

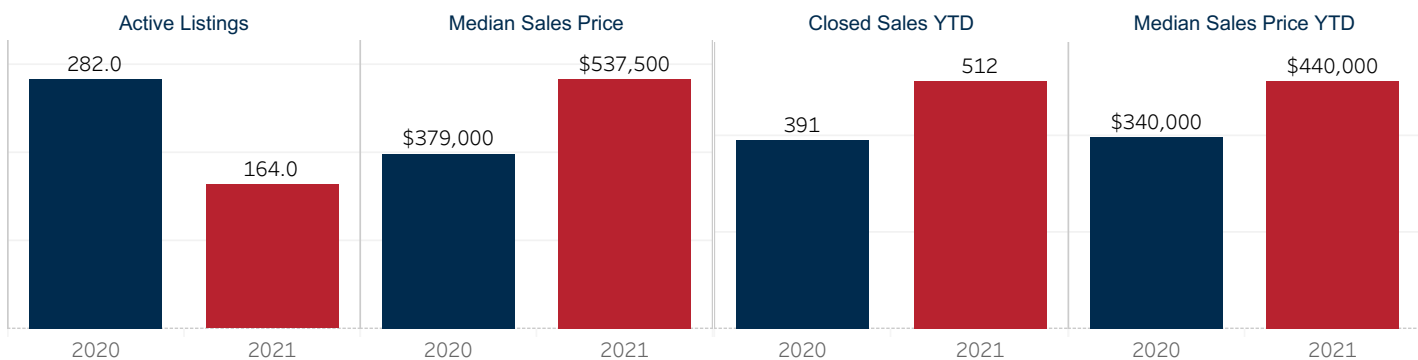
# July 2021 Market Snapshot

## Central Hill Country

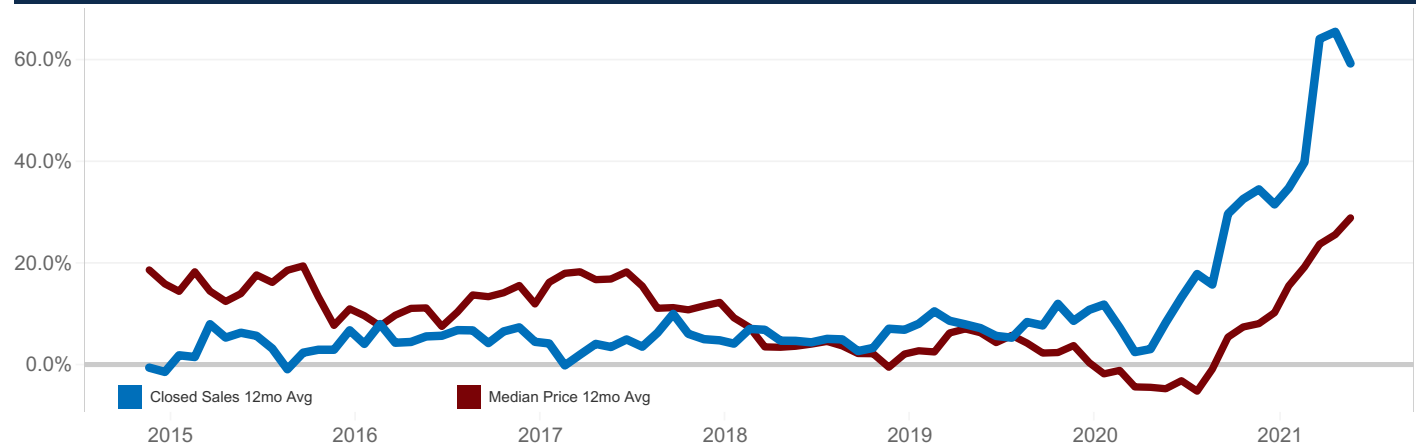


	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	89	75	▼ -15.7%	391	512	▲ 31.0%
Median Sales Price	\$379,000	\$537,500	▲ 41.8%	\$340,000	\$440,000	▲ 29.4%
Average Sales Price	\$494,179	\$825,718	▲ 67.1%	\$424,123	\$604,665	▲ 42.6%
Ratio to Original List Price	93.6%	99.1%	▲ 5.8%	93.3%	97.9%	▲ 5.0%
Days On Market	111	53	▼ -52.3%	123	84	▼ -31.7%
New Listings	84	116	▲ 38.1%	581	651	▲ 12.1%
Under Contract	107	138	▲ 29.0%	78	134	▲ 71.8%
Active Listings	282	164	▼ -41.8%	307	148	▼ -51.8%
Months Inventory	5.3	2.1	▼ -59.6%	5.3	2.1	▼ -59.6%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

