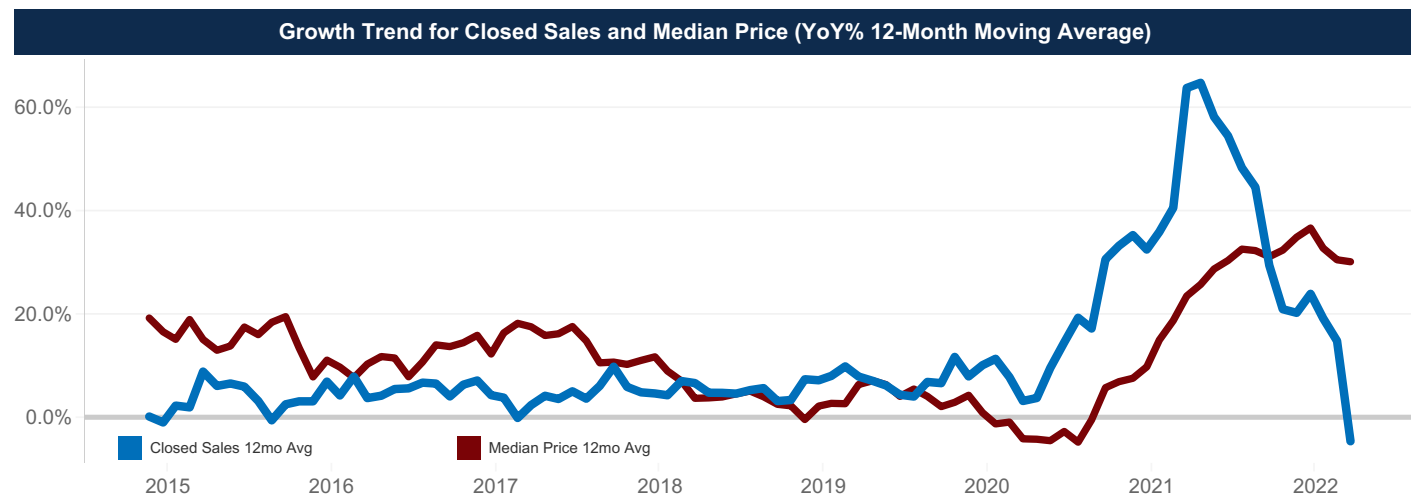
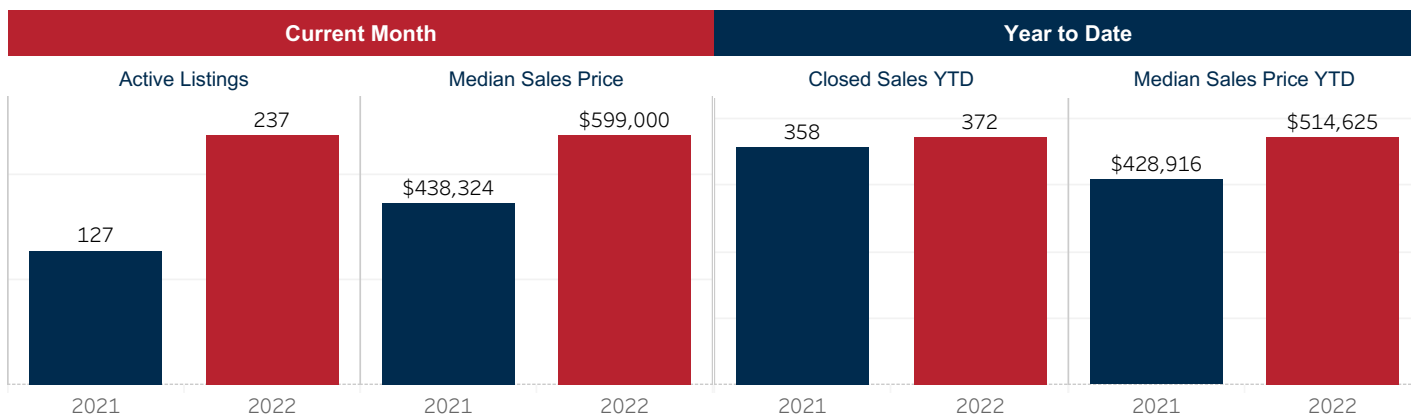


