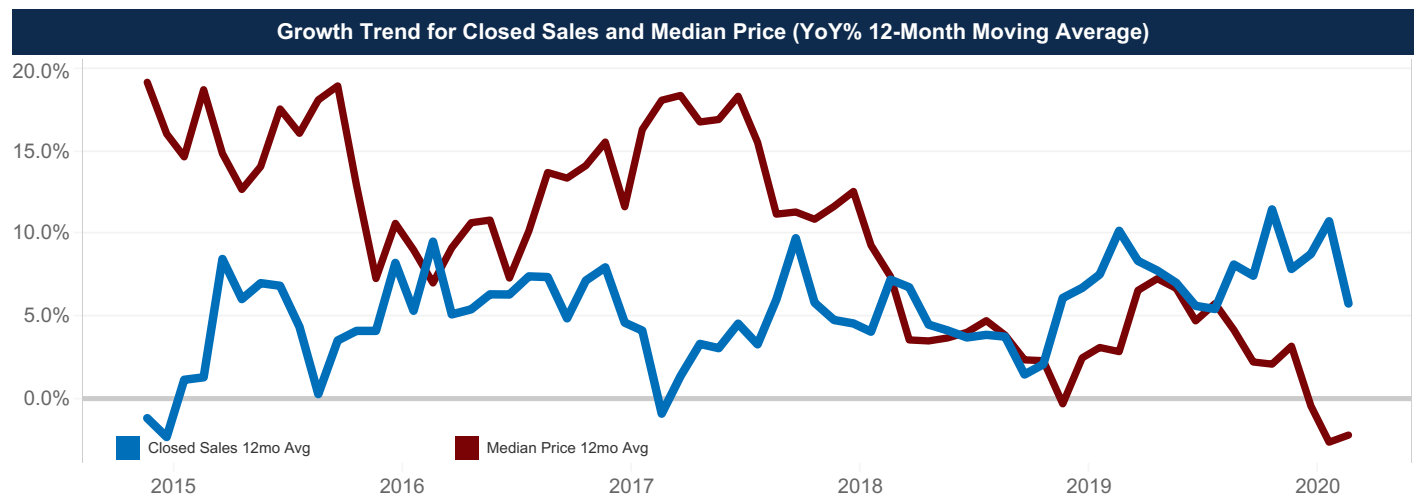
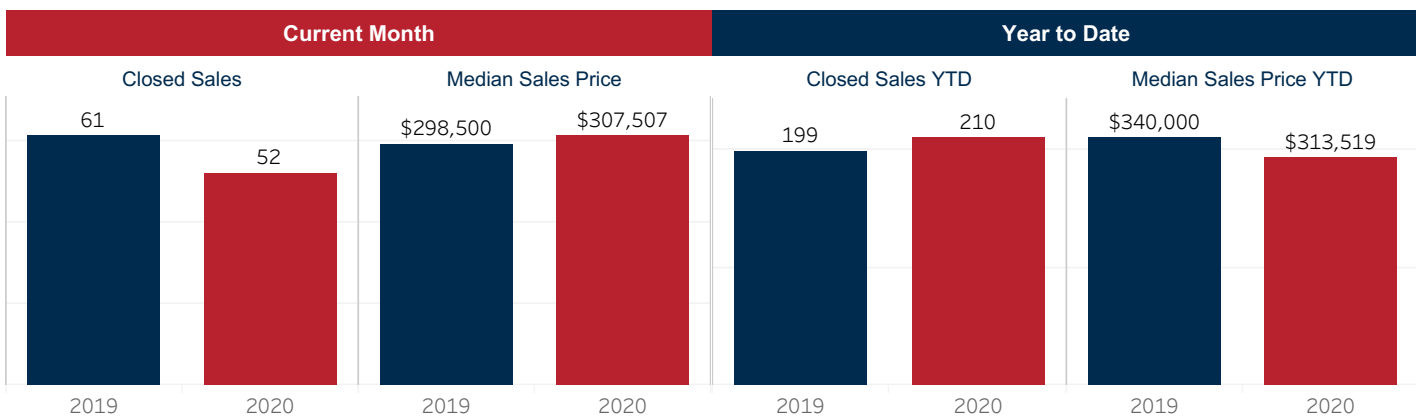


