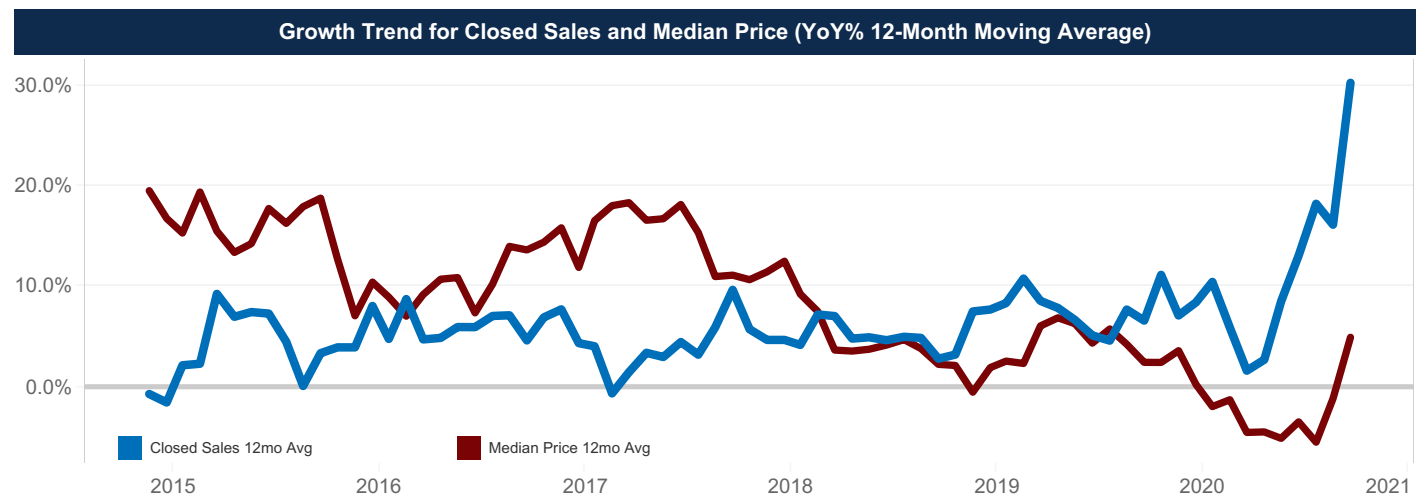
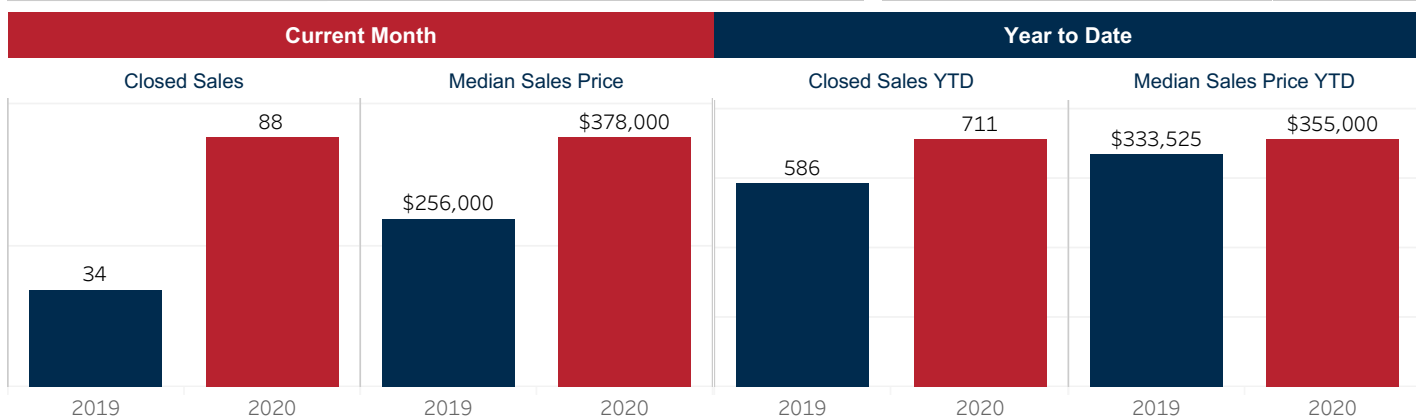


