Local Market Update for February 2018





Saguache County

	February			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 2-2017	Thru 2-2018	Percent Change from Previous Year
New Listings	5	6	+ 20.0%	9	12	+ 33.3%
Closed Sales	3	6	+ 100.0%	5	11	+ 120.0%
Median Sales Price*	\$85,000	\$222,500	+ 161.8%	\$120,000	\$215,000	+ 79.2%
Average Sales Price*	\$96,167	\$192,083	+ 99.7%	\$110,100	\$190,577	+ 73.1%
Percent of List Price Received*	91.0%	90.9%	- 0.1%	90.9%	93.7%	+ 3.1%
Days on Market Until Sale	128	64	- 50.0%	132	112	- 15.2%
Inventory of Homes for Sale	74	55	- 25.7%			
Months Supply of Inventory	12.9	8.3	- 35.7%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

February = 2017 = 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Saguache County -