# April 2020 Market Snapshot

## Central Hill Country



	2019			2020			Year to Date		
	2019	2020	% Change	2019	2020	% Change	2019	2020	% Change
Closed Sales	61	52	▼ -14.8%	199	210	▲ 5.5%	199	210	▲ 5.5%
Median Sales Price	\$298,500	\$307,507	▲ 3.0%	\$340,000	\$313,519	▼ -7.8%	\$340,000	\$313,519	▼ -7.8%
Average Sales Price	\$348,366	\$372,132	▲ 6.8%	\$384,867	\$381,073	▼ -1.0%	\$384,867	\$381,073	▼ -1.0%
Ratio to Original List Price	90.8%	92.5%	▲ 2.0%	91.1%	93.0%	▲ 2.1%	91.1%	93.0%	▲ 2.1%
Days On Market	122	105	▼ -13.9%	135	140	▲ 3.7%	135	140	▲ 3.7%
New Listings	114	63	▼ -44.7%	326	316	▼ -3.1%	326	316	▼ -3.1%
Under Contract	77	53	▼ -31.2%	59	71	▲ 20.3%	59	71	▲ 20.3%
Active Listing Count	332	318	▼ -4.2%	318	300	▼ -5.7%	318	300	▼ -5.7%
Months Inventory	6.4	6.0	▼ -6.2%	6.4	6.0	▼ -6.2%	6.4	6.0	▼ -6.2%

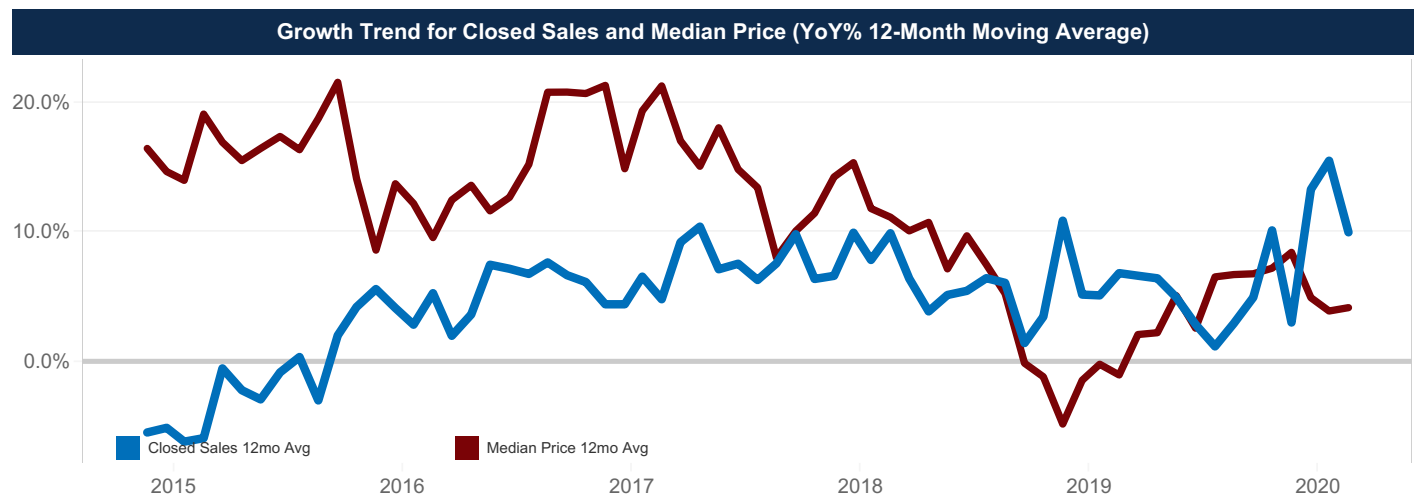
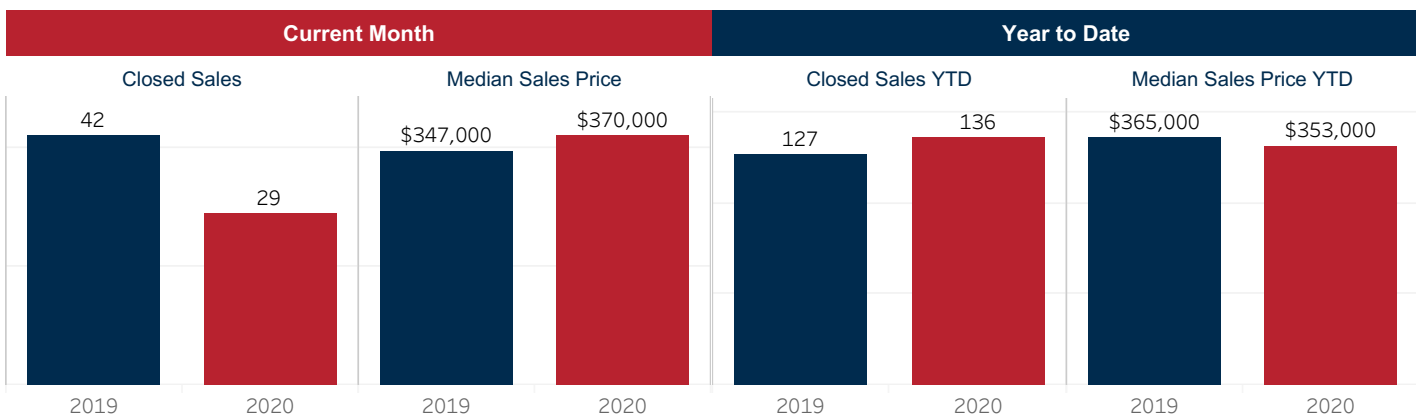