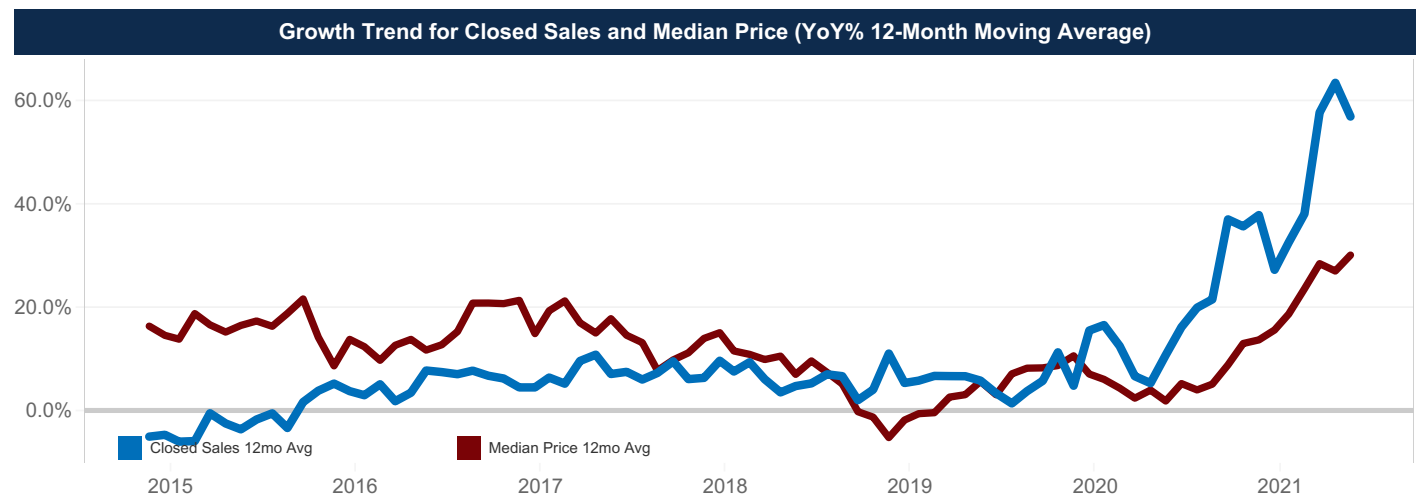
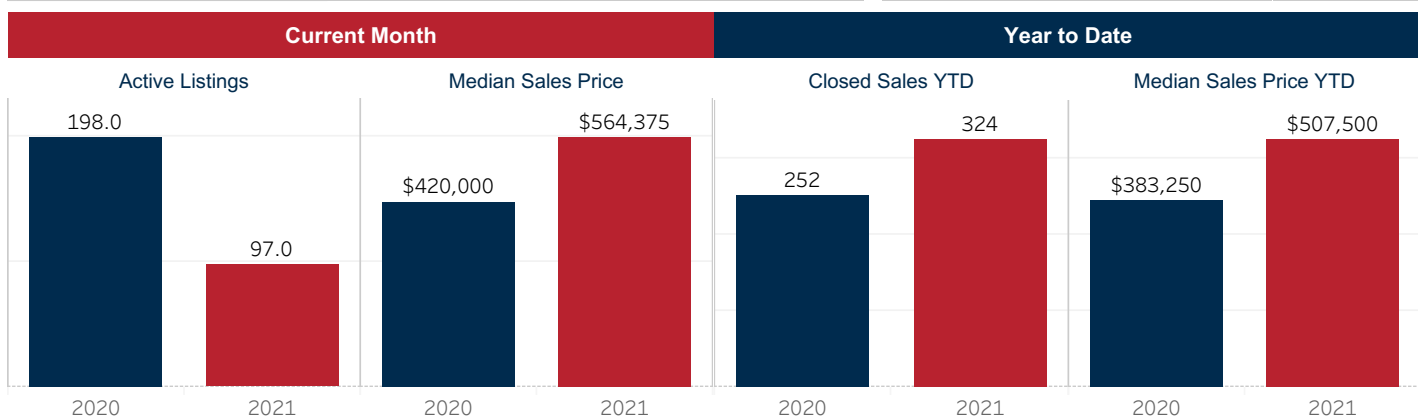


