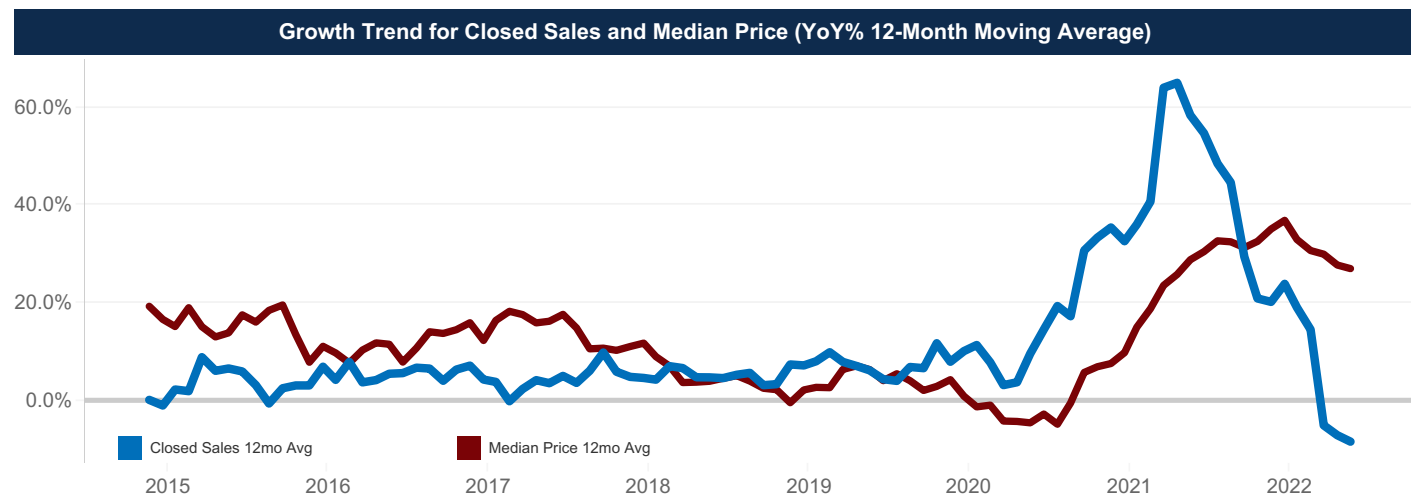
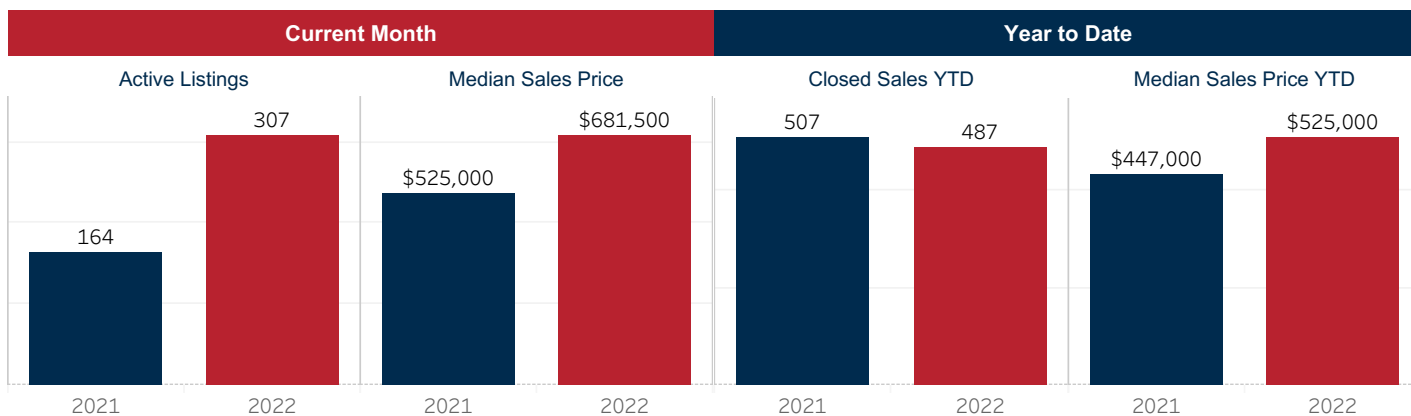


