	225,973	-8.2%	\$94,738,012,173	2.4%	\$419,245	11.6%	\$339,900	14.1%	\$188	16.0%	26	306,997	40,157	223,540		99.7%
Townhouse	627	-26.1%	\$212,783,077	-17.8%	\$339,367	11.1%	\$300,000	7.1%	\$183	9.6%	32	831	1,306	603	1.7	96.1%
YTD:	6,808	-11.4%	\$2,369,082,281	0.5%	\$347,985	13.4%	\$310,000	14.0%	\$189	15.7%	29	8,900	1,035	6,694		99.7%
Condominium	1,077	-23.4%	\$333,946,859	-18.5%	\$310,071	6.5%	\$240,000	4.4%	\$258	8.3%	35	1,435	2,671	889	2.1	96.5%
YTD:	11,138	-15.0%	\$3,632,259,059	-7.9%	\$326,114	8.3%	\$240,000	9.1%	\$262	12.3%	33	14,564	2,036	10,798		99.5%
New Construction																
Residential (SF/COND/TH)	5,935	22.9%	\$2,658,710,603	37.3%	\$447,971	11.8%	\$389,900	16.4%	\$204	13.0%	61	8,921	26,762	5,755	4.8	98.4%
YTD:	50,327	8.8%	\$21,941,941,851	27.3%	\$435,987	17.1%	\$375,249	21.5%	\$198	18.7%	56	75,778	16,604	50,644		100.4%
Single Family	5,758	25.9%	\$2,579,415,445	40.6%	\$447,971	11.6%	\$388,135	15.9%	\$203	13.3%	61	8,571	25,636	5,582	4.8	98.4%
YTD:	48,504	10.1%	\$21,123,297,872	29.5%	\$435,496	17.6%	\$375,000	22.1%	\$196	19.7%	56	72,668	15,858	48,749		100.4%
Townhouse	133	-19.9%	\$55,234,957	-7.4%	\$415,300	15.6%	\$406,121	25.9%	\$225	17.0%	65	236	693	132	4.9	99.3%
YTD:	1,265	-10.0%	\$495,529,237	1.9%	\$391,723	13.2%	\$369,900	19.3%	\$214	16.2%	66	2,038	467	1,362		100.7%
Condominium	38	-59.1%	\$21,422,586	-48.9%	\$563,752	25.0%	\$490,700	24.2%	\$393	47.4%	41	114	433	41	6.3	98.4%
YTD:	548	-33.1%	\$318,767,046	-25.7%	\$581,692	11.1%	\$455,540	12.5%	\$336	10.3%	59	1,072	279	533		100.2%

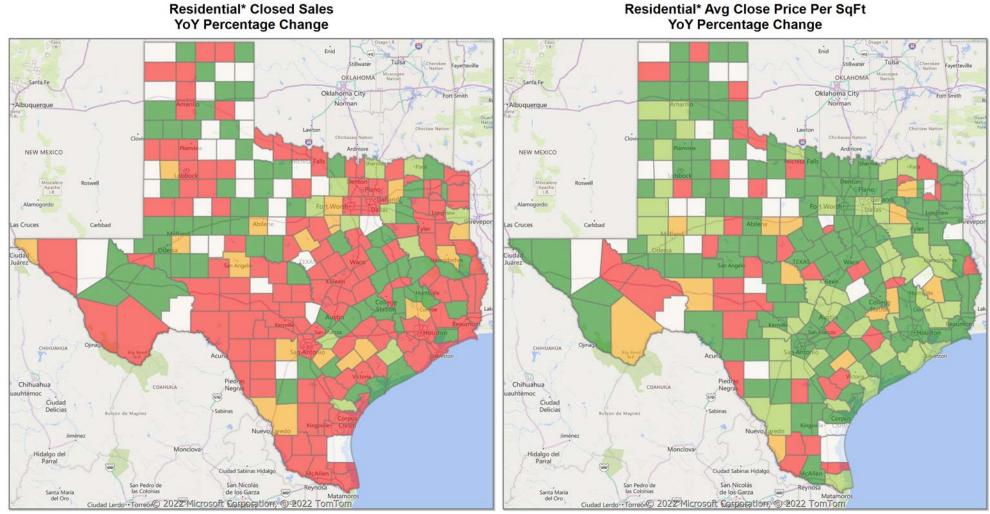




* Residential includes Single Family, Condominium and Townhouse.







* Residential includes Single Family, Condominium and Townhouse.



Market Analysis By County: Blanco County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exist	ting)																
Residential (SF/CO	ND/TH)	16	0.0%	\$7,059,424	-11.5%	\$441,214	-11.5%	\$398,210	3.4%	\$253	4.4%	60	43	139	9	6.4	89.7%
	YTD:	204	-1.0%	\$112,518,510	1.0%	\$551,561	2.0%	\$470,000	19.8%	\$280	15.7%	58	320	90	178		97.0%
Single Family		16	0.0%	\$7,059,424	-11.5%	\$441,214	-11.5%	\$398,210	3.4%	\$253	4.4%	60	43	139	9	6.5	89.7%
	YTD:	203	-1.0%	\$111,114,310	-0.2%	\$547,361	0.8%	\$467,500	18.4%	\$280	15.7%	58	319	90	177		97.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	0.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0%	-	0.0%	9	1	-	1		87.5%
Existing Home																	
Residential (SF/CO	ND/TH)	12	50.0%	\$5,454,545	-4.2%	\$454,545	-36.1%	\$375,000	-47.5%	\$271	-11.1%	60	22	75	8	5.4	. 85.4%
	YTD:	124	-0.8%	\$78,051,956	-5.9%	\$629,451	-5.1%	\$520,000	8.3%	\$307	12.2%	63	186	47	104		94.9%
Single Family		12	50.0%	\$5,454,545	-4.2%	\$454,545	-36.1%	\$375,000	-47.5%	\$271	-11.1%	60	22	75	8	5.4	85.4%
	YTD:	123	-0.8%	\$76,645,640	-7.5%	\$623,135	-6.8%	\$516,000	7.2%	\$307	12.2%	63	185	47	103		95.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	0.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0%	-	0.0%	9	1	-	1		87.5%
New Construction																	
Residential (SF/CO	ND/TH)	4	-50.0%	\$1,618,210	-29.2%	\$404,553	41.6%	\$419,105	49.4%	\$205	13.7%	60	21	64	1	8.4	. 101.5%
	YTD:	80	-1.2%	\$34,544,444	21.5%	\$431,806	23.0%	\$425,000	26.3%	\$238	23.8%	50	134	42	74		100.1%
Single Family		4	-50.0%	\$1,618,210	-29.2%	\$404,553	41.6%	\$419,105	49.4%	\$205	13.7%	60	21	64	1	8.4	. 101.5%
	YTD:	80	-1.2%	\$34,544,444	21.5%	\$431,806	23.0%	\$425,000	26.3%	\$238	23.8%	50	134	42	74		100.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	0.0%	-	-	-	-		0.0%