# July 2021 Market Snapshot

## Gillespie County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	61	50	▼ -18.0%	252	324	▲ 28.6%
Median Sales Price	\$420,000	\$564,375	▲ 34.4%	\$383,250	\$507,500	▲ 32.4%
Average Sales Price	\$549,134	\$800,194	▲ 45.7%	\$489,783	\$666,865	▲ 36.2%
Ratio to Original List Price	96.2%	99.0%	▲ 3.0%	94.0%	97.9%	▲ 4.2%
Days On Market	100	64	▼ -36.0%	119	96	▼ -19.3%
New Listings	56	71	▲ 26.8%	393	388	▼ -1.3%
Under Contract	74	81	▲ 9.5%	50	75	▲ 50.0%
Active Listings	198	97	▼ -51.0%	216	86	▼ -60.2%
Months Inventory	5.6	1.9	▼ -65.8%	5.6	1.9	▼ -65.8%

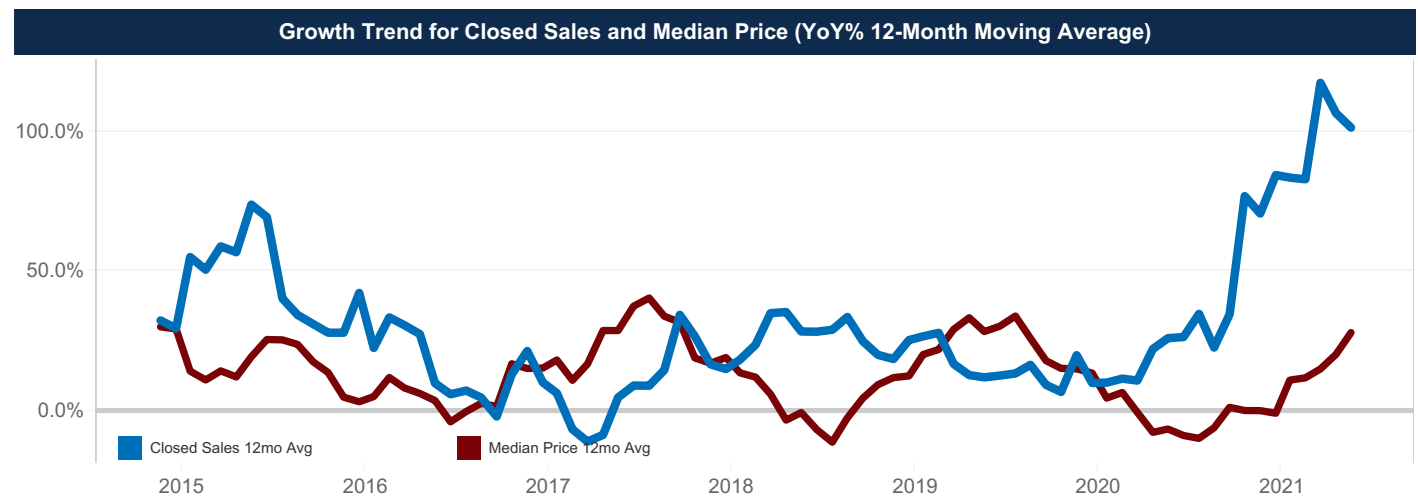
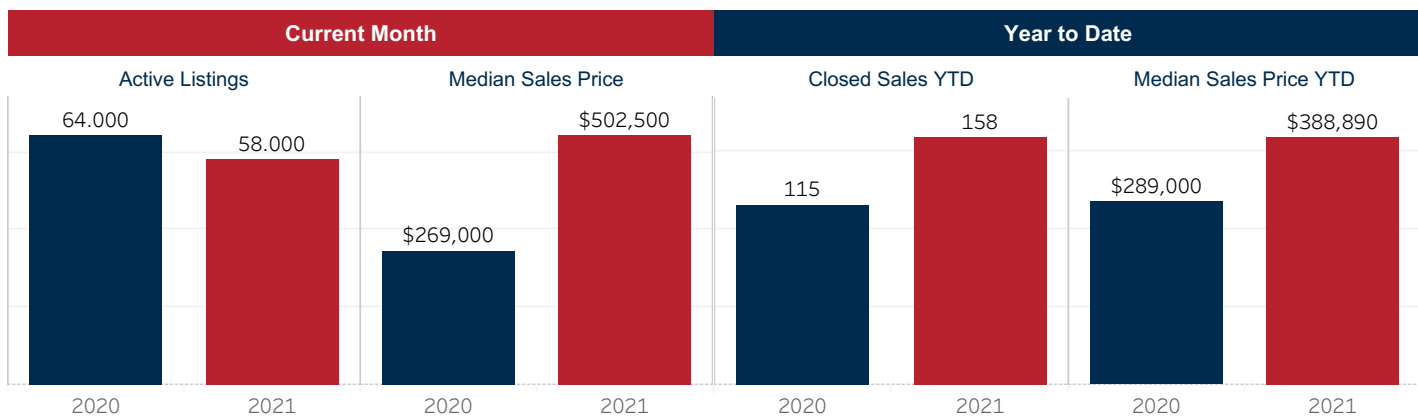


