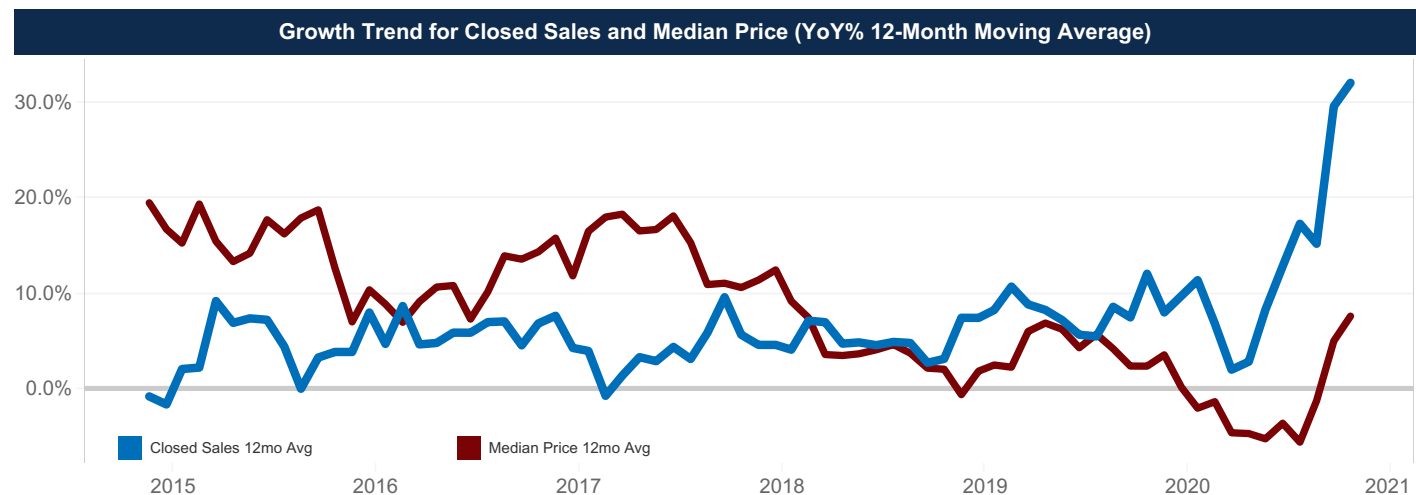
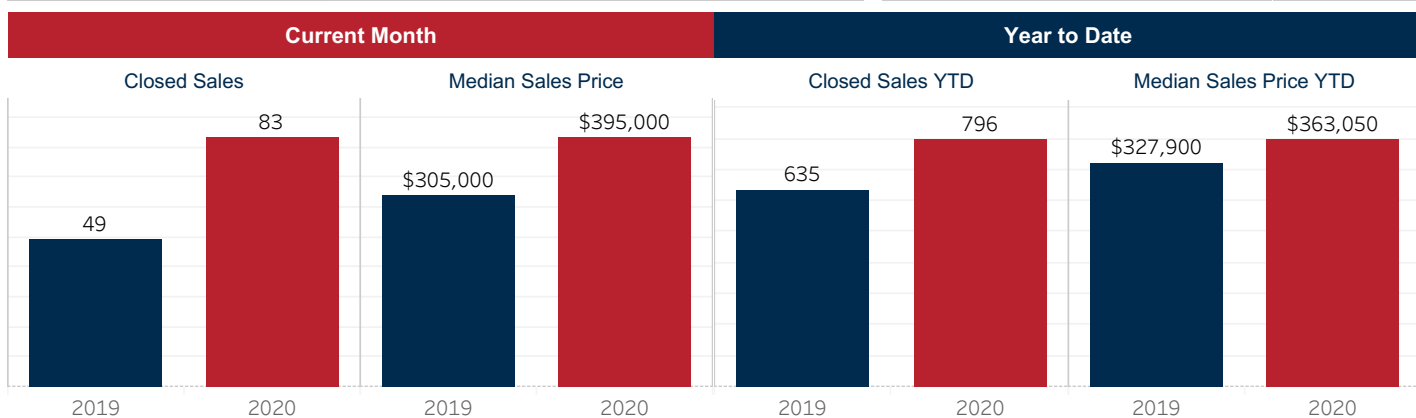