Market Analysis By County: Gillespie County

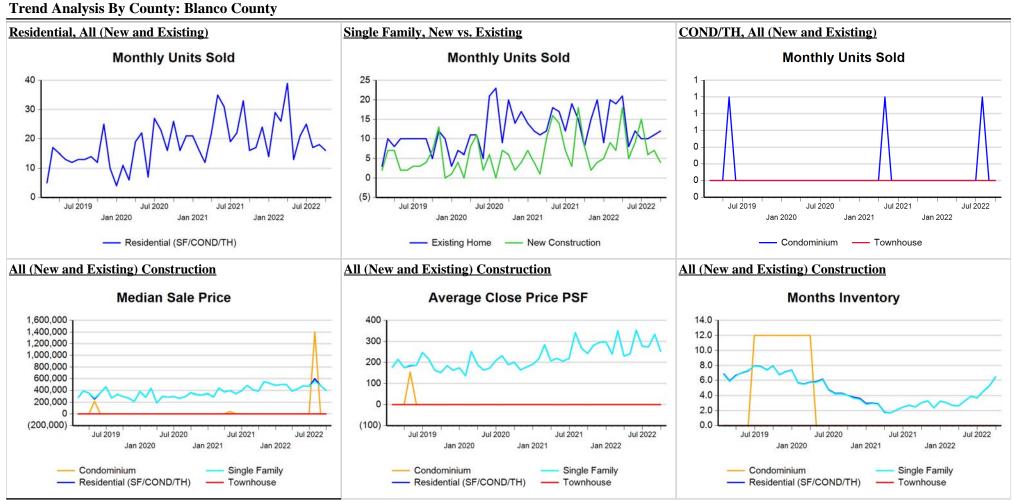
Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exi	isting)																
Residential (SF/C	OND/TH)	26	-29.7%	\$22,787,491	-7.0%	\$876,442	32.4%	\$645,000	22.9%	\$426	29.8%	61	51	171	42	4.5	90.9%
	YTD:	339	-18.5%	\$259,295,795	-9.0%	\$764,884	11.7%	\$617,000	17.1%	\$378	13.6%	78	507	118	184		96.4%
Single Family		26	-29.7%	\$22,787,491	-7.0%	\$876,442	32.4%	\$645,000	22.9%	\$426	29.8%	61	51	171	42	4.5	90.9%
	YTD:	339	-18.1%	\$259,295,795	-8.1%	\$764,884	12.2%	\$617,000	17.1%	\$378	13.5%	78	507	117	184		96.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-		0.0%
Existing Home																	
Residential (SF/C	OND/TH)	22	-29.0%	\$20,351,999	-6.1%	\$925,091	32.4%	\$664,500	10.8%	\$448	30.0%	66	45	147	32	4.7	89.7%
,	YTD:	278	-25.1%	\$226,669,696	-14.9%	\$815,359	13.6%	\$692,500	21.5%	\$400	15.7%	71	436	100	148		95.4%
Single Family		22	-29.0%	\$20,351,999	-6.1%	\$925,091	32.4%	\$664,500	10.8%	\$448	30.0%	66	45	147	32	4.7	89.7%
о ,	YTD:	278	-24.7%	\$226,669,696	-14.0%	\$815,359	14.1%	\$692,500	21.5%	\$400	15.6%	71	436	99	148		95.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-		0.0%
New Construction																	
Residential (SF/C		3	-50.0%	\$1,559,050	-45.1%	\$519,683	9.9%	\$525,600	26.4%	\$264	8.5%	28	6	24	10	3.4	99.0%
(YTD:	60		\$31,861,215	70.9%	\$531,020	28.2%	\$498,700	36.8%	\$276	23.1%	108	71	18	36		100.8%
Single Family		3		\$1,559,050	-45.1%	\$519,683	9.9%	\$525,600	26.4%	\$264	8.5%	28	6	24	10	3.4	
en gie i anny	YTD:	60		\$31,861,215	70.9%	\$531,020	28.2%	\$498,700	36.8%	\$276	23.1%	108	71	18	36	0.1	100.8%
Townhouse	1121	-	0.0%		0.0%	-	0.0%		0.0%	- -	0.0%	-	-	-	-		
	YTD:	_	0.0%	-	0.0%	_	0.0%	_	0.0%	-	0.0%	_	_	_	_		0.0%
Condominium	· · · · · · _				0.0%			_	0.0%	_	0.0%		_			_	a aa/
Condominium	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	110:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.076

Market Analysis By County: Kimble County

Property Type		Closed Sales*	3	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	<u>ting)</u>																	
Residential (SF/CC	ND/TH)		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	7	3	8.4	0.0%
	YTD:	-	7	16.7%	\$4,375,000	123.5%	\$625,000	91.5%	\$565,000	86.8%	\$315	48.9%	62	16	8	8		97.1%
Single Family			-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	7	3	8.4	0.0%
	YTD:	-	7	16.7%	\$4,375,000	123.5%	\$625,000	91.5%	\$565,000	86.8%	\$315	48.9%	62	16	8	8		97.1%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CC	ND/TH)		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	7	3	9.3	0.0%
	YTD:	(6	0.0%	\$2,975,000	52.0%	\$495,833	52.0%	\$505,000	66.9%	\$227	7.1%	70	15	8	7		98.4%
Single Family			-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	7	3	9.3	0.0%
	YTD:	(6	0.0%	\$2,975,000	52.0%	\$495,833	52.0%	\$505,000	66.9%	\$227	7.1%	70	15	8	7		98.4%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>1</u>																	
Residential (SF/CC	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	YTD:		1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$845	100.0%	12	1	-	1		93.4%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$845	100.0%	12	1	-	1		93.4%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		. 0.0%
	YTD:		-	0.0%	-		-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-		-	0.0%	-	0.0%	-	0.0%	-	-	-	-	•	0.0%
	YTD:		_	0.0%	-	0.0%	-	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

