

# Local Market Update for March 2017

A Research Tool Provided by the Colorado Association of REALTORS®



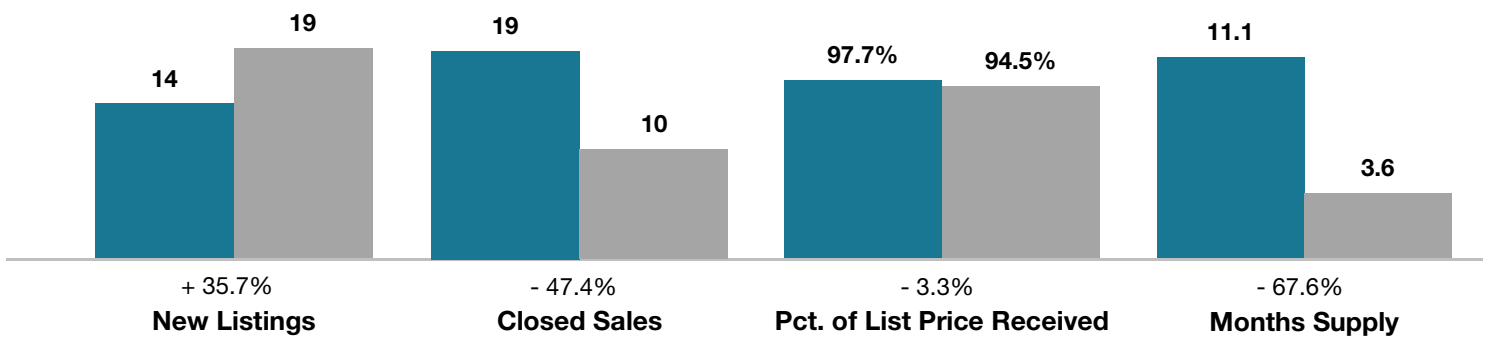
## Salida

Key Metrics	March			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 3-2016	Thru 3-2017	Percent Change from Previous Year
New Listings	14	<b>19</b>	+ 35.7%	52	<b>39</b>	- 25.0%
Closed Sales	19	<b>10</b>	- 47.4%	41	<b>31</b>	- 24.4%
Median Sales Price*	\$345,000	<b>\$429,800</b>	+ 24.6%	\$331,000	<b>\$385,500</b>	+ 16.5%
Average Sales Price*	\$363,345	<b>\$469,810</b>	+ 29.3%	\$360,391	<b>\$425,535</b>	+ 18.1%
Percent of List Price Received*	97.7%	<b>94.5%</b>	- 3.3%	97.6%	<b>95.7%</b>	- 1.9%
Days on Market Until Sale	139	<b>100</b>	- 28.1%	120	<b>116</b>	- 3.3%
Inventory of Homes for Sale	156	<b>59</b>	- 62.2%	--	--	--
Months Supply of Inventory	11.1	<b>3.6</b>	- 67.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### March

■ 2016 ■ 2017



### Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —  
Salida —

