

# Local Market Update for August 2017

A Research Tool Provided by the Colorado Association of REALTORS®



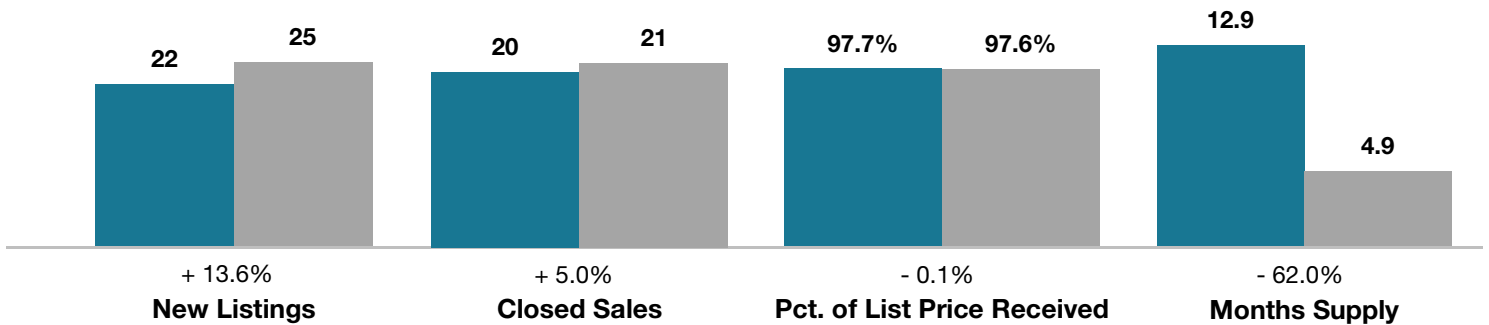
## Salida

Key Metrics	August			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 8-2016	Thru 8-2017	Percent Change from Previous Year
New Listings	22	25	+ 13.6%	194	169	- 12.9%
Closed Sales	20	21	+ 5.0%	134	116	- 13.4%
Median Sales Price*	\$352,750	<b>\$379,900</b>	+ 7.7%	\$345,000	<b>\$356,250</b>	+ 3.3%
Average Sales Price*	\$383,954	<b>\$365,303</b>	- 4.9%	\$379,596	<b>\$390,176</b>	+ 2.8%
Percent of List Price Received*	97.7%	<b>97.6%</b>	- 0.1%	97.4%	<b>96.9%</b>	- 0.5%
Days on Market Until Sale	100	<b>16</b>	- 84.0%	98	<b>91</b>	- 7.1%
Inventory of Homes for Sale	198	<b>76</b>	- 61.6%	--	--	--
Months Supply of Inventory	12.9	<b>4.9</b>	- 62.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### August

■ 2016 ■ 2017



### Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —  
Salida —