# May 2022 Market Snapshot

## Central Hill Country



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	83	71	▼ -14.5%	358	372	▲ 3.9%	358	372	▲ 3.9%
Median Sales Price	\$438,324	\$599,000	▲ 36.7%	\$428,916	\$514,625	▲ 20.0%	\$428,916	\$514,625	▲ 20.0%
Average Sales Price	\$510,151	\$793,004	▲ 55.4%	\$550,609	\$629,316	▲ 14.3%	\$550,609	\$629,316	▲ 14.3%
Ratio to Original List Price	99.5%	96.6%	▼ -3.0%	97.4%	97.6%	▲ 0.2%	97.4%	97.6%	▲ 0.2%
Days On Market	84	73	▼ -13.1%	90	74	▼ -17.8%	90	74	▼ -17.8%
New Listings	89	128	▲ 43.8%	431	492	▲ 14.2%	431	492	▲ 14.2%
Under Contract	132	96	▼ -27.3%	132	106	▼ -19.7%	132	106	▼ -19.7%
Active Listings	127	237	▲ 86.6%	138	179	▲ 29.7%	138	179	▲ 29.7%
Months Inventory	1.7	3.3	▲ 100.3%	1.7	3.3	▲ 100.3%	1.7	3.3	▲ 100.3%

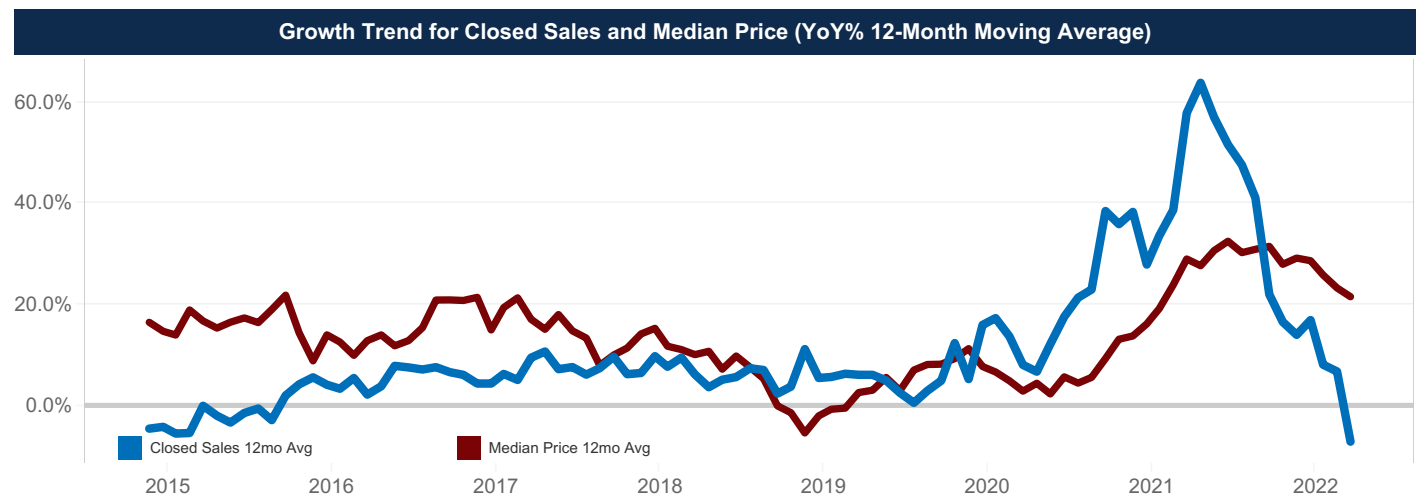
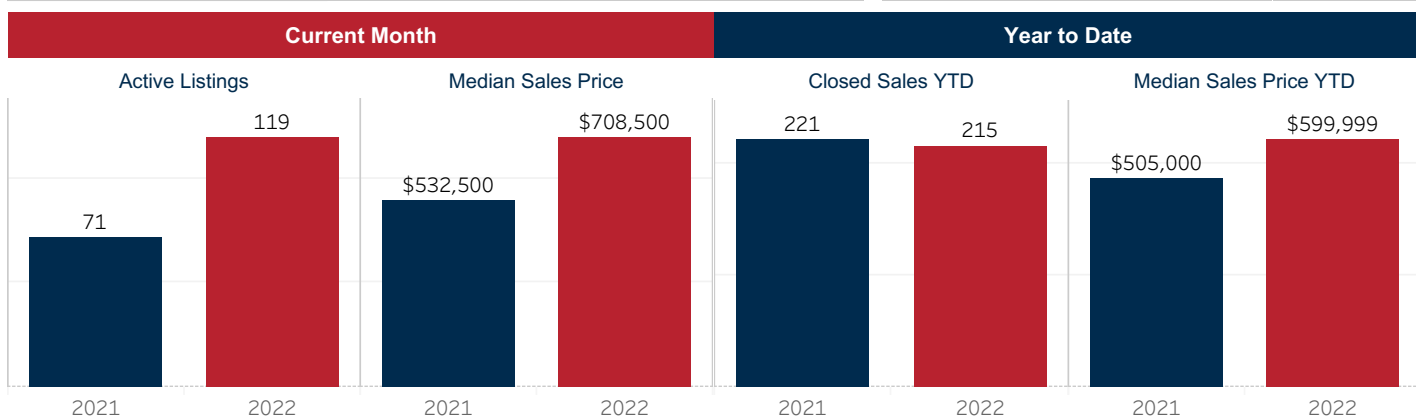