# July 2021 Market Snapshot

## Blanco County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	23	21	▼ -8.7%	115	158	▲ 37.4%
Median Sales Price	\$269,000	\$502,500	▲ 86.8%	\$289,000	\$388,890	▲ 34.6%
Average Sales Price	\$370,913	\$961,120	▲ 159.1%	\$322,629	\$522,449	▲ 61.9%
Ratio to Original List Price	87.6%	99.6%	▲ 13.8%	91.9%	98.2%	▲ 6.9%
Days On Market	139	25	▼ -82.0%	132	64	▼ -51.5%
New Listings	20	40	▲ 100.0%	148	230	▲ 55.4%
Under Contract	26	49	▲ 88.5%	23	53	▲ 130.4%
Active Listings	64	58	▼ -9.4%	72	49	▼ -31.9%
Months Inventory	4.3	2.7	▼ -37.3%	4.3	2.7	▼ -37.3%



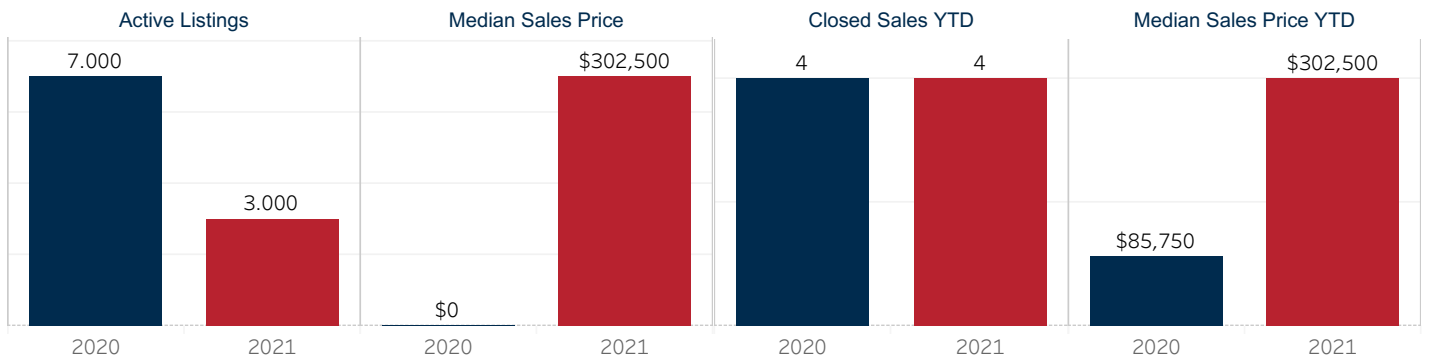
# July 2021 Market Snapshot

## Kimble County

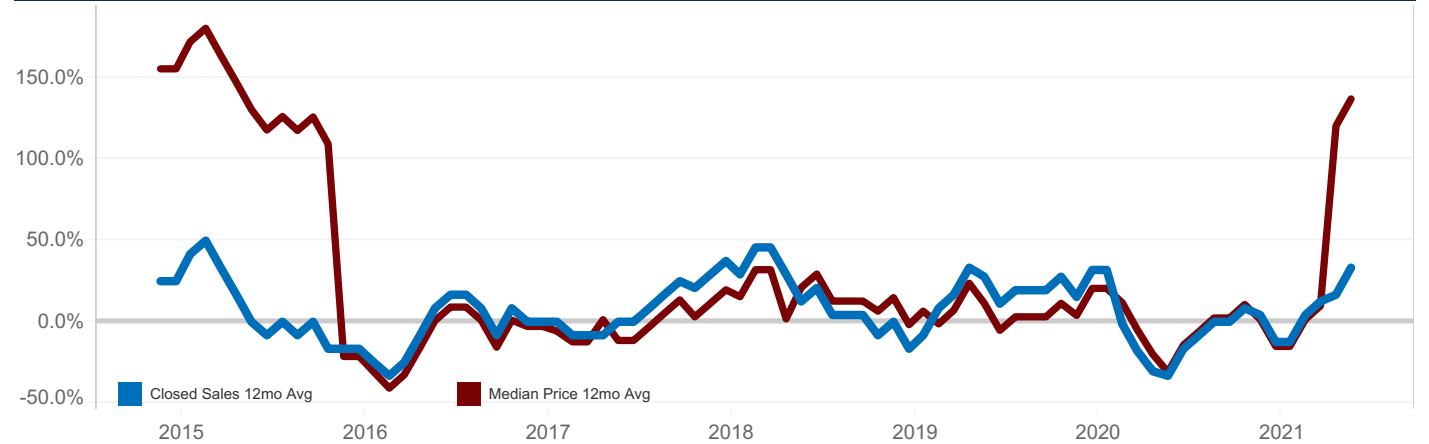


	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	0	2	▲ 100.0%	4	4	▲ 0.0%
Median Sales Price	\$0	\$302,500	▲ 100.0%	\$85,750	\$302,500	▲ 252.8%
Average Sales Price	\$0	\$302,500	▲ 100.0%	\$105,750	\$346,138	▲ 227.3%