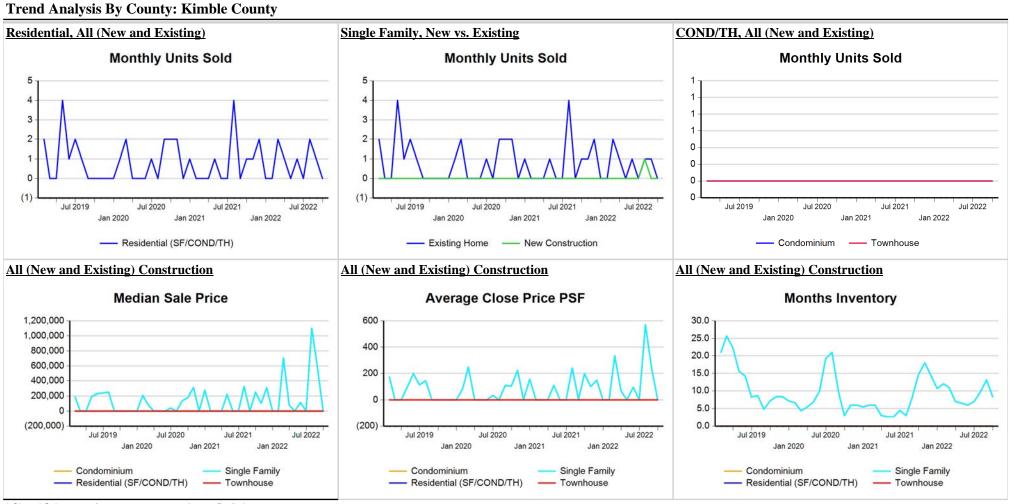
Market Analysis By County: Mason County

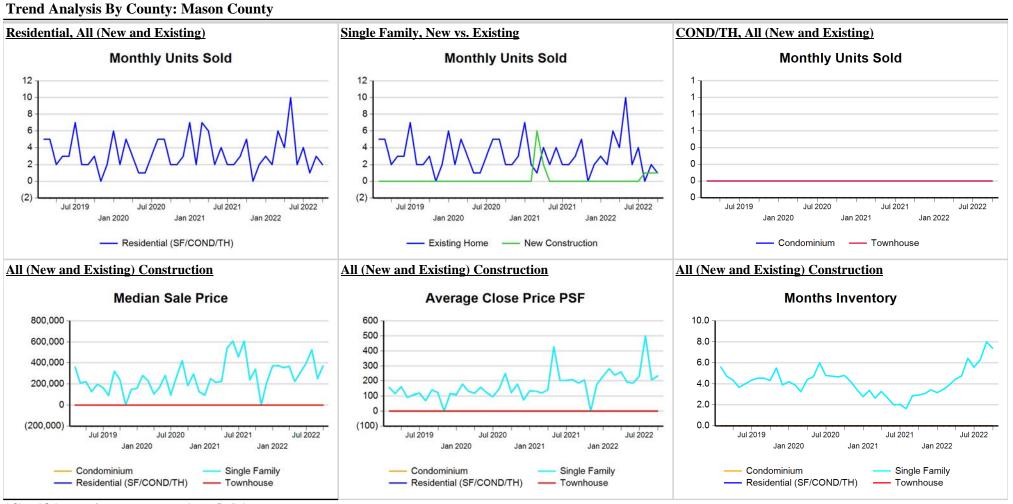
Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	<u>ting)</u>																
Residential (SF/CO	ND/TH)	2	-60.0%	\$744,950	-59.1%	\$372,475	2.2%	\$372,475	9.6%	\$233	13.5%	163	2	24	4	7.4	82.4%
	YTD:	34	3.0%	\$10,747,850	-6.3%	\$316,113	-9.1%	\$337,000	41.0%	\$232	27.6%	101	54	18	17		93.8%
Single Family		2	-60.0%	\$744,950	-59.1%	\$372,475	2.2%	\$372,475	9.6%	\$233	13.5%	163	2	24	4	7.4	82.4%
	YTD:	34	3.0%	\$10,747,850	-6.3%	\$316,113	-9.1%	\$337,000	41.0%	\$232	27.6%	101	54	18	17		93.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CO	ND/TH)	1	-80.0%	\$359,950	-80.2%	\$359,950	-1.2%	\$359,950	5.9%	\$240	16.7%	68	2	24	4	8.0	100.0%
	YTD:	31	24.0%	\$9,512,850	-2.5%	\$306,866	-21.4%	\$325,000	8.7%	\$222	10.7%	90	52	17	17		94.8%
Single Family		1	-80.0%	\$359,950	-80.2%	\$359,950	-1.2%	\$359,950	5.9%	\$240	16.7%	68	2	24	4	8.0	100.0%
	YTD:	31	24.0%	\$9,512,850	-2.5%	\$306,866	-21.4%	\$325,000	8.7%	\$222	10.7%	90	52	17	17		94.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>1</u>																
Residential (SF/CO	ND/TH)	1	100.0%	\$385,000	100.0%	\$385,000	100.0%	\$385,000	100.0%	\$227	100.0%	258	-	-	-	-	64.7%
	YTD:	3	-62.5%	\$1,235,000	-28.0%	\$411,667	91.9%	\$385,000	79.7%	\$320	162.7%	212	2	2	-		83.0%
Single Family		1	100.0%	\$385,000	100.0%	\$385,000	100.0%	\$385,000	100.0%	\$227	100.0%	258	-	-	-	-	64.7%
	YTD:	3	-62.5%	\$1,235,000	-28.0%	\$411,667	91.9%	\$385,000	79.7%	\$320	162.7%	212	2	2	-		83.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

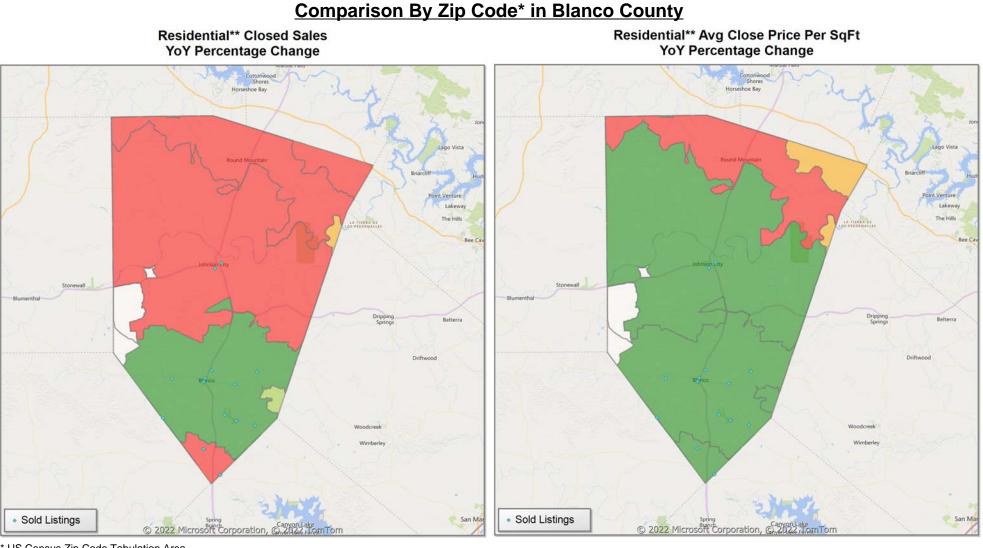


Trend Analysis By County: Gillespie County

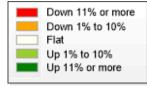
Residential, All (New and Existing) Single Family, New vs. Existing COND/TH, All (New and Existing) **Monthly Units Sold Monthly Units Sold Monthly Units Sold** 70 60 1 60 40 1 50 1 40 20 0 30 0 0 20 0 10 (20)0 Jul 2019 Jul 2020 Jul 2021 Jul 2022 Jul 2019 Jul 2020 Jul 2021 Jul 2022 Jul 2019 Jul 2020 Jul 2021 Jul 2022 Jan 2020 Jan 2021 Jan 2022 Jan 2020 Jan 2021 Jan 2022 Jan 2020 Jan 2021 Jan 2022 ---- Residential (SF/COND/TH) Existing Home ---- New Construction ---- Condominium ---- Townhouse All (New and Existing) Construction All (New and Existing) Construction All (New and Existing) Construction Average Close Price PSF **Months Inventory** Median Sale Price 2,500,000 500 14.0 12.0 400 2,000,000 10.0 1,500,000 300 8.0 1,000,000 200 6.0 500,000 100 4.0 0 0 2.0 (500,000)(100)0.0 Jul 2019 Jul 2021 Jul 2022 Jul 2019 Jul 2021 Jul 2019 Jul 2021 Jul 2020 Jul 2020 Jul 2022 Jul 2020 Jul 2022 Jan 2020 Jan 2021 Jan 2022 Jan 2020 Jan 2021 Jan 2022 Jan 2020 Jan 2021 Jan 2022 Single Family Condominium Condominium Single Family Condominium Single Family Residential (SF/COND/TH) Residential (SF/COND/TH) Townhouse Townhouse Residential (SF/COND/TH) _ - Townhouse







