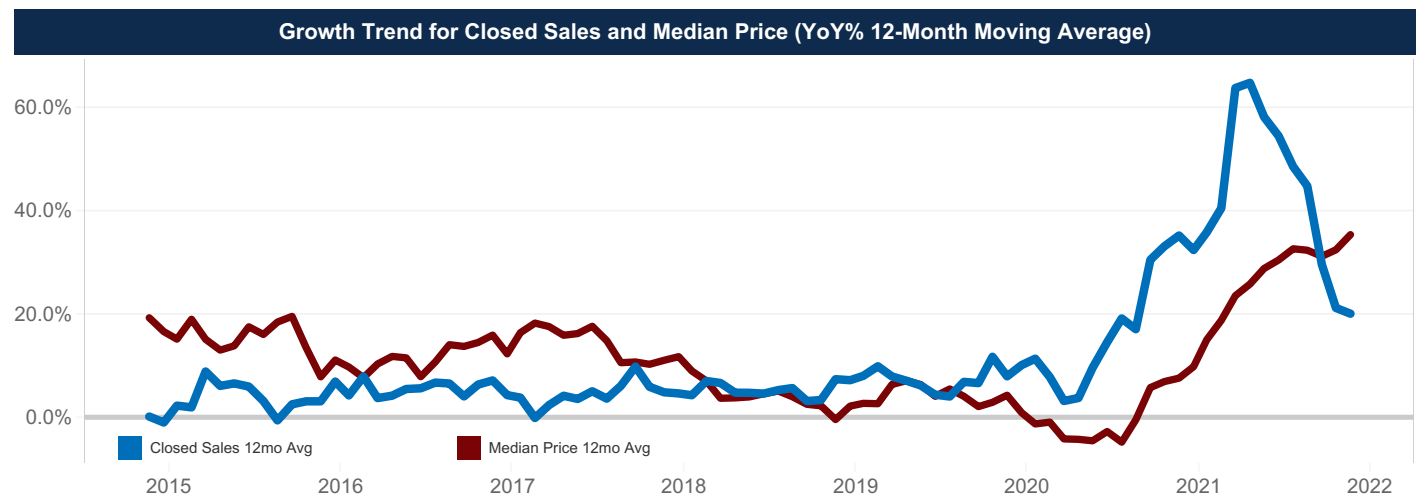
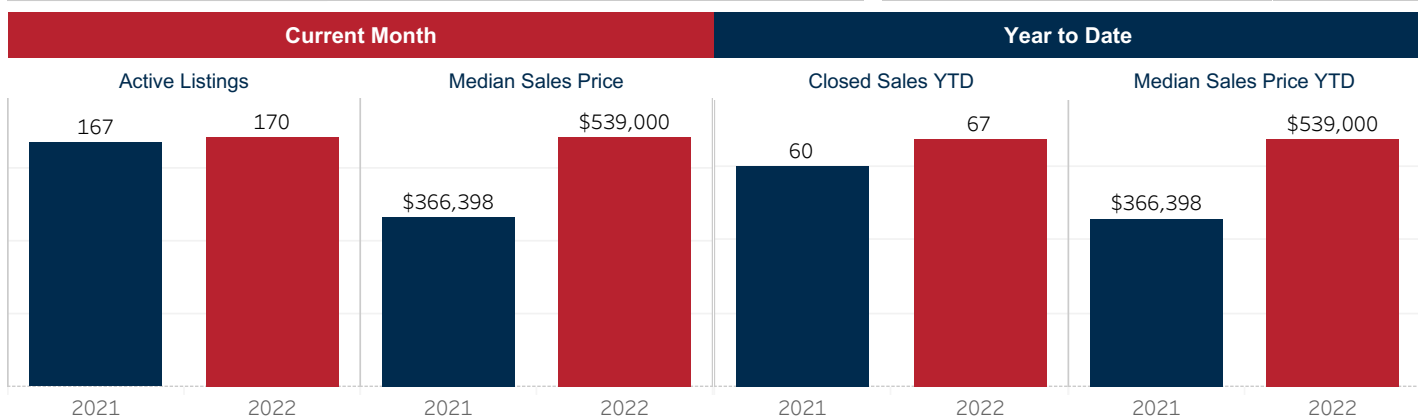