# November 2020 Market Snapshot

## Central Hill Country



	2019			2020			Year to Date		
	2019	2020	% Change	2019	2020	% Change	2019	2020	% Change
Closed Sales	34	88	▲ 158.8%	586	711	▲ 21.3%	586	711	▲ 21.3%
Median Sales Price	\$256,000	\$378,000	▲ 47.7%	\$333,525	\$355,000	▲ 6.4%	\$333,525	\$355,000	▲ 6.4%
Average Sales Price	\$285,951	\$471,408	▲ 64.9%	\$405,678	\$454,171	▲ 12.0%	\$405,678	\$454,171	▲ 12.0%
Ratio to Original List Price	92.4%	93.9%	▲ 1.6%	92.9%	93.5%	▲ 0.6%	92.9%	93.5%	▲ 0.6%
Days On Market	102	86	▼ -15.7%	112	116	▲ 3.6%	112	116	▲ 3.6%
New Listings	64	90	▲ 40.6%	928	943	▲ 1.6%	928	943	▲ 1.6%
Under Contract	59	129	▲ 118.6%	64	94	▲ 46.9%	64	94	▲ 46.9%
Active Listing Count	358	209	▼ -41.6%	334	277	▼ -17.1%	334	277	▼ -17.1%
Months Inventory	6.9	3.3	▼ -52.3%	6.9	3.3	▼ -52.3%	6.9	3.3	▼ -52.3%

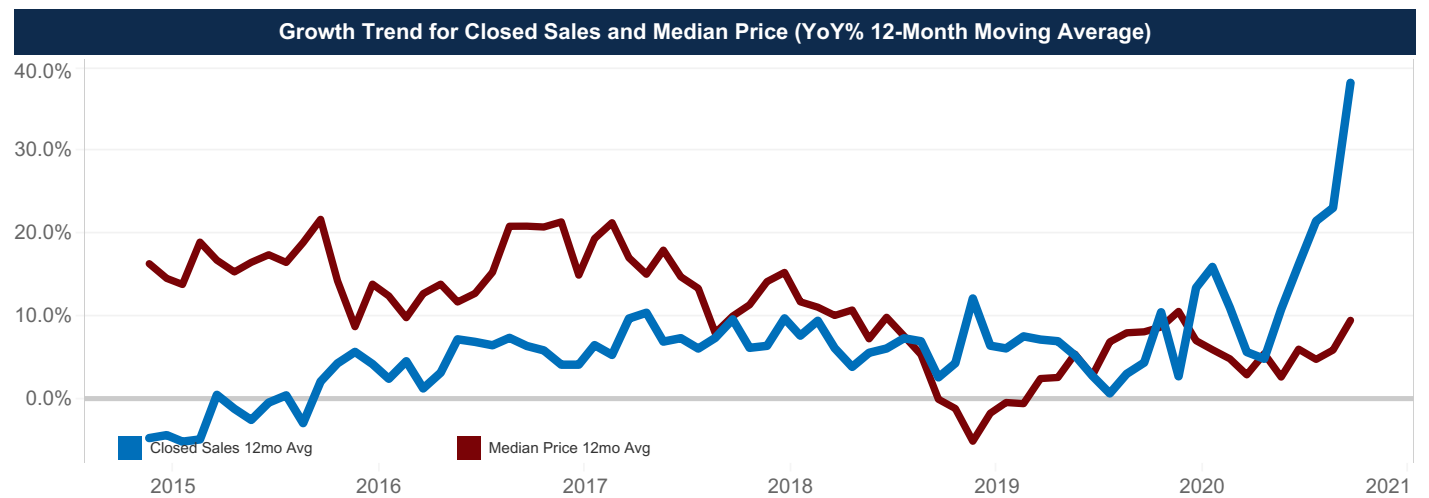
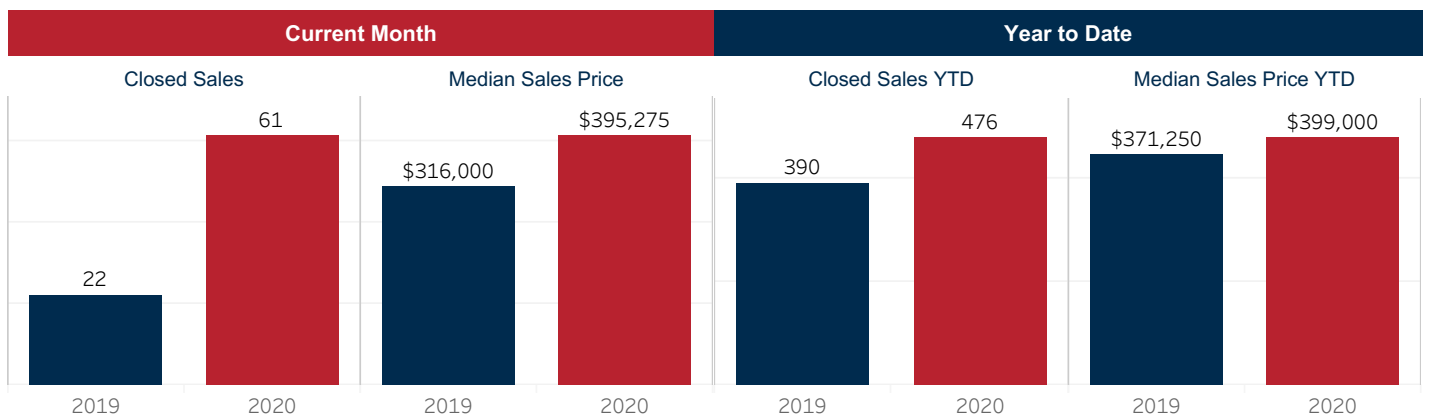


