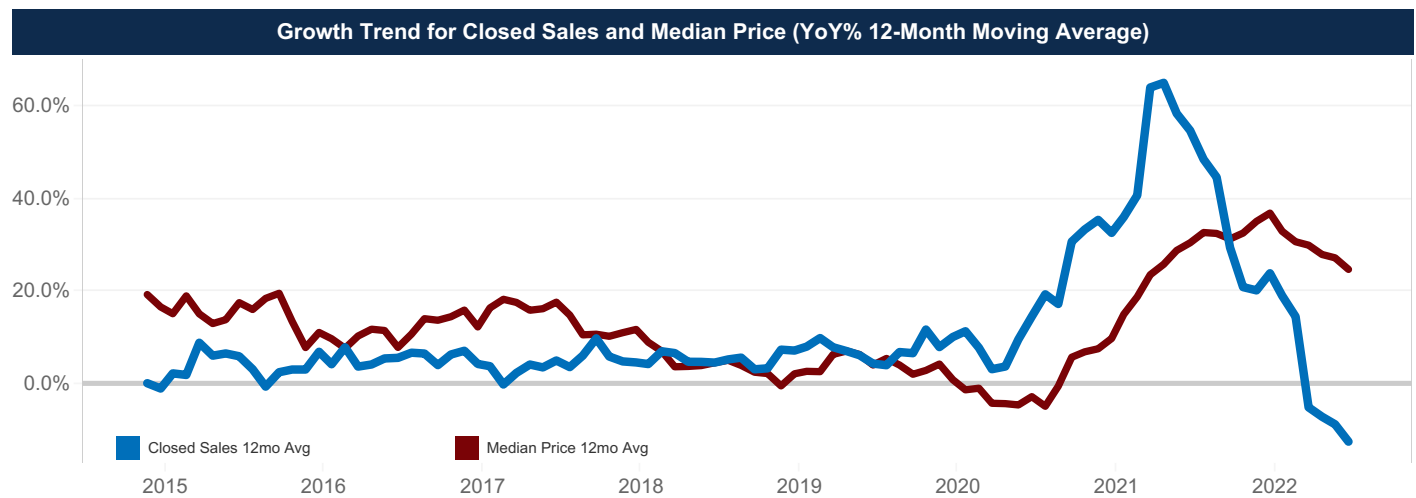
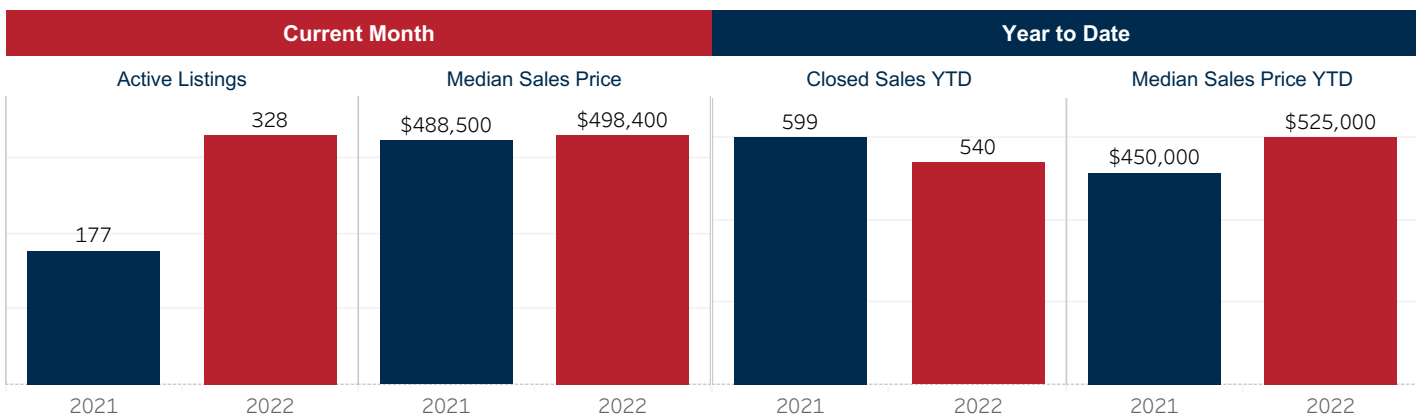