January 2022 Market Snapshot

Central Hill Country



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	60	67	▲ 11.7%	60	67	▲ 11.7%
Median Sales Price	\$366,398	\$539,000	▲ 47.1%	\$366,398	\$539,000	▲ 47.1%
Average Sales Price	\$459,655	\$614,172	▲ 33.6%	\$459,655	\$614,172	▲ 33.6%
Ratio to Original List Price	96.2%	95.6%	▼ -0.6%	96.2%	95.6%	▼ -0.6%
Days On Market	115	86	▼ -25.2%	115	86	▼ -25.2%
New Listings	79	84	▲ 6.3%	79	84	▲ 6.3%
Under Contract	106	121	▲ 14.2%	106	121	▲ 14.2%
Active Listings	167	170	▲ 1.8%	167	170	▲ 1.8%
Months Inventory	2.5	2.4	▼ -3.2%	2.5	2.4	▼ -3.2%

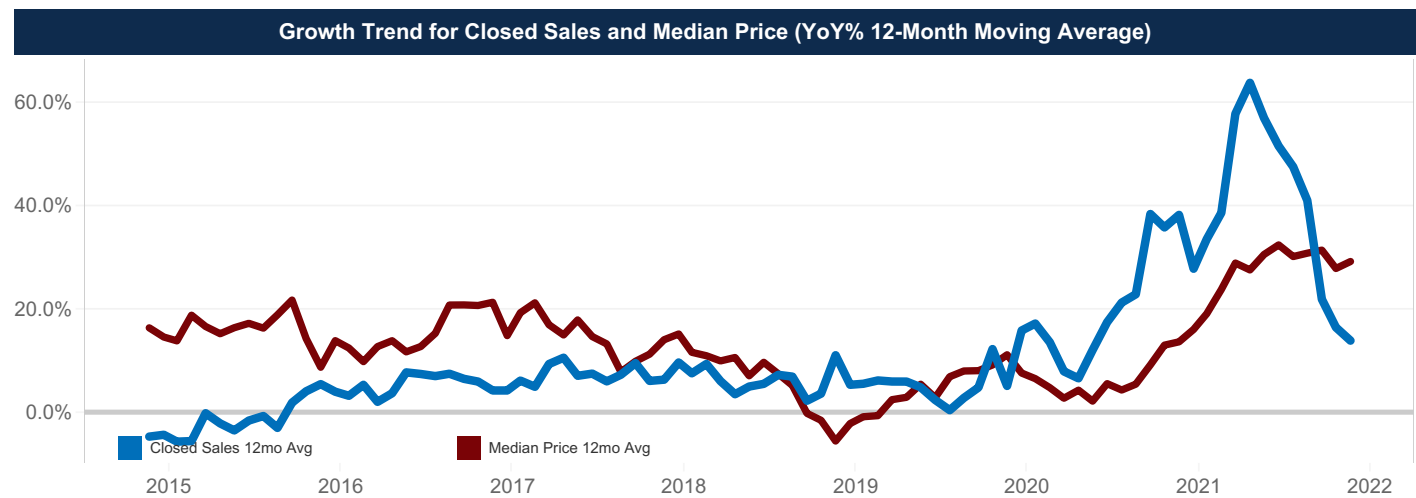
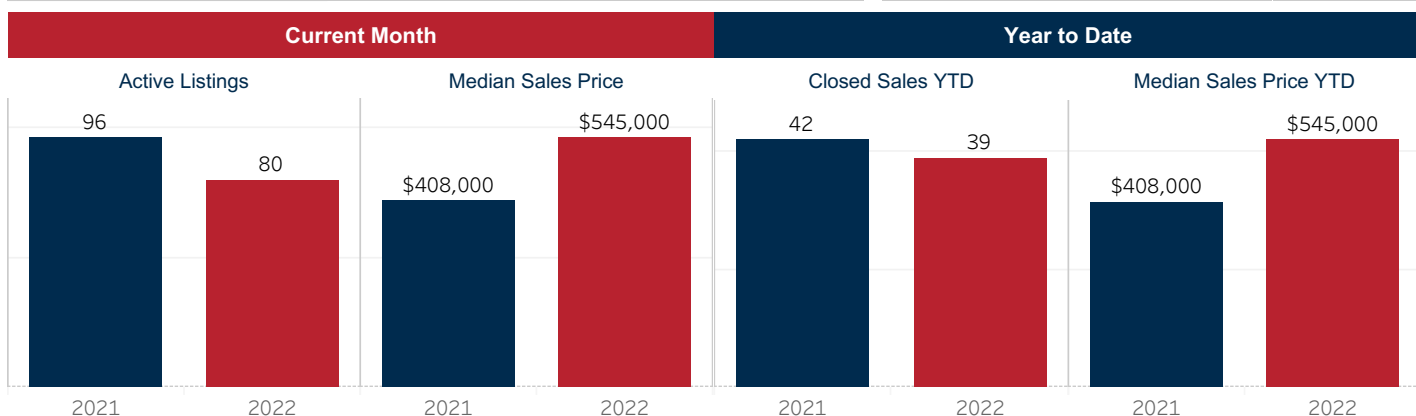