# November 2020 Market Snapshot

## Gillespie County



	2019			2020			Year to Date		
	2019	2020	% Change	2019	2020	% Change	2019	2020	% Change
Closed Sales	22	61	▲ 177.3%	390	476	▲ 22.1%	390	476	▲ 22.1%
Median Sales Price	\$316,000	\$395,275	▲ 25.1%	\$371,250	\$399,000	▲ 7.5%	\$371,250	\$399,000	▲ 7.5%
Average Sales Price	\$325,060	\$521,377	▲ 60.4%	\$442,945	\$519,115	▲ 17.2%	\$442,945	\$519,115	▲ 17.2%
Ratio to Original List Price	92.2%	95.0%	▲ 3.0%	93.1%	94.0%	▲ 1.0%	93.1%	94.0%	▲ 1.0%
Days On Market	97	93	▼ -4.1%	119	122	▲ 2.5%	119	122	▲ 2.5%
New Listings	45	47	▲ 4.4%	619	614	▼ -0.8%	619	614	▼ -0.8%
Under Contract	44	78	▲ 77.3%	41	60	▲ 46.3%	41	60	▲ 46.3%
Active Listing Count	242	134	▼ -44.6%	220	190	▼ -13.6%	220	190	▼ -13.6%
Months Inventory	7.0	3.1	▼ -55.5%	7.0	3.1	▼ -55.5%	7.0	3.1	▼ -55.5%