August 2022 Market Snapshot

Central Hill Country



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	92	56	▼ -39.1%	599	540	▼ -9.9%	599	540	▼ -9.9%
Median Sales Price	\$488,500	\$498,400	▲ 2.0%	\$450,000	\$525,000	▲ 16.7%	\$450,000	\$525,000	▲ 16.7%
Average Sales Price	\$714,476	\$705,648	▼ -1.2%	\$621,843	\$658,066	▲ 5.8%	\$621,843	\$658,066	▲ 5.8%
Ratio to Original List Price	99.8%	95.7%	▼ -4.1%	98.3%	97.0%	▼ -1.3%	98.3%	97.0%	▼ -1.3%
Days On Market	67	76	▲ 13.4%	81	73	▼ -9.9%	81	73	▼ -9.9%
New Listings	98	108	▲ 10.2%	752	802	▲ 6.7%	752	802	▲ 6.7%
Under Contract	89	62	▼ -30.3%	125	84	▼ -32.8%	125	84	▼ -32.8%
Active Listings	177	328	▲ 85.3%	148	223	▲ 50.7%	148	223	▲ 50.7%
Months Inventory	2.3	5.0	▲ 117.7%	2.3	5.0	▲ 117.7%	2.3	5.0	▲ 117.7%



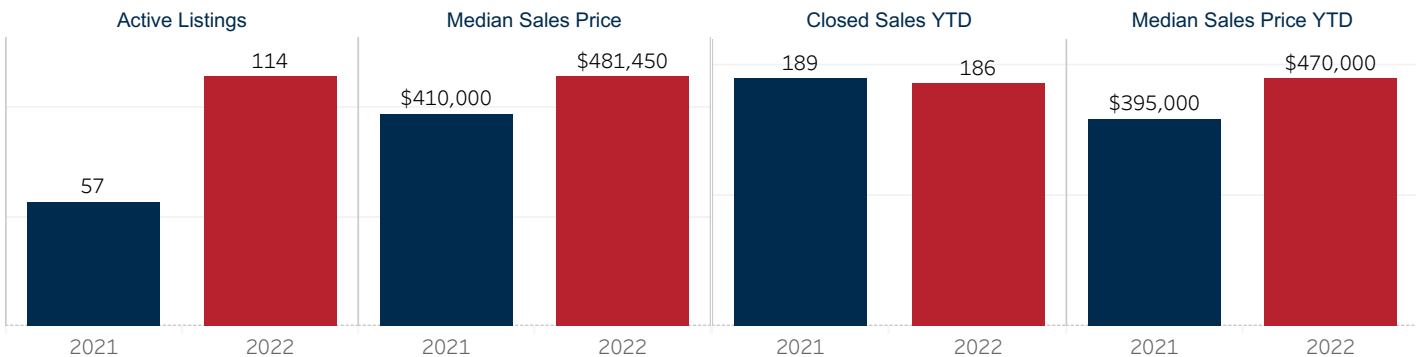
August 2022 Market Snapshot

Blanco County

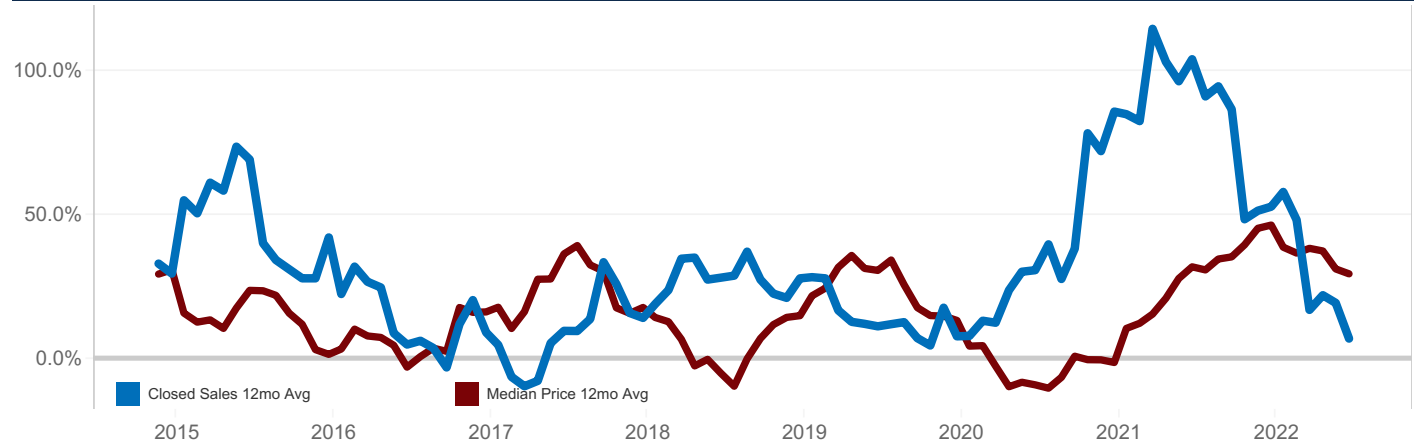


	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	33	19	▼ -42.4%	189	186	▼ -1.6%	189	186	▼ -1.6%
Median Sales Price	\$410,000	\$481,450	▲ 17.4%	\$395,000	\$470,000	▲ 19.0%	\$395,000	\$470,000	▲ 19.0%
Average Sales Price	\$640,641	\$737,361	▲ 15.1%	\$546,774	\$555,399	▲ 1.6%	\$546,774	\$555,399	▲ 1.6%
Ratio to Original List Price	99.8%	97.2%	▼ -2.6%	98.6%	97.6%	▼ -1.1%	98.6%	97.6%	▼ -1.1%
Days On Market	38	59	▲ 55.3%	58	58	▲ 0.0%	58	58	▲ 0.0%
New Listings	28	36	▲ 28.6%	254	277	▲ 9.1%	254	277	▲ 9.1%
Under Contract	26	22	▼ -15.4%	46	29	▼ -37.0%	46	29	▼ -37.0%
Active Listings	57	114	▲ 100.0%	49	84	▲ 71.4%	49	84	▲ 71.4%
Months Inventory	2.5	5.3	▲ 112.5%	2.5	5.3	▲ 112.5%	2.5	5.3	▲ 112.5%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