January 2022 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	42	39	▼ -7.1%	42	39	▼ -7.1%
Median Sales Price	\$408,000	\$545,000	▲ 33.6%	\$408,000	\$545,000	▲ 33.6%
Average Sales Price	\$510,485	\$652,578	▲ 27.8%	\$510,485	\$652,578	▲ 27.8%
Ratio to Original List Price	96.1%	94.2%	▼ -2.0%	96.1%	94.2%	▼ -2.0%
Days On Market	134	101	▼ -24.6%	134	101	▼ -24.6%
New Listings	43	51	▲ 18.6%	43	51	▲ 18.6%
Under Contract	68	68	▲ 0.0%	68	68	▲ 0.0%
Active Listings	96	80	▼ -16.7%	96	80	▼ -16.7%
Months Inventory	2.1	1.8	▼ -15.6%	2.1	1.8	▼ -15.6%

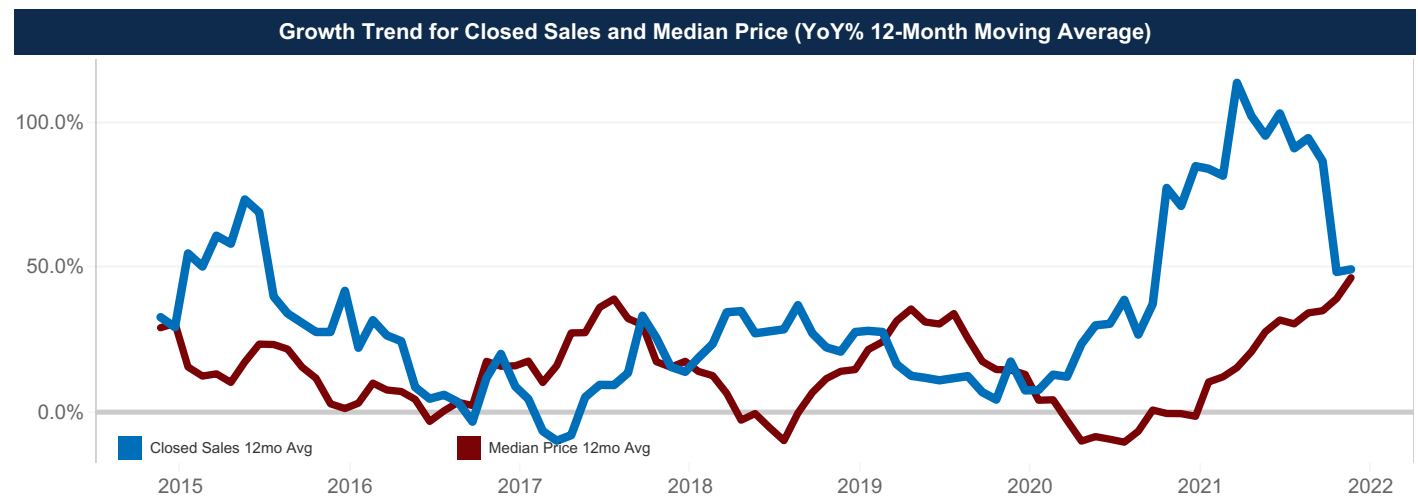
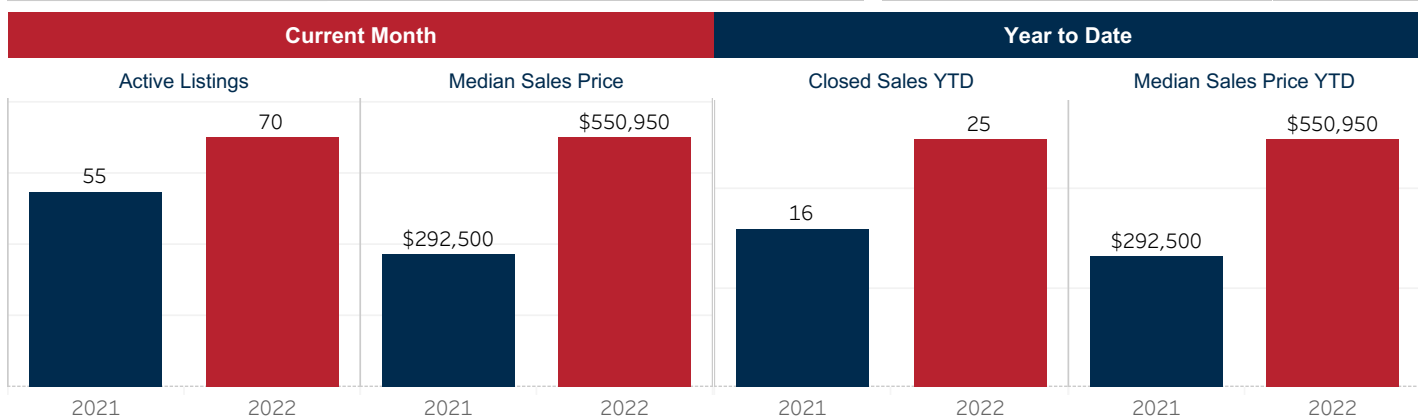