# May 2022 Market Snapshot

## Gillespie County



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	48	48	▲ 0.0%	221	215	▼ -2.7%
Median Sales Price	\$532,500	\$708,500	▲ 33.1%	\$505,000	\$599,999	▲ 18.8%
Average Sales Price	\$589,155	\$895,220	▲ 52.0%	\$635,171	\$727,894	▲ 14.6%
Ratio to Original List Price	99.2%	96.7%	▼ -2.6%	97.1%	97.0%	▼ -0.2%
Days On Market	95	78	▼ -17.9%	104	84	▼ -19.2%
New Listings	53	73	▲ 37.7%	256	273	▲ 6.6%
Under Contract	81	43	▼ -46.9%	75	56	▼ -25.3%
Active Listings	71	119	▲ 67.6%	80	85	▲ 6.3%
Months Inventory	1.4	2.7	▲ 89.0%	1.4	2.7	▲ 89.0%

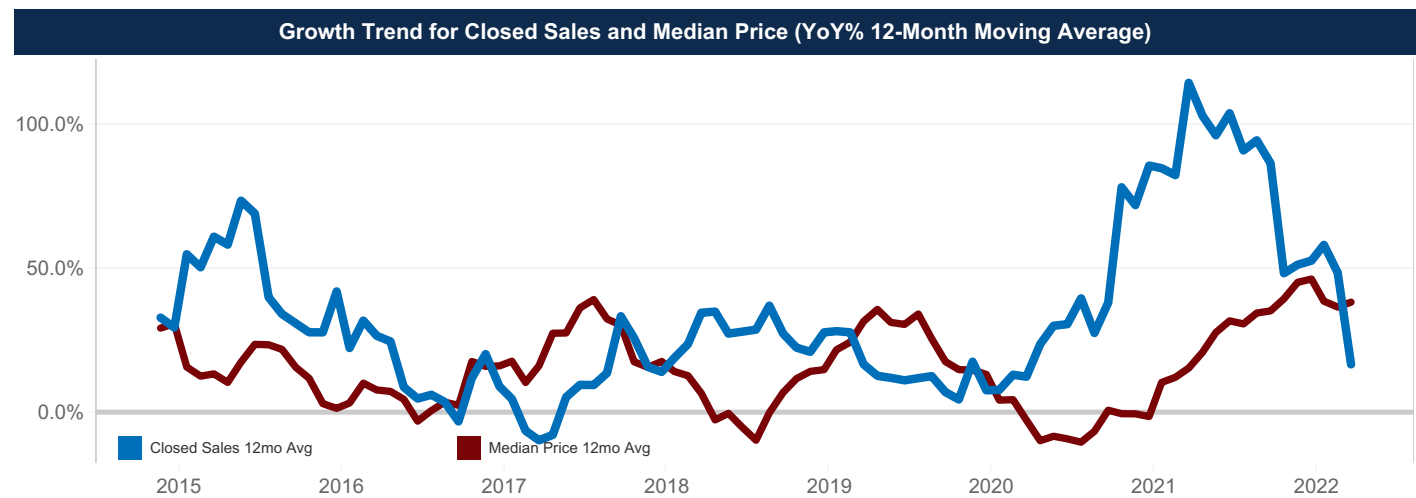
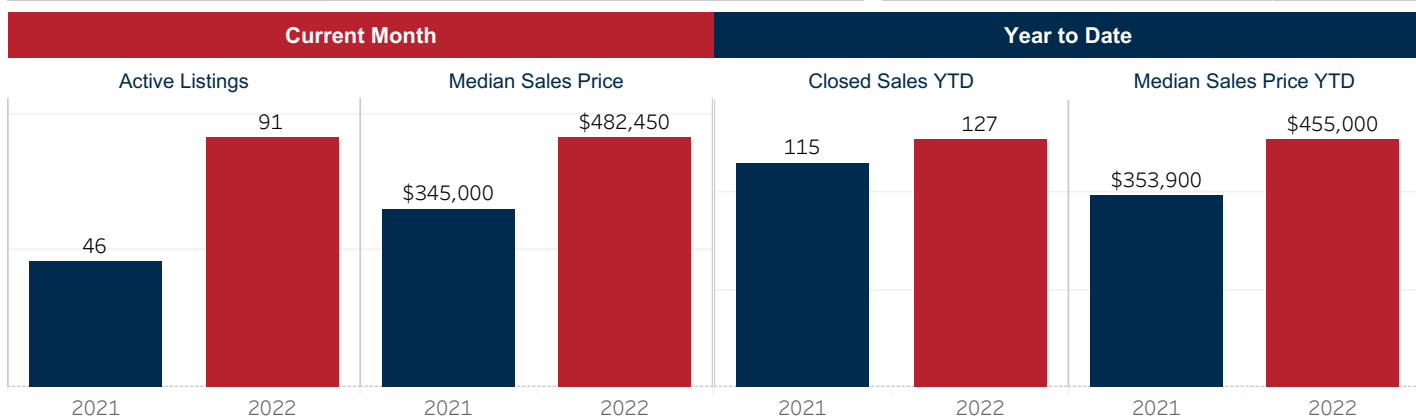