July 2022 Market Snapshot

Central Hill Country



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	76	53	▼ -30.3%	507	487	▼ -3.9%	507	487	▼ -3.9%
Median Sales Price	\$525,000	\$681,500	▲ 29.8%	\$447,000	\$525,000	▲ 17.5%	\$447,000	\$525,000	▲ 17.5%
Average Sales Price	\$782,625	\$782,254	▼ -0.1%	\$605,034	\$651,775	▲ 7.7%	\$605,034	\$651,775	▲ 7.7%
Ratio to Original List Price	98.8%	93.2%	▼ -5.6%	98.0%	97.1%	▼ -0.9%	98.0%	97.1%	▼ -0.9%
Days On Market	54	57	▲ 5.6%	83	72	▼ -13.3%	83	72	▼ -13.3%
New Listings	113	109	▼ -3.5%	654	701	▲ 7.2%	654	701	▲ 7.2%
Under Contract	116	65	▼ -44.0%	130	88	▼ -32.3%	130	88	▼ -32.3%
Active Listings	164	307	▲ 87.2%	144	209	▲ 45.1%	144	209	▲ 45.1%
Months Inventory	2.1	4.5	▲ 108.4%	2.1	4.5	▲ 108.4%	2.1	4.5	▲ 108.4%

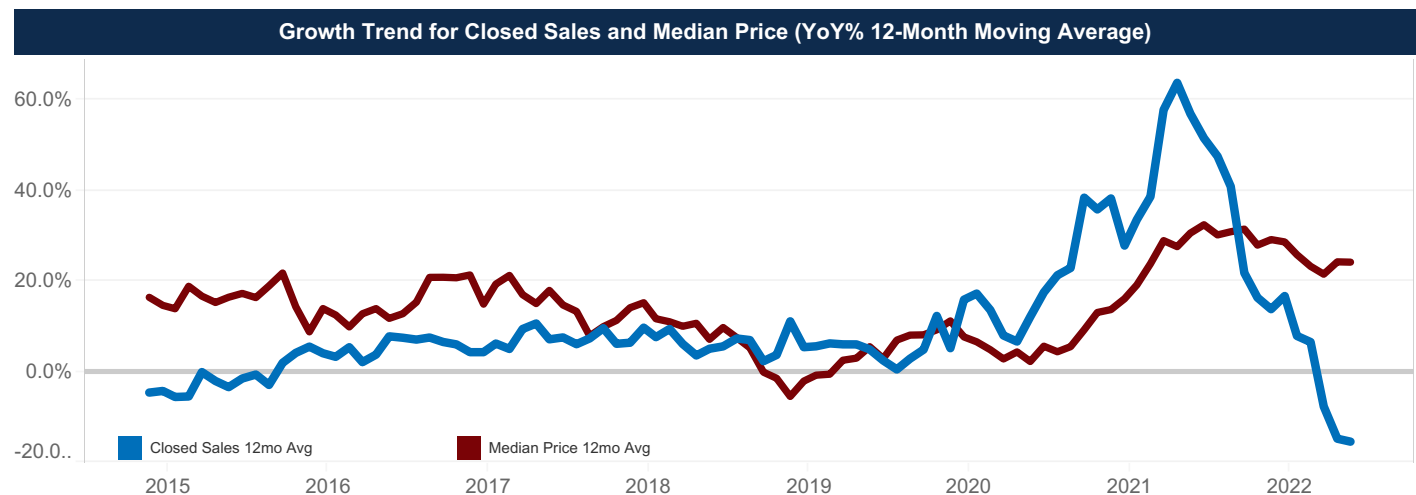
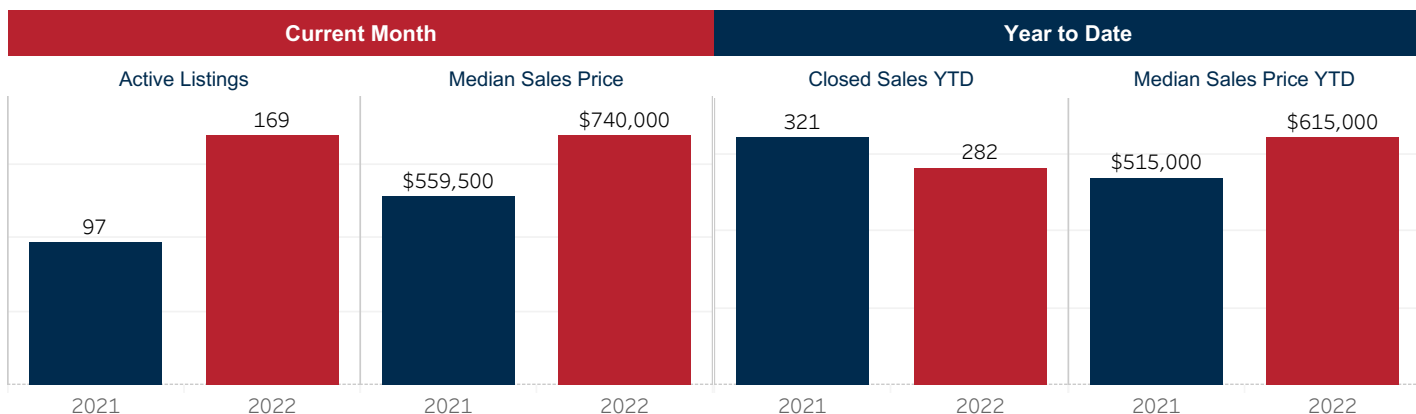


