

Local Market Update for February 2017

A Research Tool Provided by the Colorado Association of REALTORS®



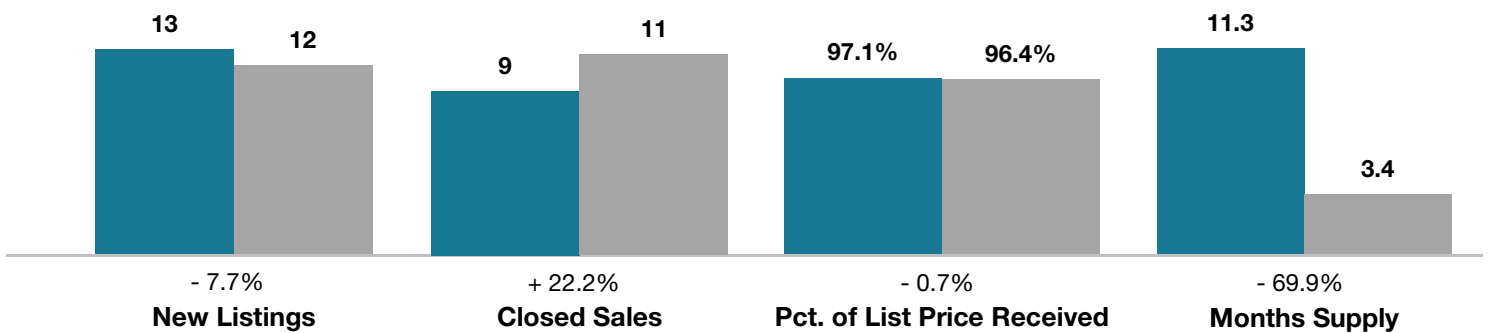
Salida

Key Metrics	February			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 2-2016	Thru 2-2017	Percent Change from Previous Year
New Listings	13	12	- 7.7%	38	20	- 47.4%
Closed Sales	9	11	+ 22.2%	22	21	- 4.5%
Median Sales Price*	\$350,000	\$310,000	- 11.4%	\$331,000	\$350,000	+ 5.7%
Average Sales Price*	\$407,833	\$316,182	- 22.5%	\$357,841	\$404,452	+ 13.0%
Percent of List Price Received*	97.1%	96.4%	- 0.7%	97.4%	96.3%	- 1.1%
Days on Market Until Sale	72	126	+ 75.0%	102	124	+ 21.6%
Inventory of Homes for Sale	157	57	- 63.7%	--	--	--
Months Supply of Inventory	11.3	3.4	- 69.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

February

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Salida —