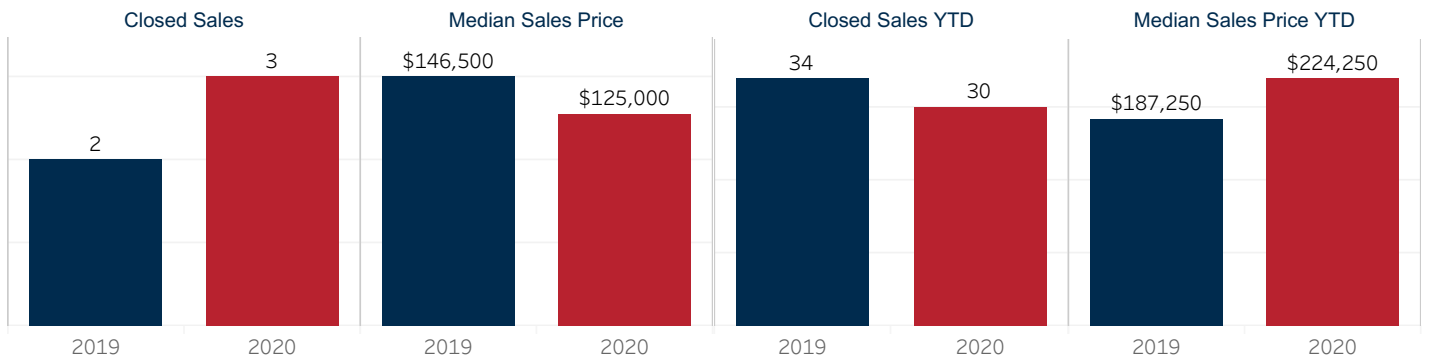
# November 2020 Market Snapshot

## Mason County

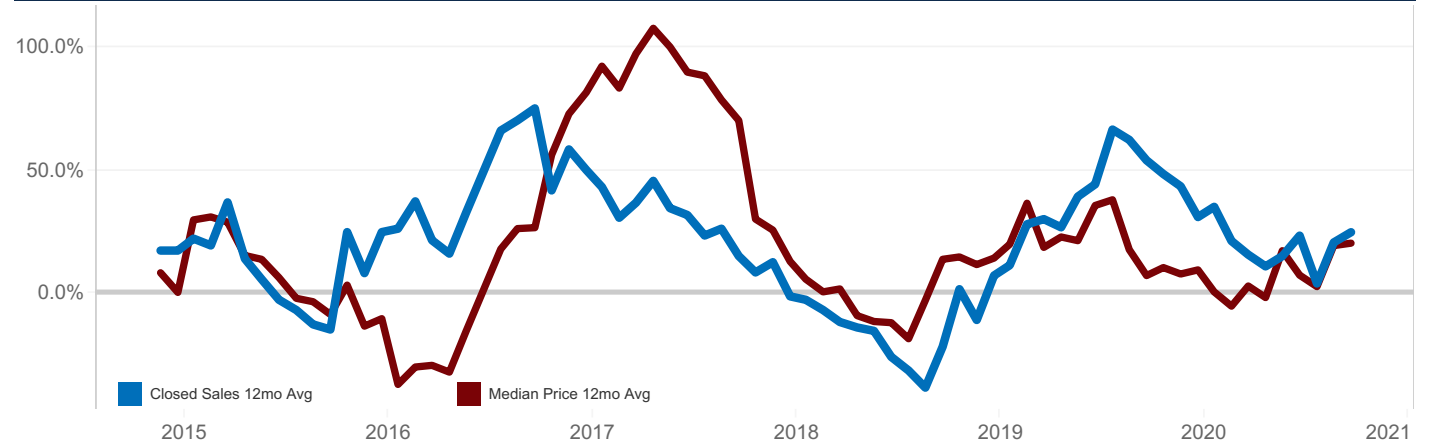


	Year to Date			Year to Date		
	2019	2020	% Change	2019	2020	% Change
Closed Sales	2	3	▲ 50.0%	34	30	▼ -11.8%
Median Sales Price	\$146,500	\$125,000	▼ -14.7%	\$187,250	\$224,250	▲ 19.8%
Average Sales Price	\$146,500	\$146,333	▼ -0.1%	\$232,906	\$247,805	▲ 6.4%
Ratio to Original List Price	96.5%	77.1%	▼ -20.1%	91.1%	92.5%	▲ 1.6%
Days On Market	96	109	▲ 13.5%	133	106	▼ -20.3%
New Listings	3	4	▲ 33.3%	42	52	▲ 23.8%
Under Contract	8	16	▲ 100.0%	4	6	▲ 50.0%
Active Listing Count	12	11	▼ -8.3%	13	13	▲ 0.0%
Months Inventory	3.9	3.6	▼ -8.3%	3.9	3.6	▼ -8.3%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