# May 2022 Market Snapshot

## Blanco County



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	31	19	▼ -38.7%	115	127	▲ 10.4%	115	127	▲ 10.4%
Median Sales Price	\$345,000	\$482,450	▲ 39.8%	\$353,900	\$455,000	▲ 28.6%	\$353,900	\$455,000	▲ 28.6%
Average Sales Price	\$375,825	\$623,094	▲ 65.8%	\$432,265	\$532,179	▲ 23.1%	\$432,265	\$532,179	▲ 23.1%
Ratio to Original List Price	100.7%	96.9%	▼ -3.8%	98.0%	99.1%	▲ 1.1%	98.0%	99.1%	▲ 1.1%
Days On Market	65	59	▼ -9.2%	69	54	▼ -21.7%	69	54	▼ -21.7%
New Listings	32	45	▲ 40.6%	153	178	▲ 16.3%	153	178	▲ 16.3%
Under Contract	45	46	▲ 2.2%	51	41	▼ -19.6%	51	41	▼ -19.6%
Active Listings	46	91	▲ 97.8%	44	73	▲ 65.9%	44	73	▲ 65.9%
Months Inventory	2.1	4.0	▲ 92.7%	2.1	4.0	▲ 92.7%	2.1	4.0	▲ 92.7%

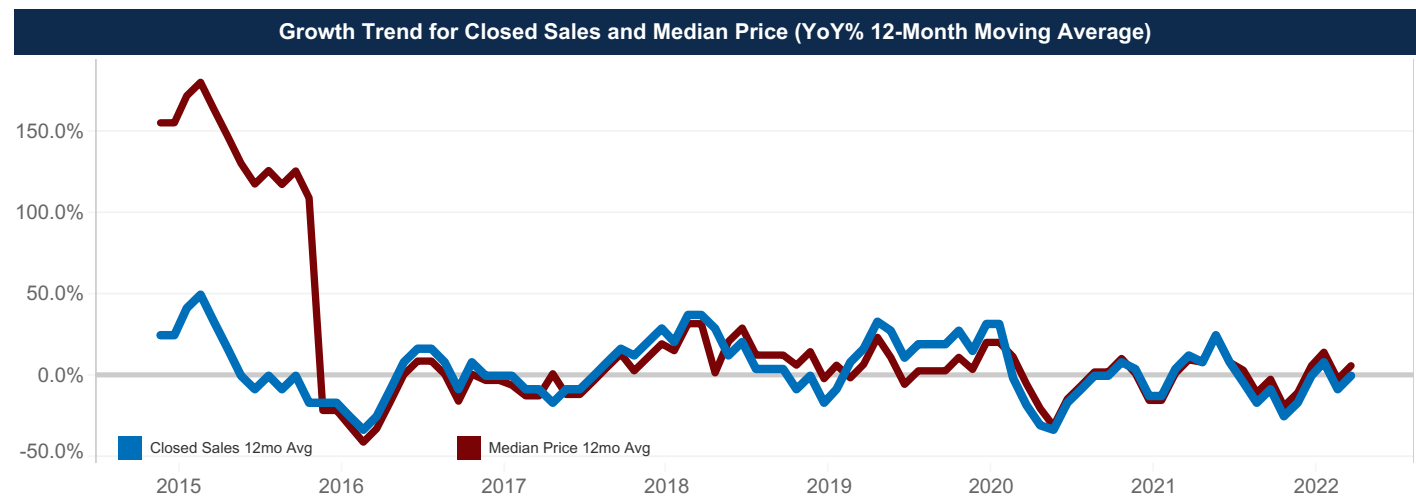
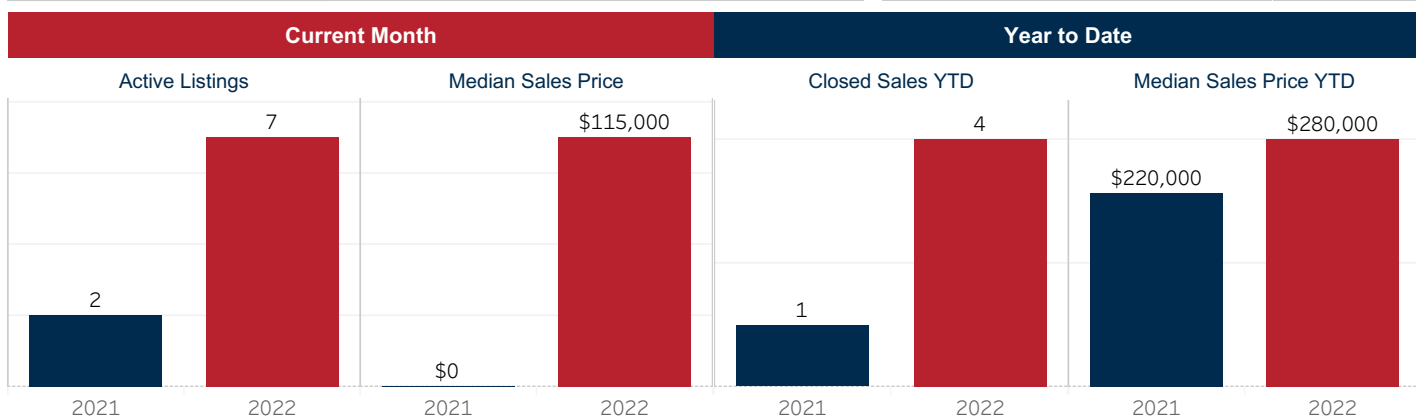


# May 2022 Market Snapshot

## Kimble County



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	0	1	▲ 100.0%	1	4	▲ 300.0%
Median Sales Price	\$0	\$115,000	▲ 100.0%	\$220,000	\$280,000	▲ 27.3%