# April 2020 Market Snapshot

## Gillespie County



	Year to Date			Year to Date		
	2019	2020	% Change	2019	2020	% Change
Closed Sales	42	29	▼ -31.0%	127	136	▲ 7.1%
Median Sales Price	\$347,000	\$370,000	▲ 6.6%	\$365,000	\$353,000	▼ -3.3%
Average Sales Price	\$393,543	\$433,800	▲ 10.2%	\$414,506	\$440,844	▲ 6.4%
Ratio to Original List Price	91.4%	90.9%	▼ -0.5%	92.2%	93.5%	▲ 1.3%
Days On Market	138	120	▼ -13.0%	148	134	▼ -9.5%
New Listings	66	35	▼ -47.0%	205	223	▲ 8.8%
Under Contract	50	34	▼ -32.0%	38	43	▲ 13.2%
Active Listing Count	213	223	▲ 4.7%	206	210	▲ 1.9%
Months Inventory	6.1	6.2	▲ 2.0%	6.1	6.2	▲ 2.0%

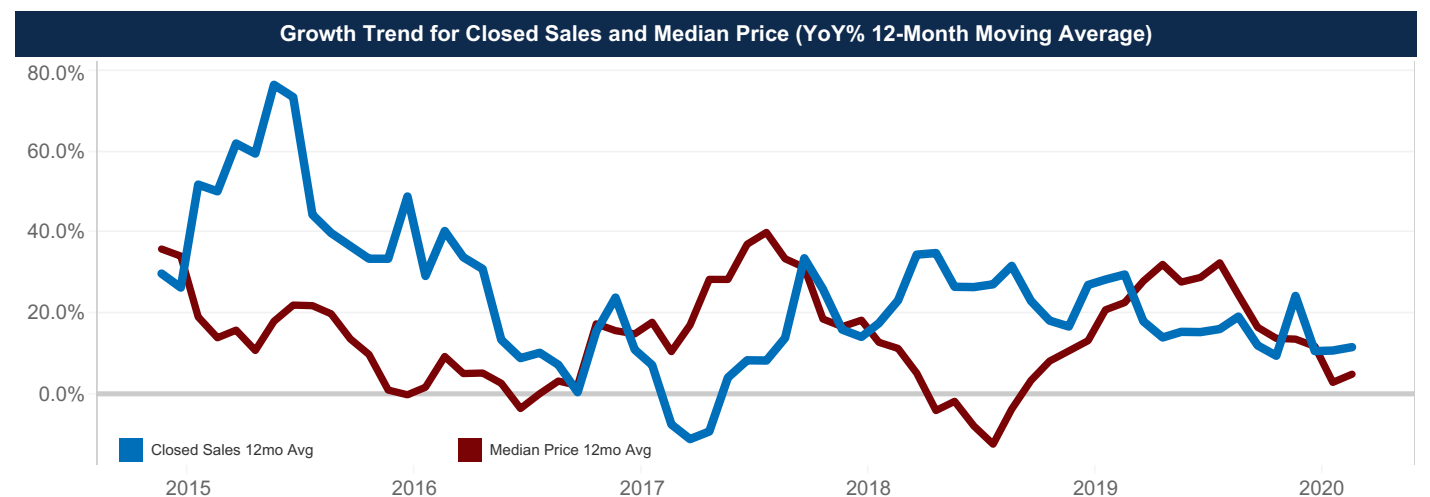
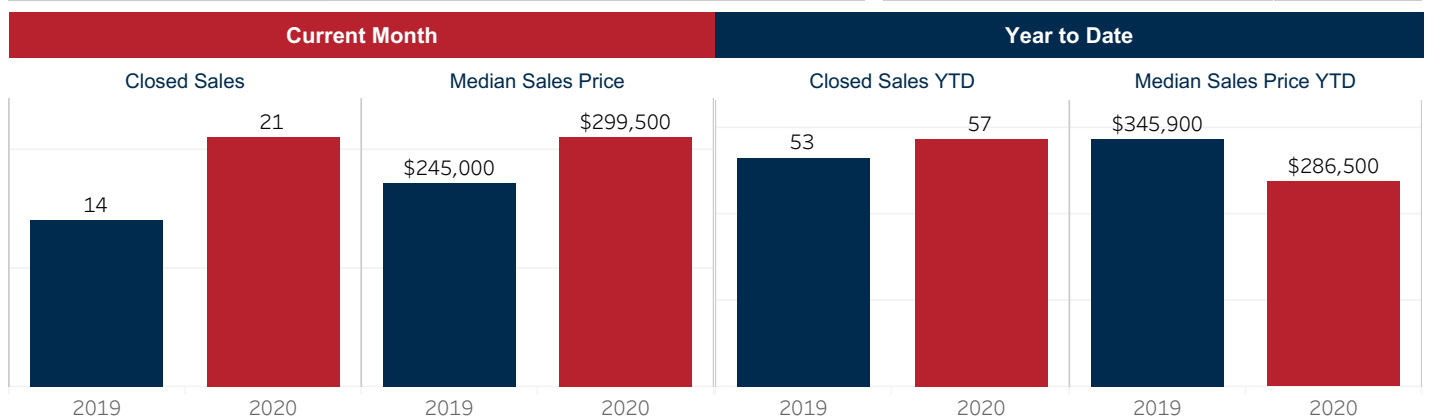


