

Local Market Update for September 2017



A Research Tool Provided by the Colorado Association of REALTORS®

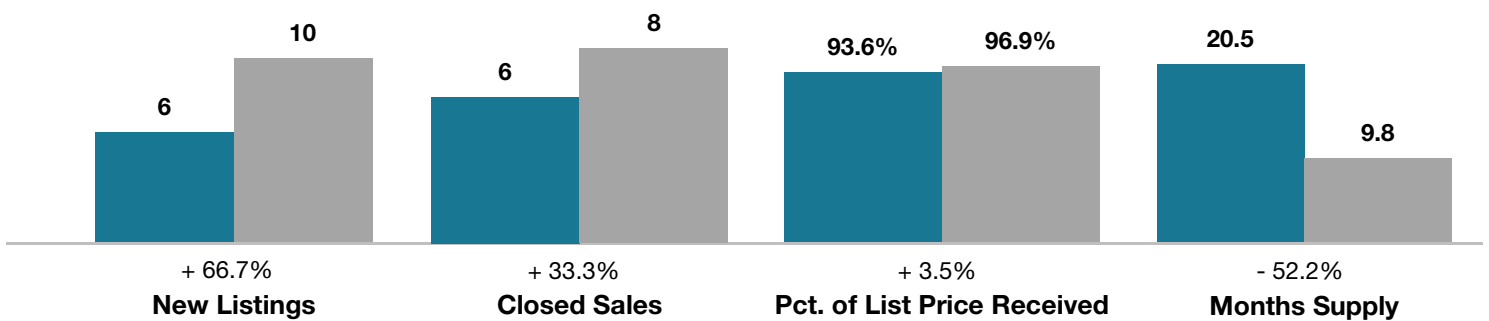
Saguache County

| Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|-------------|-----------------------------------|
| | 2016 | 2017 | Percent Change from Previous Year | Thru 9-2016 | Thru 9-2017 | Percent Change from Previous Year |
| New Listings | 6 | 10 | + 66.7% | 102 | 87 | - 14.7% |
| Closed Sales | 6 | 8 | + 33.3% | 66 | 53 | - 19.7% |
| Median Sales Price* | \$185,500 | \$156,250 | - 15.8% | \$155,450 | \$166,000 | + 6.8% |
| Average Sales Price* | \$190,133 | \$186,750 | - 1.8% | \$155,536 | \$179,896 | + 15.7% |
| Percent of List Price Received* | 93.6% | 96.9% | + 3.5% | 93.2% | 95.1% | + 2.0% |
| Days on Market Until Sale | 265 | 132 | - 50.2% | 225 | 202 | - 10.2% |
| Inventory of Homes for Sale | 145 | 57 | - 60.7% | -- | -- | -- |
| Months Supply of Inventory | 20.5 | 9.8 | - 52.2% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Saguache County —