Ratio to Original List Price	0.0%	90.3%	▲ 100.0%	83.8%	85.8%	▲ 2.4%
Days On Market	0	83	▲ 100.0%	179	100	▼ -44.1%
New Listings	1	2	▲ 100.0%	11	7	▼ -36.4%
Under Contract	2	2	▲ 0.0%	2	1	▼ -50.0%
Active Listings	7	3	▼ -57.1%	5	3	▼ -40.0%
Months Inventory	21.0	3.3	▼ -84.4%	21.0	3.3	▼ -84.4%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



# July 2021 Market Snapshot

## Mason County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	5	2	▼ -60.0%	20	25	▲ 25.0%
Median Sales Price	\$265,000	\$607,500	▲ 129.3%	\$224,250	\$219,440	▼ -2.1%
Average Sales Price	\$390,750	\$607,500	▲ 55.5%	\$244,083	\$357,908	▲ 46.6%
Ratio to Original List Price	94.0%	99.5%	▲ 5.8%	95.0%	97.1%	▲ 2.2%
Days On Market	120	41	▼ -65.8%	105	60	▼ -42.9%
New Listings	7	3	▼ -57.1%	29	26	▼ -10.3%
Under Contract	5	6	▲ 20.0%	3	3	▲ 0.0%
Active Listings	13	6	▼ -53.9%	13	9	▼ -30.8%
Months Inventory	4.6	1.6	▼ -64.3%	4.6	1.6	▼ -64.3%