# April 2020 Market Snapshot

## Blanco County



	2019			2020			Year to Date		
	2019	2020	% Change	2019	2020	% Change	2019	2020	% Change
Closed Sales	14	21	▲ 50.0%	53	57	▲ 7.6%	53	57	▲ 7.6%
Median Sales Price	\$245,000	\$299,500	▲ 22.2%	\$345,900	\$286,500	▼ -17.2%	\$345,900	\$286,500	▼ -17.2%
Average Sales Price	\$291,521	\$299,872	▲ 2.9%	\$371,805	\$288,950	▼ -22.3%	\$371,805	\$288,950	▼ -22.3%
Ratio to Original List Price	90.0%	94.2%	▲ 4.7%	88.4%	92.1%	▲ 4.1%	88.4%	92.1%	▲ 4.1%
Days On Market	84	89	▲ 6.0%	110	155	▲ 40.9%	110	155	▲ 40.9%
New Listings	40	24	▼ -40.0%	99	75	▼ -24.2%	99	75	▼ -24.2%
Under Contract	21	16	▼ -23.8%	16	23	▲ 43.8%	16	23	▲ 43.8%
Active Listing Count	94	78	▼ -17.0%	85	73	▼ -14.1%	85	73	▼ -14.1%
Months Inventory	7.1	5.9	▼ -16.5%	7.1	5.9	▼ -16.5%	7.1	5.9	▼ -16.5%

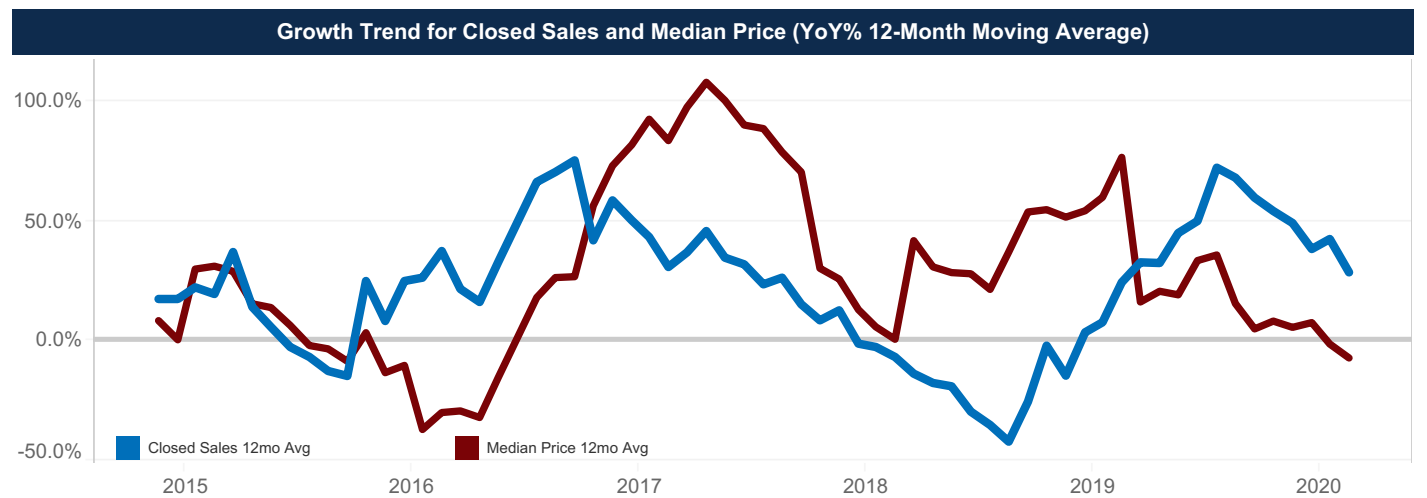
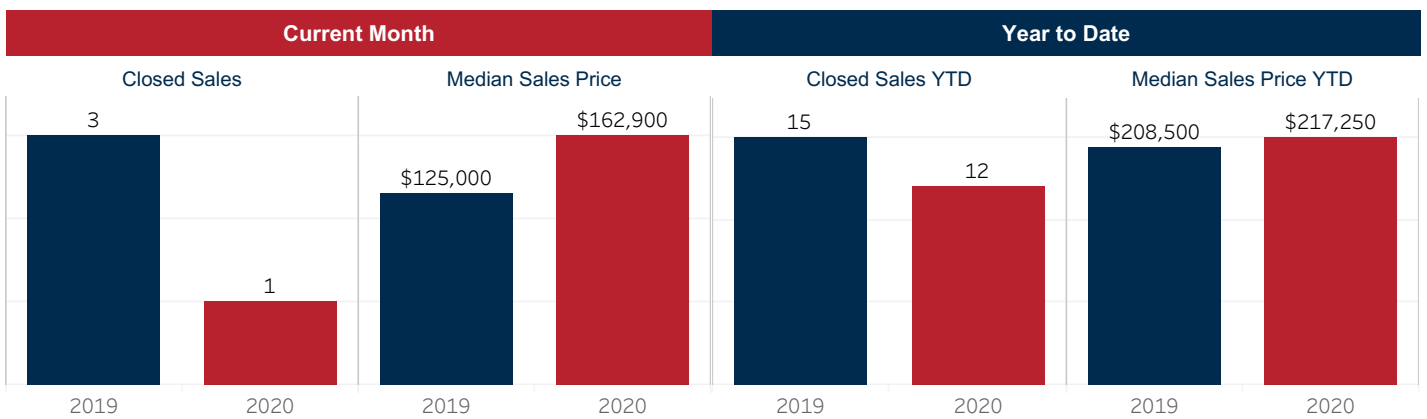


