

Local Market Update for January 2018

A Research Tool Provided by the Colorado Association of REALTORS®



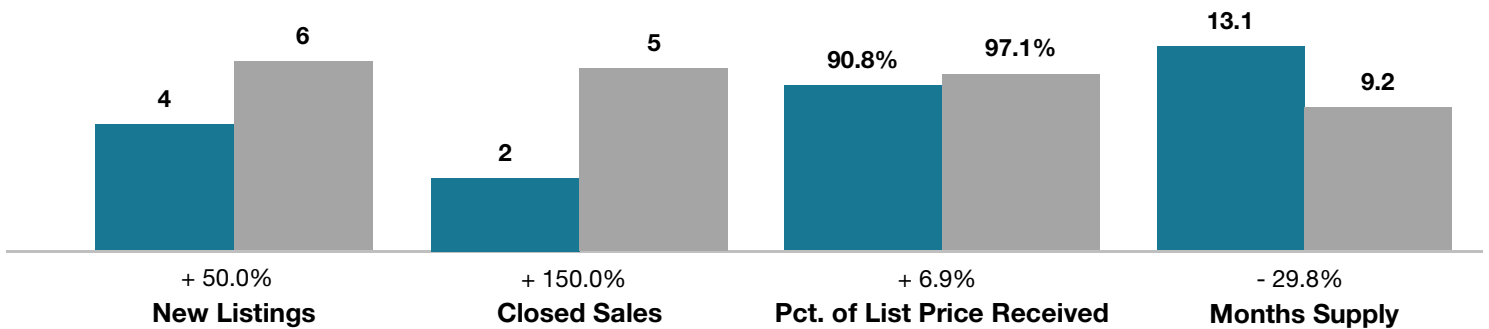
Saguache County

Key Metrics	January			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 1-2017	Thru 1-2018	Percent Change from Previous Year
New Listings	4	6	+ 50.0%	4	6	+ 50.0%
Closed Sales	2	5	+ 150.0%	2	5	+ 150.0%
Median Sales Price*	\$131,000	\$198,000	+ 51.1%	\$131,000	\$198,000	+ 51.1%
Average Sales Price*	\$131,000	\$188,770	+ 44.1%	\$131,000	\$188,770	+ 44.1%
Percent of List Price Received*	90.8%	97.1%	+ 6.9%	90.8%	97.1%	+ 6.9%
Days on Market Until Sale	139	171	+ 23.0%	139	171	+ 23.0%
Inventory of Homes for Sale	83	59	- 28.9%	--	--	--
Months Supply of Inventory	13.1	9.2	- 29.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Saguache County —

