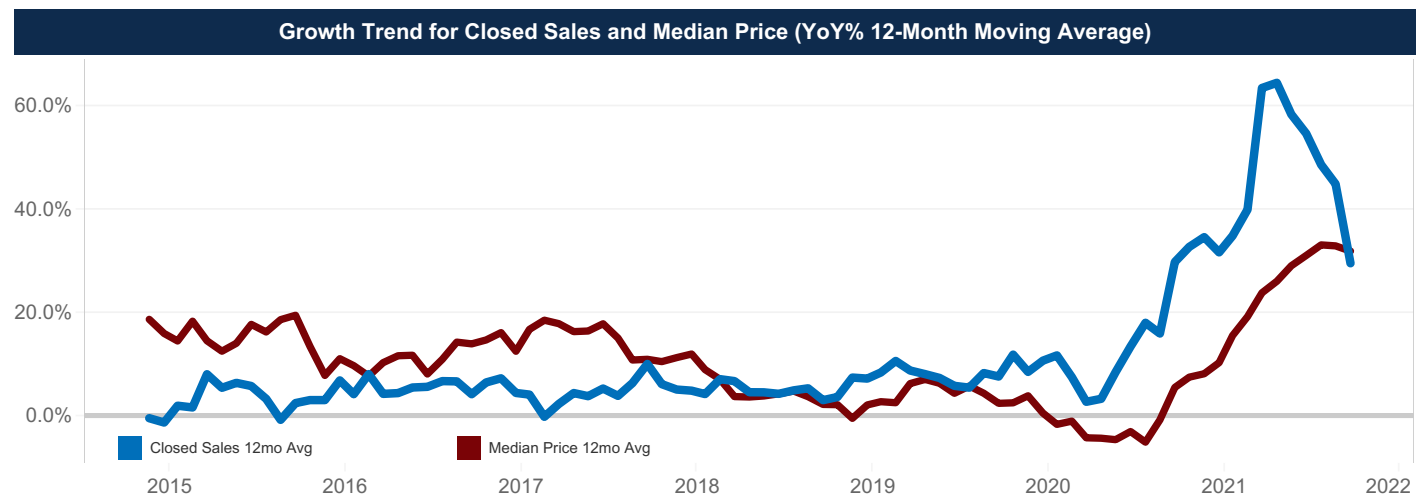
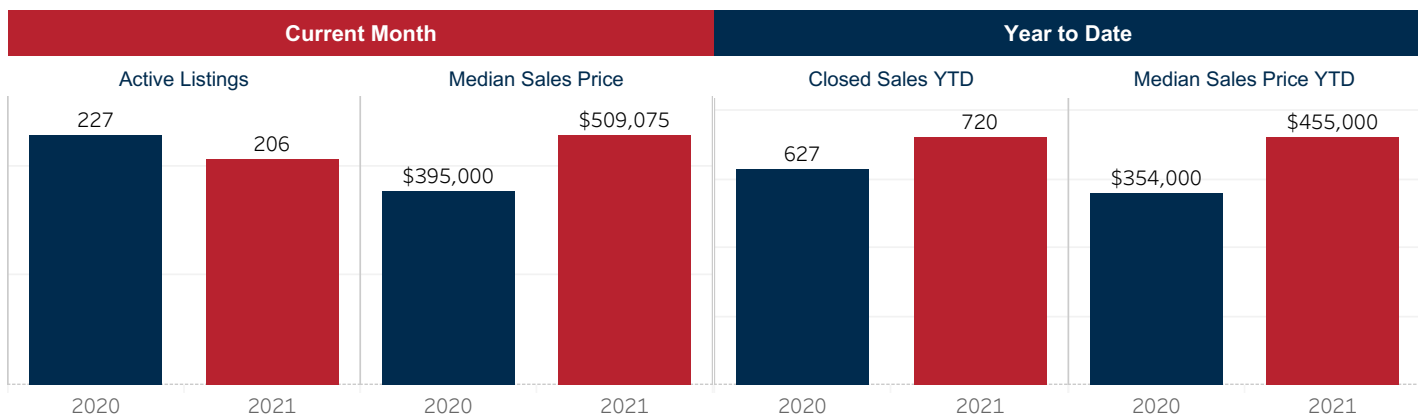


