

# Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®



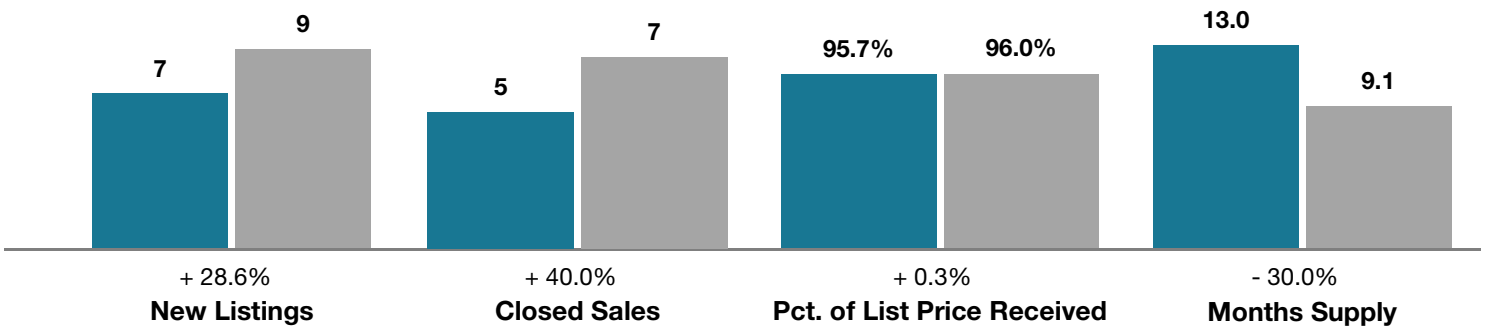
## Saguache County

Key Metrics	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
New Listings	7	9	+ 28.6%	111	102	- 8.1%
Closed Sales	5	7	+ 40.0%	66	67	+ 1.5%
Median Sales Price*	\$160,000	<b>\$212,000</b>	+ 32.5%	\$167,000	<b>\$225,000</b>	+ 34.7%
Average Sales Price*	\$200,700	<b>\$246,429</b>	+ 22.8%	\$179,897	<b>\$207,167</b>	+ 15.2%
Percent of List Price Received*	95.7%	<b>96.0%</b>	+ 0.3%	95.3%	<b>95.9%</b>	+ 0.6%
Days on Market Until Sale	38	<b>181</b>	+ 376.3%	179	<b>118</b>	- 34.1%
Inventory of Homes for Sale	75	<b>57</b>	- 24.0%	--	--	--
Months Supply of Inventory	13.0	<b>9.1</b>	- 30.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### November

■ 2017 ■ 2018



### Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —  
Saguache County —