# April 2020 Market Snapshot

## Mason County



	2019			2020			Year to Date		
	2019	2020	% Change	2019	2020	% Change	2019	2020	% Change
Closed Sales	3	1	▼ -66.7%	15	12	▼ -20.0%	15	12	▼ -20.0%
Median Sales Price	\$125,000	\$162,900	▲ 30.3%	\$208,500	\$217,250	▲ 4.2%	\$208,500	\$217,250	▲ 4.2%
Average Sales Price	\$129,633	\$162,900	▲ 25.7%	\$240,587	\$209,700	▼ -12.8%	\$240,587	\$209,700	▼ -12.8%
Ratio to Original List Price	86.9%	102.1%	▲ 17.5%	91.4%	96.0%	▲ 5.1%	91.4%	96.0%	▲ 5.1%
Days On Market	105	41	▼ -61.0%	111	111	▲ 0.0%	111	111	▲ 0.0%
New Listings	7	3	▼ -57.1%	15	14	▼ -6.7%	15	14	▼ -6.7%
Under Contract	6	3	▼ -50.0%	4	3	▼ -25.0%	4	3	▼ -25.0%
Active Listing Count	12	13	▲ 8.3%	12	11	▼ -8.3%	12	11	▼ -8.3%
Months Inventory	4.0	4.1	▲ 2.6%	4.0	4.1	▲ 2.6%	4.0	4.1	▲ 2.6%



# April 2020 Market Snapshot

## Kimble County



	2019			2020			Year to Date		
	2019	2020	% Change	2019	2020	% Change	2019	2020	% Change
Closed Sales	2	0	▼ -100.0%	4	3	▼ -25.0%	4	3	▼ -25.0%
Median Sales Price	\$125,646	\$0	▼ -100.0%	\$190,250	\$128,000	▼ -32.7%	\$190,250	\$128,000	▼ -32.7%
Average Sales Price	\$125,646	\$0	▼ -100.0%	\$157,948	\$127,167	▼ -19.5%	\$157,948	\$127,167	▼ -19.5%
Ratio to Original List Price	91.0%	0.0%	▼ -100.0%	91.0%	77.4%	▼ -15.0%	91.0%	77.4%	▼ -15.0%
Days On Market	87	0	▼ -100.0%	153	233	▲ 52.3%	153	233	▲ 52.3%
New Listings	1	1	▲ 0.0%	7	4	▼ -42.9%	7	4	▼ -42.9%
Under Contract	0	0	▲ 0.0%	2	3	▲ 50.0%	2	3	▲ 50.0%
Active Listing Count	13	4	▼ -69.2%	13	4	▼ -69.2%	13	4	▼ -69.2%
Months Inventory	19.5	6.9	▼ -64.8%	19.5	6.9	▼ -64.8%	19.5	6.9	▼ -64.8%