# October 2021 Market Snapshot

## Central Hill Country



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	76	59	▼ -22.4%	627	720	▲ 14.8%
Median Sales Price	\$395,000	\$509,075	▲ 28.9%	\$354,000	\$455,000	▲ 28.5%
Average Sales Price	\$450,708	\$607,573	▲ 34.8%	\$452,871	\$616,889	▲ 36.2%
Ratio to Original List Price	93.5%	96.0%	▲ 2.7%	93.5%	98.1%	▲ 4.9%
Days On Market	125	41	▼ -67.2%	121	77	▼ -36.4%
New Listings	79	97	▲ 22.8%	858	945	▲ 10.1%
Under Contract	125	111	▼ -11.2%	89	118	▲ 32.6%
Active Listings	227	206	▼ -9.3%	288	161	▼ -44.1%
Months Inventory	3.8	2.8	▼ -27.9%	3.8	2.8	▼ -27.9%

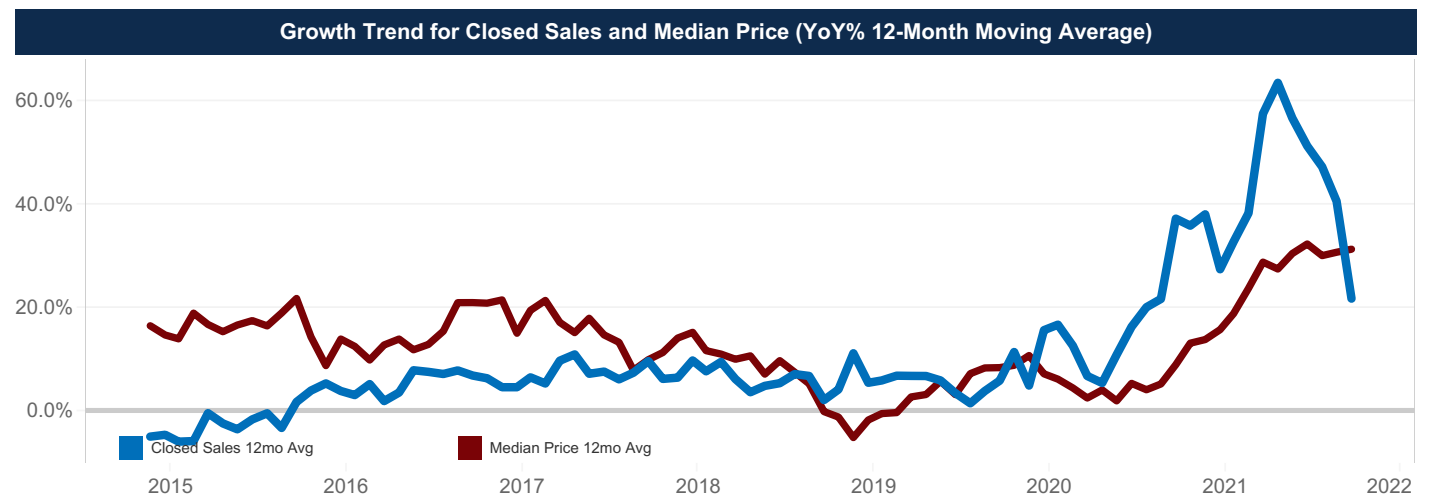
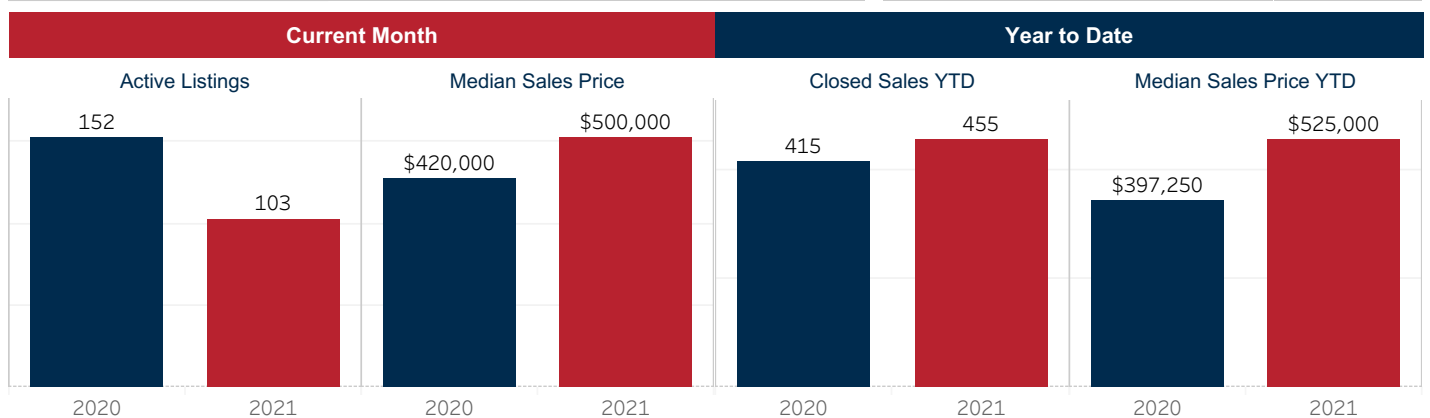