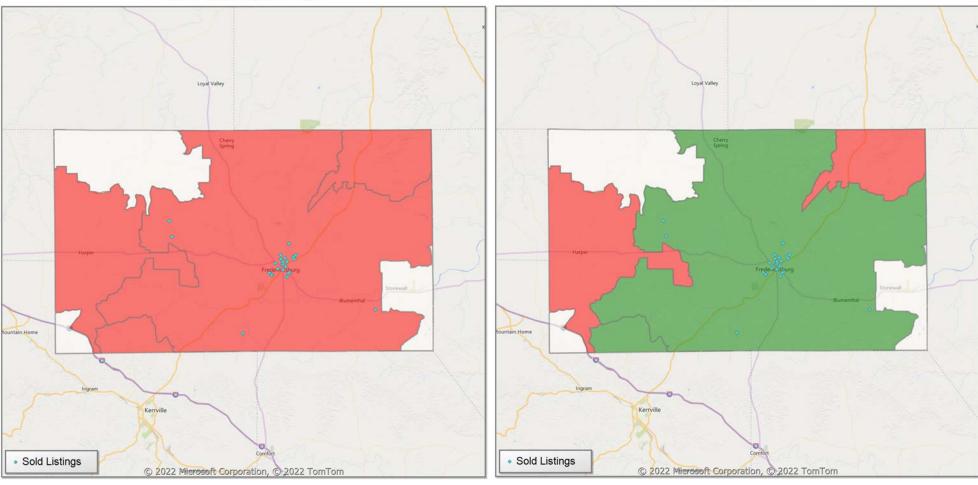
* US Census Zip Code Tabulation Area





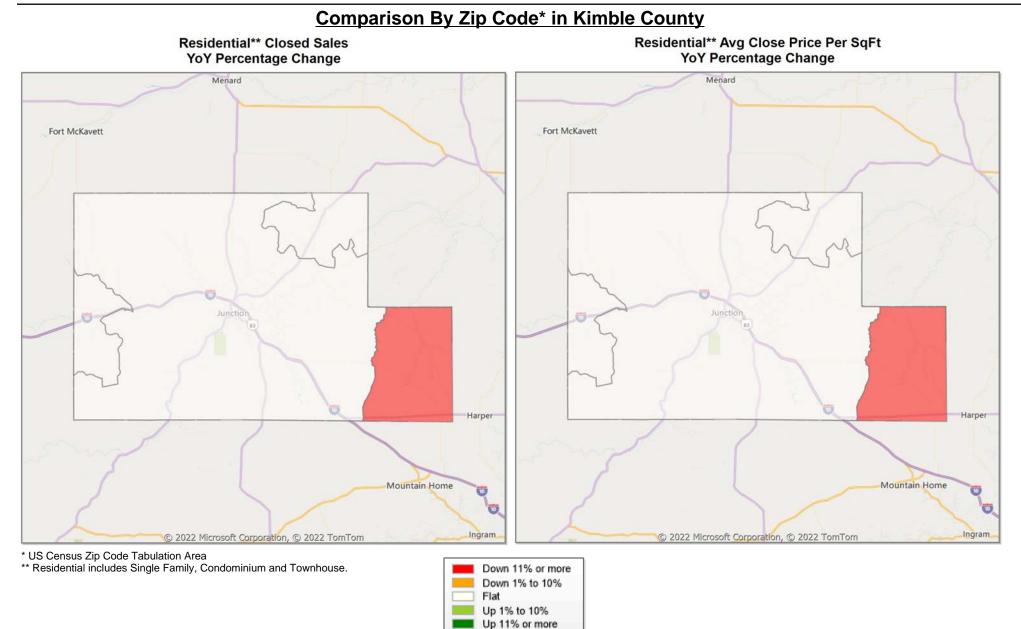


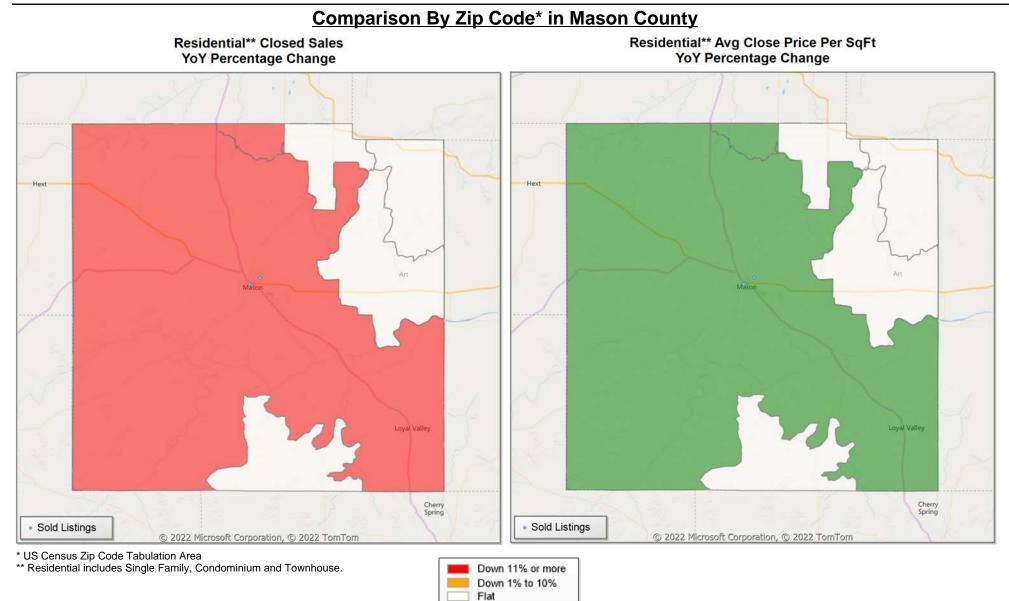
Residential** Avg Close Price Per SqFt YoY Percentage Change



