

Local Market Update for March 2017

A Research Tool Provided by the Colorado Association of REALTORS®



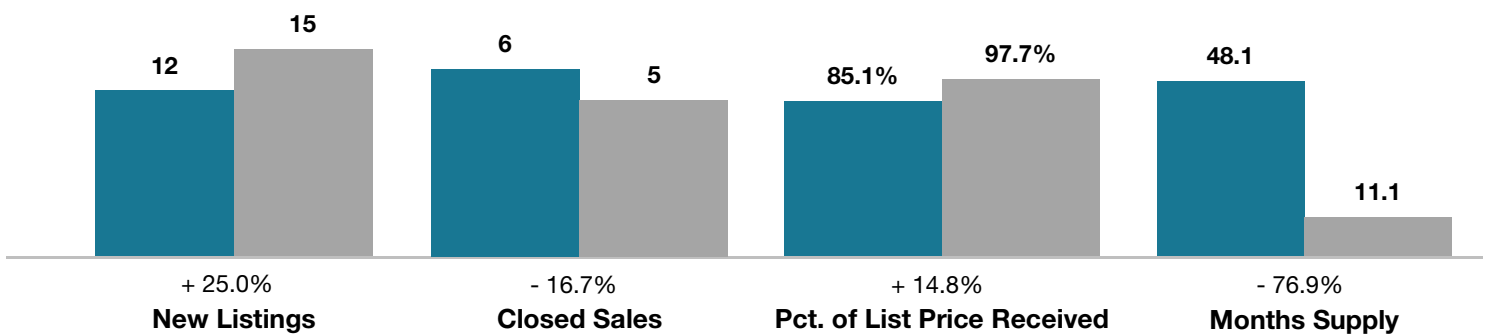
Saguache County

Key Metrics	March			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 3-2016	Thru 3-2017	Percent Change from Previous Year
New Listings	12	15	+ 25.0%	22	24	+ 9.1%
Closed Sales	6	5	- 16.7%	25	10	- 60.0%
Median Sales Price*	\$103,500	\$165,000	+ 59.4%	\$132,500	\$140,000	+ 5.7%
Average Sales Price*	\$135,167	\$175,000	+ 29.5%	\$133,865	\$142,550	+ 6.5%
Percent of List Price Received*	85.1%	97.7%	+ 14.8%	90.1%	94.3%	+ 4.7%
Days on Market Until Sale	352	203	- 42.3%	217	168	- 22.6%
Inventory of Homes for Sale	345	63	- 81.7%	--	--	--
Months Supply of Inventory	48.1	11.1	- 76.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

March

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Saguache County —

