

Local Market Update for April 2017

A Research Tool Provided by the Colorado Association of REALTORS®

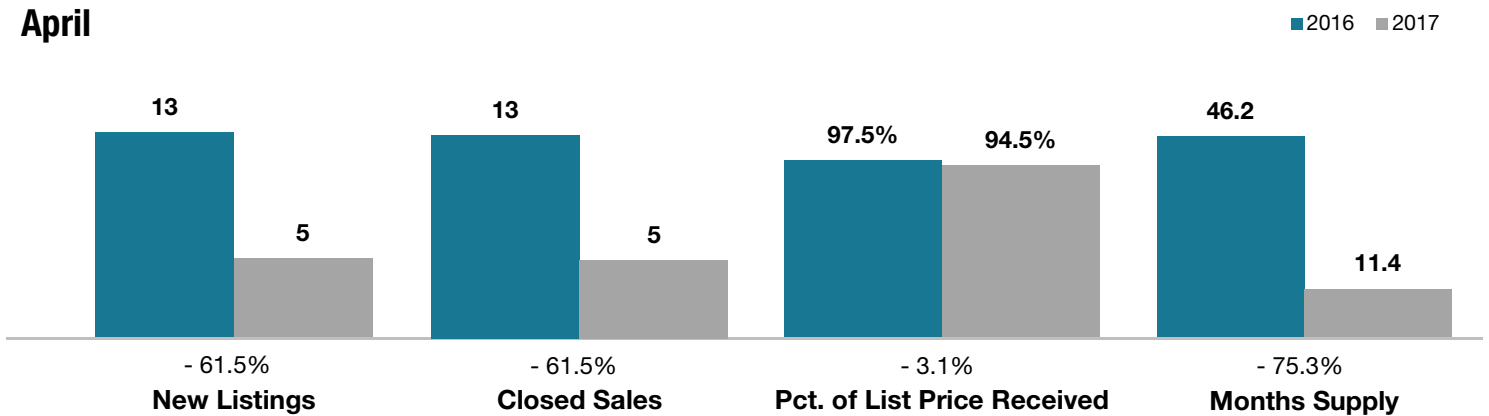


Saguache County

| Key Metrics | April | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2016 | 2017 | Percent Change from Previous Year | Thru 4-2016 | Thru 4-2017 | Percent Change from Previous Year |
| New Listings | 13 | 5 | - 61.5% | 35 | 29 | - 17.1% |
| Closed Sales | 13 | 5 | - 61.5% | 38 | 15 | - 60.5% |
| Median Sales Price* | \$146,000 | \$196,000 | + 34.2% | \$140,500 | \$146,500 | + 4.3% |
| Average Sales Price* | \$151,792 | \$159,900 | + 5.3% | \$139,998 | \$148,333 | + 6.0% |
| Percent of List Price Received* | 97.5% | 94.5% | - 3.1% | 92.6% | 94.4% | + 1.9% |
| Days on Market Until Sale | 230 | 319 | + 38.7% | 221 | 218 | - 1.4% |
| Inventory of Homes for Sale | 354 | 57 | - 83.9% | -- | -- | -- |
| Months Supply of Inventory | 46.2 | 11.4 | - 75.3% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