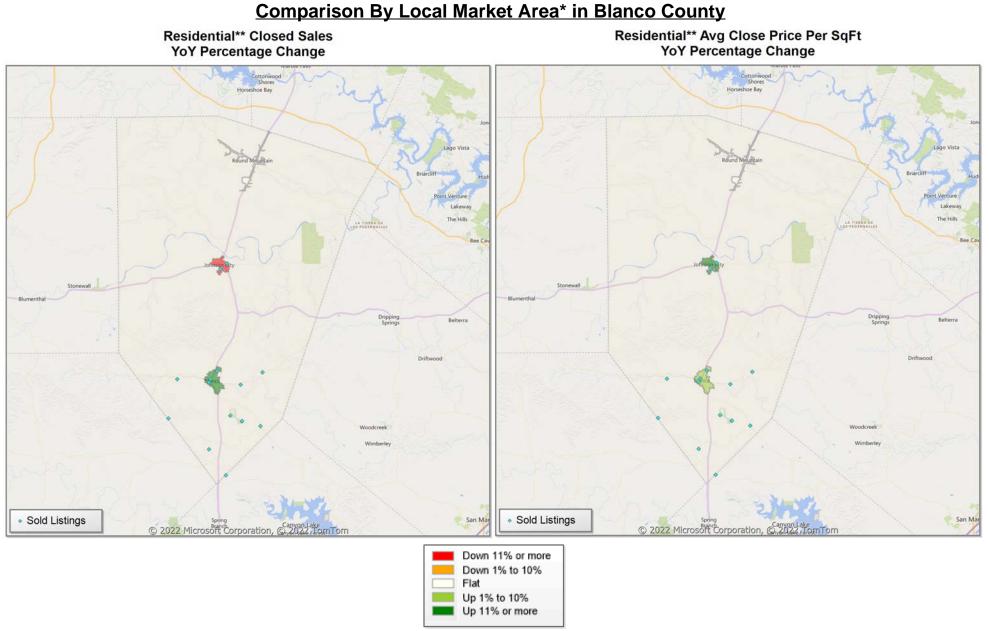
* US Census Zip Code Tabulation Area



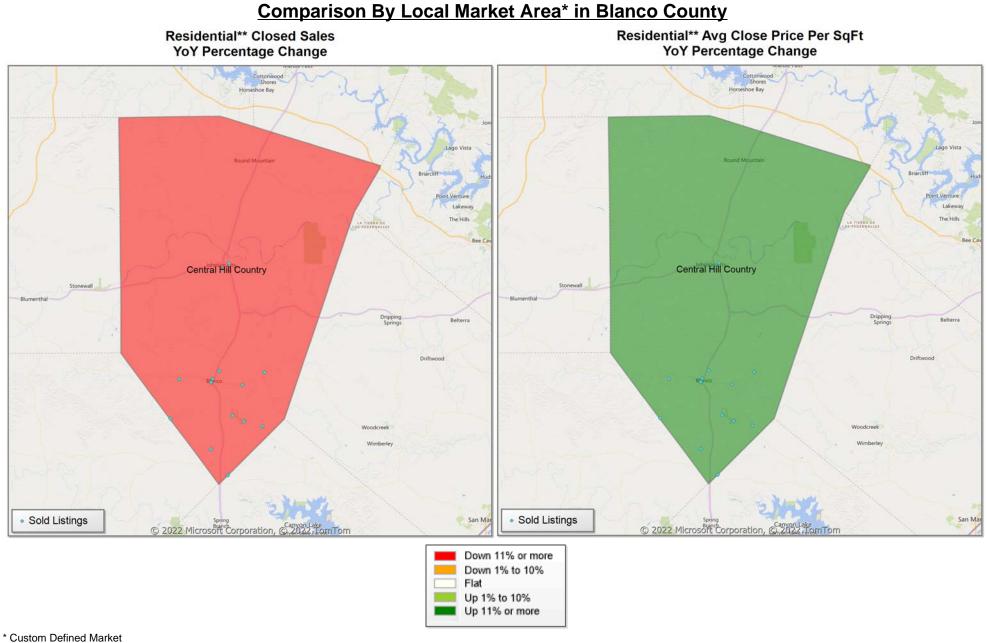


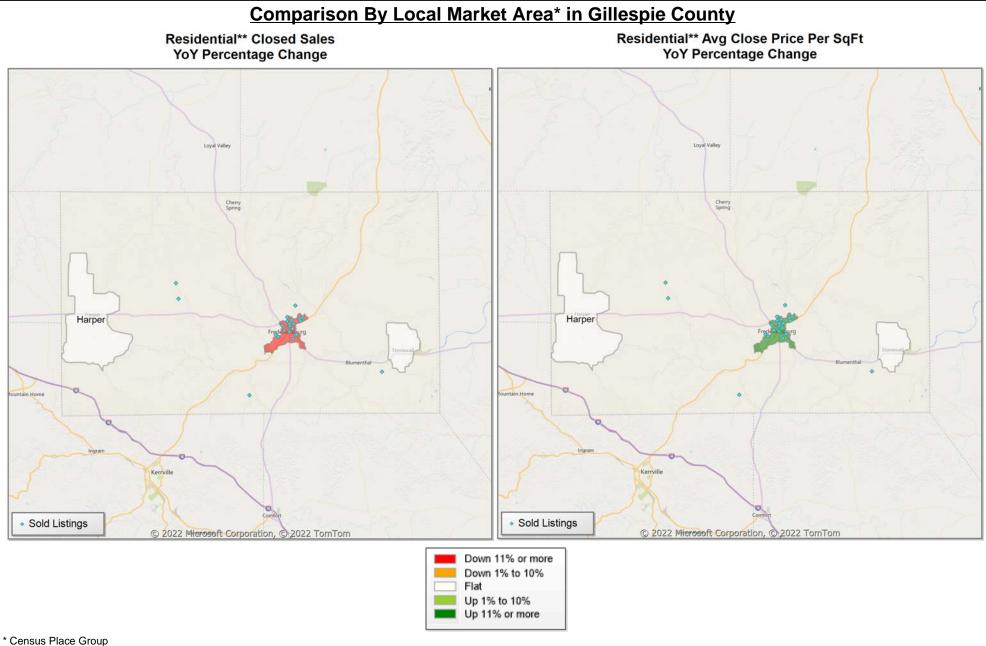


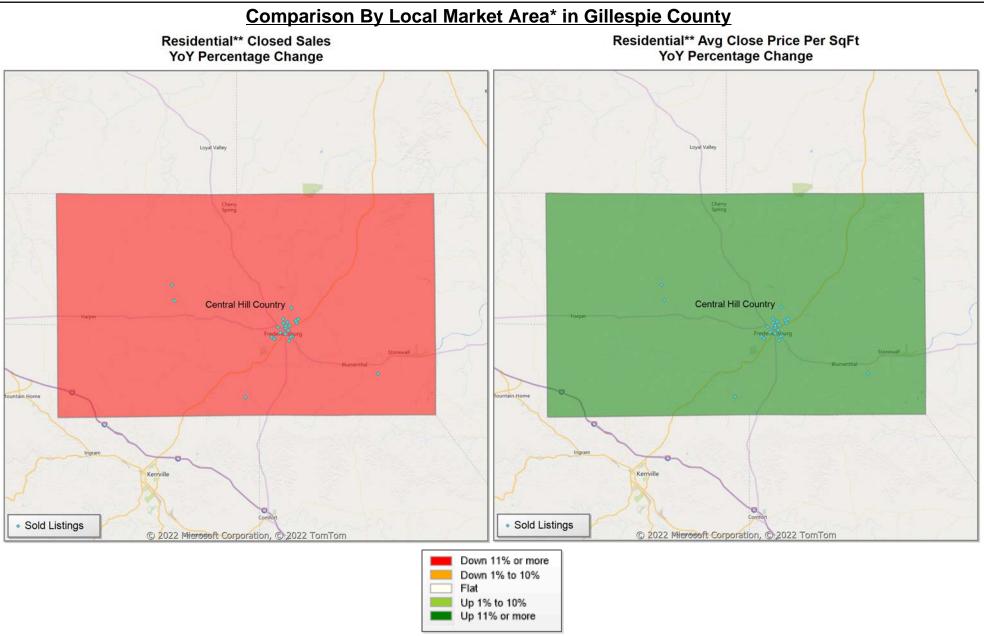
Up 1% to 10% Up 11% or more



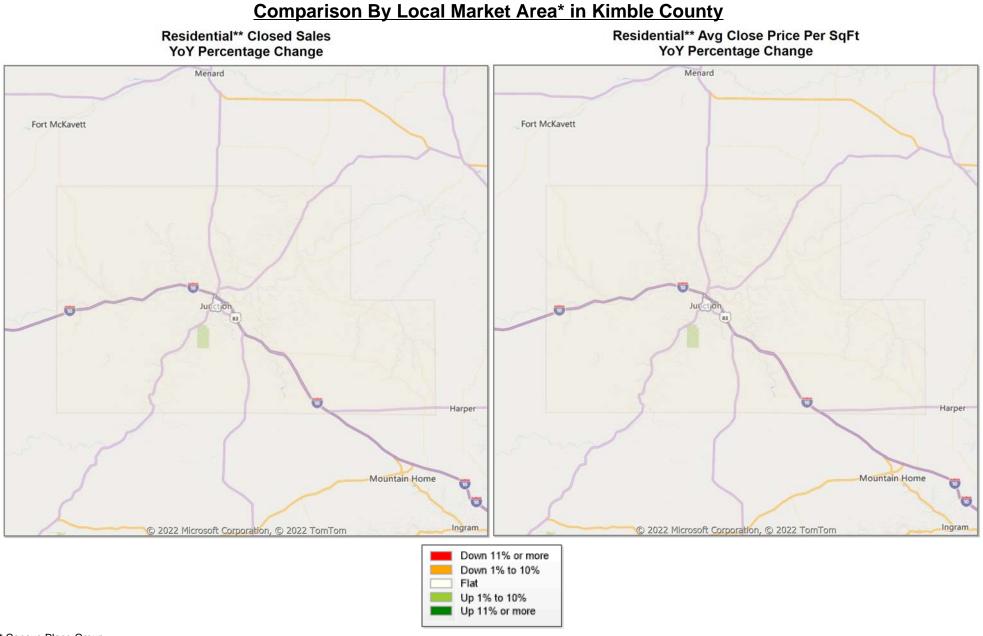
* Census Place Group



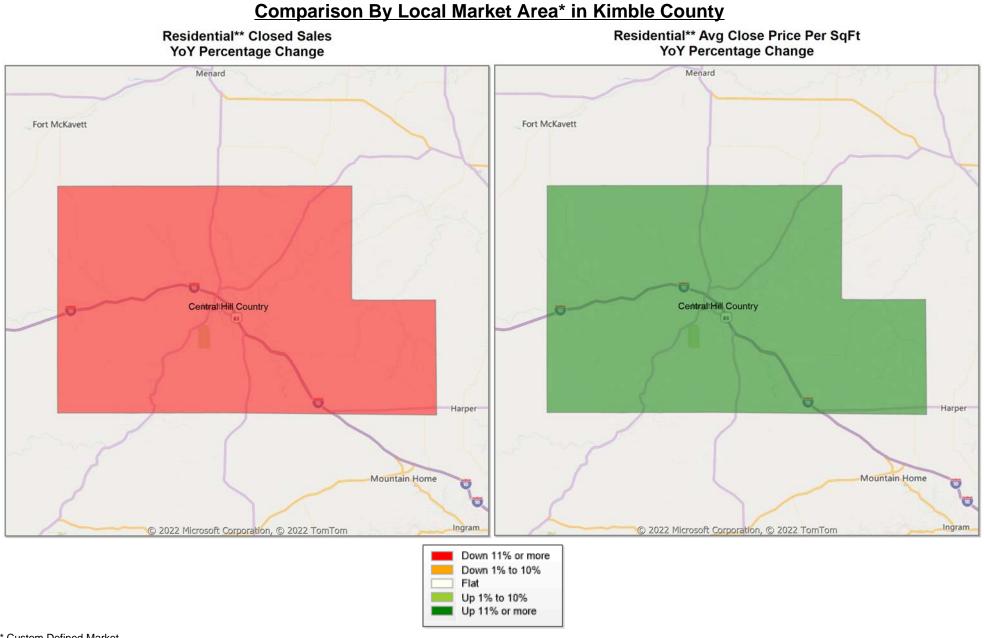




* Custom Defined Market



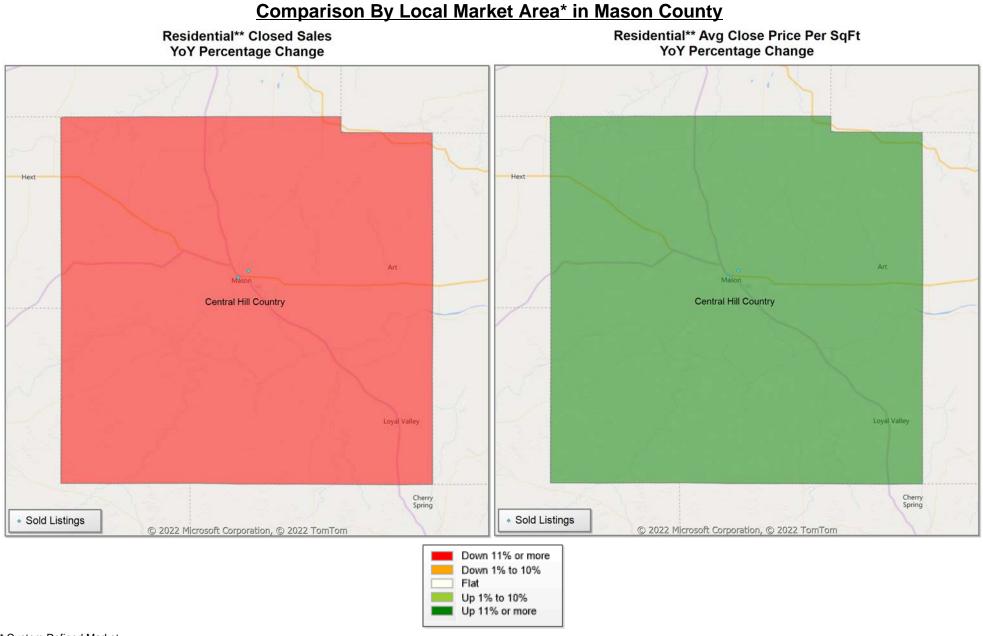
* Census Place Group



* Custom Defined Market



* Census Place Group



* Custom Defined Market

Central Hill Country Board of REALTORS

Market Analysis By Local Market Area*: Blanco

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existi	ing)																
Residential (SF/CON	ND/TH)	3	50.0%	\$850,000	46.8%	\$283,333	-2.1%	\$325,000	12.3%	\$219	9.9%	61	5	12	2	4.8	77.1%
	YTD:	26	52.9%	\$11,286,400	111.6%	\$434,092	38.4%	\$352,000	13.7%	\$278	35.5%	101	36	9	24		91.2%
Single Family		3	50.0%	\$850,000	46.8%	\$283,333	-2.1%	\$325,000	12.3%	\$219	9.9%	61	5	12	2	5.0	77.1%
	YTD:	25	47.1%	\$9,886,400	85.4%	\$395,456	26.1%	\$350,000	13.1%	\$278	35.5%	105	35	9	23		91.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	-	0.0%	9	1	-	1		87.5%
Existing Home																	
Residential (SF/CON	ND/TH)	3	50.0%	\$850,000	46.8%	\$283,333	-2.1%	\$325,000	12.3%	\$219	9.9%	61	5	11	2	4.7	77.1%
	YTD:	24	50.0%	\$10,386,400	104.7%	\$432,767	36.4%	\$340,000	7.2%	\$262	28.7%	98	33	7	22		91.6%
Single Family		3	50.0%	\$850,000	46.8%	\$283,333	-2.1%	\$325,000	12.3%	\$219	9.9%	61	5	11	2	4.9	77.1%
	YTD:	23	43.8%	\$8,986,400	77.1%	\$390,713	23.2%	\$330,000	4.0%	\$262	28.7%	102	32	7	21		91.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	-	0.0%	9	1	-	1		87.5%
New Construction																	
Residential (SF/CON	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:	2	100.0%	\$900,000	248.8%	\$450,000	74.4%	\$450,000	74.4%	\$465	98.1%	133	3	2	2		86.6%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:	2	100.0%	\$900,000	248.8%	\$450,000	74.4%	\$450,000	74.4%	\$465	98.1%	133	3	2	2		86.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 91; Type: Census Place Group

Market Analysis By Local Market Area*: Central Hill Country

