

Local Market Update for September 2018

A Research Tool Provided by the Colorado Association of REALTORS®



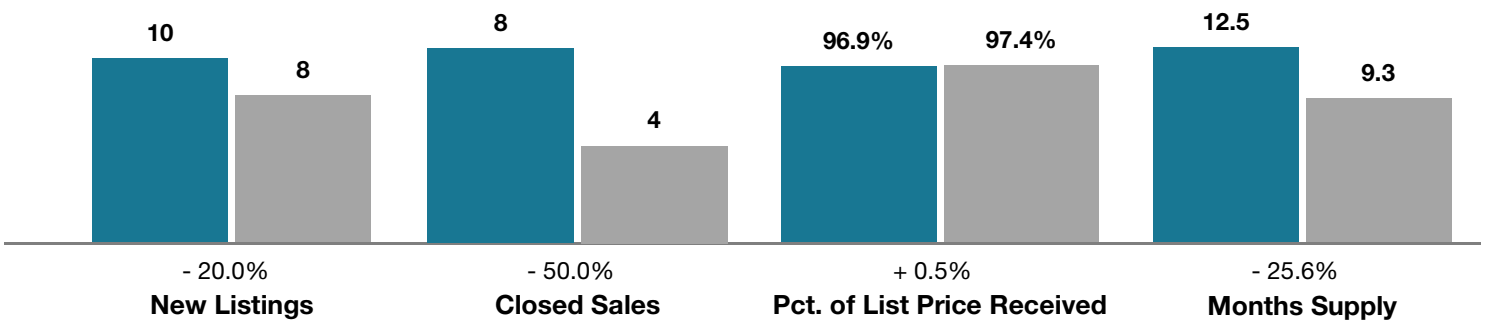
Saguache County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 9-2017	Thru 9-2018	Percent Change from Previous Year
New Listings	10	8	- 20.0%	87	80	- 8.0%
Closed Sales	8	4	- 50.0%	53	54	+ 1.9%
Median Sales Price*	\$156,250	\$232,500	+ 48.8%	\$166,000	\$226,000	+ 36.1%
Average Sales Price*	\$186,750	\$202,500	+ 8.4%	\$179,896	\$202,374	+ 12.5%
Percent of List Price Received*	96.9%	97.4%	+ 0.5%	95.1%	95.7%	+ 0.6%
Days on Market Until Sale	132	53	- 59.8%	202	105	- 48.0%
Inventory of Homes for Sale	73	58	- 20.5%	--	--	--
Months Supply of Inventory	12.5	9.3	- 25.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Saguache County —