December 2020 Market Snapshot

Central Hill Country



	2020			Year to Date		
	2019	2020	% Change	2019	2020	% Change
Closed Sales	49	83	▲ 69.4%	635	796	▲ 25.4%
Median Sales Price	\$305,000	\$395,000	▲ 29.5%	\$327,900	\$363,050	▲ 10.7%
Average Sales Price	\$382,909	\$577,475	▲ 50.8%	\$403,921	\$467,753	▲ 15.8%
Ratio to Original List Price	93.7%	95.1%	▲ 1.5%	93.0%	93.7%	▲ 0.8%
Days On Market	126	122	▼ -3.2%	113	117	▲ 3.5%
New Listings	43	58	▲ 34.9%	970	1,004	▲ 3.5%
Under Contract	56	110	▲ 96.4%	63	92	▲ 46.0%
Active Listing Count	324	169	▼ -47.8%	334	268	▼ -19.8%
Months Inventory	6.1	2.5	▼ -58.4%	6.1	2.5	▼ -58.4%

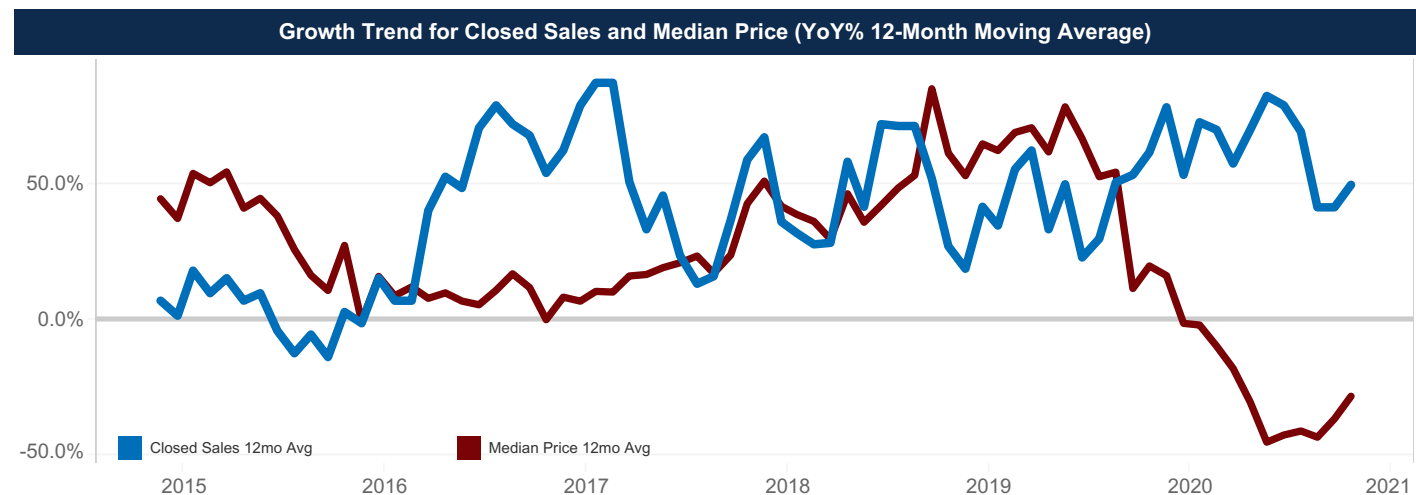
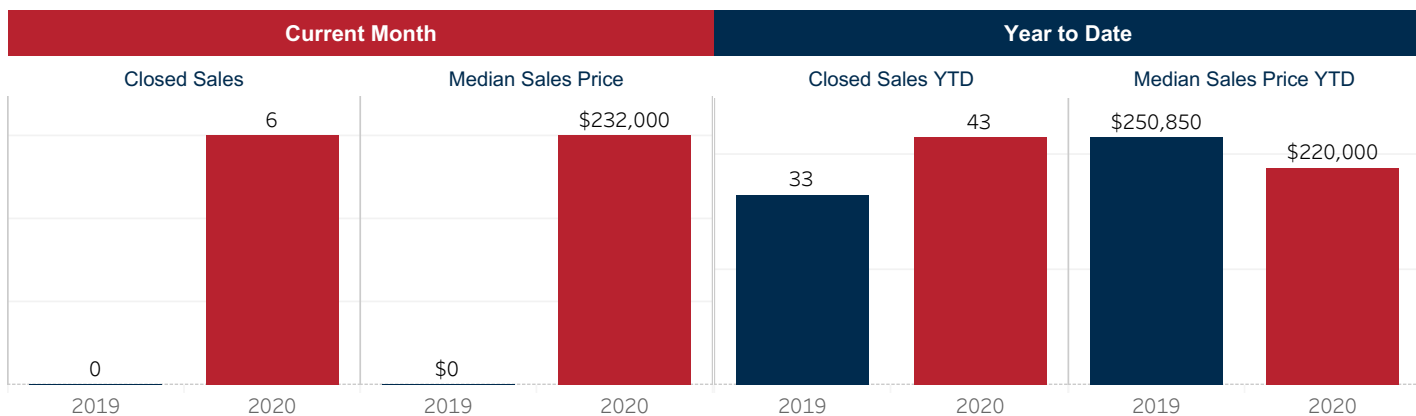