# October 2021 Market Snapshot

## Gillespie County



	2020			2021			Year to Date		
	2020	2021	% Change	2020	2021	% Change	2020	2021	% Change
Closed Sales	56	40	▼ -28.6%	415	455	▲ 9.6%	415	455	▲ 9.6%
Median Sales Price	\$420,000	\$500,000	▲ 19.1%	\$397,250	\$525,000	▲ 32.2%	\$397,250	\$525,000	▲ 32.2%
Average Sales Price	\$495,612	\$642,551	▲ 29.7%	\$520,979	\$677,595	▲ 30.1%	\$520,979	\$677,595	▲ 30.1%
Ratio to Original List Price	94.5%	97.1%	▲ 2.7%	93.9%	98.1%	▲ 4.5%	93.9%	98.1%	▲ 4.5%
Days On Market	147	48	▼ -67.4%	127	88	▼ -30.7%	127	88	▼ -30.7%
New Listings	54	48	▼ -11.1%	571	544	▼ -4.7%	571	544	▼ -4.7%
Under Contract	87	61	▼ -29.9%	59	68	▲ 15.3%	59	68	▲ 15.3%
Active Listings	152	103	▼ -32.2%	201	91	▼ -54.7%	201	91	▼ -54.7%
Months Inventory	3.8	2.1	▼ -43.9%	3.8	2.1	▼ -43.9%	3.8	2.1	▼ -43.9%

