

Local Market Update for July 2017

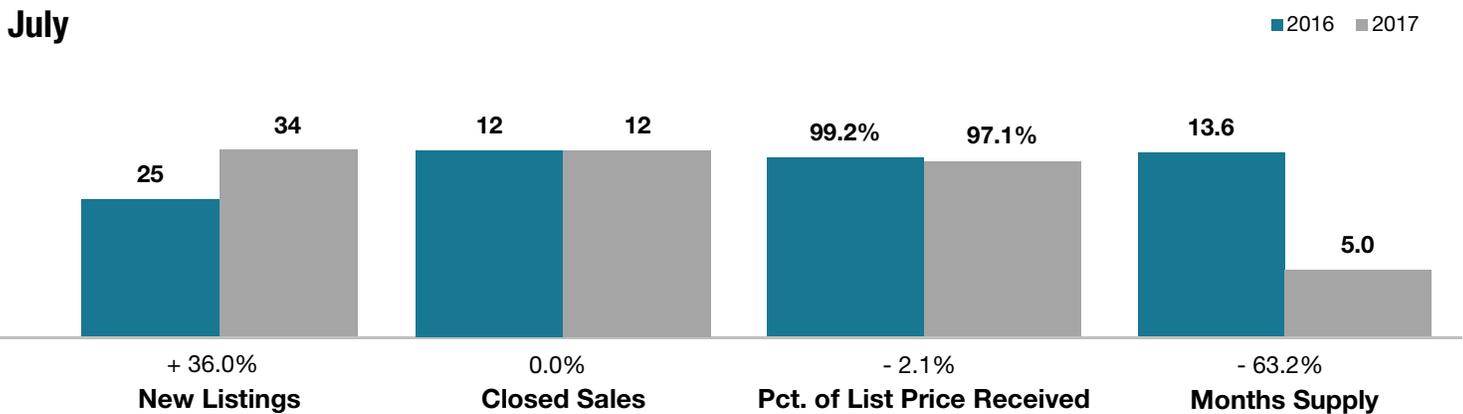
A Research Tool Provided by the Colorado Association of REALTORS®



Salida

Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 7-2016	Thru 7-2017	Percent Change from Previous Year
New Listings	25	34	+ 36.0%	172	144	- 16.3%
Closed Sales	12	12	0.0%	114	92	- 19.3%
Median Sales Price*	\$319,500	\$416,500	+ 30.4%	\$342,000	\$356,250	+ 4.2%
Average Sales Price*	\$338,072	\$439,708	+ 30.1%	\$378,832	\$397,257	+ 4.9%
Percent of List Price Received*	99.2%	97.1%	- 2.1%	97.4%	96.7%	- 0.7%
Days on Market Until Sale	14	172	+ 1128.6%	98	110	+ 12.2%
Inventory of Homes for Sale	197	76	- 61.4%	--	--	--
Months Supply of Inventory	13.6	5.0	- 63.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