December 2020 Market Snapshot

Blanco



	2019			2020			Year to Date		
	2019	2020	% Change	2019	2020	% Change	2019	2020	% Change
Closed Sales	0	6	▲ 100.0%	33	43	▲ 30.3%	33	43	▲ 30.3%
Median Sales Price	\$0	\$232,000	▲ 100.0%	\$250,850	\$220,000	▼ -12.3%	\$250,850	\$220,000	▼ -12.3%
Average Sales Price	\$0	\$238,667	▲ 100.0%	\$323,958	\$229,408	▼ -29.2%	\$323,958	\$229,408	▼ -29.2%
Ratio to Original List Price	0.0%	91.3%	▲ 100.0%	92.4%	88.0%	▼ -4.8%	92.4%	88.0%	▼ -4.8%
Days On Market	0	23	▲ 100.0%	62	147	▲ 137.1%	62	147	▲ 137.1%
New Listings	3	0	▼ -100.0%	70	34	▼ -51.4%	70	34	▼ -51.4%
Under Contract	2	2	▲ 0.0%	3	4	▲ 33.3%	3	4	▲ 33.3%
Active Listing Count	28	3	▼ -89.3%	24	11	▼ -54.2%	24	11	▼ -54.2%
Months Inventory	10.2	0.8	▼ -91.8%	10.2	0.8	▼ -91.8%	10.2	0.8	▼ -91.8%



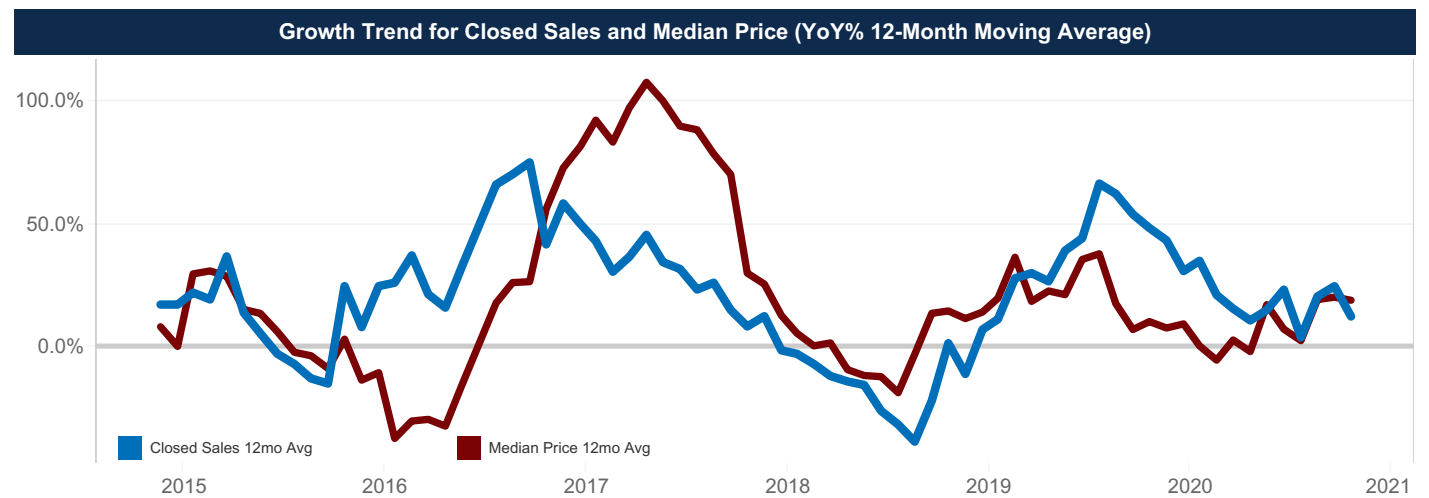
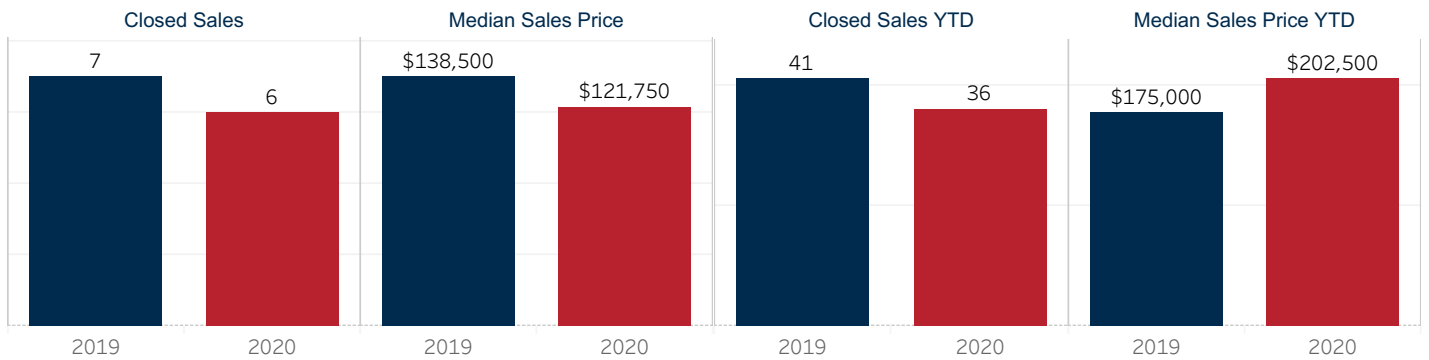
December 2020 Market Snapshot