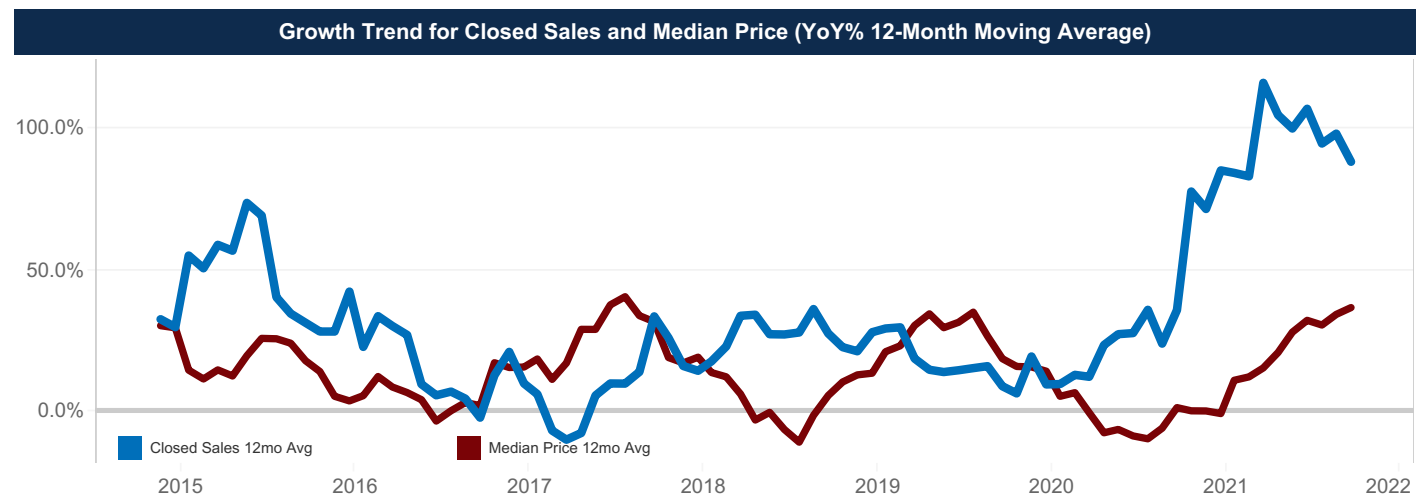
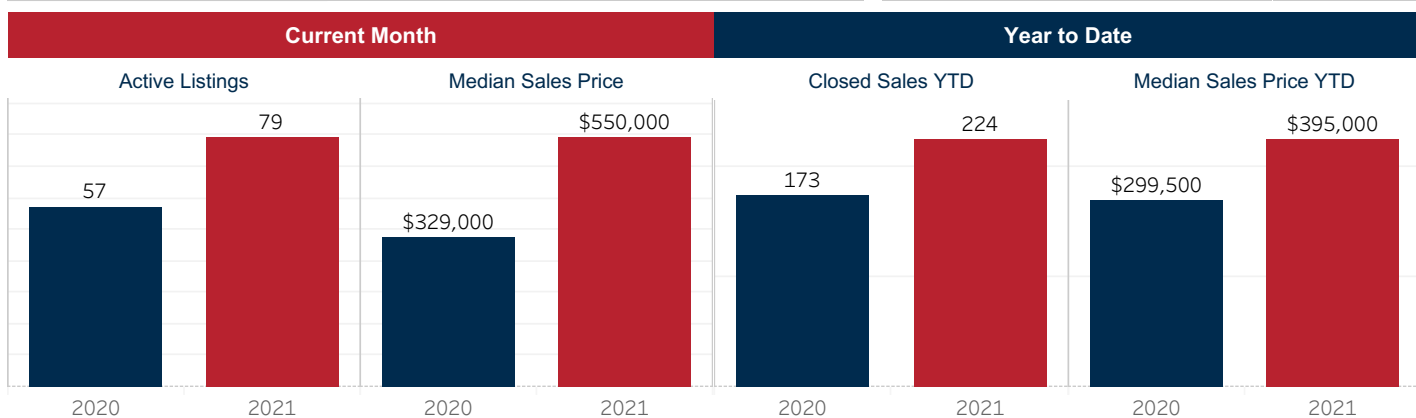


# October 2021 Market Snapshot

## Blanco County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	16	17	▲ 6.3%	173	224	▲ 29.5%
Median Sales Price	\$329,000	\$550,000	▲ 67.2%	\$299,500	\$395,000	▲ 31.9%
Average Sales Price	\$330,656	\$554,832	▲ 67.8%	\$334,814	\$543,299	▲ 62.3%
Ratio to Original List Price	89.5%	93.5%	▲ 4.5%	92.7%	98.3%	▲ 6.0%
Days On Market	65	26	▼ -60.0%	108	55	▼ -49.1%
New Listings	18	43	▲ 138.9%	224	342	▲ 52.7%
Under Contract	31	46	▲ 48.4%	25	45	▲ 80.0%
Active Listings	57	79	▲ 38.6%	69	54	▼ -21.7%
Months Inventory	3.7	3.5	▼ -3.3%	3.7	3.5	▼ -3.3%