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																	
Residential (SF/COND/T	H)	44	-25.4%	\$30,668,219	-11.2%	\$697,005	19.0%	\$559,225	24.6%	\$355	21.5%	66	96	341	58	5.3	90.0%
YI	D:	585	-11.5%	\$387,608,446	-5.4%	\$662,579	6.9%	\$528,000	17.4%	\$335	13.3%	72	897	235	387		96.4%
Single Family		44	-25.4%	\$30,668,219	-11.2%	\$697,005	19.0%	\$559,225	24.6%	\$355	21.5%	66	96	341	58	5.3	90.0%
YI	D:	584	-11.3%	\$386,204,638	-5.1%	\$661,309	6.9%	\$527,000	17.1%	\$335	13.3%	72	896	234	386		96.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YI	D:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YI	D:	1	-66.7%	\$1,400,000	-46.5%	\$1,400,000	60.4%	\$1,400,000	326.1%	-	-100.0%	9	1	1	1		87.5%
Existing Home																	
Residential (SF/COND/T	H)	36	-20.0%	\$27,224,417	-7.5%	\$756,234	15.7%	\$597,500	13.8%	\$384	20.7%	64	69	253	47	5.1	88.6%
YI	D:	440	-16.5%	\$318,025,622	-11.9%	\$722,786	5.6%	\$598,750	14.1%	\$360	12.4%	70	689	172	276		95.2%
Single Family		36	-20.0%	\$27,224,417	-7.5%	\$756,234	15.7%	\$597,500	13.8%	\$384	20.7%	64	69	253	47	5.2	88.6%
YI	D:	439	-16.2%	\$316,622,523	-11.6%	\$721,236	5.5%	\$598,500	14.0%	\$360	12.3%	70	688	172	275		95.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YI	D:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YI	D:	1	-66.7%	\$1,400,000	-46.5%	\$1,400,000	60.4%	\$1,400,000	326.1%	-	-100.0%	9	1	1	1		87.5%
New Construction																	
Residential (SF/COND/T	H)	8	-42.9%	\$3,562,260	-30.5%	\$445,283	21.7%	\$455,000	13.8%	\$230	10.9%	73	27	88	11	5.9	96.0%
YI	D:	144	7.5%	\$69,040,659	41.5%	\$479,449	31.7%	\$450,250	32.6%	\$260	30.8%	77	208	62	111		100.0%
Single Family		8	-42.9%	\$3,562,260	-30.5%	\$445,283	21.7%	\$455,000	13.8%	\$230	10.9%	73	27	88	11	5.9	96.0%
YI	D:	144	7.5%	\$69,040,659	41.5%	\$479,449	31.7%	\$450,250	32.6%	\$260	30.8%	77	208	62	111		100.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YI	D:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YT	D:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: CHC; Type: Custom Defined Market ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Fredericksburg