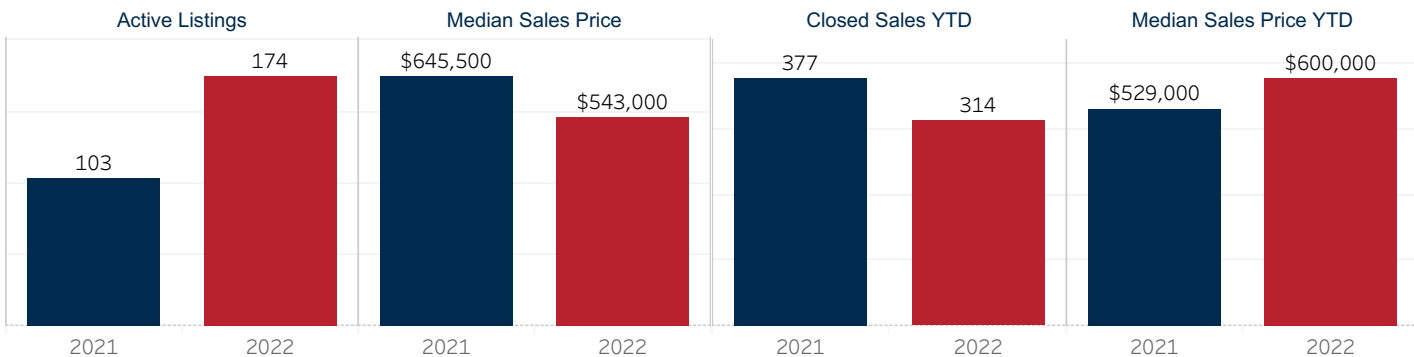
August 2022 Market Snapshot

Gillespie County

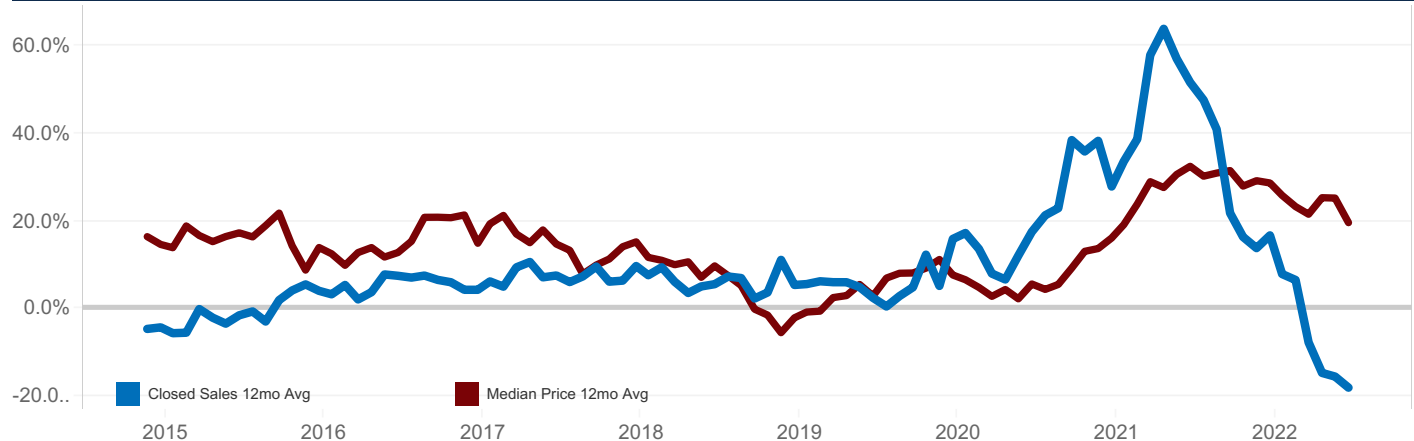


	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	56	32	▼ -42.9%	377	314	▼ -16.7%
Median Sales Price	\$645,500	\$543,000	▼ -15.9%	\$529,000	\$600,000	▲ 13.4%
Average Sales Price	\$783,653	\$736,447	▼ -6.0%	\$683,769	\$754,808	▲ 10.4%
Ratio to Original List Price	100.0%	95.4%	▼ -4.6%	98.2%	96.9%	▼ -1.3%
Days On Market	85	75	▼ -11.8%	93	79	▼ -15.1%
New Listings	61	57	▼ -6.6%	457	457	▲ 0.0%
Under Contract	58	38	▼ -34.5%	72	48	▼ -33.3%
Active Listings	103	174	▲ 68.9%	86	112	▲ 30.2%
Months Inventory	2.1	4.4	▲ 112.9%	2.1	4.4	▲ 112.9%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