Mason County



	2019			2020			Year to Date		
	2019	2020	% Change	2019	2020	% Change	2019	2020	% Change
Closed Sales	7	6	▼ -14.3%	41	36	▼ -12.2%	41	36	▼ -12.2%
Median Sales Price	\$138,500	\$121,750	▼ -12.1%	\$175,000	\$202,500	▲ 15.7%	\$175,000	\$202,500	▲ 15.7%
Average Sales Price	\$156,714	\$250,900	▲ 60.1%	\$219,898	\$248,321	▲ 12.9%	\$219,898	\$248,321	▲ 12.9%
Ratio to Original List Price	93.1%	93.9%	▲ 0.8%	91.4%	92.7%	▲ 1.4%	91.4%	92.7%	▲ 1.4%
Days On Market	168	135	▼ -19.6%	139	111	▼ -20.1%	139	111	▼ -20.1%
New Listings	5	1	▼ -80.0%	47	53	▲ 12.8%	47	53	▲ 12.8%
Under Contract	2	4	▲ 100.0%	4	4	▲ 0.0%	4	4	▲ 0.0%
Active Listing Count	14	9	▼ -35.7%	13	12	▼ -7.7%	13	12	▼ -7.7%
Months Inventory	4.1	3.0	▼ -26.8%	4.1	3.0	▼ -26.8%	4.1	3.0	▼ -26.8%

Current Month	Year to Date
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December 2020 Market Snapshot

Kimble County



	2019			2020			Year to Date		
	2019	2020	% Change	2019	2020	% Change	2019	2020	% Change
Closed Sales	0	1	▲ 100.0%	10	10	▲ 0.0%	10	10	▲ 0.0%
Median Sales Price	\$0	\$275,000	▲ 100.0%	\$216,500	\$203,500	▼ -6.0%	\$216,500	\$203,500	▼ -6.0%
Average Sales Price	\$0	\$275,000	▲ 100.0%	\$196,969	\$190,450	▼ -3.3%	\$196,969	\$190,450	▼ -3.3%
Ratio to Original List Price	0.0%	100.0%	▲ 100.0%	93.8%	90.1%	▼ -3.9%	93.8%	90.1%	▼ -3.9%
Days On Market	0	30	▲ 100.0%	108	110	▲ 1.9%	108	110	▲ 1.9%
New Listings	1	1	▲ 0.0%	15	17	▲ 13.3%	15	17	▲ 13.3%
Under Contract	2	0	▼ -100.0%	1	1	▲ 0.0%	1	1	▲ 0.0%
Active Listing Count	6	5	▼ -16.7%	9	4	▼ -55.6%	9	4	▼ -55.6%
Months Inventory	7.2	6.0	▼ -16.7%	7.2	6.0	▼ -16.7%	7.2	6.0	▼ -16.7%

