

Local Market Update for December 2018

A Research Tool Provided by the Colorado Association of REALTORS®

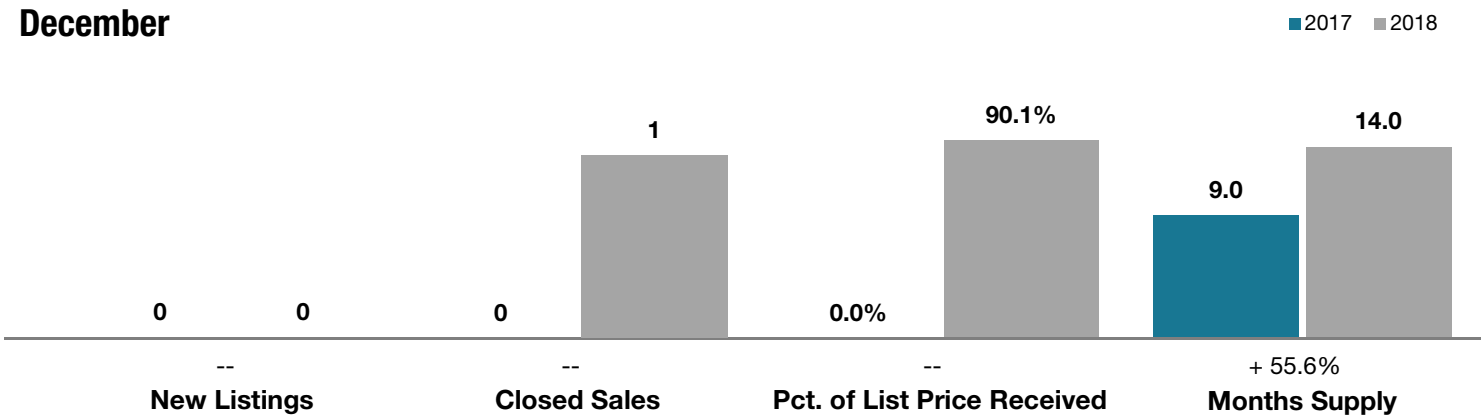


San Luis Valley

Key Metrics	December			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
New Listings	0	0	--	8	21	+ 162.5%
Closed Sales	0	1	--	5	4	- 20.0%
Median Sales Price*	\$0	\$90,000	--	\$70,000	\$74,998	+ 7.1%
Average Sales Price*	\$0	\$90,000	--	\$80,500	\$88,999	+ 10.6%
Percent of List Price Received*	0.0%	90.1%	--	92.4%	92.8%	+ 0.4%
Days on Market Until Sale	0	82	--	81	96	+ 18.5%
Inventory of Homes for Sale	9	14	+ 55.6%	--	--	--
Months Supply of Inventory	9.0	14.0	+ 55.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