July 2022 Market Snapshot

Gillespie County



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	48	34	▼ -29.2%	321	282	▼ -12.2%	321	282	▼ -12.2%
Median Sales Price	\$559,500	\$740,000	▲ 32.3%	\$515,000	\$615,000	▲ 19.4%	\$515,000	\$615,000	▲ 19.4%
Average Sales Price	\$765,090	\$837,445	▲ 9.5%	\$666,344	\$754,893	▲ 13.3%	\$666,344	\$754,893	▲ 13.3%
Ratio to Original List Price	99.2%	95.2%	▼ -4.1%	97.9%	96.9%	▼ -1.0%	97.9%	96.9%	▼ -1.0%
Days On Market	63	51	▼ -19.1%	95	80	▼ -15.8%	95	80	▼ -15.8%
New Listings	71	66	▼ -7.0%	396	404	▲ 2.0%	396	404	▲ 2.0%
Under Contract	70	34	▼ -51.4%	74	49	▼ -33.8%	74	49	▼ -33.8%
Active Listings	97	169	▲ 74.2%	84	105	▲ 25.0%	84	105	▲ 25.0%
Months Inventory	1.9	4.1	▲ 111.7%	1.9	4.1	▲ 111.7%	1.9	4.1	▲ 111.7%

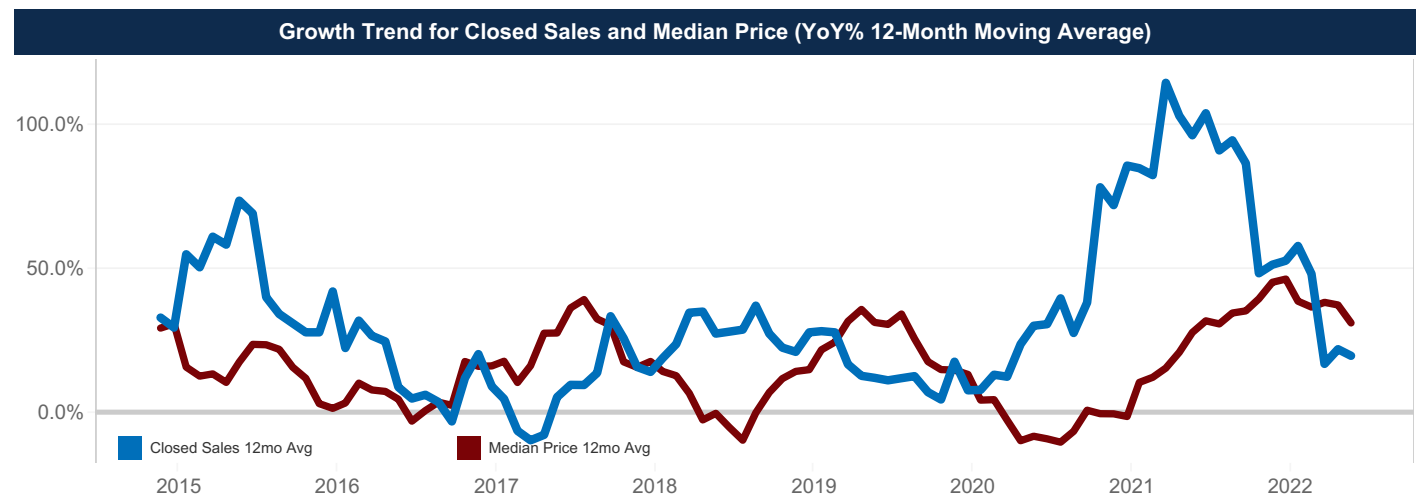