Average Sales Price	\$0	\$115,000	▲ 100.0%	\$220,000	\$401,250	▲ 82.4%
Ratio to Original List Price	0.0%	0.0%	▲ 0.0%	0.0%	96.2%	▲ 100.0%
Days On Market	0	35	▲ 100.0%	157	45	▼ -71.3%
New Listings	0	3	▲ 100.0%	1	8	▲ 700.0%
Under Contract	2	3	▲ 50.0%	2	2	▲ 0.0%
Active Listings	2	7	▲ 250.0%	3	7	▲ 133.3%
Months Inventory	2.7	7.0	▲ 162.5%	2.7	7.0	▲ 162.5%



# May 2022 Market Snapshot

## Mason County



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	4	2	▼ -50.0%	21	24	▲ 14.3%	21	24	▲ 14.3%
Median Sales Price	\$607,500	\$310,250	▼ -48.9%	\$214,740	\$270,000	▲ 25.7%	\$214,740	\$270,000	▲ 25.7%
Average Sales Price	\$603,138	\$310,250	▼ -48.6%	\$324,509	\$298,371	▼ -8.1%	\$324,509	\$298,371	▼ -8.1%
Ratio to Original List Price	92.3%	92.3%	▲ 0.0%	96.8%	94.7%	▼ -2.1%	96.8%	94.7%	▼ -2.1%
Days On Market	96	96	▲ 0.0%	62	96	▲ 54.8%	62	96	▲ 54.8%
New Listings	4	7	▲ 75.0%	21	33	▲ 57.1%	21	33	▲ 57.1%
Under Contract	4	4	▲ 0.0%	3	7	▲ 133.3%	3	7	▲ 133.3%
Active Listings	8	20	▲ 150.0%	10	14	▲ 40.0%	10	14	▲ 40.0%
Months Inventory	2.0	5.9	▲ 192.7%	2.0	5.9	▲ 192.7%	2.0	5.9	▲ 192.7%