January 2022 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	16	25	▲ 56.3%	16	25	▲ 56.3%
Median Sales Price	\$292,500	\$550,950	▲ 88.4%	\$292,500	\$550,950	▲ 88.4%
Average Sales Price	\$352,506	\$574,934	▲ 63.1%	\$352,506	\$574,934	▲ 63.1%
Ratio to Original List Price	96.2%	97.2%	▲ 1.0%	96.2%	97.2%	▲ 1.0%
Days On Market	68	60	▼ -11.8%	68	60	▼ -11.8%
New Listings	30	27	▼ -10.0%	30	27	▼ -10.0%
Under Contract	35	42	▲ 20.0%	35	42	▲ 20.0%
Active Listings	55	70	▲ 27.3%	55	70	▲ 27.3%
Months Inventory	3.0	3.1	▲ 4.1%	3.0	3.1	▲ 4.1%

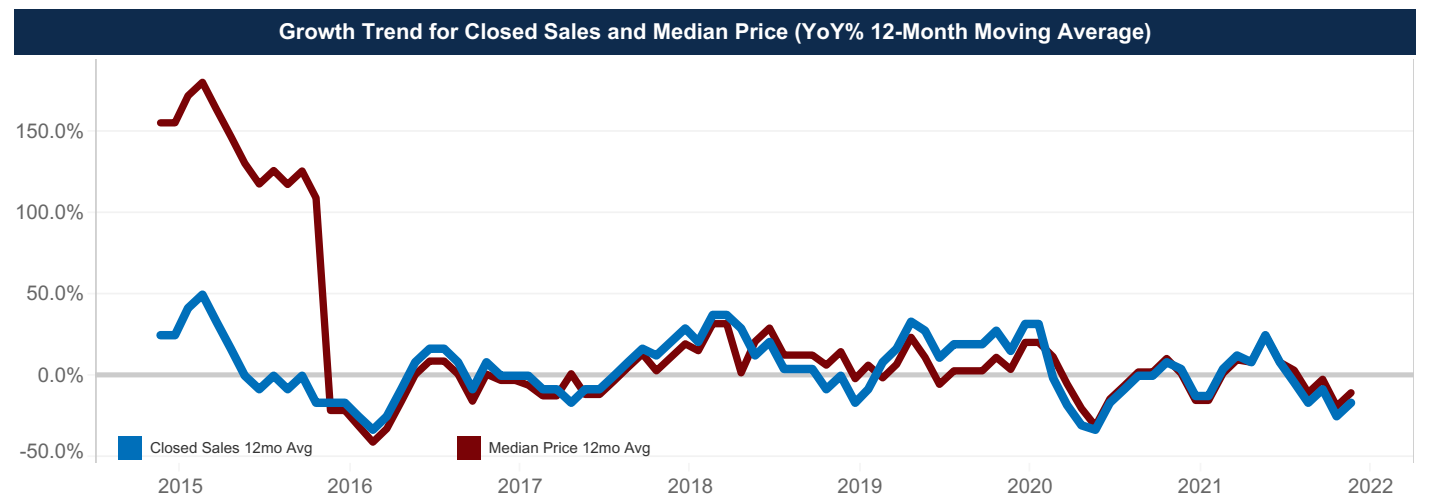
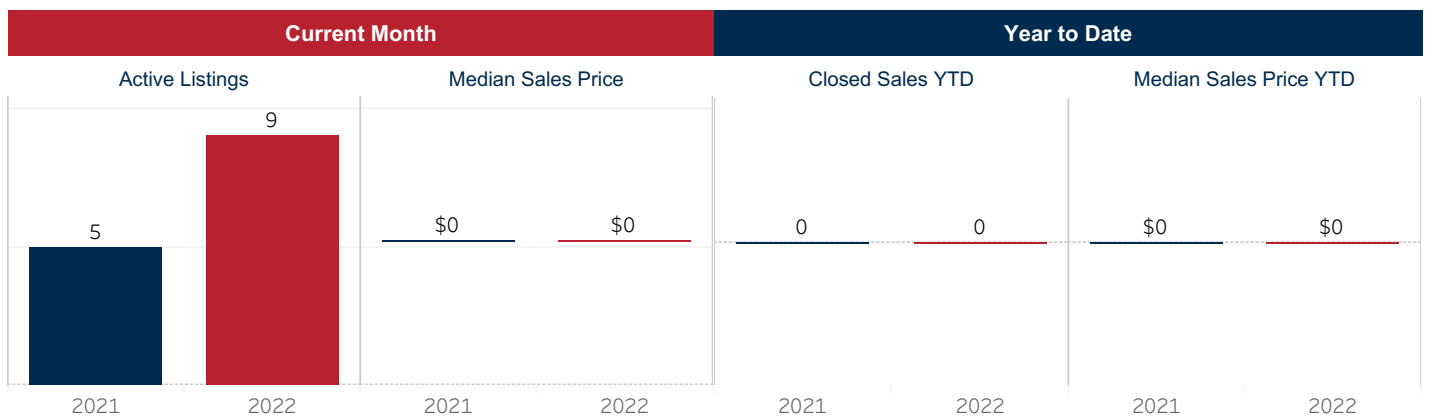


January 2022 Market Snapshot

Kimble County



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	0	0	▲ 0.0%	0	0	▲ 0.0%
Median Sales Price	\$0	\$0	▲ 0.0%	\$0	\$0	▲ 0.0%
Average Sales Price	\$0	\$0	▲ 0.0%	\$0	\$0	▲ 0.0%
Ratio to Original List Price	0.0%	0.0%	▲ 0.0%	0.0%	0.0%	▲ 0.0%
Days On Market	0.00	0.00	▲ 0.0%	0.00	0.00	▲ 0.0%