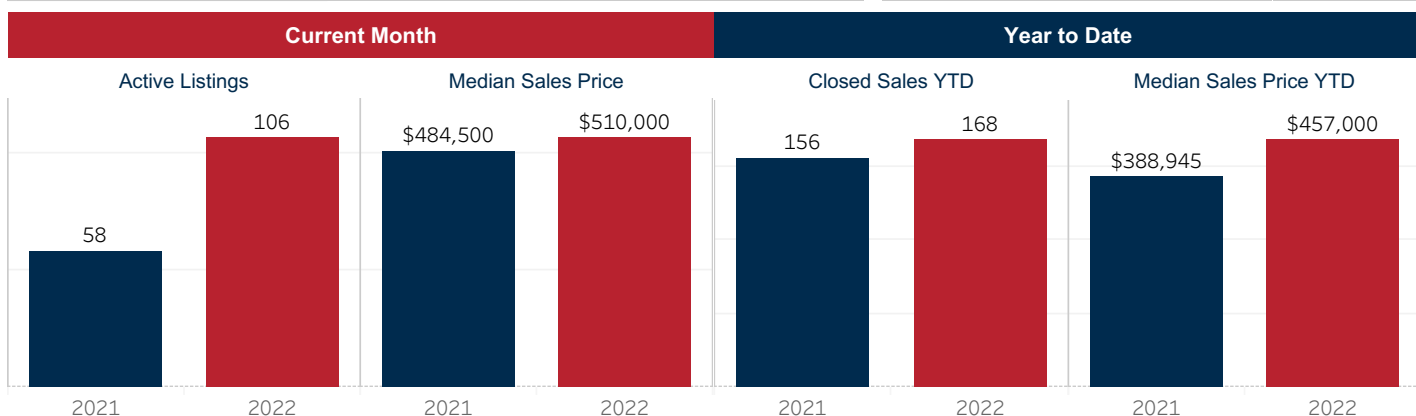


July 2022 Market Snapshot

Blanco County



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	22	15	▼ -31.8%	156	168	▲ 7.7%	156	168	▲ 7.7%
Median Sales Price	\$484,500	\$510,000	▲ 5.3%	\$388,945	\$457,000	▲ 17.5%	\$388,945	\$457,000	▲ 17.5%
Average Sales Price	\$911,422	\$624,786	▼ -31.5%	\$526,918	\$536,534	▲ 1.8%	\$526,918	\$536,534	▲ 1.8%
Ratio to Original List Price	98.9%	89.8%	▼ -9.3%	98.4%	97.7%	▼ -0.7%	98.4%	97.7%	▼ -0.7%
Days On Market	26	62	▲ 138.5%	62	58	▼ -6.5%	62	58	▼ -6.5%
New Listings	37	36	▼ -2.7%	226	243	▲ 7.5%	226	243	▲ 7.5%
Under Contract	39	26	▼ -33.3%	49	31	▼ -36.7%	49	31	▼ -36.7%
Active Listings	58	106	▲ 82.8%	47	79	▲ 68.1%	47	79	▲ 68.1%
Months Inventory	2.7	4.7	▲ 72.0%	2.7	4.7	▲ 72.0%	2.7	4.7	▲ 72.0%



