

Local Market Update for January 2018

A Research Tool Provided by the Colorado Association of REALTORS®



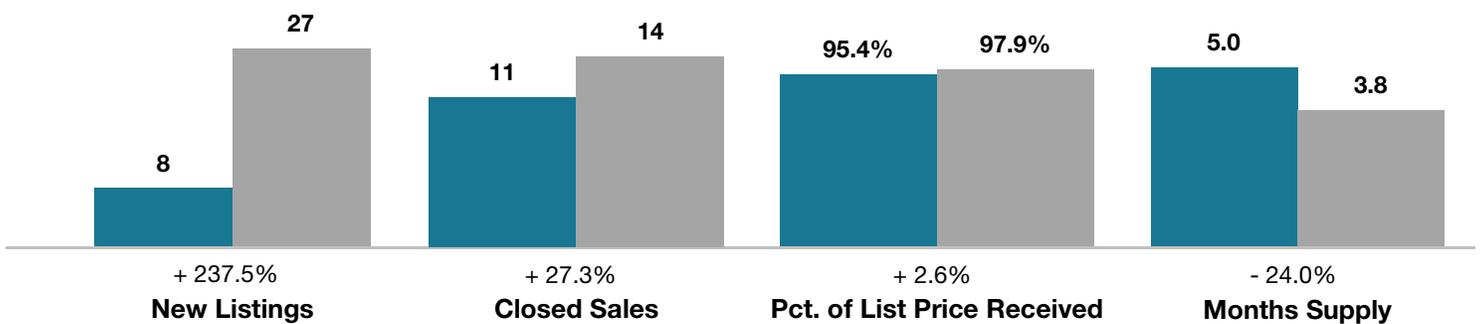
Salida

Key Metrics	January			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 1-2017	Thru 1-2018	Percent Change from Previous Year
New Listings	8	27	+ 237.5%	8	27	+ 237.5%
Closed Sales	11	14	+ 27.3%	11	14	+ 27.3%
Median Sales Price*	\$350,000	\$432,250	+ 23.5%	\$350,000	\$432,250	+ 23.5%
Average Sales Price*	\$479,591	\$415,321	- 13.4%	\$479,591	\$415,321	- 13.4%
Percent of List Price Received*	95.4%	97.9%	+ 2.6%	95.4%	97.9%	+ 2.6%
Days on Market Until Sale	117	112	- 4.3%	117	112	- 4.3%
Inventory of Homes for Sale	84	59	- 29.8%	--	--	--
Months Supply of Inventory	5.0	3.8	- 24.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Salida —