New Listings	1.00	1.00	▲ 0.0%	1.00	1.00	▲ 0.0%
Under Contract	0.00	2.00	▲ 100.0%	0.00	2.00	▲ 100.0%
Active Listings	5	9	▲ 80.0%	5.00	9.00	▲ 80.0%
Months Inventory	6.0	12.0	▲ 100.0%	6.0	12.0	▲ 100.0%



January 2022 Market Snapshot

Mason County



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	2	2	▲ 0.0%	2	2	▲ 0.0%	2	2	▲ 0.0%
Median Sales Price	\$249,408	\$374,500	▲ 50.2%	\$249,408	\$374,500	▲ 50.2%	\$249,408	\$374,500	▲ 50.2%
Average Sales Price	\$249,408	\$374,500	▲ 50.2%	\$249,408	\$374,500	▲ 50.2%	\$249,408	\$374,500	▲ 50.2%
Ratio to Original List Price	97.2%	100.0%	▲ 2.9%	97.2%	100.0%	▲ 2.9%	97.2%	100.0%	▲ 2.9%
Days On Market	107	100	▼ -6.5%	107	100	▼ -6.5%	107	100	▼ -6.5%
New Listings	5	5	▲ 0.0%	5	5	▲ 0.0%	5	5	▲ 0.0%
Under Contract	3	9	▲ 200.0%	3	9	▲ 200.0%	3	9	▲ 200.0%
Active Listings	11	11	▲ 0.0%	11	11	▲ 0.0%	11	11	▲ 0.0%
Months Inventory	3.4	3.5	▲ 2.6%	3.4	3.5	▲ 2.6%	3.4	3.5	▲ 2.6%

