

Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®



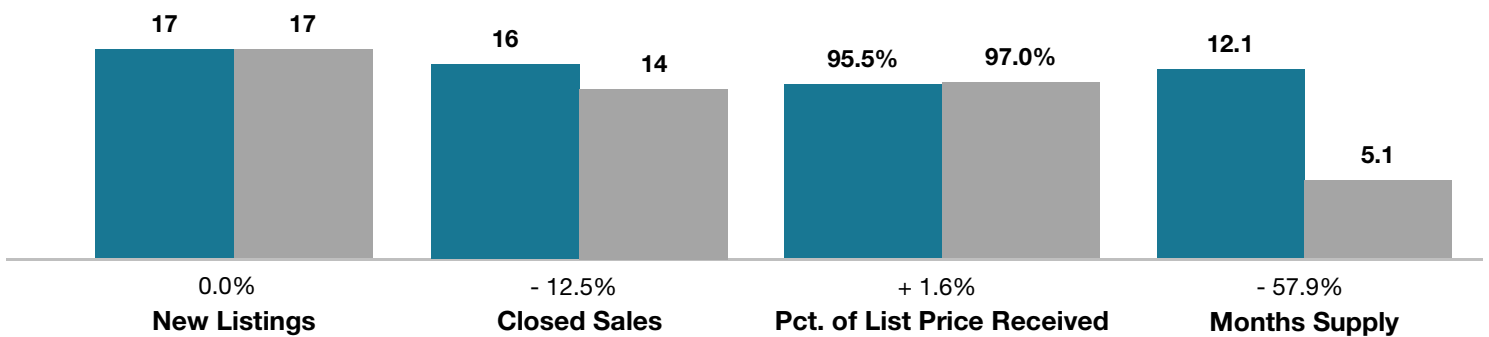
Salida

Key Metrics	November			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
New Listings	17	17	0.0%	265	235	- 11.3%
Closed Sales	16	14	- 12.5%	191	171	- 10.5%
Median Sales Price*	\$342,500	\$357,875	+ 4.5%	\$345,000	\$372,500	+ 8.0%
Average Sales Price*	\$384,228	\$368,682	- 4.0%	\$377,348	\$393,669	+ 4.3%
Percent of List Price Received*	95.5%	97.0%	+ 1.6%	97.2%	96.5%	- 0.7%
Days on Market Until Sale	69	83	+ 20.3%	94	84	- 10.6%
Inventory of Homes for Sale	208	78	- 62.5%	--	--	--
Months Supply of Inventory	12.1	5.1	- 57.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Salida —