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	<u>sting)</u>																
Residential (SF/CC	OND/TH)	19	-29.6%	\$13,918,050	-8.0%	\$732,529	30.8%	\$645,000	22.9%	\$396	32.3%	69	32	91	20	3.9	89.1%
	YTD:	200	-29.3%	\$135,750,930	-17.3%	\$678,755	17.0%	\$569,000	21.1%	\$381	18.9%	81	287	60	98		97.2%
Single Family		19	-29.6%	\$13,918,050	-8.0%	\$732,529	30.8%	\$645,000	22.9%	\$396	32.3%	69	32	91	20	3.9	89.1%
	YTD:	200	-28.8%	\$135,750,930	-16.0%	\$678,755	18.0%	\$569,000	21.1%	\$381	18.8%	81	287	60	98		97.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	OND/TH)	17	-22.7%	\$12,829,000	0.8%	\$754,647	30.5%	\$650,000	15.0%	\$412	32.4%	76	27	81	16	4.6	87.8%
	YTD:	152	-37.2%	\$112,227,315	-23.6%	\$738,338	21.7%	\$676,500	31.4%	\$422	25.5%	67	251	52	73		96.1%
Single Family		17	-22.7%	\$12,829,000	0.8%	\$754,647	30.5%	\$650,000	15.0%	\$412	32.4%	76	27	81	16	4.6	87.8%
	YTD:	152	-36.7%	\$112,227,315	-22.2%	\$738,338	22.8%	\$676,500	31.4%	\$422	25.3%	67	251	52	73		96.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	OND/TH)	2	-60.0%	\$1,089,050	-54.6%	\$544,525	13.4%	\$544,525	33.8%	\$256	4.4%	12	5	10	4	1.8	100.0%
	YTD:	48	17.1%	\$23,523,615	36.1%	\$490,075	16.2%	\$489,775	31.7%	\$251	10.7%	123	36	7	25		100.9%
Single Family		2	-60.0%	\$1,089,050	-54.6%	\$544,525	13.4%	\$544,525	33.8%	\$256	4.4%	12	5	10	4	1.8	100.0%
	YTD:	48	17.1%	\$23,523,615	36.1%	\$490,075	16.2%	\$489,775	31.7%	\$251	10.7%	123	36	7	25		100.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	_		0.0%

* Local Market Area Code: 335; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Harper

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)																
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	9	3	6.0	0.0%
	YTD:	15	66.7%	\$4,998,099	54.7%	\$333,207	-7.2%	\$265,000	2.3%	\$212	11.0%	63	27	5	10		87.8%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	9	3	6.0	0.0%
	YTD:	15	66.7%	\$4,998,099	54.7%	\$333,207	-7.2%	\$265,000	2.3%	\$212	11.0%	63	27	5	10		87.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	7	3	4.9	0.0%
	YTD:	14	55.6%	\$4,256,099	31.8%	\$304,007	-15.3%	\$257,000	-0.8%	\$202	6.0%	65	23	4	9		86.1%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	7	3	4.9	0.0%
	YTD:	14	55.6%	\$4,256,099	31.8%	\$304,007	-15.3%	\$257,000	-0.8%	\$202	6.0%	65	23	4	9		86.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>1</u>																
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	24.0	0.0%
	YTD:	1	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$346	100.0%	36	4	1	1		101.6%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	24.0	0.0%
	YTD:	1	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$346	100.0%	36	4	1	1		101.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 404; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Johnson City

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	<u>ing)</u>																
Residential (SF/COM	ND/TH)	2	-50.0%	\$925,000	-9.6%	\$462,500	80.8%	\$462,500	103.7%	\$235	34.1%	27	4	8	2	2.5	94.0%
	YTD:	22	-42.1%	\$9,578,400	-18.2%	\$435,382	41.4%	\$450,000	50.0%	\$231	25.1%	45	23	3	16		98.5%
Single Family		2	-50.0%	\$925,000	-9.6%	\$462,500	80.8%	\$462,500	103.7%	\$235	34.1%	27	4	8	2	2.5	94.0%
	YTD:	22	-42.1%	\$9,578,400	-18.2%	\$435,382	41.4%	\$450,000	50.0%	\$231	25.1%	45	23	3	16		98.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/COM	ND/TH)	2	100.0%	\$925,000	100.0%	\$462,500	100.0%	\$462,500	100.0%	\$235	100.0%	27	4	8	2	3.0	94.0%
	YTD:	19	- 20.8%	\$8,291,000	1.7%	\$436,368	28.4%	\$455,000	36.6%	\$227	18.5%	48	22	3	14		97.5%
Single Family		2	100.0%	\$925,000	100.0%	\$462,500	100.0%	\$462,500	100.0%	\$235	100.0%	27	4	8	2	3.0	94.0%
	YTD:	19	- 20.8%	\$8,291,000	1.7%	\$436,368	28.4%	\$455,000	36.6%	\$227	18.5%	48	22	3	14		97.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COM	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-	-	0.0%
	YTD:	3	-78.6%	\$1,287,400	-63.7%	\$429,133	69.2%	\$325,000	31.3%	\$259	49.3%	26	1	-	2		104.9%
Single Family	_	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-	-	0.0%
	YTD:	3	-78.6%	\$1,287,400	-63.7%	\$429,133	69.2%	\$325,000	31.3%	\$259	49.3%	26	1	-	2		104.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 484; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Junction