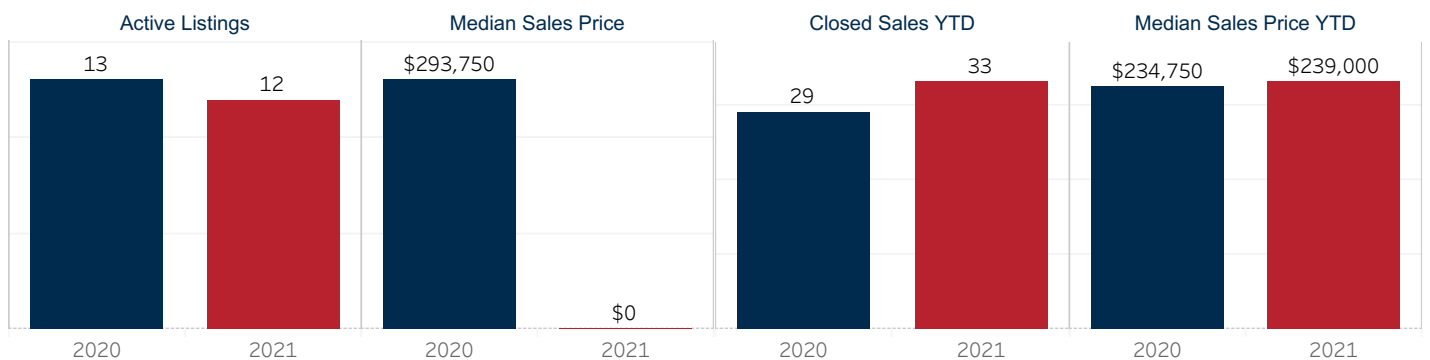
# October 2021 Market Snapshot

## Mason County

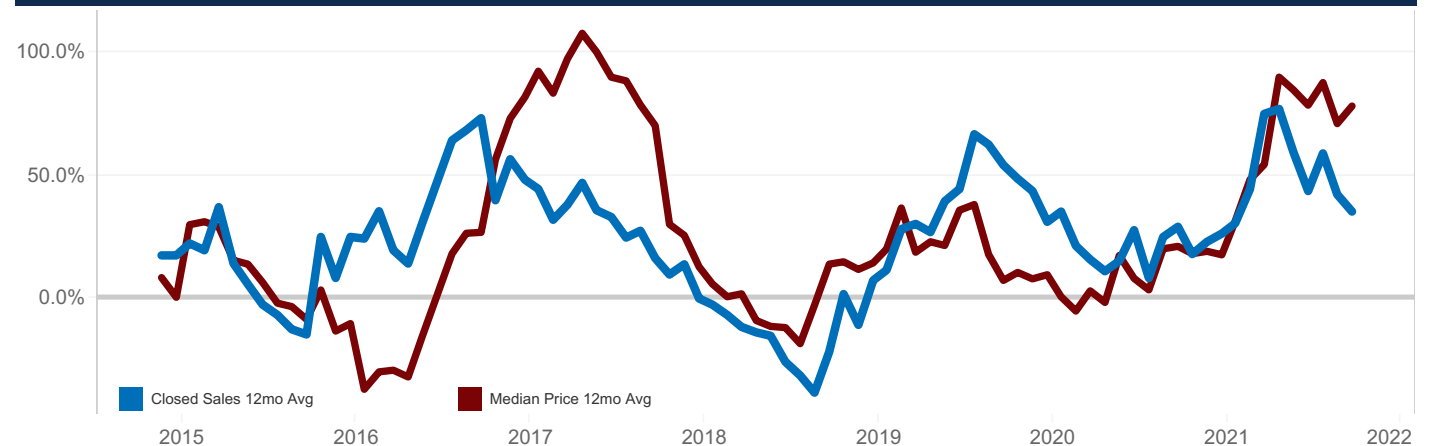


	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	2	0	▼ -100.0%	29	33	▲ 13.8%
Median Sales Price	\$293,750	\$0	▼ -100.0%	\$234,750	\$239,000	▲ 1.8%
Average Sales Price	\$293,750	\$0	▼ -100.0%	\$280,921	\$347,748	▲ 23.8%
Ratio to Original List Price	96.0%	0.0%	▼ -100.0%	94.0%	96.4%	▲ 2.6%
Days On Market	79	0	▼ -100.0%	111	62	▼ -44.1%
New Listings	4	3	▼ -25.0%	48	41	▼ -14.6%
Under Contract	7	4	▼ -42.9%	3	3	▲ 0.0%
Active Listings	13	12	▼ -7.7%	13	9	▼ -30.8%
Months Inventory	4.1	3.3	▼ -18.4%	4.1	3.3	▼ -18.4%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



# October 2021 Market Snapshot

## Kimble County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	2	1	▼ -50.0%	10	7	▼ -30.0%
Median Sales Price	\$310,750	\$105,000	▼ -66.2%	\$162,500	\$280,000	▲ 72.3%
Average Sales Price	\$310,750	\$105,000	▼ -66.2%	\$167,450	\$294,700	▲ 76.0%
Ratio to Original List Price	100.0%	0.0%	▼ -100.0%	88.7%	94.1%	▲ 6.1%
Days On Market	62	50	▼ -19.4%	114	91	▼ -20.2%
New Listings	3	3	▲ 0.0%	15	18	▲ 20.0%
Under Contract	0	0	▲ 0.0%	1	2	▲ 100.0%
Active Listings	5	12	▲ 140.0%	5	5	▲ 0.0%
Months Inventory	6.0	18.0	▲ 200.0%	6.0	18.0	▲ 200.0%