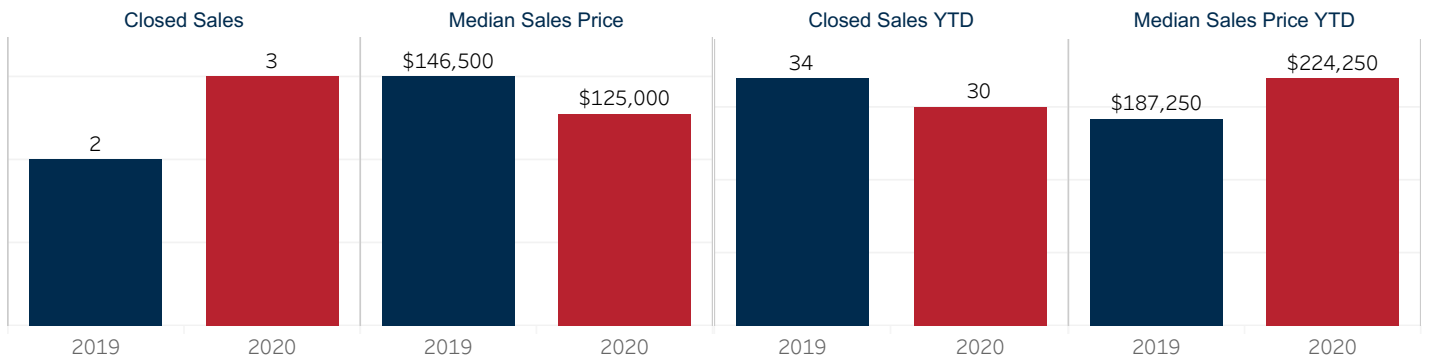
# November 2020 Market Snapshot

## Mason County

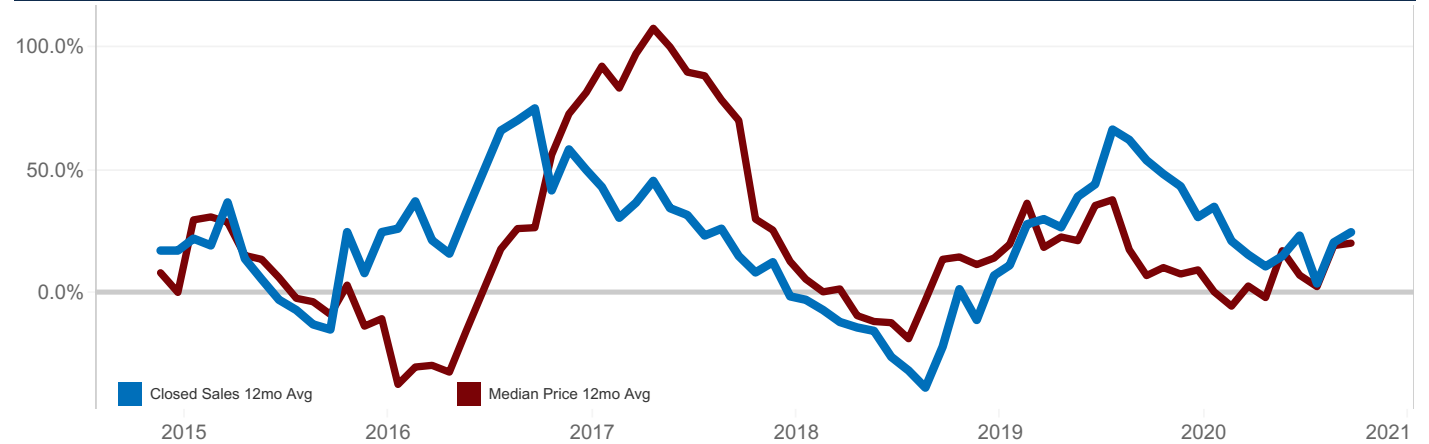


	2019			2020			Year to Date		
	2019	2020	% Change	2019	2020	% Change	2019	2020	% Change
Closed Sales	2	3	▲ 50.0%	34	30	▼ -11.8%	34	30	▼ -11.8%
Median Sales Price	\$146,500	\$125,000	▼ -14.7%	\$187,250	\$224,250	▲ 19.8%	\$187,250	\$224,250	▲ 19.8%
Average Sales Price	\$146,500	\$146,333	▼ -0.1%	\$232,906	\$247,805	▲ 6.4%	\$232,906	\$247,805	▲ 6.4%
Ratio to Original List Price	96.5%	77.1%	▼ -20.1%	91.1%	92.5%	▲ 1.6%	91.1%	92.5%	▲ 1.6%
Days On Market	96	109	▲ 13.5%	133	106	▼ -20.3%	133	106	▼ -20.3%
New Listings	3	4	▲ 33.3%	42	52	▲ 23.8%	42	52	▲ 23.8%
Under Contract	8	16	▲ 100.0%	4	6	▲ 50.0%	4	6	▲ 50.0%
Active Listing Count	12	11	▼ -8.3%	13	13	▲ 0.0%	13	13	▲ 0.0%
Months Inventory	3.9	3.6	▼ -8.3%	3.9	3.6	▼ -8.3%	3.9	3.6	▼ -8.3%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



# November 2020 Market Snapshot

## Kimble County



	2019			2020			Year to Date		
	2019	2020	% Change	2019	2020	% Change	2019	2020	% Change
Closed Sales	0	0	▲ 0.0%	10	9	▼ -10.0%	10	9	▼ -10.0%
Median Sales Price	\$0	\$0	▲ 0.0%	\$216,500	\$197,000	▼ -9.0%	\$216,500	\$197,000	▼ -9.0%
Average Sales Price	\$0	\$0	▲ 0.0%	\$196,969	\$181,056	▼ -8.1%	\$196,969	\$181,056	▼ -8.1%
Ratio to Original List Price	0.0%	0.0%	▲ 0.0%	93.8%	88.4%	▼ -5.7%	93.8%	88.4%	▼ -5.7%
Days On Market	0.000	0.000	▲ 0.0%	108	119	▲ 10.2%	108	119	▲ 10.2%
New Listings	0.000	2.000	▲ 100.0%	14	16	▲ 14.3%	14	16	▲ 14.3%
Under Contract	0.000	1.000	▲ 100.0%	1	1	▲ 0.0%	1	1	▲ 0.0%
Active Listing Count	7.000	5.000	▼ -28.6%	9	4	▼ -55.6%	9	4	▼ -55.6%
Months Inventory	8.4	6.7	▼ -20.6%	8.4	6.7	▼ -20.6%	8.4	6.7	▼ -20.6%