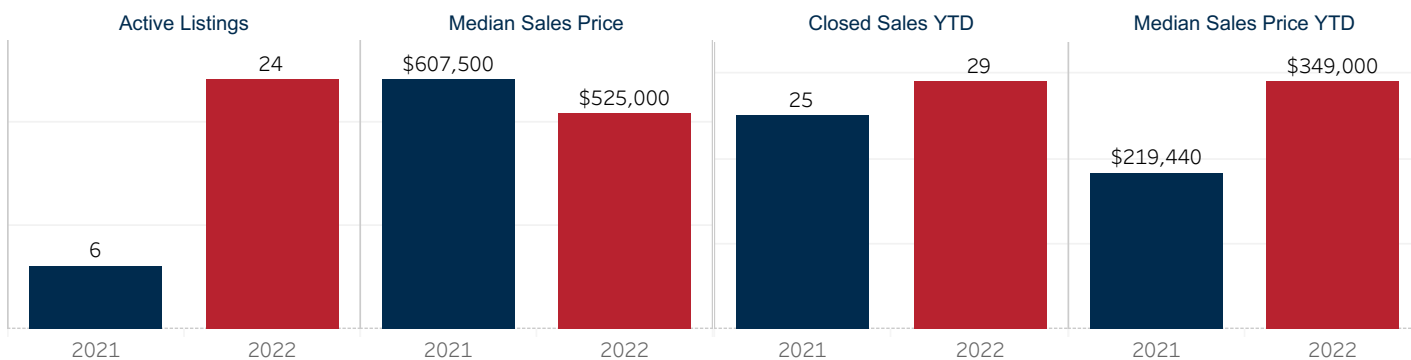
July 2022 Market Snapshot

Mason County

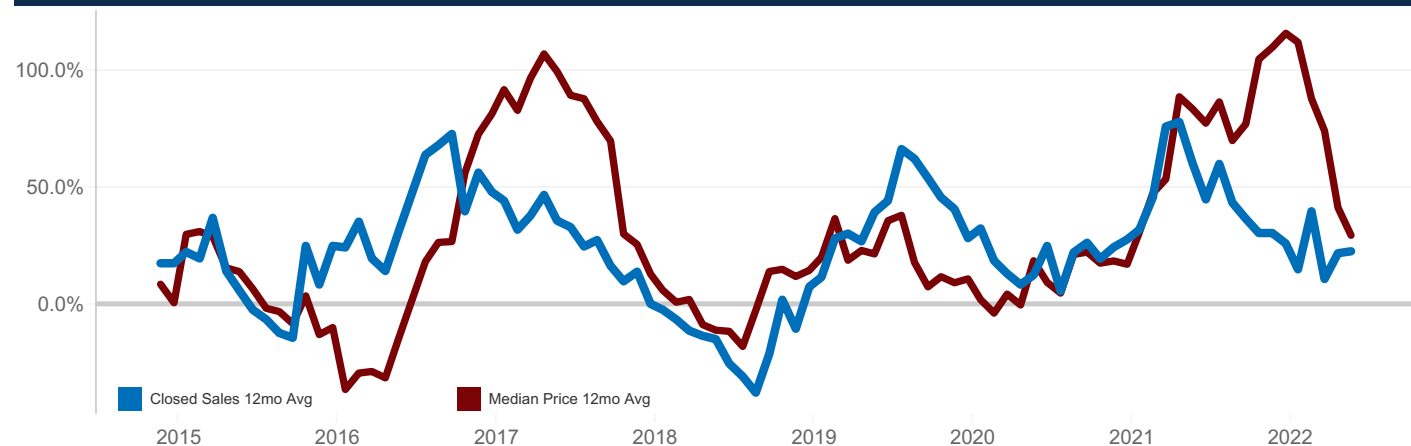


	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	2	1	▼ -50.0%	25	29	▲ 16.0%
Median Sales Price	\$607,500	\$525,000	▼ -13.6%	\$219,440	\$349,000	▲ 59.0%
Average Sales Price	\$607,500	\$525,000	▼ -13.6%	\$357,908	\$319,686	▼ -10.7%
Ratio to Original List Price	99.5%	91.3%	▼ -8.2%	97.1%	95.3%	▼ -1.8%
Days On Market	41	113	▲ 175.6%	60	87	▲ 45.0%
New Listings	3	6	▲ 100.0%	26	44	▲ 69.2%
Under Contract	6	4	▼ -33.3%	3	6	▲ 100.0%
Active Listings	6	24	▲ 300.0%	9	17	▲ 88.9%
Months Inventory	1.6	6.9	▲ 319.0%	1.6	6.9	▲ 319.0%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



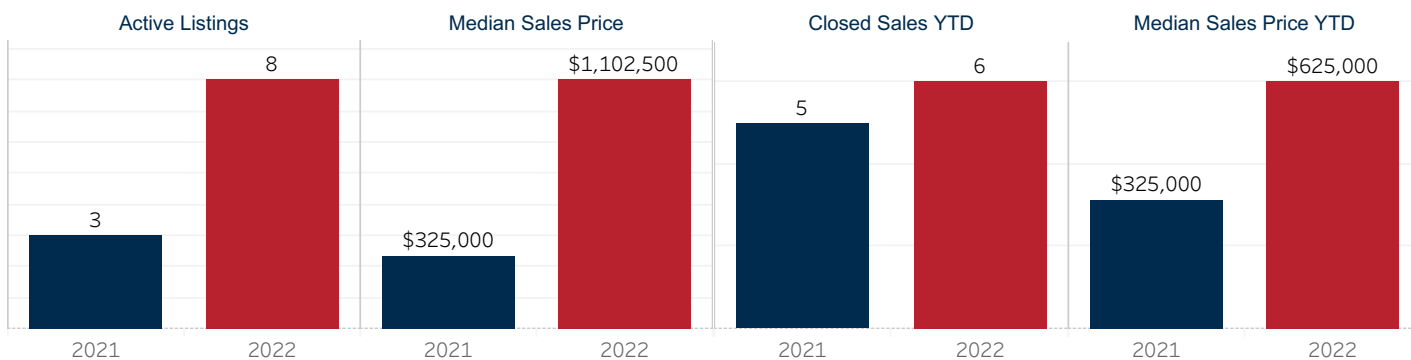
July 2022 Market Snapshot

Kimble County



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	4	2	▼ -50.0%	5	6	▲ 20.0%	5	6	▲ 20.0%
Median Sales Price	\$325,000	\$1,102,500	▲ 239.2%	\$325,000	\$625,000	▲ 92.3%	\$325,000	\$625,000	▲ 92.3%
Average Sales Price	\$372,225	\$1,102,500	▲ 196.2%	\$341,780	\$635,000	▲ 85.8%	\$341,780	\$635,000	▲ 85.8%
Ratio to Original List Price	85.7%	93.4%	▲ 9.0%	85.7%	95.3%	▲ 11.1%	85.7%	95.3%	▲ 11.1%
Days On Market	108	101	▼ -6.5%	118	64	▼ -45.8%	118	64	▼ -45.8%
New Listings	2	1	▼ -50.0%	6	10	▲ 66.7%	6	10	▲ 66.7%
Under Contract	1	1	▲ 0.0%	2	2	▲ 0.0%	2	2	▲ 0.0%
Active Listings	3	8	▲ 166.7%	3	7	▲ 133.3%	3	7	▲ 133.3%
Months Inventory	3.0	9.6	▲ 220.0%	3.0	9.6	▲ 220.0%	3.0	9.6	▲ 220.0%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