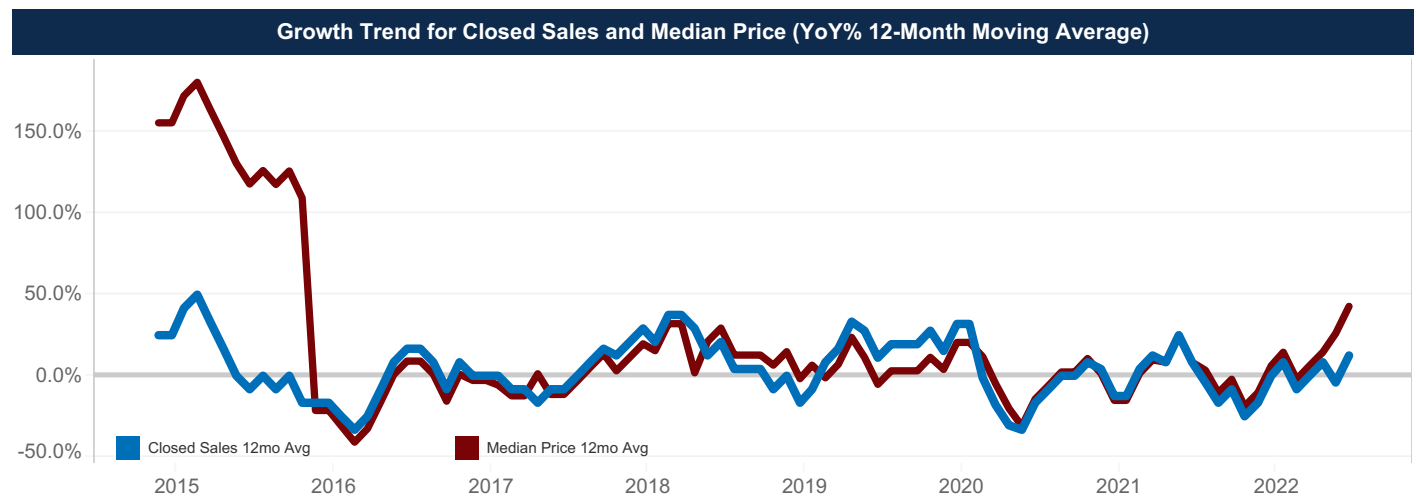


August 2022 Market Snapshot

Kimble County



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	0	1	▲ 100.0%	5	7	▲ 40.0%	5	7	▲ 40.0%
Median Sales Price	\$0	\$565,000	▲ 100.0%	\$325,000	\$565,000	▲ 73.9%	\$325,000	\$565,000	▲ 73.9%
Average Sales Price	\$0	\$565,000	▲ 100.0%	\$341,780	\$625,000	▲ 82.9%	\$341,780	\$625,000	▲ 82.9%
Ratio to Original List Price	0.0%	102.7%	▲ 100.0%	92.1%	97.1%	▲ 5.5%	92.1%	97.1%	▲ 5.5%
Days On Market	0	51	▲ 100.0%	118	62	▼ -47.5%	118	62	▼ -47.5%
New Listings	4	6	▲ 50.0%	10	16	▲ 60.0%	10	16	▲ 60.0%
Under Contract	1	0	▼ -100.0%	2	2	▲ 0.0%	2	2	▲ 0.0%
Active Listings	7	12	▲ 71.4%	3	8	▲ 166.7%	3	8	▲ 166.7%
Months Inventory	8.4	13.1	▲ 55.8%	8.4	13.1	▲ 55.8%	8.4	13.1	▲ 55.8%



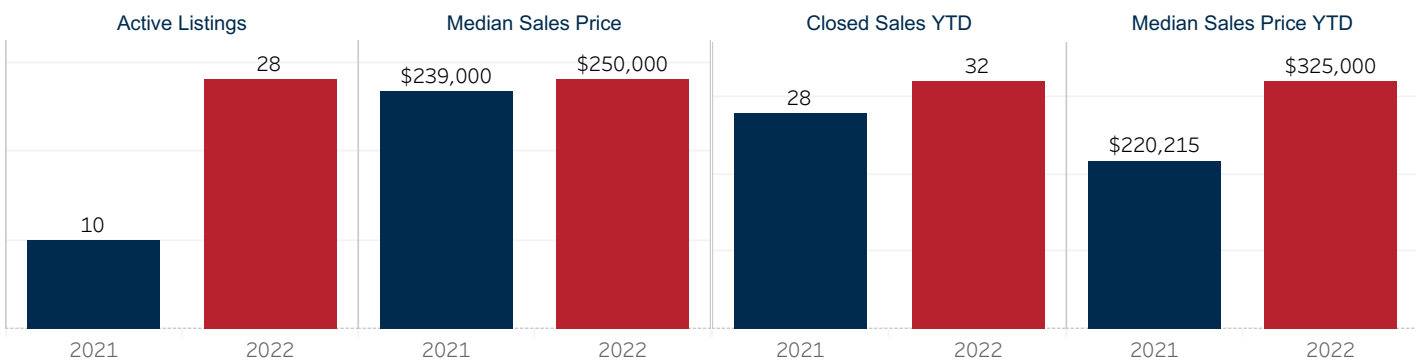
August 2022 Market Snapshot

Mason County



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	3	3	▲ 0.0%	28	32	▲ 14.3%	28	32	▲ 14.3%
Median Sales Price	\$239,000	\$250,000	▲ 4.6%	\$220,215	\$325,000	▲ 47.6%	\$220,215	\$325,000	▲ 47.6%
Average Sales Price	\$235,333	\$244,000	▲ 3.7%	\$344,775	\$312,591	▼ -9.3%	\$344,775	\$312,591	▼ -9.3%
Ratio to Original List Price	96.0%	87.3%	▼ -9.1%	96.9%	94.5%	▼ -2.5%	96.9%	94.5%	▼ -2.5%
Days On Market	58	195	▲ 236.2%	60	98	▲ 63.3%	60	98	▲ 63.3%
New Listings	5	9	▲ 80.0%	31	52	▲ 67.7%	31	52	▲ 67.7%
Under Contract	4	2	▼ -50.0%	3	5	▲ 66.7%	3	5	▲ 66.7%
Active Listings	10	28	▲ 180.0%	9	18	▲ 100.0%	9	18	▲ 100.0%
Months Inventory	2.9	8.0	▲ 180.0%	2.9	8.0	▲ 180.0%	2.9	8.0	▲ 180.0%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

