

# Local Market Update for October 2017

A Research Tool Provided by the Colorado Association of REALTORS®



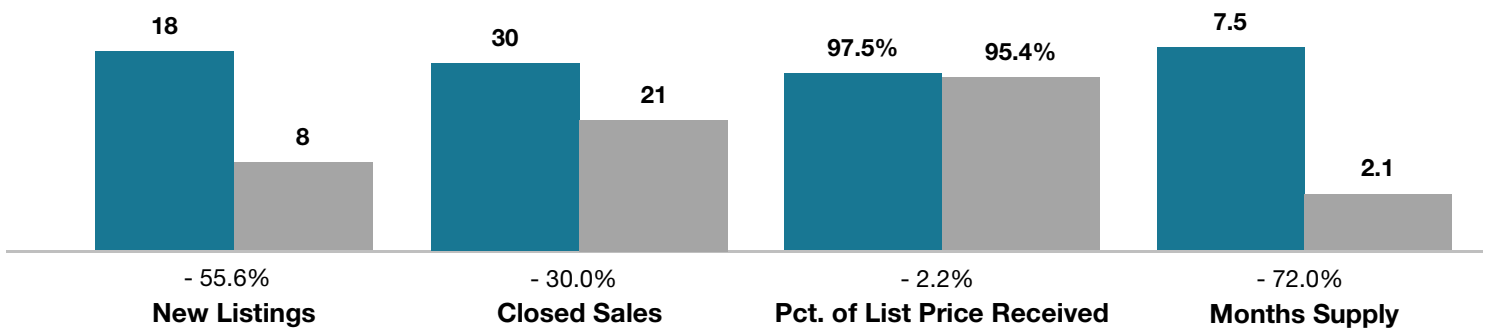
## Lake County

Key Metrics	October			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
New Listings	18	8	- 55.6%	333	172	- 48.3%
Closed Sales	30	21	- 30.0%	251	134	- 46.6%
Median Sales Price*	\$209,000	<b>\$242,340</b>	+ 16.0%	\$192,500	<b>\$248,500</b>	+ 29.1%
Average Sales Price*	\$261,527	<b>\$254,911</b>	- 2.5%	\$222,797	<b>\$256,249</b>	+ 15.0%
Percent of List Price Received*	97.5%	<b>95.4%</b>	- 2.2%	97.4%	<b>96.6%</b>	- 0.8%
Days on Market Until Sale	35	<b>35</b>	0.0%	75	<b>48</b>	- 36.0%
Inventory of Homes for Sale	190	<b>32</b>	- 83.2%	--	--	--
Months Supply of Inventory	7.5	<b>2.1</b>	- 72.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### October

■ 2016 ■ 2017



### Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —  
Lake County —