YTD: 3 200.% \$760,000 245.% \$253,33 15.% \$115,00 47.% \$132 24.% 30 8 4 2 102.7% Single Family - 0.0% 2.0% 5760,000 245.% \$253,33 15.2% \$115.00 47.% \$132 24.% 30 6 4 1 9.6 0.0% Townhouse - 0.0% 5760,000 245.% \$253,33 16.2% \$15.00 47.% \$132 24.% 30 6 4 1 9.6 0.0% Townhouse - 0.0% 0.0% 0.0% 1.0% 1.0% 1.0 0.0%	Property Type	osed les**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
YTD: 3 20.0% \$760,000 245.% \$253,33 15.2% \$115,00 47.% \$132 24.% 30 8 4 1 9.6 0.0% Single Family - 0.0% \$250,000 245.% \$253,33 15.2% \$115.00 47.% \$132 24.% 30 A 4 1 9.6 0.0% Townhouse - 0.0% \$25,000 245.% \$253,33 15.2% \$115.00 47.% \$132 24.% 30 A 4 2 -0.0% Townhouse - 0.0% <td< td=""><td>All(New and Existing)</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	All(New and Existing)																
Single Family - 0.0% - 0.0% - 0.0% - - 4 1 8.6 0.0% YTD 3 200.0% \$760,000 245.5% \$253,333 15.2% \$115,000 - 5132 22.4% 30 8 4 2 10.2% Townhouse - 0.0% - 0.0% - 0.0% - 0.0% - 0.0%<	Residential (SF/COND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	1	9.6	0.0%
YDe townouse320.00\$760.0024.50\$253.3315.20\$115.0047.70\$13224.0030842102.79Townouse-0.00	YTD:	3	200.0%	\$760,000	245.5%	\$253,333	15.2%	\$115,000	-47.7%	\$132	22.4%	30	8	4	2		102.7%
Townhouse - 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	Single Family	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	1	9.6	0.0%
YTD: 0.0% <th< td=""><td>YTD:</td><td>3</td><td>200.0%</td><td>\$760,000</td><td>245.5%</td><td>\$253,333</td><td>15.2%</td><td>\$115,000</td><td>-47.7%</td><td>\$132</td><td>22.4%</td><td>30</td><td>8</td><td>4</td><td>2</td><td></td><td>102.7%</td></th<>	YTD:	3	200.0%	\$760,000	245.5%	\$253,333	15.2%	\$115,000	-47.7%	\$132	22.4%	30	8	4	2		102.7%
Condominium 0.0% <td>Townhouse</td> <td>-</td> <td>0.0%</td> <td>-</td> <td>0.0%</td> <td>-</td> <td>0.0%</td> <td>-</td> <td>0.0%</td> <td>-</td> <td>0.0%</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>0.0%</td>	Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD: 0.0% <th< td=""><td>YTD:</td><td>-</td><td>0.0%</td><td>-</td><td>0.0%</td><td>-</td><td>0.0%</td><td>-</td><td>0.0%</td><td>-</td><td>0.0%</td><td>-</td><td>-</td><td>-</td><td>-</td><td></td><td>0.0%</td></th<>	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home Residential (SF/COND/TH) - 0.0% - 0.0% - 0.0% - - 4 1 9.6 0.0% YTD: 3 20.0% \$760.00 245.5% \$253.333 15.2% \$115.00 -47.7% \$132 22.4% 30 8 4 2 10.2% Single Family - 0.0% - 0.0% - 0.0% - 0.0% - - 4 1 9.6 0.0% Single Family - 0.0% 2.0% 0.0% - 0.0% - 0.0% - 0.0% - 0.0% - 0.0% - 0.0% - 0.0% - 0.0%	Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Residential (SF/COND/TH) - 0.0% - 0.0% - 0.0% - 0.0% -	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Residential (SF/COND/TH) - 0.0% - 0.0% - 0.0% - 0.0% - 0.0% - 0.0%	Existing Home																
Single Family - 0.0% - 0.0% - 0.0% - 4 1 9.6 0.0% YTD: 3 200.0% \$760,000 245.5% \$253,333 15.2% \$115,000 47.7% \$132 22.4% 30 8 4 2 102.7% Townhouse - 0.0% <td>-</td> <td>-</td> <td>0.0%</td> <td>-</td> <td>0.0%</td> <td>-</td> <td>0.0%</td> <td>-</td> <td>0.0%</td> <td>-</td> <td>0.0%</td> <td>-</td> <td>-</td> <td>4</td> <td>1</td> <td>9.6</td> <td>0.0%</td>	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	1	9.6	0.0%
YTD: 3 200.% \$760,000 245.% \$223,333 15.2% \$115,000 -47.7% \$132 22.4% 30 8 4 2 102.7% Townhouse - 0.0% - 0	YTD:	3	200.0%	\$760,000	245.5%	\$253,333	15.2%	\$115,000	-47.7%	\$132	22.4%	30	8	4	2		102.7%
Townhouse 0.0%	Single Family	 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	1	9.6	0.0%
YTD: - 0.0% - 0.0% - 0.0% - 0.0% - - - - 0.0% Condominium - 0.0% - 0.0% - 0.0% - 0.0% - 0.0% - - - - 0.0% 0.0% YTD: - 0.0% -	YTD:	3	200.0%	\$760,000	245.5%	\$253,333	15.2%	\$115,000	-47.7%	\$132	22.4%	30	8	4	2		102.7%
Condominium - 0.0% - 0.0% - 0.0% - 0.0% 0.0% YTD: - 0.0% - <t< td=""><td>Townhouse</td><td> -</td><td>0.0%</td><td>-</td><td>0.0%</td><td>-</td><td>0.0%</td><td>-</td><td>0.0%</td><td>-</td><td>0.0%</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>0.0%</td></t<>	Townhouse	 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD: - 0.0% - 0.0% - 0.0% - - - - - 0.0% New Construction Residential (SF/COND/TH) - 0.0% - 0.0% - - - - - - 0.0% YTD: - 0.0% - 0.0% - 0.0% - 0.0% - - - - 0.0% - - - 0.0% - - - 0.0% - - - 0.0% - - 0.0% - - 0.0% - 0.0% - - 0.0% - - 0.0% -	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction Residential (SF/COND/TH) - 0.0% - 0.0% - 0.0% - - - - - 0.0% <td>Condominium</td> <td> -</td> <td>0.0%</td> <td>-</td> <td>0.0%</td> <td>-</td> <td>0.0%</td> <td>-</td> <td>0.0%</td> <td>-</td> <td>0.0%</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>0.0%</td>	Condominium	 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Residential (SF/COND/TH) - 0.0% - 0.0% - 0.0% - 0.0% - - - - 0.0%	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Residential (SF/COND/TH) - 0.0% - 0.0% - 0.0% - 0.0% - - - - 0.0%	New Construction																
YTD: - 0.0% 0.0% 0.0%		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD: - 0.0%		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
YTD: - 0.0%	Single Family	 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD: - 0.0% - 0.0% - 0.0% - 0.0% - - 0.0% - 0.0% - - 0.0% - 0.0% - 0.0% - 0.0% - 0.0% - 0.0% - - - - 0.0% Condominium - 0.0% 0.0%		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
YTD: - 0.0% - 0.0% - 0.0% - 0.0% - - - 0.0% - 0.0% - - - 0.0% - 0.0% - 0.0% - - 0.0% - 0.0% - - - 0.0% - 0.0% - - - 0.0%	Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_	-	0.0%
Condominium - 0.0% - 0.0% - 0.0% - 0.0% 0.0%		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
		 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-		-	0.0%	-	0.0%	-	0.0%	-	-	-	-		

* Local Market Area Code: 490; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Mason

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	ng)																
Residential (SF/CON	ND/TH)	1	-80.0%	\$359,950	-80.2%	\$359,950	-1.2%	\$359,950	5.9%	\$240	16.7%	68	1	19	2	7.1	100.0%
	YTD:	28	55.6%	\$8,607,850	82.2%	\$307,423	17.2%	\$325,000	32.7%	\$221	38.7%	101	38	13	13		94.7%
Single Family		1	-80.0%	\$359,950	-80.2%	\$359,950	-1.2%	\$359,950	5.9%	\$240	16.7%	68	1	19	2	7.1	100.0%
	YTD:	28	55.6%	\$8,607,850	82.2%	\$307,423	17.2%	\$325,000	32.7%	\$221	38.7%	101	38	13	13		94.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CON	ND/TH)	1	-80.0%	\$359,950	-80.2%	\$359,950	-1.2%	\$359,950	5.9%	\$240	16.7%	68	1	19	2	7.4	ļ 100.0%
	YTD:	27	50.0%	\$8,282,850	75.4%	\$306,772	16.9%	\$325,000	32.7%	\$221	38.4%	95	38	12	13		94.7%
Single Family		1	-80.0%	\$359,950	-80.2%	\$359,950	-1.2%	\$359,950	5.9%	\$240	16.7%	68	1	19	2	7.4	µ 100.0%
	YTD:	27	50.0%	\$8,282,850	75.4%	\$306,772	16.9%	\$325,000	32.7%	\$221	38.4%	95	38	12	13		94.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	1	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$234	100.0%	266	-	1	-		93.1%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	1	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$234	100.0%	266	-	1	-		93.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 620; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Round Mountain

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	<u>ing)</u>																
Residential (SF/COND/TH)			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	- 0.0%	-	-	7	-	- 84.0	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	8	2	1		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	7	-	84.0	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	8	2	1		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CO	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	5	-	60.0	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	6	3	1		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	5	-	60.0	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	6	3	1		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND/TH)			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	2	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	2	1	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	2	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	2	1	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 871; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Stonewall

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existi	ing)																	
Residential (SF/COND/TH)			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		2	-33.3%	\$1,700,000	53.2%	\$850,000	129.7%	\$850,000	214.8%	\$693	165.8%	166	1	1	-		90.5%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		2	-33.3%	\$1,700,000	53.2%	\$850,000	129.7%	\$850,000	214.8%	\$693	165.8%	166	1	1	-		90.5%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CON	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		2	0.0%	\$1,700,000	88.9%	\$850,000	88.9%	\$850,000	88.9%	\$693	115.9%	166	1	1	-		90.5%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		2	0.0%	\$1,700,000	88.9%	\$850,000	88.9%	\$850,000	88.9%	\$693	115.9%	166	1	1	-		90.5%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND/TH)			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 966; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.