

# Local Market Update for July 2018

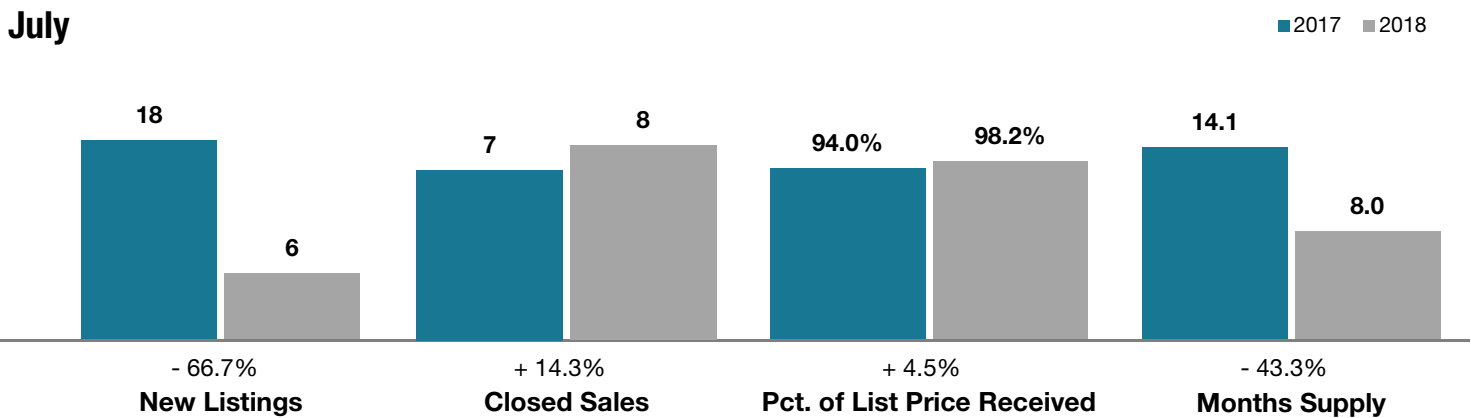
A Research Tool Provided by the Colorado Association of REALTORS®



## Saguache County

Key Metrics	July			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 7-2017	Thru 7-2018	Percent Change from Previous Year
New Listings	18	6	- 66.7%	66	59	- 10.6%
Closed Sales	7	8	+ 14.3%	41	47	+ 14.6%
Median Sales Price*	\$185,000	<b>\$202,000</b>	+ 9.2%	\$166,000	<b>\$225,000</b>	+ 35.5%
Average Sales Price*	\$185,286	<b>\$186,050</b>	+ 0.4%	\$174,098	<b>\$198,112</b>	+ 13.8%
Percent of List Price Received*	94.0%	<b>98.2%</b>	+ 4.5%	94.5%	<b>95.3%</b>	+ 0.8%
Days on Market Until Sale	88	<b>158</b>	+ 79.5%	218	<b>114</b>	- 47.7%
Inventory of Homes for Sale	81	<b>53</b>	- 34.6%	--	--	--
Months Supply of Inventory	14.1	<b>8.0</b>	- 43.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



### Historical Median Sales Price Rolling 12-Month Calculation

