

Local Market Update for April 2018

A Research Tool Provided by the Colorado Association of REALTORS®

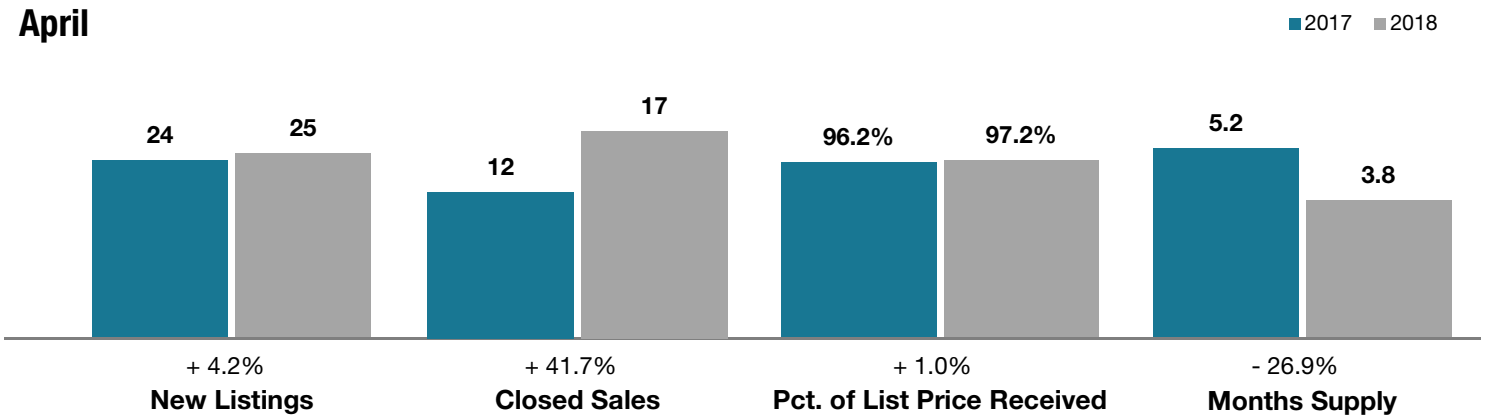


Salida

Key Metrics	April			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 4-2017	Thru 4-2018	Percent Change from Previous Year
New Listings	24	25	+ 4.2%	63	92	+ 46.0%
Closed Sales	12	17	+ 41.7%	45	57	+ 26.7%
Median Sales Price*	\$313,750	\$350,000	+ 11.6%	\$355,000	\$365,000	+ 2.8%
Average Sales Price*	\$332,000	\$594,118	+ 79.0%	\$394,124	\$447,459	+ 13.5%
Percent of List Price Received*	96.2%	97.2%	+ 1.0%	95.6%	97.0%	+ 1.5%
Days on Market Until Sale	98	83	- 15.3%	108	98	- 9.3%
Inventory of Homes for Sale	81	62	- 23.5%	--	--	--
Months Supply of Inventory	5.2	3.8	- 26.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

